



AGENDA

Asheville Regional Airport Authority Regular Meeting
Friday, August 8, 2008, 8:30 a.m.
Conference Room at Administrative Offices

* NOTE TO ALL PUBLIC ATTENDEES:

The public may speak on any item on the agenda. There are request cards located outside the public seating area. These cards must be completed and presented to the Recording Secretary prior to the item being heard. Your comments will be addressed prior to the Board's discussion and you will have 5 minutes to address the Board. Thank you for your attention.

- I. CALL TO ORDER:
- II. WELCOME AND SWEARING IN OF NEW BOARD MEMBER – JEFF PICCARILLO
- III. ELECTION OF AND SWEARING IN OF AT-LARGE BOARD MEMBER:
- IV. ELECTION AND SWEARING IN OF OFFICERS:
- V. APPEARANCES: None
- VI. SERVICE RECOGNITION AWARDS:
 - A. Gerard P. Mozian
 - B. James E. Ellis
- VII. CONSENT AGENDA:
 - A. Approval of the Asheville Regional Airport Authority June 13, 2008 Regular Meeting Minutes ([document](#))
- VIII. PRESENTATIONS:
 - A. Presentation of Revised Alternatives for Roadway and Parking Lot Improvements ([document](#))



- B. Volunteer Program Presentation and Frequent Flyer Program Update ([document](#))
- IX. OLD BUSINESS: None
- X. NEW BUSINESS:
- A. Award of the Construction Contract for the Aircraft Storage Hangar Project – 168 Wright Brothers Way ([document](#))
 - B. Final rankings of the Request for Qualification (RFQ) submittals for the Asheville Regional Airport - General Consultant Services Contract ([document](#))
- XI. DIRECTOR'S REPORT:
- A. Delta/Northwest Merger Update
 - B. Encore/Landmark Project Update
 - C. Million Air Administrative and Civil Filing Update
 - D. Air Service Update ([document](#))
 - E. Financial/Budget Update ([document](#))
 - F. Environmental/Sustainability Update – Lew Bleiweis ([document](#))
- XII. INFORMATION SECTION:
(Staff presentations will not be made on these items. Staff will be available to address any questions the Board may have.)
- A. June, 2008 Traffic Report ([document](#))
 - B. June, 2008 Monthly Financial Report ([document](#))
 - C. August, 2008 Marketing and Public Relations Report ([document](#))
 - D. August, 2008 Development/Project Status Report ([document](#))
 - E. Potential Board Items for the Next Regular Scheduled Meeting
 - Airport Director's Annual Review
 - Terminal Improvement Project Ribbon Cutting



- Approval of Scope and Fee for Services to Conduct Preliminary Runway Condition Testing and Analysis
- Approval of Scope and Fee for Design of the Roadway and Parking Lot Improvements

XIII. AUTHORITY MEMBERS REPORTS:

XIV. PUBLIC AND TENANT'S COMMENT:

XV. CLOSED SESSION: None

XVI. ADJOURNMENT.

Respectfully submitted,

David N. Edwards, Jr., A.A.E.
Airport Director

Approved:

David R. Hillier
Chairman

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REGULAR MEETING
ASHEVILLE REGIONAL AIRPORT AUTHORITY
June 13, 2008
8:30 AM

The Asheville Regional Airport Authority ("Authority") met on Friday, June 13, 2008, at 8:30 AM in the Conference Room at the Authority's Administrative Offices, Asheville Regional Airport ("Airport"), 61 Terminal Drive, Suite 1, Fletcher, NC 28732.

MEMBERS PRESENT: David R. Hillier, Chairman; Rhett Grotzinger, Vice-Chairman (via conference call); James E. Ellis, Secretary/Treasurer; David Gantt, Brownie Newman, Gerard P. Mozian (via conference call), Susan Fisher and Chuck McGrady (Ex-Officio Member)

MEMBERS ABSENT: None

STAFF AND LEGAL COUNSEL PRESENT: Victor Buchanan, Authority Legal Counsel; David N. Edwards, Jr., A.A.E., Airport Director ("Director"); Lew S. Bleiweis, Deputy Airport Director; D. David Nantz, Director of Operations and Maintenance; Kevin Howell, Development Manager; C. Jeffery Augram, Chief of Public Safety, Christy Brunson, Finance Manager, and Debra Roman, Recording Secretary.

CALL TO ORDER: The Chairman welcomed everyone in attendance and called the meeting to order at 8:30 AM.

APPEARANCES: None

SERVICE AWARD PRESENTATIONS: The Chairman recognized Ronald Mundy for 30 years of service at the Asheville Regional Airport. The Chairman thanked Mr. Mundy for his dedication, and presented him with a Service Recognition Award and a gift from the Authority.

The Chairman recognized C. Jeffery Augram for 20 years of service at the Asheville Regional Airport. The Chairman thanked Mr. Augram for his dedication, and presented him with a Service Recognition Award and a gift from the Authority.

The Chairman recognized D. David Nantz for 10 years of service at the Asheville Regional Airport. The Chairman thanked Mr. Nantz for his dedication, and presented him with a Service Recognition Award from the Authority.

The Authority congratulated Messers. Mundy, Augram, and Nantz for a job well done.

CONSENT AGENDA:

A. Approval of the Asheville Regional Airport Authority, April 11, 2008, Regular Scheduled Meeting Minutes: Mr. Gantt moved to approve the regular meeting minutes of the April 11, 2008 Board Meeting. Mr. Ellis seconded the motion and it carried by a unanimous vote.

B. Ratification of the North Carolina Association of County Commissioners (NCACC) Insurance Policies: The Director stated to the Board that for several years, the NCACC has provided the Authority insurance coverage for employee health insurance, workers compensation, general liability insurance, including employment practices, public official, crime, and law enforcement; and property insurance, including inland marine, and auto. During the time the NCACC pool has provided coverage, the premiums paid by the Authority have been substantially lower than obtaining insurance coverage through conventional insurance brokers. The Director relayed to the Board that in the upcoming fiscal year Staff would be conducting a full insurance audit and market analysis to determine if the Authority is obtaining all necessary insurance coverages at the best possible premiums.

Mrs. Fisher moved to ratify the renewal of Authority insurance coverages and authorize the Airport Director to execute any necessary documents. Mr. Ellis seconded the motion, and it carried by a unanimous vote.

PRESENTATIONS: None

OLD BUSINESS: None

NEW BUSINESS:

A. Award of Management and Operation of Rental Car Concessions Agreements: The Director relayed to the Board that the current rental car concessions agreements at the Asheville Regional Airport were for an initial term of three years with two one-year options to renew. Four companies had been awarded concession agreements to operate at the airport at that time. The Director stated that with the new rental car service facilities and the expansion of the terminal baggage claim area (which would include accommodations for an additional rental car company), Staff notified the rental car companies that the agreements would terminate on June 30, 2008, and would not be renewed for the last one-year term.

The Director reported to the Board that on March 14, 2008, Staff issued an invitation for Bids for the Management and Operation of a Rental Car Concession at Asheville Regional Airport and relayed how the process progressed.

The Director stated that Staff had received five (5) bids and ranked them in accordance with the bid documents.

The Chairman inquired as to whether the numbers presented reflected a 5 year aggregate. The Director stated that this was correct. The Director stated to the Board that the top bidder received first preference to counter and facility space and then the rest of the companies chose in order of their ranking.

Mrs. Fisher moved to (1) approve the ranking and award of the five rental car concessions opportunities at the airport to Hertz, Vanguard dba national and Alamo, Avis, Enterprise, and Budget; and (2) authorize the Airport Director to execute the necessary documents. Mr. Gantt seconded the motion, and it carried by a unanimous vote.

The Chairman requested to be excused from New Business Items B due to having a potential conflict of interest. Mr. Newman moved to excuse the Chairman from New Business Item B, due to having a potential conflict of interest. Mr. Ellis seconded the motion, and it carried by a unanimous vote.

The Chairman left the meeting at 8:50 AM.

Mr. Grotzinger continued the meeting

B. Approval of a Change Order for Baggage Handling System Modifications: Mr. Howell stated to the Board that in May of 2007 the Authority approved the award of a construction contract in the amount of \$4,479,000.00 to Perry Bartsch, Jr. Construction Company (PB Jr.) for the Terminal Renovation and Expansion – Phase I Project.

Mr. Howell stated that the baggage handling system as designed and bid was for a manual screening operation. The Transportation Security Administration (TSA) has allocated four Reveal CT-80 units for inline screening, and revisions to the baggage handling system are required to integrate the Reveal units and the baggage conveying system.

Mr. Howell stated that a change order had been submitted in the amount of \$324,816.00 by PB Jr. for the revisions necessary for the integration of the baggage handling system. This change order also provides the necessary testing and certification as required by the TSA.

Mr. Howell stated that if the Board elected not to proceed with the change order the airport would lose the four allocated automated screening units from the TSA.

Mr. Howell reported to the Board that even with the change order the total project cost would still be under the Board approved amount in the Capital Improvement Plan for this project.

There were discussions regarding overhead on the project and any possible additional change orders.

Mr. Ellis moved to (1) approve the change order proposal with PB Jr. in the amount of \$324,816.00 and (2) authorize the Airport Director to execute the necessary documents. Mrs. Fisher seconded the motion, and it carried by a unanimous vote.

The Chairman returned to the meeting at 8:57 AM

C. Approval to Amend Encore FBO Acquisition Services, LLC's (Encore) Fixed Based Operator Lease Agreement to Include Additional Property: The Director stated to the Board that Encore had requested to have additional property added to their Lease Agreement. This additional property represents approximately 1.2 acres. The Director stated that as Encore is progressing on their development plans for their facilities and that they have found that it would be beneficial to capture additional property located around the north ramp to facilitate their development.

The Director relayed to the Board that Staff has reviewed this proposal and recommends adding such property to Encore's Lease Agreement.

Mr. Jim Hopkins, Landmark (Encore), thanked the Board for the opportunity to speak to them. Mr. Hopkins stated the purpose for the request for the additional property. There were discussions regarding traffic needs, safety issues, grading and drainage issues, office space and phasing of the project.

Mr. Grotzinger stated that this project was a positive move for the airport and the community.

Mr. K. Dean Shatley, an attorney with Roberts & Stevens, P.A., stated that he was appearing before the Authority on behalf of his law firm's client, Asheville Jet, Inc., and that he was covering for Attorney Sarah Patterson Brison, who was unable to attend. He further stated that he objected to the recommended action. After he concluded his comments, Mr. Gantt asked if Asheville Jet, Inc. had made a proposal in the past with respect to the property. Mr. Shatley responded that he was not sure. Mr. Grotzinger said that Asheville Jet, Inc. had made a proposal about a year ago, but that the proposal had been withdrawn by Asheville Jet, Inc.

The Director stated that Asheville Jet, Inc. has approximately 32 acres under their lease at the airport, and with the additional property outlined that Encore will have approximately 9.2 to 9.5 acres.

Mr. Grotzinger moved to (1) approve Encore FBO Acquisitions, LLC request for additional property; and (2) authorize the Airport Director to execute the necessary documents. Mr. Gantt seconded the motion, and it carried by a unanimous vote.

DIRECTORS REPORT:

A. Airline Merger Update: – The Director relayed to the Board that Delta and Northwest are having productive discussions between the pilots and management.

B. Rapid Intervention Vehicle for Aircraft Rescue and Firefighting (RIV ARFF): The Director stated that the purchase of the RIV ARFF vehicle has been delayed due to the uncertainty of the industry and grant timing.

The Director stated to the Board that Construction Logic had delayed the Regional Boarding Ramp Project by 110 days. The Director stated that Staff and Construction Logic will be meeting to discuss Liquidated Damages due to this delay and that Staff will keep the Board informed as the discussions move forward. The Director stated that he was aware that the construction company was not paying their sub-contractors for work completed and that he would be speaking to them regarding this matter as well.

The Director stated to the Board that the Cooling Tower Project was completed.

There was a discussion regarding the Part 16 Complaint filed by Asheville Jet, Inc.. The Director stated that he would keep the Board updated as to the progress of the complaint process.

The Director informed the Board that because of the state of the economy, rising fuel costs, and airlines filing bankruptcy that the dynamics of the airline industry was about to shift. The Director stated that Delta Air Lines alone is expecting to see a 10% reduction in capacity in the fall and that the other airlines may be following suit soon. The Director stated that with these kinds of reductions in the industry it has caused him to proceed cautiously with the spending of Authority Funds. The Director noted that he and Staff are putting together a plan to move grant dollars around and to tightening down on overall expenditures. Staff will share the plan with the Board at their August 2008 Board meeting. The Director stated that Staff has been fiscally responsible in the past and will continue to do so in the future. Mr. Gantt relayed his thanks to the Director for taking a proactive stance

C. Verbal Update of the Department of Public Safety: Chief Augram gave an in depth report/presentation on accomplishments and goals of the Department of Public Safety.

There was a discussion regarding table top drills, relationships with other Public Safety entities, and the new security video.

INFORMATION SECTION:

Mr. Grotzinger requested more in-depth information regarding the Statement of Revenue, Expenses and Changes in Net Asset document, as this would add to the granularity of the report. The Director stated that the Finance Department is retooling the report but that Staff is providing more in-depth information regarding variances in the major cost center areas in the written Summary Report.

The Chairman requested information on the low load factors. The Director stated that this is an anomaly, but that he would get the Chairman a more conclusive answer.

There was a discussion regarding the Business Outreach Survey and the Chairman expressed his disappointment in the overall interest of the community.

Mr. McGrady stated to the Board that the summer camp that he is associated with did not pick any children up this year at airport or the surrounding airports. This was attributed to the new unaccompanied minor rules and air fare costs.

AUTHORITY MEMBERS REPORT:

The Chairman stated that the Authority might not have the need to meet in July for the Regular Schedule Authority Board meeting. The Director stated that a formal notice would be sent out if the meeting was canceled.

The Chairman also stated that there would be a Board Workshop directly after the August Regular Authority Board meeting.

PUBLIC AND TENANT'S COMMENTS: None

CLOSED SESSION: None

ADJOURNMENT:

Mrs. Fisher moved to adjourn the meeting at 10:53 AM. Mr. Ellis seconded the motion and it carried by a unanimous vote.

The next regular meeting of the Authority will be on August 8, 2008 at 8:30 AM in the Conference Room at the Authority's Administrative Offices, Asheville Regional Airport, 61 Terminal Drive, Suite 1, Fletcher, NC 28732.

Respectfully submitted,

James E. Ellis
Secretary-Treasurer

Approved:

David R. Hiller
Chairman



MEMORANDUM

TO: Members of the Airport Authority

FROM: Kevin E. Howell, Development Manager

DATE: August 8, 2008

ITEM DESCRIPTION – Presentation A

Presentation of Revised Alternatives for Roadway and Parking Lot Improvements

BACKGROUND

On November 9, 2007, the Authority Board approved a fee and scope with WK Dickson for professional services related to the Planning and Programming Phase for the Asheville Regional Airport Landside Roadways, Access and Parking Lots Improvement Project.

The Terminal Area Planning Study (TAP), adopted in 2005, identified a need for improvements to the landside roadways, access and parking lot areas. The TAP identified one possible concept for a future layout of the landside roadways and parking lots. The conceptual planning and programming phase analyzed the TAP concept and other possible alternative concepts to determine the best layout for the future of the Asheville Regional Airport. The concept planning phase included survey and testing of the existing roadway and parking lot areas, development of up to 4 alternatives and analysis of each alternative, including phasing, constructability and budget costs.

Three alternative layouts were presented at the April 11, 2008 Authority Board Meeting. The Board requested Staff and the Consultant to further analyze the project requirements and to develop reduced alternatives based on Option C. These alternatives will be presented to the Board at the August 8, 2008 meeting with a Staff recommendation.

Attachment: Presentation

Presentation A

Landside Roadway Access & Public Parking Improvements Project

2005 Terminal Area Planning Study (TAP)



ENLARGED SITE PLAN

- | | | | | | | |
|--------------------------------------|---------------------------------|------------------------------------|--|-------------------------------|------------------------------|--------------------------------|
| 1 RENTAL CAR LOT | 7 NEW BULK HANGAR | 15 NEW MAIN ENTRANCE RE-ALIGNMENT | 16 RELOCATED BULK HANGARS | 25 SHORT TERM PARKING GARAGE | 31 ACCESS ROAD | 37 NEW APRON |
| 2 COMMON SERVICE BLDG. | 8 NEW TAXIWAY | 14 COMMERCIAL VEHICLE PARKING AREA | 20 OFFICE FACILITY | 26 FUTURE DEVELOPMENT | 32 BUS SHELTER | 38 EXISTING TERMINAL |
| 3 EMPLOYEE PARKING LOT | 9 AVI. PROPERTY LINE | 15 PUBLIC SAFETY BLDG. (ARFF) | 21 APRON EXPANSION | 27 PROPOSED ATCT | 33 PUBLIC PARKING TOLL PLAZA | 39 TERMINAL RENOVATION |
| 4 AIRPORT ENTRY FEATURE | 10 NEW T-HANGAR | 16 TERMINAL WEST WING PARKING LOT | 22 PRE-PAY PARKING LOT (SOUTH) | 28 PARKING | 34 GA APRON | 40 TERMINAL NEW CONSTRUCTION |
| 5 CANOPIES AT SHORT TERM PARKING LOT | 11 GA TIE DOWN AREA | 17 LONG TERM PARKING LOT | 23 PRE-PAY PARKING (NORTH) PROPOSED ACTC | 29 100 FT FAA PARKING SETBACK | 35 BUILDINGS TO BE REMOVED | 41 BULK HANGAR TO BE RELOCATED |
| 6 NEW UNDER CONSTRUCTION BULK HANGAR | 12 GA FLIGHT CENTER / REST ROOM | 18 TERMINAL APRON NORTH EXPANSION | 24 ADDITION TO COMMON SERVICE BUILDING | 30 300 FT FAA PUBLIC SETBACK | 36 READY / RETURN LOT | 42 RENOVATED CANOPY |



PBSJ ARCHITECTURE
ENGINEERING
PLANNING

3000 WEST CONVERSE STREET, SUITE 300
ASHEVILLE, NORTH CAROLINA 28806
PHONE: 828.252.7500 FAX: 828.252.7501
WWW.PBSJ.COM



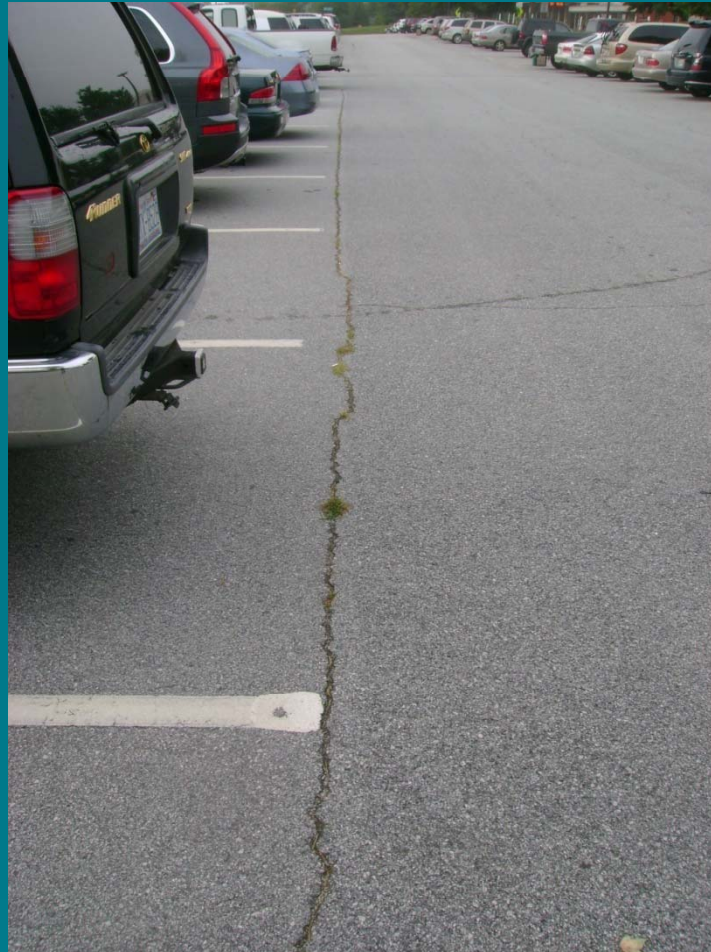
ASHEVILLE REGIONAL
AIRPORT TERMINAL
PLANNING STUDY

⊗

SHEET TITLE
PHASE 2

SHEET INFORMATION
DATE: 10-17-05
SHEET NUMBER:
SE-2

Existing Pavement Conditions



Existing Pavement Conditions



Existing Pavement Conditions



Existing Pavement Conditions



Existing Markings



Existing Markings



Existing Signage



Existing Signage



Pavement Management

“... is a matter of pay now
or pay much more later.”

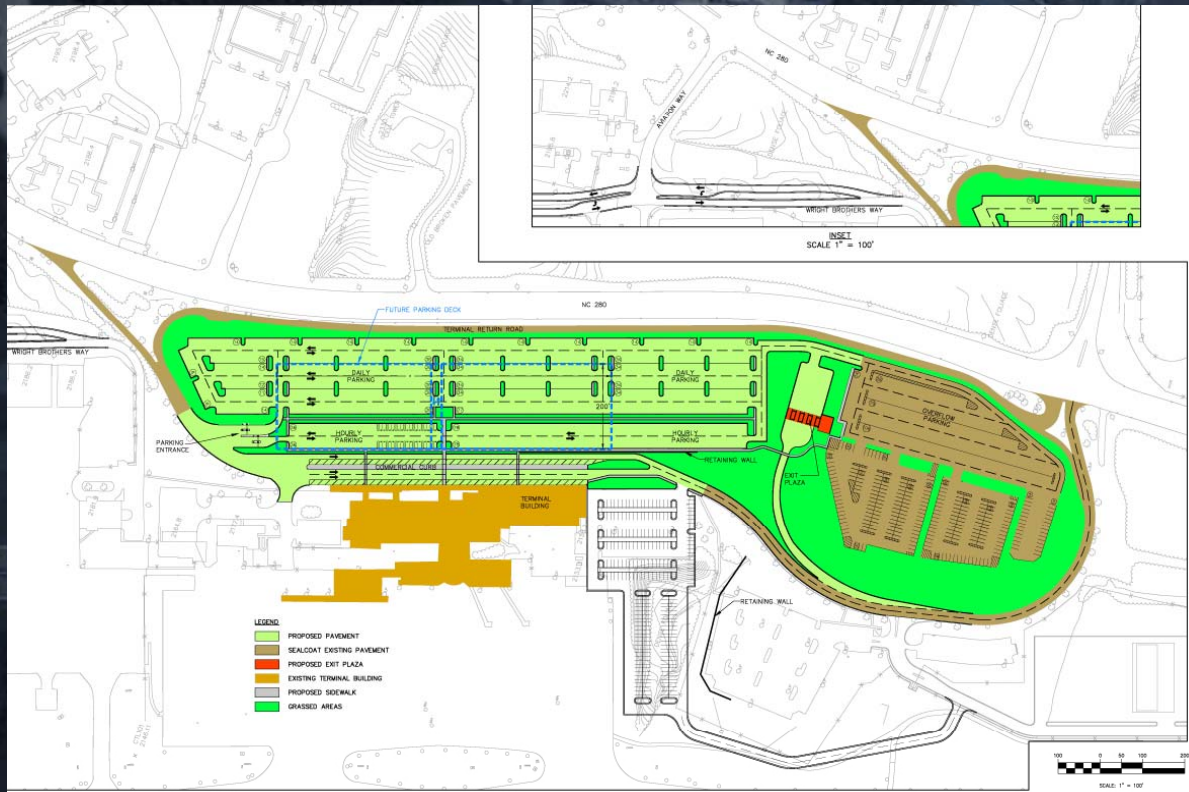
-Shahin, *Pavement Management of Airports, Roads and Parking Lots*

LANDSIDE ALTERNATIVES

For
Hourly/Daily/Overflow Parking
Terminal Roads & Curbside

ORIGINAL ALTERNATIVE "C" CONCEPT

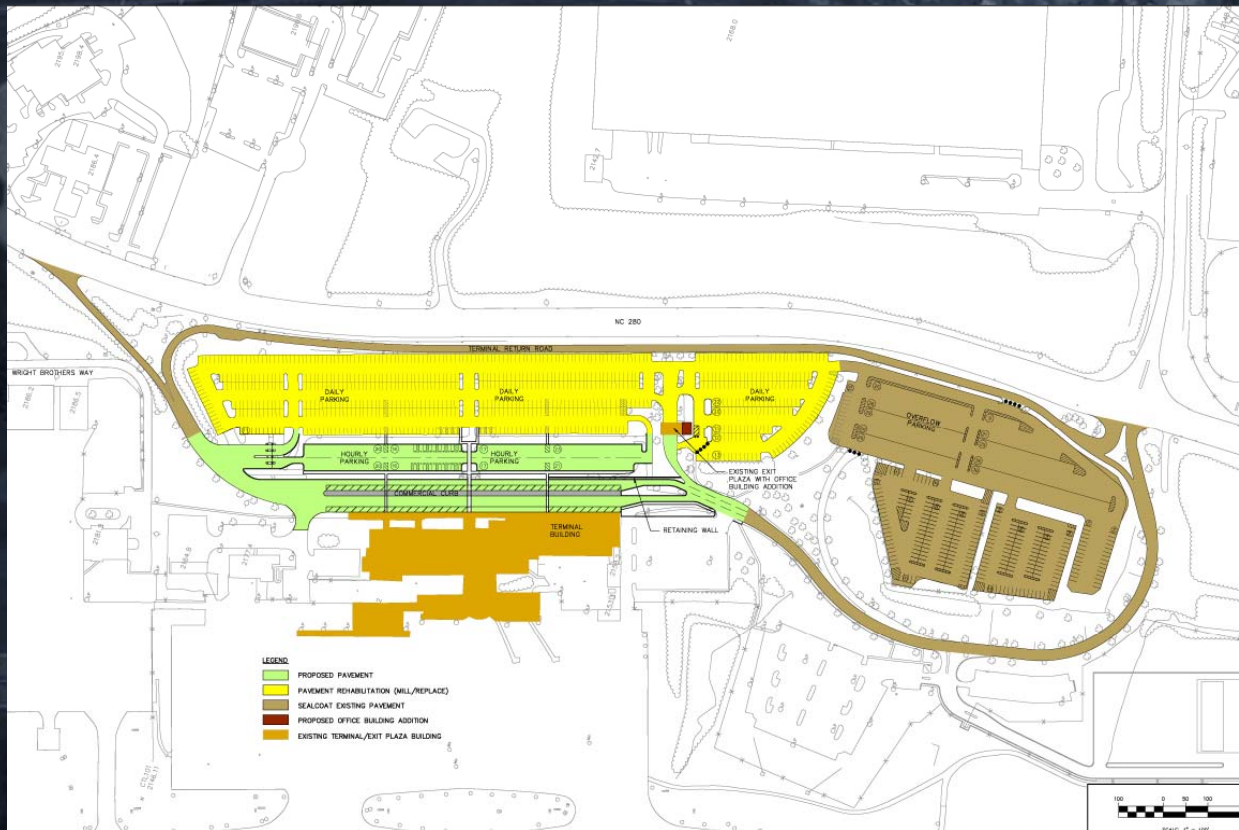
PARTIAL REBUILD PARKING & COMMERCIAL CURB



