




PROPOSED FY 2010-2011 BUDGET





ASHEVILLE REGIONAL AIRPORT AUTHORITY BOARD MEETING MARCH 12, 2010




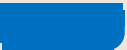
Agenda


-  **General Statistics**


-  **Proposed FY 2010/2011 O&M Budget**

-  **Proposed FY 2010/2011 Capital Budget**

-  **Proposed FY 2010/2011 Reserve Funds**

-  **Proposed FY 2010/2011 Estimated Cash Balance**

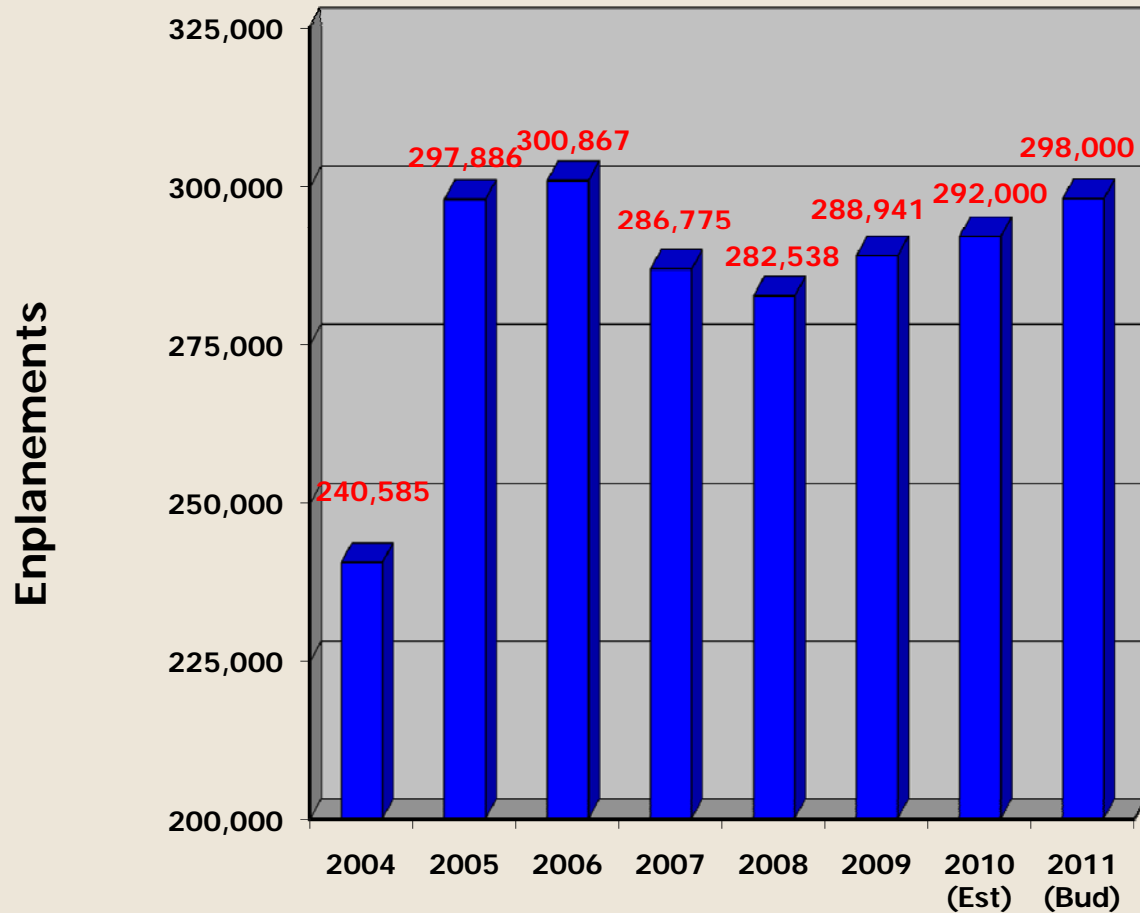
-  **Proposed FY 2010/2011 Supplemental Fees**

