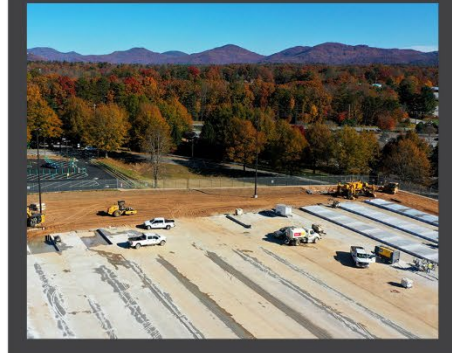




PROPOSED 2022/2023 BUDGET

Greater Asheville Regional Airport Authority
February 18, 2022



Agenda



General Statistics



Proposed FY 2022/2023 Operating Budget



Proposed FY 2022/2023 Capital Budget



Proposed FY 2022/2023 Reserve Funds



Proposed FY 2022/2023 Estimated Cash Balance

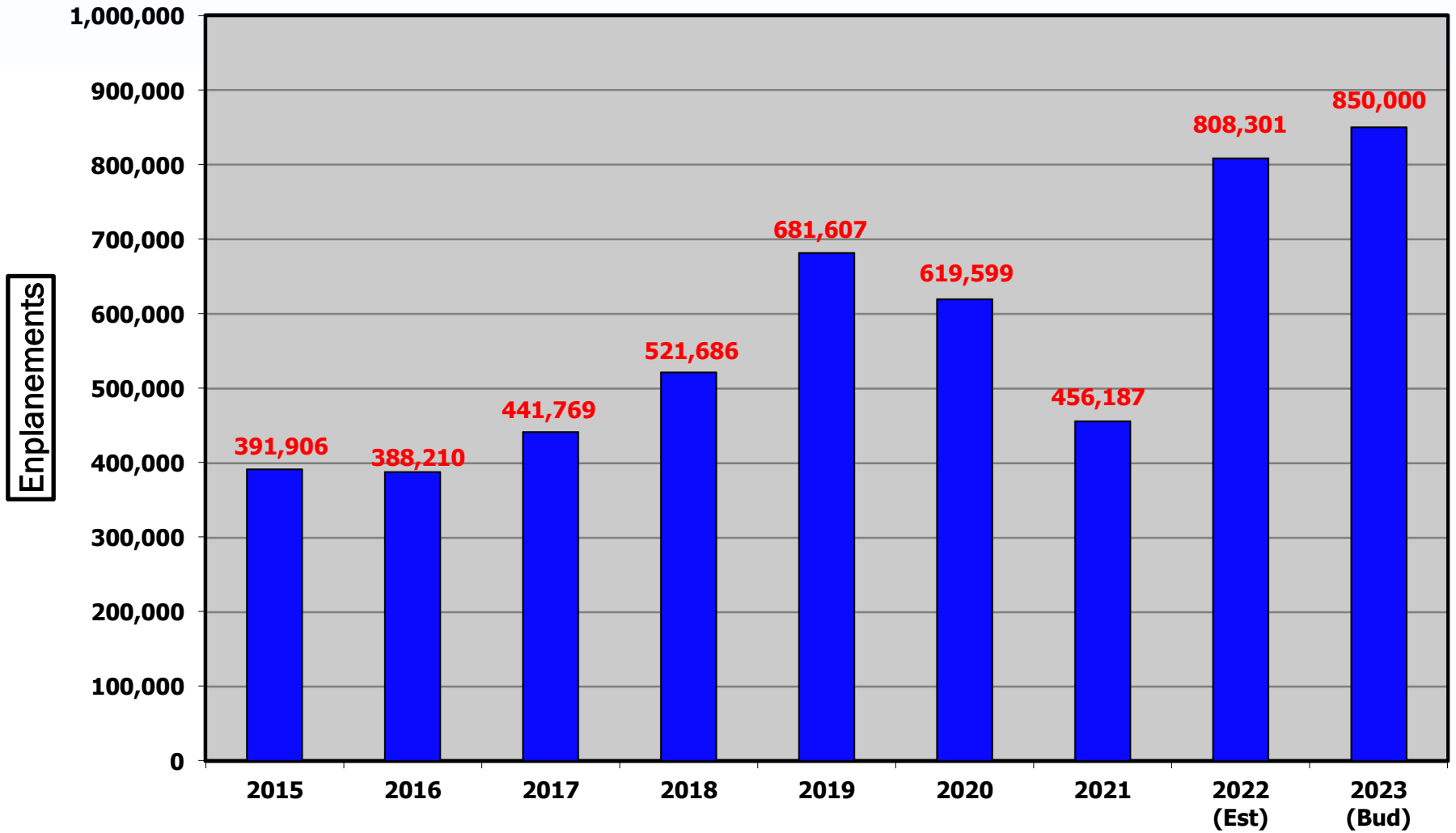


Proposed FY 2022/2023 Supplemental Fees



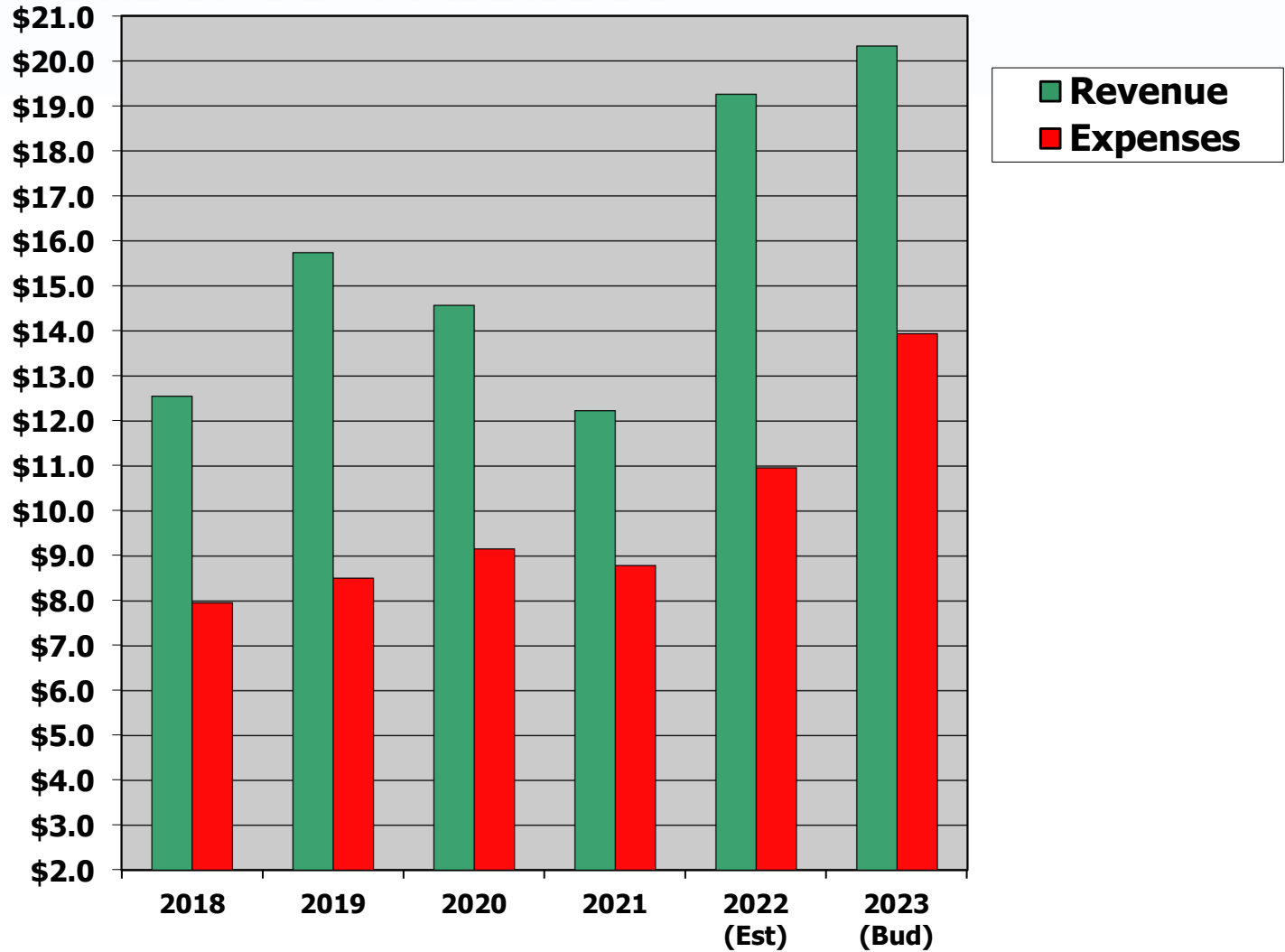
Questions and Comments

Passenger Traffic

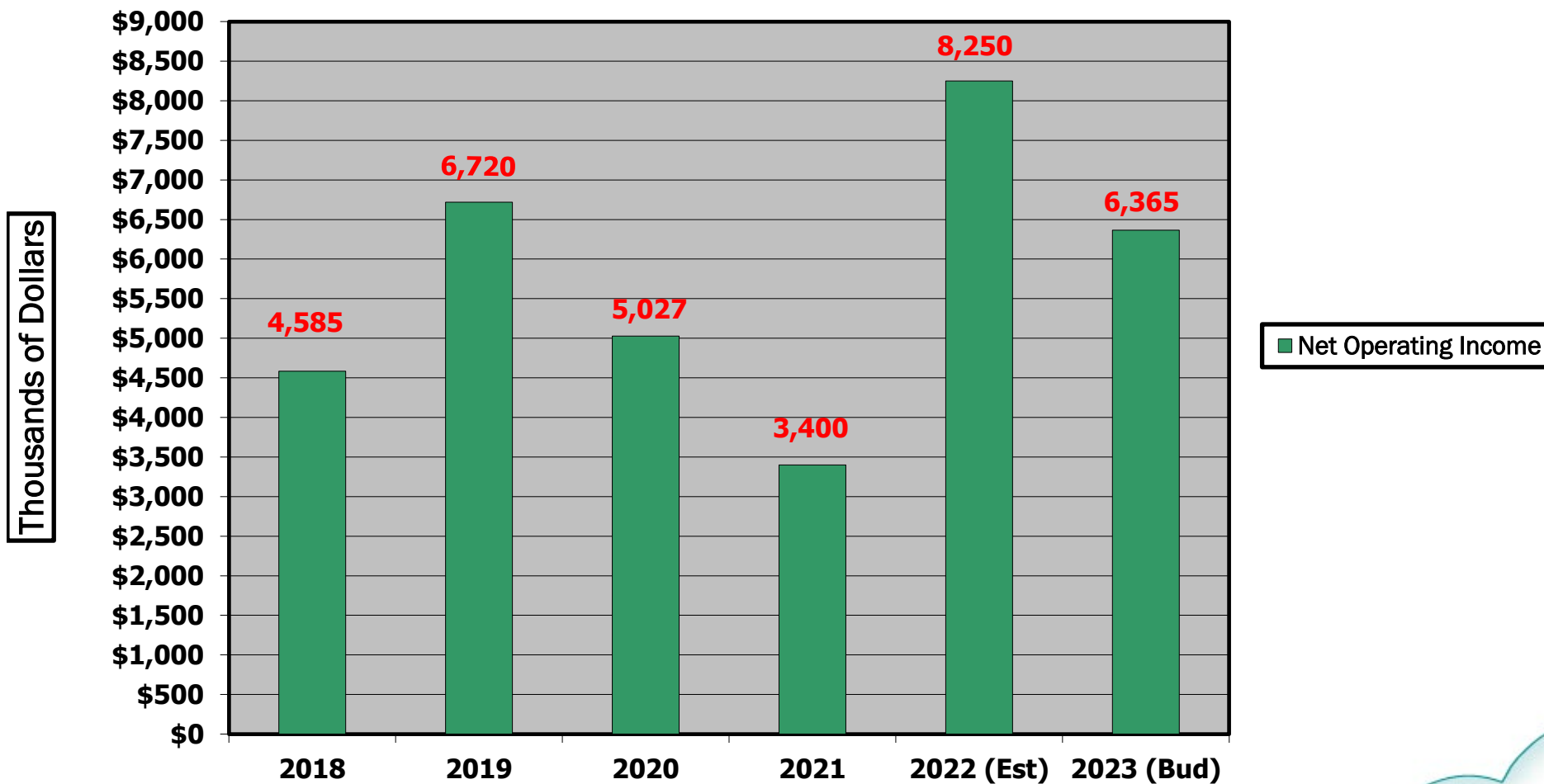


Operating Revenues/Expenses

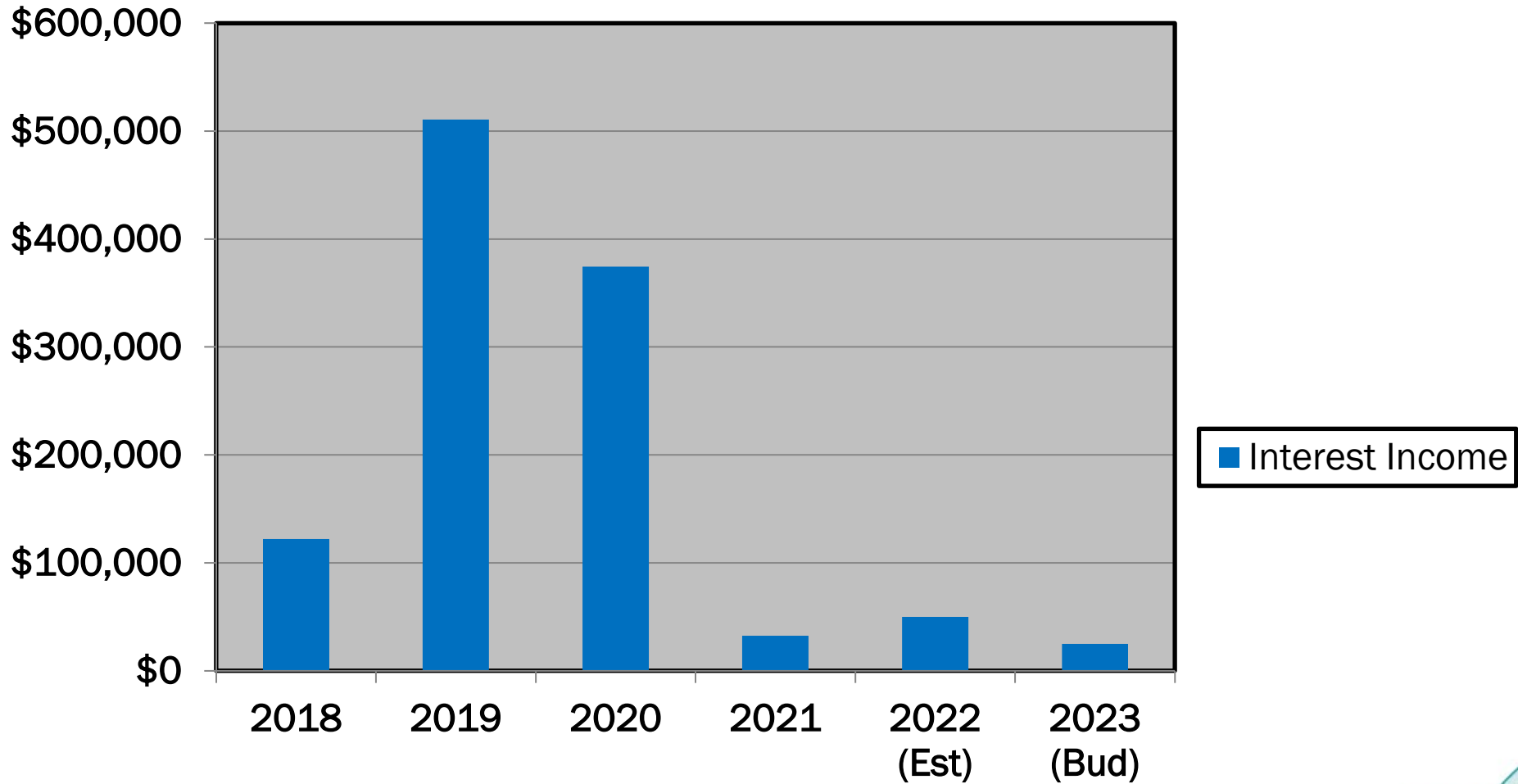
Millions of Dollars



Net Operating Income



Interest Income



Proposed Operating Budget

Basic Operating Budget Assumptions

OPERATING REVENUES:

- **Passenger enplanements – 850,000**
- **Airline revenue is conservative using the rates by ordinance model.**
- **Ground transportation revenue increase due to increase in enplanements.**
- **Rental car revenue increase as result of increase in enplanements and increased rates.**
- **Food and Beverage revenue increase due to increase in enplanements.**
- **Airline landing fees and security fees increase due to increase in enplanements.**

Basic Operating Budget Assumptions (cont'd)

OPERATING EXPENSES:

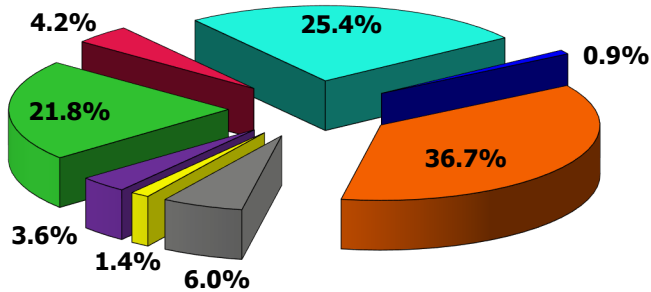
- **Salary adjustment pool budgeted at 6.0%, with anticipation of 3.0% cost of living and maximum of 3.0% merit salary increases.**
- **Increase in personnel services due to salary adjustments and addition of 7 FTEs.**
- **Decrease in professional services due to contracts for bond acquisition services in previous budget year.**
- **Increase in contractual services due to contracted security services and systems.**
- **Increase in travel and training due reductions in previous year.**

Proposed Operating Budget

	Budget Amounts			Percent Change
	FY2021/2022	FY2022/2023	Difference	
<u>Revenues</u>				
Operating Revenues	\$15,611,280	\$20,305,531	\$ 4,694,251	30.1%
Investment Income	10,000	25,000	15,000	150.0%
Total Operating & Investment Revenues	15,621,280	20,330,531	4,709,251	30.1%
<u>Expenses</u>				
Operating Expenses	12,076,557	13,940,679	1,864,122	15.4%
Total Operating Expenses	12,076,557	13,940,679	1,864,122	15.4%
Net Operating & Investment Income	\$ 3,544,723	\$ 6,389,852	\$ 2,845,129	80.3%

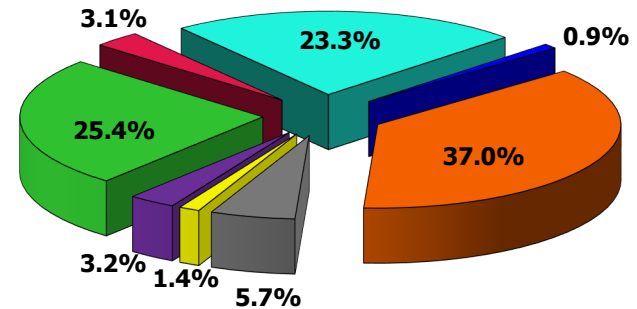
Sources of Operating Revenue

FY 2022 (Est)



■ Airline - 21.8%	■ Concession - 4.2%
■ Rental Car - 25.4%	■ Ground Transp - 0.9%
■ Parking - 36.7%	■ FBO - 6.0%
■ Other - 1.4%	■ Building & Land - 3.6%

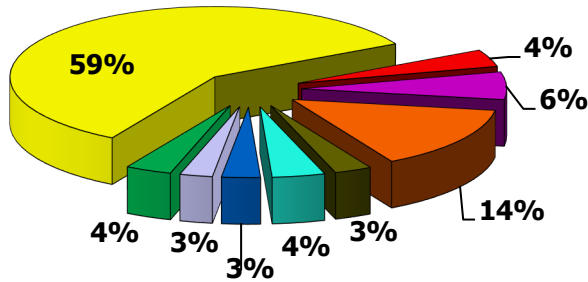
FY 2023 (Bud)



■ Airline - 25.4%	■ Concession - 3.1%
■ Rental Car - 23.3%	■ Ground Transp - 0.9%
■ Parking - 37.0%	■ FBO - 5.7%
■ Other - 1.4%	■ Building & Land - 3.2%

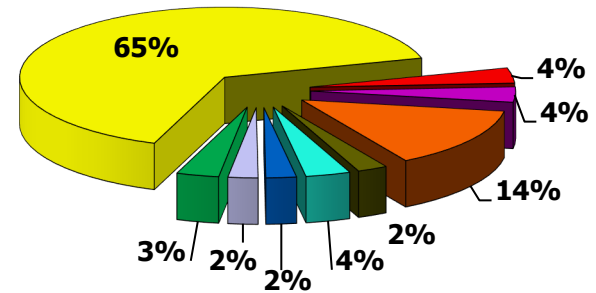
Operating Expenses by Category

FY 2022 (Est)



- Salaries/Benefits - 59%
- Professional Serv - 6%
- Repairs/Maint - 3%
- Insurance - 3%
- Other - 4%
- Utilities - 4%
- Contractual Serv - 14%
- Supplies - 4%
- Promotional Activ - 3%

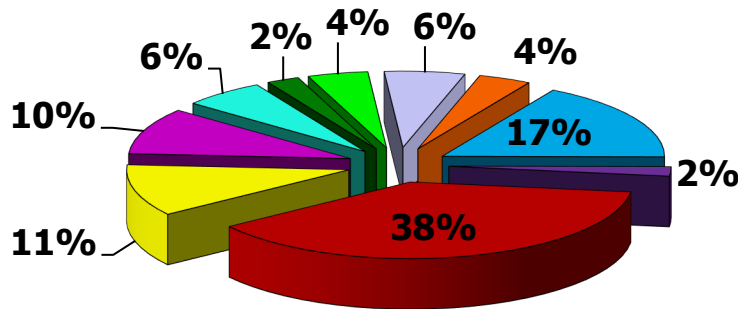
FY 2023 (Bud)



- Salaries/Benefits-65%
- Professional Serv - 4%
- Repairs/Maint - 2%
- Insurance - 2%
- Other - 3%
- Utilities - 4%
- Contractual Serv - 14%
- Supplies - 4%
- Promotional Activ - 2%

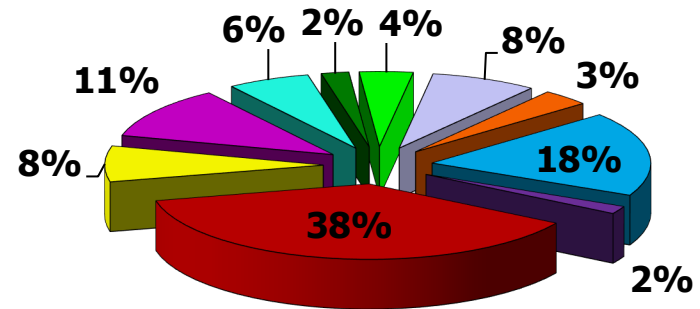
Operating Expenses By Department

FY 2022 (Est)



- Public Safety - 17%
- Properties & Contracts - 2%
- Ops & Maintenance - 38%
- Executive - 11%
- Information Technology - 10%
- Marketing & PR - 6%
- Guest Services - 2%
- Finance - 4%
- Administration - 6%
- Planning - 4%

FY 2023 (Bud)



- Public Safety - 18%
- Properties & Contracts - 2%
- Ops & Maintenance - 38%
- Executive - 8%
- Information Technology - 11%
- Marketing & PR - 6%
- Guest Services - 2%
- Finance - 4%
- Administration - 8%
- Planning - 3%

Proposed Capital Budget

Carry-Over Capital Projects

Description	Amount	Estimated Spending Through	Estimated Balance to	FAA-AIP	NC DOT	PFCs Currently	Airport
	Authorized	6/30/2022	Carryover	Grants	Grants	Approved	Funds
Terminal Rehab/Expansion Design	25,000,000	13,000,000	12,000,000	10,833,333		942,450	224,217
Master Plan Update	989,004	400,004	589,000	589,000			
Air Traffic Control Tower - Design	5,000,000	2,000,000	3,000,000		3,000,000		
Storm Water Improvements	800,000	400,000	400,000				400,000
TOTAL CARRYOVER	\$ 31,789,004	\$ 15,800,004	\$ 15,989,000	\$11,422,333	3,000,000	\$ 942,450	\$ 624,217

Represents current estimated amounts. Related contracts requiring Board approval will be presented to the Board before implementation.

Proposed Capital Budget

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
CAPITAL BUDGET
FISCAL YEAR 2022/2023**

Description	Total	Funding Source				
		FAA-AIP Entitlements	FAA-AIP Discretionary	NCDOT Grants	Currently Approved PFCs	Airport Funds
<u>Capital Improvements (1)</u>						
Roadway Seal Coating	50,000					\$ 50,000
CONRAC Car Washes	1,200,000					1,200,000
Terminal and ATC Tower Construction	261,800,000			1,800,000		260,000,000
Total Capital Improvements	\$263,050,000			1,800,000		\$261,250,000

(1) All purchases of Capital Improvements will be presented to the Authority Board for final approval before implementation unless otherwise authorized by the Authority Board.

