



NOVEMBER 2020

BOARD INFORMATION PACKAGE



MEMORANDUM

TO: Members of the Airport Authority

FROM: Lew Bleiweis, A.A.E., Executive Director

DATE: November 20, 2020

Financial Report ([document](#))

Informational Reports:

- A. September, 2020 Traffic Report ([document](#))
- B. September, 2020 Monthly Financial Report ([document](#))
- C. November, 2020 Development/Project Status Report ([document](#))

**Asheville Regional Airport
Executive Summary
September-20**

AIRPORT ACTIVITY

	Month	Variance to Prior Year	Calendar Year to Date	Variance to Prior Year
Passenger Enplanements	25,151	(63.7%)	251,329	(57.2%)
Aircraft Operations				
Commercial	1,504	(31.9%)	11,724	(34.5%)
Scheduled Flights	585	(37.0%)		
Flight Cancellations	87			
Seats	44,256	(49.7%)	446,763	(40.7%)
Load Factor	56.8%	(27.9%)	56.3%	(27.9%)
General Aviation	3,926	(19.2%)	28,611	(21.2%)
Military	346	34.6%	1,449	(35.7%)

FINANCIAL RESULTS

	Month	Variance to Budget	Fiscal Year to Date	Variance to Budget
Operating Revenues	\$ 743,365	(21.1%)	\$ 2,122,140	(24.9%)
Operating Expenses	641,559	(29.4%)	2,058,392	(31.4%)
Net Operating Revenues before Depreciation	<u>\$ 101,806</u>		<u>\$ 63,748</u>	
Net Non-Operating Revenues *	<u>\$ 1,104,613</u>	263.2%	<u>\$ 2,085,096</u>	128.5%
* includes CARES Act funding \$679,620				
Broadmoor Net Income	\$ 38,805		\$ 140,309	
Grants:				
FAA AIP Grants	\$ 1,537,872		\$ 2,056,586	
NC Dept of Transportation Grants	885,270		885,270	
Total	<u>\$ 2,423,142</u>		<u>\$ 2,941,856</u>	

CASH

Restricted	\$ 9,748,665
Designated for O&M Reserve	5,384,122
Designated for Emergency Repair	650,000
Unrestricted, Undesignated	7,483,269
Total	<u>\$ 22,776,763</u>
Broadmoor Cash Balance	<u>\$ 204,057</u>

RECEIVABLES PAST DUE

	Total	1-30 Days	31-60 Days	Over 60 Days
Advertising Customers	20,233	4,695	3,075	12,463
Allegiant	78,587	63,656	-	14,930
American	10,508	3,503	3,503	3,503
Avis	1,240	547	236	457
Elite	280	280	-	-
Enterprise	-	-	-	-
FAA	442	75	150	217
TSA	21,696	11,085	835	9,776
Paradies	-	-	-	-
Signature	37	-	-	37
Skywest	9,197	142	3,735	5,320
Spirit	13,181	1,625	-	11,555
United	14,130	14,130	-	-
Worldwide	9,265	-	3,170	6,095
Miscellaneous	23,320	377	187	22,756
Total	<u>\$ 202,114</u>	<u>\$ 100,115</u>	<u>\$ 14,891</u>	<u>\$ 87,108</u>
% of Total Receivables	<u>21.14%</u>			

Note: Excludes balances paid subsequent to month-end.

Also excludes Board-approved deferred rents of \$265,414 for August and September

REVENUE BONDS PAYABLE

	Original Amount	Current Balance
Parking Garage Revenue Bond, Series 2016A	\$ 15,750,000	\$ 15,750,000
Parking Garage Taxable Revenue Bond, Series 2016B	5,250,000	555,000
	<u>\$ 21,000,000</u>	<u>\$ 16,305,000</u>

CAPITAL EXPENDITURES

Annual Budget	\$ 54,949,537
Year-to-Date Spending	\$ 8,222,975



MEMORANDUM

TO: Members of the Airport Authority
FROM: Lew Bleiweis, A.A.E., Executive Director
DATE: November 20, 2020

ITEM DESCRIPTION – Information Section Item A

September, 2020 Traffic Report – Asheville Regional Airport

SUMMARY

With the COVID-19 pandemic continuing to affect air travel September, 2020 overall passenger traffic numbers were down 63.3% compared to the same period last year and were down by 43.7% compared to September, 2018. Passenger traffic numbers reflect a 63.7% decrease in passenger enplanements from September, 2019 and a 43.8% decrease from September, 2018. Enplanements for Fiscal Year to Date total 82,081 which is a 64.3% decrease over the same period last year

AIRLINE PERFORMANCE

Allegiant Airlines: Year over Year passenger enplanements for Allegiant in September 2020 were down by 63.0%. There were 86 flight cancellations for the month.

American Airlines: American's September 2020 passenger enplanements represent a 50.2% decrease over the same period last year. There were no flight cancellations for the month.

Delta Airlines: Enplanements for Delta in September 2020 decreased by 65.6%. There were no flight cancellations for the month.

United Airlines: In September 2020, United Airlines saw a decrease in enplanements by 72.2% over the same period last year. There was one flight cancellation for the month.

Monthly Traffic Report

Asheville Regional Airport

September 2020



Category	Sep 2020	Sep 2019	Percentage Change	*CYTD-2020	*CYTD-2019	Percentage Change	*MOV12-2020	*MOV12-2019	Percentage Change
Passenger Traffic									
Enplaned	25,151	69,344	-63.7%	251,329	587,703	-57.2%	472,719	754,256	-37.3%
Deplaned	<u>25,169</u>	<u>67,812</u>	-62.9%	<u>247,226</u>	<u>583,337</u>	-57.6%	<u>471,558</u>	<u>748,964</u>	-37.0%
Total	50,320	137,156	-63.3%	498,555	1,171,040	-57.4%	944,277	1,503,220	-37.2%
Aircraft Operations									
Airlines	779	1,257	-38.0%	6,360	9,418	-32.5%	10,198	12,132	-15.9%
Commuter/ Air Taxi	<u>725</u>	<u>951</u>	-23.8%	5,364	8,475	-36.7%	8,154	11,144	-26.8%
Subtotal	<u>1,504</u>	<u>2,208</u>	-31.9%	<u>11,724</u>	<u>17,893</u>	-34.5%	<u>18,352</u>	<u>23,276</u>	-21.2%
General Aviation	3,926	4,856	-19.2%	28,611	36,293	-21.2%	39,922	44,735	-10.8%
Military	<u>346</u>	<u>257</u>	34.6%	<u>1,449</u>	<u>2,253</u>	-35.7%	<u>2,255</u>	<u>3,059</u>	-26.3%
Subtotal	<u>4,272</u>	<u>5,113</u>	-16.4%	<u>30,060</u>	<u>38,546</u>	-22.0%	<u>42,177</u>	<u>47,794</u>	-11.8%
Total	5,776	7,321	-21.1%	41,784	56,439	-26.0%	60,529	71,070	-14.8%
Fuel Gallons									
100LL	15,835	16,686	-5.1%	104,000	130,886	-20.5%	145,158	171,946	-15.6%
Jet A (GA)	140,922	147,599	-4.5%	799,254	1,028,517	-22.3%	1,133,193	1,399,576	-19.0%
Subtotal	<u>156,757</u>	<u>164,285</u>	-4.6%	<u>903,254</u>	<u>1,159,403</u>	-22.1%	<u>1,278,351</u>	<u>1,571,522</u>	-18.7%
Jet A (A/L)	<u>352,451</u>	<u>629,581</u>	-44.0%	<u>2,898,769</u>	<u>4,904,289</u>	-40.9%	<u>4,907,569</u>	<u>6,134,753</u>	-20.0%
Total	509,208	793,866	-35.9%	3,802,023	6,063,692	-37.3%	6,185,920	7,706,275	-19.7%

*CYTD = Calendar Year to Date and *Mov12 = Moving Twelve Months.