-  **Questions and Comments**

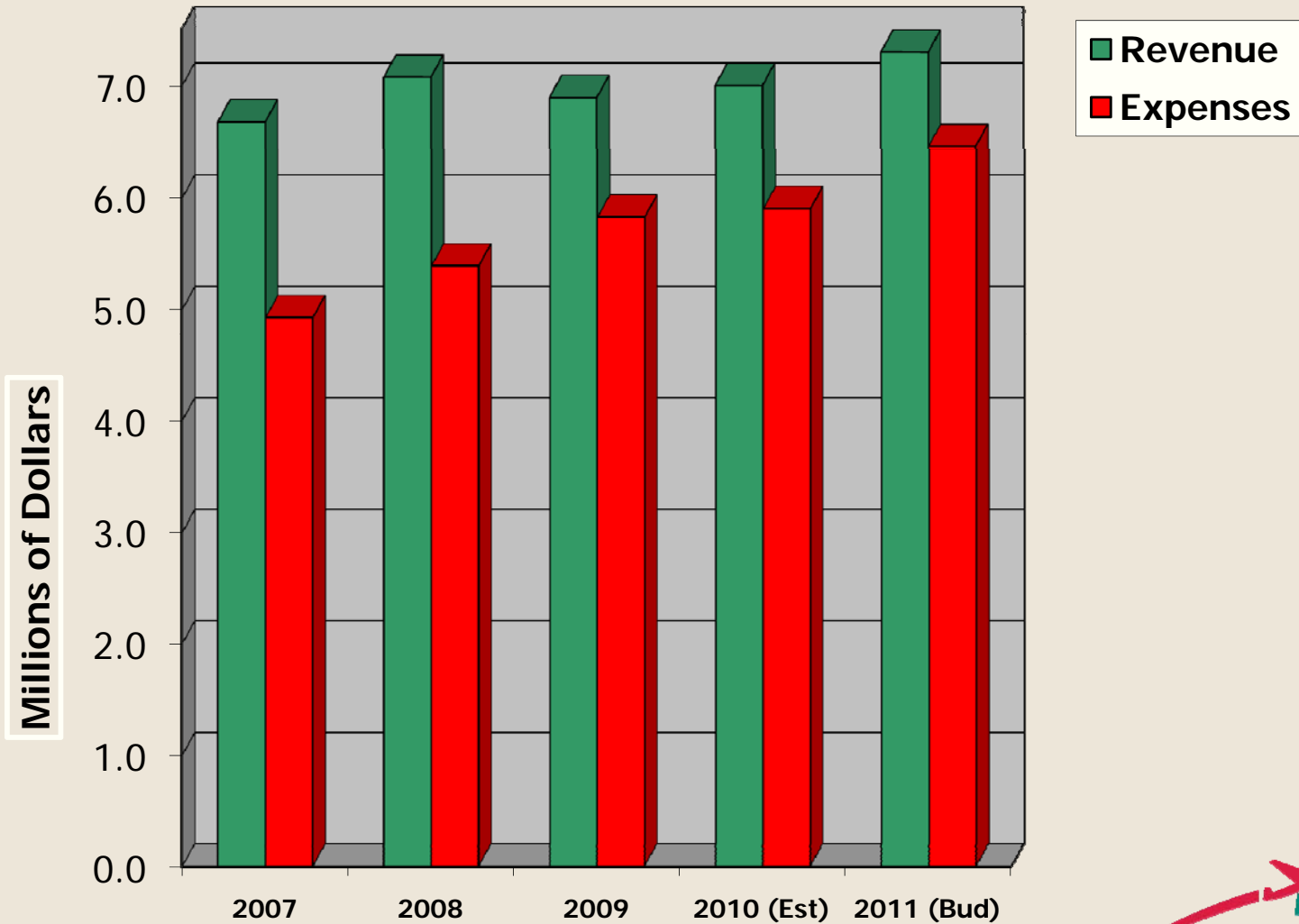


Passenger Traffic Growth

Fiscal Years 2004-2011 