Proposed Capital Budget

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
CAPITAL BUDGET
FISCAL YEAR 2022/2023**

Description	Total	Funding Source				
		FAA- AIP Entitlements	FAA- AIP Discretionary	NCDOT Grants	Currently Approved PFCs	Airport Funds
<u>Equipment and Small Capital Outlay</u>						
Maintenance Vacuum Equipment	9,000					\$ 9,000
Total Equipment and Small Capital Outlay	\$ 9,000					\$ 9,000

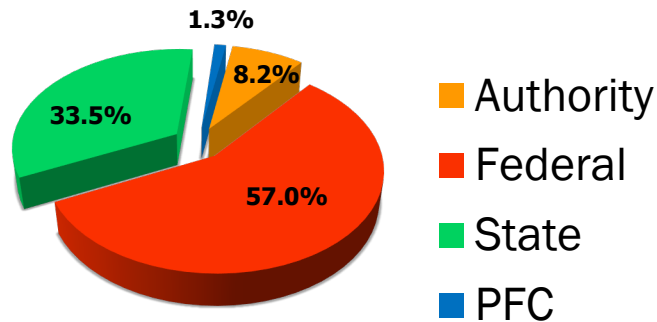
Proposed Capital Budget (cont'd)

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
CAPITAL BUDGET
FISCAL YEAR 2022/2023**

Description	Total	Funding Source				
		FAA- AIP Entitlements	FAA- AIP Discretionary	NCDOT Grants	Currently Approved PFCs	Airport Funds
<u>Renewal and Replacement</u>						
Maintenance Roll Up Door Replacement	37,000					37,000
Vehicle Replacements	20,618					20,618
Fencing	40,000					40,000
Communications Refresh	90,000					90,000
Virtual Server Appliance	163,000					163,000
SCBA Packs	57,120					57,120
AEDs	6,800					6,800
Body Armor	9,600					9,600
Portable Radios	49,720					49,720
Body-Worn Cameras	85,580					85,580
In-Car Cameras	31,970					31,970
Tasers	48,256					48,256
Total Renewal and Replacement	639,664					639,664
Total	\$ 263,698,664			\$ 1,800,000		\$261,898,664

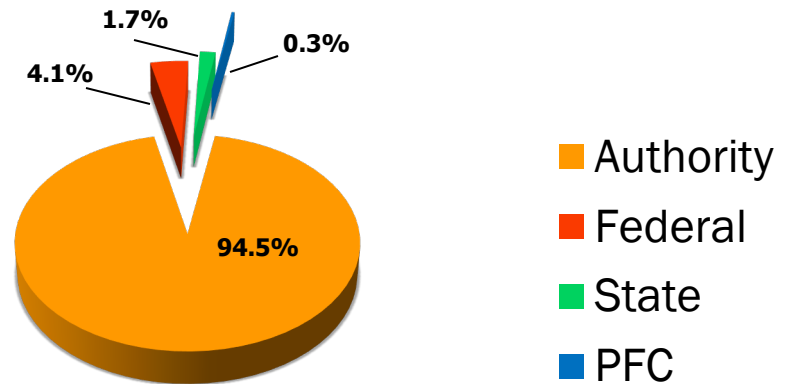
Capital Funding Sources

FY 2022 (Est)



Authority's Contribution - \$1,520,624

FY 2023 (Bud)



Authority's Contribution - \$262,522,881

Reserve Funds

Operations & Maintenance Reserve

- **Description and Justification**
 - Established to cover fluctuations in cash flow and provide quick access to additional operational cash.
- **Equivalent to 6 months of budgeted FY 2022/2023 operating expenses.**
 - \$6,970,340 for FY 2022/2023

Emergency Repair Reserve

- **Description and Justification**
 - Established to cover emergency repairs and provide ready access to the required cash.
- **\$650,000 for FY 2022/2023**

Estimated Cash Balance

Cash Balance

	<u>Amount</u>	
Estimated Cash & Investment Balance at June 30, 2022		\$ 30,000,000
Plus: Net Operating & Investment Revenues		6,389,852
Less Other Costs:		
Business Development Costs	(300,000)	
Contingency	(100,000)	
Debt Service	<u>(1,687,189)</u>	(2,087,189)
Plus Non-Operating Revenues:		
CARES Funding (ARPA)	5,000,000	
Passenger Facility Charges	3,000,000	
Customer Facility Charges	<u>2,000,000</u>	10,000,000
Plus Capital Contributions:		
Federal Grants - AIP	11,422,333	
NC DOT Grants	<u>4,800,000</u>	16,222,333

Cash Balance (cont'd)

Less Capital Costs:

Capital Improvements	(263,050,000)	
Equipment and Small Capital Outlay Fund	(9,000)	
Renewal and Replacements	(639,664)	
Carryover Projects From FY2021	<u>(15,989,000)</u>	(279,687,664)

Estimated Cash & Investment Balance at June 30, 2023 **(219,162,668)**

Estimated Restricted Cash at June 30, 2023 **10,500,000**

Reserves:

Operations & Maintenance Reserve (6 Months) **6,970,340**

Emergency Repair Reserve **650,000**

Estimated Unrestricted Undesignated Cash & Investments at June 30, 2023 **\$(237,283,007)***

*Deficit cash balance is a result of projected expenditures for the terminal and ATC tower construction totaling \$261,800,000. Funding for this construction is anticipated to be primarily from bonds as well as some federal and state grants. Staff is currently working with bond consultants and plan to enter the bond market during the 4th quarter of FY21/22. Once funding sources are determined, the estimated cash balance at June 30, 2023 will be revised to reflect a positive balance.

Supplemental Fees

Proposed FY 2022/2023 Fees

	FY 2021/2022 Current Fees		FY 2022/2023 Proposed Fees	
	Cost	Per	Cost	Per
Maintenance				
Scissor Lift	\$ 100.00	day	\$ 100.00	day
Large ADA Ramp Rental	\$ 100.00	use	\$ 100.00	use
Air Stair Rental	\$ 100.00	use	\$ 100.00	use
Volvo Wheel Loader	\$ 150.00	use	\$ 150.00	use
Fork-lift	\$ 100.00	use	\$ 100.00	use
Pallet Jack	\$ 50.00	use	\$ 50.00	use
Tenant Sweeper	\$ 125.00	hour	\$ 125.00	hour
Service Truck	\$ 50.00	hour	\$ 50.00	hour
Backhoe	\$ 100.00	hour	\$ 100.00	hour
Lighted X	\$ 200.00	day	\$ 200.00	day
Light Tower	\$ 150.00	day	\$ 150.00	day
Paint Stripper	\$ 100.00	hour	\$ 100.00	hour
Large Aircraft Removal Dolly	\$ 200.00	day	\$ 200.00	day
Small Aircraft Removal Dolly	\$ 100.00	day	\$ 100.00	day
Aircraft Jack	\$ 100.00	use	\$ 100.00	use
Cores	\$ 40.00	each	\$ 40.00	each
Keys	\$ 12.00	each	\$ 12.00	each
Large Dump Truck	\$ 200.00	hour	\$ 200.00	hour
Small Broom	\$ 200.00	hour	\$ 200.00	hour
Large Broom	\$ 300.00	hour	\$ 300.00	hour
Pressure Washer	\$ 125.00	hour	\$ 125.00	hour
Maintenance Labor Rate (1)	\$ 65.00	hour	\$ 75.00	hour
Security Escort Rate (1)	\$ 65.00	hour	\$ 75.00	hour

Proposed FY 2022/2023 Fees (cont'd)

	FY 2021/2022 Current Fees		FY 2022/2023 Proposed Fees	
	Cost	Per	Cost	Per
<u>Department of Public Safety</u>				
ARFF Apparatus for 1500 gal. or greater	\$ 250.00	hour	\$ 250.00	hour
ARFF Apparatus for less than 1500 gal.	\$ 150.00	hour	\$ 150.00	hour
Command, Police, and Ops support vehicles	\$ 100.00	hour	\$ 100.00	hour
Aircraft recover dolly	\$ 150.00	day	\$ 150.00	day
Maintenance Labor Rate (1)	\$ 65.00	hour	\$ 75.00	hour
Mutual Aid Agencies collected on their behalf		as incurred		as incurred
Replacement charges for AVL equipment/supplies		as incurred		as incurred
<u>Information Technology (IT) Department</u>				
IT Labor Rate - Non-Network (1)	\$ 65.00	hour	\$ 75.00	hour
IT Labor Rate - Network Related (1)	\$ 110.00	hour	\$ 110.00	hour
Dark Fiber per strand per 0-1000 ft	\$ 20.00	month	\$ 20.00	month
Dark Fiber per strand per 0-2000 ft	\$ 22.00	month	\$ 22.00	month
Dark Fiber per strand per 0-3000 ft	\$ 24.00	month	\$ 24.00	month
Telephone Service – Per Telephone Number	\$ 50.00	month	\$ 50.00	month
Fax Service – Per Fax Machine/Phone Number	\$ 22.13	month	\$ 22.13	month
Cisco IP Phone – Model 7911G	\$ 5.67	month	\$ 5.67	month
Cisco IP Phone – Model 7945G	\$ 11.57	month	\$ 11.57	month
Cisco 1 Port Analog Line Converter-ATA186	\$ 4.86	month	\$ 4.86	month
Cisco 2 Port Analog Line Converter VG202	\$ 22.13	month	\$ 22.13	month
AirIT Shared Use Network Charge – Per Airline	\$ 50.00	month	\$ 50.00	month

Notes:

(1) One Hour Minimum, Minimum of 3 hours charged after regular business hours.

Proposed FY 2022/2023 Fees (cont'd)

Identification Badge Fees and Charges	FY 2021/2022 Current Fees		FY 2022/2023 Proposed Fees	
	Cost	Per	Cost	Per
Initial Badge Issuance				
SIDA Badge	\$ 80.00		\$ 80.00	
Non-SIDA Badge	\$ 45.00		\$ 45.00	
Renewal of Badge				
SIDA Badge	\$ 80.00		\$ 80.00	
Non-SIDA Badge	\$ 45.00		\$ 45.00	
Lost Badge Replacement				
SIDA Badge (4)	\$ 90.00 / \$ 105.00		\$ 90.00 / \$ 105.00	
Non-SIDA Badge (5)	\$ 65.00 / \$ 80.00		\$ 65.00 / \$ 80.00	
Damaged Badge				
SIDA Badge (6)	\$ 45.00 / \$ 55.00	-	\$ 45.00/\$ 55.00	
Non-SIDA Badge (6)	\$ 45.00 / \$ 55.00	-	\$ 45.00/\$ 55.00	
Security Escort Training	\$ 60.00		\$ 60.00	
Lock-out Service	\$ 60.00		\$ 60.00	
PIN Reset			\$ 20.00	

Notes:

- (4) \$90.00 for the first replacement badge, \$105.00 for the second replacement badge.
(5) \$65.00 for the first replacement badge, \$80.00 for the second replacement badge.
(6) \$45.00 for a damaged badge, \$55.00 if badge damaged due to negligence.

Proposed FY 2022/2023 Fees (cont'd)

	FY 2021/2022 Current Fees		FY 2022/2023 Proposed Fees	
	Cost	Per	Cost	Per
Parking and Ground Transportation				
Parking				
Daily	\$ 2.00	hour	\$ 2.00	hour
	\$ 10.00	day	\$ 10.00	day
	\$ 60.00	week	\$ 60.00	week
Parking Garage	\$ 2.00	hour	\$ 2.00	hour
	\$ 13.00	day	\$ 13.00	day
	\$ 78.00	week	\$ 78.00	week
Hourly	\$ 1.00	1/2 hour	\$ 1.00	1/2 hour
	\$ 25.00	day	\$ 25.00	day
Employee Parking Rate	\$ 70 / \$ 60	new/renewal	\$ 70 / \$ 60	new/renewal
Commuter Parking Rate	\$ 300 / \$ 285	new/renewal	\$ 300 / \$ 285	new/renewal
Non-Tenant Aviation Commuter	\$ 900.00	annual	\$ 900.00	annual
Fines	up to \$1,000	day	up to \$1,000	day
Ground Transportation				
Charter Bus Company (1-2 buses) (8)	\$ 1000.00	annual	\$ 1000.00	annual
Charter Bus Company (3-4 buses) (8)	\$ 2500.00	annual	\$ 2500.00	annual
Charter Bus Company (5 or more buses) (8)	\$ 4000.00	annual	\$ 4000.00	annual
Airport Ground Transportation Permit (9)	\$ 50.00	annual	\$ 50.00	annual
Airport Ground Transportation Pick-up Fee (9)	\$ 2.50	per trip	\$ 2.50	per trip
Transp. Network Company (TNC) Pick-up Fee	\$ 2.50	per trip	\$ 2.50	per trip
Transp. Network Company (TNC) Drop-off Fee	\$.50	per trip	\$.50	per trip
Off-Airport Rental Car Fee	7.50%	of gross revenue	7.50%	of gross revenue

Notes:

- (8) Companies with a vehicle fleet of charter coach vehicles with seating capacity greater than 20 seats.
 (9) All Ground Transportation operators except TNCs and charter bus companies

QUESTIONS?

March 11, 2022

BUDGET MESSAGE

To: Members of the Greater Asheville Regional Airport Authority

From: Lew S. Bleiweis, A.A.E., Executive Director

The attached budget for the fiscal year ending June 30, 2023 has been prepared with special consideration given to the safeguarding of the Greater Asheville Regional Airport Authority's assets and the reliability of the Authority's financial records, while maintaining the flexibility to allow the airport staff the tools to provide outstanding service to our passengers and tenants and the general public.

We are custodians of public funds and public funds should not be convenient to spend. With this in mind, every employee will follow the requirements of the Authority's Policies and Procedures and the approved budget when purchasing goods and services.

The intended goals of the operations set forth in the attached budget are to continue the excellent safety record at the Asheville Regional Airport and to provide the best facilities possible to enhance the growth of the Airport and to thereby benefit the entire community served by the Airport.

The COVID-19 pandemic has impacted airline travel for the past two years, and our initial FY21/22 budget was based on a projected modest recovery, but recently, we have been experiencing significant increases in traffic and have adjusted our budget accordingly. We are projecting a strong recovery in the upcoming fiscal year which is reflected in our budget.

The following narrative contains brief explanations and insights related to the preparation of this budget:

ASSUMPTIONS

Based on airline estimates, passenger enplanements are projected to be 850,000 in FY23.

Total revenue is projected to increase significantly with the budgeted increase in enplanements.

Budgeted operating expenses are expected to increase 15.4%. A salary adjustment pool of 6.0% is budgeted with the anticipation of 3.0% cost of living increases and a maximum of 3.0% for merit increases. Seven additional staff positions are also included.

OPERATING REVENUE

Investment Income:

Funds available for investment will increase, so total investment earnings are expected to increase.

Space Rent-Non Airline:

All line items listed are at the lease rates in effect for the new fiscal year.

Space Rent-Airline:

Airline space rentals are based on the FY22/23 rates.

Concessions:

Revenue from food and beverage sales budgeted to increase due to recovery of enplanements. The other line items are based on current agreements and/or historical averages.

Auto Parking:

Public parking is budgeted to increase with increase in enplanements.

Rental Car-Car Rentals:

Rental car concessions budgets are based on amounts in approved agreement.

Rental Car-Facility Rent:

Budget estimates are based on the rental car agreements. The contracts provide that these facility rents be increased annually by the greater of the CPI or 3.5%. The Common Area Maintenance (CAM) fees are based on those included in the Operations Department budget.

Commercial Ground Transportation:

The revenues from ground transportation fees are budgeted to increase due to the enplanement recovery. Employee parking and commuter parking are based on staff estimates.

Landing Fees:

Landing fees are estimated based on landed weights projected by the airlines. Landing fees are charged based on 1,000 pounds of airlines gross landed weight.

FBOs:

The FBO fees are based on the current agreements with Signature Flight Support.

Building Leases:

All estimates are backed by current leases in place.

Land Leases:

All estimates are backed by current leases in force.

Other Leases/Fees:

LEO services are based on actual hours and the \$20 hourly rate currently contracted with TSA. Airline security fees are budgeted to increase with the budgeted increase in LEO personnel costs. Telecommunication fees are based on estimated tenant usage of Authority provided phone, data and cable service. Other items are estimates based on historical data.

OPERATING EXPENSES**Personnel Services:**

Payroll costs are based on current salaries for all employees, plus estimated longevity bonuses. Based on Board action in December 2021, staff is proposing a salary adjustment pool of 6.0% for FY2022/2023, with the anticipation of 3.0% cost of living increase and a maximum of 3.0% merit increase. Overtime is estimated by department directors based on historical amounts. Benefits are estimated for each benefit type to better manage benefit costs. Total benefits are averaged at approximately 56% of payroll. Budgeted FTEs for FY2022/2023 increase by 7 positions.

Professional Services:

Professional services are estimated by staff based on services necessary for continuing operations.

Contractual Services:

Contractual services include the cost of the parking management, maintenance agreements, uniform cleaning services, and other contractual services. Budgeted amounts are estimated based on agreements and/or historical data.

Travel and Training:

The estimate for employee training and various educational conferences has been prepared by each department director using known facts and historical information. Much of this budget is due to training which is either required or considered vital for airport management.

Communications and Freight:

Telecommunications and postage expense are estimated by staff using known facts and historical information.

Rents and Leases:

The estimate for rents and leases is based on current copier and postage machine lease agreements.

Insurance:

The costs of most business insurance premiums are expected to remain approximately the same as current year.

Utility Services:

Utility services are estimated based on the latest historical data.

Repairs and Maintenance:

This line item, the timing and amount of which is always difficult to predict, has been estimated by the Director of Operations and other department heads to account for repairs and maintenance anticipated for FY2022/2023.

Printing and Binding:

This estimate is based on known needs and historical data.

Promotional Activities:

These activities represent media advertising, community sponsorships, and tenant and employee events, and are based on planned activities for FY2022/2023. This year's budget includes \$52,000 for the Runway 5K, with revenue to offset this cost.

Other Current Charges and Obligation:

This estimate includes bank fees, in-house advertising expenses, legal notices and advertising, and Board meeting expenses. It is estimated based on historical data.

Operating Supplies:

This estimate is prepared by each department director based on known events and historical data.

Books, Publications, Subscriptions, Memberships:

This estimate is prepared by each department director using historical data and known events and facts.

EMERGENCY REPAIR

This is an estimate to cover any unplanned, emergency repairs. The amount is based on historical costs.

CONTINGENCY

This is an estimate to cover any unknown expense. The amount is determined by the Executive Director.

CAPITAL BUDGET

The capital budget items were generated by the department directors and include capital improvement projects in the approved five-year capital improvement plan for FY2022/2023. Explanations and justifications for new capital projects are included on the Capital Budget Request sheets.

The terminal and air traffic control tower construction projects have been included in the capital budget. Staff is working to acquire bond as well as federal and state grant funding and construction will not begin until funding has been approved.

Any capital improvement project will be subject to final approval by the Board prior to project initiation, in accordance with the Authority's Policies and Procedures.

DEBT SERVICE

Debt service represents payments required by our bond agreement for the parking garage.

BUSINESS DEVELOPMENT

Business development represents costs to provide incentives for advertising, waiver of fees, etc. to airlines for new air service.

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
2022-2023
BUDGET ORDINANCE**

BE IT ORDAINED by the Greater Asheville Regional Airport Authority that, pursuant to Section 159-13 of the General Statutes of North Carolina, the 2022-2023 Budget Ordinance of the Airport Authority is hereby set forth as follows:

Section 1. The following amounts are hereby appropriated for the operation of the Greater Asheville Regional Airport Authority for the fiscal year beginning July 1, 2022 and ending June 30, 2023 in accordance with the following schedules:

EXPENDITURES

Administration Department	\$ 1,090,713
Planning Department	494,471
Executive Department	1,066,793
Finance Department	551,286
Guest Services Department	284,036
Information Technology Department	1,562,991
Marketing Department	848,335
Operations Department	5,239,458
Properties & Contracts	231,169
Public Safety Department	2,521,427
Emergency Repair Costs	50,000
Carry-over Capital Expenditures from Prior Year	15,989,000
Capital Improvement	263,050,000
Equipment and Small Capital Outlay	9,000
Renewal and Replacement	639,664
Business Development	300,000
Debt Service	1,687,189
Contingency	100,000
Total Expenditures	<u><u>\$295,715,532</u></u>

Section 2. It is estimated that the following revenues will be available for the fiscal year beginning July 1, 2022 and ending June 30, 2023.

REVENUES

Administration (Interest Income)	\$ 25,000
Terminal	8,797,453
Airfield	2,256,555
General Aviation	1,146,216
Parking Lot	7,710,000
Other	395,307
Passenger Facility Charges	3,000,000
Customer Facility Charges	2,000,000
Federal Grants (including CARES/ARPA)	16,422,333
NC Department of Transportation Grants	4,800,000
Transfer from GARAA Cash/Investments	249,162,667
Total Revenues	<u><u>\$295,715,532</u></u>

Section 3. The Budget Officer is hereby authorized to transfer appropriations as contained herein under the following conditions:

- a. He may transfer amounts between line item expenditures within a budget ordinance line item without limitation and without a report being required. These changes should not result in increased recurring obligations such as salaries.
- b. He may transfer amounts up to \$60,000 from contingency appropriations to other budget ordinance line items within the same fund. He must make an official report on such transfers at the next regular meeting of the board.

Section 4. This Budget Ordinance shall be entered in the minutes of the Greater Asheville Regional Airport Authority and within five (5) days after its adoption copies shall be filed with the Finance Officer, the Budget Officer and the Clerk to the Board of the Greater Asheville Regional Airport Authority as described in G.S. 159-13.

Section 5. This ordinance shall become effective on July 1, 2022.

Adopted this ____ day of April, 2022

Matthew C. Burrell, Chair

Attested by:

Ellen Heywood, Clerk to the Board

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
OPERATING SUMMARY
FY 2022/2023 BUDGET**

	Budget Amounts			Percent Change
	FY2021/2022	FY2022/2023	Difference	
<u>Revenues</u>				
Operating Revenues	\$ 15,611,280	\$ 20,305,531	\$ 4,694,251	30.1%
Investment Income	10,000	25,000	\$ 15,000	150.0%
Total Operating & Investment Revenues	15,621,280	20,330,531	4,709,251	30.1%
<u>Expenses</u>				
Operating Expenses	12,076,557	13,940,679	\$ 1,864,122	15.4%
Total Operating Expenses	12,076,557	13,940,679	1,864,122	15.4%
Net Operating & Investment Income	\$ 3,544,723	\$ 6,389,852	\$ 2,845,129	80.3%

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2022-2023

Revenue Sources	Historical, Actual Revenue			FY 2021-2022			Proposed Budget Fiscal Year 2022-2023	Difference Est FY21-22 To Budget FY22-23	Difference Bud FY21-22 To Budget FY22-23	% Change Bud FY21-22 To Budget FY22-23
	Fiscal Year 2018-2019	Fiscal Year 2019-2020	Fiscal Year 2020-2021	Fiscal Year 2021-2022 Budget	12/31/21 FYTD Actual Revenue	Projection for Full Fiscal Year				
Investment Income										
Interest Income	\$ 510,562	\$ 374,504	32,371	10,000	\$ 25,109	50,000	25,000	(25,000)	15,000	150.0%
Total Investment Income	510,562	374,504	32,371	10,000	25,109	50,000	25,000	(25,000)	15,000	150.0%
Terminal Space Rentals - Non-Airline										
FAA Tower Rent	148,760	163,013	166,273	192,314	91,954	192,314	200,722	8,408	8,408	4.4%
TSA Space	88,032	89,793	91,589	93,420	46,325	93,420	95,289	1,869	1,869	2.0%
American Tower Corp	2,400	2,879	3,211	3,234	1,658	3,324	3,331	7	97	0.0%
Federal Express	100	60	60	60	-	60	60	-	-	0.0%
Total Terminal Space Rentals - Non-Airline	239,292	255,745	261,133	289,028	139,937	289,118	299,402	10,284	10,374	3.6%
Terminal Space Rentals - Airline										
Terminal Rental - Departures	-	-	-	-	-	-	-	-	-	0.0%
Terminal Rental - Enplanements	-	-	-	-	-	-	-	-	-	0.0%
Loading Bridge Fees (includes FGP & PC Air)	82,595	79,322	69,607	88,200	51,372	96,928	83,610	(13,318)	(4,590)	-5.2%
Gate Area (per enplanement)	911,418	776,506	606,476	634,500	393,298	742,072	1,010,350	268,278	375,850	59.2%
Gate Area (per airline)	132,631	120,832	120,832	137,096	68,548	137,096	181,324	44,228	44,228	32.3%
Bag Makeup (per bag)	307,243	267,053	183,990	324,800	207,543	391,591	365,082	(26,509)	40,282	12.4%
Bag Makeup (per airline)	58,605	47,300	47,300	53,668	26,834	53,668	70,980	17,312	17,312	32.3%
American (Counter/Office/Queue)	101,217	123,762	123,762	117,988	58,427	117,987	157,560	39,573	39,572	33.5%
Delta Air Lines (Counter/Office/Queue)	120,927	140,573	140,573	127,580	63,790	127,580	168,750	41,170	41,170	32.3%
United/SkyWest/Continental (Counter/Office/Queue)	73,836	85,831	85,831	77,898	38,949	77,898	103,035	25,137	25,137	32.3%
Allegiant (Counter/Office/Queue)	79,849	71,714	71,714	69,324	35,721	69,853	90,293	20,440	20,969	30.2%
Spirit	-	39,957	(2,438)	-	-	-	-	-	-	0.0%
Sun Country	-	-	-	9,792	3,264	9,792	17,270	7,478	7,478	0.0%
Worldwide (Office)	7,277	8,675	7,229	-	-	-	-	-	-	0.0%
CRJ Aviation	-	-	1,446	18,912	9,707	21,003	29,882	8,879	10,970	0.0%
Common Use (Counter/Queue)	-	-	-	-	231	231	-	(231)	-	0.0%
Checkpoint Lane Fees	57,533	-	-	-	-	-	-	-	-	0.0%
Exit Lane Fees	-	-	-	-	4,372	29,740	-	(29,740)	-	0.0%
Turn Fees	30,936	105,229	3,436	-	14,415	21,795	70,048	48,253	70,048	0.0%
Airline Waived Fees	(28,757)	(16,038)	(22,028)	-	(15,084)	(20,000)	-	20,000	-	0.0%
Total Terminal Space Rentals - Airline	1,935,309	1,850,716	1,437,730	1,659,758	961,387	1,877,234	2,348,185	470,951	688,427	41.5%
Concessions										
Food & Beverage, Gift, Info	344,086	318,253	208,731	280,000	227,592	429,418	425,000	(4,418)	145,000	51.8%
Advertising	342,920	324,095	208,917	250,000	169,508	319,826	200,000	(119,826)	(50,000)	-20.0%
Brochure Sales	30,073	42,282	37,973	27,000	27,267	51,447	-	(51,447)	(27,000)	-100.0%
Merchandise Sales	-	-	-	-	-	-	2,000	2,000	2,000	100.0%
Guest Services	4,149	4,085	3,089	3,000	2,010	3,792	3,500	(292)	500	16.7%
Art in the Airport	75	3,179	-	350	150	273	-	(273)	(350)	0.0%
Optiwash Station	224	1,131	490	600	422	796	750	(46)	150	0.0%
FuelRod	-	1,006	930	400	2,810	5,302	5,500	198	5,100	0.0%
Immaculate Cleaning	-	438	890	500	603	1,138	1,200	62	700	0.0%
Sanitary Machines	35	56	41	-	-	-	-	-	-	0.0%
ATM	465	516	300	300	167	300	300	-	-	0.0%
Total Concessions	722,027	695,041	461,361	562,150	430,529	812,293	638,250	(174,043)	76,100	13.5%
Auto Parking										
Public Parking	5,900,213	5,231,961	3,182,193	5,500,000	3,727,788	7,033,562	7,500,000	466,438	2,000,000	36.4%
Commuter Parking	18,176	42,891	40,452	20,000	9,396	20,000	20,000	-	-	0.0%
Total Auto Parking	5,918,389	5,274,852	3,222,645	5,520,000	3,737,184	7,053,562	7,520,000	466,438	2,000,000	36.2%
Rental Car										
Rental Car - Car Rentals										
Avis MAG (Avis/Budget FY2020)	170,791	341,151	-	-	-	-	297,762	297,762	297,762	100.0%
Dollar/Thrifty	46,286	50,000	-	-	-	-	-	-	-	100.0%