- Adds Commercial Curb
- Reconstruct Hourly & Daily Parking
- Wayfinding or Signing Improvements
- Remove Buildings, Seal Overflow Parking
- Minor Repairs to Terminal Road
- New Exit Plaza and Office Landscaping in Hourly/Daily Lots and Terminal Curb Frontage
- Added Ticket Entries to Hourly/Daily
- Remark All Lots

ALTERNATIVE C-1

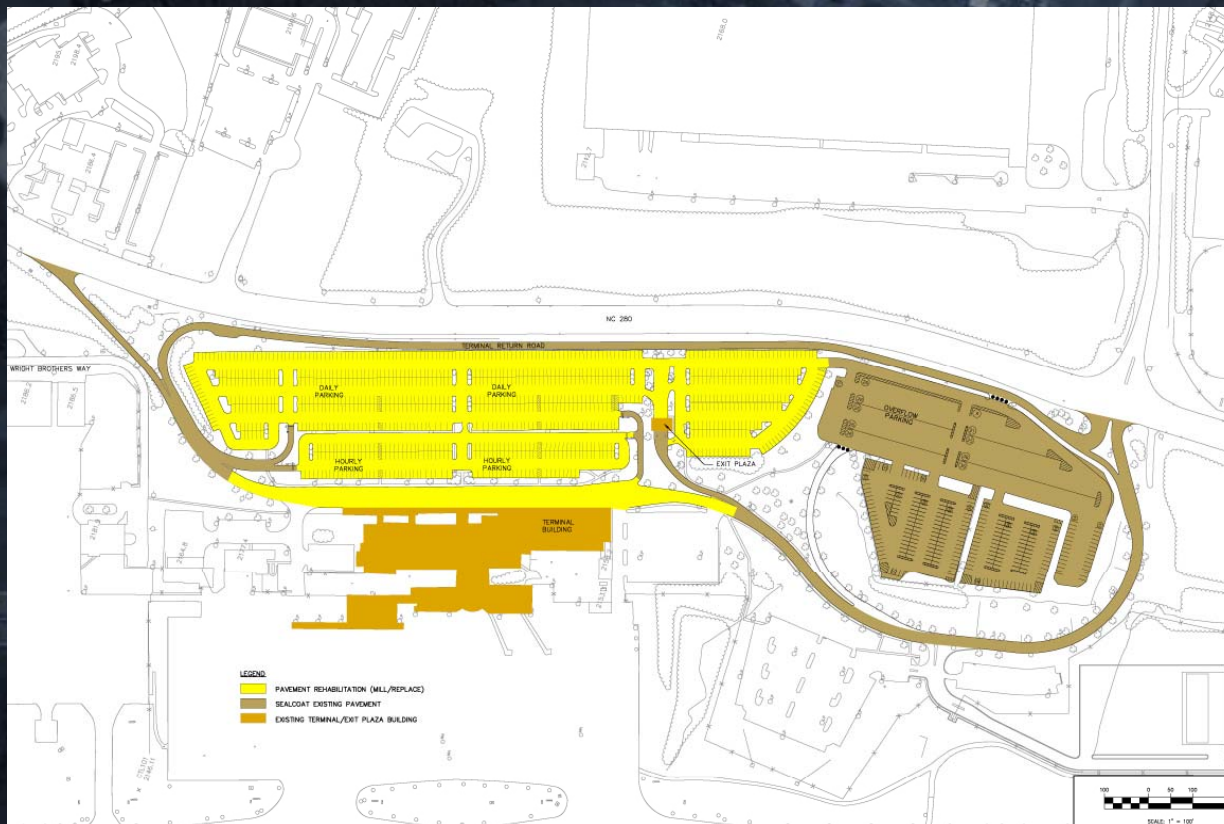
Rehabilitation to Parking & Terminal Roads



- Adds Commercial Curb
- Reconstruct Hourly Lot
- Mill/Overlay/Repair Daily Parking
- Additional Entrances to Hourly & Daily Lot
- 600 SF Admin. Building Added for Parking Operations
- Remove Buildings, Seal Coat Overflow Parking
- Seal Coat Remainder of Terminal Roads
- Minor Repairs to Terminal Road Frontage
- Modest Landscaping and Signing Improvements
- Remark All Lots and Roadways

ALTERNATIVE C-2

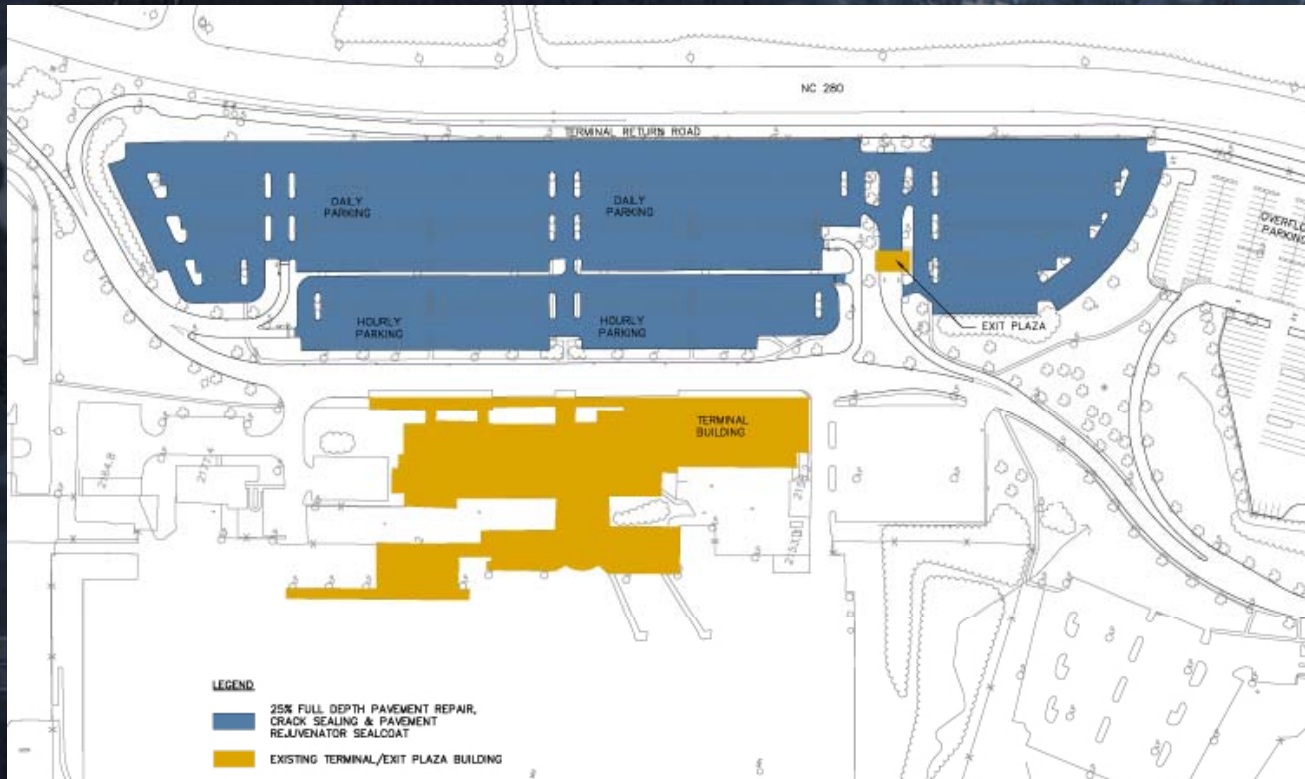
Moderate Repair to Hourly/Daily Lot



- No Commercial Curb
- Mill/Overlay/Repair Hourly & Daily Parking
- Minor Landscaping and Signing Improvements
- Remove Buildings, Seal Overflow Parking
- Minor Repairs to Terminal Road Frontage
- Seal Coat Overflow Lot and Remainder of Terminal Roads
- Remark All Lots and Roadways

ALTERNATIVE C-3

Minor Repairs to Hourly/Daily Lot (Up to 5 Years)



No Commercial Curb
Partial Full Depth Repairs
to Hourly/Daily Lot
Crack Sealing of Hourly
& Daily Lot
Seal Coat Hourly/Daily Lot
Minor Signing and
Landscaping
No Added Parking Spaces
Remark Hourly/Daily Lots

LANDSIDE ALTERNATIVES

Alternative	BUDGET COST COMPARISON				Total Budget Costs
	Construction Cost 2009 Dollars	Design/Inspection Cost 2008/2009 Dollars	AIP Eligible Costs	Non-AIP Eligible Costs	
Original ALT. C	\$8,860,000	\$1,255,000	\$3,967,000	\$6,148,000	\$10,115,000
ALT. C-1	\$6,700,000	\$949,000	\$4,628,000	\$3,021,000	\$7,649,000
ALT. C-2	\$3,055,000	\$432,700	\$1,123,500	\$2,365,500	\$3,489,000
ALT. C-3	\$1,352,000	\$133,000	\$309,000	\$1,176,000	\$1,485,000



MEMORANDUM

TO: Members of the Airport Authority

FROM: Patti L. Michel, Marketing and Public Relations Director

DATE: August 8, 2008

ITEM DESCRIPTION – Presentation B

Volunteer Program

BACKGROUND

When the Marketing and Public Relations Department first presented Guest Services, we stated we would supplement Authority Staff with volunteers from the area to allow for enhanced customer service during peak times. The Marketing and Public Relations Department is ready to move forward with the implementation of the program.

The Guest Services Coordinator conducted research and has determined that amongst various methods of recruiting volunteers that agreements with several organizations would be beneficial. These organizations include:

- RSVP (Retired and Senior Volunteer Program) of Hendersonville
- Hands On Buncombe-Asheville
- Volunteer Match of Asheville

As such, with the budget dollars already allocated in the current budget, the Marketing and Public Relations Department seeks Authority Board Support in moving forward with the program.

Presentation B

Guest Services Center

Volunteer Program

Guest Services Center

Staffed 8:30am–midnight or until the last flight arrives

Services Offered:

- Directions
- Customer Service
- Area Information
- Luggage Assistance
- Airline Information
- Business Services
- And More



Other Volunteer Programs

Airports with successful programs include:

- Charlotte-Douglas International Airport
- Miami-Dade International Airport
- Kansas City International Airport
- Colorado Springs Airport
- Columbus Regional Airport
- Raleigh-Durham International Airport

Volunteer Program Basics

- Four hours per week minimum
- Shifts from 10–2 and 2–6
- Volunteer Duties:
 - Answer guest questions
 - Give directions
 - Provide customer service



Guest Benefits



- Increased availability of guest service agents
- Guests are oriented to WNC area through volunteers and their local knowledge
- Friendly faces

Benefits to Volunteer

- Sense of community
- Engaged in activity outside of home
- Interaction with people from all over
- Chance to learn new skills
- Time for socialization

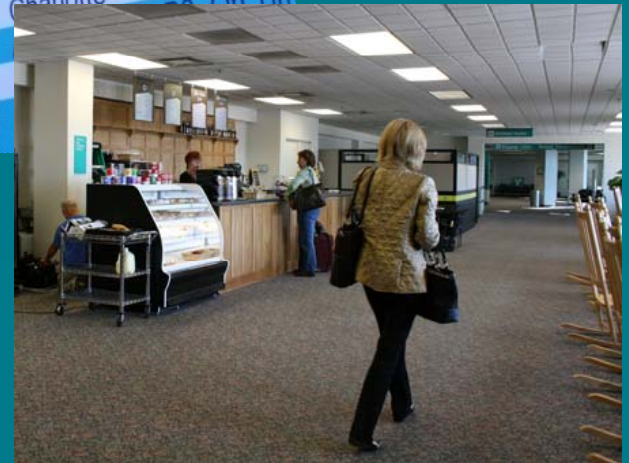


Authority Benefits

- Increased coverage during busy times
- Guest Services team able to increase supervisory and leadership skills



Time	Airline	Flight	City	Gate	Remarks
6:40PM	Alitalia	AZ 3114	Atlanta	B3	6:54PM On Time
9:07PM	Delta	RP 6259	Cincinnati	B1	On Time
9:08PM	US AIRWAYS	US 2511	Charlotte	A2	On Time
9:59PM	nwa	DL 6589	Minneapolis	B1	On Time
10:26PM	US AIRWAYS	US 4183	Charlotte	B1	On Time
AM	US AIRWAYS	US 2561	Charlotte		On Time
AM	Delta	DL 4726			
AM	UNITED	UA 3455			
AM	Delta	DL 5500			



Volunteers: Good for AVL



- Word-of-mouth marketing from volunteers will stimulate conversation about AVL
- Greater number of personnel on hand, increasing AVL's overall image as a leading customer service organization

Volunteers: Where to find them

- Advertising in local publications
- Word of mouth
- Friends and family
- Retirement communities
- Specialized local agencies
- Website



CITIZEN-TIMES.com
ASHEVILLE'S HOME PAGE



ASHEVILLE
AREA CHAMBER OF COMMERCE

Specialized Local Agencies

- RSVP (Retired and Senior Volunteer Program) of Hendersonville
- Hands On Buncombe-Asheville
- Volunteer Match of Asheville



RSVP

Hands On Asheville-Buncombe

Requirements for AVL's participation:

- Non-profit 501 (c)(3) agency or public entity
- Have nondiscrimination policies in place
- Provide services and volunteer opportunities
- Recommend liability insurance to cover volunteers performing service

Volunteer Program Overview



- Airport guests have increased personal service
- Volunteers benefit from interaction with people
- Authority employees receive assistance
- AVL's reputation as a customer-service-oriented-organization is enhanced

Budget Currently Allocated

- Apparel /Name Tags \$1500
- Office Supplies \$250
- Volunteer Appreciation \$725



Frequent Traveler Program

- Planning on beginning with Parking as “perk”
- Roll out at Business Forum this October

\$5 off Parking

This certificate entitles the bearer to a discount of \$5.00 off short- or long-term parking. Only one certificate can be used per visit. This certificate cannot be combined with any other discount or offer. Discount valid only on purchases greater than \$5.00. No Change will be given. Certificate not redeemable for cash. Certificate invalid without authorized signature.



Thank you for using Asheville Regional Airport!

No. _____ Expires: _____ Authorized By: _____





MEMORANDUM

TO: Members of the Airport Authority

FROM: Kevin E. Howell, Development Manager

DATE: August 8, 2008

ITEM DESCRIPTION – New Business Item A

Award of the Construction Contract for the Aircraft Storage Hangar Project – 168 Wright Brothers Way

BACKGROUND

In June 2007, the Authority Board approved a bulk hangar project under a management agreement with Million Air. A project budget was approved of \$2,489,562.00 and the contract documents were provided to Million Air. Million Air executed and returned the contract documents in November 2007.

Staff has finalized the design with the LPA Group and completed the necessary planning reviews, design reviews and permitting processes with the City of Asheville. The construction is being publicly bid and the bid opening is scheduled for September 3, 2008.

ISSUES

Board approval is required to award the construction contract on this project. In order to expedite the construction schedule and possibly shorten the bid holding time in an effort to provide lower bids, Staff is requesting pre-approval to award the contract so long as the total project cost would not exceed the already approved project budget.

ALTERNATIVES

The Authority Board could elect to not pre-approve the award of the contract at this time if so desired.

New Business Item A



FISCAL IMPACT

In June 2007, the Authority Board approved a total project budget in the amount of \$2,489,562.00 for this Aircraft Storage Hangar Project. Final project costs, including the professional design costs, construction administration, construction costs, and owners contingency are estimated to remain below the approved total project budget. If construction bids escalate the total project costs over the already approved amount of \$2,489,562.00, Staff will present a separate recommendation at the next Board meeting.

RECOMMENDED ACTION

It is respectfully requested that the Airport Authority Board resolve to (1) approve awarding the construction contract for the Aircraft Storage Hangar Project – 168 Wright Brothers Way to the lowest, responsive and responsible bidder so long as the total project costs do not exceed \$2,489,562.00 and (2) authorize the Airport Director to execute the necessary documents.



MEMORANDUM

TO: Members of the Airport Authority

FROM: Kevin E. Howell, Development Manager

DATE: August 8, 2008

ITEM DESCRIPTION – New Business Item B

Final rankings of the Request for Qualification (RFQ) submittals for the Asheville Regional Airport - General Consultant Services Contract

BACKGROUND

Advertisements were placed in accordance with Authority policies for the General Consultant Services RFQ and fourteen (14) submittals were received. The Selection Committee reviewed the submitted qualifications and six (6) firms / teams were invited for presentations and interviews.

ISSUES

The final ranking and a recommended action will be presented to the Authority at the August 8, 2008 Authority Board meeting, as Staff is still in the process on checking references for each firm and finalizing their recommendation.

New Business Item B

Asheville Regional Airport Authority

Air Service Update August 8, 2008

Current Passenger Statistics – June 2008

Monthly Traffic Report Asheville Regional Airport

June 2008



Category	Jun 2008	Jun 2007	Percentage Change	*CYTD-2008	*CYTD-2007	Percentage Change	*MOV12-2008	*MOV12-2007	Percentage Change
Passenger Traffic									
Enplaned	26,324	28,806	-8.6%	125,445	132,325	-5.2%	282,538	286,775	-1.5%
Deplaned	<u>26,439</u>	<u>28,064</u>	-5.8%	<u>126,028</u>	<u>129,822</u>	-2.9%	<u>279,103</u>	<u>280,065</u>	-0.3%
Total	52,763	56,870	-7.2%	251,473	262,147	-4.1%	561,641	566,840	-0.9%



Proposed Schedules Oct 08 – Dec 08

AI	Ops/Week				Seats/Week				ASM/Week			
	Oct08	Oct07	Diff	Pct Chg	Oct08	Oct07	Diff	Pct Chg	Oct08	Oct07	Diff	Pct Chg
DL	130	124	6	4.84	7,212	6,598	614	9.31	1,328,368	1,408,816	-80,448	-5.71
US	126	122	4	3.28	6,348	5,802	546	9.41	584,016	533,784	50,232	9.41
CO	40	40	0	0.00	2,000	1,870	130	6.95	1,341,700	1,265,910	75,790	5.99
NW	40	40	0	0.00	2,000	2,000	0	0.00	1,215,700	1,215,700	0	0.00
TOTAL	336	326	10	3.07	17,560	16,270	1,290	7.93	4,469,784	4,424,210	45,574	1.03

AI	Ops/Week				Seats/Week				ASM/Week			
	Nov08	Nov07	Diff	Pct Chg	Nov08	Nov07	Diff	Pct Chg	Nov08	Nov07	Diff	Pct Chg
DL	130	124	6	4.84	7,212	6,438	774	12.02	1,328,368	1,382,576	-54,208	-3.92
NW	42	40	2	5.00	2,100	2,000	100	5.00	1,262,800	1,215,700	47,100	3.87
US	124	122	2	1.64	5,928	5,606	322	5.74	545,376	515,752	29,624	5.74
CO	40	40	0	0.00	2,000	1,870	130	6.95	1,341,700	1,265,910	75,790	5.99
TOTAL	336	326	10	3.07	17,240	15,914	1,326	8.33	4,478,244	4,379,938	98,306	2.24

AI	Ops/Week				Seats/Week				ASM/Week			
	Dec08	Dec07	Diff	Pct Chg	Dec08	Dec07	Diff	Pct Chg	Dec08	Dec07	Diff	Pct Chg
US	124	96	28	29.17	5,680	4,644	1,036	22.31	522,560	427,248	95,312	22.31
DL	130	122	8	6.56	7,020	6,338	682	10.76	1,296,880	1,366,176	-69,296	-5.07
NW	42	40	2	5.00	2,100	2,000	100	5.00	1,262,800	1,215,700	47,100	3.87
CO	34	35	-1	-2.86	1,700	1,646	54	3.28	1,166,800	1,141,342	25,458	2.23
TOTAL	330	293	37	12.63	16,500	14,628	1,872	12.80	4,249,040	4,150,466	98,574	2.38



Proposed Schedules Jan 09 - Mar 09

AI	Ops/Week				Seats/Week				ASM/Week			
	Jan09	Jan08	Diff	Pct Chg	Jan09	Jan08	Diff	Pct Chg	Jan09	Jan08	Diff	Pct Chg
DL	130	90	40	44.44	7,020	4,482	2,538	56.63	1,296,880	940,592	356,288	37.88
US	124	100	24	24.00	5,680	4,662	1,018	21.84	522,560	428,904	93,656	21.84
CO	28	28	0	0.00	1,400	1,244	156	12.54	991,900	900,952	90,948	10.09
NW	40	40	0	0.00	2,000	2,000	0	0.00	1,215,700	1,215,700	0	0.00
TOTAL	322	258	64	24.81	16,100	12,388	3,712	29.96	4,027,040	3,486,148	540,892	15.52

AI	Ops/Week				Seats/Week				ASM/Week			
	Feb09	Feb08	Diff	Pct Chg	Feb09	Feb08	Diff	Pct Chg	Feb09	Feb08	Diff	Pct Chg
DL	130	92	38	41.30	7,020	4,672	2,348	50.26	1,296,880	996,064	300,816	30.20
US	124	96	28	29.17	5,680	4,436	1,244	28.04	522,560	408,112	114,448	28.04
CO	28	28	0	0.00	1,400	1,179	221	18.74	991,900	840,216	151,684	18.05
NW	40	40	0	0.00	2,000	2,000	0	0.00	1,215,700	1,215,700	0	0.00
TOTAL	322	256	66	25.78	16,100	12,287	3,813	31.03	4,027,040	3,460,092	566,948	16.39

AI	Ops/Week				Seats/Week				ASM/Week			
	Mar09	Mar08	Diff	Pct Chg	Mar09	Mar08	Diff	Pct Chg	Mar09	Mar08	Diff	Pct Chg
DL	130	104	26	25.00	7,020	5,112	1,908	37.32	1,296,880	1,177,224	119,656	10.16
US	124	100	24	24.00	5,680	4,532	1,148	25.33	522,560	416,944	105,616	25.33
CO	28	28	0	0.00	1,400	1,218	182	14.94	991,900	879,268	112,632	12.81
NW	40	40	0	0.00	2,000	2,000	0	0.00	1,215,700	1,215,700	0	0.00
TOTAL	322	272	50	18.38	16,100	12,862	3,238	25.17	4,027,040	3,689,136	337,904	9.16

Current Air Service Strategy

✓ Airlines

- ✓ Seek to maintain existing service levels
- ✓ Avail ourselves of some niche air service opportunities that may arise
- ✓ Provide services as the airport that will help reduce airline operating costs at AVL

✓ Passengers

- ✓ Continue to create value in using AVL
- ✓ Keep pressure on airlines to maintain fare differentials with competing airports that are reasonable

Asheville Regional Airport Authority

Questions?

Asheville Regional Airport Authority

Financial/Budget Update August 8, 2008

Current Financial Status – June 30, 2008

✓ Net Operating and Investment Income

✓ Projected - \$1,648,545

✓ Actual - \$2,434,520

✓ Fund Balance

✓ Projected - \$8,093,388

✓ Actual - \$9,717,833

Sensitivity Analysis

	Approved Budget FY 2008/2009	Sensitivity Analysis		
		10% Passenger Reduction	15% Passenger Reduction	20% Passenger Reduction
OPERATING FUND SUMMARY				
Revenues				
Operating	\$ 7,537,858	\$ 6,874,084	\$ 6,699,309	\$ 6,533,615
Investment Income	237,600	223,612	219,879	216,422
Total Operating & Investment Revenues	7,775,458	7,097,696	6,919,188	6,750,037
Expenses				
Operating	6,395,054	6,395,054	6,395,054	6,395,054
Total Operating Expenses	\$ 6,395,054	\$ 6,395,054	\$ 6,395,054	\$ 6,395,054
Net Operating & Investment Income	\$ 1,380,405	\$ 702,642	\$ 524,134	\$ 354,983
FUND BALANCE SUMMARY				
Estimated Cash and Investments for FY	\$ 14,673,574	\$ 13,995,811	\$ 13,817,303	\$ 13,648,152
Less:				
Carry-over Capital Expenditures from Prior FY	6,750,000	6,750,000	6,750,000	6,750,000
Reserve Funds	3,947,527	3,947,527	3,947,527	3,947,527
Capital Improvement Fund	1,694,104	1,694,104	1,694,104	1,694,104
Renewal and Replacement Fund	618,166	618,166	618,166	618,166
Equipment and Small Capital Outlay Fund	323,000	323,000	323,000	323,000
Business Development Fund	300,000	300,000	300,000	300,000
Debt Service Fund	695,574	695,574	695,574	695,574
Estimated Capital Fund Balance	\$ 345,203	\$ (332,560)	\$ (511,068)	\$ (680,219)
Estimated Total Fund Balance Including Reserves	\$ 4,292,730	\$ 3,614,967	\$ 3,436,459	\$ 3,267,308

Interim Target Budget

	Approved Budget FY 2008/2009	Target Budget FY 2008/2009	Comments
OPERATING FUND SUMMARY			
<u>Revenues</u>			
Operating	\$ 7,537,858	\$ 6,699,309	Reflects estimated reduction in revenue for a 15% pax decrease
Investment Income	237,600	250,000	
Total Operating & Investment Revenues	7,775,458	6,949,309	
<u>Expenses</u>			
Operating	6,395,054	6,018,445	Defer expenditures (personnel, porter services, travel, equipment reduction in contingency, etc.)
Total Operating Expenses	\$ 6,395,054	\$ 6,018,445	
Net Operating & Investment Income	\$ 1,380,405	\$ 930,864	
FUND BALANCE SUMMARY			
Estimated Cash and Investments for FY	\$ 14,673,574	\$ 14,224,033	
Less:			
Carry-over Capital Expenditures from Prior FY	6,750,000	6,750,000	
Reserve Funds	3,947,527	3,759,222	
Capital Improvement Fund	1,694,104	1,509,987	Defer ARFF Equipment & Building Automation Projects
Renewal and Replacement Fund	618,166	65,000	Defer Crash Phone and Roof Replacement Projects
Equipment and Small Capital Outlay Fund	323,000	118,000	Defer Boom Arm Mower, Wireless Mesh, and Alt. Energy Vehicle
Business Development Fund	300,000	150,000	Defer Expenditure of Business Development Fund Dollars
Debt Service Fund	695,574	695,574	
Estimated Capital Fund Balance	\$ 345,203	\$ 1,176,250	
Estimated Total Fund Balance Including Reserves	\$ 4,292,730	\$ 4,935,472	

Current Capital Improvement Program...