Passenger Traffic



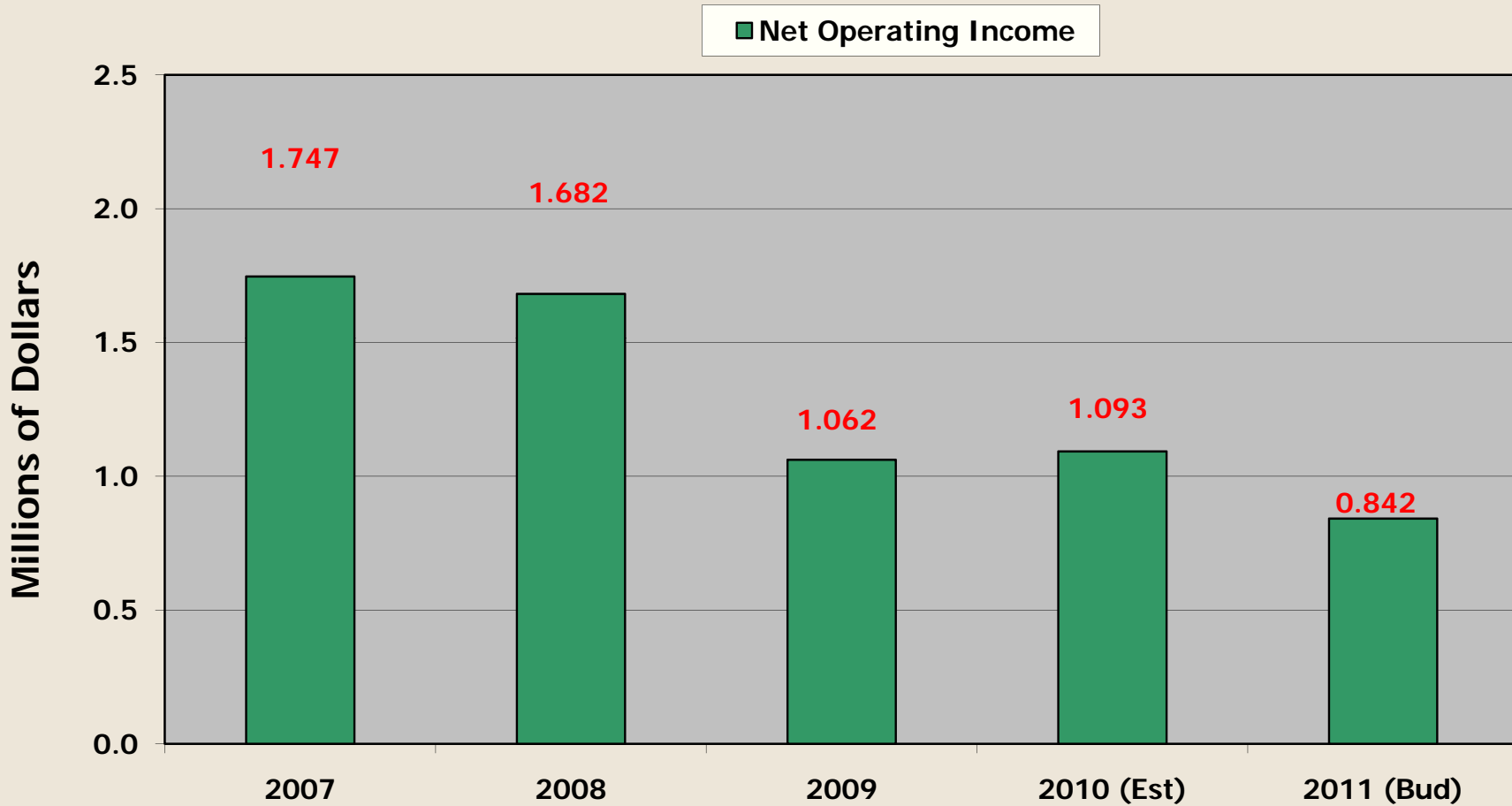
Operating Revenue/Expenses FY 2007 through 2011 (a)