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2022-2023

	Historical, Actual Revenue			FY 2021-2022			Proposed Budget Fiscal Year 2022-2023	Difference Est FY21-22 To Budget FY22-23	Difference Bud FY21-22 To Budget FY22-23	% Change Bud FY21-22 To Budget FY22-23
	Fiscal Year 2018-2019	Fiscal Year 2019-2020	Fiscal Year 2020-2021	Fiscal Year 2021-2022 Budget	12/31/21 FYTD Actual Revenue	Projection for Full Fiscal Year				
Revenue Sources										
Hertz MAG (Dollar/Thrifty FY2020)	268,670	330,108	-	-	-	-	338,125	338,125	338,125	100.0%
Enterprise MAG (National/Alamo FY2020)	321,841	392,652	-	-	-	-	864,113	864,113	864,113	100.0%
Budget MAG	118,831	-	-	-	-	-	-	-	-	0.0%
National/Alamo MAG	488,462	597,372	-	-	-	-	-	-	-	0.0%
Avis %	85,125	112,265	506,631	497,762	626,896	1,182,823	800,000	(382,823)	302,238	0.0%
Hertz %	120,052	36,107	403,590	638,125	315,389	595,074	200,000	(395,074)	(438,125)	0.0%
Enterprise %	238,976	146,055	1,462,062	1,664,113	1,266,557	2,389,730	1,500,000	(889,730)	(164,113)	0.0%
Budget %	122,411	-	-	-	-	-	-	-	-	0.0%
National/Alamo %	402,520	125,067	-	-	-	-	-	-	-	0.0%
Dollar/Thrifty %	-	73,017	-	-	-	-	-	-	-	0.0%
Off Airport % - Thrifty	17,182	-	-	-	-	-	-	-	-	0.0%
Off Airport % - Dollar	3,246	-	-	-	-	-	-	-	-	0.0%
Subtotal Car Rentals	2,404,392	2,203,794	2,372,283	2,800,000	2,208,842	4,167,626	4,000,000	(167,626)	1,200,000	42.9%
Rental Car - Facility Rent										
Avis (Counter & Office) (Avis/Budget FY2020)	29,088	28,294	28,294	29,284	14,641	29,282	30,305	1,023	1,021	3.5%
Dollar/Thrifty (Counter & Office)	11,764	25,145	-	-	-	-	-	-	-	0.0%
Hertz (Counter & Office)	33,534	37,647	62,792	64,990	32,492	64,984	67,254	2,270	2,264	3.5%
Enterprise (Counter & Office)	26,092	30,832	58,092	60,125	30,060	60,120	62,220	2,100	2,095	3.5%
Vanguard/National/Alamo (Counter & Office)	33,630	27,260	-	-	-	-	-	-	-	0.0%
Budget (Counter & Office)	19,257	-	-	-	-	-	-	-	-	0.0%
Avis (Ready/Return) (Avis/Budget FY2020)	12,734	15,048	15,048	19,263	9,632	19,264	19,937	673	674	3.5%
Dollar/Thrifty (Ready/Return)	1,756	4,950	-	-	0	-	-	-	-	100.0%
Hertz (Ready/Return)	19,528	21,186	26,136	21,313	10,656	21,312	22,058	746	745	3.5%
Enterprise (Ready/Return)	18,032	23,430	47,520	51,233	25,616	51,232	53,025	1,793	1,792	3.5%
Vanguard/National/Alamo (Ready/Return)	27,911	24,090	-	-	-	-	-	-	-	0.0%
Budget (Ready/Return)	6,072	-	-	-	0	-	-	-	-	0.0%
Avis (Service Facility) (Avis/Budget FY2020)	32,070	37,406	43,072	44,687	22,343	44,686	45,764	1,078	1,077	2.4%
Dollar/Thrifty (Service Facility)	7,010	19,755	-	-	-	-	-	-	-	100.0%
Hertz (Service Facility)	53,982	69,991	99,526	103,258	51,629	103,258	105,746	2,488	2,488	2.4%
Enterprise (Service Facility)	50,322	59,089	97,853	101,522	50,761	101,522	103,969	2,447	2,447	2.4%
Budget (Service Facility)	16,943	-	-	-	-	-	-	-	-	0.0%
Vanguard/National/Alamo (Service Facility)	74,276	52,772	-	-	-	-	-	-	-	0.0%
Avis CAM fee (Avis/Dollar FY2020)	15,775	8,823	5,528	6,289	3,145	6,290	4,551	(1,739)	(1,738)	-27.6%
Dollar/Thrifty	2,049	7,543	-	-	-	-	-	-	-	100.0%
Hertz CAM fee	23,894	13,569	12,773	14,533	7,267	14,534	10,517	(4,017)	(4,016)	-27.6%
Enterprise CAM fee	22,740	17,939	12,558	14,291	7,144	14,288	10,342	(3,946)	(3,949)	-27.6%
Vanguard/National/Alamo CAM fee	40,275	11,881	-	-	-	-	-	-	-	0.0%
Budget CAM fee	6,480	-	-	-	-	-	-	-	-	0.0%
Waived rent	-	-	(52,005)	-	-	-	-	-	-	0.0%
Common Area Maintenance (Service Facility)	-	-	37,500	75,000	37,500	75,000	75,000	(0)	-	0.0%
Subtotal Facility Rent	585,213	536,650	494,687	605,788	302,886	605,772	610,689	4,917	4,901	0.8%
Total Rental Car	2,989,604	2,740,444	2,866,970	3,405,788	2,511,728	4,773,399	4,610,689	(162,709)	1,204,901	35.4%
Commercial Ground Transportation										
Employee Parking	52,305	32,770	26,730	10,000	11,667	15,000	15,000	-	5,000	50.0%
Ground Transportation Fees	238,197	182,774	94,028	300,000	86,470	163,151	175,000	11,849	(125,000)	-41.7%
Total Commercial Ground Transportation	290,503	215,544	120,758	310,000	98,137	178,151	190,000	11,849	(120,000)	-38.7%
Landing Fees										
Delta Air Lines	270,647	223,590	214,951	272,000	159,777	301,466	474,324	172,858	202,324	74.4%
SkyWest / United	139,878	113,090	88,683	171,000	86,859	163,885	125,119	(38,766)	(45,881)	-26.8%
Allegiant	463,895	461,796	445,122	592,000	354,414	668,706	986,287	317,581	394,287	66.6%
American	286,956	284,406	290,887	465,000	239,034	451,008	457,272	6,264	(7,728)	-1.7%
Spirit	21,300	59,455	-	-	-	-	-	-	-	0.0%
Jet Blue	-	-	-	-	-	-	14,053	14,053	14,053	0.0%
Sun Country	-	-	-	-	4,837	12,500	32,700	20,200	32,700	0.0%
Elite	(89)	1,549	243	-	-	-	-	-	-	0.0%
Total Scheduled Carriers	-	-	-	-	-	-	-	-	-	0.0%

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2022-2023

	Historical, Actual Revenue			FY 2021-2022			Proposed Budget Fiscal Year 2022-2023	Difference Est FY21-22 To Budget FY22-23	Difference Bud FY21-22 To Budget FY22-23	% Change Bud FY21-22 To Budget FY22-23
	Fiscal Year 2018-2019	Fiscal Year 2019-2020	Fiscal Year 2020-2021	Fiscal Year 2021-2022 Budget	12/31/21 FYTD Actual Revenue	Projection for Full Fiscal Year				
Revenue Sources										
Charter Fees / General			2,999	-	2,354	-	-	-	-	0.0%
Airline Landing Fees Waived	(22,976)	(11,812)		-	(11,500)	(15,000)	-	15,000	-	0.0%
Non-Signatory Premium (to Signatory Carrier)				-	-	-	-	-	-	0.0%
Total Landing Fees	1,159,611	1,132,074	1,042,885	1,500,000	835,775	1,582,564	2,089,755	507,191	589,755	39.3%
FBOs										
Percentage Fee	36,050	32,726	30,793	25,000	22,718	42,864	45,000	2,136	20,000	80.0%
T-Hangar	87,430	89,324	90,566	90,566	45,283	90,566	90,566	0	-	0.0%
Bulk Hangar #1	122,629	125,285	127,027	127,027	63,514	127,027	127,027	(0)	-	0.0%
Bulk Hangar #2	231,201	236,209	239,493	239,493	119,747	239,493	239,493	(0)	0	0.0%
Land Rent	486,540	490,090	497,660	518,142	259,071	518,142	518,142	-	-	0.0%
Apron Rent		1,163	3,488	3,488	1,744	3,488	3,488	-	0	0.0%
Option Parcel Fee			-	-	-	-	-	-	-	0.0%
Waived rent			(80,378)	-	-	-	-	-	-	0.0%
Fuel Flowage Fee	97,568	66,600	86,899	90,000	62,327	117,598	115,000	(2,598)	25,000	27.8%
Subtotal FBOs	1,061,418	1,041,397	995,548	1,093,716	574,404	1,139,179	1,138,716	(462)	45,000	4.1%
Belle Aircraft Maintenance										
Percentage Fee	11,271	10,713	12,656	5,000	4,689	8,847	7,500	(1,347)	2,500	50.0%
Total FBOs/SASOs	1,072,688	1,052,110	1,008,204	1,098,716	579,093	1,148,026	1,146,216	(1,809)	47,500	4.3%
Building Leases										
Rental Houses	16,806	21,133	24,115	24,177	12,313	25,302	25,977	676	1,800	7.4%
Airport Support Bldg	13,403	42,599	42,289	7,000	7,048	7,048	-	(7,048)	(7,000)	100.0%
Lacy Griffin Building (WNC Aviation)	20,522	20,906	20,937	20,937	10,915	21,919	22,008	89	1,071	5.1%
Allegiant - Hangar/Bldg			-	119,882	52,535	105,070	105,070	(0)	(14,812)	0.0%
Cargo Building (Allegiant)	34,180	32,136	32,184	-	6,705	6,705	-	(6,705)	-	0.0%
Total Building Leases	84,911	116,774	119,525	171,996	89,516	166,044	153,055	(12,989)	(18,941)	-11.0%
Land Leases										
Pasture Rent & Misc Land Leases	600	2,033	25,917	600	17,721	18,021	1,200	(16,821)	600	100.0%
NCSU	100	100	170	100	-	100	100	-	-	0.0%
Lamar (Billboard)	3,500	3,500	7,427	7,318	-	7,426	7,318	(108)	-	0.0%
US Forest Service - Tanker	11,662	12,828	12,049	12,062	6,265	12,648	12,765	117	703	5.8%
Land Lease Hangar Area - Allegiant					7,406	14,812	14,812	-	14,812	0.0%
Land Lease - DreamCatcher/Broadmor				123,440	53,442	123,438	90,000	(33,438)	(33,440)	0.0%
Waddell/Triangle Stop	35,784	36,057	36,057	36,057	21,033	36,057	36,057	-	-	0.0%
Waddell - Fuel Fee		18,913	22,558	26,000	14,642	25,494	26,000	506	-	0.0%
Golf Center	3,942	9,966	-	-	-	-	-	-	-	0.0%
Total Land Leases	55,588	83,397	104,178	205,577	120,509	237,996	188,252	(49,744)	(17,325)	-8.4%
Other Leases/Fees										
LEO Services (TSA)	107,200	116,800	116,800	116,800	68,800	116,800	116,800	-	-	0.0%
Security Fee (Airlines)	427,028	382,458	298,672	535,500	393,298	719,712	718,100	(1,612)	182,600	34.1%
Security Fee (Rental Car)	77,965	96,612	114,867	106,967	53,484	106,968	122,827	15,859	15,860	14.8%
Security Fee (ID Media)	47,670	49,465	49,307	37,000	40,000	50,000	50,000	-	13,000	35.1%
Telecommunication Fees (Voice/Data)	55,992	67,033	59,667	65,000	29,824	59,464	60,000	536	(5,000)	-7.7%
Sale of Assets	61,045	-	-	-	-	-	-	-	-	0.0%
Misc	(21,602)	63,515	906,185	2,000	6,933	6,933	2,000	(4,933)	-	0.0%
Tenant Services/Assessment Fees	6,224	-	2,028	-	55	55	-	(55)	-	0.0%
Annual Event Fees/Sponsorships (Runway 5K)	-	-	-	25,000	35,207	35,207	52,000	16,793	27,000	0.0%
Non-Signatory Security Fee Premium	-	-	-	-	-	-	-	-	-	0.0%
Total Other Leases	761,522	775,883	1,547,526	888,267	627,601	1,095,139	1,121,727	26,588	233,460	26.3%
Total Revenue	\$ 15,740,007	\$ 14,567,084	\$ 12,225,286	\$ 15,621,280	\$ 10,156,504	19,263,524	\$ 20,330,531	\$ 1,067,007	\$ 4,709,251	30.1%
								5.5%	30.1%	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2022-2023

Expenses	Historical, Actual Expenses			FY 2021-2022			Proposed Budget Fiscal Year 2022-2023	Difference Est FY21-22 To Budget FY22-23	Difference Bud FY21-22 To Budget FY22-23	% Change Bud FY21-22 To Budget FY22-23
	Fiscal Year 2018-2019	Fiscal Year 2019-2020	Fiscal Year 2020-2021	Fiscal Year 2021-2022 Budget	FY 12/31/21 FYTD Actual Expenses	Projection for Full Fiscal Year				
PERSONNEL SERVICES										
Regular Salaries	\$ 3,226,569	\$ 3,818,557	\$ 3,916,405	\$ 4,732,776	\$ 1,900,411	4,173,526	\$ 5,335,270	\$ 1,161,744	\$ 602,494	12.7%
Overtime	122,240	55,599	71,832	115,900	40,340	115,900	115,900	-	-	
Salary Adjustment/Bonus Pool			-	9,478	136,979	-	359,379	359,379	349,901	3691.7%
Internship	4,356	-	-	-	-	-	-	-	-	
LEO Special Separation Allowance		24,122	27,808	39,418	18,325	36,650	42,742	6,092	3,324	8.4%
Longevity	52,095	54,427	61,042	60,372	29,800	59,868	69,352	9,484	8,980	14.9%
Unemployment Claims		426	2,805	14,000	4,246	14,000	14,000	-	-	
Holiday Pay	13,400	14,700	15,566	16,894	13,833	13,834	18,410	4,576	1,516	9.0%
Bonus						136,978		(136,978)		
Auto Allowance	30,900	33,400	33,000	33,600	14,400	30,600	33,600	3,000	-	
Rewards Program				4,000		4,000	4,000	-	-	
Gym Membership Reimbursements	626	2,138	1,040	14,000	480	14,000	14,000	-	-	
Service Awards	1,307	1,215	1,813	1,625	605	1,625	1,625	-	-	
Candidate Referral						2,000	2,000		2,000	
Retiree Health		60,058	35,518	31,661	16,840	33,680	43,931	10,251	12,270	38.8%
Benefits	1,641,211	1,887,969	1,936,135	2,426,289	859,530	1,817,931	3,008,728	1,190,797	582,439	24.0%
Total Personnel Services	5,092,705	5,952,611	6,102,964	7,500,013	3,035,789	6,454,592	9,062,937	2,608,345	1,562,924	20.8%
OPERATING EXPENSES										
Professional Services										
Professional Services - General	120,748	217,556	236,651	437,750	115,563	391,380	238,750	(152,630)	(199,000)	-45.5%
Professional Services - Legal	89,518	176,820	148,952	130,000	103,761	202,222	80,000	(122,222)	(50,000)	-38.5%
Artwork and Creative Production	13,259	16,523	9,551	32,000	7,925	32,000	35,800	3,800	3,800	11.9%
Surveys, Reports & Data	45,377	18,923	-	-	142	142	24,500	24,358	24,500	
Physicals & Drug Screens	4,973	5,950	5,760	4,150	70	4,150	6,000	1,850	1,850	44.6%
Fit for Duty Physicals	-	-	-	6,800	1,710	6,800	6,800	-	-	
Website Maintenance	324	536	981	3,000	948	2,500	6,550	4,050	3,550	118.3%
Auditors	15,100	22,500	34,500	36,000	20,175	33,000	38,000	5,000	2,000	5.6%
Temporary Help	-	-	-	25,000	3,546	21,000	50,000	29,000	25,000	100.0%
Total Professional Services	289,300	458,808	436,395	674,700	253,840	693,194	486,400	(206,794)	(188,300)	-27.9%
Contractual Services										
Computer Technical Support	20,959	21,391	-	-	-	-	-	-	-	
Landscaping	9,420	9,420	9,420	-	-	-	-	-	-	
Parking Management Contract	439,710	463,541	261,287	512,668	94,931	512,000	579,364	67,364	66,696	13.0%
Parking Management Shuttle	-	76,714	-	400,814	72,776	400,814	396,952	(3,862)	(3,862)	-1.0%
Other Contractual Services	271,753	380,858	424,385	616,395	206,912	603,706	886,914	283,208	270,519	43.9%
Elevator Maintenance Contract	7,425	8,361	8,611	10,000	5,096	9,500	11,000	1,500	1,000	10.0%
Fire Alarm Systems Contract	13,403	15,312	13,809	14,680	24,268	24,268	15,600	(8,668)	920	6.3%
Exit Lane Security					8,078	40,000	60,000	20,000	60,000	
Total Contractual Services	762,670	975,597	717,512	1,554,557	412,061	1,590,288	1,949,830	359,542	395,273	25.4%
Travel and Training										
Travel & Per Diem	161,370	96,375	33,918	123,800	34,400	141,057	178,980	37,923	55,180	44.6%
Training & Education	32,983	19,583	7,971	52,850	6,781	47,700	42,750	(4,950)	(10,100)	-19.1%
Total Travel and Training	194,354	115,958	41,889	176,650	41,181	188,757	221,730	32,973	45,080	25.5%
Communications and Freight										
Postage	5,600	5,021	4,070	5,000	2,175	5,000	5,000	-	-	
Express Mail Delivery	2,008	463	292	1,000	125	1,000	1,000	-	-	
Telecommunications	74,294	50,569	57,822	54,240	19,132	42,031	52,200	10,169	(2,040)	-3.8%
Online Services	-	-	-	1,000	-	1,000	-	(1,000)	(1,000)	-100.0%
Total Communications and Freight	81,902	56,053	62,184	61,240	21,432	49,031	58,200	9,169	(3,040)	-5.0%
Rentals and Leases										
Rentals & Leases	13,639	14,253	15,765	15,310	9,320	15,310	18,710	3,400	3,400	22.2%
Total Rentals and Leases	13,639	14,253	15,765	15,310	9,320	15,310	18,710	3,400	3,400	22.2%

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2022-2023**

Expenses	Historical, Actual Expenses			FY 2021-2022			Proposed Budget Fiscal Year 2022-2023	Difference Est FY21-22 To Budget FY22-23	Difference Bud FY21-22 To Budget FY22-23	% Change Bud FY21-22 To Budget FY22-23
	Fiscal Year 2018-2019	Fiscal Year 2019-2020	Fiscal Year 2020-2021	Fiscal Year 2021-2022 Budget	12/31/21 FYTD Actual Expenses	Projection for Full Fiscal Year				
Insurance										
Property & Casualty	63,200	66,733	84,043	90,000	-	90,000	90,000	-	-	
General Liability	28,352	33,000	35,310	45,000	-	45,000	45,000	-	-	
Auto Liability	17,021	19,622	22,862	27,000	-	27,000	27,000	-	-	
Other Insurance & Bonds	41,477	47,328	186,239	72,400	25,848	72,400	72,400	-	-	
Worker's Compensation Insurance	109,877	110,826	63,982	100,000	(12,968)	100,000	100,000	-	-	
Total Insurance	259,927	277,509	392,436	334,400	12,880	334,400	334,400	-	-	
Utility Services										
Electric Service	330,578	322,953	297,566	349,317	111,043	327,900	359,817	31,917	10,500	3.0%
Gas Service	39,089	31,568	34,125	40,000	8,071	32,000	39,500	7,500	(500)	-1.3%
Water/Sewer Service	83,167	52,708	34,143	90,250	21,870	72,500	89,950	17,450	(300)	-0.3%
Total Utility Services	452,834	407,229	365,834	479,567	140,984	432,400	489,267	56,867	9,700	2.0%
Repairs and Maintenance										
Other Repairs & Maintenance	27,401	17,865	13,586	40,300	5,736	30,300	30,200	(100)	(10,100)	-25.1%
Terminal, Buildings and Grounds	164,609	155,947	136,093	171,000	72,867	150,000	162,000	12,000	(9,000)	-5.3%
Permits, Licenses and Fees		850	1,560	1,000	100	1,000	1,000	-	-	
Vehicles and Heavy Equipment	224,239	78,501	95,956	69,500	28,707	65,000	67,500	2,500	(2,000)	-2.9%
Airport and Airfield Equipment	55,954	8,753	7,126	25,000	19,620	25,000	20,000	(5,000)	(5,000)	-20.0%
Total Repairs and Maintenance	472,203	261,916	254,321	306,800	127,030	271,300	280,700	9,400	(26,100)	-8.5%
Printing & Binding										
Printing & Binding	9,894	13,826	3,911	15,980	1,353	10,730	11,450	720	(4,530)	-28.3%
Total Printing & Binding	9,894	13,826	3,911	15,980	1,353	10,730	11,450	720	(4,530)	-28.3%
Promotional Activities										
Radio	67,660	7,200	12,858	18,000	6,000	16,000	18,000	2,000	-	
Billboards	12,512	22,675	-	24,000	-	12,000	24,000	12,000	-	
Print	15,909	12,869	2,625	6,100	-	6,100	6,100	-	-	
TV	19,600	-	-	-	-	-	-	-	-	
Web Advertising	59,488	59,804	14,023	117,350	26,052	117,350	137,550	20,200	20,200	17.2%
Air Service Development	3,409	6,238	4,845	2,300	92	1,200	12,300	11,100	10,000	434.8%
Other Promotional Events/Sponsorships	8,360	6,363	7,040	8,500	5,000	8,500	9,000	500	500	5.9%
Community Events/Exhibits/Sponsorships	82,892	33,913	17,797	89,200	37,254	92,208	93,200	992	4,000	4.5%
Employee/Tenant Events	31,587	16,525	9,209	25,725	8,878	25,625	25,425	(200)	(300)	-1.2%
Wellness	6,445	3,264	1,614	3,500	980	3,500	3,500	-	-	
Total Promotional Activities	307,862	168,851	70,011	294,675	84,256	282,483	329,075	46,592	34,400	11.7%
Other Current Charges and Obligations										
Legal Notices & Advertising	5,412	845	197	6,750	583	5,750	6,750	1,000	-	
Credit Card & Bank Fees	51,093	44,052	42,482	63,300	30,441	63,000	64,700	1,700	1,400	2.2%
Recruiting Expense				2,100	-	-	2,100	2,100	-	100.0%
Other Current Charges & Obligations	2,483	8,056	1,672	3,500	1,020	2,600	8,500	5,900	5,000	142.9%
In Terminal Advertising	1,538	6,450	575	3,500	1,329	3,500	1,225	(2,275)	(2,275)	-65.0%
Total Other Current Charges and Obligations	60,527	59,403	44,926	79,150	33,373	74,850	83,275	8,425	4,125	5.2%
Operating Supplies										
Office Supplies	6,959	6,874	6,176	7,000	1,858	7,000	7,000	-	-	
Vehicle Fuel	26,230	36,462	35,950	50,000	38,113	50,000	45,000	(5,000)	(5,000)	-10.0%
Shop Supplies	2,480	1,063	1,363	3,000	756	3,000	3,000	-	-	
Other Operating Supplies	101,105	75,142	48,038	91,600	23,516	78,659	92,050	13,391	450	0.5%
Art Program Supplies	731	1,152	90	1,000	359	1,000	1,000	-	-	
Promotional Supplies	18,105	12,238	7,536	14,000	5,749	13,000	18,000	5,000	4,000	28.6%
Holiday Decorations	2,031	1,575	302	1,000	150	1,000	1,000	-	-	
Chemicals and Safety	52,698	984	(562)	48,000	1,774	46,500	48,000	1,500	-	