Thursday, October 22, 2020

Airline Enplanements, Seats, and Load Factors

Asheville Regional Airport

September 2020



	Sep 2020	Sep 2019	Percentage Change	*CYTD-2020	*CYTD-2019	Percentage Change
Allegiant Air						
Enplanements	9,080	24,570	-63.0%	117,262	242,371	-51.6%
Seats	13,914	33,234	-58.1%	193,923	316,524	-38.7%
Load Factor	65.3%	73.9%	-11.7%	60.5%	76.6%	-21.0%
American Airlines						
Enplanements	8,453	16,970	-50.2%	69,826	125,809	-44.5%
Seats	13,094	20,108	-34.9%	123,727	150,974	-18.0%
Load Factor	64.6%	84.4%	-23.5%	56.4%	83.3%	-32.3%
Delta Air Lines						
Enplanements	5,156	14,987	-65.6%	40,857	118,231	-65.4%
Seats	11,898	17,007	-30.0%	79,191	134,569	-41.2%
Load Factor	43.3%	88.1%	-50.8%	51.6%	87.9%	-41.3%
Elite Airways						
Enplanements	0	22	-100.0%	0	823	-100.0%
Seats	0	50	-100.0%	0	1,640	-100.0%
Load Factor	#Num!	44.0%	#Type!	#Num!	50.2%	#Type!
Spirit Airlines						
Enplanements	0	3,950	-100.0%	5,505	38,355	-85.6%
Seats	0	7,192	-100.0%	10,614	72,168	-85.3%
Load Factor	#Num!	54.9%	#Type!	51.9%	53.1%	-2.4%
United Airlines						
Enplanements	2,462	8,845	-72.2%	17,879	62,114	-71.2%
Seats	5,350	10,338	-48.2%	39,308	77,192	-49.1%
Load Factor	46.0%	85.6%	-46.2%	45.5%	80.5%	-43.5%

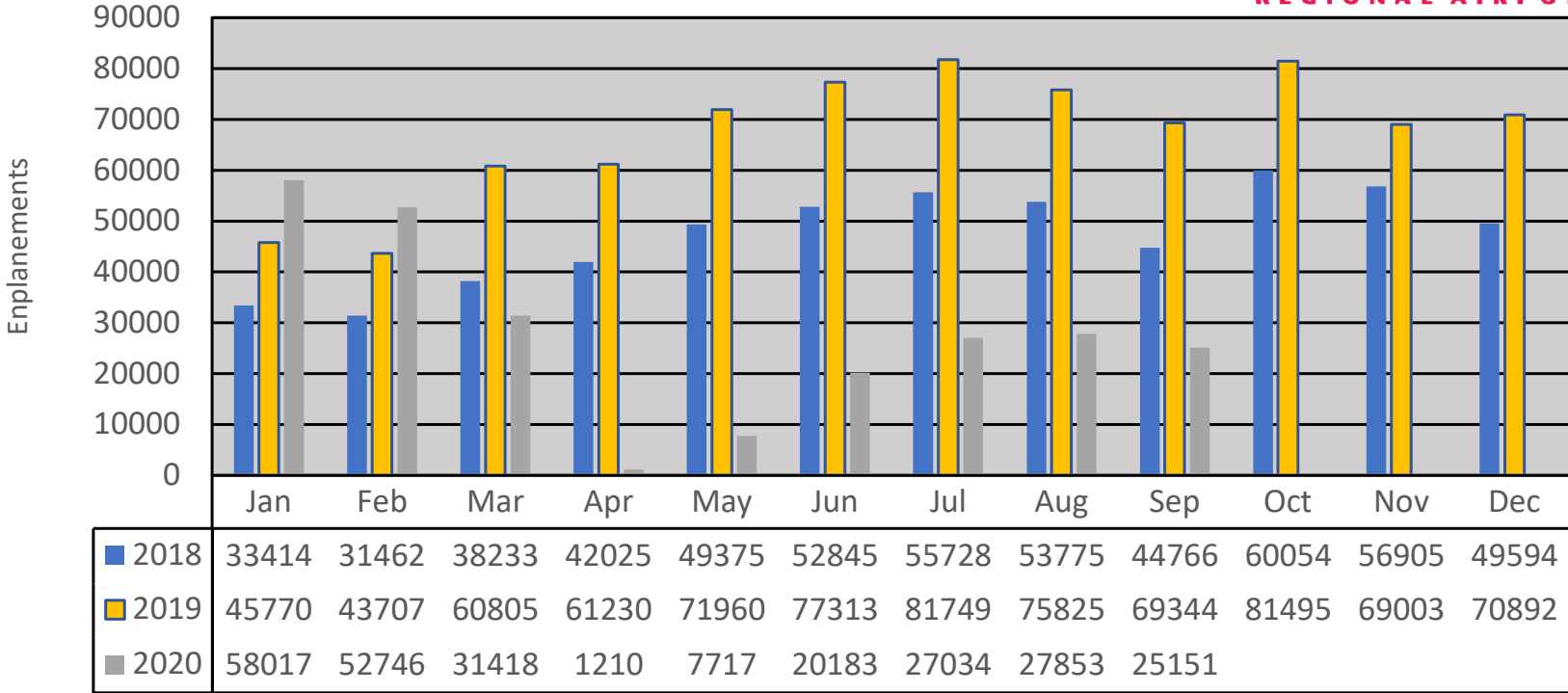
	Sep 2020	Sep 2019	Percentage Change	*CYTD-2020	*CYTD-2019	Percentage Change
Totals						
Enplanements	25,151	69,344	-63.7%	251,329	587,703	-57.2%
Seats	44,256	87,929	-49.7%	446,763	753,067	-40.7%
Load Factor	56.8%	78.9%	-27.9%	56.3%	78.0%	-27.9%