a. Includes operating revenues and expenses



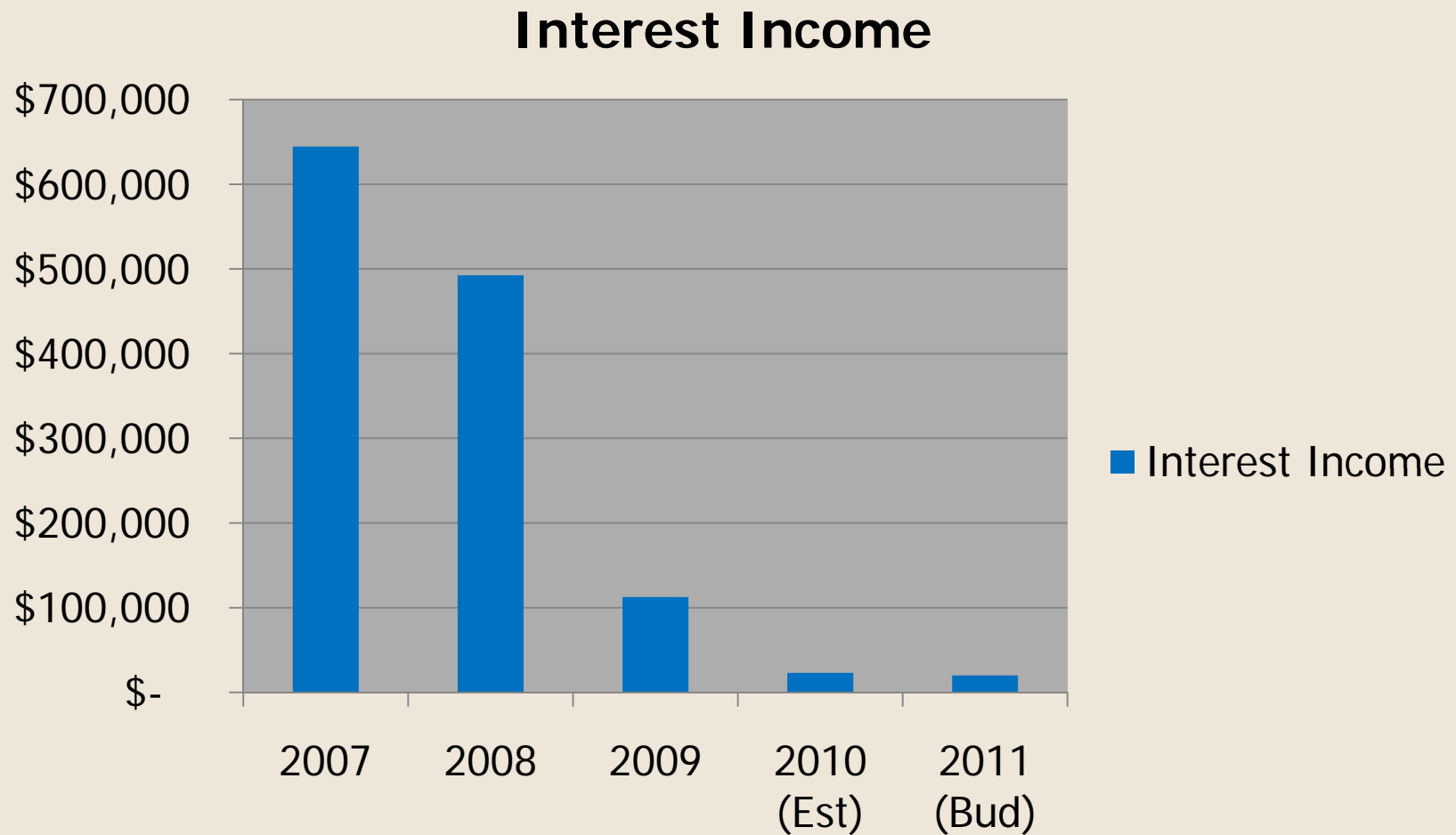
Net Operating Income FY 2007 through 2011 (a)

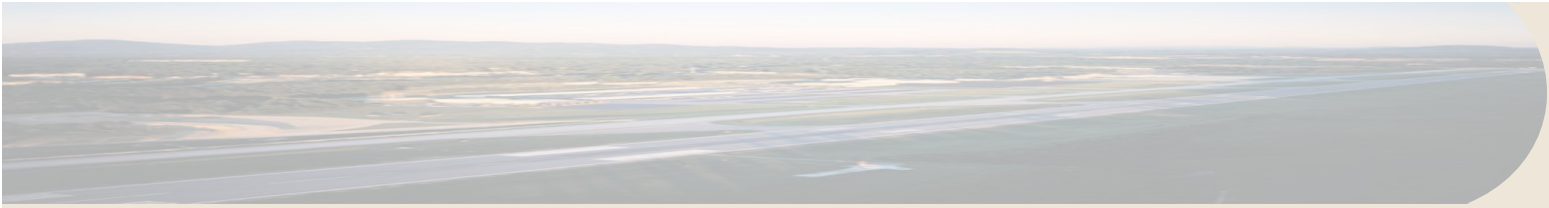


a. Includes operating revenues and expenses



Interest Income





Proposed O & M Budget

Basic O&M Budget Assumptions

- **Passenger Enplanements – 298,000**
- **Airline Rates & Charges Flat to FY 2009/2010**
- **Advertising Revenue Down to Match Actual Experience**
- **Odyssey Percentage Fee Down to Match Actual Experience**