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2022-2023**

Expenses	Historical, Actual Expenses			FY 2021-2022			Proposed Budget Fiscal Year 2022-2023	Difference Est FY21-22 To Budget FY22-23	Difference Bud FY21-22 To Budget FY22-23	% Change Bud FY21-22 To Budget FY22-23
	Fiscal Year 2018-2019	Fiscal Year 2019-2020	Fiscal Year 2020-2021	Fiscal Year 2021-2022 Budget	FYTD Actual Expenses 12/31/21	Projection for Full Fiscal Year				
Small Tools and Equipment	23,765	6,384	7,415	19,000	1,406	18,500	19,000	500	-	
Custodial Supplies	33,929	46,347	11,626	42,000	25,145	42,000	42,000	-	-	
Custodial Consumables	43,451	64,401	39,826	77,500	19,848	75,000	77,500	2,500	-	
Operating Furniture, Fixtures, Equipment and Software	99,588	65,018	26,677	80,185	44,253	87,407	99,550	12,143	19,365	24.2%
Uniforms	23,550	13,225	12,512	19,900	3,576	18,000	19,400	1,400	(500)	-2.5%
Firefighter Equipment	1,453	1,460	11,976	19,750	52	14,125	19,000	4,875	(750)	-3.8%
Total Operating Supplies	436,074	332,325	208,925	473,935	166,555	455,191	491,500	36,309	17,565	3.7%
Books,Publications,Subscriptions & Memberships										
Books, Publications, Compact Disks, Videos & Subscriptions	6,681	6,488	4,249	9,370	2,405	6,530	9,370	2,840	-	
Dues & Memberships	44,067	57,549	61,327	48,890	35,626	53,651	62,515	8,864	13,625	27.9%
Licenses and Certification Fees	120	280	120	1,320	-	1,120	1,320	200	-	
Total Books,Publications,Subscriptions & Mem.	50,868	64,317	65,696	59,580	38,031	61,301	73,205	11,904	13,625	22.9%
Emergency Repair	24,015	6,272	9,957	50,000	-	50,000	50,000	-	-	
TOTAL SERVICES & MATERIALS	3,416,066	3,212,317	2,689,762	4,576,544	1,342,296	4,509,235	4,877,742	368,507	301,198	6.6%
TOTAL OPERATING EXPENSES, INCLUDING EMERGENCY REPAIR EXPENSE	\$ 8,508,771	\$ 9,164,928	\$ 8,792,726	\$ 12,076,557	\$ 4,378,085	\$ 10,963,827	\$ 13,940,679	\$ 2,976,852	\$ 1,864,122	15.4%
								27.2%	15.4%	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Administrative
BASIC OPERATING BUDGET
FY 2022-2023

Department #	15		

New World Account Numbers	Description	Item Amount	Summary Amount
PERSONNEL SERVICES			
10.15.10.100.500000	Salaries - Admin	157,001	157,001
10.15.10.100.501000	Internships	-	-
10.15.10.100.502000	Salary Adjustment Pool	359,379	359,379
10.15.10.100.503000	Longevity	-	-
10.15.10.100.504000	Unemployment Claims	14,000	14,000
10.15.10.100.506000	Holiday Pay	433	433
10.15.10.100.507000	Auto Allowance	2,400	2,400
10.15.10.100.507100	Rewards Program	4,000	4,000
10.15.10.100.507200	Gym Membership Reimbursements	14,000	14,000
10.15.10.100.507300	Service Awards	1,625	1,625
10.15.10.100.507500	Candidate referral	2,000	2,000
	LEO Special Separation Allowance		-
10.15.10.100.521000	Retiree Health	43,931	43,931
	<u>Benefits:</u>		101,749
10.15.10.100.510000	FICA Taxes	14,517	
10.15.10.100.511000	LGERS retirement	19,798	
10.15.10.100.511200	401k	7,850	
10.15.10.100.520000	Group Insurance	49,401	
10.15.10.100.522000	Dental	2,652	
10.15.10.100.523000	Vision	155	
10.15.10.100.524000	Life Insurance	759	
10.15.10.100.525000	Disability	1,485	
10.15.10.100.530000	Tuition Reimbursement	3,500	
10.15.10.100.531000	Cell Phone Allowance	1,632	
		-	700,518
OPERATING EXPENSES			
10.15.10.100.600000	Professional Services - General		1,750
	ACI-NA Annual Compensation Survey	250	
	Infinisource - COBRA Administration	1,500	
10.15.10.100.604000	Physicals and Drug Screens		6,000
	Physicals & Drug Screens	4,850	
	DOT Physicals	550	
	Custodial Vaccinations	600	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Administrative
BASIC OPERATING BUDGET
FY 2022-2023

Department #	15		
New World Account Numbers	Description	Item Amount	Summary Amount
10.15.10.100.605000	Fit for Duty Physicals Fit for Duty Physicals	6,800	6,800
10.15.10.100.620000	Travel, Per Diem, Conference Registration HR Conference	3,000	3,000
10.15.10.100.621000	Training & Education HR Training/HR Laws Update/HR Education	1,000	1,000
10.15.10.100.700000	Postage Postage	5,000	5,000
10.15.10.100.701000	Express Mail Delivery Express mail (includes IT shipments)	1,000	1,000
10.15.10.100.740000	Rentals and Leases Neopost postage machine rental	510	510
10.15.10.100.750000	Property Insurance Property insurance Equipment Floater	85,000 5,000	90,000
10.15.10.100.751000	General Liability General liability insurance	45,000	45,000
10.15.10.100.751500	Auto Liability Auto liability insurance	27,000	27,000
10.15.10.100.752000	Other Insurance and Bonds Public officials insurance Police professional liability insurance Inland marine Crime insurance Cyber liability Commercial line fees	27,000 21,000 7,100 800 4,500 12,000	72,400
10.15.10.100.752500	Worker's Compensation Insurance Workers' compensation insurance	100,000	100,000
10.15.10.100.630000	Printing & Binding Printing and Binding	200	200
10.15.10.100.646000	Community Events/Exhibits/Sponsorships United Way campaign	500	500
10.15.10.100.647000	Employee/Tenant Appreciation Employee events (holiday lunches, picnic, etc.) Employee flowers (funeral/hospital) Employee holiday gift cards (75 @75) Employee retirement	4,000 500 5,625 1,000	11,125
10.15.10.100.648000	Wellness Wellness Fit bit replacements	2,000 1,500	3,500

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Administrative
BASIC OPERATING BUDGET
FY 2022-2023

Department #	15		
New World Account Numbers	Description	Item Amount	Summary Amount
10.15.10.100.650000	Legal Notices & Placements		2,750
	Employment advertising/legal notices	2,750	
10.15.10.100.654000	Recruiting Expenses		2,100
	Recruiting events and expenses	-	
	Applicant travel	2,100	
10.15.10.100.667000	Office Supplies		7,000
	Office supplies	7,000	
10.15.10.100.661500	Operating Supplies		2,000
	Administrative supplies	2,000	
10.15.10.100.665500	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000		-
	HR furniture & equipment	-	
10.15.10.100.670000	Dues & Memberships		1,560
	SHRM	225	
	WNCHR	195	
	WCI	1,140	
10.15.10.100.671000	Books, Publications, Compact Disks, Videos & Subscriptions		-
	HR Books/Publications	-	
TOTAL OPERATING EXPENSES			390,195
SECTION TOTAL			1,090,713

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Administrative
Fiscal Year 2022/2023
Variance Analysis

Acct #	Description	FY 2023 Budget	FY2022 Budget		FY2022 Estimated Actual				FY2021 Actual			FY 2020 Actual	
			FY 2022 Budget	Increase/Decrease		FY 2022 Actual 6 Months	FY 2022 Estimate	Increase/Decrease		FY 2021 Actual	Increase/Decrease		
				Amount	Percent			Amount	Percent		Amount		Percent
500000	Salaries	157,001	149,260	7,741	5.19%	54,998	117,810	39,191	33.27%	139,463	17,538	12.58%	228,740
501000	Internship	0	0	0	100%	0	0	0	100%	0	0	100%	0
502000	Salary Adjustment Pool	359,379	9,478	349,901	3691.72%	0	0	359,379	100%	0	359,379	100%	0
503000	Longevity	0	749	(749)	-100.00%	0	0	0	100%	749	(749)	-100.00%	3,753
504000	Unemployment Claims	14,000	14,000	0	0.00%	4,246	14,000	0	0.00%	2,805	11,195	399.11%	426
506000	Holiday Pay	433	433	0	0.00%	217	217	216	99.54%	433	0	0.00%	650
507000	Auto Allowance	2,400	2,400	0	0.00%	1,200	2,400	0	0.00%	2,400	0	0.00%	2,200
507100	Rewards Program	4,000	4,000	0	0.00%	0	4,000	0	0.00%	0	4,000	100%	0
507200	Gym Membership Reimbursements	14,000	14,000	0	0.00%	480	14,000	0	0.00%	1,040	12,960	1246.15%	2,139
507300	Service Awards	1,625	1,625	0	0.00%	605	1,625	0	0.00%	1,813	(188)	-10.37%	1,215
507500	Candidate referral	2,000	2,000	0	0.00%	300	2,000	0	0.00%	100	1,900	1900.00%	0
	LEO Special Separation Allowance	0	0	0	100%	0	0	0	100%	0	0	100%	0
521000	Retiree Health	43,931	31,661	12,270	38.75%	16,840	33,680	10,251	30.44%	35,518	8,413	23.69%	60,058
510000	FICA Taxes	14,517	13,983	534	3.82%	4,267	9,132	5,385	58.97%	10,556	3,961	37.52%	17,286
511000	LGERS retirement	19,798	17,115	2,683	15.68%	6,175	13,241	6,557	49.52%	14,221	5,577	39.22%	20,120
511200	401k	7,850	7,501	349	4.65%	2,706	5,803	2,047	35.27%	6,931	919	13.26%	11,652
520000	Medical & ACA Reinsurance Fees	49,401	35,656	13,745	38.55%	7,214	14,428	34,973	242.40%	30,283	19,118	63.13%	35,838
522000	Dental	2,652	1,435	1,217	84.81%	370	740	1,912	258.38%	1,254	1,398	111.48%	1,433
523000	Vision Insurance	155	155	0	0.00%	40	80	75	93.75%	140	15	10.71%	160
524000	Life Insurance	759	693	66	9.52%	170	340	419	123.24%	739	20	2.71%	822
525000	Disability	1,485	1,287	198	15.38%	354	708	777	109.75%	1,477	8	0.54%	1,340
530000	Tuition Reimbursement	3,500	3,500	0	0.00%	0	3,500	0	0.00%	0	3,500	100%	2,496
531000	Cell Phone Allowance	1,632	1,632	0	0.00%	816	1,632	0	0.00%	1,548	84	5.43%	2,771
	Total Benefits	101,749	82,957	18,792	22.65%	22,112	49,604	52,145	105.12%	67,149	34,600	51.53%	93,918
	Total Personal Services	700,518	312,563	387,955	124.12%	100,998	239,336	461,182	192.69%	251,470	445,464	177.14%	393,098
600000	Professional Services - General	1,750	12,750	(11,000)	-86.27%	11,991	12,750	(11,000)	-86.27%	220	1,530	695.45%	2,229
604000	Physicals and Drug Screens	6,000	4,150	1,850	44.58%	70	4,150	1,850	44.58%	5,760	240	4.17%	5,950
605000	Fit for Duty Physicals	6,800	6,800	0	0.00%	1,710	6,800	0	0.00%	0	6,800	100%	0
616000	Other Contractual Services	0	0	0	0.00%	0	0	0	0.00%	0	0	0.00%	0
620000	Travel, Per Diem, Conference Registration	3,000	3,000	0	0.00%	0	3,000	0	0.00%	452	2,548	563.72%	1,143
621000	Training & Education	1,000	1,000	0	0.00%	0	1,000	0	0.00%	0	1,000	100%	119
700000	Postage	5,000	5,000	0	0.00%	2,175	5,000	0	0.00%	4,070	930	22.85%	5,021
701000	Express Mail Delivery	1,000	1,000	0	0.00%	125	1,000	0	0.00%	292	708	242.47%	463
740000	Rentals and Leases	510	510	0	0.00%	206	510	0	0.00%	438	72	16.44%	475
750000	Property and Casualty Insurance	90,000	90,000	0	0.00%	0	90,000	0	0.00%	84,043	5,957	7.09%	66,733
751000	General Liability	45,000	45,000	0	0.00%	0	45,000	0	0.00%	35,310	9,690	27.44%	33,000
751500	Auto Liability	27,000	27,000	0	0.00%	0	27,000	0	0.00%	22,862	4,138	18.10%	19,622
752000	Other Insurance & Bonds	72,400	72,400	0	0.00%	25,848	72,400	0	0.00%	186,239	(113,839)	-61.13%	47,328
752500	Worker's Compensation Insurance	100,000	100,000	0	0.00%	(12,968)	100,000	0	0.00%	63,982	36,018	56.29%	110,826
630000	Printing & Binding	200	200	0	0.00%	0	200	0	0.00%	0	200	100%	191
646000	Other Community Events/Exhibits/Sponsorship	500	500	0	0.00%	508	508	(8)	-1.57%	228	272	119.30%	479
647000	Employee/Tenant Appreciation	11,125	11,625	(500)	-4.30%	5,561	11,625	(500)	-4.30%	8,730	2,395	27.43%	11,018
648000	Wellness	3,500	3,500	0	0.00%	1,081	3,500	0	0.00%	1,614	1,886	116.85%	3,264
650000	Legal Notices & Advertising	2,750	2,750	0	0.00%	555	2,750	0	0.00%	97	2,653	2735.05%	845
654000	Recruiting Expenses	2,100	2,100	0	0.00%	0	2,000	100	5.00%	0	2,100	100%	0
667000	Office Supplies	7,000	7,000	0	0.00%	1,859	7,000	0	0.00%	6,176	824	13.34%	6,596
661500	Operating Supplies	2,000	2,000	0	0.00%	359	2,000	0	0.00%	1,203	797	66.25%	3,232
665500	Operating Furniture, Fixtures and Equipment	0	0	0	100%	0	0	0	100%	0	0	100%	3,693
670000	Dues & Memberships	1,560	1,560	0	0.00%	195	1,560	0	0.00%	1,554	6	0.39%	371
671000	Books & Publications	0	0	0	100%	0	0	0	100%	0	0	100%	29
661500	Operating Supplies (Safety)	0	0	0	100%	0	0	0	100%	0	0	100%	408
670000	Dues & Memberships (Safety)	0	0	0	100%	0	0	0	100%	0	0	100%	937
	Total Services & Mat'ls.	390,195	399,845	(9,650)	-2.41%	39,275	399,753	(9,558)	-2.39%	423,270	(33,075)	-7.81%	323,972
	Department Total	1,090,713	712,408	378,305	53.10%	140,273	639,089	451,624	70.67%	674,740	412,389	61.12%	717,070

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY			
ASHEVILLE REGIONAL AIRPORT			
Executive			
<u>BASIC OPERATING BUDGET</u>			
<u>FY 2022-2023</u>			
Department #	30		
New World Account Numbers	Description	Item Amount	Summary Amount
PERSONNEL SERVICES			
10.30.10.100.500000	Salaries	525,573	525,573
10.30.10.100.503000	Longevity	15,548	15,548
10.30.10.100.506000	Holiday Pay	650	650
10.30.10.100.506500	Bonus	-	-
10.30.10.100.507000	Auto Allowance	12,600	12,600
	<u>Benefits:</u>		226,422
10.30.10.100.507400	Allocated Benefits	1,000	
10.30.10.100.510000	FICA Taxes	43,207	
10.30.10.100.511000	LGERS retirement	68,235	
10.30.10.100.511100	457 Retirement	9,526	
10.30.10.100.511200	401k	27,056	
10.30.10.100.520000	Medical	65,419	
10.30.10.100.522000	Dental	3,128	
10.30.10.100.523000	Vision	310	
10.30.10.100.524000	Life Insurance	1,614	
10.30.10.100.525000	Disability	3,663	
10.30.10.100.531000	Cell Phone Allowance	3,264	
			780,793
OPERATING EXPENSES			
10.30.10.100.600000	Professional Services - General		61,000
	Kilpatrick Townsend	30,000	
	Korn & Ferry	1,000	
	Various	30,000	
10.30.10.100.601000	Professional Services - Legal		80,000
	Paltra, Straus, Robinson & Moore	80,000	
10.30.10.100.620000	Travel, Per Diem, Conference Registration		73,750
	AAAE Annual Conf (2)	6,000	
	AAAE Aviation Issues Conf	8,000	
	AAAE National Airports Conf (NAC)	2,500	
	ACI - AAAE Spring Legislative Conf	1,800	
	ACI Annual Conf	3,200	
	ACI Business of Airports Conf	2,500	
	ACI Regional Assembly - World Board (2)	15,000	
	ACI Winter Board Meeting / CEO Forum	2,300	
	Allegiant Conf	2,500	
	Board Travel	10,000	
	Chamber InterCity Visit	2,200	
	FAA and Other Meetings (2)	3,000	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

ASHEVILLE REGIONAL AIRPORT

Executive

BASIC OPERATING BUDGET

FY 2022-2023

Department #	30			
New World Account Numbers	Description	Item Amount	Summary Amount	
	Farnborough Air Show	6,000		
	NBAA	2,500		
	NCAA Annual Conf/Legislative Reception (2)	2,500		
	SE Region Directors Retreat	750		
	SEC-AAAE Annual Conf (2)	3,000		
10.30.10.100.621000	Training & Education			1,500
	General Professional Development (2)	1,500		
10.30.10.100.702000	Online Services			-
	MiFi 3G (2)	-		
10.30.10.100.630000	Printing & Binding			250
	General	250		
10.30.10.100.645000	Other Promotional Events/Sponsorships			7,500
	Chamber 5x5 Sponsorship	5,000		
	SEC-AAAE Annual Conference Sponsorship	2,500		
10.30.10.100.647000	Employee/Tenant Appreciation			2,000
	Tenant Lunch	2,000		
10.30.10.100.651000	Other Current Charges and Obligations			8,500
	Board/Business Reception	5,000		
	Business Meeting Expenses	2,500		
	Misc Board Expenses	1,000		
10.30.10.100.661500	Operating Supplies			350
	Misc Supplies	185		
	Veryfi Software	165		
10.30.10.100.662500	Promotional Items			1,500
	Special Promo Items	1,500		
10.30.10.100.665500	Operating Furniture, Fixtures, Equipment and Software			750
	Greater than \$100 & up to \$5,000			
	Admin Equipment	750		
10.30.10.100.670000	Dues & Memberships			48,400
	AAAE Annual Membership (2)	550		
	ACI / AAAE Airport Membership	27,000		
	NCAA Annual Membership (2)	80		
	SEC-AAAE Annual Membership (2)	70		
	Swelbar Zhong Consultancy	2,500		
	Vistage	18,000		
	WNC Pilots Association	200		
10.30.10.100.671000	Books, Publications, Compact Disks, Videos & Subscriptions			500
	General Subscriptions	500		
				286,000
				1,066,793

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

Executive

Fiscal Year 2022/2023

Variance Analysis

Acct #	Description	FY 2023 Budget	FY2022 Budget				FY2022 Estimated Actual				FY2021 Actual			FY2020
			FY 2022 Budget	Increase/Decrease		FY 2022 Actual 6 Months	FY 2022 Estimate	Increase/Decrease		FY 2021 Actual	Increase/Decrease		FY 2020 Actual	
				Amount	Percent			Amount	Percent		Amount	Percent		
500000	Salaries	525,573	499,726	25,847	5.17%	218,389	452,524	73,049	16.14%	524,461	1,112	0.21%	308,991	
503000	Longevity	15,548	12,792	2,756	21.54%	1,794	12,792	2,756	21.54%	12,792	2,756	21.54%	8,112	
506000	Holiday Pay	650	650	0	0.00%	622	622	28	4.50%	419	231	55.13%	420	
506500	Bonus	0	0	0	100%	2,707	2,707	(2,707)	-100.00%	0	0	100%	0	
507000	Auto Allowance	12,600	12,600	0	0.00%	6,300	12,600	0	0.00%	12,600	0	0.00%	7,200	
507400	Allocated Benefits	1,000	1,000	0	0.00%	0	0	1,000	100%	0	1,000	100%	0	
510000	FICA Taxes	43,207	40,129	3,078	7.67%	9,239	19,683	23,524	119.51%	27,810	15,397	55.36%	17,709	
511000	LGERS retirement	68,235	57,272	10,963	19.14%	25,123	52,043	16,192	31.11%	45,653	22,582	49.46%	26,321	
511100	457 Retirement	9,526	8,472	1,054	12.44%	4,363	8,726	800	9.17%	8,472	1,054	12.44%	8,472	
511200	401k	27,056	25,097	1,959	7.81%	11,009	22,805	4,251	18.64%	22,260	4,796	21.55%	14,537	
520000	Medical	65,419	56,064	9,355	16.69%	24,333	48,666	16,753	34.42%	52,528	12,891	24.54%	28,172	
522000	Dental	3,128	3,128	0	0.00%	1,397	2,794	334	11.95%	2,728	400	14.66%	1,386	
523000	Vision Insurance	310	310	0	0.00%	104	208	102	49.04%	202	108	53.47%	117	
524000	Life Insurance	1,614	1,614	0	0.00%	665	1,330	284	21.35%	1,759	(145)	-8.24%	820	
525000	Disability	3,663	3,663	0	0.00%	1,510	3,020	643	21.29%	4,162	(499)	-11.99%	2,730	
531000	Cell Phone Allowance	3,264	3,264	0	0.00%	1,506	3,012	252	8.37%	2,437	827	33.94%	1,506	
	Total Benefits	226,422	200,013	26,409	13.20%	79,249	162,287	64,135	39.52%	168,011	58,411	34.77%	101,770	
	Total Personal Services	780,793	725,781	55,012	7.58%	309,061	643,532	137,009	21.29%	718,283	61,683	8.59%	426,493	
600000	Professional Services - General	61,000	256,500	(195,500)	-76.22%	74,830	217,455	(156,455)	-71.95%	137,271	(76,271)	-55.56%	52,172	
601000	Professional Services - Legal	80,000	130,000	(50,000)	-38.46%	103,761	202,222	(122,222)	-60.44%	148,952	(68,952)	-46.29%	176,820	
620000	Travel, Per Diem, Conference Registration	73,750	57,500	16,250	28.26%	22,607	72,357	1,393	1.93%	20,730	53,020	255.76%	45,319	
621000	Training & Education	1,500	1,500	0	0.00%	0	0	1,500	100%	0	1,500	100%	1,031	
702000	Online Services	0	1,000	(1,000)	-100.00%	228	1,000	(1,000)	-100.00%	1,037	(1,037)	-100.00%	0	
630000	Printing & Binding	250	250	0	0.00%	0	0	250	100%	0	250	100%	0	
645000	Promotional Events/Sponsorships	7,500	7,000	500	7.14%	5,000	7,000	500	7.14%	2,000	5,500	275.00%	5,000	
647000	Employee/Tenant Appreciation	2,000	2,000	0	0.00%	0	2,000	0	0.00%	0	2,000	100%	0	
651000	Other Current Charges & Obligations	8,500	3,500	5,000	142.86%	1,020	2,600	5,900	226.92%	1,672	6,828	408.37%	8,056	
661500	Operating Supplies	350	350	0	0.00%	165	350	0	0.00%	552	(202)	-36.59%	411	
662500	Promotional Items	1,500	1,000	500	50.00%	0	0	1,500	100%	0	1,500	100%	0	
665500	Operating Furniture, Fixtures and Equipment	750	750	0	0.00%	0	0	750	100%	151	599	396.69%	3,043	
670000	Dues & Memberships	48,400	35,000	13,400	38.29%	31,708	39,451	8,949	22.68%	49,348	(948)	-1.92%	46,172	
671000	Books & Publications	500	500	0	0.00%	209	500	0	0.00%	501	(1)	-0.20%	503	
702000	Telecommunications	0	0	0	100%	0	0	0	100%	0	0	100%	563	
	Total Services & Mat'ls.	286,000	496,850	(210,850)	-42.44%	239,528	544,935	(258,935)	-47.52%	362,214	(76,214)	-21.04%	339,089	
	Department Total	1,066,793	1,222,631	(155,838)	-12.75%	548,589	1,188,467	(121,926)	-10.26%	1,080,497	(14,531)	-1.34%	765,583	