Airline Flight Completions Asheville Regional Airport September 2020

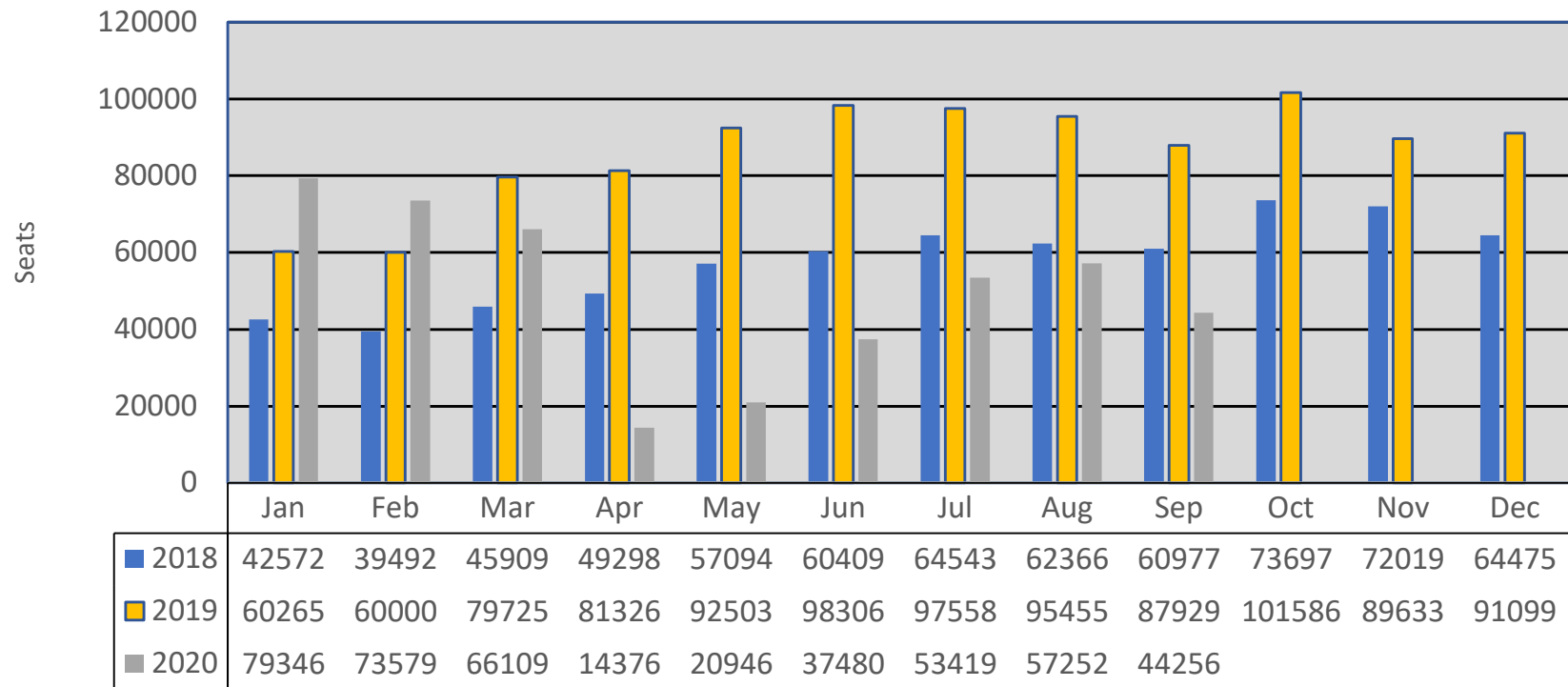


Airline	Scheduled Flights	Field	Cancellations Due To			Total Cancellations	Percentage of Completed Flights
			Mechanical	Weather	Other		
Allegiant Air	165	0	0	0	86	86	47.9%
American Airlines	172	0	0	0	0	0	100.0%
Delta Air Lines	140	0	0	0	0	0	100.0%
United Airlines	108	0	1	0	0	1	99.1%
Total	585	0	1	0	86	87	85.1%

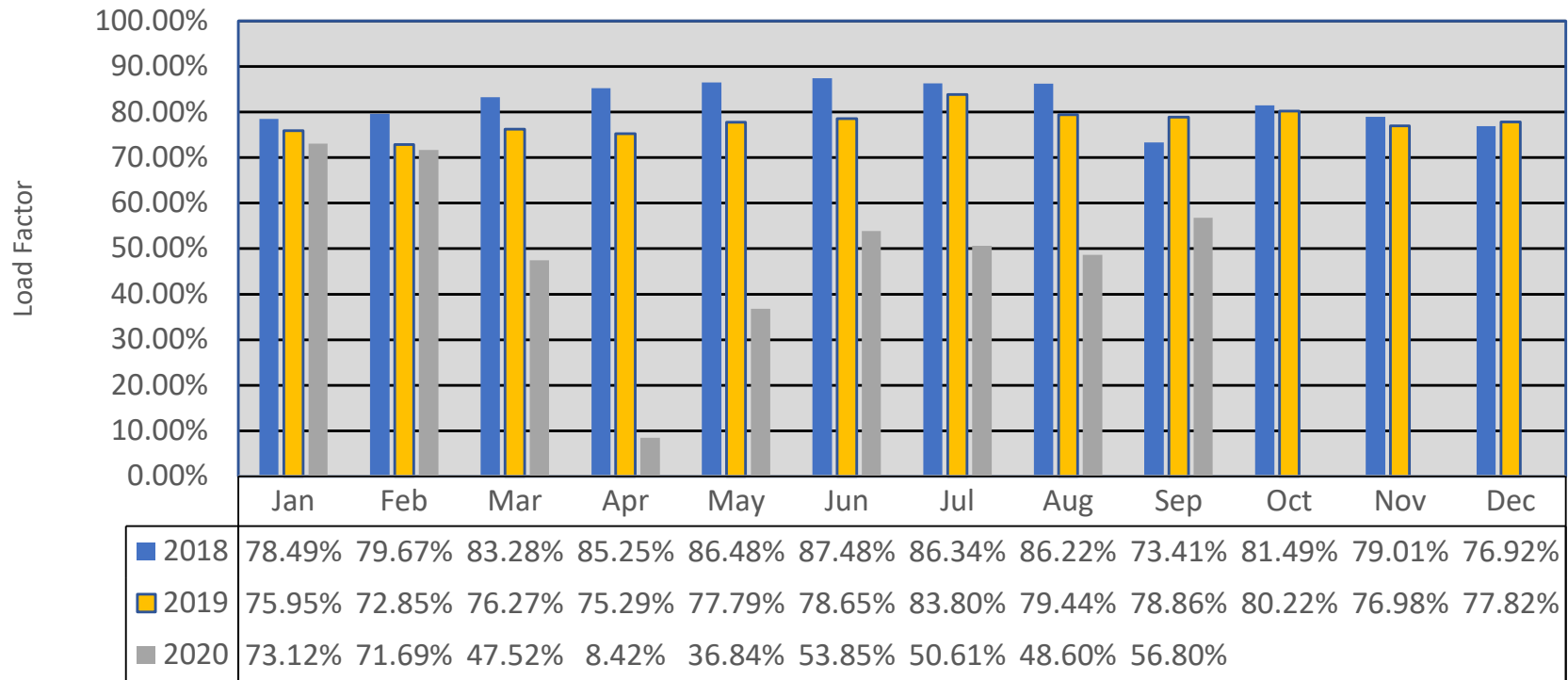
Monthly Enplanements By Year Asheville Regional Airport



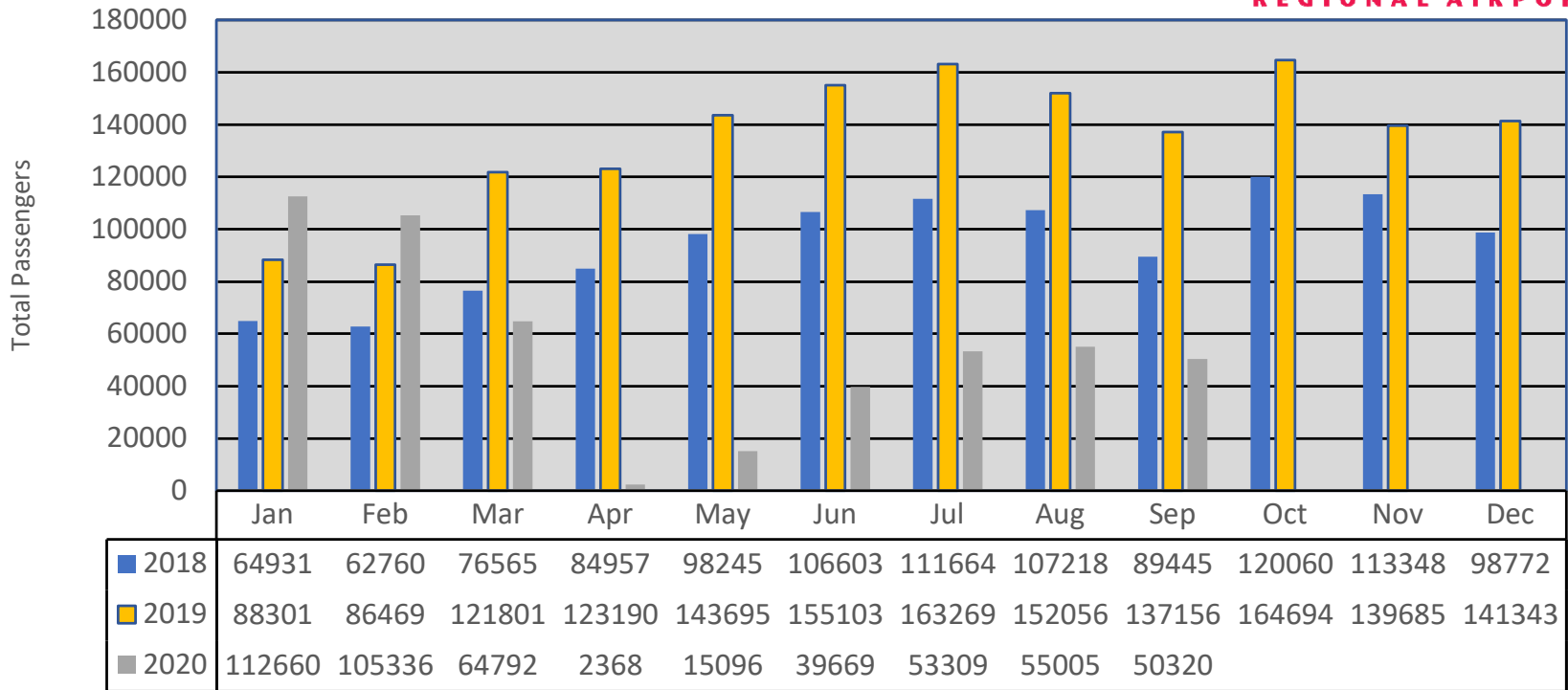
Monthly Seats By Year Asheville Regional Airport