Basic O&M Budget Assumptions (cont'd)

- **Full Year Revenue From Air Tran and half year from United Express**
- **New Shared Terminal Services Revenue**
- **New Rental From Lacy Griffin Building**
- **No Increases in Existing Supplemental Fees and Charges**



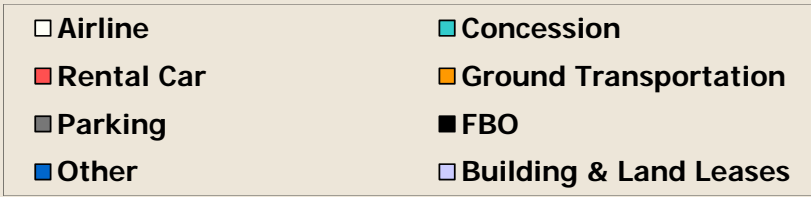
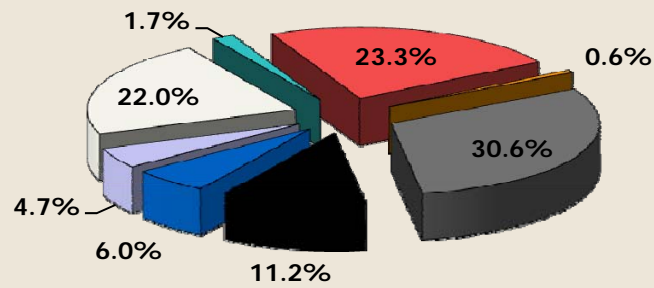
Proposed Budget

	Budget Amounts			Percent Change
	FY 09/10	FY 10/11	Difference	
Revenues				
Operating Revenues	\$ 7,143,390	\$ 7,290,878	\$ 147,488	2.1%
Investment Income	23,000	20,000	(3,000)	-13.0%
Total Operating & Investment Revenues	7,166,390	7,310,878	144,488	2.0%
Expenses				
Operating Expenses	6,247,210	6,448,866	201,656	3.2%
Total Operating Expenses	6,247,210	6,448,866	201,656	3.2%
Net Operating & Investment Income	\$ 919,180	\$ 862,012	\$ (57,168)	-6.2%

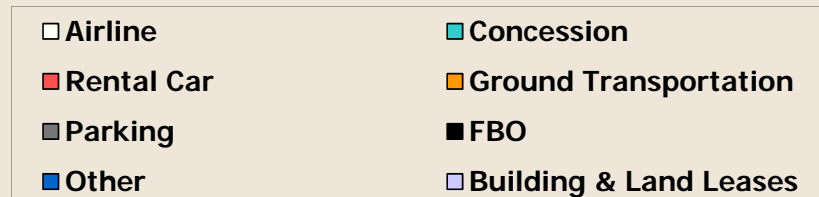
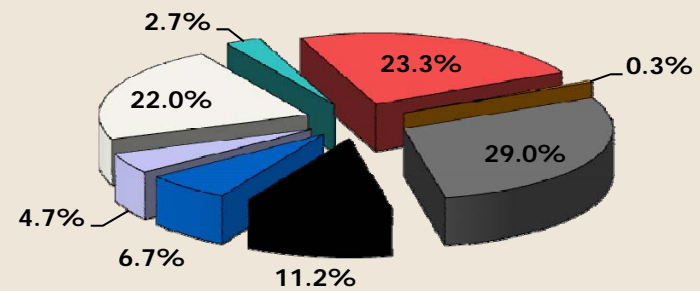


Sources of Operating Revenue

FY 2010 (Est)