Description	Total Cost	AIP		State Funds	Pay-As-You-Go PFC		Other Local Funds			Total Funding	
		Entitlements	Discretionary		Current Approval	Future Approvals	Airport Capital	Other (b)	CFC		
<u>FY 2007</u>											
Rental Car Service Lots - Construction	\$ 7,655,799	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,905,799	\$ 4,750,000	\$ -	\$ 7,655,799
Terminal Renovations Phase 1 - Construction/Admin	5,591,300	4,278,523	-	-	-	1,695,883	-	-	-	-	5,974,406
Airport Entrance Road Phase - Design	324,595	308,366	-	8,115	-	-	8,115	-	-	-	324,595
Regional Boarding Ramp Improvements	1,343,000	-	-	-	-	1,198,505	-	144,495	-	-	1,343,000
Subtotal FY 2007	\$ 14,914,694	\$ 4,586,889	\$ -	\$ 8,115	\$ 2,894,388	\$ -	\$ 3,058,409	\$ 4,750,000	\$ -	\$ -	\$ 15,297,800
<u>FY 2008</u>											
Public Parking Improvements - Design	\$ 177,376	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 177,376	\$ -	\$ -	\$ 177,376
Aircraft Lav Cart Facility - Design/Construction	240,700	-	-	-	-	240,700	-	-	-	-	240,700
PC Air - All Gates (5)	361,050	-	-	-	-	361,050	-	-	-	-	361,050
GA Development	3,000,000	-	-	591,885	-	-	2,408,115	-	-	-	3,000,000
GA Hangar Construction	2,500,000	-	-	-	-	-	500,000	2,000,000	-	-	2,500,000
ARFF Equipment	382,347	363,230	-	-	-	-	19,117	-	-	-	382,347
Rehab Runway (incl shoulders and lighting) - Design	545,007	517,756	-	-	-	27,250	-	-	-	-	545,007
Subtotal FY 2008	\$ 7,206,480	\$ 880,986	\$ -	\$ 591,885	\$ 629,000	\$ -	\$ 3,104,608	\$ 2,000,000	\$ -	\$ -	\$ 7,206,480
<u>FY 2009</u>											
Airport Entrance/Internal Road Improvements - Construction	\$ 3,760,500	\$ 3,325,776	\$ -	\$ 217,362	\$ -	\$ 217,362	\$ -	\$ -	\$ -	\$ -	\$ 3,760,500
Public Parking Improvements - Construction	1,773,760	-	-	-	-	-	1,773,760	-	-	-	1,773,760
Ready/Return Lot Improvements - Design/Construction	1,253,500	-	-	-	-	-	1,253,500	-	-	-	1,253,500
Terminal Renovations - Design	350,000	332,500	-	-	-	17,500	-	-	-	-	350,000
Subtotal FY 2009	\$ 7,137,760	\$ 3,658,276	\$ -	\$ 217,362	\$ -	\$ 234,862	\$ 3,027,260	\$ -	\$ -	\$ -	\$ 7,137,760

Current Capital Improvement Program

Description	Total Cost	AIP		State Funds	Pay-As-You-Go PFC		Other Local Funds			Total Funding
		Entitlements	Discretionary		Current Approval	Future Approvals	Airport Capital	Other (b)	CFC	
FY 2010										
Terminal Renovations Phase 2 - Construction/Admin	\$ 3,500,000	\$ 2,321,280		\$ 82,638	\$ -	\$ 1,096,082	\$ -			3,500,000
Parallel Taxiway - Design (1/3 of total T/W)	655,683	-	-	300,000	-	355,683	-	-	-	655,683
Subtotal FY 2010	\$ 4,155,683	\$ 2,321,280	\$ -	\$ 382,638	\$ -	\$ 1,451,765	\$ -	\$ -	\$ -	\$ 4,155,683
FY 2011										
Renovated/Expanded ARFF Facility (Dual Purpose)	\$ 1,575,000	\$ -	\$ -	\$ -	\$ -	\$ 1,575,000	\$ -	\$ -	\$ -	\$ 1,575,000
Rehab Runway (incl shoulders and lighting) - Construction	5,450,068	2,367,519	2,482,549	300,000	-	300,000	-	-	-	5,450,068
Subtotal FY 2011	\$ 7,025,068	\$ 2,367,519	\$ 2,482,549	\$ 300,000	\$ -	\$ 1,875,000	\$ -	\$ -	\$ -	\$ 7,025,068
FY 2012										
Parallel Taxiway - Construction Phase 1 (1/3 of total T/W)	\$ 6,556,830	\$ 2,415,144	\$ 3,541,686	\$ 300,000	\$ -	\$ 300,000	\$ -	\$ -	\$ -	\$ 6,556,830
Subtotal FY 2012	\$ 6,556,830	\$ 2,415,144	\$ 3,541,686	\$ 300,000	\$ -	\$ 300,000	\$ -	\$ -	\$ -	\$ 6,556,830
FY 2013										
Land Acquisition	\$ 3,500,000	\$ -	\$ 3,325,000	\$ -	\$ -	\$ 175,000	\$ -	\$ -	\$ -	\$ 3,500,000
Parallel Taxiway - Construction Phase 2 (1/3 of total T/W)	6,556,830	2,464,198	3,492,632	300,000	-	300,000	-	-	-	6,556,830
GA Development	3,500,000	-	-	-	-	-	-	3,500,000	-	3,500,000
Subtotal FY 2013	\$ 13,556,830	\$ 2,464,198	\$ 6,817,632	\$ 300,000	\$ -	\$ 475,000	\$ -	\$ 3,500,000	\$ -	\$ 13,556,830
Total - FY 2007 through FY 2013	\$ 60,553,346	\$ 18,694,292	\$ 12,841,868	\$ 2,100,000	\$ 3,523,388	\$ 4,336,627	\$ 9,190,277	\$ 10,250,000	\$ -	\$ 60,936,452

Revised Capital Improvement Program...

Description	Total Cost	AIP		State Funds	Pay-As-You-Go PFC		Other Local Funds			Total Funding	
		Entitlements	Discretionary		Current Approval	Future Approvals	Airport Capital	Other (b)	CFC		
FY 2007											
Rental Car Service Lots - Construction	\$ 7,655,799	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,905,799	\$ 4,750,000	\$ -	\$ 7,655,799
Terminal Renovations Phase 1 - Construction/Admin	5,591,300	4,278,523	-	-	1,695,883	-	-	-	-	-	5,974,406
Airport Entrance Road Phase - Design (Terminal/GA)	324,595	308,366	-	-	-	-	16,230	-	-	-	324,595
Regional Boarding Ramp Improvements	1,223,000	-	-	-	1,198,505	-	24,495	-	-	-	1,223,000
Subtotal FY 2007	\$ 14,794,694	\$ 4,586,889	\$ -	\$ -	\$ 2,894,388	\$ -	\$ 2,946,524	\$ 4,750,000	\$ -	\$ -	\$ 15,177,800
FY 2008											
PC Air - All Gates (5)	\$ 361,050	\$ -	\$ -	\$ -	\$ 361,050	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 361,050
Fixed Ground Power - RBR Gates (3)	120,000	-	-	-	-	-	120,000	-	-	-	120,000
GA Development (North) - Phase 1	1,000,000	-	-	500,000	-	-	500,000	-	-	-	1,000,000
Subtotal FY 2008	\$ 1,481,050	\$ -	\$ -	\$ 500,000	\$ 361,050	\$ -	\$ 620,000	\$ -	\$ -	\$ -	\$ 1,481,050
FY 2009											
GA Hangar Construction (168 Wright Brothers Way)	\$ 2,500,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,500,000	\$ -	\$ -	\$ -	\$ 2,500,000
Public Parking Improvements - Design/Construction/CA/RPR	1,485,000	309,000	-	-	-	-	1,176,000	-	-	-	1,485,000
Airport Road Improvements (GA) - Construction	2,275,000	2,161,250	-	-	-	-	113,750	-	-	-	2,275,000
GA Development (North) - Phase 2	2,700,000	1,591,000	-	400,000	-	-	709,000	-	-	-	2,700,000
Rehab Runway (incl shoulders and lighting) - Design	545,007	517,756	-	-	27,250	-	-	-	-	-	545,007
Subtotal FY 2009	\$ 9,505,007	\$ 4,579,006	\$ -	\$ 400,000	\$ 27,250	\$ -	\$ 4,498,750	\$ -	\$ -	\$ -	\$ 9,505,007



Revised Capital Improvement Program

Description	Total Cost	AIP Entitlements	AIP Discretionary	State Funds	Pay-As-You-Go PFC		Other Local Funds			Total Funding
					Current Approval	Future Approvals	Airport Capital	Other (b)	CFC	
FY 2010										
Aircraft Lav Cart Facility - Design/Construction/CA/RPR	\$ 240,700	\$ -	\$ -	\$ -	\$ 240,700	\$ -	\$ -	\$ -	\$ -	\$ 240,700
Rehab Runway (incl shoulders and lighting) - Construction	5,450,068	2,367,519	2,482,549	300,000	-	300,000	-	-	-	5,450,068
Subtotal FY 2010	\$ 5,690,768	\$ 2,367,519	\$ 2,482,549	\$ 300,000	\$ 240,700	\$ 300,000	\$ -	\$ -	\$ -	\$ 5,690,768
FY 2011										
Terminal Renovations - Design	\$ 350,000	\$ 332,500	\$ -	\$ -	\$ -	\$ 17,500	\$ -	\$ -	\$ -	\$ 350,000
ARFF Equipment	382,347	363,230	-	-	-	-	19,117	-	-	382,347
Parallel Taxiway - Design (1/3 of total T/W)	655,683	-	-	300,000	-	355,683	-	-	-	655,683
Subtotal FY 2011	\$ 1,388,030	\$ 695,730	\$ -	\$ 300,000	\$ -	\$ 373,183	\$ 19,117	\$ -	\$ -	\$ 1,388,030
FY 2012										
Renovated/Expanded ARFF Facility (Dual Purpose)	\$ 1,575,000	\$ -	\$ -	\$ -	\$ -	\$ 1,575,000	\$ -	\$ -	\$ -	\$ 1,575,000
Terminal Renovations Phase 2 - Construction/CA/RPR	3,500,000	2,321,280	-	-	-	1,178,720	-	-	-	3,500,000
Parallel Taxiway - Construction Phase 1 (1/3 of total T/W)	6,556,830	2,415,144	3,541,686	300,000	-	300,000	-	-	-	6,556,830
Subtotal FY 2012	\$ 11,631,830	\$ 4,736,424	\$ 3,541,686	\$ 300,000	\$ -	\$ 3,053,720	\$ -	\$ -	\$ -	\$ 11,631,830
FY 2013										
Ready/Return Lot Improvements - Design/Construction/CA/RPR	\$ 1,253,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,253,500	\$ -	\$ -	\$ 1,253,500
Land Acquisition	3,500,000	-	3,325,000	-	-	175,000	-	-	-	3,500,000
Parallel Taxiway - Construction Phase 2 (1/3 of total T/W)	6,556,830	2,464,198	3,492,632	300,000	-	300,000	-	-	-	6,556,830
GA Development	3,500,000	-	-	-	-	-	-	3,500,000	-	3,500,000
Subtotal FY 2013	\$ 14,810,330	\$ 2,464,198	\$ 6,817,632	\$ 300,000	\$ -	\$ 475,000	\$ 1,253,500	\$ 3,500,000	\$ -	\$ 14,810,330
Total - FY 2007 through FY 2013	\$ 59,301,710	\$ 19,429,766	\$ 12,841,868	\$ 2,100,000	\$ 3,523,388	\$ 4,201,903	\$ 9,337,891	\$ 8,250,000	\$ -	\$ 59,684,816

Proposed Near-Term Capital Projects

No.	Description	Total Cost	AIP		State Funds	Other	Airport Capital	Total	Expensed Thru 06/30/08	Remaining Commitment
			Entitlements	Discretionary						
1	Security Access & CCTV Project	\$ 1,659,854	\$ -	\$ -	\$ -	\$ -	\$ 1,659,854	\$ 1,659,854	\$ 1,392,927	266,927
2	Land Use Study	269,886	-	-	-	-	269,886	269,886	209,000	60,886
3	Guest Service Center	50,000	-	-	-	-	50,000	50,000	-	50,000
4	Airside Concession Kiosk Upgrade	50,000	-	-	-	-	50,000	50,000	-	50,000
5	Rental Car Service Lots Project	7,655,799	-	-	-	4,750,000	2,905,799	7,655,799	6,983,610	672,189
6	Terminal Renovations Project	5,591,300	4,278,523	-	-	-	1,312,777	5,591,300	2,315,922	3,275,378
7	Airport Entrance Road - Design	324,595	308,366	-	-	-	16,229	324,595	141,719	182,876
8	Regional Boarding Ramp Improvements	1,343,000	-	-	-	-	1,343,000	1,343,000	1,045,092	297,908
9	PC Air A & B Gates	361,050	-	-	-	-	361,050	361,050	-	361,050
10	Bulk Hangar #2 - Million Air	2,500,000	-	-	-	-	2,500,000	2,500,000	85,977	2,414,023
11	Public Parking Improvements Phase 1 - Construction	1,485,000	309,000	-	-	-	1,176,000	1,485,000	-	1,485,000
12	Airport Entrance Road Phase 1 - Construction	2,275,000	2,161,250	-	-	-	113,750	2,275,000	-	2,275,000
13	North General Aviation Development	3,700,000	1,591,000	-	900,000	-	1,209,000	3,700,000	565,127	3,134,873
14	Rehab Runway (incl shoulders & lighting) - Design	545,007	517,756	-	-	-	27,251	545,007	-	545,007
Total		\$ 27,810,491	\$ 9,165,895	\$ -	\$ 900,000	\$ 4,750,000	\$ 12,994,596	\$ 27,810,491	\$ 12,739,374	\$ 15,071,117

Projected Fund Balance – June 30, 2009...

	<u>Amount</u>	
Cash and Investments:		
Estimated Balance as of June 30, 2008	\$ 9,717,833	
Estimated State Funding Reimbursements for FY 2009	1,956,567	
Estimated Federal Funding Reimbursements for FY 2009	7,617,666	
Estimated Contributed Capital for FY 2009	930,864	
Estimated PFC Collections for FY 2009	1,000,000	
Estimated CFC Collections for FY 2009	<u>1,000,000</u>	\$ 22,222,930
Reserve Funds:		
Operations and Maintenance Reserve (6 months)	\$ 3,197,527	
Emergency Repair Reserve	<u>750,000</u>	3,947,527
Renewal and Replacement Fund		
Equipment and Small Capital Outlay Fund	\$ 618,166	
Business Development Fund	323,000	
Debt Service Fund (Rental Car Facility)	<u>300,000</u>	1,866,166

Projected Fund Balance – June 30, 2009...

	<u>Amount</u>	
Planned Projects:		
Security Access & CCTV Project	\$ 266,927	
Land Use Study	60,886	
Guest Service Center	50,000	
Airside Concession Kiosk Upgrade	50,000	
Rental Car Service Lots Project	672,189	
Terminal Renovations Project	3,275,378	
Airport Entrance Road - Design	182,876	
Regional Boarding Ramp Improvements	297,908	
PC Air A & B Gates	361,050	
Bulk Hangar #2 - Million Air	2,414,023	
Public Parking Improvements Phase 1 - Construction	1,485,000	
Airport Entrance Road Phase 1 - Construction	2,275,000	
North General Aviation Development	3,134,873	
Rehab Runway (incl shoulders & lighting) - Design	545,007	15,071,117
	<hr/>	<hr/>
Estimated Remaining Fund Balance		\$ 1,338,120
		<hr/>
Estimated Total Fund Balance Including Reserves		\$ 5,285,647
		<hr/>

Projected Financial Status – June 30, 2009

with Proposed Capital Improvement Revisions

✓ Net Operating and Investment Income

✓ Budgeted - \$1,380,405

✓ Projected - \$ 930,864

✓ Fund Balance

✓ Budgeted - \$4,292,730

✓ Projected - \$5,338,593

Potential New or Augmented Annual Revenue Streams in 2009

✓ Advertising Revenues

✓ Current - \$ 70,000

✓ Projected - \$185,000

✓ Brochures

✓ Current - \$10,000

✓ Projected - \$33,000

✓ New Hangar (if 100% self-funded)

✓ Projected - \$210,000

✓ Total Potential New Revenues - \$348,000

Asheville Regional Airport Authority

Questions?

Environmental & Conservation Presentation

AVL's Path to a Cleaner and
Brighter Tomorrow

August 8, 2008



Sustainability

Sustainability...

What is sustainability and how does it apply?

Sustainability means implementing procedures into current systems – such as airport development projects, facility construction or operations, or aircraft or airport operations that contribute to sustaining the environment.

Sustainability...

Sustainability practices include watching what you buy, watching what you throw away, reusing what you can, conserving natural resources, conserving energy and not being wasteful, thus allowing you to save money.

Sustainability...

Sustainability focuses on:

- Environmental Stewardship.
- Economic Growth.
- And Social Responsibility.

A “Green” project focuses solely on Environmental Stewardship.

Sustainability...

- **Recent and Current Projects:**
 - **B Concourse Boarding Area allowed us to use and expand upon an already existing facility. It does not utilize conditioned air, thereby reducing utility costs, but it does minimize the loss of heating/AC from the boarding lounge when the secured doors are open for passenger movement.**

Sustainability...



Sustainability...

- **Marmoleum flooring in the terminal lobby. Marmoleum is an all natural product made up of linseed oil, rosins, and wood flour without any harmful Volatile Organic Compounds (VOCs) or toxic chemicals.**
 - **It is installed with solvent free adhesives.**
 - **The natural bactericidal properties prevent micro-organisms including Salmonella and Staph.**

Sustainability...

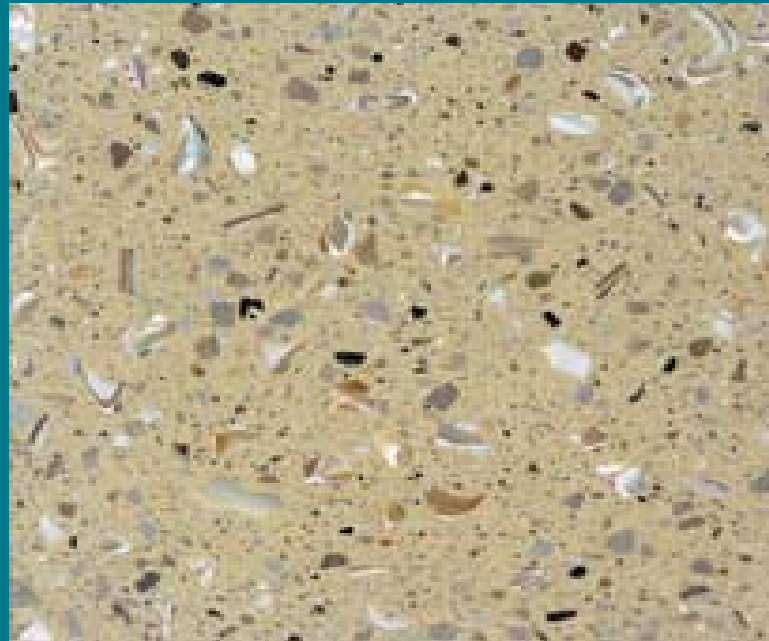


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Sustainability...

- **Terrazzo flooring in the new bag claim area. Terrazzo is marble chips mixed with cement and ground to a polished finish.**
 - **Provides for significant longevity with low maintenance costs.**
 - **Contains recycled glass or stone aggregate.**
 - **Manufactured on site, reducing waste and transportation costs.**
 - **Contains no VOCs.**

Sustainability...



Sustainability...

- **North General Aviation fill project utilizes fly ash from the local Progress Energy electric plant. Almost a million cubic yards will be used to fill in the area for general aviation expansion.**
 - **Provides economical disposal for Progress Energy.**
 - **Conserves on landfill space elsewhere.**
 - **Reduces transportation costs.**
 - **Provides economical construction costs for the Authority.**

Sustainability...

- Minimizes the use of virgin fill.
- Provides the availability for economic growth in the general aviation community.

Sustainability...



Sustainability...

- **LEED – Leadership in Energy and Environmental Design began in 1994 by the US Green Building Council. It provides a comprehensive system of six interrelated standards covering all aspects of the construction process.**

The completed project is then certified (or rated) based on the standards incorporated within the design and construction. The four certified levels are: Certified, Silver, Gold, and Platinum.

Sustainability...

- **The Six Interrelated Standards:**
 - **Define “green building” by establishing a common standard of measurement.**
 - **Promote integrated, whole-building design practices.**
 - **Recognize environmental leadership in the building industry.**
 - **Stimulate green competition.**
 - **Raise consumer awareness of green building benefits.**
 - **Transform the building market.**

Sustainability...

- **The Certified (or Rating) Standards:**
 - **Sustainable sites.**
 - **Water efficiency.**
 - **Energy and atmosphere.**
 - **Materials and resources.**
 - **Indoor environmental quality.**
 - **Innovation and design process.**

A total of 69 points may be earned in the rating system and determines the certified levels.

Sustainability...

Under the new general consultant agreements, all firms selected have LEED certified architects on staff. As the Authority moves forward, LEED practices will be taken into consideration when new construction is designed and implemented.

Conservation

Conservation...

Over the past several years, Staff has implemented new technology and procedures to reduce energy and resource consumption.

Last Fall, Land-of-Sky Regional Council's Waste Reduction Partners performed a water efficiency assessment and an energy assessment.

Additional assessments for other conservation efforts are available and will be looked at in the future.

Conservation...

- Projects completed over the past several years:
 - Replaced Cooling Towers 1 & 2 for the terminal building with air cooled condensers – saving over 2.2 million gallons of water per year.



Conservation...

- Replaced multiple roof top air conditioning units on several Authority buildings with higher Seasonal Energy Efficiency Rating (SEER).



Conservation...

- Replaced electrical vault room doors for a 60% increase in energy savings.
- Replaced electric thermostats with programmable thermostats throughout the airport facilities.
- Installed pilot control lighting on the airfield system for a savings of 481800 kw/year.
- Replaced light fixtures in several Authority owned buildings with energy efficient fixtures for a savings of 81769 kw/year.

Conservation...

- Installed natural light lenses and energy efficient T-5 fixtures in the maintenance building for a savings of 15723 kw/yr.



Total annual electrical savings is approximately \$58,000 or enough electricity for 48 average homes.

Conservation...

- Integrating electric vehicles for the smaller daily tasks around the airport facility.



Conservation...

- Currently testing new hand dryers in the A Concourse restrooms which will reduce the use of paper products.



Dyson Airblade – uses 80% less energy than other hand dryers.

Conservation...

- The upcoming installation of Fixed Ground Power and Pre-Conditioned Air. The addition of these items will allow power and conditioned air to the airlines' aircraft without having to run fueled power units. At \$3.50/gal = \$1.05 per minute for an RJ.



Conservation...

- **The Authority converted to 80/20 Bio-Diesel. While it costs slightly more, it is a conservation effort. Its safe to use all year round and does not require any modifications to the vehicles.**
- **CNG vehicles were tested in the past, but due to cost (Approx \$8,000 per vehicle for conversion), fuel availability, and reliability, the project was deferred for the immediate future.**

Conservation...

- The construction of the new rental car service facility incorporates motion light switches to turn lights off when not occupied. The facilities also recycles 90% of the water used to wash the vehicles. Only fresh water is used on the final rinse cycle.



Conservation...

- **Waste Recycling – The Authority and the terminal tenants have been recycling cardboard for some time. We have just expanded the program to include:**
 - **Magazines, office paper, junk mail, phone books, brown paper and newspaper.**
 - **Plastic bottles, glass, aluminum, and steel cans.**

A terminal wide recycling program will be implemented in the very near future.