Monthly Load Factors By Year Asheville Regional Airport

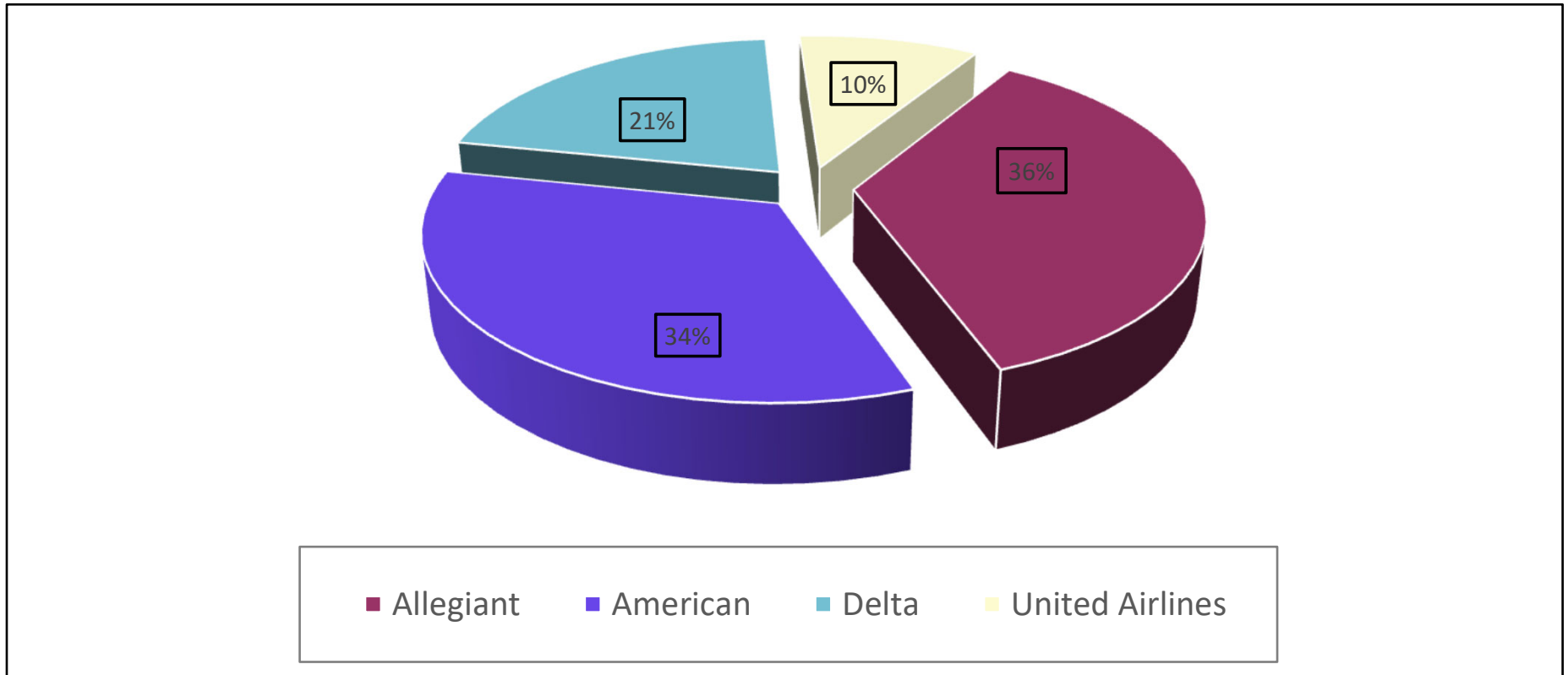


Total Monthly Passengers By Year Asheville Regional Airport



Airline Market Share Analysis (Enplanements) Asheville Regional Airport

Report Period From Sept 2020 Through Sept 2020





MEMORANDUM

TO: Members of the Airport Authority
FROM: Janet Burnette, Director of Finance & Accounting
DATE: November 20, 2020

ITEM DESCRIPTION – Information Section Item B

Greater Asheville Regional Airport – Explanation of Extraordinary Variances
Month of September 2020

SUMMARY

Operating Revenues for the month of September were \$743,365, 21.1% under budget. Operating Expenses for the month were \$641,559, 29.4% under budget. As a result, Net Operating Revenues before Depreciation were \$101,806. Net Non-Operating Revenues were \$1,104,613, 263.2% over budget, which includes CARES Act funding of \$753,319.

Year-to-date Operating Revenues were \$2,122,140, 24.9% under budget. Year-to-date Operating Expenses were \$2,058,392, 31.4% under budget. Year-to-date Net Operating Revenues before Depreciation were \$63,748. Net Non-Operating Revenues for the year were \$2,085,096, 128.5% over budget.

REVENUES

Significant variations to budget for September were:

Terminal rent – Airlines	(\$46,467)	(28.56%)	Enplanements under budget
Auto parking	(\$108,077)	(36.85%)	Enplanements under budget
Concessions	(\$22,021)	(51.05%)	Enplanements under budget
Ground transportation	(\$10,524)	(57.52%)	Enplanements under budget

Information Section – Item B



EXPENSES

Significant variations to budget for September were:

Contractual services	(\$61,039)	(56.93%)	No parking mgmt invoices during month
Repairs/maintenance	\$12,585	71.17%	Steel plates for south GA ramp
Insurance	(\$33,905)	(578.10%)	Received refund from workers comp
Promotional Activities	(\$21,764)	(95.74%)	Limited activities
Operating supplies	(\$11,455)	(31.95%)	Low supply costs for month
Publications/memberships	\$19,522	294.64%	Executive memberships – ACI-NA

STATEMENT OF NET ASSETS

Significant variations to prior month were:

Cash and Cash Equivalents – Cash and Cash Equivalents decreased by \$346K due to airfield redevelopment project.

Grants Receivable – Grants Receivable increased by \$47K due to the airfield redevelopment project.

Construction in Progress – Construction in Progress increased by \$4.608MM due to the airfield redevelopment, terminal design, parking lots and south apron construction projects.

Property and Equipment, Net – Property and Equipment, Net decreased by \$1.319MM due to depreciation of \$439K and recording of property right-of-way at I-26 intersection of \$880K.