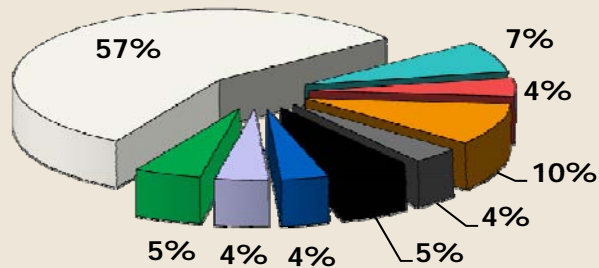


FY 2011 (Bud)

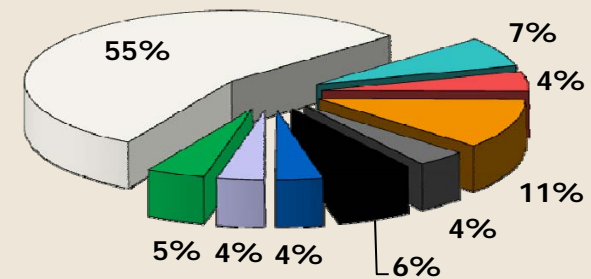


Operating Expenses by Category

FY 2010 (Est)



FY 2011 (Bud)



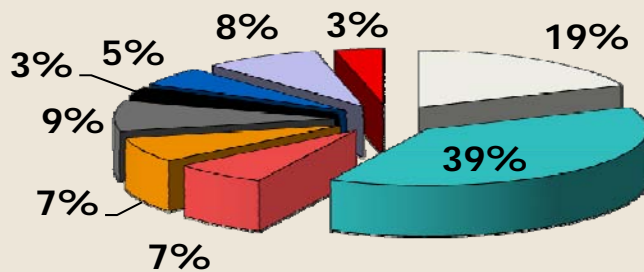
- Salaries & Benefits
- Professional Services
- Maintenance & Repair
- Insurance
- Other
- Utilities
- Contractual Services
- Supplies
- Promotional Activities

- Salaries & Benefits
- Professional Services
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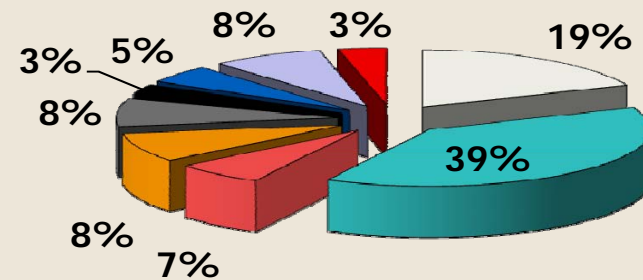
Operating Expenses By Department

FY 2010 (Est)



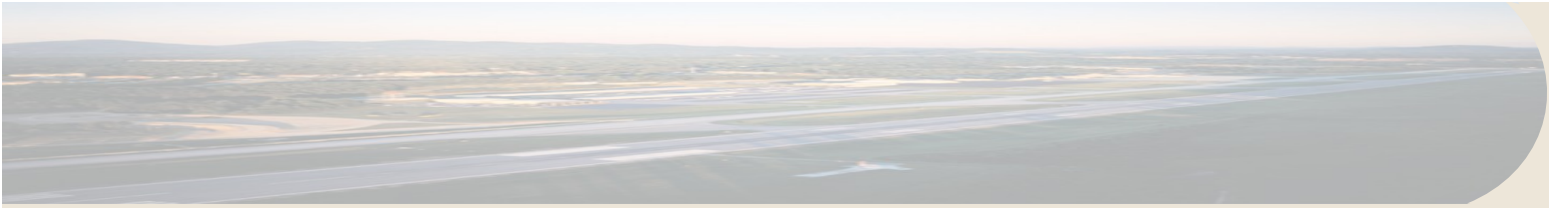
- Public Safety
- Operations & Maintenance
- Executive
- Information Technology
- Marketing and Public Relations
- Guest Services
- Finance
- Administration
- Development

FY 2011 (Bud)



- Public Safety
- Operations & Maintenance
- Executive
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- Development





Proposed Capital Budget

Proposed Capital Budget

DESCRIPTION	TOTAL	Funding Source			
		FAA- AIP ENTITLEMENTS	FAA- AIP DISCRETIONARY	NCDOT	AIRPORT AUTHORITY
Capital Improvements					
Airfield Improvements - Phase I	\$ 350,000		\$ 332,500		\$ 17,500
Airfield Improvements - Phase II	880,800	94,432	500,000		286,368
Master Plan Update	500,000	475,000			25,000
General Aviation Ramp Expansion	825,000			750,000	75,000
ARFF Equipment	475,000	451,250			23,750
Total Capital Improvements	3,030,800	1,020,682	832,500	750,000	427,618