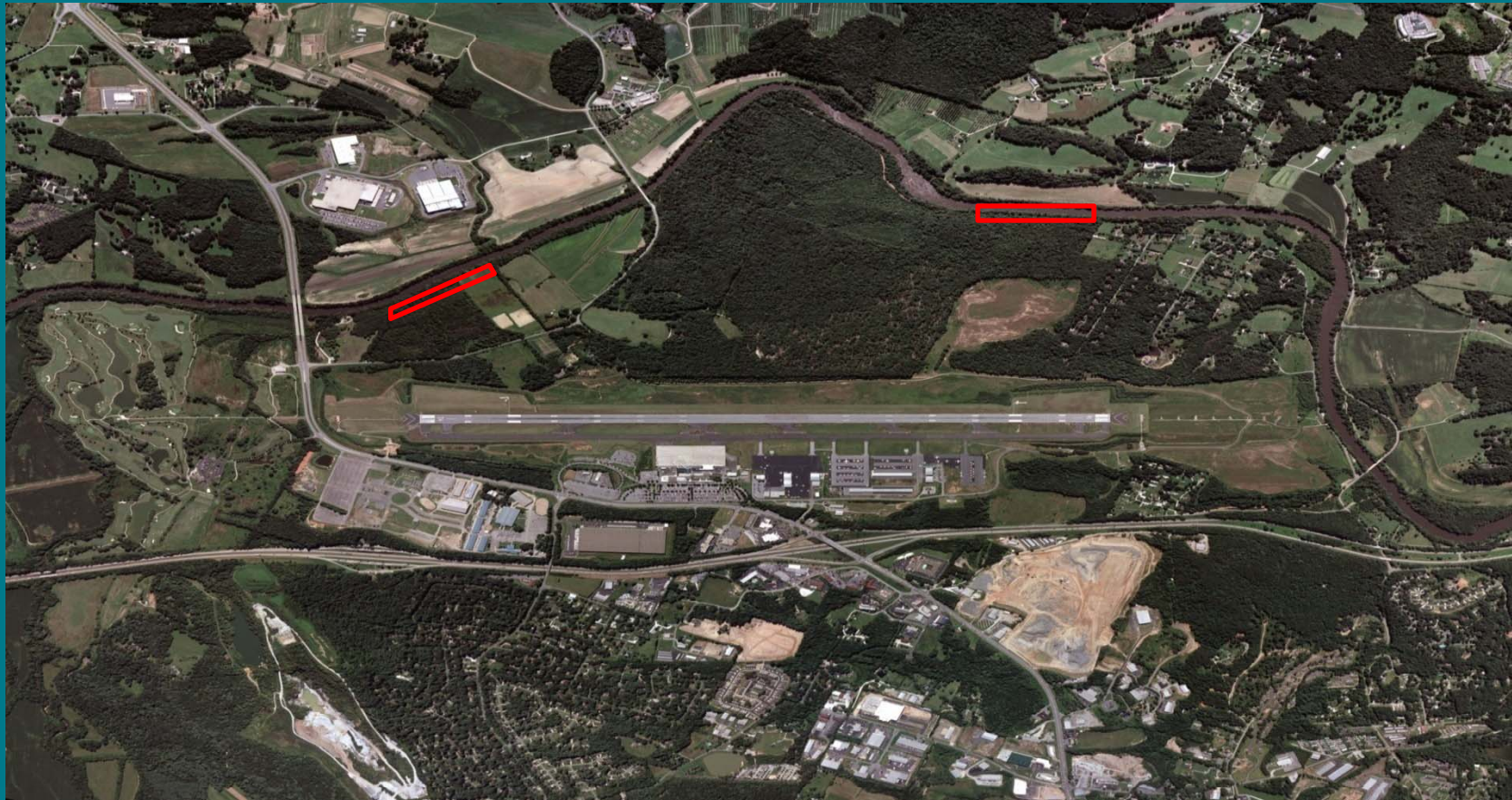
Conservation...

- **Future plans and concepts:**
 - **Low consumption automatic bathroom sink faucets.**
 - **Light dimmers & motion switches.**
 - **Tankless water heaters.**
 - **Waterless urinals.**
 - **Review vegetation management program – this program uses a combination of proper grass mix and herbicides to impede grass growth; thereby reducing labor, equipment, and fuel costs.**

Conservation...

- **Conservation Easements – The Authority has worked with Land-of-Sky Regional Council, the City of Asheville, and several conservancy agencies to establish the basis for conservation easements along the French Broad River. Staff will be working to finalize this effort over the next 12 months.**

Conservation...



Regulatory Requirements

SWPPP & SPCC

Stormwater Pollution Prevention Plan (SWPPP)

- In November 1990, US EPA issued final regulations regarding National Pollutant Discharge Elimination System (NPDES) permits.
- NPDES permit required for stormwater discharges from municipal and industrial activities, including Airports.

SWPPP...

- SWPPP written to eliminate or reduce pollutants in stormwater runoff through structural and non-structural best management practices.
- SWPPP is a "Good Housekeeping" guide for the Authority and our tenants.

Spill Prevention, Control, and Countermeasures (SPCC)

- In 2002, US EPA amended the Oil Pollution Prevention regulation under the Clean Water Act (CWA) which requires facilities to prepare and implement a SPCC plan.
- The intent is to prevent oil spills from reaching navigable waters of the United States.

SPCC...

- The plan is to ensure that facilities implement containment and other countermeasures.
- SPCC plans include secondary containment, oil/water separators, facility diagrams, and inspection, evaluation and testing procedures.

Airport General Stormwater Discharge Permit

- North Carolina Department of Environmental and Natural Resources (NCDENR) Division of Water Quality (DWQ) recently developed a "DRAFT" Airport General Stormwater Discharge Permit.
- NC Airports Association (NCAA) contracted with WK Dickson/AMEC team to review and comment on the draft general permit, prepare a template for airports to comply with SWPPP and SPCC requirements, and provide template training for applicable NCAA airports.

Airport General Stormwater Discharge Permit...

- ARAA staff is leading this overall effort through NCAA.
- Kickoff Meeting in Concord, NC on 5/28/08.
- Site investigation of four representative airports (JQF, AVL, FAY, LBT) completed 6/16/08.
- Reviewed "DRAFT" Airport General Stormwater Discharge Permit and submitted comments to DWQ on 7/15/08.

Airport General Stormwater Discharge Permit...

- NCAA/WKD/AMEC team met with DWQ on 7/18/08 to discuss comments (most comments accepted by DWQ).
- Currently waiting on FINAL general airport permit.
- WKD/AMEC preparing Draft template of known items required in SWPPP/SPCC.

Through this process, the ARAA is developing our Stormwater Pollution Prevention Plan and the Spill Prevention, Control, and Countermeasure Plan.

Best Management Practices

Best Management Practices

- **Best Management Practices (BMPs) are techniques used to control stormwater runoff, sediment control, and soil stabilization, as well as management decisions to prevent or reduce nonpoint source pollution.**
- **Structural BMP's = Secondary containment/roofs, Floor/Hangar drain connections to sanitary sewer, Use of oil water separators and detention/retention ponds.**

Best Management Practices...

- **Non-structural BMP's = Pollution Prevention Team, Training, Spill Emergency Procedures, Identifying Pollutant Sources, Removing fuel and oil tanks/barrels from direct exposure to rain water, Stormwater sampling and reporting (deicing/anti-icing, oil/grease, COD, TSS, pH, etc.).**

Environmental & Conservation Presentation

Any Questions?



**MONTHLY TRAFFIC REPORT
ASHEVILLE REGIONAL AIRPORT
August 08, 2008**

SUMMARY

June 2008 overall passenger traffic numbers were down 7.2%. Passenger traffic numbers reflect a 8.6% decrease in passenger enplanements from June 2007.

AIRLINE PERFORMANCE

Atlantic Southeast Airlines (ASA): Delta/ASA's June 2008 enplanements decreased by 22.1% compared to June 2007. There were a total of four (4) flight cancellations for the month.

Continental Airlines: Continental's June 2008 passenger enplanements increased by 35.4% compared to June 2007. There were nine (9) flight cancellations for the month.

Northwest Airlines: Year over Year passenger enplanements for Northwest in June 2008 were up 18.5%. There was one (1) flight cancellation for the month.

US Airways: US Airways' June 2008 passenger enplanements represent a 16.5% decrease. There were eight (8) flight cancellations for the month.

Monthly Traffic Report

Asheville Regional Airport

June 2008



Category	Jun 2008	Jun 2007	Percentage Change	*CYTD-2008	*CYTD-2007	Percentage Change	*MOV12-2008	*MOV12-2007	Percentage Change
Passenger Traffic									
Enplaned	26,324	28,806	-8.6%	125,445	132,325	-5.2%	282,538	286,775	-1.5%
Deplaned	<u>26,439</u>	<u>28,064</u>	-5.8%	<u>126,028</u>	<u>129,822</u>	-2.9%	<u>279,103</u>	<u>280,065</u>	-0.3%
Total	52,763	56,870	-7.2%	251,473	262,147	-4.1%	561,641	566,840	-0.9%
Aircraft Operations									
Airlines	114	129	-11.6%	591	875	-32.5%	1,523	2,192	-30.5%
Commuter /Air Taxi	<u>1,892</u>	<u>1,838</u>	2.9%	8,654	8,957	-3.4%	18,954	18,764	1.0%
Subtotal	<u>2,006</u>	<u>1,967</u>	2.0%	<u>9,245</u>	<u>9,832</u>	-6.0%	<u>20,477</u>	<u>20,956</u>	-2.3%
General Aviation	5,303	5,869	-9.6%	26,785	26,404	1.4%	58,682	54,586	7.5%
Military	<u>226</u>	<u>201</u>	12.4%	<u>1,086</u>	<u>1,002</u>	8.4%	<u>2,467</u>	<u>2,284</u>	8.0%
Subtotal	<u>5,529</u>	<u>6,070</u>	-8.9%	<u>27,871</u>	<u>27,406</u>	1.7%	<u>61,149</u>	<u>56,870</u>	7.5%
Total	7,535	8,037	-6.2%	37,116	37,238	-0.3%	81,626	77,826	4.9%
Fuel Gallons									
100LL	24,835	29,055	-14.5%	110,031	134,415	-18.1%	263,104	285,057	-7.7%
Jet A (GA)	167,111	188,416	-11.3%	628,879	784,056	-19.8%	1,586,232	1,693,868	-6.4%
Subtotal	<u>191,946</u>	<u>217,471</u>	-11.7%	<u>738,910</u>	<u>918,471</u>	-19.5%	<u>1,849,336</u>	<u>1,978,925</u>	-6.5%
Jet A (A/L)	<u>276,428</u>	<u>258,924</u>	6.8%	<u>1,314,843</u>	<u>1,334,676</u>	-1.5%	<u>2,792,147</u>	<u>2,894,501</u>	-3.5%
Total	468,374	476,395	-1.7%	2,053,753	2,253,147	-8.8%	4,641,483	4,873,426	-4.8%

*CYTD = Calendar Year to Date and *Mov12 = Moving Twelve Months.

Wednesday, July 23, 2008

Airline Flight Completions Asheville Regional Airport June 2008



Airline	Scheduled Flights	Field	Cancellations Due To			Total Cancellations	Percentage of Completed Flights
			Mechanical	Weather	Other		
Continental Airlines	141	0	1	8	0	9	93.6%
Delta Air Lines	254	0	1	3	0	4	98.4%
Northwest Airlines	116	0	0	1	0	1	99.1%
US Airways	271	0	6	2	0	8	97.0%
Total	782	0	8	14	0	22	97.2%

Friday, July 25, 2008

Airline Enplanements, Seats, and Load Factors

Asheville Regional Airport

June 2008

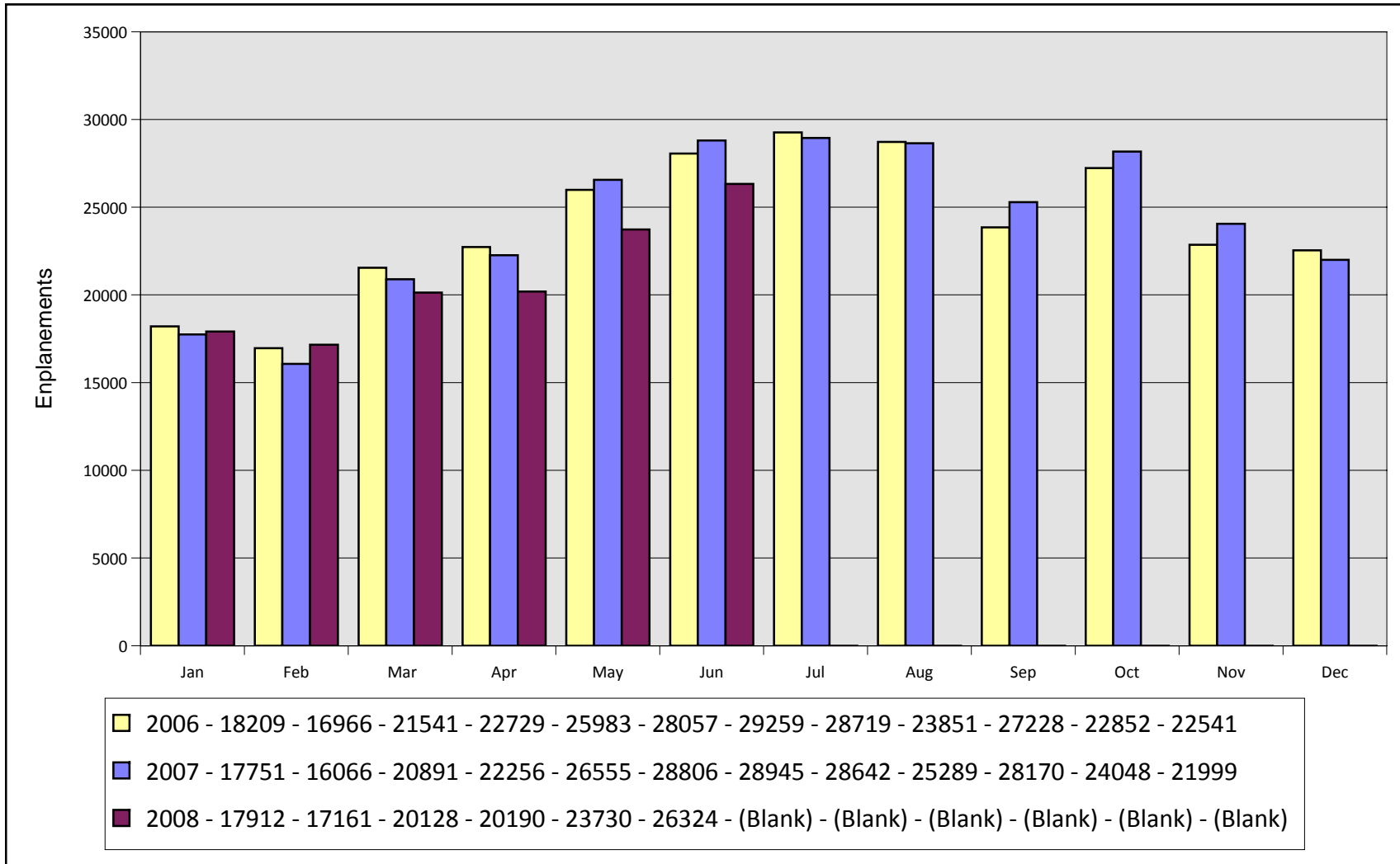


	Jun 2008	Jun 2007	Percentage Change	*CYTD-2008	*CYTD-2007	Percentage Change
Continental Airlines						
Enplanements	4,397	3,248	35.4%	14,908	14,083	5.9%
Seats	6,483	3,771	71.9%	21,626	18,662	15.9%
Load Factor	67.8%	86.1%	-21.3%	68.9%	75.5%	-8.7%
Delta Air Lines						
Enplanements	9,692	12,448	-22.1%	47,872	55,825	-14.2%
Seats	13,107	14,449	-9.3%	65,240	73,175	-10.8%
Load Factor	73.9%	86.2%	-14.2%	73.4%	76.3%	-3.8%
Northwest Airlines						
Enplanements	4,362	3,682	18.5%	18,500	17,027	8.7%
Seats	5,700	4,300	32.6%	26,900	25,146	7.0%
Load Factor	76.5%	85.6%	-10.6%	68.8%	67.7%	1.6%
US Airways						
Enplanements	7,873	9,428	-16.5%	44,165	45,390	-2.7%
Seats	11,790	12,088	-2.5%	62,510	64,301	-2.8%
Load Factor	66.8%	78.0%	-14.4%	70.7%	70.6%	0.1%
Totals						
Enplanements	26,324	28,806	-8.6%	125,445	132,325	-5.2%
Seats	37,080	34,608	7.1%	176,276	181,284	-2.8%
Load Factor	71.0%	83.2%	-14.7%	71.2%	73.0%	-2.5%

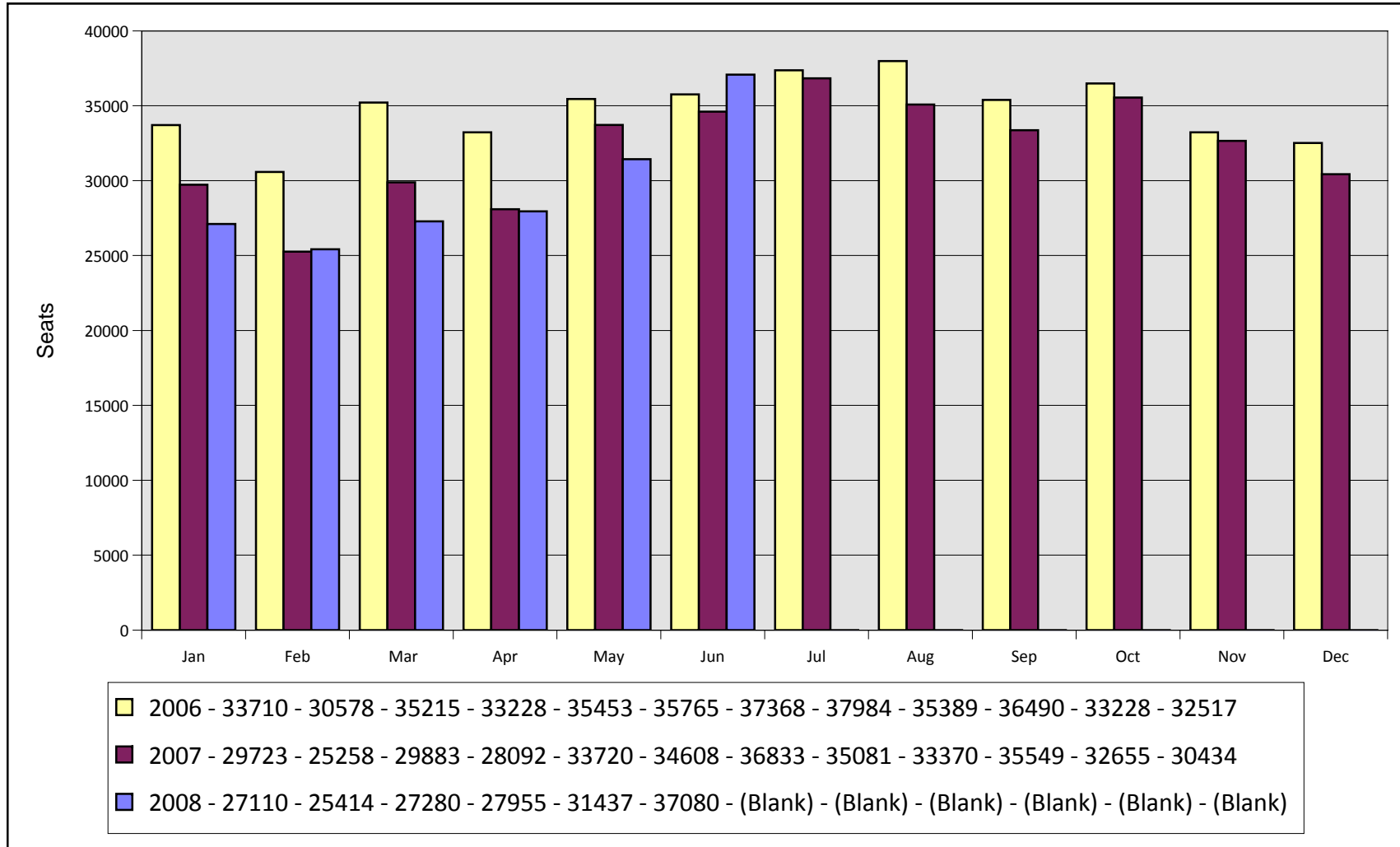
Friday, July 25, 2008

*CTYD = Calendar Year to Date and *Mov12 = Moving Twelve Months.

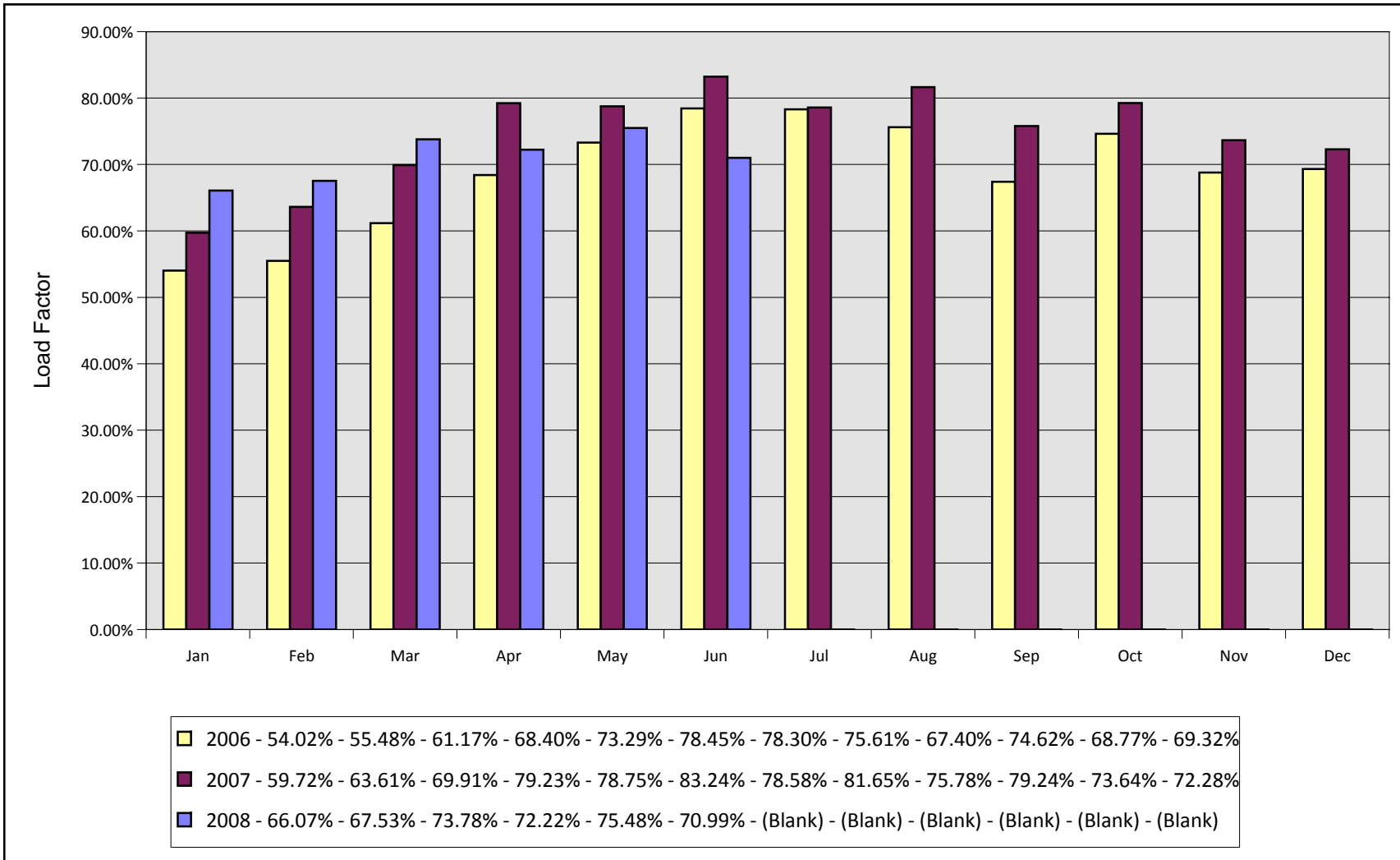
Monthly Enplanements By Year Asheville Regional Airport



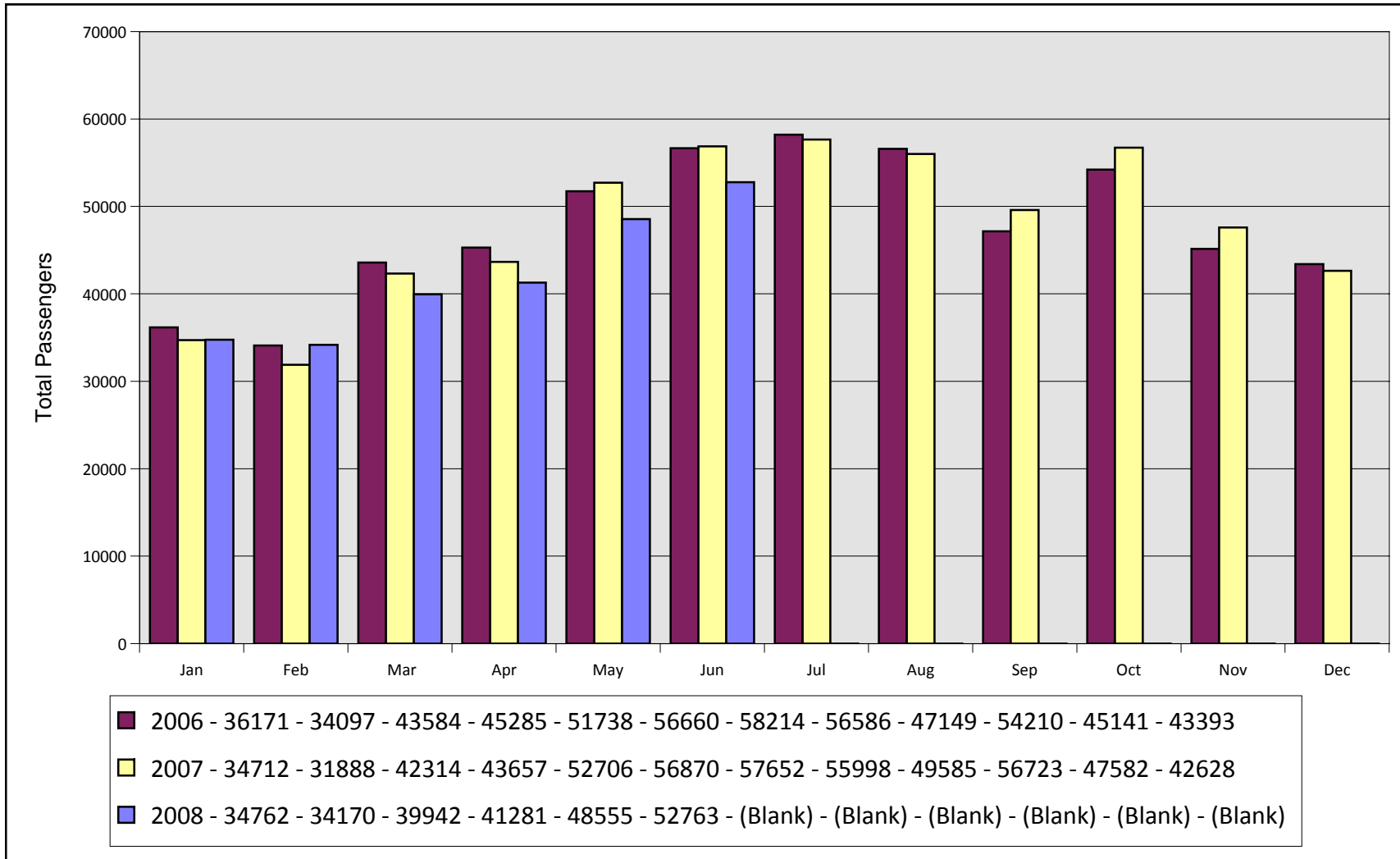
Monthly Seats By Year Asheville Regional Airport