**ASHEVILLE REGIONAL AIRPORT
INVESTMENT AND INTEREST INCOME SUMMARY
As of September 30, 2020**

<u>Institution:</u>	<u>Interest Rate</u>	<u>Investment Amount</u>	<u>Monthly Interest</u>
Bank of America - Operating Account	0.80%	\$ 6,543,920	1,247
First Citizens - Money Market Account	0.35%	0	0
NC Capital Management Trust - Cash Portfolio		18,100	1
NC Capital Management Trust - Term Portfolio		6,465,878	148
Petty Cash		200	
 <u>Restricted Cash:</u>			
BNY Mellon		426,451	
Bank of America - PFC Revenue Account	0.80%	490,526	80
NC Capital Management Trust - Term Port - PFC		8,831,688	203
 Total		 <u>\$ 22,776,763</u>	 <u>\$ 1,679</u>

Investment Diversification:

Banks	33%
NC Capital Management Trust	67%
Commercial Paper	0%
Federal Agencies	0%
US Treasuries	0%
	<u>100%</u>

**ASHEVILLE REGIONAL AIRPORT
STATEMENT OF CHANGES IN FINANCIAL POSITION
For the Month Ended September 30, 2020**

	Current Month	Prior Period
Cash and Investments Beginning of Period	\$ 23,123,598	\$ 19,534,992
Net Income/(Loss) Before Capital Contributions	766,989	570,489
Depreciation	439,431	439,431
Decrease/(Increase) in Receivables	(260,876)	2,006,085
Increase/(Decrease) in Payables	12,690	1,084,362
Decrease/(Increase) in Prepaid Expenses	-	-
Decrease/(Increase) in Fixed Assets	(3,728,212)	(1,033,661)
Principal Payments of Bond Maturities	-	-
Capital Contributions	2,423,142	521,900
Fund Balance Adjustment - Forfeiture funds	-	-
Increase(Decrease) in Cash	(346,836)	3,588,606
Cash and Investments End of Period	\$ 22,776,762	\$ 23,123,598

**ASHEVILLE REGIONAL AIRPORT
STATEMENT OF FINANCIAL POSITION
As of September 30, 2020**

	Current Month	Last Month
<u>ASSETS</u>		
Current Assets:		
Unrestricted Net Assets:		
Cash and Cash Equivalents	\$13,028,098	\$13,517,392
Investments	0	0
Accounts Receivable	956,008	884,126
Passenger Facility Charges Receivable	200,000	75,000
Refundable Sales Tax Receivable	41,577	24,750
Grants Receivable	622,871	575,704
Prepaid Expenses	1,052,702	1,052,702
Total Unrestricted Assets	15,901,256	16,129,674
Restricted Assets:		
Cash and Cash Equivalents	9,748,665	9,606,207
Total Restricted Assets	9,748,665	9,606,207
Total Current Assets	25,649,921	25,735,881
Noncurrent Assets:		
Construction in Progress	104,929,845	100,321,633
Net Pension Asset - LGERS	(1,239,232)	(1,239,232)
Benefit Payment - OPEB	78,015	78,015
Contributions in Current Year	799,995	799,995
Property and Equipment - Net	67,989,584	69,309,015
Total Noncurrent Assets	172,558,207	169,269,426
	\$198,208,128	\$195,005,307
<u>LIABILITIES AND NET ASSETS</u>		
Current Liabilities:		
Payable from Unrestricted Assets:		
Accounts Payable & Accrued Liabilities	(\$21,327)	(\$14,614)
Customer Deposits	12,785	12,785
Unearned Revenue	159,365	172,528
Unearned Revenue - Constr	4,892,752	4,892,752
Construction Contracts Payable	0	0
Construction Contract Retainages	1,520,209	1,520,209
Revenue Bond Payable - Current	1,315,000	1,315,000
Interest Payable	97,699	65,133
Total Payable from Unrestricted Assets	7,976,483	7,963,793
Total Current Liabilities	7,976,483	7,963,793
Noncurrent Liabilities:		
Pension Deferrals - OPEB	287,535	287,535
Other Postemployment Benefits	1,198,974	1,198,974
Compensated Absences	461,562	461,562
Net Pension Obligation-LEO Special Separation Allowance	439,521	439,521
Revenue Bond Payable - Noncurrent	14,990,000	14,990,000
Total Noncurrent Liabilities	17,377,592	17,377,592
Total Liabilities	25,354,075	25,341,385
Net Assets:		
Invested in Capital Assets	156,614,429	153,325,648
Restricted	9,748,665	9,606,207
Unrestricted	6,490,959	6,732,067
Total Net Assets	172,854,053	169,663,922
	\$198,208,128	\$195,005,307



Income Statement

Through 09/30/20

Summary Listing

Classification	MTD Actual Amount	YTD Actual Amount	YTD Budget Amount	YTD Variance	Annual Budget Amount	Budget Less YTD Actual
Fund Category Governmental Funds						
Fund Type General Fund						
Fund 10 - General Fund						
<i>Operating revenues</i>						
Terminal space rentals - non airline	21,457.42	64,372.26	65,265.75	(893.49)	261,063.00	196,690.74
Terminal space rentals - airline	116,254.04	332,830.46	488,162.50	(155,332.04)	1,952,650.00	1,619,819.54
Landing fees	63,306.33	213,844.58	211,414.50	2,430.08	845,658.00	631,813.42
Concessions	21,118.74	98,047.03	129,418.50	(31,371.47)	517,674.00	419,626.97
Auto parking	185,178.81	512,894.08	879,766.25	(366,872.17)	3,519,065.00	3,006,170.92
Rental car - car rentals	150,409.16	465,993.74	462,123.50	3,870.24	1,848,494.00	1,382,500.26
Rental car - facility rent	52,004.87	104,009.74	165,389.50	(61,379.76)	661,558.00	557,548.26
Commerce ground transportation	7,773.69	23,560.20	54,892.75	(31,332.55)	219,571.00	196,010.80
FBO's	88,589.58	186,968.39	261,249.50	(74,281.11)	1,044,998.00	858,029.61
Building leases	9,944.80	29,834.40	29,834.25	.15	119,337.00	89,502.60
Land leases	9,640.55	27,763.20	18,196.25	9,566.95	72,785.00	45,021.80
Other leases and fees	17,686.61	62,021.95	60,950.00	1,071.95	243,800.00	181,778.05
<i>Operating revenues Totals</i>	<u>\$743,364.60</u>	<u>\$2,122,140.03</u>	<u>\$2,826,663.25</u>	<u>(\$704,523.22)</u>	<u>\$11,306,653.00</u>	<u>\$9,184,512.97</u>
<i>Non-operating revenue and expense</i>						
Customer facility charges	116,156.75	356,830.00	350,000.00	6,830.00	1,400,000.00	1,043,170.00
Passenger facility charges	125,024.91	291,596.92	537,500.00	(245,903.08)	2,150,000.00	1,858,403.08
Broadmoor operating expenses	51,000.00	.00	.00	.00	.00	.00
Cares Act grant	753,318.82	1,432,939.32	.00	1,432,939.32	.00	(1,432,939.32)
Interest revenue	1,679.33	6,783.13	25,000.00	(18,216.87)	100,000.00	93,216.87
Interest expense	(32,566.49)	(97,699.47)	.00	(97,699.47)	.00	97,699.47
Reimbursable cost expenses	.00	4,645.97	.00	4,645.97	.00	(4,645.97)
Gain or loss on disposal of assets	90,000.00	90,000.00	.00	90,000.00	.00	(90,000.00)
P-card rebate	.00	.00	.00	.00	.00	.00
<i>Non-operating revenue and expense Totals</i>	<u>\$1,104,613.32</u>	<u>\$2,085,095.87</u>	<u>\$912,500.00</u>	<u>\$1,172,595.87</u>	<u>\$3,650,000.00</u>	<u>\$1,564,904.13</u>
Capital contributions	2,423,141.53	2,941,855.95	.00	2,941,855.95	.00	(2,941,855.95)