Comments:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Finance

BASIC OPERATING BUDGET

FY 2022-2023

Department #	40		

New World Account Numbers	Description	Item Amount	Summary Amount
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PERSONNEL SERVICES			
10.40.10.100.500000	Salaries	285,909	285,909
10.40.10.100.503000	Longevity	4,389	4,389
10.40.10.100.506000	Holiday Pay	650	650
10.40.10.100.507000	Auto Allowance	2,400	2,400
	<u>Benefits:</u>		132,463
10.40.10.100.510000	FICA Taxes	22,537	
10.40.10.100.511000	LGERS Retirement	36,607	
10.40.10.100.511200	401k	14,515	
10.40.10.100.520000	Medical	51,116	
10.40.10.100.522000	Dental	2,442	
10.40.10.100.523000	Vision	232	
10.40.10.100.524000	Life Insurance	1,138	
10.40.10.100.525000	Disability	2,244	
10.40.10.100.531000	Cell Phone Allowance	1,632	
			425,811

OPERATING EXPENSES			
10.40.10.100.600000	Professional Services - General		15,000
	Tyler Tech, GCR, Landrum Brown	6,000	
	Actuary Report-Retiree Health / LEO SSA	9,000	
10.40.10.100.607000	Auditing Services		38,000
	Annual Financial Audit	32,000	
	Audit - Major Programs	3,000	
	Pension Examination	3,000	
10.40.10.100.620000	Travel, Per Diem, Conference Registration		5,000
	ACI Conference	2,500	
	Civix or New World Conference	2,500	
10.40.10.100.621000	Training & Education		700
	CPE	700	
10.40.10.100.653000	Credit Card Fees & Bank Charges		64,700
	Credit Card Fees	4,200	
	Trustee Fees	2,500	
	Bank Charges	58,000	
10.40.10.100.661500	Operating Supplies		700
	Check stock, Envelopes, W-2 forms, etc	700	

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Finance

BASIC OPERATING BUDGET

FY 2022-2023

Department #	40		

New World Account Numbers	Description	Item Amount	Summary Amount
10.40.10.100.665500	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000		500
	Finance Equipment	500	
10.40.10.100.670000	Dues & Memberships		755
	AICPA	295	
	NCACPA - 2	460	
10.40.10.100.671000	Books, Publications, Compact Disks, Videos & Subscriptions		-
	Professional Books & Subscriptions	-	
10.40.10.100.672000	Licenses & Certifications		120
	CPA Certificate Renewal - 2	120	
			125,475
			551,286

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
FINANCE
Fiscal Year 2022/2023
Variance Analysis

Acct #	Description	FY 2023 Budget	FY2022 Budget		FY2022 Estimated Actual				FY2021 Actual			FY 2020	
			FY 2022 Budget	Increase/Decrease		FY 2022 Actual 6 Months	FY 2022 Estimate	Increase/Decrease		FY 2021 Actual	Increase/Decrease		FY 2020 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	285,909	272,431	13,478	4.95%	111,185	248,639	37,270	14.99%	241,070	44,839	18.60%	252,285
503000	Longevity	4,389	3,797	592	15.59%	3,873	3,873	516	13.32%	3,797	592	15.59%	2,380
506000	Holiday Pay	650	650	0	0.00%	650	650	0	0.00%	650	0	0.04%	650
506500	Bonus		0	0	100%	2,707	2,707	(2,707)	-100.00%	0	0	100%	0
507000	Auto Allowance	2,400	2,400	0	0.00%	0	0	2,400	100%	2,400	0	0.00%	2,400
510000	FICA Taxes	22,537	21,005	1,532	7.29%	8,794	19,093	3,444	18.04%	17,742	4,795	27.03%	17,959
511000	LGERS retirement	36,607	30,838	5,769	18.71%	13,128	28,812	7,795	27.05%	24,388	12,219	50.10%	21,848
511200	401k	14,515	13,514	1,001	7.41%	5,753	12,626	1,889	14.96%	11,900	2,615	21.97%	12,063
520000	Medical	51,116	66,636	(15,520)	-23.29%	17,292	38,111	13,005	34.12%	48,252	2,864	5.94%	49,662
522000	Dental	2,442	2,761	(319)	-11.55%	1,008	2,099	343	16.34%	2,297	145	6.31%	2,036
523000	Vision Insurance	232	232	0	0.00%	88	192	40	20.83%	192	40	20.83%	166
524000	Life Insurance	1,138	1,138	0	0.00%	389	1,515	(377)	-24.88%	1,165	(27)	-2.32%	805
525000	Disability	2,244	2,244	0	0.00%	779	2,987	(743)	-24.87%	2,307	(63)	-2.73%	1,525
531000	Cell Phone Allowance	1,632	1,632	0	0.00%	690	1,632	0	0.00%	1,401	231	16.49%	1,632
	Total Benefits	132,463	140,000	(7,537)	-5.38%	47,921	107,067	25,396	23.72%	109,644	22,819	20.81%	107,695
	Total Personal Services	425,811	419,278	6,533	1.56%	166,336	362,936	62,875	17.32%	357,561	68,250	18.68%	365,409
600000	Professional Services - General	15,000	18,000	(3,000)	-16.67%	2,750	17,675	(2,675)	-15.13%	8,640	6,360	73.61%	581
607000	Auditors	38,000	36,000	2,000	5.56%	20,175	33,000	5,000	15.15%	34,500	3,500	10.14%	22,500
620000	Travel, Per Diem, Conference Registration	5,000	0	5,000	100%	0	0	5,000	100%	178	4,822	2708.99%	(1,202)
621000	Training & Education	700	700	0	0.00%	0	700	0	0.00%	389	311	79.95%	973
653000	Bank Charges & Credit Card Fees	64,700	63,300	1,400	2.21%	25,754	63,000	1,700	2.70%	42,482	22,218	52.30%	44,052
661500	Operating Supplies	700	700	0	0.00%	72	500	200	40.00%	429	271	63.17%	270
665500	Operating Furniture, Fixtures and Equipment	500	500	0	0.00%	0	500	0	0.00%	0	500	100%	0
670000	Dues & Memberships	755	755	0	0.00%	0	755	0	0.00%	550	205	37.27%	785
671000	Books & Publications	0	0	0	100%	0	0	0	100%	0	0	100%	0
672000	Licenses & Certifications	120	120	0	0.00%	0	120	0	0.00%	120	0	0.00%	120
	Total Services & Mat'ls.	125,475	120,075	5,400	4.50%	48,751	116,250	9,225	7.94%	87,288	38,187	56.09%	68,079
	Department Total	551,286	539,353	11,933	2.21%	215,087	479,186	72,100	15.05%	444,849	106,437	24.55%	433,489

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
GUEST SERVICES
Fiscal Year 2022/2023
Variance Analysis

Acct #	Description	FY 2023 Budget	FY2022 Budget		FY2022 Estimated Actual				FY2021 Actual			FY 2020	
			FY 2022 Budget	Increase/Decrease		FY 2022 Actual 6 Months	FY 2022 Estimate	Increase/Decrease		FY 2021 Actual	Increase/Decrease		FY 2020 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	205,152	189,027	16,125	8.53%	76,698	173,425	31,727	18.29%	142,343	62,809	44.13%	147,670
500016	Longevity	3,310	2,606	704	27.01%	1,805	2,606	704	27.01%	2,670	640	23.97%	2,349
500020	Overtime	2,400	2,400	0	0.00%	1,685	2,400	0	0.00%	2,824	(424)	-15.01%	3,039
500023	Holiday Pay	1,516	1,516	0	0.00%	1,516	1,516	0	0.00%	1,516	0	0.00%	1,516
506500	Bonus	0	0	0	100%	10,828	10,828	(10,828)	-100.00%	0	0	100%	0
507000	Auto Allowance	3,000	3,000	0	0.00%	1,500	3,000	0	0.00%	3,000	0	0.00%	3,000
500050	FICA Taxes	16,486	14,913	1,573	10.55%	7,191	15,914	572	3.59%	11,599	4,887	42.13%	11,820
500070	LGERS retirement	15,904	14,245	1,659	11.65%	6,477	15,177	727	4.79%	9,898	6,006	60.68%	8,874
500080	401k	6,306	6,242	64	1.03%	2,838	6,650	(344)	-5.17%	4,826	1,480	30.67%	4,902
500160	Medical	9,354	27,083	(17,729)	-65.46%	2,857	5,714	3,640	63.70%	16,021	(6,667)	-41.61%	22,989
500260	Dental	797	797	0	0.00%	177	354	443	125.14%	735	62	8.44%	796
500265	Vision Insurance	155	155	0	0.00%	35	70	85	121.43%	109	46	42.20%	119
500360	Life Insurance	521	521	0	0.00%	196	392	129	32.91%	497	24	4.83%	372
500460	Disability	825	825	0	0.00%	305	610	215	35.25%	787	38	4.83%	675
500500	Cell Phone Allowance	975	975	0	0.00%	450	900	75	8.33%	900	75	8.33%	937
	Total Benefits	51,323	65,756	(14,433)	-21.95%	20,526	45,781	5,542	12.11%	45,372	5,951	13.12%	51,484
	Total Personal Services	266,701	264,305	2,396	0.91%	114,558	239,556	27,070	11.30%	197,725	68,901	34.85%	209,059
650000	Travel, Per Diem, Conference Registration	2,250	2,000	250	12.50%	0	2,100	150	7.14%	0	2,250	100%	2,081
651000	Training & Education	1,000	1,000	0	0.00%	0	1,000	0	0.00%	0	1,000	100%	0
730000	Printing & Binding	2,000	1,530	470	30.72%	267	1,530	470	30.72%	0	2,000	100%	0
740115	Employee/Tenant Appreciation	7,200	7,000	200	2.86%	694	7,000	200	2.86%	366	6,834	1867.21%	2,927
750200	In Terminal Advertising	1,225	3,500	(2,275)	-65.00%	1,329	3,500	(2,275)	-65.00%	574	651	113.41%	6,450
771000	Operating Furniture, Fixtures and Equipment	350	350	0	0.00%	0	250	100	40.00%	0	350	100%	190
771500	Uniforms	3,000	3,500	(500)	-14.29%	274	3,500	(500)	-14.29%	383	2,617	683.29%	1,275
780100	Dues & Memberships	310	310	0	0.00%	0	310	0	0.00%	310	0	0.00%	425
	Total Services & Mat'ls.	17,335	19,190	(1,855)	-9.67%	2,564	19,190	(1,855)	-9.67%	1,633	15,702	961.54%	13,347
	Department Total	284,036	283,495	541	0.19%	117,122	258,746	25,215	9.75%	199,358	84,603	42.44%	222,406

Comments

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY			
ASHEVILLE REGIONAL AIRPORT			
Information Technology			
BASIC OPERATING BUDGET			
FY 2022-2023			
Department #	60		
New World Account Numbers	Description	Item Amount	Summary Amount
PERSONNEL SERVICES			
10.60.10.100.500000	Salaries	527,447	527,447
10.60.10.100.503000	Longevity	2,685	2,685
10.60.10.100.506000	Holiday Pay	1,516	1,516
10.60.10.100.506500	Bonus	-	-
10.60.10.100.507000	Auto Allowance	2,400	2,400
	Benefits:		296,038
10.60.10.100.510000	FICA Taxes	40,888	
10.60.10.100.511000	LGERS retirement	66,850	
10.60.10.100.511200	401k	26,507	
10.60.10.100.520000	Medical	140,748	
10.60.10.100.522000	Dental	7,746	
10.60.10.100.523000	Vision	542	
10.60.10.100.524000	Life Insurance	2,320	
10.60.10.100.525000	Disability	4,248	
10.60.10.100.531000	Cell Phone Allowance	6,189	
			830,086
OPERATING EXPENSES			
10.60.10.100.600000	Professional Services - General		21,000
	Professional Services - Application Support and Consulting	16,000	
	Low Voltage Cabling	5,000	
10.60.10.100.606000	Website Maintenance		6,550
	Website Maintenance / Support	1,500	
	Website Hosting	2,000	
	Network Solutions - Domain Name / SSL Renewals	2,000	
	Code Guard Website Backups	1,050	
10.60.10.100.610000	Computer Technical Support		-
		-	
10.60.10.100.616000	Other Contractual Services		190,820
	AAAE - Digicast Training Subscription	4,400	
	AAAE - IET Annual Support	4,800	
	Adobe Acrobat Standard Subscriptions	3,900	
	Adobe Creative Cloud Subscription	2,400	
	APC - Battery Backup Service Agreement	2,350	
	AutoCad - Annual Subscription (Planning, Dev, IT, Ops)	1,700	
	Barracuda - Network Backup Appliance Maintenance Agreement	-	
	BlueBeam Annual Subscription	770	
	BOSS Helpdesk Software	3,200	
	Cisco - SmartNet Support Agreement (Network/Firewall/VoIP)	23,000	
	Cisco WebEx Subscriptions	4,000	
	Eaton - Battery Backup Service Agreement	3,300	
	GCR-Airport IQ - Annual Service Agreement	35,900	
	Harris Integrated Solutions - HVAC SLA /Upgrade	4,000	
	Infortel / ISI - Call Accounting Service Agreement	4,000	
	Internet Fax Service (1 line)	110	
	Kimball - Call Recording Software Support Agreement	2,000	
	Microsoft Defender for Office 365 (77 users)	1,850	
	Microsoft Office 365 w/Visio (77 Users)	19,500	
	Nutanix- Backup Virtual Server Appliance Support Agreement	14,600	
	PaloAlto Firewall Annual Support / License Subscriptions	9,700	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Information Technology
BASIC OPERATING BUDGET
FY 2022-2023

Department # 60

New World Account Numbers	Description	Item Amount	Summary Amount	
	Polycom / MS Teams - RealConnect Service	1,000		
	Polycom Conference Unit Support Contract	440		
	Remote Access Software - LogMeIn - PCI Network	900		
	Remote Access Software - ScreenConnect	700		
	Smartsheets - SLA Management Software Agreement	600		
	Solarwinds - Network Syslog / CatTools	650		
	Spatco - GasBoy Service Agreement	800		
	Tyler Technologies - ERP Service Agreement	20,000		
	VMWare - Annual Support Agreement	12,500		
	WebRoot - Antivirus and Malware Protection (Qty:155)	7,750		
10.60.15.100.616000	Other Contractual Services-Terminal			270,300
	Amadeus - EASE Master Service Agreement	46,200		
	ADB - Airfield Lighting Controls Service Agreement	-		
	Atmosphere TV Annual Subscription	500		
	ComNet - FIDS Annual Service Agreement	14,500		
	Honeywell - Access Control Maintenance Agreement	46,300		
	IED Public Address System - Annual Support Agreement	15,000		
	Johnson Controls - Security System Support / Maintenance	70,000		
	Milestone - Security Video Management Agreement	-		
	OAG - FIDS, PASSUR Data Feed and Flight Maps	13,000		
	Pandora - Terminal Music	400		
	PASSUR - Gate Management Software Agreement	60,000		
	Vaisala - Runway Scan System Agreement	4,400		
10.60.10.100.620000	Travel, Per Diem, Conference Registration		7,500	
	ACI - Business Information Technology Conference	3,000		
	GSX / ASIS	3,000		
	NCAA - North Carolina Airport Association Conference	1,000		
	Business Meeting Expenses	500		
10.60.10.100.621000	Training & Education		5,000	
	IT Training / Certifications	5,000		
10.60.10.100.702000	Telecommunications		52,200	
	AT&T - Analog Lines	3,000		
	AT&T - AVL Mobile Data Plans	5,800		
	AT&T Long Distance	2,100		
	AT&T - VoIP Telephone Circuits	17,000		
	Charter - Backup Internet Circuit (100Mb)	1,600		
	Charter - Cable TV	3,700		
	Cisco - 8841 IP Phones (Qty:15)	3,000		
	Cisco ATA191 (Qty: 20)	2,500		
	ERC Broadband - Primary Internet Circuit (1000MB)	13,500		
10.60.10.100.740000	Rentals and Leases		18,200	
	Sharp - Office Copiers / Printers	18,200		
10.60.10.100.760000	General Repairs and Maintenance		8,000	
	Audio / Visual Equipment Repairs	3,500		
	Radio / Telex Repairs	2,000		
	PARCS Repairs and Maintenance	2,500		
10.60.15.100.760000	General Repairs and Maintenance - Terminal		19,000	
	EASE Repairs and Maintenance	2,000		
	FIDS Repairs & Maintenance	2,000		
	Door Repairs	-		
	Security System Repairs, Maintenance and Inventory	15,000		

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Information Technology
BASIC OPERATING BUDGET
FY 2022-2023

Department # 60

New World Account Numbers	Description	Item Amount	Summary Amount
10.60.10.100.661500	Operating Supplies		21,300
	Apparel - Staff	400	
	Operating Supplies	12,000	
	Plotter Ink Cartridges and Print Heads	2,400	
	Small Tools, Equipment, Inventory	5,000	
	UPS Battery Backup Units (Client Computers)	1,500	
10.60.15.100.661500	Operating Supplies-Terminal		27,000
	EASE Stock - Boarding Passes, Bag Tags, Toner, Paper	27,000	
10.60.10.100.665500	Operating Furniture, Fixtures, Equipment and Software		78,000
	Greater than \$100 & up to \$5,000		
	Data Center UPS Battery Replacement	8,500	
	Dell Toughbooks (4)	20,000	
	Employee Desktops (15)	22,500	
	Employee Laptops (5)	13,500	
	Network Switches (2)	13,000	
	Office Furniture	500	
10.60.15.100.665500	Operating Furniture, Fixtures, Equipment and Software - Terminal		7,000
	Greater than \$100 & up to \$5,000		
	EASE - Boarding Gate Readers (2)	2,000	
	FIDS/Digital Marketing System Upgrad	5,000	
10.60.10.100.670000	Dues & Memberships		925
	NCAA	50	
	CBT Nuggets	875	
10.60.10.100.671000	Books, Publications, & Subscriptions		110
	Books & Subscriptions	110	
			732,905
			1,562,991

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Information Technology
Fiscal Year 2022/2023
Variance Analysis

Acct #	Description	FY 2023 Budget	FY2022 Budget		FY2022 Estimated Actual				FY2021 Actual			FY 2020	
			FY 2022 Budget	Increase/Decrease		FY 2022 Actual 6 Months	FY 2022 Estimate	Increase/Decrease		FY 2021 Actual	Increase/Decrease		FY 2020 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	527,447	377,168	150,279	39.84%	164,714	362,237	165,210	45.61%	318,512	208,935	65.60%	332,156
503000	Longevity	2,685	3,920	(1,235)	-31.51%	3,999	3,999	(1,314)	-32.86%	3,669	(984)	-26.82%	2,690
506000	Holiday Pay	1,516	1,083	433	39.98%	1,083	1,083	433	39.98%	1,083	433	40.00%	1,083
506500	Bonus	0	0	0	100%	10,828	10,828	(10,828)	-100.00%	0	0	100%	0
507000	Auto Allowance	2,400	2,400	0	0.00%	1,200	2,400	0	0.00%	2,400	0	0.00%	2,400
510000	FICA Taxes	40,888	28,840	12,048	41.78%	13,545	29,600	11,288	38.14%	24,592	16,296	66.27%	24,056
511000	LGERS retirement	66,850	42,567	24,283	57.05%	19,250	42,244	24,606	58.25%	33,593	33,257	99.00%	29,077
511200	401k	26,507	18,653	7,854	42.11%	8,436	18,512	7,995	43.19%	16,373	10,134	61.89%	16,046
520000	Medical	140,748	65,563	75,185	114.68%	24,390	48,780	91,968	188.54%	50,680	90,068	177.72%	54,398
522000	Dental	7,746	3,742	4,004	107.00%	1,660	3,320	4,426	133.31%	3,142	4,604	146.53%	2,840
523000	Vision Insurance	542	388	154	39.69%	172	344	198	57.56%	318	224	70.44%	290
524000	Life Insurance	2,320	1,713	607	35.43%	629	1,258	1,062	84.42%	1,699	621	36.55%	1,193
525000	Disability	4,248	3,076	1,172	38.10%	1,150	2,302	1,946	84.54%	3,124	1,124	35.98%	4,493
531000	Cell Phone Allowance	6,189	6,189	0	0.00%	2,956	5,912	277	4.69%	5,744	445	7.75%	5,839
	Total Benefits	296,038	170,731	125,307	73.39%	72,188	152,272	143,766	94.41%	141,665	154,373	108.97%	140,632
	Total Personal Services	830,086	555,302	274,784	49.48%	254,012	532,819	296,990	55.74%	464,929	364,712	78.44%	476,561
600000	Professional Services - General	21,000	21,000	0	0.00%	4,657	15,000	6,000	40.00%	7,070	13,930	197.03%	12,775
606000	Website Maintenance	6,550	3,000	3,550	118.33%	948	2,500	4,050	162.00%	981	5,569	567.69%	536
610000	Computer Tech. Support	0	0	0	100%	0	0	0	100%	0	0	100%	21,391
616000	Other Contractual Services	461,120	346,246	114,874	33.18%	161,364	345,946	115,174	33.29%	328,340	132,780	40.44%	185,348
620000	Travel, Per Diem, Conference Registration	7,500	4,300	3,200	74.42%	3,493	4,300	3,200	74.42%	3,704	3,796	102.48%	1,810
621000	Training & Education	5,000	3,500	1,500	42.86%	0	2,500	2,500	100.00%	439	4,561	1038.95%	980
702000	Telecommunications	52,200	52,800	(600)	-1.14%	17,841	40,000	12,200	30.50%	51,027	1,173	2.30%	43,813
740000	Rentals and Leases	18,200	14,800	3,400	22.97%	9,114	14,800	3,400	22.97%	15,327	2,873	18.74%	13,778
760000	General Repairs and Maintenance	27,000	37,500	10,800	28.80%	5,575	27,500	20,800	75.64%	12,169	36,131	296.91%	17,440
661500	Operating Supplies	48,300	47,900	37,100	77.45%	11,391	34,900	50,100	143.55%	24,305	60,695	249.72%	34,540
665500	Operating Furniture, Fixtures and Equipment	85,000	50,500	34,500	68.32%	22,950	54,500	30,500	55.96%	21,885	63,115	288.39%	46,323
670000	Dues & Memberships	925	925	0	0.00%	293	925	0	0.00%	799	126	15.77%	160
671000	Books & Publications	110	110	0	0.00%	63	90	20	22.22%	160	(50)	-31.25%	668
	Total Services & Mat'ls.	732,905	582,581	208,324	35.76%	237,689	542,961	247,944	45.67%	466,206	324,699	69.65%	379,561
	Department Total	1,562,991	1,137,883	483,108	42.46%	491,701	1,075,780	544,934	50.65%	931,135	689,411	74.04%	856,122

Comments:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Information Technology

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2022-2023

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	60
<input checked="" type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description	Amount
IT Systems Administrator	\$120,888

The Airport has experienced significant growth in recent years. As a result, there is a need for additional staffing within the Information Technology Department to keep up with current workloads and future initiatives. The recommended total salary cost for this position is \$75,000 / Pay Grade 22.

Salary	\$75,000
Benefits	\$45,888

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Information Technology

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2022-2023

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	60
<input checked="" type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description	Amount
IT Systems Technician	\$89,573

The Airport has experienced significant growth in recent years. As a result, there is a need for additional staffing within the Information Technology Department to keep up with current workloads and future initiatives. The recommended total salary cost for this position is \$84,976 / Pay Grade 19.