Monthly Load Factors By Year Asheville Regional Airport

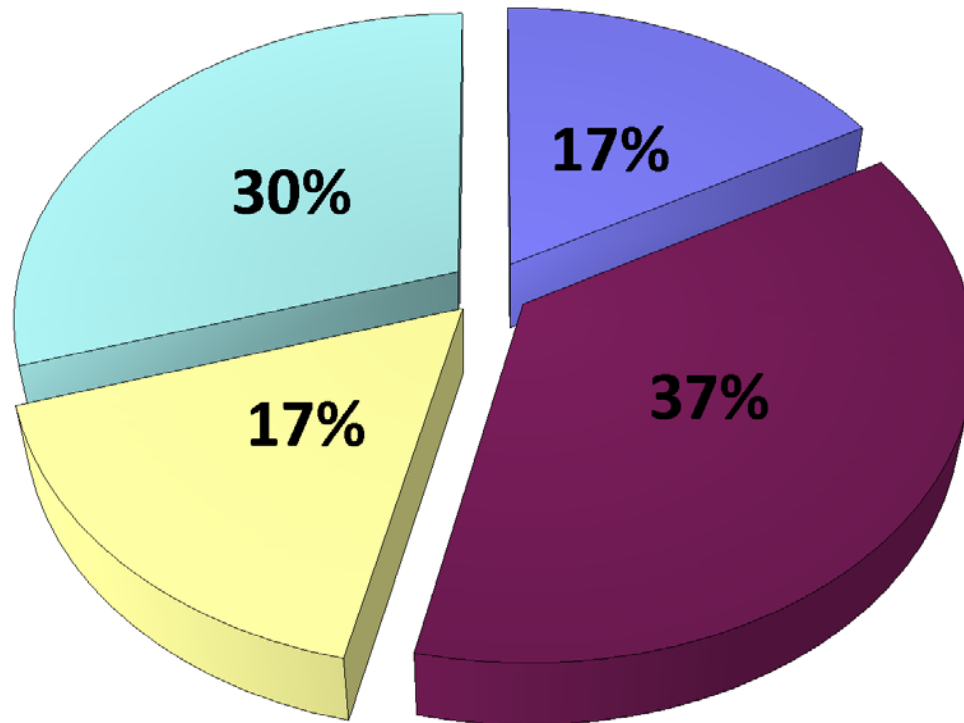


Total Monthly Passengers By Year Asheville Regional Airport



Airline Market Share Analysis (Enplanements) Asheville Regional Airport

Report Period From June 2008 Through June 2008



Asheville Regional Airport
Sample airfares as of 08/31/08
0 Day Advance Purchase, 3 Day Stay

		Difference in Fares								
		ASHEVILLE	GREENVILLE	CHARLOTTE	ATLANTA	TRI-CITIES	GREENVILLE	CHARLOTTE	ATLANTA	TRI-CITIES
ABQ	Albuquerque	\$1,221	\$763	\$1,207	\$1,113	\$1,288	\$458	\$14	\$108	(\$67)
ATL	Atlanta	\$537		\$417	\$808	\$817	\$537	\$120	(\$271)	(\$280)
AUS	Austin	\$1,107	\$795	\$599	\$970	\$1,284	\$312	\$508	\$137	(\$177)
BWI	Baltimore	\$320	\$448	\$441	\$1,284	\$1,309	(\$128)	(\$121)	(\$964)	(\$989)
BOS	Boston	\$587	\$433	\$358	\$727	\$1,034	\$154	\$229	(\$140)	(\$447)
ORD	Chicago	\$280	\$445	\$558	\$778	\$1,071	(\$165)	(\$278)	(\$498)	(\$791)
CVG	Cincinnati	\$678	\$708	\$1,107	\$713	\$608	(\$30)	(\$429)	(\$35)	\$70
CLE	Cleveland	\$537	\$537	\$708	\$482	\$983	\$0	(\$171)	\$55	(\$446)
DFW	Dallas	\$878	\$563	\$688	\$777	\$1,231	\$315	\$190	\$101	(\$353)
DEN	Denver	\$790	\$519	\$532	\$1,341	\$1,073	\$271	\$258	(\$551)	(\$283)
DTW	Detroit	\$642	\$513	\$651	\$858	\$837	\$129	(\$9)	(\$216)	(\$195)
FLL	Fort Lauderdale	\$1,425	\$279	\$448	\$1,398	\$721	\$1,146	\$977	\$27	\$704
RSW	Ft. Myers	\$1,091	\$437	\$526	\$1,086	\$1,175	\$654	\$565	\$5	(\$84)
BDL	Hartford	\$688	\$682	\$338	\$272	\$1,049	\$6	\$350	\$416	(\$361)
IAH	Houston	\$639	\$492	\$753	\$688	\$1,000	\$147	(\$114)	(\$49)	(\$361)
IND	Indianapolis	\$491	\$338	\$278	\$266	\$1,051	\$153	\$213	\$225	(\$560)
JAX	Jacksonville	\$1,050	\$348	\$338	\$1,119	\$1,113	\$702	\$712	(\$69)	(\$63)
MCI	Kansas City	\$1,460	\$514	\$466	\$866	\$1,383	\$946	\$994	\$594	\$77
LAS	Las Vegas	\$1,164	\$717	\$599	\$854	\$940	\$447	\$565	\$310	\$224
LAX	Los Angeles	\$977	\$511	\$558	\$1,243	\$1,199	\$466	\$419	(\$266)	(\$222)
MHT	Manchester	\$485	\$837	\$702	\$644	\$1,018	(\$352)	(\$217)	(\$159)	(\$533)
MEM	Memphis	\$1,432	\$442	\$813	\$828	\$996	\$990	\$619	\$604	\$436
MIA	Miami	\$1,205	\$337	\$437	\$931	\$949	\$868	\$768	\$274	\$256
MKE	Milwaukee	\$717	\$413	\$622	\$415	\$1,102	\$304	\$95	\$302	(\$385)
MSP	Minneapolis/Saint Paul	\$837	\$634	\$853	\$969	\$1,603	\$203	(\$16)	(\$132)	(\$766)
BNA	Nashville	\$800	\$750	\$240	\$705	\$1,136	\$50	\$560	\$95	(\$336)
MSY	New Orleans	\$946	\$372	\$338	\$1,353	\$784	\$574	\$608	(\$407)	\$162
LGA	New York	\$1,165	\$493	\$397	\$893	\$1,165	\$672	\$768	\$272	\$0
EWR	Newark	\$477	\$537	\$397	\$492	\$1,054	(\$60)	\$80	(\$15)	(\$577)
MCO	Orlando	\$1,107	\$337	\$339	\$862	\$668	\$770	\$768	\$245	\$439
PHL	Philadelphia	\$320	\$594	\$392	\$315	\$320	(\$274)	(\$72)	\$5	\$0
PHX	Phoenix	\$1,772	\$679	\$315	\$1,114	\$1,768	\$1,093	\$1,457	\$658	\$4
PIT	Pittsburgh	\$623	\$428	\$338	\$537	\$691	\$195	\$285	\$86	(\$68)
PDX	Portland	\$1,214	\$837	\$739	\$975	\$1,322	\$377	\$475	\$239	(\$108)
PVD	Providence	\$280	\$675	\$550	\$274	\$240	(\$395)	(\$270)	\$6	\$40

**Asheville Regional Airport
Sample airfares as of 08/31/08
0 Day Advance Purchase, 3 Day Stay**

RDU	Raleigh/Durham	\$1,119	\$260	\$684	\$712	\$1,019	\$859	\$435	\$407	\$100
RIC	Richmond	\$1,307	\$418	\$638	\$712	\$1,224	\$889	\$669	\$595	\$83
STL	Saint Louis	\$547	\$413	\$652	\$726	\$1,287	\$134	(\$105)	(\$179)	(\$740)
SLC	Salt Lake City	\$1,074	\$806	\$759	\$1,154	\$1,170	\$268	\$315	(\$80)	(\$96)
SAT	San Antonio	\$1,363	\$549	\$736	\$1,291	\$1,204	\$814	\$627	\$72	\$159
SAN	San Diego	\$1,014	\$511	\$524	\$999	\$1,675	\$503	\$490	\$15	(\$661)
SFO	San Francisco	\$979	\$519	\$438	\$1,112	\$911	\$460	\$541	(\$133)	\$68
SRQ	Sarasota/Bradenton	\$1,207	\$469	\$551	\$1,052	\$897	\$738	\$656	\$155	\$310
SEA	Seattle	\$1,046	\$539	\$448	\$902	\$1,202	\$507	\$598	\$144	(\$156)
SYR	Syracuse	\$607	\$837	\$458	\$812	\$1,113	(\$230)	\$149	(\$205)	(\$506)
TPA	Tampa	\$633	\$337	\$458	\$1,122	\$897	\$296	\$175	(\$489)	(\$264)
YYZ	Toronto	\$2,345	\$1,206	\$1,424	\$1,531	\$1,633	\$1,139	\$921	\$814	\$712
DCA	Washington DC	\$300	\$521	\$508	\$715	\$1,169	(\$221)	(\$208)	(\$415)	(\$869)
IAD	Washington DC	\$637	\$589	\$508	\$715	\$1,166	\$48	\$129	(\$78)	(\$529)
PBI	West Palm Beach	\$694	\$428	\$526	\$1,367	\$1,133	\$266	\$168	(\$673)	(\$439)
							\$360	\$329	\$19	(\$177) Average Fare difference

*These sample airfares were available 08/31/08, based on a 0 day advance purchase and a 3 day stay. Other restrictions may apply. To obtain the most up-to-date pricing information for your travel needs, please contact your professional travel agent or visit the following web sites: www.continental.com; www.delta.com; www.nwa.com; www.usairways.com; www.travelocity.com; www.orbitz.com; or www.expedia.com. Airfares are subject to change without notice - and lower airfares are often not available on all dates. Please see our "special airfares" section on our web site for any last minute airfare specials. Sample airfares will be updated each Tuesday.

Blue highlighted numbers represent fare differentials in excess of \$35 for GSP, \$70 for CLT, \$100 for ATL, and \$35 for TRI.

Asheville Regional Airport
Sample airfares as of 08/31/08
21 Day Advance Purchase, 3 day Stay

		Difference in Fares								
		ASHEVILLE	GREENVILLE	CHARLOTTE	ATLANTA	TRI-CITIES	GREENVILLE	CHARLOTTE	ATLANTA	TRI-CITIES
ABQ	Albuquerque	\$489	\$428	\$427	\$485	\$538	\$61	\$62	\$4	(\$49)
ATL	Atlanta	\$461		\$207	\$385	\$389	\$461	\$254	\$76	\$72
AUS	Austin	\$499	\$297	\$309	\$442	\$382	\$202	\$190	\$57	\$117
BWI	Baltimore	\$280	\$247	\$201	\$514	\$332	\$33	\$79	(\$234)	(\$52)
BOS	Boston	\$237	\$268	\$208	\$408	\$382	(\$31)	\$29	(\$171)	(\$145)
ORD	Chicago	\$237	\$257	\$451	\$442	\$332	(\$20)	(\$214)	(\$205)	(\$95)
CVG	Cincinnati	\$338	\$368	\$474	\$353	\$368	(\$30)	(\$136)	(\$15)	(\$30)
CLE	Cleveland	\$407	\$349	\$366	\$362	\$291	\$58	\$41	\$45	\$116
DFW	Dallas	\$591	\$267	\$378	\$344	\$382	\$324	\$213	\$247	\$209
DEN	Denver	\$492	\$339	\$427	\$410	\$432	\$153	\$65	\$82	\$60
DTW	Detroit	\$422	\$289	\$298	\$338	\$431	\$133	\$124	\$84	(\$9)
FLL	Fort Lauderdale	\$505	\$250	\$228	\$653	\$382	\$255	\$277	(\$148)	\$123
RSW	Ft. Myers	\$542	\$249	\$294	\$462	\$382	\$293	\$248	\$80	\$160
BDL	Hartford	\$407	\$377	\$258	\$234	\$382	\$30	\$149	\$173	\$25
IAH	Houston	\$472	\$273	\$417	\$388	\$380	\$199	\$55	\$84	\$92
IND	Indianapolis	\$382	\$258	\$214	\$226	\$332	\$124	\$168	\$156	\$50
JAX	Jacksonville	\$481	\$209	\$234	\$594	\$332	\$272	\$247	(\$113)	\$149
MCI	Kansas City	\$412	\$251	\$228	\$458	\$382	\$161	\$184	(\$46)	\$30
LAS	Las Vegas	\$534	\$334	\$408	\$551	\$535	\$200	\$126	(\$17)	(\$1)
LAX	Los Angeles	\$493	\$267	\$338	\$554	\$532	\$226	\$155	(\$61)	(\$39)
MHT	Manchester	\$237	\$366	\$318	\$464	\$382	(\$129)	(\$81)	(\$227)	(\$145)
MEM	Memphis	\$471	\$252	\$357	\$362	\$427	\$219	\$114	\$109	\$44
MIA	Miami	\$497	\$258	\$287	\$526	\$382	\$239	\$210	(\$29)	\$115
MKE	Milwaukee	\$440	\$251	\$227	\$370	\$380	\$189	\$213	\$70	\$60
MSP	Minneapolis/Saint Paul	\$471	\$279	\$482	\$476	\$382	\$192	(\$11)	(\$5)	\$89
BNA	Nashville	\$385	\$366	\$228	\$423	\$584	\$19	\$157	(\$38)	(\$199)
MSY	New Orleans	\$621	\$257	\$228	\$418	\$382	\$364	\$393	\$203	\$239
LGA	New York	\$585	\$276	\$267	\$442	\$385	\$309	\$318	\$143	\$200
EWR	Newark	\$357	\$279	\$267	\$372	\$382	\$78	\$90	(\$15)	(\$25)
MCO	Orlando	\$556	\$277	\$208	\$430	\$382	\$279	\$348	\$126	\$174
PHL	Philadelphia	\$280	\$269	\$228	\$271	\$280	\$11	\$52	\$9	\$0
PHX	Phoenix	\$593	\$369	\$289	\$548	\$532	\$224	\$304	\$45	\$61
PIT	Pittsburgh	\$365	\$237	\$208	\$401	\$332	\$128	\$157	(\$36)	\$33
PDX	Portland	\$678	\$440	\$378	\$345	\$421	\$238	\$300	\$333	\$257
PVD	Providence	\$237	\$388	\$258	\$232	\$237	(\$151)	(\$21)	\$5	\$0

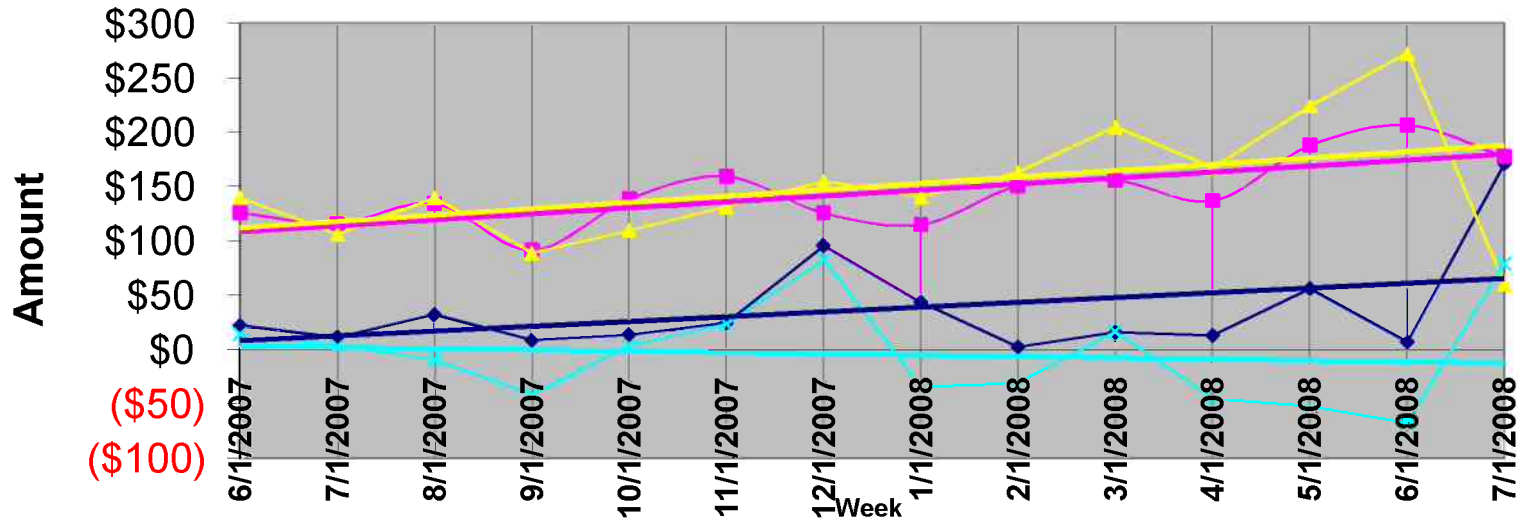
Asheville Regional Airport
Sample airfares as of 08/31/08
21 Day Advance Purchase, 3 day Stay

RDU	Raleigh/Durham	\$432	\$209	\$317	\$430	\$332	\$223	\$115	\$2	\$100
RIC	Richmond	\$540	\$239	\$298	\$430	\$332	\$301	\$242	\$110	\$208
STL	Saint Louis	\$421	\$247	\$186	\$404	\$332	\$174	\$235	\$17	\$89
SLC	Salt Lake City	\$531	\$374	\$342	\$526	\$591	\$157	\$189	\$5	(\$60)
SAT	San Antonio	\$511	\$278	\$309	\$450	\$432	\$233	\$202	\$61	\$79
SAN	San Diego	\$781	\$335	\$350	\$548	\$535	\$446	\$431	\$233	\$246
SFO	San Francisco	\$669	\$337	\$378	\$554	\$532	\$332	\$291	\$115	\$137
SRQ	Sarasota/Bradenton	\$496	\$239	\$288	\$498	\$382	\$257	\$208	(\$2)	\$114
SEA	Seattle	\$641	\$340	\$640	\$569	\$421	\$301	\$1	\$72	\$220
SYR	Syracuse	\$372	\$342	\$258	\$445	\$385	\$30	\$114	(\$73)	(\$13)
TPA	Tampa	\$505	\$217	\$258	\$438	\$382	\$288	\$247	\$67	\$123
YYZ	Toronto	\$710	\$594	\$467	\$476	\$807	\$116	\$243	\$234	(\$97)
DCA	Washington DC	\$260	\$269	\$288	\$432	\$335	(\$9)	(\$28)	(\$172)	(\$75)
IAD	Washington DC	\$260	\$269	\$288	\$412	\$332	(\$9)	(\$28)	(\$152)	(\$72)
PBI	West Palm Beach	\$507	\$249	\$248	\$464	\$382	\$258	\$259	\$43	\$125
							\$168	\$152	\$27	\$56 Average Fare difference

*These sample airfares were available 08/31/08, based on a 21 day advance purchase and a 3 day stay. Other restrictions may apply. To obtain the most up-to-date pricing information for your travel needs, please contact your professional travel agent or visit the following web sites: www.continental.com; www.delta.com; www.nwa.com; www.usairways.com; www.travelocity.com; www.orbitz.com; or www.expedia.com. Airfares are subject to change without notice - and lower airfares are often not available on all dates. Please see our "special airfares" section on our web site for any last minute airfare specials. Sample airfares will be updated each Tuesday.

Blue highlighted numbers represent fare differentials in excess of \$35 for GSP, \$70 for CLT, \$100 for ATL, and \$35 for TRI.

AVL Average Airfare Differences 21 Day Advance Purchase, 3 Day Stay



◆ GSP
 ■ CLT
 ▲ ATL
 ✦ TRI
 — Linear (GSP)
 — Linear (CLT)
 — Linear (ATL)
 — Linear (TRI)

**ASHEVILLE REGIONAL AIRPORT
EXPLANATION OF EXTRAORDINARY VARIANCES
MONTH ENDED June 30, 2008
(Month 12 of FY-2008)**

SUMMARY

Operating Revenue (page 4 of 9) for the month of June was \$536,551; a decrease of 8.66% less than the budgeted amount. Year-to-date Operating Revenue is 6% or \$424,753 over the budget figure. Operating Expenses (page 4 of 9) were 3.39% lower than the budget amount on a year-to-date basis. Passenger Facility Charges earned were \$82,432. Income from Investments was \$15,667 for the month of June. Operating Revenue from operations and land use before depreciation was \$38,599 for the month of June 2008. With increased revenues year to date from areas such as concessions, parking, landing fees and other space rentals, combined with continued efforts by staff to control expenses, our Year to date, Net Operating Income has exceeded budget by 46.78% or just over \$1.9 million.

REVENUES

Monthly revenues from all areas were lower than the budget amount. This is primarily the result of a slow down in passenger traffic and a decrease in aircraft operations in June related to the increase in fuel prices. Operating Revenue for the month of June 2008 was \$103,438 less than the amount of Operating Revenue at the Airport for the month of June 2007 (\$639,989). Subsequent to compilation of these preliminary financials for June, we discovered that Budget has been under paying CFC revenue by half. Specifically, that will mean an additional \$159,234 in revenue, bringing the CFC revenue for the year to \$899,737 or \$149,737 in excess of budget. These numbers will be updated in our Annual Audited Financial Report.

Year to date Operating Revenue is \$7,473,805; an increase of 6.03% over the budget figure.

EXPENSES

Total Operating Expenses for the month were 8.26 % higher than the budget amount and 3.39% under budget on a year to date basis. Expenses were over \$37,973 higher than the budget estimate for the period. This is primarily related to equipment purchases for parking corresponding to changes in the scope of services. Additional expenses are affect by timing for fiscal year end.

STATEMENT OF NET ASSETS

There were no significant changes in Net Assets in the month of June.

**ASHEVILLE REGIONAL AIRPORT
INVESTMENT AND INTEREST INCOME SUMMARY
For the Month Ended June 2008**

<u>Institution:</u>	<u>Date of Purchase</u>	<u>Date of Maturity</u>	<u>Interest Rate</u>	<u>Investment Amount</u>	<u>Monthly Interest</u>
Bank of America			1.91%	\$ 782,830	\$ 1,860
Petty Cash				100	
NC Capital Trust				2,714,456	5,746
Restricted Cash:					
PFC Revenue Account			1.20%	1,076,642	993
Wachovia-Gov. Advantage Acct.			1.43%	2,318,895	2,784
Rental Car Project Fund			1.80%	794,471	1,713
CFC Revenue			0.00%	1,036,632	373
<u>Commercial Paper:</u>					
General Electric	6/13/2008	09/12/08	2.45%	993,807	1,134
Neptune Funding	03/13/08	06/13/08	3.01%		1,065
Total				<u>\$ 9,717,833</u>	<u>\$ 15,667</u>

Investment Diversification:

1.BANKS	29.80%
2.CAP.TRUST	27.93%
3.GOV.ADV.ACCT.	32.04%
4.COM.PAPER	10.23%
5. FED. AGY	0%
	<u>100.00%</u>

**ASHEVILLE REGIONAL AIRPORT
STATEMENT OF CHANGES IN FINANCIAL POSITION
For the Month Ended June 2008**

	<u>Month</u>	<u>Prior Period</u>
Cash and Investments Beginning of Period (Month 6-01-08, Prior Period 5-01-08)	\$ 9,998,752	\$ 11,259,270
Net Income before Contributions	(303,455)	(212,044)
Depreciation	475,946	475,946
Decrease/(Increase) in Receivables	(313,100)	(89,773)
Increase/(Decrease) in Payables	368,716	(1,131,578)
Decrease/(Increase) in Prepaid Expenses	(23,530)	(23,529)
Decrease/(Increase) in Long Term Assets	(770,481)	(236,948)
Contributed Capital		
Capital Funds	120,863	(36,239)
Carryback of Payments to Prior Period	193,722	23,105
Bonds Payable - Current	(29,600)	(29,458)
Bonds Payable - Non-Current		
Increase(Decrease) in Cash	<u>(280,919)</u>	<u>(1,260,518)</u>
Cash and Investments End of Period (06/30/2008)	<u>\$ 9,717,833</u>	<u>\$ 9,998,752</u>

Asheville Regional Airport Authority
Statement of Revenue, Expenses and Changes in Net Assets

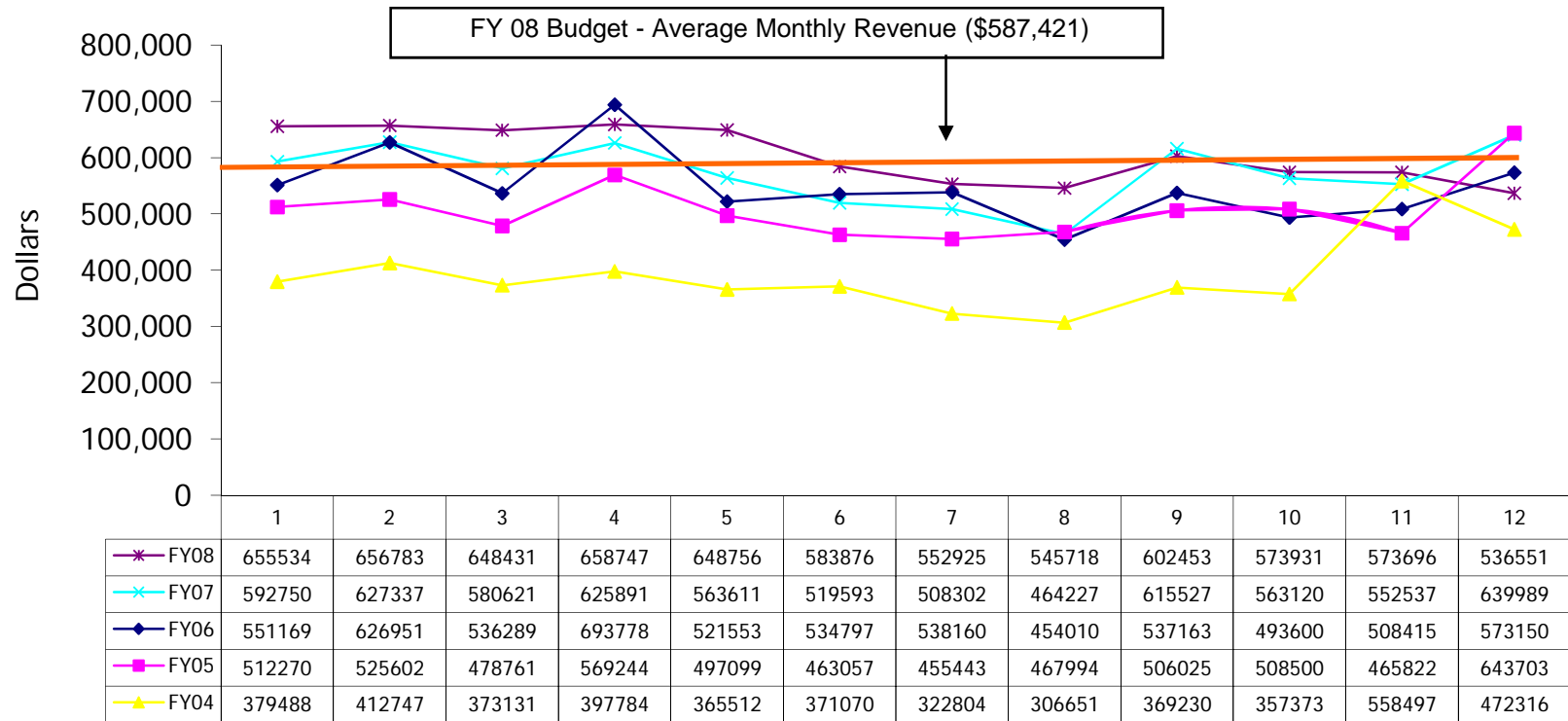
For the Twelve Months Ending June 30, 2008