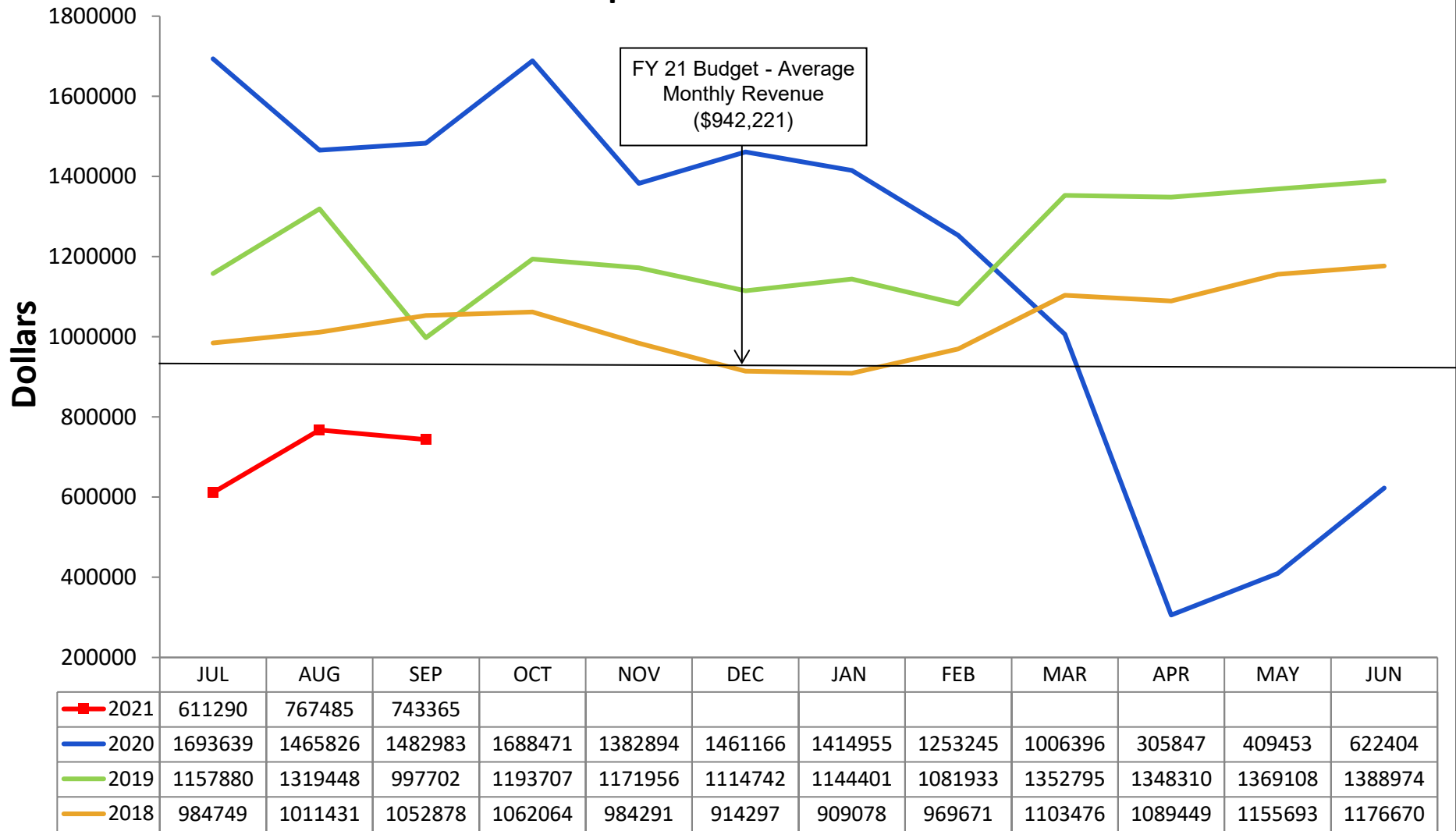
Income Statement

Through 09/30/20

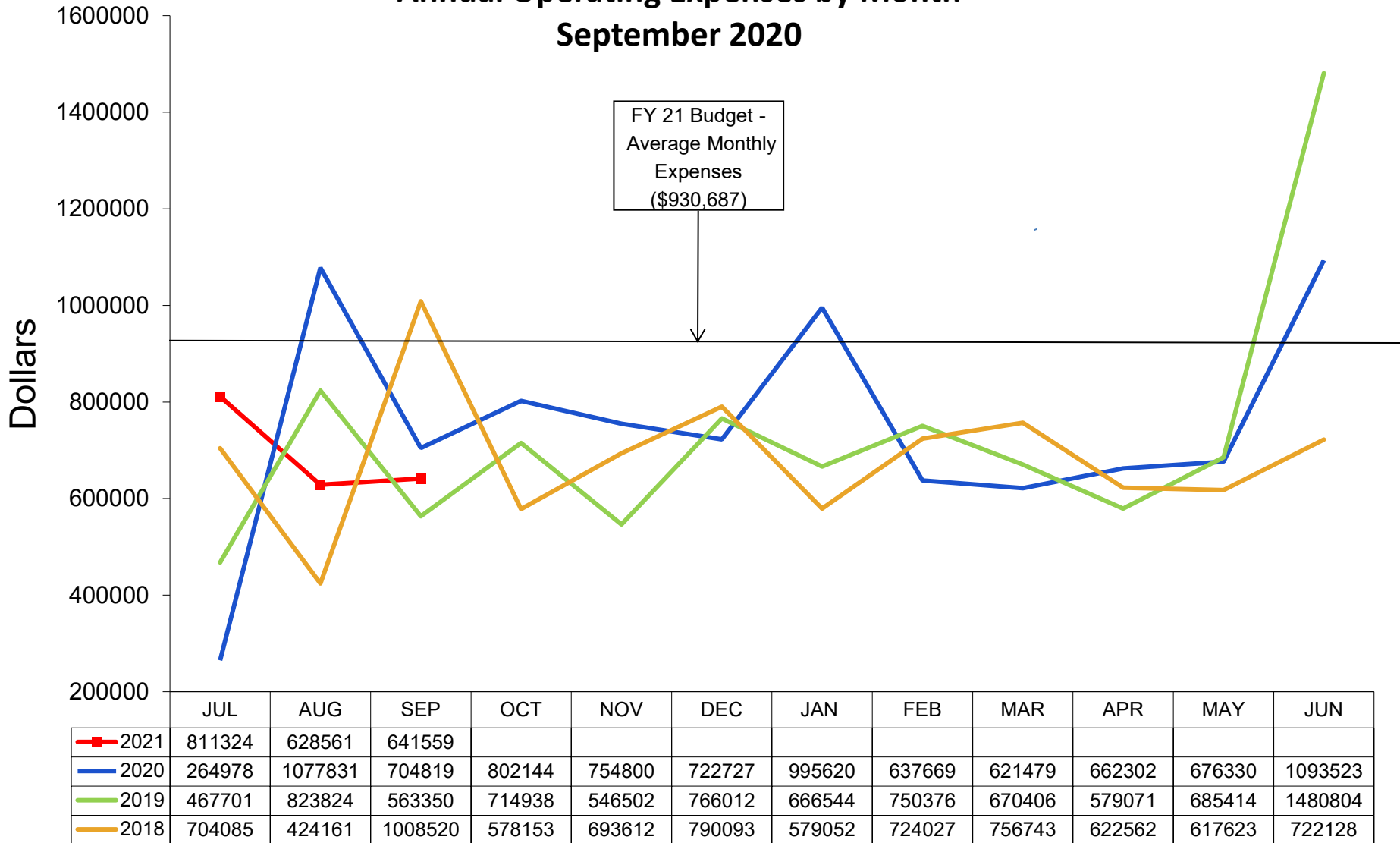
Summary Listing

Classification	MTD Actual Amount	YTD Actual Amount	YTD Budget Amount	YTD Variance	Annual Budget Amount	Budget Less YTD Actual
<i>Operating expenses</i>						
Personnel services	452,871.58	1,322,391.70	1,705,897.75	(383,506.05)	6,823,591.00	5,501,199.30
Professional services	32,032.14	52,568.67	92,312.50	(39,743.83)	369,250.00	316,681.33
Other contractual services	46,176.01	188,410.33	321,643.75	(133,233.42)	1,286,575.00	1,098,164.67
Travel and training	1,183.00	(165.80)	29,880.00	(30,045.80)	119,520.00	119,685.80
Communiations	5,323.56	12,191.68	14,385.00	(2,193.32)	57,540.00	45,348.32
Utility services	40,851.07	69,298.70	136,279.25	(66,980.55)	545,117.00	475,818.30
Rentals and leases	1,275.79	3,847.22	3,815.00	32.22	15,260.00	11,412.78
Insurance	(28,905.00)	255,983.47	290,000.00	(34,016.53)	330,725.00	74,741.53
Advertising, printing and binding	.00	.00	3,207.50	(3,207.50)	12,830.00	12,830.00
Promotional activities	967.53	18,555.43	68,193.75	(49,638.32)	272,775.00	254,219.57
Other current charges and obligations	6,473.32	10,001.89	17,025.00	(7,023.11)	68,100.00	58,098.11
Operating supplies	24,399.48	45,892.14	107,563.25	(61,671.11)	430,253.00	384,360.86
Publications, subscriptions, memberships, etc.	26,147.40	26,964.47	19,877.00	7,087.47	79,508.00	52,543.53
Repairs and maintenance	30,268.19	47,547.06	53,050.00	(5,502.94)	212,200.00	164,652.94