Salary	\$50,000
Benefits	\$39,573

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Marketing & Public Relations
BASIC OPERATING BUDGET
FY 2022-2023

New World Account Numbers		Description	Item Amount	Summary Amount
Department #		70		
PERSONNEL SERVICES				
10.70.10.100.500000		Salaries	238,056	238,056
10.70.10.100.503000		Longevity	4,982	4,982
		Overtime	-	-
10.70.10.100.506000		Holiday Pay	650	650
10.70.10.100.506500		Bonus	-	-
10.70.10.100.507000		Auto Allowance	3,600	3,600
		<u>Benefits:</u>		129,912
10.70.10.100.510000		FICA Taxes	18,934	
10.70.10.100.511000		LGERS retirement	30,647	
10.70.10.100.511200		401k	12,152	
10.70.10.100.520000		Medical	58,754	
10.70.10.100.522000		Dental	3,370	
10.70.10.100.523000		Vision	233	
10.70.10.100.524000		Life Insurance	1,096	
10.70.10.100.525000		Disability	2,119	
10.70.10.100.531000		Cell Phone Allowance	2,607	
				377,200
OPERATING EXPENSES				
10.70.10.100.600000		Professional Services - General		48,000
		Air service development consulting - Ailevon	48,000	
10.70.10.100.602000		Artwork and Creative Production		35,800
		Creative production (video & graphics support)	10,000	
		Drone photography - terminal project	6,000	
		Website development, maintenance	19,800	
10.70.10.100.603000		Surveys, Reports & Data		24,500
		Updated leakage study - ASD	24,500	
10.70.10.100.620000		Travel, Per Diem, Conference Registration		26,700
		AAAE Annual Conf June - 2023	3,200	
		ACI Jumpstart - June 2023	2,800	
		ACI MarComCX conference - Vancouver, BC	7,000	
		Airline meeting travel expenses	1,200	
		Allegiant Air annual meeting - Oct 2022	2,000	
		MarcommCX steering meeting - A Ingle (meeting only)	1,000	
		Roundtable and one other air service meeting	5,000	
		Routes Americas Air Service Conference - Feb 2023	4,500	
10.70.10.100.621000		Training & Education		400
		Excel Pivot Table on-line training	400	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Marketing & Public Relations
BASIC OPERATING BUDGET
FY 2022-2023

New World Account Numbers	Description	Item Amount	Summary Amount
Department #	70		
10.70.10.100.760000	General Repairs and Maintenance		1,200
	Piano tuning - 12x year	1,200	
10.70.10.100.630000	Printing & Binding		5,000
	In-terminal displays & PR materials - general	2,000	
	Miscellaneous projects - annual report, brochures, etc.	3,000	
10.70.10.100.640000	Radio		18,000
	Misc. radio - BRPR, Speaking of Travel	18,000	
10.70.10.100.641000	Billboards		24,000
	Billboard leases (outdoor, cinema screen, etc.)	24,000	
10.70.10.100.642000	Print		6,100
	AVL-CVB Asheville Magazine-Journal Communications	2,100	
	Magazines & newspapers	4,000	
10.70.10.100.644000	Web Advertising		137,550
	Business to business marketing via email/web/Constant Contact	21,600	
	Co Schedule monthly social media scheduling tool	950	
	Social media advertising	15,000	
	Web ads - geo/travel targeted - Sojern or other	100,000	
10.70.10.100.649000	Air Service Development		12,300
	Expedition Asheville event summer 2022	10,000	
	Fam tour costs - for network planner visits to AVL	2,000	
	Misc - thank you gifts, presentations, etc	300	
10.70.10.100.645000	Other Promotional Events/Sponsorships		1,500
	Restock sponsorship gifts - used for sponsor trades	1,500	
10.70.10.100.646000	Community Events/Exhibits/Sponsorships		92,700
	Asheville Chamber sponsorship & membership	12,000	
	Blue Ridge Honor Flight	3,500	
	Customer appreciation events	7,000	
	Henderson Chamber sponsorship	6,200	
	Inaugurals	3,000	
	Music on the Fly	6,000	
	Runway 5K (revenue offsets 100%)	52,000	
	Wings for Autism	3,000	
10.70.10.100.647000	Employee/Tenant Appreciation		4,500
	Internal employee & tenant PR - mini events/prizes	1,000	
	Tenant lunch	2,000	
	Volunteer appreciation	1,500	
10.70.10.100.662000	Art Program Supplies		1,000
	Supplies, promotional materials	1,000	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

ASHEVILLE REGIONAL AIRPORT

Marketing & Public Relations

BASIC OPERATING BUDGET

FY 2022-2023

New World Account Numbers	Description	Item Amount	Summary Amount
Department #	70		
10.70.10.100.662500	Promotional Items		16,500
	Apparel - PR staff special events	500	
	Apparel - promo and staff	2,500	
	Birthday box promo	2,000	
	Company store items - at least 100% offset via sales	4,000	
	Employee appreciation promo	1,500	
	General promo - large items (special purposes)	2,000	
	General promo - small items	1,500	
	PAX appreciation events - promo	2,500	
10.70.10.100.663000	Holiday Decorations		1,000
	New décor/replacement lights, supplies	1,000	
10.70.10.100.665500	Operating Furniture, Fixtures, Equipment and Software		3,500
	Greater than \$100 & up to \$5,000		
	Tenant LCDs	3,500	
10.70.10.100.670000	Dues & Memberships		4,125
	AAAE Annual Conf June - 2023	275	
	Haywood Chamber	580	
	Hendersonville Chamber	850	
	Jackson Chamber	210	
	Madison Chamber	300	
	McDowell Chamber	205	
	Mitchell County Chamber	350	
	NCAA	45	
	Polk Chamber	360	
	Rutherford Chamber	250	
	SEC AAAE	35	
	Transylvania/Brevard Chamber	385	
	Yancey Chamber	280	
10.70.10.100.671000	Books, Publications, Compact Disks, Videos & Subscriptions		6,760
	ASCAP music license (for all music in airport)	1,260	
	BMI Music License (for all music in airport)	1,260	
	Citizen-Times online subscription	60	
	Shutterstock - enhanced license images	2,000	
	Shutterstock - monthly image packs	1,680	
	Stock music & on-line voice overs	500	
			471,135
			848,335

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Marketing & Public Relations
Fiscal Year 2022/2023
Variance Analysis

Acct #	Description	FY2022 Budget				FY2022 Estimated Actual				FY2021 Actual			FY 2020
		FY 2022 Budget	Increase/Decrease		FY 2022 Actual 6 Months	FY 2022 Estimate	Increase/Decrease		FY 2021 Actual	Increase/Decrease		FY 2020 Actual	
			Amount	Percent			Amount	Percent		Amount	Percent		
500000	Salaries	238,056	190,421	47,635	25.02%	85,536	181,514	56,542	31.15%	165,939	72,117	43.46%	199,588
503000	Longevity	4,982	4,546	436	9.59%	4,617	4,546	436	9.59%	4,546	436	9.59%	3,356
505000	Overtime	0	0	0	100%	0	0	0	100%	0	0	100%	0
506000	Holiday Pay	650	433	217	50.12%	433	433	217	50.12%	433	217	50.12%	650
506500	Bonus	0	0	0	100%	2,707	2,707	(2,707)	-100.00%	0	0	100%	0
507000	Auto Allowance	3,600	3,600	0	0.00%	1,200	3,000	600	20.00%	3,600	0	0.00%	3,600
510000	FICA Taxes	18,934	14,922	4,012	26.89%	7,028	14,855	4,079	27.46%	13,257	5,677	42.82%	15,302
511000	LGERS retirement	30,647	21,770	8,877	40.78%	10,286	21,763	8,884	40.82%	17,675	12,972	73.39%	17,972
511200	401k	12,152	9,540	2,612	27.38%	4,508	9,538	2,614	27.41%	8,618	3,534	41.01%	9,930
520000	Medical	58,754	33,658	25,096	74.56%	12,243	24,486	34,268	139.95%	19,928	38,826	194.83%	28,014
522000	Dental	3,370	2,123	1,247	58.74%	912	1,824	1,546	84.76%	1,481	1,889	127.55%	1,592
523000	Vision Insurance	233	155	78	50.32%	69	138	95	68.84%	133	100	75.19%	170
524000	Life Insurance	1,096	785	311	39.62%	298	596	500	83.89%	833	263	31.57%	723
525000	Disability	2,119	1,571	548	34.88%	594	1,188	931	78.37%	1,664	455	27.34%	2,854
531000	Cell Phone Allowance	2,607	2,607	0	0.00%	1,178	2,607	0	0.00%	2,355	252	10.70%	2,280
	Total Benefits	129,912	87,131	42,781	49.10%	37,116	76,995	52,917	68.73%	65,944	63,968	97.00%	78,837
	Total Personal Services	377,200	286,131	91,069	31.83%	131,609	269,195	108,005	40.12%	240,462	136,486	56.76%	286,031
600000	Professional Services - General	48,000	48,500	(500)	-1.03%	19,935	48,500	(500)	-1.03%	48,500	(500)	-1.03%	56,700
602000	Artwork and Creative Production	35,800	32,000	3,800	11.88%	7,925	32,000	3,800	11.88%	9,551	26,249	274.83%	16,523
603000	Surveys, Reports & Data	24,500	0	24,500	100%	142	142	24,358	17153.52%	0	24,500	100%	18,923
620000	Travel, Per Diem, Conference Registration	26,700	20,700	6,000	28.99%	6,230	24,000	2,700	11.25%	4,397	22,303	507.23%	15,866
621000	Training & Education	400	1,000	(600)	-60.00%	0	1,000	(600)	-60.00%	0	400	100%	214
702000	Telecommunications	0	0	0	100%	41	41	(41)	-100.00%	957	(957)	-100.00%	2,897
760000	General Repairs and Maintenance	1,200	800	400	50.00%	161	800	400	50.00%	0	1,200	100%	425
630000	Printing & Binding	5,000	11,000	(6,000)	-54.55%	554	6,000	(1,000)	-16.67%	3,541	1,459	41.20%	10,791
640000	Radio	18,000	18,000	0	0.00%	6,000	16,000	2,000	12.50%	12,858	5,142	39.99%	7,200
641000	Billboards	24,000	24,000	0	0.00%	0	12,000	12,000	100.00%	0	24,000	100%	22,675
642000	Print	6,100	6,100	0	0.00%	0	6,100	0	0.00%	2,625	3,475	132.38%	12,869
643000	TV	0	0	0	100%	0	0	0	100%	0	0	100%	0
644000	Web Advertising	137,550	117,350	20,200	17.21%	26,052	117,350	20,200	17.21%	14,023	123,527	880.89%	59,804
649000	Air Service Development	12,300	2,300	10,000	434.78%	92	1,200	11,100	925.00%	4,845	7,455	153.87%	6,238
645000	Promotional Events/Sponsorships	1,500	1,500	0	0.00%	0	1,500	0	0.00%	5,040	(3,540)	-70.24%	1,363
646000	Other Community Events/Exhibits/Sponsorships	92,700	88,700	4,000	4.51%	36,746	91,700	1,000	1.09%	17,569	75,131	427.63%	33,434
647000	Employee/Tenant Appreciation	4,500	4,500	0	0.00%	2,498	4,500	0	0.00%	0	4,500	100%	2,299
662000	Art Program	1,000	1,000	0	0.00%	359	1,000	0	0.00%	90	910	1011.11%	1,152
662500	Promotional Items	16,500	13,000	3,500	26.92%	5,749	13,000	3,500	26.92%	7,536	8,964	118.95%	12,238
663000	Holiday Decorations	1,000	1,000	0	0.00%	150	1,000	0	0.00%	302	698	231.13%	1,575
665500	Operating Furniture, Fixtures and Equipment	3,500	600	2,900	483.33%	0	600	2,900	483.33%	146	3,354	2297.26%	2,742
670000	Dues & Memberships	4,125	4,125	0	0.00%	315	4,125	0	0.00%	4,315	(190)	-4.40%	4,824
671000	Books & Publications	6,760	6,760	0	0.00%	2,043	4,240	2,520	59.43%	2,874	3,886	135.21%	4,262
	Total Services & Mat'ls.	471,135	402,935	68,200	16.93%	114,992	386,798	84,337	21.80%	139,169	331,966	238.53%	295,014
	Department Total	848,335	689,066	159,269	23.11%	246,601	655,993	192,342	29.32%	379,631	468,452	123.40%	581,045

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

ASHEVILLE REGIONAL AIRPORT

Operations

BASIC OPERATING BUDGET

FY 2022-2023

Department #	80		
New World Account Numbers	Description	Item Amount	Summary Amount
PERSONNEL SERVICES			
10.80.15.100.500000	Salaries	1,694,535	1,694,535
10.80.15.100.503000	Longevity	19,942	19,942
10.80.15.100.505000	Overtime	45,000	45,000
10.80.15.100.506000	Holiday Pay	7,147	7,147
10.80.15.100.506500	Bonus	-	-
10.80.15.100.507000	Auto Allowance	2,400	2,400
	<u>Benefits:</u>		1,113,412
10.80.15.100.510000	FICA Taxes	135,509	
10.80.15.100.511000	LGERS retirement	221,870	
10.80.15.100.511200	401k	87,974	
10.80.15.100.520000	Medical	606,530	
10.80.15.100.522000	Dental	32,766	
10.80.15.100.523000	Vision	2,479	
10.80.15.100.524000	Life Insurance	8,604	
10.80.15.100.525000	Disability	13,603	
10.80.15.100.531000	Cell Phone Allowance	4,077	
			2,882,436
OPERATING EXPENSES			
	Professional Services		-
	Professional Services	-	
10.80.15.100.608000	Temporary Help		50,000
	Temporary Help	50,000	
10.80.60.100.611000	Landscaping		-
	RAC Contract	-	
10.80.80.100.612000	Parking Management Contract		579,364
	Management Fee	72,751	
	Payroll, Benefits & Operating Expenses	506,613	
10.80.80.100.613000	Parking Management - Shuttle Service		396,952
	Shuttle Services	396,952	
10.80.15.100.616000	Other Contractual Services		79,100
	Automatic Door Contract	5,000	
	Fire Sprinkler Inspections/Backflow/Halation	6,500	
	Halon Fire Suppression Inspection	1,300	
	Load Bank Generator Test	4,000	
	Pest Control	1,900	
	Uniform Cleaning & Mats (Maintenance & Janitor	21,000	
	Waste Removal & Recycling	25,000	
	Window Washing	14,400	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Operations
BASIC OPERATING BUDGET
FY 2022-2023

New World Account Numbers	Description	Item Amount	Summary Amount
Department #	80		
10.80.20.100.616000	Other Contractual Services		106,600
	Loading Bridge Maintenance Contract	4,100	
	MSE Wall Monitoring	12,500	
	Rubber Removal	75,000	
	Wildlife Program	15,000	
10.80.60.100.616000	Other Contractual Services		59,634
	RAC Custodial Services	53,534	
	RAC Pest Control	600	
	RAC Waste Removal and Recycling	5,500	
10.80.80.100.616000	Other Contractual Services		10,000
	Garage Inspection	10,000	
10.80.15.100.616200	Exit Lane Security		-
	Exit Lane Security	-	
10.80.15.100.614000	Elevator Maintenance Contract		11,000
	Elevator Maintenance Contract	11,000	
10.80.15.100.615000	Fire Alarm Systems Contract		15,600
	Fire Alarm Systems-Infinity & Monitoring fees	1,500	
	Fire Alarm Systems	14,100	
10.80.15.100.620000	Travel, Per Diem, Conference Registration		20,180
	AAAE Conference	3,000	
	AGTA Annual Conference	1,900	
	Annual Snow Symposium (2)	5,000	
	ARFF Vehicle Maintenance (Rosenbauer)	2,500	
	ASOCS 139 APP Conference	1,500	
	Business Meeting Expense	500	
	FAA Conference (2)	1,780	
	NCAA Conference (2)	2,500	
	SEC Annual Conference	1,500	
10.80.15.100.621000	Training & Education		10,500
	AAAE	500	
	ACE (2)	6,000	
	ASOS (2)	3,000	
	Professional Development	1,000	
	Electricity - All Locations		359,817
10.80.80.100.712500	Electricity Parking Garage		
	61 Terminal Dr	30,000	
10.80.15.100.715000	Electricity TA8918 Terminal 208		
	61 Terminal Dr (727 171 5729)	120,000	
10.80.15.100.710500	Electricity TH4698 Landside Restaurant & GRAA Storage areas		
	61 Terminal Dr (183 474 0183)	4,943	
	Airsides Restaurant and Freezer	16,724	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Operations
BASIC OPERATING BUDGET
FY 2022-2023

New World Account Numbers	Description	Item Amount	Summary Amount
Department #	80		
10.80.20.100.714500	Electricity TR2714 DPS Bldg New 136 Wright Brother Way (640-377-9462)	18,000	39,500
10.80.20.100.713000	Electricity TK0203 Maint Bldgs 15 Aviation Way (590 232 5728)	10,000	
10.80.20.100.715500	Electricity W10456 Vgate-8AW 21 Aviation Way (798 342 2663)	400	
10.80.20.100.710000	Electricity S93746 GA Sewer Lift 1 Aviation Way (153 235 5813)	750	
10.80.20.100.712000	Electricity TF3027 480V TAFRDP 61 Terminal Dr (447 711 2884)	125,000	
	Electricity YK5320 Cargo Bldg 41 Terminal Dr (527 340 0993)	-	
10.80.60.100.711500	Electricity RAC CAM S83383 87 Rental Car Dr (319 694 7927)	12,000	
10.80.80.100.711000	Electricity TH6583 WBW St Light Wright Brothers Way (317 794 7458)	5,500	
10.80.80.100.713500	Electricity YT5631 LowerOverflow (606 016 2549)	2,500	
10.80.80.100.716000	Electricity (681 029 9526)	6,500	
10.80.20.100.714000	Electricity TJ0142 134 Wright Brothers Way (635 739 7972)	7,500	89,950
	Natural Gas - All Locations		
10.80.15.100.721500	Nat Gas 635822 Terminal 61 Terminal Dr (3-1981-0349-9500)	18,000	
10.80.20.100.721000	Nat Gas 568135 Operations Office Bldg A (East) 15 Aviation Way (2-2100-7146-7120)	10,000	
10.80.20.100.722000	Nat Gas 446155 Main Bldg B (West) 15 Aviation Way (8-1981-0349-9521)	4,000	
10.80.20.100.720000	Nat Gas 508999/509070 DPS Bldg New 136 Wright Brothers Way (2-2101-0054-6410)	4,500	
10.80.20.100.720500	Nat Gas 134 Wright Brothers Way (2-21010-1438-6501)	3,000	
	Water - All Locations		
10.80.15.100.733000	Water 11946022/12642942 Term 61 Terminal Dr (2111887-1140018)	46,500	
10.80.20.100.731000	Water - Deicing Truck Water Station 61 Terminal Dr (2111887-103231)	1,750	
	Water 47313873 Maint Bldg A E 15 Aviation Way (2111879-1339978)	-	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Operations
BASIC OPERATING BUDGET
FY 2022-2023

Department #	80			
New World Account Numbers	Description	Item Amount	Summary Amount	
10.80.20.100.730000	Water 102059 Public Saf Bldg-New (211887/102059) 136 Wright Brothers Way (1264268/13942887)	5,000	102,000	
10.80.20.100.733500	Water 11459507/70162311 New Maint Bldg (East) 15 Aviation Way (2111887-1580708)	4,500		
10.80.60.100.734000	Water 11946005/70182576 RAC 65 Rental Car Dr (2293169-1587918)	28,500		
10.80.80.100.731500	Water 1013844 Toll Plaza Office 70 Terminal Dr	1,250		
10.80.80.100.732000	Water Garage (2111887/104501) 61 Terminal Dr	1,250		
10.80.20.100.732500	Water (2111887/1139948) 134 Wright Brothers Way	1,200		
10.80.15.100.761000	Terminal, Buildings and Grounds			
	Baggage Belts	5,000		
	Equipment Rental	3,000		
	Floor Maintenance	5,000		
	General Repairs	15,000		
	Hardware/Equipment	8,000		
	HVAC Repairs	10,000		
	Light Poles, Fencing	3,000		
	Lime, Fertilizer, Mulch & Plants	13,000		
	Loading Bridges, PC Air/GPUs	7,500		
	Pavement Maintenance Program	8,000		
	Rental Homes/Tenants	7,000		
	Roofing Maintenance	3,000		
	Sewer Cleanout & Repair	2,500		
	Terminal & Grounds Lighting Fixtures and Bulbs	12,000		
10.80.60.100.761000	Terminal, Buildings and Grounds Misc Repairs - Facility RAC Light Poles, Fencing, Backflow/Fire Line & B	50,000 10,000		60,000
10.80.20.100.770500	Permits, Licenses & Fees Permits, Licenses & Fees	1,000 1,000		1,000
10.80.15.100.770000	Vehicles and Heavy Equipment Landside Vehicles & Heavy Equipment	16,500	16,500	
10.80.20.100.770000	Vehicles and Heavy Equipment Airfield vehicles & heavy equipment Authority vehicle tax & tags	45,000 6,000	51,000	
10.80.20.100.771000	Airport and Airfield Equipment Airfield Lighting, Runway Painting, & Electrical Va	20,000	20,000	
10.80.15.100.630000	Printing & Binding Printing & Binding, Forms/Permits	2,000	2,000	
10.80.15.100.647000	Employee/Tenant Appreciation Employee/Conference Hosting/Snow Team Food	600	600	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Operations
BASIC OPERATING BUDGET
FY 2022-2023

New World Account Numbers	Description	Item Amount	Summary Amount
10.80.15.100.660000	Vehicle Fuel		45,000
	Vehicle Fuel	45,000	
10.80.15.100.661000	Shop Supplies		3,000
	Shop Supplies	3,000	
10.80.15.100.661500	Operations Supplies		32,500
	Finger Print/Badging	17,500	
	Operating Supplies	12,500	
	Rap Back Program	2,500	
10.80.15.100.663500	Chemicals & Safety		46,500
	Chemicals & Safety	4,000	
	De-icing Chemicals	40,000	
	Safety Program Supplies	2,500	
10.80.15.100.664000	Small Tools and Equipment		17,500
	Floor Edger	2,000	
	Kivac	6,000	
	Security Custodial Carts (4)	3,000	
	Small Tools & Equipment	6,500	
10.80.15.100.664500	Custodial Supplies		42,000
	Cleaning Supplies/Mop Heads/Trash Can Liners e	42,000	
10.80.15.100.665000	Custodial Consumables		77,500
	Soap/Paper Towels/Toilet Paper/Seat Covers	77,500	
10.80.15.100.665500	Operating Furniture, Fixtures, Equipment and Software		3,000
	Greater than \$100 & up to \$5,000		
		3,000	
10.80.15.100.666500	Uniforms		4,900
	Clothing	2,000	
	Employee Shoe Allowance	1,000	
	PPE	1,500	
	Prescription Safety Glasses	400	
10.80.15.100.670000	Dues & Memberships		2,125
	AAAE-4	1,100	
	AGTA	500	
	NCAA Annual Dues-7	280	
	SEC-7	245	
10.80.15.100.671000	Books, Publications, Compact Disks, Videos & Subscriptions		500
	Misc books & publications	500	
10.80.15.100.672000	Licenses & Certifications		1,200
	CDL Licenses (2)	1,000	
	NC Fire Sprinkler Licenses	200	
			2,357,022
			5,239,458

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Operations
Fiscal Year 2022/2023
Variance Analysis