	June Actual	June Budget	Variance %	YTD Actual	YTD Budget	Variance %	Annual Budget
Operating Revenue:							
Terminal	\$131,799	\$143,857	(8.38%)	\$2,484,660	\$1,726,283	43.93%	\$1,726,283
Airfield	82,679	86,574	(4.50%)	1,136,976	1,038,890	9.44%	1,038,890
Hangar	48,784	54,044	(9.73%)	660,815	648,525	1.90%	648,525
Parking Lot/Roadway	260,966	288,820	(9.64%)	3,033,520	3,465,852	(12.47%)	3,465,852
Land Use Fees	12,323	14,125	(12.76%)	157,834	169,502	(6.88%)	169,502
Total Operating Revenue	\$536,551	\$587,420	(8.66%)	\$7,473,805	\$7,049,052	6.03%	\$7,049,052
Operating Expenses:							
Administrative	\$114,089	\$123,926	(7.94%)	\$2,429,135	\$2,205,630	10.13%	\$2,205,630
Terminal	229,162	210,217	9.01%	1,778,732	2,010,344	(11.52%)	2,010,344
Airfield	109,418	100,767	8.59%	931,326	1,209,202	(22.98%)	1,209,202
Hangar	-	-	-	9,942	-	-	-
Parking Lot	45,283	24,454	85.18%	380,717	293,450	29.74%	293,450
Land Use Expenses	-	615	(100.00%)	1,936	7,380	(73.77%)	7,380
Total Operating Expenses	\$497,952	\$459,979	8.26%	\$5,531,788	\$5,726,006	(3.39%)	\$5,726,006
Operating Revenue before Depreciation	\$38,599	\$127,441	(69.71%)	\$1,942,017	\$1,323,046	46.78%	\$1,323,046
Depreciation	475,946	247,359	92.41%	3,419,543	2,968,302	15.20%	2,968,302
Operating Income(Loss) Before Non-Operating Revenue and Expenses	(\$437,347)	(\$119,918)	264.71%	(\$1,477,526)	(\$1,645,256)	(10.19%)	(\$1,645,256)
Non-Operating Revenue and Expense							
Customer Facility Charges	58,428	62,500	(6.52%)	740,503	750,000	(1.27%)	750,000
Passenger Facility Charges	82,432	100,000	(17.57%)	926,684	1,200,000	(22.78%)	1,200,000
Interest Revenue	15,667	37,125	(57.80%)	492,503	445,500	10.55%	445,500
Interest Expense	(22,635)	-	-	(182,925)	-	-	-
Sale of Assets	-	-	-	60	-	0.00%	-
Non-Operating Revenue-Net	\$133,892	\$199,625	(32.93%)	\$1,976,825	\$2,395,500	(17.48%)	\$2,395,500
Income (Loss) Before Capital Contributions	(\$303,455)	\$79,707	(480.71%)	\$499,299	\$750,244	(33.45%)	\$750,244
Capital Contributions	\$0	\$0	0.00%	\$1,172,627	\$0	0.00%	\$0
Increase in Net Assets	(\$303,455)	\$79,707	(480.71%)	\$1,671,926	\$750,244	122.85%	\$750,244

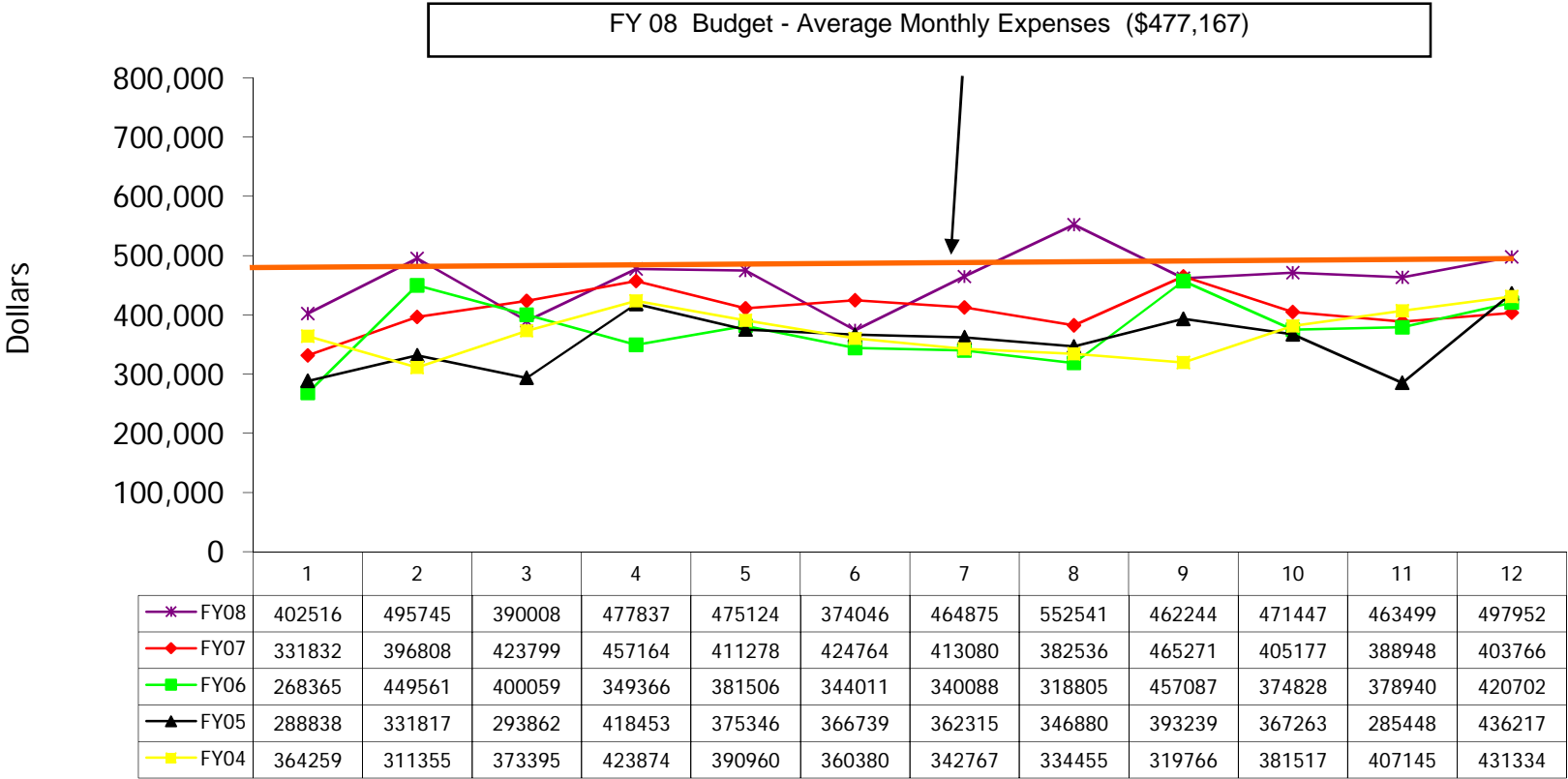
ASHEVILLE REGIONAL AIRPORT AUTHORITY
STATEMENT OF FINANCIAL POSITION
June 30, 2008

	<u>June</u>	<u>Last Month</u>
ASSETS		
Current Assets		
Unrestricted Net Assets:		
Cash and Cash Equivalents	\$3,497,386	\$3,578,751
Investments	993,807	992,461
Accounts Receivable	1,467,094	1,780,194
Prepaid Expenses	103,400	126,930
Total Unrestricted Assets	<u>6,061,687</u>	<u>6,478,336</u>
Restricted Assets:		
Capital Funds	88,679	209,542
Cash and Cash Equivalents	5,226,640	5,427,540
Receivables		
Passenger Facility Charge Funds: Receivables		
Total Restricted Assets	<u>5,315,319</u>	<u>5,637,082</u>
Total Current Assets	11,377,006	12,115,418
Noncurrent Assets		
Capital Assets	13,827,271	13,056,790
Property and Equipment - Net	38,609,612	38,593,172
TOTAL ASSETS	<u><u>\$63,813,889</u></u>	<u><u>\$63,765,380</u></u>
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts Payable	\$647,375	\$278,659
Total Payable from Unrestricted Assets	647,375	278,659
Payable from Restricted Assets:		
Construction Contracts Payable	605,319	605,319
Construction Contract Retainages	155,790	155,790
Bonds Payable - Current Portion	0	29,600
Total Payable From Restricted Assets	<u>761,109</u>	<u>790,709</u>
Total Current Liabilities	1,408,484	1,069,368
Non-Current Liabilities:		
Rental Car Project Bond	4,661,626	4,661,626
Total Non-Current Liabilities	<u>4,661,626</u>	<u>4,661,626</u>
Total Liabilities	6,070,110	5,730,994
Net Assets:		
Invested in Capital Assets	38,609,612	38,593,172
Unrestricted	<u>19,134,167</u>	<u>19,441,214</u>
Total Net Assets	<u>57,743,779</u>	<u>58,034,386</u>
TOTAL LIABILITIES	<u><u>\$63,813,889</u></u>	<u><u>\$63,765,380</u></u>

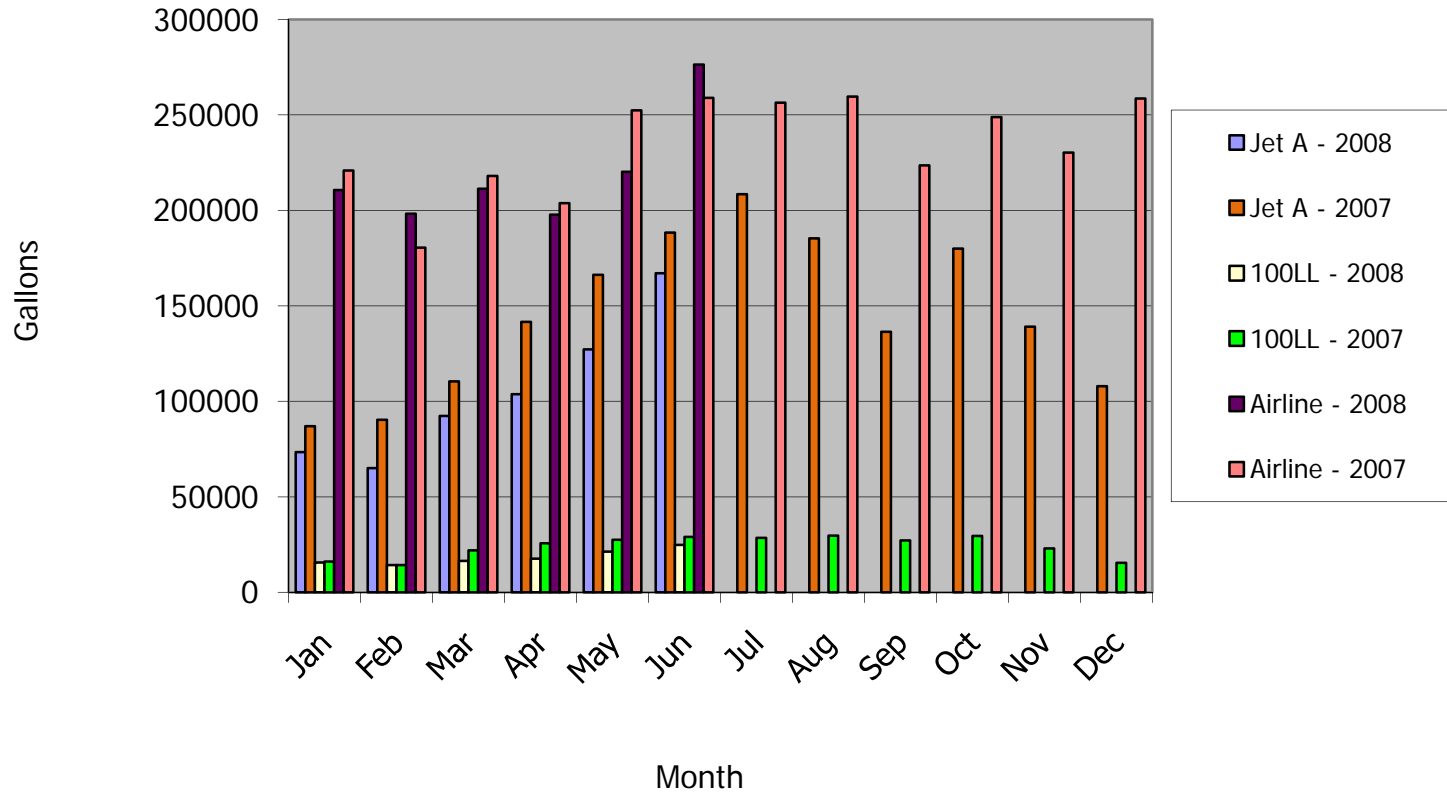
ASHEVILLE REGIONAL AIRPORT Annual Operating Revenue by Month June 2008



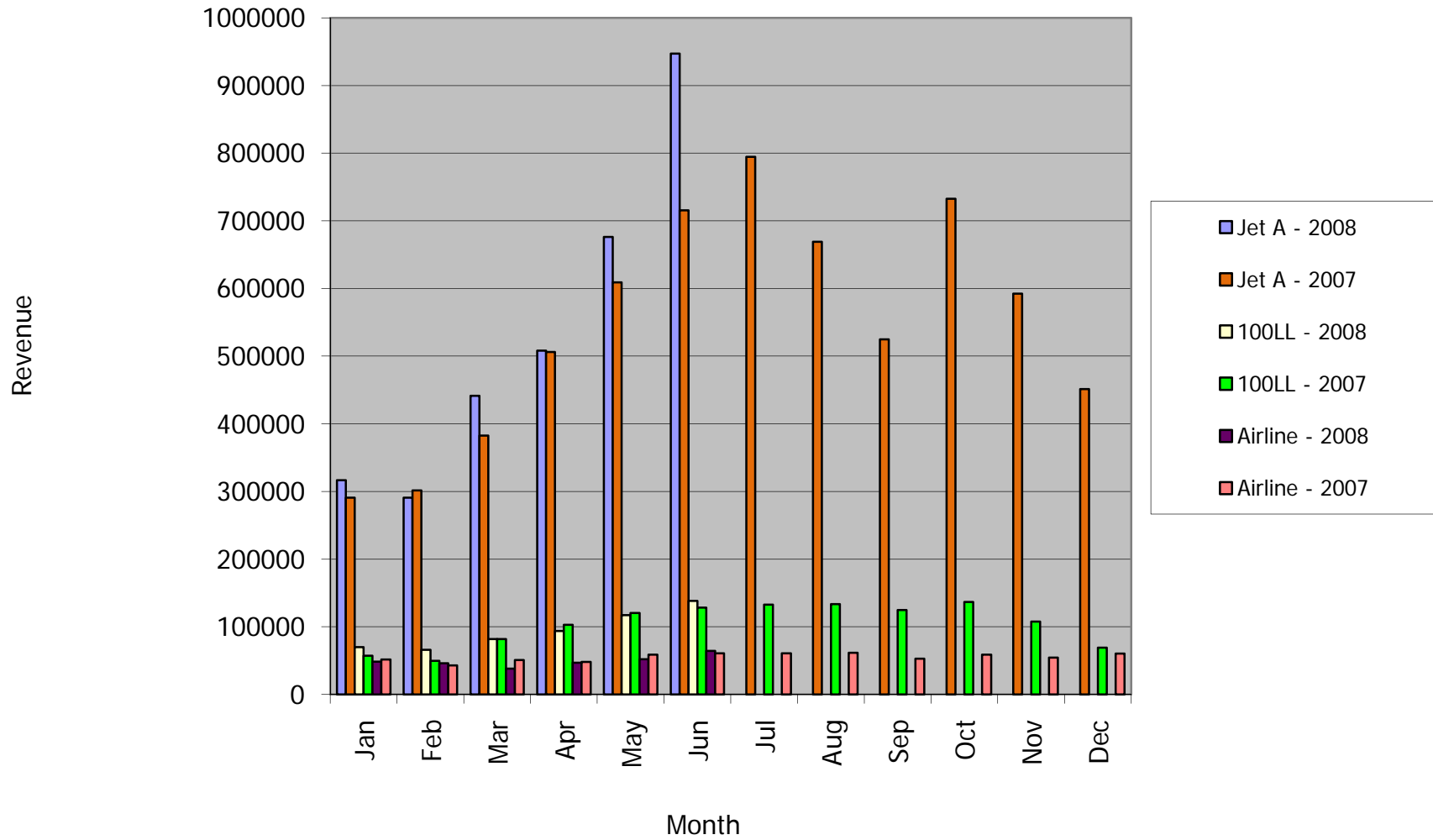
ASHEVILLE REGIONAL AIRPORT Annual Operating Expenses by Month June 2008



AVL Fuels Sales - Gallons June 2008



AVL Fuels Sales - Revenue June 2008





MARKETING & PUBLIC RELATIONS REPORT

August, 2008

- Art in the Airport –The sixth exhibit opened July 18, 2008, and runs until November 4, 2008. The art features eight artists and includes oil on canvas, carving on aluminum, metal/copper pieces and graphite works.
- Completed artwork for WHKP Billboard, NC Economic Development Guide.
- Sponsored the Hendersonville Chamber Business Morning Update, attended Asheville CVB travel update session.
- Working on FY 09 Marketing Plan
- Asheville Tourists Summer Fly-away Promotion continues. Solidified Fly Away Promotions with Star 104.3; Finalizing Fly Away with KISS County 99.9. Met with Apple Festival leaders and WOXL to finalize participation for that Labor Day event.
- Met with Journal Communications, Yellowbook, Citizen Times, Southern Living, New Life Journal, Out in Asheville ad reps to discuss potential advertising buys.
- Formulated and distributed 7 news releases
- Reviewing promotional items
- Beginning to plan for Tenant Barbecue
- Website Statistics - Google Analytics: See attached data regarding July activity at www.flyavl.com
- Booking Engine Statistics – Since July 1, AVL has had a total of 26 hotel, air and rental car reservations for a total of \$208.00 in booking fees collected.

Airportsurvey.com



AVL

Airport Facilities Review For 2nd Quarter 2008

Welcome

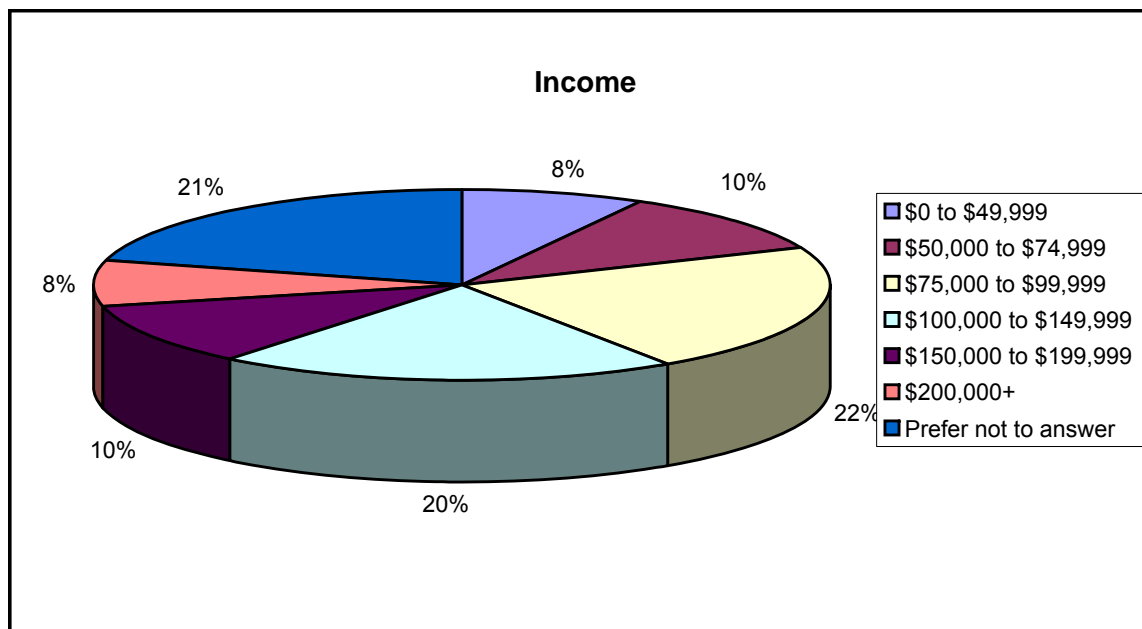
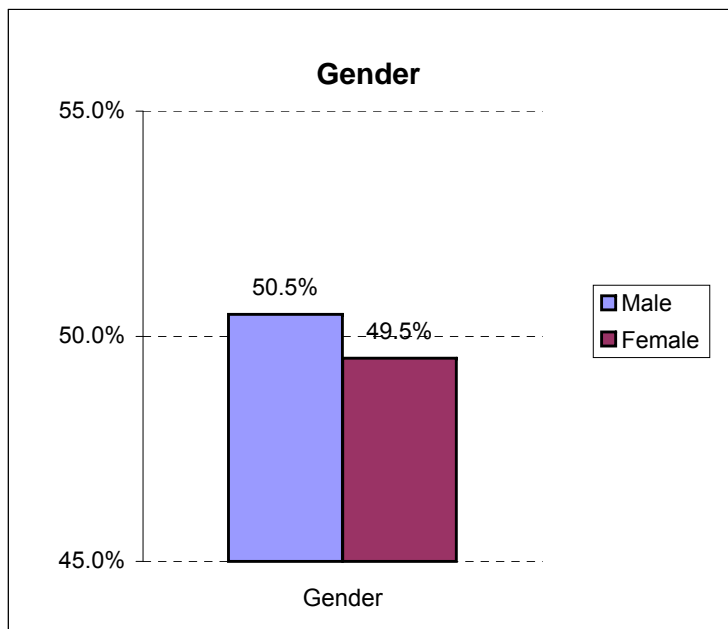
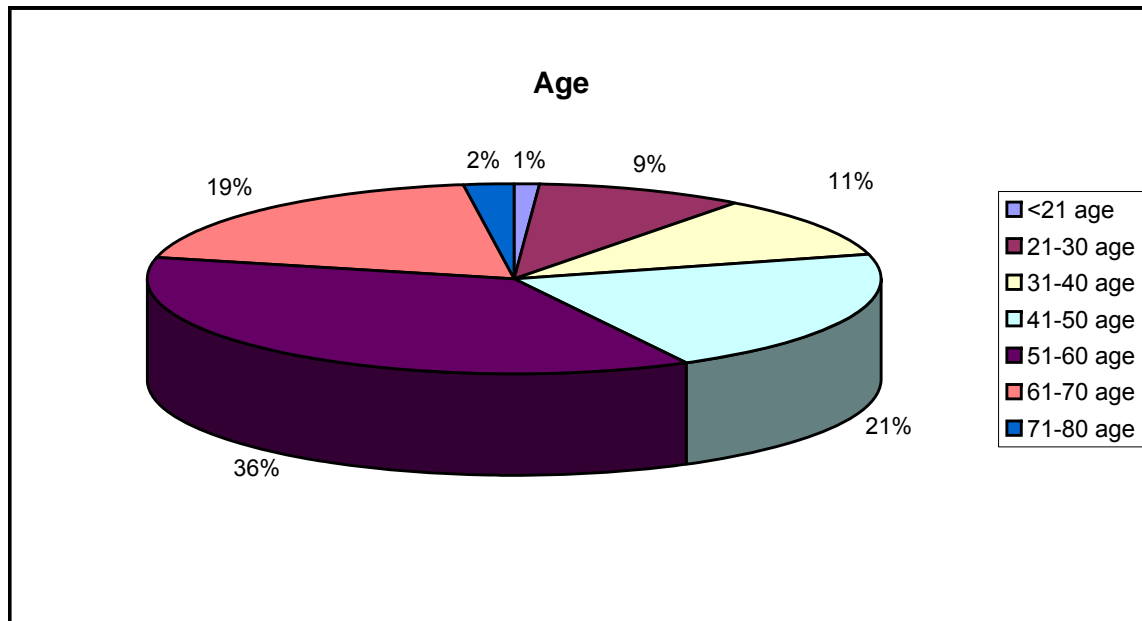
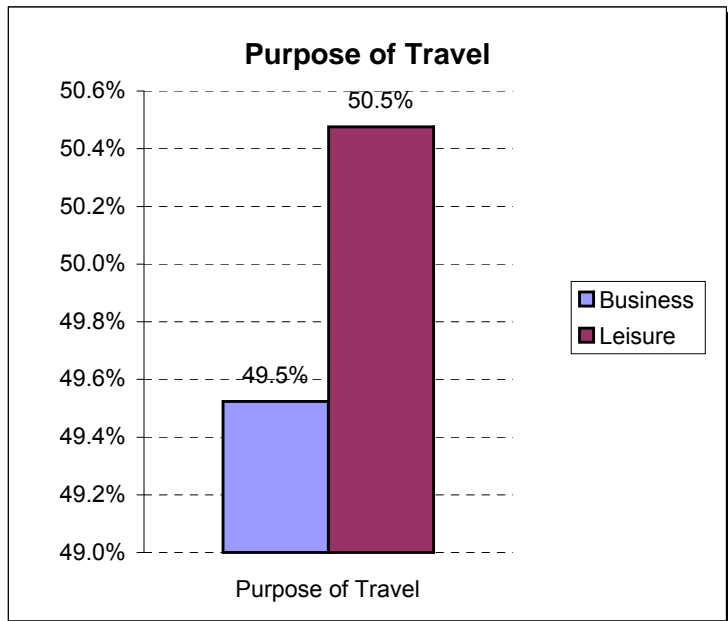
- Welcome to the Airportsurvey.com Airport Facilities Review for the recent quarter, a complimentary data set provided to Airportsurvey.com participating airports
- The following slides provide non-weighted scores and ratings based on an independent survey of air travelers
- Note that passenger responses are based on perception, rather than objective assessment
- Value Added Services available from Canmark include:
 - Report analysis
 - Statistical testing
 - Air carrier responses
 - Non-facility responses
 - Tailored comparison sets
 - Passenger demographics
 - Sample size enhancement
 - Targeted and customized reporting
 - Custom survey questions and content

No representations are made as to the completeness or accuracy of information contained herein. Airport facility raw data is available upon request.