Small equipment	2,494.59	4,905.33	23,750.00	(18,844.67)	95,000.00	90,094.67
Contingency	.00	.00	25,000.00	(25,000.00)	100,000.00	100,000.00
Emergency repairs	.00	.00	12,500.00	(12,500.00)	50,000.00	50,000.00
Business development	.00	.00	75,000.00	(75,000.00)	300,000.00	300,000.00
<i>Operating expenses Totals</i>	<u>\$641,558.66</u>	<u>\$2,058,392.29</u>	<u>\$2,999,379.75</u>	<u>(\$940,987.46)</u>	<u>\$11,168,244.00</u>	<u>\$9,109,851.71</u>
<i>Depreciation</i>						
Depreciation	439,431.00	1,318,293.00	.00	1,318,293.00	.00	(1,318,293.00)
<i>Depreciation Totals</i>	<u>\$439,431.00</u>	<u>\$1,318,293.00</u>	<u>\$0.00</u>	<u>\$1,318,293.00</u>	<u>\$0.00</u>	<u>(\$1,318,293.00)</u>
Grand Totals						
REVENUE TOTALS	4,271,119.45	7,149,091.85	3,739,163.25	3,409,928.60	14,956,653.00	7,807,561.15
EXPENSE TOTALS	1,080,989.66	3,376,685.29	2,999,379.75	377,305.54	11,168,244.00	7,791,558.71
Grand Total Net Gain (Loss)	<u>\$3,190,129.79</u>	<u>\$3,772,406.56</u>	<u>\$739,783.50</u>	<u>\$3,032,623.06</u>	<u>\$3,788,409.00</u>	<u>(\$16,002.44)</u>

ASHEVILLE REGIONAL AIRPORT Annual Operating Revenue by Month September 2020

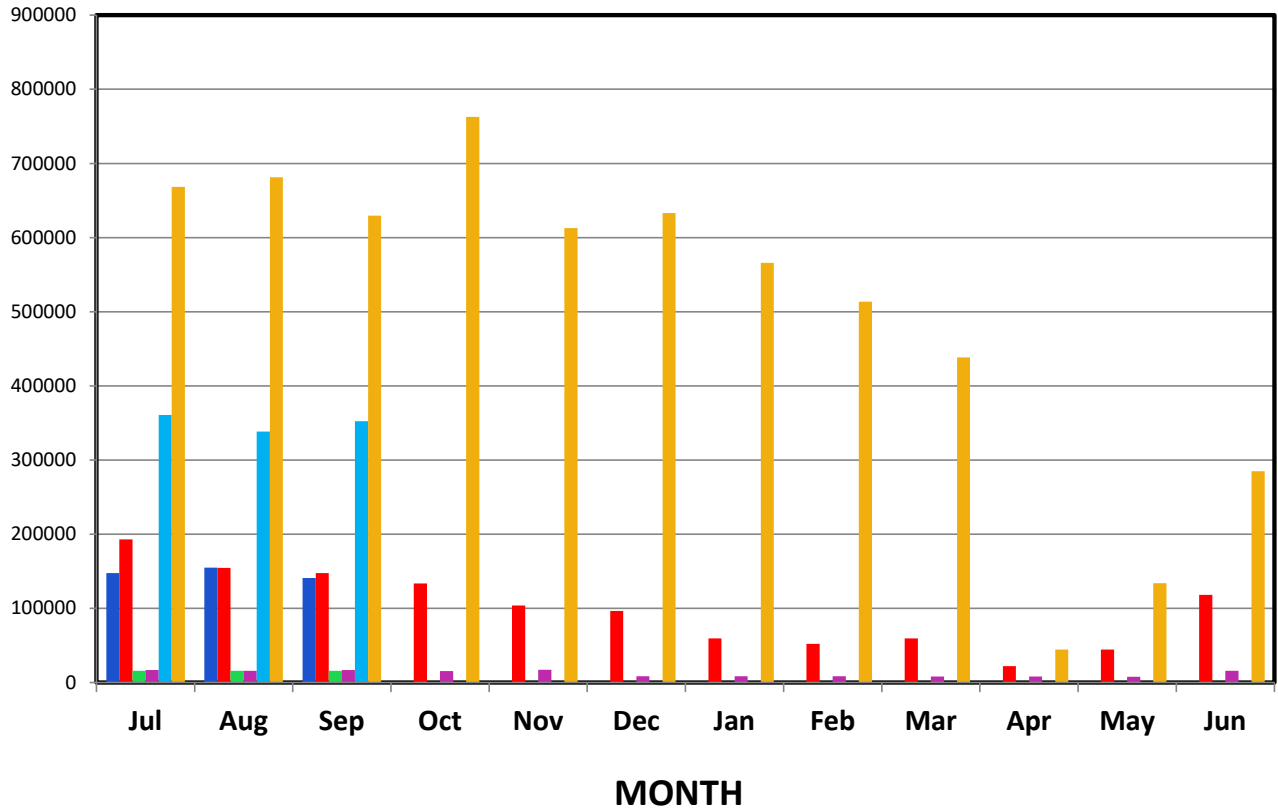


ASHEVILLE REGIONAL AIRPORT Annual Operating Expenses by Month September 2020



**ASHEVILLE REGIONAL AIRPORT
FUEL SALES - GALLONS
September 2020**

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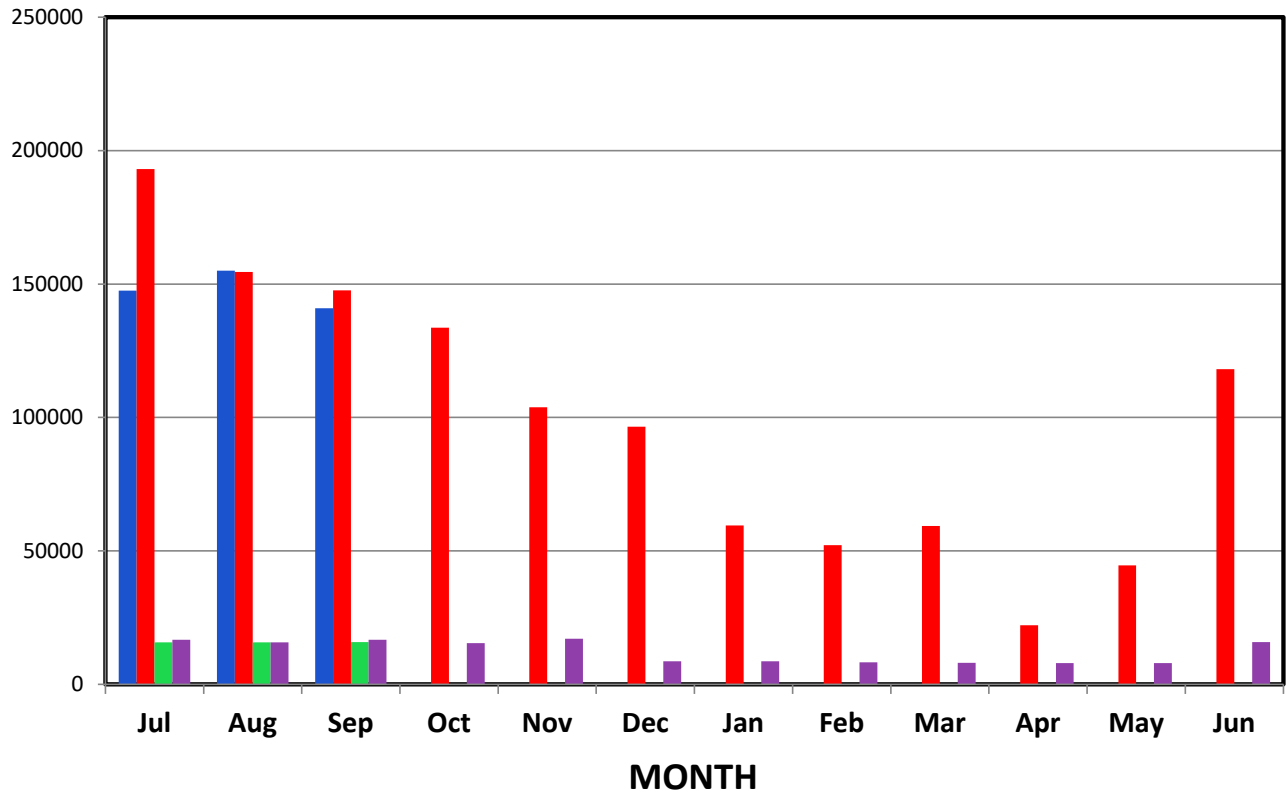