Acct #	Description	FY2022 Budget				FY2022 Estimated Actual				FY2021 Actual			FY 2020 Actual
		FY 2023 Budget	FY 2022 Budget	Increase/Decrease		FY 2022 Actual 6 Months	FY 2022 Estimate	Increase/Decrease		FY 2021 Actual	Increase/Decrease		
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	1,694,535	1,475,832	218,703	14.82%	542,809	1,204,396	490,139	40.70%	1,127,125	567,410	50.34%	1,144,405
503000	Longevity	19,942	18,191	1,751	9.63%	6,007	18,191	1,751	9.63%	16,609	3,333	20.07%	14,511
505000	Overtime	45,000	45,000	0	0.00%	27,034	45,000	0	0.00%	44,267	733	1.66%	29,041
506000	Holiday Pay	7,147	6,497	650	10.00%	4,548	4,548	2,599	57.15%	5,631	1,516	26.92%	5,847
506500	Bonus	0	0	0	100%	56,308	56,308	(56,308)	-100.00%	0	0	100%	0
507000	Auto Allowance	2,400	2,400	0	0.00%	1,200	2,400	0	0.00%	2,400	0	0.00%	2,400
510000	FICA Taxes	135,509	116,341	19,168	16.48%	46,779	102,645	32,864	32.02%	86,619	48,890	56.44%	85,738
511000	LGERS retirement	221,870	170,480	51,390	30.14%	65,410	144,373	77,497	53.68%	120,474	101,396	84.16%	105,798
511200	401k	87,974	74,706	13,268	17.76%	28,629	63,197	24,777	39.21%	58,656	29,318	49.98%	57,836
520000	Medical	606,530	425,043	181,487	42.70%	119,374	238,748	367,782	154.05%	262,482	344,048	131.07%	294,506
522000	Dental	32,766	22,904	9,862	43.06%	7,307	14,614	18,152	124.21%	15,565	17,201	110.51%	13,679
523000	Vision Insurance	2,479	2,247	232	10.32%	750	1,500	979	65.27%	1,632	847	51.90%	1,626
524000	Life Insurance	8,604	7,611	993	13.05%	2,418	4,836	3,768	77.92%	7,273	1,331	18.30%	5,028
525000	Disability	13,603	11,960	1,643	13.74%	3,819	7,638	5,965	78.10%	10,923	2,680	24.54%	6,821
531000	Cell Phone Allowance	4,077	4,077	0	0.00%	2,410	4,820	(743)	-15.41%	4,071	6	0.15%	4,747
	Total Benefits	1,113,412	835,369	278,043	33.28%	276,896	582,371	531,041	91.19%	570,095	543,317	95.30%	578,179
	Total Personal Services	2,882,436	2,383,289	499,147	20.94%	914,802	1,913,214	969,965	50.70%	1,763,727	1,118,703	63.43%	1,771,983
600000	Professional Services	0	0	0	100%	0	0	0	100%	0	0	100%	50,386
608000	Temporary Help	50,000	25,000	25,000	100.00%	3,546	21,000	29,000	138.10%	0	50,000	100%	0
611000	Landscaping	0	0	0	100%	0	0	0	100%	9,420	(9,420)	-100.00%	9,420
612000	Parking Management Contract	579,364	512,668	66,696	13.01%	94,932	512,000	67,364	13.16%	261,286	318,078	121.74%	463,541
613000	Parking Management - Shuttle	396,952	400,814	(3,862)	-0.96%	72,776	400,814	(3,862)	-0.96%	0	396,952	100%	76,714
616000	Other Contractual Services	255,334	253,890	1,444	0.57%	41,616	241,500	13,834	5.73%	89,118	166,216	186.51%	184,566
614000	Elevator Maintenance Contract	11,000	10,000	1,000	10.00%	5,096	9,500	1,500	15.79%	8,611	2,389	27.74%	8,361
615000	Fire Alarm Systems Contract	15,600	14,680	920	6.27%	24,268	24,268	(8,668)	-35.72%	13,809	1,791	12.97%	15,312
616200	Exit Lane Security	0	0	0	100%	8,078	40,000	(40,000)	-100.00%	0	0	100%	0
620000	Travel, Per Diem, Conference Registration	20,180	12,800	7,380	57.66%	591	12,800	7,380	57.66%	2,931	17,249	588.50%	2,319
621000	Training & Education	10,500	26,400	(15,900)	-60.23%	1,038	25,000	(14,500)	-58.00%	0	10,500	100%	3,736
702000	Telecommunications	0	0	0	100%	550	550	(550)	-100.00%	2,737	(2,737)	-100.00%	1,775
710000	Electricity - All	359,817	349,317	10,500	3.01%	111,042	327,900	31,917	9.73%	297,566	62,251	20.92%	322,953
720000	Natural Gas - All	39,500	40,000	(500)	-1.25%	7,590	32,000	7,500	23.44%	34,125	5,375	15.75%	31,568
730000	Water - All	89,950	90,250	(300)	-0.33%	21,870	72,500	17,450	24.07%	34,143	55,807	163.45%	52,709
761000	Terminal, Buildings and Grounds	162,000	171,000	(9,000)	-5.26%	72,867	150,000	12,000	8.00%	136,093	25,907	19.04%	155,947
770500	Permits, Licenses & Fees	1,000	1,000	0	0.00%	100	1,000	0	0.00%	1,560	(560)	-35.90%	850
770000	Vehicles and Heavy Equipment	67,500	69,500	(2,000)	-2.88%	28,707	65,000	2,500	3.85%	95,956	(28,456)	-29.66%	78,501
771000	Airport and Airfield Equipment	20,000	25,000	(5,000)	-20.00%	19,620	25,000	(5,000)	-20.00%	7,126	12,874	180.66%	8,753
630000	Printing & Binding	2,000	1,500	500	33.33%	532	1,500	500	33.33%	370	1,630	440.54%	1,886
647000	Employee/Tenant Appreciation	600	600	0	0.00%	125	500	100	20.00%	113	487	430.97%	282
660000	Vehicle Fuel	45,000	50,000	(5,000)	-10.00%	38,113	50,000	(5,000)	-10.00%	35,950	9,050	25.17%	36,462
661000	Shop Supplies	3,000	3,000	0	0.00%	756	3,000	0	0.00%	1,363	1,637	120.10%	1,063
661500	Operating Supplies	32,500	32,500	0	0.00%	7,923	32,500	0	0.00%	14,086	18,414	130.73%	23,657
663500	Chemicals & Safety	46,500	46,500	0	0.00%	1,194	45,000	1,500	3.33%	(2,718)	49,218	-1810.82%	(388)
664000	Small Tools and Equipment	17,500	17,500	0	0.00%	660	17,000	500	2.94%	3,860	13,640	353.37%	5,029
664500	Custodial Supplies	42,000	42,000	0	0.00%	25,145	42,000	0	0.00%	11,626	30,374	261.26%	46,347
665000	Custodial Consumables	77,500	77,500	0	0.00%	19,848	75,000	2,500	3.33%	39,826	37,674	94.60%	64,401
665500	Operating Furniture, Fixtures and Equipment	3,000	3,000	0	0.00%	7,572	7,572	(4,572)	-60.38%	816	2,184	267.65%	2,753
666500	Uniforms	4,900	4,900	0	0.00%	1,008	3,000	1,900	63.33%	3,335	1,565	46.93%	2,489
670000	Dues & Memberships	2,125	2,125	0	0.00%	315	1,575	550	34.92%	600	1,525	254.17%	890
671000	Books & Publications	500	500	0	0.00%	0	200	300	150.00%	0	500	100%	0
672000	Licenses & Certifications	1,200	1,200	0	0.00%	0	1,000	200	20.00%	0	1,200	100%	160
	Total Services & Mat'l's.	2,357,022	2,285,144	71,878	3.15%	617,478	2,240,679	116,343	5.19%	1,103,708	1,253,314	113.55%	1,652,440
	Department Total	5,239,458	4,668,433	571,025	12.23%	1,532,280	4,153,893	1,086,308	26.15%	2,867,435	2,372,017	82.72%	3,424,423

Comments:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2022-2023

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	80
<input checked="" type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Fund	Description	Amount
GARAA	Additional Operations Personnel	\$ 159,104

Operations is requesting to add 1 person to provide additional coverage, ultimately to accommodate a 24/7 schedule. This additional person would allow consistency in complying with Federal Aviation Administration regulatory requirements. Total additional personnel cost would be approximately \$82,057.00 of which \$44,000.00 would be salary and the balance, \$38,057.00 would be allocated to benefits.

Operations is also requesting to add 1 person to be dedicated to the airport badging process. This additional person would allow consistency with the badging process and conforming to TSA regulations. Total additional personnel would cost approximately \$77,047.00 of which \$40,000.00 would be salary and the balance, \$37,047.00 would be allocated to benefits.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE: Operations Personnel

HIRE DATE: 1-Jul-22

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2022-2023

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	80
<input checked="" type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Fund	Description	Amount
GARAA	Additional Maintenance Personnel	\$ 152,591

Requesting to add 2 people to the maintenance staff. The additional employees would allow the airport to expand maintenance coverage from the current schedule . The positions requested include, a facility tech, (\$42,000 salary), to maintain and operate energy saving features anticipated with the construction of new terminal facilities, and a Maintenance Tech, (\$36,800 salary) to assist with general maintenance of airport buildings and grounds. The anticipated annual cost would be approximately \$152,591.00 which would break down to approximately \$78,800.00 for payroll and \$73,791.00 for benefits.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE: 1-Jul-22

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Planning
BASIC OPERATING BUDGET
FY 2022-2023

-				
Department #	20			
New World Account Numbers	Description	Item Amount	Summary Amount	
PERSONNEL SERVICES				
10.20.10.100.500000	Salaries	170,929	261,976	
10.20.75.100.500000	Salaries - Safety	91,047		
10.20.10.100.503000	Longevity	1,699	4,763	
10.20.75.100.503000	Longevity - Safety	3,064		
10.20.10.100.505000	Overtime	500	500	
10.20.10.100.506000	Holiday Pay	433	650	
10.20.75.100.506000	Holiday Pay - Safety	217		
	Benefits:		128,907	
10.20.10.100.510000	FICA Taxes	13,370		
10.20.75.100.510000	FICA Taxes - Safety	7,243		
10.20.10.100.511000	LGERS Retirement	21,831		
10.20.75.100.511000	LGERS Retirement - Safety	11,867		
10.20.10.100.511200	401k	8,656		
10.20.75.100.511200	401k - Safety	4,706		
10.20.10.100.520000	Medical	34,054		
10.20.75.100.520000	Medical - Safety	18,036		
10.20.10.100.522000	Dental	1,725		
10.20.75.100.522000	Dental - Safety	717		
10.20.10.100.523000	Vision	155		
10.20.75.100.223000	Vision - Safety	78		
10.20.10.100.524000	Life Insurance	696		
10.20.75.100.524000	Life Insurance - Safety	399		
10.20.10.100.525000	Disability	1,307		
10.20.75.100.525000	Disability - Safety	803		
10.20.10.100.531000	Cell Phone Allowance	1,632		
10.20.75.100.531000	Cell Phone Allowance - Safety	1,632		
			396,796	
OPERATING EXPENSES				
10.20.10.100.600000	Professional Services - General		77,000	
	ACDBE Plan Update	7,000		
	Annual RCP Pipe Inspection & Report	35,000		
	Surveys, Reports, Consultant Svcs, Misc.	35,000		
10.20.10.100.620000	Travel, Per Diem, Conference Registration		6,000	
	Airport Planning, Design, Constr. Symposium	2,500		
	Business Meeting Expenses	500		
	FAA & Other Meetings	1,500		
	NCAA Annual Conference	1,500		

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Planning
BASIC OPERATING BUDGET
FY 2022-2023

-				
Department #	20			
New World Account Numbers	Description	Item Amount	Summary Amount	
10.20.10.100.621000	Training & Education		3,800	
	Advanced ASOS	800		
	Professional Development (ADA/DBE/Misc. Cert.)	3,000		
10.20.10.100.702000	Telecommunications/Online Services		-	
	Internet Broadband Services	-		
10.20.10.100.630000	Printing & Binding		500	
	Development Marketing Materials & Supplies	500		
10.20.10.100.661500	Operating Supplies		500	
	General Supplies	500		
10.20.10.100.665500	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000		750	
	Operating Furniture, Fixtures, Equip up to \$5K	750		
10.20.10.100.670000	Dues & Memberships		650	
	AAAE	275		
	DBE, ADA & Other	300		
	NCAA	40		
	SEC - AAAE	35		
SAFETY				
10.20.75.100.620000	Travel, Per Diem, Conference Registration		5,750	
	Confined Space	800		
	Fall Protection	400		
	Fundamentals of Industrial Hygiene	2,300		
	Hazard Communication	400		
	Job Safety Analysis	550		
	OSHA - 10 Hour General Industry	1,300		
10.20.75.100.621000	Training and Education		1,750	
	Professional Development	500		
	Supervisor Safety Development Program	920		
	Training Materials	330		
10.20.75.100.661500	Operating Supplies		450	
	Safety Glasses, Vests, 79E, etc.	450		
10.20.75.100.670000	Dues and Memberships		525	
	National Safety Council	450		
	NCAA	40		
	SEC-AAAE	35		
			97,675	
			494,471	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

Planning

Fiscal Year 2022/2023

Variance Analysis

Acct #	Description	FY 2023 Budget	FY2022 Budget				FY2022 Estimated Actual				FY2021 Actual			FY 2020
			FY 2022 Budget	Increase/Decrease		FY 2022 Actual 6 Months	FY 2022 Estimate	Increase/Decrease		FY 2021 Actual	Increase/Decrease		FY 2020 Actual	
				Amount	Percent			Amount	Percent		Amount	Percent		
500000	Salaries	261,976	255,401	6,575	2.57%	116,909	241,516	20,460	8.47%	177,343	84,633	47.72%	304,781	
500016	Longevity	4,763	4,493	270	6.01%	4,583	4,583	180	3.93%	4,493	270	6.01%	4,609	
500020	Overtime	500	500	0	0.00%	0	500	0	0.00%	0	500	100%	0	
500023	Holiday Pay	650	650	0	0.00%	650	650	0	0.00%	853	(203)	-23.80%	636	
506500	Bonus	0	0	0	100%	2,707	2,707	(2,707)	-100.00%	0	0	100%	0	
507000	Auto Allowance	0	0	0	100%	0	0	0	100%	0	0	100%	5,400	
507100	Rewards Program	0	0	0	100%	0	0	0	100%	0	0	100%	0	
500050	FICA Taxes	20,613	19,652	961	4.89%	9,290	19,169	1,444	7.53%	17,100	3,513	20.54%	20,884	
500070	LGERS retirement	33,698	29,059	4,639	15.96%	13,862	28,602	5,096	17.82%	23,549	10,149	43.10%	25,996	
500080	401k	13,362	12,734	628	4.93%	6,075	12,535	827	6.60%	11,477	1,885	16.42%	14,349	
500160	Medical	52,090	51,487	603	1.17%	18,276	36,552	15,538	42.51%	39,538	12,552	31.75%	46,244	
500260	Dental	2,442	2,442	0	0.00%	1,085	2,170	272	12.53%	2,051	391	19.06%	2,100	
500265	Vision Insurance	233	233	0	0.00%	103	206	27	13.11%	192	41	21.35%	158	
500360	Life Insurance	1,095	1,095	0	0.00%	424	848	247	29.13%	1,260	(165)	-13.10%	833	
500460	Disability	2,110	2,110	0	0.00%	821	1,642	468	28.50%	2,205	(95)	-4.31%	3,242	
500500	Cell Phone Allowance	3,264	3,264	0	0.00%	1,506	3,012	252	8.37%	3,440	(176)	-5.12%	2,530	
	Total Benefits	128,907	122,076	6,831	5.60%	51,442	104,736	24,171	23.08%	100,812	28,095	27.87%	116,335	
	Total Personal Services	396,796	383,120	13,676	3.57%	176,291	354,692	41,852	11.80%	283,501	113,295	39.96%	431,761	
604000	Professional Services - General	77,000	56,000	21,000	37.50%	1,400	55,000	22,000	40.00%	34,551	42,449	122.86%	28,113	
620000	Travel, Per Diem, Conference Registration	6,000	4,000	2,000	50.00%	(89)	3,000	3,000	100.00%	1,524	4,476	293.70%	12,270	
621000	Training & Education	3,800	2,000	1,800	90.00%	0	1,000	2,800	280.00%	80	3,720	4650.00%	2,570	
662000	Telecommunications	0	0	0	100%	0	0	0	100%	114	(114)	-100.00%	380	
630000	Printing & Binding	500	0	500	100%	0	0	500	100%	0	500	100%	0	
661500	Operating Supplies	500	400	100	25.00%	0	0	500	100%	12	488	4066.67%	485	
771000	Operating Furniture, Fixtures and Equipment	750	500	250	50.00%	0	0	750	100%	0	750	100%	84	
670000	Dues & Memberships	650	650	0	0.00%	1,995	1,995	(1,345)	-67.42%	315	335	106.35%	585	
	Safety			0	100%	0	0	0	100%	0	0	100%	0	
620000	Travel, Per Diem, Conference Registration	5,750	0	5,750	100%	0	0	5,750	100%	0	5,750	100%	0	
621000	Training & Education	1,750	1,250	500	40.00%	0	1,000	750	75.00%	259	1,491	575.68%	0	
630000	Printing & Binding	0	0	0	100%	0	0	0	100%	0	0	100%	0	
661500	Operating Supplies	450	450	0	0.00%	1,159	1,159	(709)	-61.17%	0	450	100%	0	
670000	Dues & Memberships	525	525	0	0.00%	40	40	485	1212.50%	1,095	(570)	-52.05%	0	
	Total Services & Mat'ls.	97,675	65,775	31,900	48.50%	4,505	63,194	34,481	54.56%	37,950	59,725	157.38%	44,488	
	Department Total	494,471	448,895	45,576	10.15%	180,796	417,886	76,333	18.27%	321,451	173,020	53.82%	476,250	

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Properties & Contracts
BASIC OPERATING BUDGET
FY 2022-2023

New World Account Numbers	Description	Item Amount	Summary Amount
Department #	85		
PERSONNEL SERVICES			
10.85.10.100.500000	Salaries	115,901	115,901
10.85.10.100.503000	Longevity	-	-
10.85.10.100.506000	Holiday Pay	217	217
10.85.10.100.507000	Auto Allowance	2,400	2,400
	<u>Benefits:</u>		58,151
10.85.10.100.510000	FICA Taxes	9,091	
10.85.10.100.511000	LGERS Retirement	14,615	
10.85.10.100.511200	401k	5,795	
10.85.10.100.520000	Medical	24,404	
10.85.10.100.522000	Dental	1,326	
10.85.10.100.523000	Vision	77	
10.85.10.100.524000	Life Insurance	383	
10.85.10.100.525000	Disability	828	
10.85.10.100.531000	Cell Phone Allowance	1,632	
			176,669
OPERATING EXPENSES			
10.85.10.100.600000	Professional Services - General		15,000
	Misc. appraisals	5,000	
	Rental car garage study	10,000	
10.85.10.100.616000	Other Contractual Services		10,200
	CoStar Real Estate Market Analysis - STR	10,200	
10.85.10.100.620000	Travel, Per Diem, Conference Registration		17,500
	ACI - Business of Airports	3,000	
	ACI Chief Revenue Officer Conference	3,500	
	AXN - Airport Experience Conference	4,000	
	Business Development Conference/Site Visits	3,000	
	NBAA Conference or GA-Cargo Development Conference	4,000	
10.85.10.100.621000	Training & Education		4,000
	ABRM training	1,500	
	FAA ACDBE training	2,500	
10.85.10.100.630000	Printing & Binding		1,500
	Marketing materials - land development (brochures)	1,500	
10.85.10.100.650000	Legal Notices & Placements		4,000
	Advertising: RFPs (Local/Nat'l) development	4,000	
10.85.10.100.661500	Operating Supplies		250
	Misc. supplies	250	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
PROPERTIES & CONTRACTS
Fiscal Year 2022/2023
Variance Analysis

Acct #	Description	FY2022 Budget				FY2022 Estimated Actual				FY2021 Actual			FY 2020
		FY 2023 Budget	FY 2022 Budget	Increase/Decrease		FY 2022 6 Months	FY 2022 Estimate	Increase/Decrease		FY 2021 Actual	Increase/Decrease		FY 2020 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	115,901	110,379	5,522	5.00%	50,423	106,848	9,053	8.47%	102,422	13,479	13.16%	103,570
503000	Longevity	0	0	0	100%	0	0	0	100%	0	0	100%	0
506000	Holiday Pay	217	217	0	0.00%	217	217	0	0.00%	217	0	0.20%	217
507000	Auto Allowance	2,400	2,400	0	0.00%	1,200	2,400	0	0.00%	2,400	0	0.00%	2,400
510000	FICA Taxes	9,091	8,481	610	7.19%	3,801	8,063	1,028	12.75%	7,446	1,645	22.09%	7,650
511000	LGERS retirement	14,615	12,315	2,300	18.68%	5,753	12,193	2,422	19.86%	10,146	4,469	44.05%	8,925
511200	401k	5,795	5,396	399	7.39%	2,521	5,342	453	8.48%	4,947	848	17.14%	4,927
520000	Medical	24,404	24,404	0	0.00%	9,244	18,488	5,916	32.00%	19,604	4,800	24.48%	21,117
522000	Dental	1,326	1,326	0	0.00%	592	1,184	142	11.99%	1,139	187	16.42%	969
523000	Vision Insurance	77	77	0	0.00%	35	70	7	10.00%	66	11	16.67%	53
524000	Life Insurance	383	383	0	0.00%	168	336	47	13.99%	261	122	46.74%	330
525000	Disability	828	828	0	0.00%	350	702	126	17.95%	958	(130)	-13.57%	790
531000	Cell Phone Allowance	1,632	1,632	0	0.00%	690	1,632	0	0.00%	1,380	252	18.26%	1,380
	Total Benefits	58,151	54,842	3,309	6.03%	23,154	48,010	10,141	21.12%	45,947	12,204	26.56%	46,142
	Total Personal Services	176,669	167,838	8,831	5.26%	74,994	157,475	19,194	12.19%	150,986	25,683	16.86%	152,328
600000	Professional Services - General	15,000	25,000	(10,000)	-40.00%	0	25,000	(10,000)	-40.00%	400	14,600	3650.00%	14,600
616000	Contractual Services	10,200	5,000	5,200	104.00%	0	5,000	5,200	104.00%	0	10,200	100%	0
620000	Travel, Per Diem, Conference Registration	17,500	17,500	0	0.00%	1,567	17,500	0	0.00%	0	17,500	100%	6,655
621000	Training & Education	4,000	3,000	1,000	33.33%	2,482	3,000	1,000	33.33%	50	3,950	7900.00%	0
630000	Printing & Binding	1,500	1,500	0	0.00%	0	1,500	0	0.00%	0	1,500	100%	958
650000	Legal Notices & Placements	4,000	4,000	0	0.00%	28	3,000	1,000	33.33%	100	3,900	3900.00%	0
661500	Operating Supplies	250	300	(50)	-16.67%	31	250	0	0.00%	0	250	100%	33
665500	Operating Furniture, Fixtures and Equipment	700	0	700	100%	0	0	700	100%	0	700	100%	0
670000	Dues & Memberships	350	350	0	0.00%	40	350	0	0.00%	385	(35)	-9.09%	35
671000	Books & Publications	1,000	1,000	0	0.00%	0	1,000	0	0.00%	625	375	60.00%	650
	Total Services & Mat'ls.	54,500	57,650	(3,150)	-5.46%	4,148	56,600	(2,100)	-3.71%	1,560	52,940	230.86%	22,931
	Department Total	231,169	225,488	5,681	2.52%	79,142	214,075	17,094	7.99%	152,546	78,623	44.86%	175,259

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Public Safety
BASIC OPERATING BUDGET
FY 2022-2023

Department #	90		
New World		Item	Summary
Account Numbers		Amount	Amount
PERSONNEL SERVICES			
10.90.20.100.500000	Salaries	1,323,720	1,323,720
10.90.20.100.503000	Longevity	13,733	13,733
10.90.20.100.505000	Overtime	68,000	68,000
10.90.20.100.506000	Holiday Pay	4,981	4,981
10.90.20.100.506500	Bonus	-	-
10.90.20.100.507000	Auto Allowance	2,400	2,400
10.90.20.100.511300	LEO Special Separation Allowance	42,742	42,742
	Benefits:		770,351
10.90.20.100.510000	FICA Taxes	108,162	
10.90.20.100.511000	LGERS retirement	186,082	
10.90.20.100.511200	401k	70,273	
10.90.20.100.520000	Medical	366,118	
10.90.20.100.522000	Dental	20,510	
10.90.20.100.523000	Vision	1,782	
10.90.20.100.524000	Life Insurance	5,914	
10.90.20.100.525000	Disability	9,143	
10.90.20.100.531000	Cell Phone Allowance	2,367	
			2,225,927
OPERATING EXPENSES			
10.90.20.100.616000	Other Contractual Services		160,260
	AED Inspection	660	
	Fire Extinguisher Service	11,300	
	Police Info Computer (NCIC) & Mobile Data	1,200	
	Range Membership	500	
	SCBA Compressor Testing	1,500	
	SCBA Inspection	1,100	
	Security Services Contract	144,000	
10.90.20.100.616200	Other Contractual Services		60,000
	Exit Lane Security	60,000	
10.90.20.100.620000	Travel, Per Diem, Conference Registration		11,350
	AAAE Chief's Conference	2,500	
	AAAE Emergency Preparedness Conference	2,500	
	ARFF Working Group	2,500	
	Business Meeting Expenses	600	
	NC Association of Chiefs of Police	750	
	ALEAN Conference (Spring)	2,500	
10.90.20.100.621000	Training & Education		13,100
	FAR 139 Compliance (Live burn, drills, etc)	10,000	
	Fire & LEO Local Training (Community Colleges)	1,500	
	Professional Development (AMF, AFO, LEO)	1,600	
10.90.20.100.702000	Online Services		-
	Broadband Service for Laptops	-	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Public Safety
BASIC OPERATING BUDGET
FY 2022-2023

New World Account Numbers		Item Amount	Summary Amount
10.90.20.100.760000	General Repairs and Maintenance		2,000
	Maintenance	2,000	
10.90.20.100.661500	Operating Supplies		7,000
	First Aid Supplies	3,000	
	Training Supplies (ammunition, foam, etc)	4,000	
10.90.20.100.663500	Chemicals & Safety		1,500
	Chemicals & Safety	1,500	
10.90.20.100.664000	Small Tools and Equipment		1,500
	Small Tools & Equipment	1,500	
10.90.20.100.665500	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000		5,000
	Radio Equipment	4,000	
	Station Furniture	1,000	
10.90.20.100.666500	Uniforms		11,500
	Duty Boots	1,440	
	Uniforms (Police and Fire Class A and Utility)	10,060	
10.90.20.100.666000	Firefighter Equipment		19,000
	Turnout Gear & SCBA Masks (New Hire or Damage)	19,000	
10.90.20.100.670000	Dues & Memberships		2,790
	AAAE (2)	550	
	ALEAN	450	
	ARFFWG	150	
	Buncombe Co Fire Chief's Assoc	150	
	Buncombe Co FF Assoc	300	
	Henderson Co FF Assoc	150	
	International Assoc of Chief's of Police	210	
	NC Assoc of Rescue Squads and EMS	450	
	NC Association of Chief's of Police	200	
	NC Fire Chiefs Association	100	
	NCAA	45	
	SECAAAE	35	
10.90.20.100.671000	Books, Publications, Compact Disks, Videos & Subscriptions		500
	Books, Publications. Compact Disks, Videos & Subscrip.	500	
			295,500
			2,521,427

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
Public Safety
Fiscal Year 2022/2023
Variance Analysis