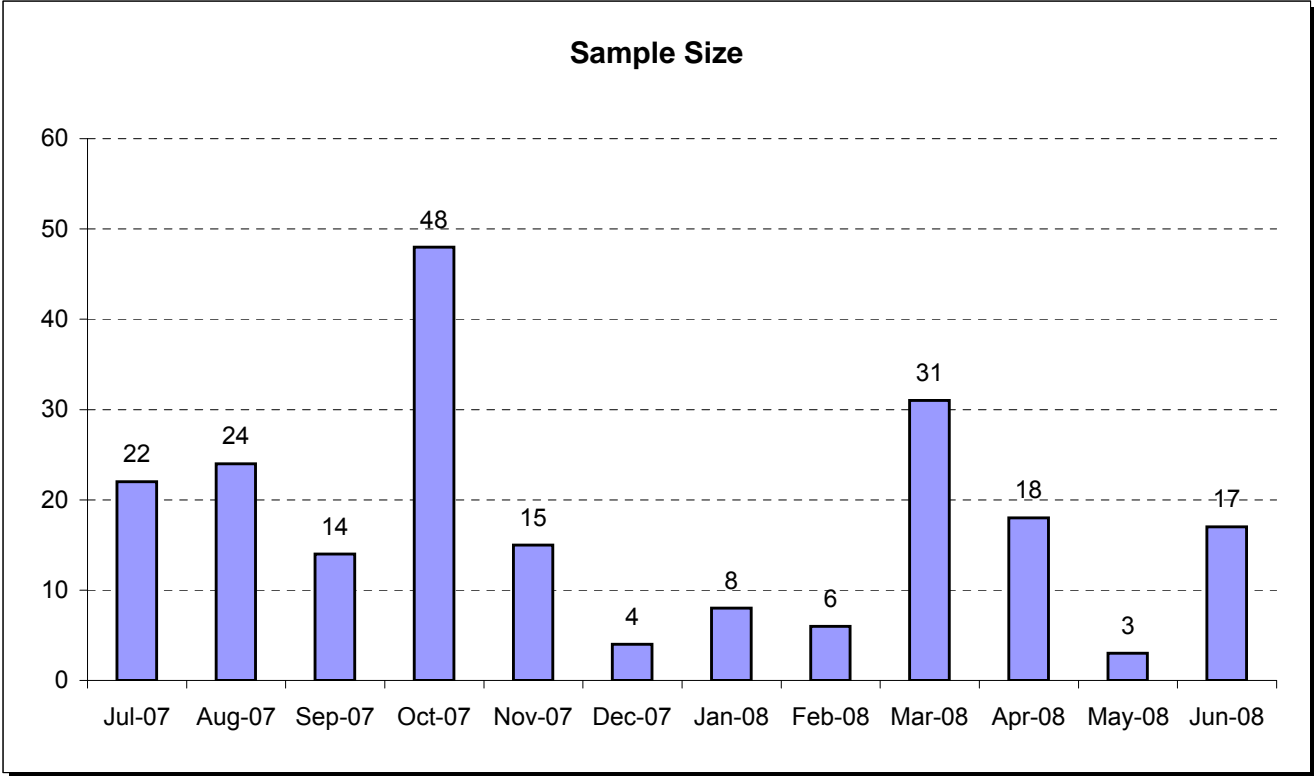
Overview

- ***Airportsurvey.com*** is an ongoing, all-inclusive online passenger satisfaction survey program from Canmark Research Center
- Invitations to take the survey are distributed at select airports across the country
- Over 30 airports participate
- Each survey invitation card is single-use, and must reference an actual flight
- Survey distribution occurs approximately three days per month
- Response scale is 1 through 5: Poor, Fair, Good, Very Good, Excellent
- Survey participants have a chance to win round-trip airline tickets
- Response rates vary from 10% to 20% based on location
- Facilities attributes are scored according to check-in airport
- Airports are grouped into three tiers according to DOT originating revenue

Passenger Demographics



General Findings



Sample is clustered around airport invitation distribution dates.

Sample reflects passengers intercepted at arrival airports who rated check-in airport.

	AVL	Similar	+/-	Pct
Overall	4.18	4.05	0.13	3.2%
Availability of parking	4.04	3.93	0.12	2.8%
Cost of parking	3.54	3.36	0.18	5.1%
Clear, easy to follow signs	4.05	3.89	0.16	3.9%
Cleanliness	4.25	4.10	0.15	3.5%
Restrooms	4.12	3.98	0.14	3.5%
Concessions / restaurants	3.05	3.27	(0.22)	-7.1%
Transportation to your gate / concourse / terminal	3.86	3.76	0.10	2.5%
Security: Wait time at checkpoint	4.50	4.06	0.44	9.8%
Security: Professionalism of personnel	4.48	4.08	0.39	8.8%
Security: Confidence in airport security procedures	4.24	3.83	0.41	9.6%

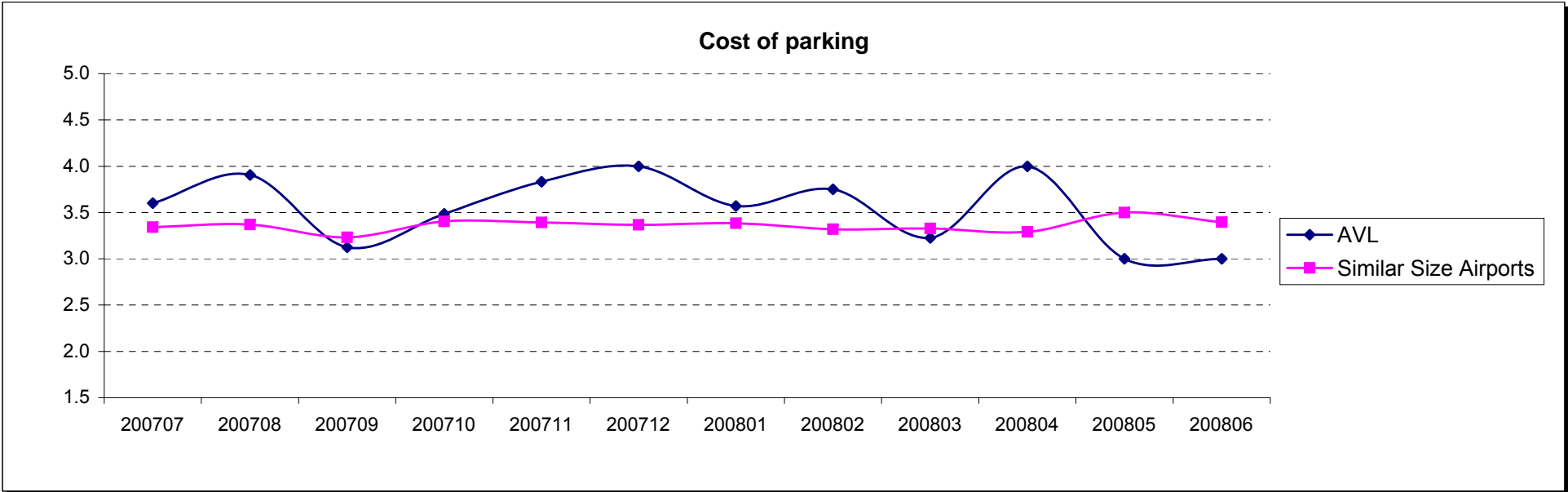
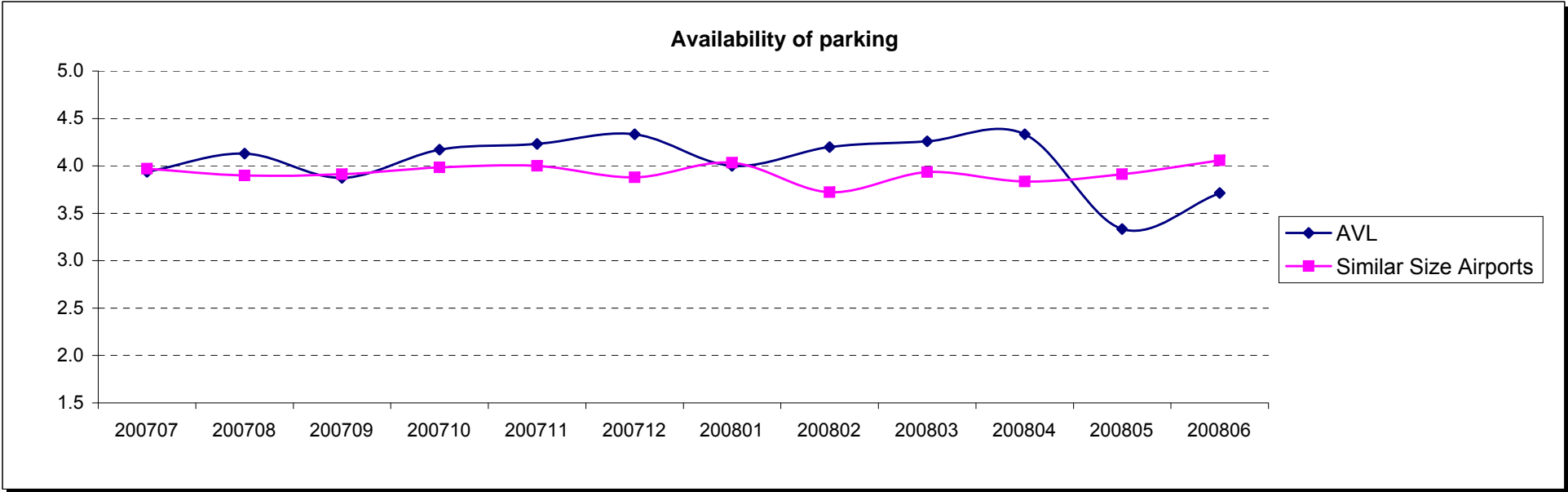
Statistical (means) not performed on results

AVL Responses	210
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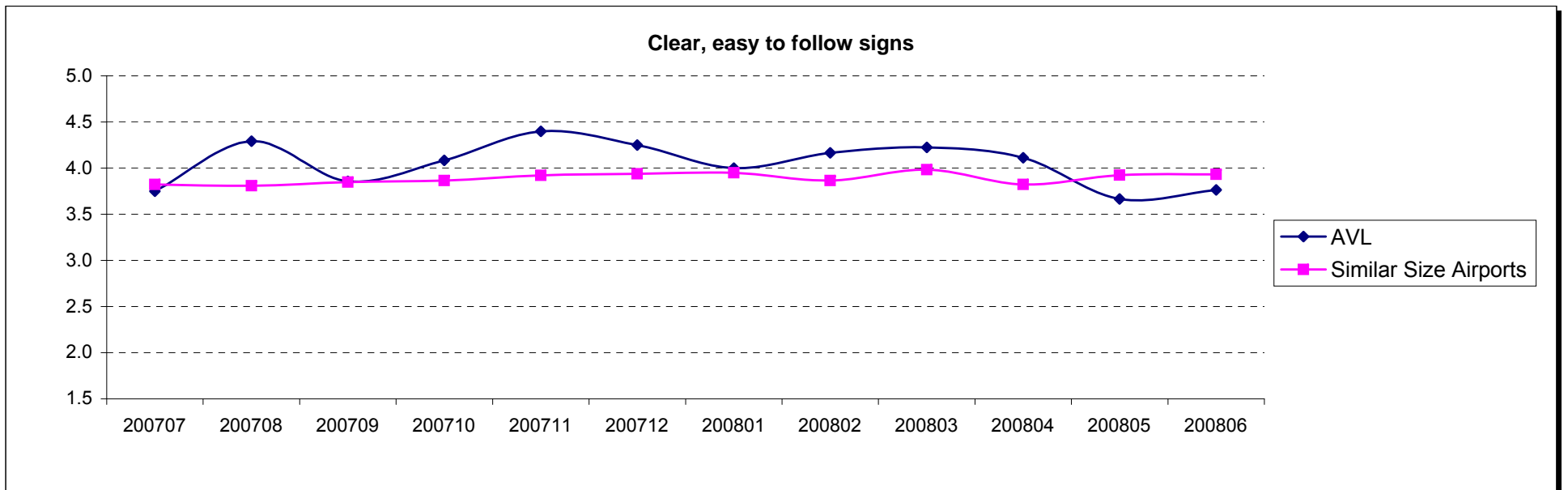
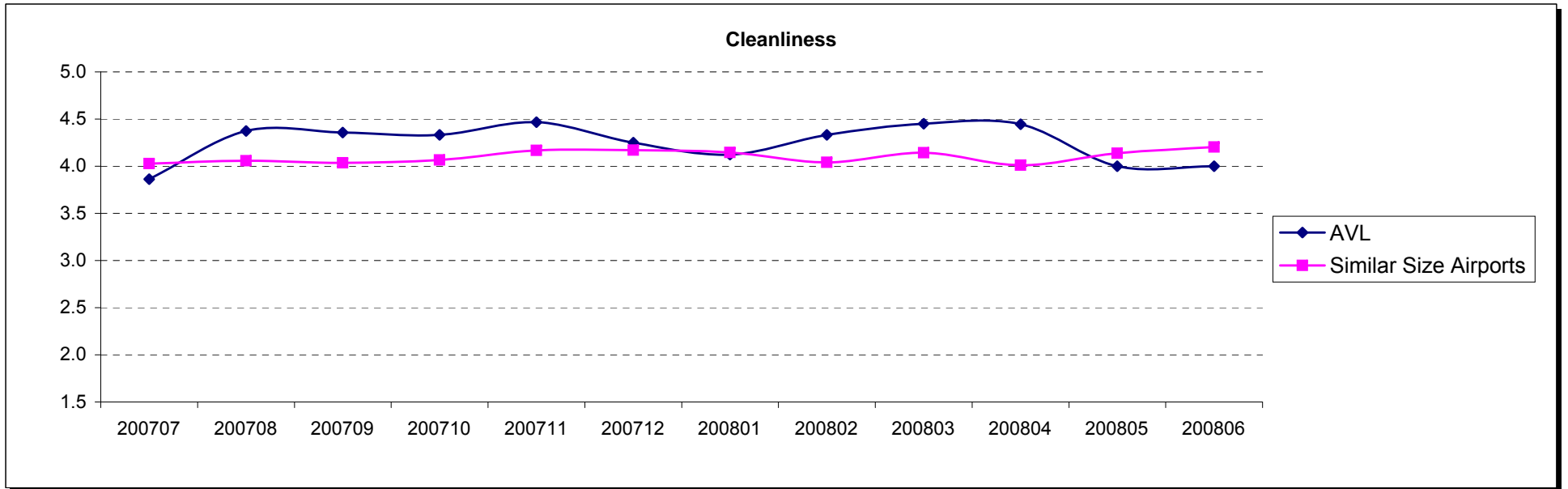
Overall Satisfaction with Airport Facilities



Parking Satisfaction

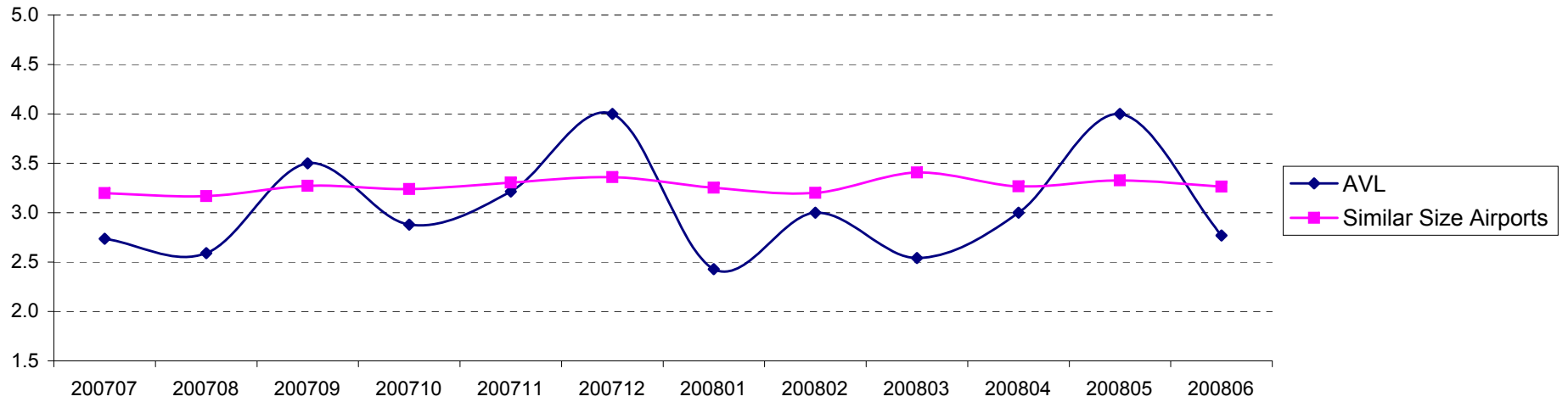


Cleanliness and Signage

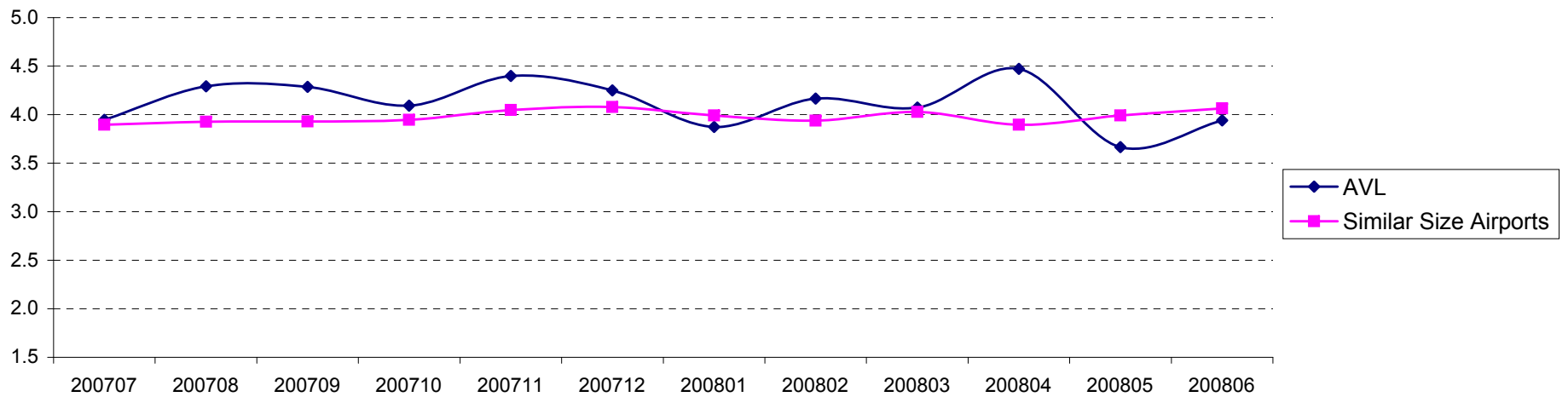


Concessions and Restrooms

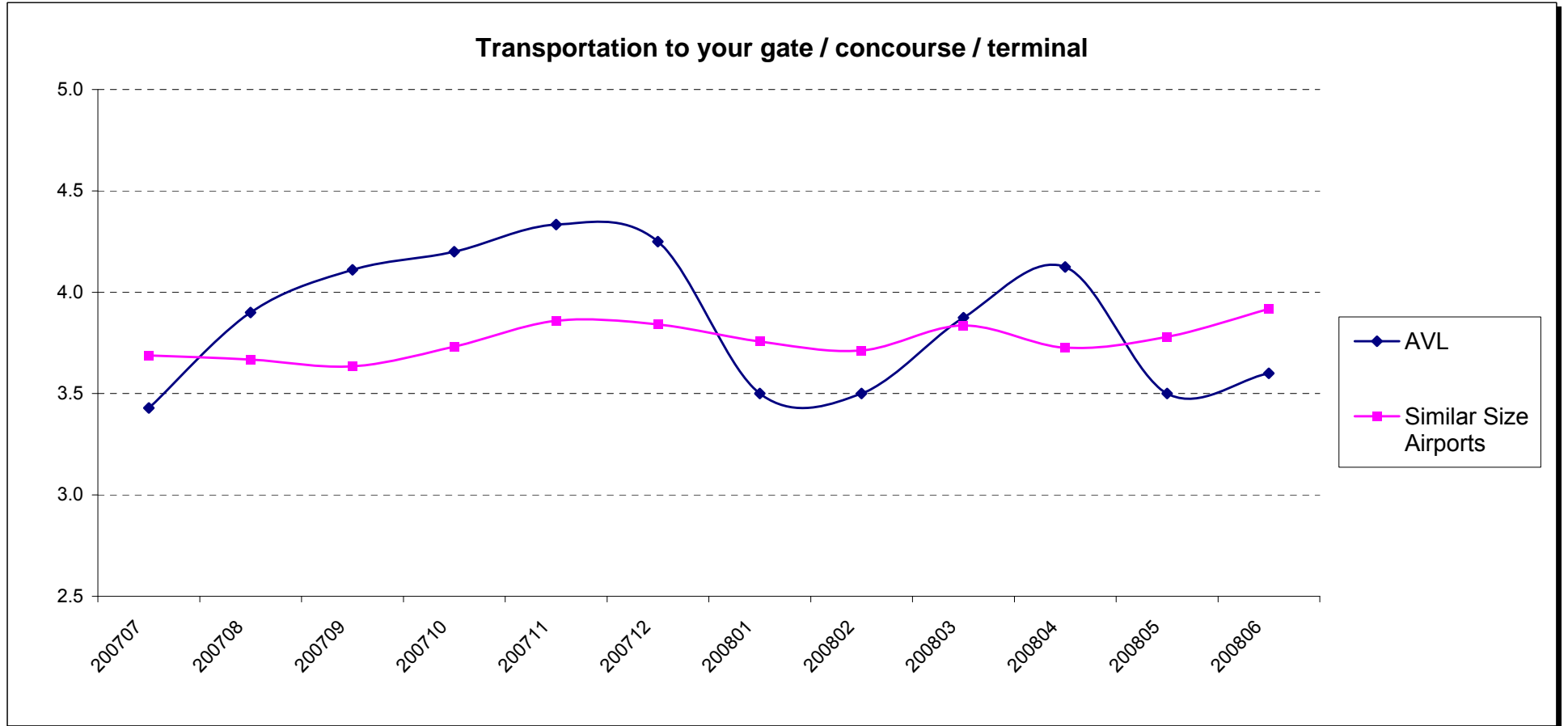
Concessions / Restaurants



Restrooms

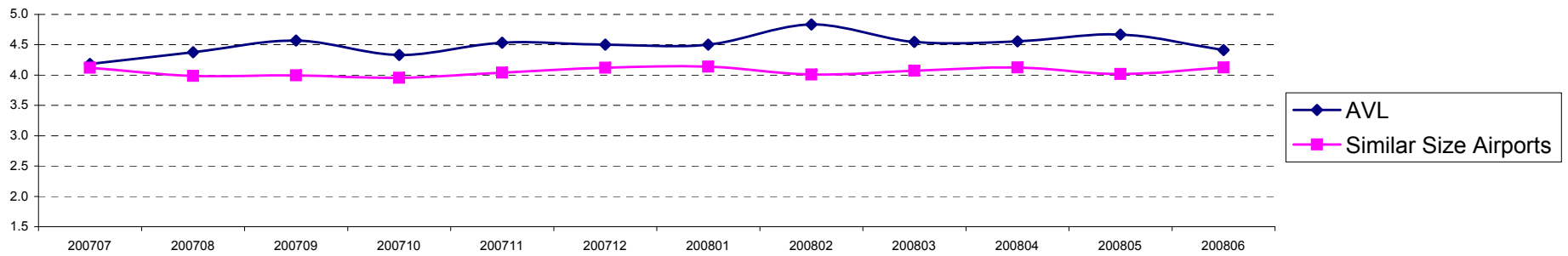


Transportation to Departure Gate



Airport Security

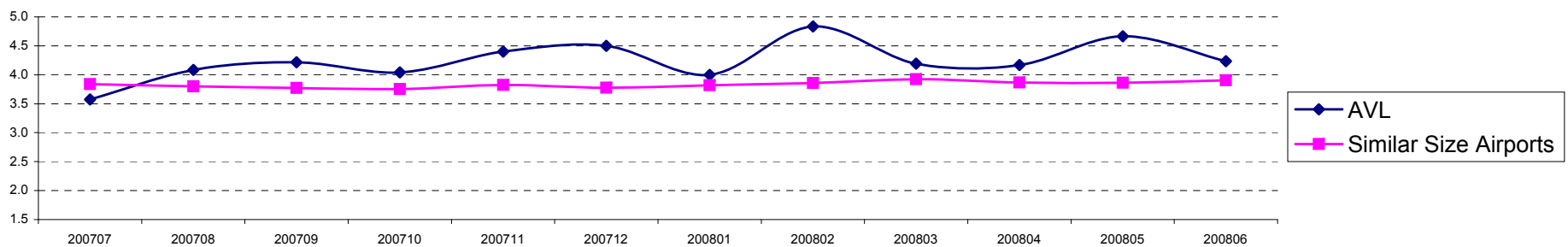
Security: Wait time at checkpoint



Security: Professionalism of security personnel



Security: Confidence in airport security procedures



Appendix A - Geographic Breakdown of Respondents

AK	2	TX	5
AR	1	UT	1
AZ	1	VA	1
CA	7	VT	1
CO	4	WA	2
CT	2	WI	1
DC	2	WY	2
FL	11		
IN	2		
KS	2		
LA	2		
MA	8		
MD	1		
MI	2		
MN	1		
MO	1		
NC	118		
NH	1		
NM	1		
NY	6		
OH	1		
OR	2		
PA	1		
SC	4		
SD	1		
TN	1		

Note: Only includes passengers who indicated state of residence

Appendix B - About Canmark

- Since 1993 Canmark Technologies has combined market research, programming, and technical expertise with thoughtful attention to client needs. Our problem-solving orientation has earned the respect of business clients and market researchers across North America.
- With an experienced staff of technical experts and project managers specializing in various fields of data capture and manipulation, programming and software development, web design and scripting, Canmark is able to leverage superior technology and know-how to support projects of all types and scope in the most cost-effective manner possible.
- Areas of expertise include survey development and delivery, project and data management services, requirements gathering, data sampling, paper and web forms management, custom lasering and printing, distribution logistics, data processing, custom programming for data cleansing, reporting and data analysis, and project consulting.
- We stand ready to meet your data needs, if you have any questions, please do not hesitate to contact us.