- Jet A - FY21
- Jet A - FY20
- 100LL - FY21
- 100LL - FY20
- Airline - FY21
- Airline - FY20

Jet A - 140,922 Gallons
 100LL - 15,835 Gallons
 Airline - 352,451 Gallons

**ASHEVILLE REGIONAL AIRPORT
GENERAL AVIATION FUEL SALES - GALLONS
September 2020**

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Jet A - 140,922 Gallons
100LL - 15,835 Gallons

Design Phase														
Project Number	Project Name	Project Description	Professional Services Consultant	Professional Services Contract	General Contractor	Original Construction Contract	Change Orders (thru 11/01/2020)	Percent of Original Contract	Board Approved Project Cost	Percent Complete	Expensed to Date (thru 11/01/2020)	Start Date	End Date	Current Project Status (as of 11/01/2020)
1	Airfield Re-Development Project	Budget for the complete project				\$64,100,000.00	\$50,900,000.00		\$115,000,000.00	63.5%	\$73,058,140			All Engineer contracts, completed construction contracts and expenses will be inclusive of budget.
1A	Airfield Re-Development Project	Phase III and IV - Design Services and Project Management. Vol 2	RS&H	\$1,460,329.00	N/A	N/A	\$0.00	0.00%	(Overall total included in above number)	91.5%	\$1,336,397	Aug-19	Dec-20	Phase IV Project Management continues.
1B	Airfield Re-Development Project	Phase III and IV - Design Services and Project Management. Vol 3	RS&H	\$1,487,205.00	N/A	N/A	\$0.00	0.00%	(Overall total included in above number)	37%	\$554,857	Aug-19	May-21	Phase IV Project Management continues.
1C	Airfield Re-Development Project	New Runway Design Vol3	AVCON	\$99,271.00	N/A	N/A	\$0.00	0.00%	(Overall total included in above number)	47.5%	\$47,154	Aug-19	Dec-20	Phase IV Project Management continues.
1D	Airfield Re-Development Project	Miscellaneous and Administrative Expenses			N/A	N/A	\$0.00	0.0%	(Overall total included in above number)	0.0%	\$4,042,174	Jan-13	Dec-19	Miscellaneous Administrative Expenses, Reimbursable Agreement and Land Acquisition
2	Airport Security and Identity Management	Security system, ID badging and CCTV camera equipment	Faith Group LLC	\$327,486.27	N/A	N/A	\$0.00	0.0%	\$327,486.27	97.8%	\$320,513	Aug-18	Aug-20	Project closeout pending. Asbuilt being reviewed.
3	Apron Expansion South	Terminal apron to be expanded and added for aircraft use.	Parrish and Partners	\$821,196.00	N/A	N/A	\$575,702.00	19.3%	\$1,396,898.00	64.6%	\$901,930	Nov-18	Feb-21	Project Management in process.
4	Terminal Building Renovations	Phase 1 - Utility Modernization of Water and Sewer	Gresham Smith	\$168,820.00	N/A	N/A	\$0.00	0.0%	\$168,820.00	89.6%	\$151,280	Jan-19	Aug-20	Project Management in process.
5	Terminal Building Renovations	Phase 2 - Terminal Building Modernization Design	Gresham Smith	\$12,608,794.00	N/A	N/A	\$0.00	0.0%	\$12,608,794.00	16.5%	\$2,084,171	Nov-19	Apr-21	Schematic Design for Terminal Building is being developed. CMR selected with AIA documents under review.
7	Parking Lots	Design of additional parking areas across Highway 280	AVCON	\$189,962.00	N/A	N/A	\$103,796.00	54.6%	\$293,758.00	96.1%	\$282,428	May-19	Aug-20	Project Management in process.

Construction Phase														
Project Number	Project Name	Project Description	Professional Services Consultant	Professional Services Contract	General Contractor	Original Construction Contract	Change Orders (thru 11/01/2020)	Percent of Original Contract	Board Approved Project Cost	Percent Complete	Expensed to Date (thru 11/01/2020)	Start Date	End Date	Current Project Status (as of 11/01/2020)
1	Permanent Runway 17-35 Construction, NAVAIDS and Taxiway Conversion	Construct new runway and convert temporary runway to a taxiway	RS&H and AVCON Inc.	Amount Included in Phase 3 Design Fees	Travelers	\$22,222,792.84	\$0.00	0.0%	\$22,222,792.84	48.0%	\$10,657,361	Apr-20	May-21	Temporary Runway conversion lighting, directional signs and electrical work and permanent and NAVAIDS in progress.
2	Permanent Runway 17-35 Construction, NAVAIDS and Taxiway	Construct new runway and convert temporary runway to a taxiway	RS&H and AVCON Inc.	Amount Included in Phase 3 Design Fees	APAC/Harrison Construction	\$11,988,517.25	\$42,067.00	0.35%	\$12,030,584.00	72.5%	\$8,722,297	Apr-20	Dec-20	Runway opened 11-5-2020. Shoulder and taxiway pavement work continues.
3	Airport Security & Identity Management System	Replace, Upgrade and Install new Security System	Faith Group	Amount in Design Fees	Johnson Control, Inc.	\$2,197,707.00	\$69,993.15	3.2%	\$2,605,672.28	90.0%	\$2,040,930	May-19	Aug-20	Close out pending.
4	Apron Expansion South	Terminal apron to be expanded and added for aircraft use.	Parrish and Partners	Amount in Design Fees	Zachary Construction	\$9,087,857.00	\$320,821.88	3.53%	\$9,542,250.00	35.1%	\$3,305,988	Sep-19	Dec-20	Earthwork continues and large drain pipe installation. Retaining wall work starting with precast.
6	Parking Lots	Additional parking lots to be constructed and paved for public use.	AVCON Inc	Amount in Design Fees	Chatham Civil Contracting	\$1,905,330.90	-\$59,304.00	-3.1%	\$2,095,863.90	84.7%	\$1,563,883	Nov-19	Aug-20	Close out pending.
7	Terminal Building Phase 1 - Utility Modernization	Update current utilities in front of the terminal.	Gresham Smith	Amount in Design Fees	Patton Construction Group	\$1,868,160.00	\$12,848.00	0.68%	\$2,054,976.00	96.1%	\$1,807,315	Nov-19	Aug-20	Punch list items near completion. Waterline change over anticipated by end of Dec. Close out pending.