Acct #	Description	FY 2023 Budget	FY2022 Budget		FY2022 Estimated Actual				FY2021 Actual			FY2020	
			FY 2022 Budget	Increase/Decrease		FY 2022 Actual 6 Months	FY 2022 Estimate	Increase/Decrease		FY 2021 Actual	Increase/Decrease		FY 2020 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	1,323,720	1,213,131	110,589	9.12%	478,750	1,084,617	239,103	22.04%	977,727	345,993	35.39%	796,372
503000	Longevity	13,733	9,278	4,455	48.02%	3,122	9,278	4,455	48.02%	11,718	2,015	17.20%	12,666
505000	Overtime	68,000	68,000	0	0.00%	11,621	68,000	0	0.00%	24,742	43,258	174.84%	23,519
506000	Holiday Pay	4,981	4,765	216	4.33%	3,898	3,898	1,083	27.78%	4,331	650	15.01%	3,032
506500	Bonus	0	0	0	100%	48,186	48,186	(48,186)	-100.00%	0	0	100%	0
507000	Auto Allowance	2,400	2,400	0	0.00%	600	2,400	0	0.00%	1,800	600	33.33%	2,400
511300	LEO Special Separation Allowance	42,742	39,418	3,324	8.43%	18,325	36,650	6,092	16.62%	64,225	(21,483)	-33.45%	24,123
510000	FICA Taxes	108,162	97,416	10,746	11.03%	41,710	93,146	15,016	16.12%	75,366	32,796	43.52%	61,262
511000	LGERS retirement	186,082	153,091	32,991	21.55%	58,915	133,211	52,871	39.69%	106,113	79,969	75.36%	77,585
511200	401k	70,273	63,261	7,012	11.08%	24,569	55,494	14,779	26.63%	49,115	21,158	43.08%	40,115
520000	Medical	366,118	314,178	51,940	16.53%	90,289	180,578	185,540	102.75%	194,516	171,602	88.22%	149,249
522000	Dental	20,510	18,335	2,175	11.86%	6,481	12,962	7,548	58.23%	12,116	8,394	69.28%	8,212
523000	Vision Insurance	1,782	1,705	77	4.52%	643	1,286	496	38.57%	1,251	531	42.45%	905
524000	Life Insurance	5,914	5,828	86	1.48%	1,889	3,780	2,134	56.46%	5,280	634	12.01%	2,962
525000	Disability	9,143	9,233	(90)	-0.97%	2,992	5,984	3,159	52.79%	8,350	793	9.50%	4,754
531000	Cell Phone Allowance	2,367	2,367	0	0.00%	1,140	2,367	0	0.00%	1,830	537	29.34%	2,280
	Total Benefits	770,351	665,414	104,937	15.77%	228,628	488,808	281,543	57.60%	453,937	316,414	69.70%	347,324
	Total Personal Services	2,225,927	2,002,406	223,521	11.16%	793,130	1,741,837	484,090	27.79%	1,538,480	687,447	44.68%	1,209,435
616000	Other Contractual Services	160,260	11,260	149,000	1323.27%	2,345	11,260	149,000	1323.27%	6,927	153,333	2213.56%	10,944
616200	Exit Lane Security	60,000											
620000	Travel, Per Diem, Conference Registration	11,350	2,000	9,350	467.50%	0	2,000	9,350	467.50%	0	11,350	100%	10,115
621000	Training & Education	13,100	11,500	1,600	13.91%	3,261	11,500	1,600	13.91%	6,754	6,346	93.96%	9,961
702000	Telecommunications/Online Services	0	1,440	(1,440)	-100.00%	470	1,440	(1,440)	-100.00%	1,950	(1,950)	-100.00%	1,140
760000	General Repairs and Maintenance	2,000	2,000	0	0.00%	0	2,000	0	0.00%	1,416	584	41.24%	0
661500	Operating Supplies	7,000	7,000	0	0.00%	2,415	7,000	0	0.00%	7,451	(451)	-6.05%	12,385
663500	Chemicals & Safety	1,500	1,500	0	0.00%	580	1,500	0	0.00%	2,156	(656)	-30.43%	1,372
664000	Small Tools and Equipment	1,500	1,500	0	0.00%	746	1,500	0	0.00%	3,555	(2,055)	-57.81%	1,355
665500	Operating Furniture, Fixtures and Equipment	5,000	23,985	(18,985)	-79.15%	13,730	23,985	(18,985)	-79.15%	3,680	1,320	35.87%	6,191
666500	Uniforms	11,500	11,500	0	0.00%	2,294	11,500	0	0.00%	8,793	2,707	30.79%	9,461
666000	Firefighter Equipment	19,000	19,750	(750)	-3.80%	52	14,125	4,875	34.51%	11,976	7,024	58.65%	1,460
670000	Dues & Memberships	2,790	2,565	225	8.77%	726	2,565	225	8.77%	2,057	733	35.63%	2,365
671000	Books & Publications	500	500	0	0.00%	90	500	0	0.00%	90	410	455.56%	377
	Total Services & Mat'ls.	295,500	96,500	139,000	144.04%	26,709	90,875	144,625	159.15%	56,805	178,695	314.58%	67,125
	Department Total	2,521,427	2,098,906	362,521	17.27%	819,839	1,832,712	628,715	34.31%	1,595,285	866,142	54.29%	1,276,560

Comments:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Public Safety

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2022-2023

JUSTIFICATION SCHEDULE

<u> </u>	Capital Improvement		
<u> </u>	Equipment and Small Capital Outlay	Fund	GARAA
<u> </u>	Renewal and Replacement	Department Number	50
<u> X </u>	Personnel Request	Cost Center	20

DESCRIPTION & JUSTIFICATION

Description	Amount
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Public Safety Training Officer	\$ 94,388
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As AVL continues to grow and the training requirements continue to increase for law enforcement, fire, and EMS, it is respectfully requested that DPS be allowed to add a Training Coordinator position. This position would be tasked with scheduling EMS, fire, and law enforcement training, maintaining all training records for DPS personnel to ensure compliance with FAA Part 139 for ARFF firefighting and all required continuing education. This position would conduct on-shift training for personnel and coordinate external training with mutual aid. This position would assume coordination of other programs such as fire extinguishers and equipment. This position would also be able to fill in as needed on shifts.

Salary	\$50,000
Benefits	\$39,888
Gear	\$4,500

NOTE:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
FY2022/2023 PROJECTED CAPITAL CARRYOVER**

Description	Amount Authorized	Estimated Spending Through 6/30/2022	Estimated Balance to Carryover	FAA-AIP Grants	NC DOT Grants	PFCs Currently Approved	Airport Funds
Terminal Rehab/Expansion - Design	25,000,000	13,000,000	12,000,000	10,833,333	-	942,450	224,217
Air Traffic Control Tower - Design	5,000,000	2,000,000	3,000,000	-	3,000,000		
Master Plan Update	989,004	400,004	589,000	589,000			
Airfield Storm Water Improvements	800,000	400,000	400,000				400,000
TOTAL CARRYOVER	\$ 31,789,004	\$ 15,800,004	\$ 15,989,000	\$ 11,422,333	\$ 3,000,000	\$ 942,450	\$ 624,217

Related contracts requiring Board approval will be presented to the Board before implementation.

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
CAPITAL BUDGET
FISCAL YEAR 2022/2023**

Description	Funding Source				
	Total	FAA-AIP Grants	NCDOT Grants	Currently Approved PFCs	Airport Funds
<u>Capital Improvements (1)</u>					
Roadway Seal Coating	50,000				50,000
CONRAC Car Washes	1,200,000				1,200,000
Terminal and ATC Tower Construction	261,800,000		1,800,000		260,000,000
Total Capital Improvements	263,050,000	-	1,800,000	-	261,250,000
<u>Equipment and Small Capital Outlay</u>					
Maintenance vacuum equipment	9,000				9,000
Total Equipment and Small Capital Outlay	9,000	-	-	-	9,000
<u>Renewal and Replacement</u>					
Maintenance Roll Up Door Replacement	37,000				37,000
Vehicle Replacements	20,618				20,618
Fencing	40,000				40,000
Communications Refresh	90,000				90,000
Virtual Server Appliance	163,000				163,000
SCBA Packs	57,120				57,120
AEDs	6,800				6,800
Body Armor	9,600				9,600
Portable Radios	49,720				49,720
Body-Worn Cameras	85,580				85,580
In-Car Cameras	31,970				31,970
Tasers	48,256				48,256
Total Renewal and Replacement	639,664	-	-	-	639,664
Total	\$ 263,698,664	\$ -	\$ 1,800,000	\$ -	\$ 261,898,664

(1) All purchases of Capital Improvements will be presented to the Authority Board for final approval before implementation unless otherwise authorized by the Authority Board.

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2022-2023

JUSTIFICATION SCHEDULE

<input checked="" type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	80
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description	Amount
Roadway Seal Coating	\$ 50,000

Portions of the Airport's roadway system is in need of seal coating. Seal coating would be concentrated on the airport's landside road system. Total cost to conduct this sealing would be \$50,000.00.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2022-2023

JUSTIFICATION SCHEDULE

<input checked="" type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input type="checkbox"/>	Renewal and Replacement	Department Number	80
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description	Amount
Replace CONRAC Car Washes	\$ 1,200,000

During the fourth quarter of 2019, AVL conducted an assessment of the Consolidated Rental Car Service Facility (CONRAC), which evaluated the condition of the current facilities. The car wash bays, 5 in total, was one area the report identified for replacement. To replace the car wash equipment in the 5 bays will cost approximately \$1,200,000.00. The replacement cost would be funded from the Customer Facility Charge (CFC) collected by the rental car companies and paid to the Airport Authority.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT

Planning

CAPITAL BUDGET / PERSONNEL REQUEST
FY 2022-2023

JUSTIFICATION SCHEDULE

<input checked="" type="checkbox"/>	Capital Improvement	Fund	GARAA
<input type="checkbox"/>	Equipment and Small Capital Outlay	Department Number	20
<input type="checkbox"/>	Renewal and Replacement		
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description	Amount
Terminal & ATC Tower	\$ 261,800,000

Increase in passenger traffic has resulted in prior action to proceed with the design of a new and expanded terminal facility and a new air traffic control tower. Construction is scheduled to begin during the 1st quarter of FY2022/2023.

Staff is currently working to acquire bond as well as federal and state funding for this construction.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2022-2023

JUSTIFICATION SCHEDULE

_____	Capital Improvement		
<u> X </u>	Equipment and Small Capital Outlay	Fund	GARAA
_____	Renewal and Replacement	Department Number	80
_____	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description	Amount
Maintenance Equipment	\$ 9,000

Airport Maintenance is requesting to purchase a walk behind vacuum for small congested areas and a truck mounted vacuum for large areas and roadways. The equipment is requested to assist in leaf and debri removal from all landside areas on the airport. The walk behind unit would cost \$3,000.00 and the truck mounted unit woud cost \$6,000.00. Total cost to purchase the equipment would be \$9,000.00.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2022-2023

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input checked="" type="checkbox"/>	Renewal and Replacement	Department Number	80
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description	Amount
Maintenance Roll Up Door	\$ 37,000

Airport Maintenance is requesting to replace two bay doors with one roll up door. The existing doors are worn and constantly need adjustment to open and close properly. The existing 12 foot doors do not allow proper storage of the airport's equipment. Total cost to replace the doors would be \$37,000.00.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2022-2023

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input checked="" type="checkbox"/>	Renewal and Replacement	Department Number	80
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Fund	Description	Amount
GARAA	Vehicles	\$ 20,618

Airport Maintenance is requesting to replace Unit #33 to conform with the vehicle replacement schedule. Unit #33 is used primarily by the Maintenance Supervisor and is equipped for the overseeing of snow removal operations and daily departmental needs. Airport cost is \$36,000.00 less \$34,000.00 for the trade in value of the 2015 Ford 250. Total cost would be \$2,000.00

Department of Public Safety is requesting to replace Unit #12, 2015 Ford F-350, which is used for Airport Fire Emergency Services. Airport cost is \$46,118.00 less \$27,500.00 trade value for the 2015 Ford F-350. Total cost would be \$18,618.00.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2022-2023

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input checked="" type="checkbox"/>	Renewal and Replacement	Department Number	80
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description	Amount
Fencing	\$ 40,000

Airport Maintenance is requesting to replace 1,000 linear feet of split rail fencing around the paid parking lots with PVC fencing to match the latest section installed near the parking garage under the ramp to the rental car return. The overwhelming majority of the existing fence is deteriorating and warped. Total Cost \$40,000.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Information Technology

**CAPITAL BUDGET / PERSONNEL REQUEST
FY 2022-2023**

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input checked="" type="checkbox"/>	Renewal and Replacement	Department Number	20
<input type="checkbox"/>	Personnel Request	Cost Center	0

DESCRIPTION & JUSTIFICATION

Description	Amount
Airport Communications Refresh	\$ 90,000

Airport Communications plays a vital role in our day to day / emergency operations. The Airport's Communication Center is equipped to control and monitor numerous systems to include the Airport's security system, voice recorder, crash phone, security cameras and numerous radio frequencies for local and surrounding municipalities. Many of these monitoring systems have reached the end of their useful life. It is the recommendation of the Information Technology Department to perform a system refresh to improve reliability, system performance and efficiency.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Information Technology

**CAPITAL BUDGET / PERSONNEL REQUEST
FY 2022-2023**

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement	Fund	GARAA
<input type="checkbox"/>	Equipment and Small Capital Outlay	Department Number	20
<input checked="" type="checkbox"/>	Renewal and Replacement	Cost Center	0
<input type="checkbox"/>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Description	Amount
Virtual Server Appliance	\$ 163,000

The Information Technology Department virtualized its server environment in 2017. In 2019, a backup appliance was added to provide complete redundancy for our most critical systems. The original appliance is almost 6 years old and is no longer supported by the manufacturer. It is the recommendation of the Information Technology Department to replace one of these systems in FY23.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Public Safety

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2022-2023

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input checked="" type="checkbox"/>	Renewal and Replacement	Department Number	90
<input type="checkbox"/>	Personnel Request	Cost Center	0

DESCRIPTION & JUSTIFICATION

Description	Amount
SCBA Pack w/accessories	\$ 57,120

Purchase of 7 Scott 4.5 SCBA units for replacement of older units. The cost is \$8,160 per unit with mask and voice amplifier included.

NOTE:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Public Safety

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2022-2023

JUSTIFICATION SCHEDULE

<u> </u>	Capital Improvement		
<u> </u>	Equipment and Small Capital Outlay	Fund	GARAA
<u> X </u>	Renewal and Replacement	Department Number	90
<u> </u>	Personnel Request	Cost Center	

DESCRIPTION & JUSTIFICATION

Description	Amount
AEDs	\$ 6,800

Purchase of 4 Zoll AEDs for replacement of older HeartStart units. The HeartStart units are obsolete, and it is difficult to find replacement parts and pads. The cost is approximately \$1,700 per unit.

NOTE:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Public Safety

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2022-2023

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input checked="" type="checkbox"/>	Renewal and Replacement	Department Number	90
<input type="checkbox"/>	Personnel Request	Cost Center	

DESCRIPTION & JUSTIFICATION

Description	Amount
Body Armor	\$ 9,600

Purchase 8 bullet resistant vests to replace 8 vests that expire in February 2023. The cost per vest is approximately \$1,200.

NOTE:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Public Safety

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2022-2023

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input checked="" type="checkbox"/>	Renewal and Replacement	Department Number	90
<input type="checkbox"/>	Personnel Request	Cost Center	

DESCRIPTION & JUSTIFICATION

Description	Amount
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Portable Radios w/accessories	\$ 49,720
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Replace 36 Authority portable radios and purchase 8 new radios for estimated increase in Authority personnel. The current cost per radio is \$1,130 (w/tax) and includes radio, battery, charger, antenna, and speaker microphone. Replacements include Maintenance (13), Custodial (10), IT (5), parking (3), and several other Authority staff (5). The price does not include a possible trade in discount of approximately \$5,150.

Used radio value will decrease over time.

NOTE:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Public Safety

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2022-2023

JUSTIFICATION SCHEDULE

<u> </u>	Capital Improvement		
<u> </u>	Equipment and Small Capital Outlay	Fund	GARAA
<u> X </u>	Renewal and Replacement	Department Number	90
<u> </u>	Personnel Request	Cost Center	

DESCRIPTION & JUSTIFICATION

Description	Amount
Body-worn cameras	\$ 85,580

Body-worn camera technologies have advanced significantly since the purchase of our current cameras in August 2018. On average our current BWC battery life is down to approximately 4 hours of total run time. The purchase includes 20 body-worn cameras, docking stations, video management system, associated licenses, 10 GB cloud video storage, signal sidearm kit, extended warranties, mounts, and cables.

Option to pay over a 5-year period

Forfeiture funds are available to cover part of the costs

NOTE:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Public Safety

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2022-2023

JUSTIFICATION SCHEDULE

_____	Capital Improvement		
_____	Equipment and Small Capital Outlay	Fund	GARAA
<u> X </u>	Renewal and Replacement	Department Number	90
_____	Personnel Request	Cost Center	

DESCRIPTION & JUSTIFICATION

Description	Amount
Dashboard cameras	\$ 31,970

Dashboard camera technologies have advanced significantly since the purchase of our current cameras in August 2018. Our current dashboard cameras are on the same system/program with the BWCs. The purchase includes 3 dashboard cameras, Cradlepoints, antennas, cables, licenses, extended warranties, and installation in vehicles.

Option to pay over a 5-year period

Federal forfeiture funds are available to cover part of the costs

NOTE:

TITLE:

HIRE DATE:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Public Safety

CAPITAL BUDGET / PERSONNEL REQUEST

FY 2022-2023

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	GARAA
<input checked="" type="checkbox"/>	Renewal and Replacement	Department Number	90
<input type="checkbox"/>	Personnel Request	Cost Center	

DESCRIPTION & JUSTIFICATION

Description	Amount
Tasers	\$ 48,256

Several of our Tasers are at end of life and parts are no longer manufactured. Our remaining Tasers are close to end of life. The purchase includes 18 Tasers, cartridges, holsters, docking stations, training target, licenses, and extended warranties.

Option to pay over a 5-year period

Forfeiture funds are available to cover part of the costs

NOTE:

TITLE:

HIRE DATE:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
ESTIMATED CASH & INVESTMENT BALANCE
As of June 30, 2023

		<u>Amount</u>
Estimated Cash & Investment Balance at June 30, 2022	\$	30,000,000
Plus: Net Operating & Investment Revenues		6,389,852
Less Other Costs:		
Business Development Costs	(300,000)	
Contingency	(100,000)	
Debt Service	<u>(1,687,189)</u>	(2,087,189)
Plus Non-Operating Revenues:		
CARES Funding (ARPA)	5,000,000	
Passenger Facility Charges	3,000,000	
Customer Facility Charges	<u>2,000,000</u>	10,000,000
Plus Capital Contributions:		
Federal Grants - AIP Funds	11,422,333	
NC DOT Grants	<u>4,800,000</u>	16,222,333
Less Capital Costs:		
Capital Improvements	(263,050,000)	
Equipment and Small Capital Outlay Fund	(9,000)	
Renewal and Replacements	(639,664)	
Carryover Projects From FY2021	<u>(15,989,000)</u>	(279,687,664)
Estimated Cash & Investment Balance at June 30, 2023		<u>(219,162,668)</u>
Estimated Restricted Cash at June 30, 2023		10,500,000
Reserves:		
Operations & Maintenance Reserve (6 Months)		6,970,340
Emergency Repair Reserve		650,000
Estimated Unrestricted Undesignated Cash & Investments at June 30, 2023		<u>\$ (237,283,007)</u> *

* Deficit cash balance is a result of projected expenditures for the terminal and ATC tower construction totaling \$261,800,000. Funding for this construction is anticipated to be primarily from bonds as well as some federal and state grants. Staff is currently working with bond consultants and plan to enter the bond market during the 4th quarter of FY2021/2022. Once all funding is determined, the estimated cash balance at June 30, 2023 will be revised to reflect a positive balance.

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY
SUPPLEMENTAL FEES AND CHARGES
FY 2022/2023 ANNUAL BUDGET**

	FY 2021/2022 Current Fees			FY 2022/2023 Proposed Fees		
	Cost		Per	Cost		Per
<u>Maintenance</u>						
Scissor Lift	\$	100.00	day	\$	100.00	day
Large ADA Ramp Rental	\$	100.00	use	\$	100.00	use
Air Stair Rental	\$	100.00	use	\$	100.00	use
Volvo Wheel Loader	\$	150.00	use	\$	150.00	use
Fork-lift	\$	100.00	use	\$	100.00	use
Pallet Jack	\$	50.00	use	\$	50.00	use
Tenant Sweeper	\$	125.00	hour	\$	125.00	hour
Service Truck	\$	50.00	hour	\$	50.00	hour
Backhoe	\$	100.00	hour	\$	100.00	hour
Lighted X	\$	200.00	day	\$	200.00	day
Light Tower	\$	150.00	day	\$	150.00	day
Paint Stripper	\$	100.00	hour	\$	100.00	hour
Large Aircraft Removal Dolly	\$	200.00	day	\$	200.00	day
Small Aircraft Removal Dolly	\$	100.00	day	\$	100.00	day
Aircraft Jack	\$	100.00	use	\$	100.00	use
Cores	\$	40.00	each	\$	40.00	each
Keys	\$	12.00	each	\$	12.00	each
Large Dump Truck	\$	200.00	hour	\$	200.00	hour
Small Broom	\$	200.00	hour	\$	200.00	hour
Large Broom	\$	300.00	hour	\$	300.00	hour
Pressure Washer	\$	125.00	hour	\$	125.00	hour
Maintenance Labor Rate (1)	\$	65.00	hour	\$	75.00	hour
Security Escort Rate (1)	\$	65.00	hour	\$	75.00	hour
<u>Department of Public Safety</u>						
ARFF Apparatus for 1500 gal. or greater	\$	250.00	hour	\$	250.00	hour
ARFF Apparatus for less than 1500 gal.	\$	150.00	hour	\$	150.00	hour
Command, Police, and Ops support vehicles	\$	100.00	hour	\$	100.00	hour
Aircraft recover dolly	\$	150.00	day	\$	150.00	day
Maintenance Labor Rate (1)	\$	65.00	hour	\$	75.00	hour
Mutual Aid Agencies collected on their behalf			as incurred			as incurred
Replacement charges for AVL equipment/supplies			as incurred			as incurred
<u>Information Technology (IT) Department</u>						
IT Labor Rate - Non-Network (1)	\$	65.00	hour	\$	75.00	hour
IT Labor Rate - Network Related (1)	\$	110.00	hour	\$	110.00	hour
Dark Fiber per strand per 0-1000 ft	\$	20.00	month	\$	20.00	month
Dark Fiber per strand per 0-2000 ft	\$	22.00	month	\$	22.00	month
Dark Fiber per strand per 0-3000 ft	\$	24.00	month	\$	24.00	month
Telephone Service - Per Telephone Number	\$	50.00	month	\$	50.00	month
Fax Service - Per Fax Machine/Phone Number	\$	22.13	month	\$	22.13	month
Cisco IP Phone - Model 7911G	\$	5.67	month	\$	5.67	month
Cisco IP Phone - Model 7945G	\$	11.57	month	\$	11.57	month
Cisco 1 Port Analog Line Converter-ATA186	\$	4.86	month	\$	4.86	month
Cisco 2 Port Analog Line Converter-VG202	\$	22.13	month	\$	22.13	month
AirIT Shared Use Network Charge - Per Airline	\$	50.00	month	\$	50.00	month

Notes:

(1) One Hour Minimum, Minimum of 3 hours charged after regular business hours.

Identification Badge Fees and Charges	FY 2021/2022 Current Fees		FY 2022/2023 Proposed Fees	
	Cost	Per	Cost	Per
Initial Badge Issuance				
SIDA Badge	\$ 80.00		\$ 80.00	
Non-SIDA Badge	\$ 45.00		\$ 45.00	
Renewal of Badge				
SIDA Badge	\$ 80.00		\$ 80.00	
Non-SIDA Badge	\$ 45.00		\$ 45.00	
Lost Badge Replacement				
SIDA Badge (4)	\$ 90.00 / \$ 105.00		\$ 90.00 / \$ 105.00	
Non-SIDA Badge (5)	\$ 65.00 / \$ 80.00		\$ 65.00 / \$ 80.00	
Damaged Badge				
SIDA Badge (6)	\$ 45.00 / \$ 55.00		\$ 45.00 / \$ 55.00	
Non-SIDA Badge (6)	\$ 45.00 / \$ 55.00		\$ 45.00 / \$ 55.00	
Security Escort Training	\$ 60.00		\$ 60.00	
Lock-out Service	\$ 60.00		\$ 60.00	
PIN Reset			\$ 20.00	

Notes:

- (4) \$90.00 for the first replacement badge, \$105.00 for the second replacement badge.
- (5) \$65.00 for the first replacement badge, \$80.00 for the second replacement badge.
- (6) \$45.00 for a damaged badge, \$55.00 if badge damaged due to negligence.

Parking

Daily	\$ 2.00	hour	\$ 2.00	hour
	\$ 10.00	day	\$ 10.00	day
	\$ 60.00	week	\$ 60.00	week
Parking Garage	\$ 2.00	hour	\$ 2.00	hour
	\$ 13.00	day	\$ 13.00	day
	\$ 78.00	week	\$ 78.00	week
Hourly	\$ 1.00	1/2 hour	\$ 1.00	1/2 hour
	\$ 25.00	day	\$ 25.00	day
Employee Parking Rate	\$ 70 / \$60	new/renewal	\$ 70 / \$60	new/renewal
Commuter Parking Rate	\$ 300 / \$285	new/renewal	\$ 300 / \$285	new/renewal
Non-Tenant Aviation Commuter	\$ 900.00	annual	\$ 900.00	annual
Fines	up to \$1,000	day	up to \$1,000	day

Ground Transportation

Charter Bus Company (1-2 buses) (8)	\$ 1,000.00	annual	\$ 1,000.00	annual
Charter Bus Company (3-4 buses) (8)	\$ 2,500.00	annual	\$ 2,500.00	annual
Charter Bus Company (5 or more buses) (8)	\$ 4,000.00	annual	\$ 4,000.00	annual
Airport Ground Transportation Permit (9)	\$ 50.00	annual	\$ 50.00	annual
Airport Ground Transportation Pick-up Fee (9)	\$ 2.50	per trip	\$ 2.50	per trip
Transp. Network Company (TNC) Pick-up Fee	\$ 2.50	per trip	\$ 2.50	per trip
Transp. Network Company (TNC) Drop-off Fee	\$ 0.50	per trip	\$ 0.50	per trip
Off-Airport Rental Car Fee	7.50%	of gross revenue	7.50%	of gross revenue

Notes:

- (8) Companies with a vehicle fleet of charter coach vehicles with seating capacity greater than 20 seats.
- (9) All Ground Transportation operators except TNCs and charter bus companies