Appendix C - Contacts

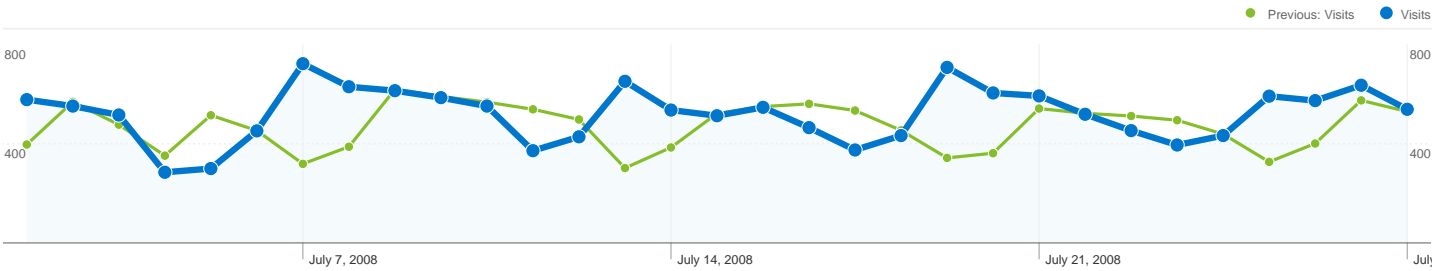
North America & Europe

Paul Isaacs, President

pisaacs@canmarktech.com

1-877-441-2057, ext. 11





Site Usage

16,156 Visits
 Previous: 14,642 (10.34%)

36.48% Bounce Rate
 Previous: 33.90% (7.63%)

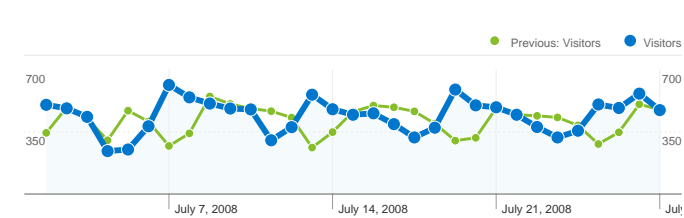
62,020 Pageviews
 Previous: 58,795 (5.49%)

00:06:16 Avg. Time on Site
 Previous: 00:06:48 (-7.62%)

3.84 Pages/Visit
 Previous: 4.02 (-4.40%)

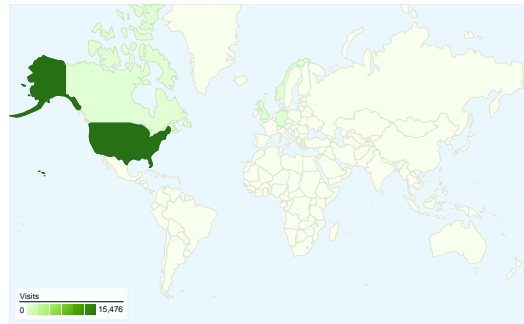
67.41% % New Visits
 Previous: 71.75% (-6.06%)

Visitors Overview

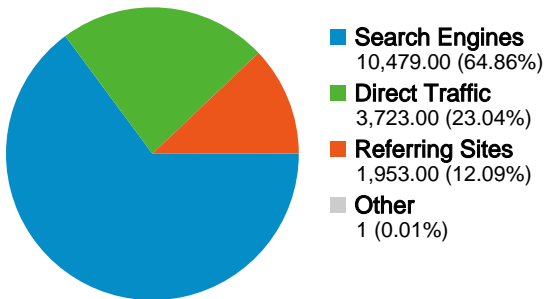


Visitors
12,052

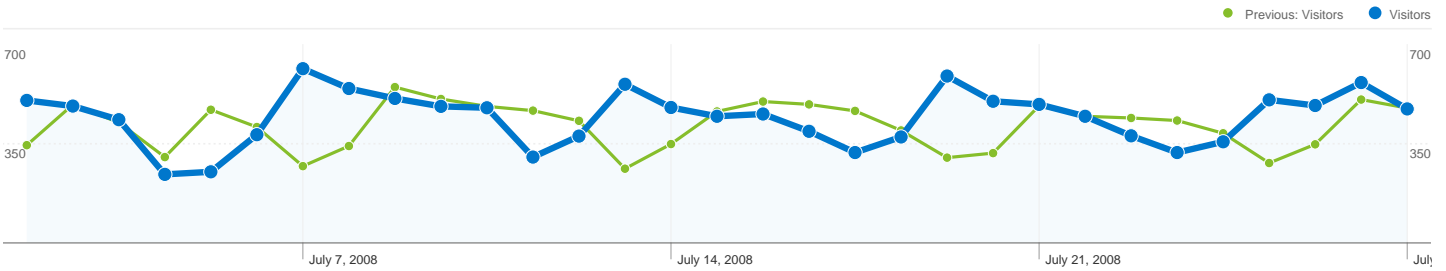
Map Overlay world



Traffic Sources Overview



Content Overview		
Pages	Pageviews	% Pageviews
/		
Jul 1, 2008 - Jul 31, 2008	17,851	28.78%
Jul 1, 2007 - Jul 31, 2007	21,189	36.04%
% Change	-15.75%	-15.75%
/flights/flight-view---real-time.html		
Jul 1, 2008 - Jul 31, 2008	8,069	13.01%
Jul 1, 2007 - Jul 31, 2007	4,494	7.64%
% Change	79.55%	79.55%
/flights/arrivals---real-time.html		
Jul 1, 2008 - Jul 31, 2008	2,698	4.35%
Jul 1, 2007 - Jul 31, 2007	2,298	3.91%
% Change	17.41%	17.41%
/rental-cars/		
Jul 1, 2008 - Jul 31, 2008	1,718	2.77%
Jul 1, 2007 - Jul 31, 2007	1,324	2.25%
% Change	29.76%	29.76%
/airport-administration/employment.html		
Jul 1, 2008 - Jul 31, 2008	1,662	2.68%
Jul 1, 2007 - Jul 31, 2007	827	1.41%
% Change	100.97%	100.97%



12,052 people visited this site

16,156 Visits
Previous: 14,642 (10.34%)

12,052 Absolute Unique Visitors
Previous: 11,317 (6.49%)

62,020 Pageviews
Previous: 58,795 (5.49%)

3.84 Average Pageviews
Previous: 4.02 (-4.40%)

00:06:16 Time on Site
Previous: 00:06:48 (-7.62%)

36.48% Bounce Rate
Previous: 33.90% (7.63%)

67.56% New Visits
Previous: 71.85% (-5.98%)

Technical Profile

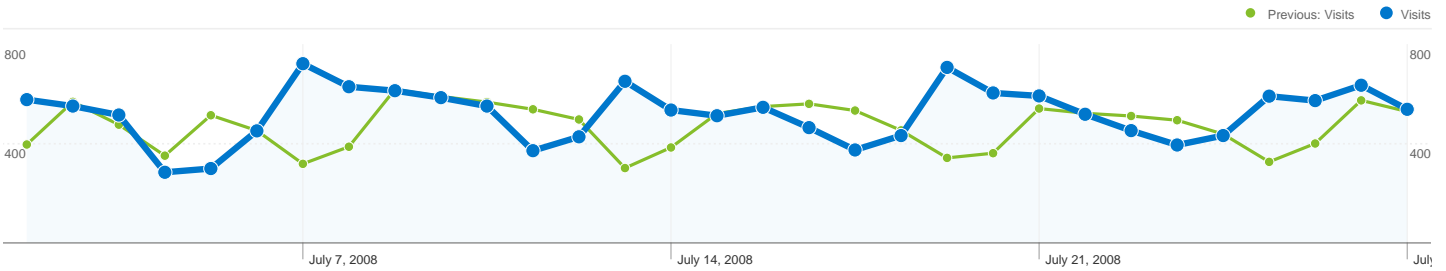
Browser	Visits	% visits	Connection Speed	Visits	% visits
Internet Explorer			Cable		
Jul 1, 2008 - Jul 31, 2008	12,123	75.04%	Jul 1, 2008 - Jul 31, 2008	5,534	34.25%
Jul 1, 2007 - Jul 31, 2007	11,744	80.21%	Jul 1, 2007 - Jul 31, 2007	4,614	31.51%
% Change	3.23%	3.23%	% Change	19.94%	19.94%
Firefox			DSL		
Jul 1, 2008 - Jul 31, 2008	2,802	17.34%	Jul 1, 2008 - Jul 31, 2008	4,211	26.06%
Jul 1, 2007 - Jul 31, 2007	2,067	14.12%	Jul 1, 2007 - Jul 31, 2007	3,940	26.91%
% Change	35.56%	35.56%	% Change	6.88%	6.88%
Safari			Unknown		
Jul 1, 2008 - Jul 31, 2008	976	6.04%	Jul 1, 2008 - Jul 31, 2008	3,905	24.17%
Jul 1, 2007 - Jul 31, 2007	699	4.77%	Jul 1, 2007 - Jul 31, 2007	3,695	25.24%

% Change	39.63%	39.63%
Opera		
Jul 1, 2008 - Jul 31, 2008	177	1.10%
Jul 1, 2007 - Jul 31, 2007	22	0.15%
% Change	704.55%	704.55%
Mozilla		
Jul 1, 2008 - Jul 31, 2008	31	0.19%
Jul 1, 2007 - Jul 31, 2007	32	0.22%
% Change	-3.12%	-3.12%




% Change	5.68%	5.68%
T1		
Jul 1, 2008 - Jul 31, 2008	1,553	9.61%
Jul 1, 2007 - Jul 31, 2007	1,326	9.06%
% Change	17.12%	17.12%
Dialup		
Jul 1, 2008 - Jul 31, 2008	709	4.39%
Jul 1, 2007 - Jul 31, 2007	839	5.73%
% Change	-15.49%	-15.49%

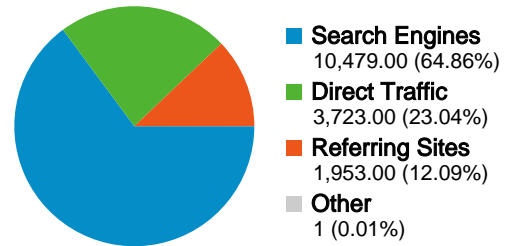
Traffic Sources Overview

Jul 1, 2008 - Jul 31, 2008
Comparing to: Jul 1, 2007 - Jul 31, 2007



All traffic sources sent a total of 16,156 visits

-  **23.04% Direct Traffic**
Previous: 19.15% (20.33%)
-  **12.09% Referring Sites**
Previous: 16.81% (-28.08%)
-  **64.86% Search Engines**
Previous: 64.01% (1.33%)

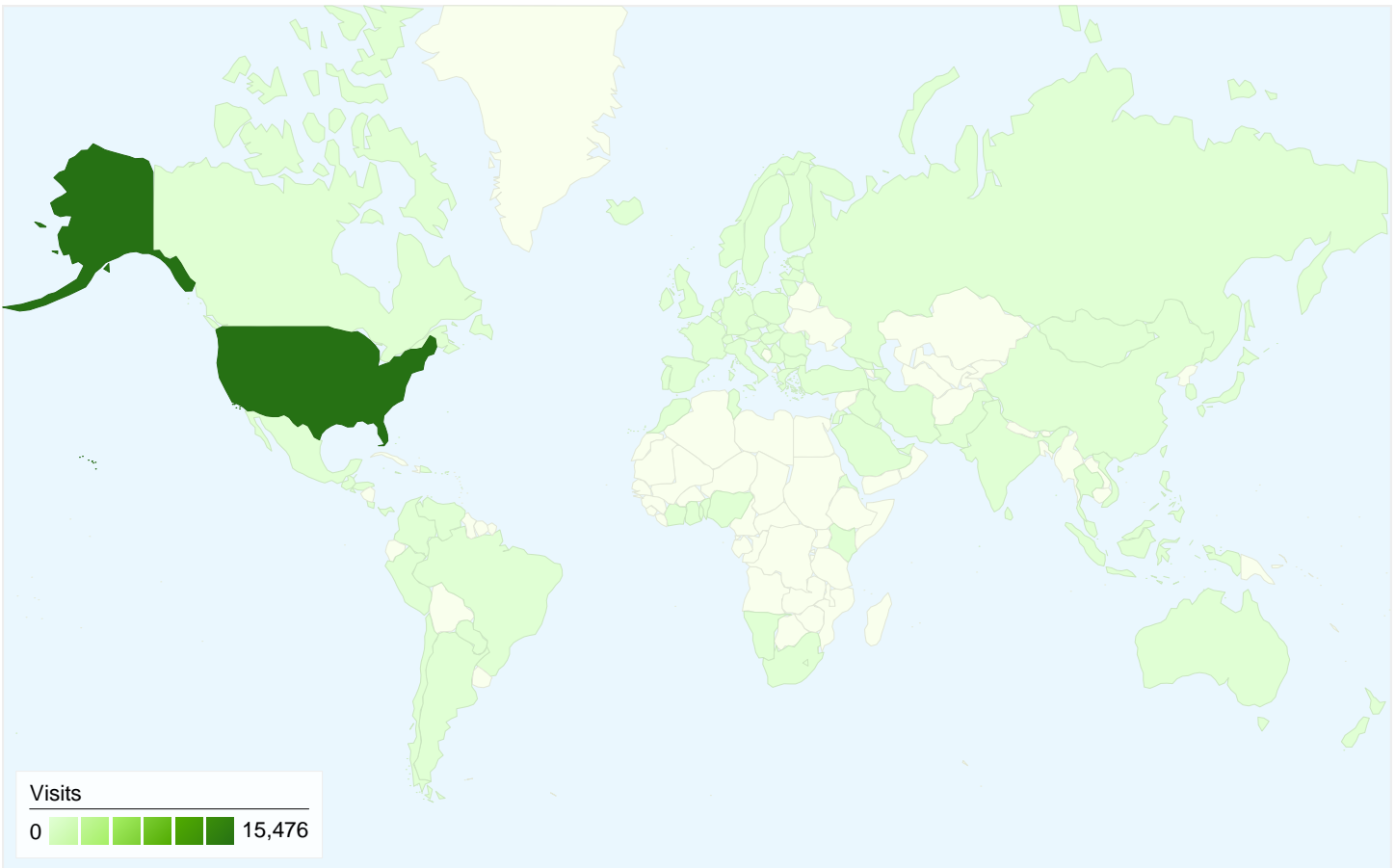


Top Traffic Sources

Sources	Visits	% visits
google (organic)		
Jul 1, 2008 - Jul 31, 2008	8,243	51.02%
Jul 1, 2007 - Jul 31, 2007	6,966	47.58%
% Change	18.33%	18.33%
(direct) ((none))		
Jul 1, 2008 - Jul 31, 2008	3,723	23.04%
Jul 1, 2007 - Jul 31, 2007	2,804	19.15%
% Change	32.77%	32.77%
yahoo (organic)		
Jul 1, 2008 - Jul 31, 2008	1,119	6.93%
Jul 1, 2007 - Jul 31, 2007	1,256	8.58%
% Change	-10.91%	-10.91%
msn (organic)		
Jul 1, 2008 - Jul 31, 2008	395	2.44%
Jul 1, 2007 - Jul 31, 2007	454	3.10%
% Change	-13.00%	-13.00%
live (organic)		
Jul 1, 2008 - Jul 31, 2008	287	1.78%

Keywords	Visits	% visits
asheville airport		
Jul 1, 2008 - Jul 31, 2008	3,192	30.46%
Jul 1, 2007 - Jul 31, 2007	3,473	37.06%
% Change	-8.09%	-8.09%
asheville regional airport		
Jul 1, 2008 - Jul 31, 2008	952	9.08%
Jul 1, 2007 - Jul 31, 2007	987	10.53%
% Change	-3.55%	-3.55%
asheville nc airport		
Jul 1, 2008 - Jul 31, 2008	718	6.85%
Jul 1, 2007 - Jul 31, 2007	658	7.02%
% Change	9.12%	9.12%
asheville, nc airport		
Jul 1, 2008 - Jul 31, 2008	461	4.40%
Jul 1, 2007 - Jul 31, 2007	466	4.97%
% Change	-1.07%	-1.07%
avl		
Jul 1, 2008 - Jul 31, 2008	405	3.86%

Jul 1, 2007 - Jul 31, 2007	235	1.60%	Jul 1, 2007 - Jul 31, 2007	258	2.75%
% Change	22.13%	22.13%	% Change	56.98%	56.98%



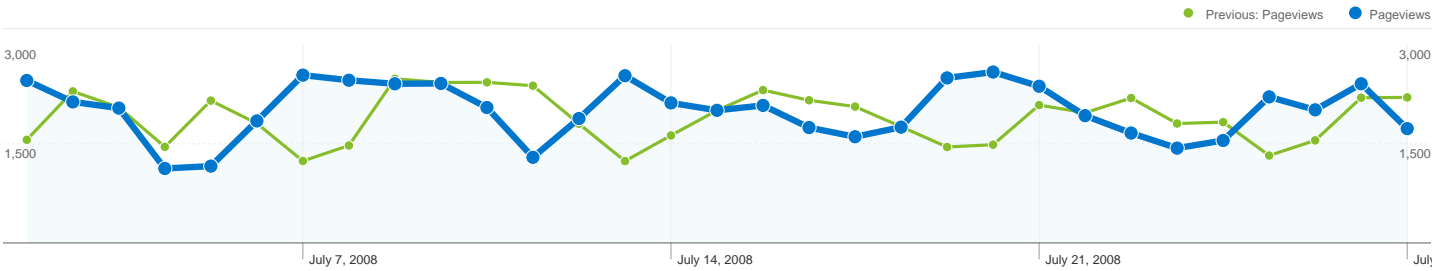
16,156 visits came from 100 countries/territories

Site Usage

Visits	Pages/Visit	Avg. Time on Site	% New Visits	Bounce Rate	
16,156 Previous: 14,642 (10.34%)	3.84 Previous: 4.02 (-4.40%)	00:06:16 Previous: 00:06:48 (-7.62%)	67.55% Previous: 71.85% (-5.99%)	36.48% Previous: 33.90% (7.63%)	
Country/Territory	Visits	Pages/Visit	Avg. Time on Site	% New Visits	Bounce Rate
United States					
July 1, 2008 - July 31, 2008	15,476	3.88	00:06:25	67.54%	36.08%
July 1, 2007 - July 31, 2007	14,112	4.04	00:06:57	71.50%	33.64%
% Change	9.67%	-3.93%	-7.59%	-5.53%	7.25%
United Kingdom					
July 1, 2008 - July 31, 2008	138	3.12	00:01:54	67.39%	48.55%
July 1, 2007 - July 31, 2007	126	3.23	00:02:25	73.02%	41.27%
% Change	9.52%	-3.54%	-21.35%	-7.70%	17.64%
Norway					
July 1, 2008 - July 31, 2008	89	2.13	00:06:52	6.74%	49.44%


July 1, 2007 - July 31, 2007	4	3.50	00:01:37	100.00%	0.00%
% Change	2,125.00%	-39.00%	325.33%	-93.26%	100.00%
Canada					
July 1, 2008 - July 31, 2008	83	2.82	00:02:00	84.34%	40.96%
July 1, 2007 - July 31, 2007	93	3.66	00:02:36	84.95%	38.71%
% Change	-10.75%	-22.88%	-23.01%	-0.72%	5.82%
Germany					
July 1, 2008 - July 31, 2008	48	3.58	00:02:11	75.00%	33.33%
July 1, 2007 - July 31, 2007	37	3.49	00:01:52	70.27%	24.32%
% Change	29.73%	2.78%	16.89%	6.73%	37.04%
India					
July 1, 2008 - July 31, 2008	24	3.00	00:03:15	66.67%	54.17%
July 1, 2007 - July 31, 2007	11	8.45	00:01:55	90.91%	18.18%
% Change	118.18%	-64.52%	69.15%	-26.67%	197.92%
Japan					
July 1, 2008 - July 31, 2008	19	3.32	00:02:06	84.21%	42.11%
July 1, 2007 - July 31, 2007	23	4.52	00:04:26	78.26%	34.78%
% Change	-17.39%	-26.67%	-52.50%	7.60%	21.05%
Ireland					
July 1, 2008 - July 31, 2008	19	3.58	00:02:54	78.95%	63.16%
July 1, 2007 - July 31, 2007	13	2.00	00:01:16	92.31%	69.23%
% Change	46.15%	78.95%	128.44%	-14.47%	-8.77%
Sweden					
July 1, 2008 - July 31, 2008	17	6.12	00:07:13	29.41%	17.65%
July 1, 2007 - July 31, 2007	9	3.22	00:06:43	88.89%	44.44%
% Change	88.89%	89.86%	7.28%	-66.91%	-60.29%
Philippines					
July 1, 2008 - July 31, 2008	15	2.73	00:01:27	93.33%	33.33%
July 1, 2007 - July 31, 2007	2	2.00	00:00:44	100.00%	50.00%
% Change	650.00%	36.67%	99.69%	-6.67%	-33.33%


1 - 10 of 100



Pages on this site were viewed a total of 62,020 times

 **62,020 Pageviews**
Previous: 58,795 (5.49%)

 **41,050 Unique Views**
Previous: 38,774 (5.87%)

 **36.48% Bounce Rate**
Previous: 33.90% (7.63%)

Top Content

Pages	Pageviews	% Pageviews
/		
Jul 1, 2008 - Jul 31, 2008	17,851	28.78%
Jul 1, 2007 - Jul 31, 2007	21,189	36.04%
% Change	-15.75%	-15.75%
/flights/flight-view---real-time.html		
Jul 1, 2008 - Jul 31, 2008	8,069	13.01%
Jul 1, 2007 - Jul 31, 2007	4,494	7.64%
% Change	79.55%	79.55%
/flights/arrivals---real-time.html		
Jul 1, 2008 - Jul 31, 2008	2,698	4.35%
Jul 1, 2007 - Jul 31, 2007	2,298	3.91%
% Change	17.41%	17.41%
/rental-cars/		
Jul 1, 2008 - Jul 31, 2008	1,718	2.77%
Jul 1, 2007 - Jul 31, 2007	1,324	2.25%
% Change	29.76%	29.76%
/airport-administration/employment.html		
Jul 1, 2008 - Jul 31, 2008	1,662	2.68%

Jul 1, 2007 - Jul 31, 2007	827	1.41%
% Change	100.97%	100.97%

Asheville Regional Airport Authority
Project Report - August 2008

Project Number	Project Name	Project Description	Professional Services Consultant	Professional Services Contract	General Contractor	Original Construction Contract	Change Orders (thru 06/30/08)	Percent of Original Contract	Total Project Cost	Percent Complete	Expensed to Date (thru 06/30/08)	Start Date	End Date	Current Project Status (as of 8/1/08)
Planning Phase														
1	Landside Access, Roadway and Parking Planning and Programming	This project involves the concept evaluation and planning study for landside roadway access and parking areas for the airport.	WK Dickson	\$169,812.00	na	na	na	na	\$169,812.00	95%	\$141,719.22	Dec-07	Aug-08	Alternatives to Option C will be presented to the Authority Board at the August 8 Board meeting.
Design Phase														
2	22,000 Sq Ft Bulk Hangar - 168 Wright Brothers Way	A 22,000 sq ft bulk hangar will be constructed on existing ramp area adjacent to the Lacy Griffin Building. The hangar will be under a management agreement with Million Air.	LPA Group	\$265,535.00	na	na	na	na	\$265,535.00	95%	\$85,976.70	Dec-07	Sep-08	Bidding is underway. A pre-bid meeting is scheduled for August 20 and the bid opening is scheduled for September 3.
Construction Phase														
3	Terminal Renovation and Expansion - Phase 1	The Terminal Renovation and Expansion - Phase 1 Project includes enlarging the baggage claim area and airline ticket office areas . Improvements and modifications include additional square footage and increased baggage capacity.	SchenkelShultz	\$614,300.00	Perry Bartsch Jr.	\$ 4,479,000.00	\$93,282.00	2.09%	\$5,186,582.00	55%	\$ 2,315,922.55	Jul-06	Sep-08	Baggage system installation has started. Electrical, paint and ceiling work is underway in the airline office areas. The terrazzo floor system is being installed in baggage claim.
4	Security System & Access Control Project	The Security System & Access Control Project includes the design and professional services for replacing and improving the current ACS and CCTV systems.	Faith Group	\$185,870.00	I-Sys	\$ 1,473,984.00	\$153,251.21	10.40%	\$1,813,105.21	95%	\$ 1,392,927.31	Jul-06	Aug-08	ACS and CCTV installation is wrapping up. Testing and certification is scheduled for the second week of August.
5	North General Aviation Expansion Project	The North GA project includes multiple phases; phase one consisted of tree harvesting and logging operations, phase two included clearing and grubbing of the site and phase three involves the placement and compaction of structural fill material for the site.	WK Dickson	\$0.00	Charah	\$ -	\$0.00	0.00%	\$3,000,000.00	35%	\$ 565,126.87	Nov-07	May-09	Placement of fill material is 90% complete in phase 2. DWQ 404 permit process is underway.
Close-Out Phase														
6	Regional Boarding Ramp Project	The Regional Boarding Ramp (RBR) Project includes the purchase and installation of regional boarding ramps, pre-conditioned air units, and 400hz fixed ground power units at the "B" Boarding gate positions.	RS&H	\$24,500.00	Construction Logic	\$780,810.00	-\$73,233.00	-9.29%	\$1,343,000.00	99%	\$ 1,047,679.63	Oct-06	Aug-08	The RBR units are fully installed and the airlines are utilizing them for loading and unloading passengers. The contractor is completing the required close out documentation.