Proposed Capital Budget (cont'd)

DESCRIPTION	TOTAL	Funding Source			
		FAA- AIP ENTITLEMENTS	FAA- AIP DISCRETIONARY	NCDOT	AIRPORT AUTHORITY
Equipment and Small Capital Outlay					
A Gates Boarding Technology	109,530				109,530
Mass Casualty Incident Mangement Equipment	15,000				15,000
Financial Software Upgrade	26,875				26,875
Total Equipment and Small Capital Outlay	151,405				151,405



Proposed Capital Budget (cont'd)

DESCRIPTION	TOTAL	Funding Source			
		FAA- AIP ENTITLEMENTS	FAA- AIP DISCRETIONARY	NCDOT	AIRPORT AUTHORITY
<u>Renewal and Replacement</u>					
Roadway Sweeper	175,000				175,000
800 MHZ Interface	55,000				55,000
Shop Rollup Door	15,000				15,000
Shop Lighting Upgrade	6,444				6,444
Fingerprint Scanner System	11,000				11,000
Total Renewal and Replacement	262,444				262,444



Proposed Capital Budget (cont'd)

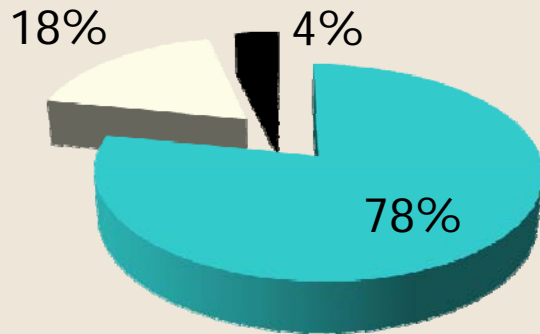
DESCRIPTION	TOTAL	Funding Source			
		FAA- AIP ENTITLEMENTS	FAA- AIP DISCRETIONARY	NCDOT	AIRPORT AUTHORITY
<u>Business Development</u>					
Air Service Business Incentives	300,000				300,000
Total Business Development	300,000				300,000
<u>Debt Service</u>					
Debt Service - Rental Car Facility	626,823				626,823
Total Debt Service	626,823				626,823
Total	\$ 4,371,472	\$ 1,020,682	\$ 832,500	\$ 750,000	\$ 1,768,290

Note: All purchases over \$50,000 will be presented to the Authority Board for final approval before implementation unless otherwise authorized by the Authority Board.



Capital Program Funding Sources

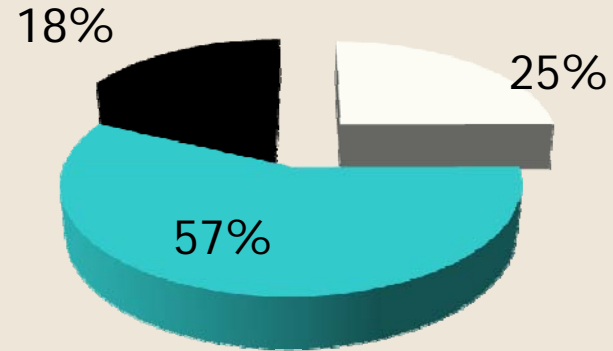
FY 2010 (Est)



■ Federal ■ Authority ■ PFC

Authority's Contribution - \$2,877,862

FY 2011 (Bud)



■ Authority ■ Federal ■ State

Authority's Contribution - \$1,038,576



Carry-Over Capital Projects

Description	AMOUNT AUTHORIZED	ESTIMATED	ESTIMATED	FAA- AIP ENTITLEMENT	AIRPORT AUTHORITY FUNDS
		TO SPEND THROUGH 6/30/2010	BALANCE TO CARRYOVER		
A Gates - Terminal Renovation & Improvements	10,486,704	9,936,704	550,000	522,500	27,500
Point of Sale-Guest Services	8,000		8,000		8,000
Sharepoint/Business Portal	28,440		28,440		28,440
Art Program FF&E	27,175	8,284	18,891		18,891
Access Control System Addition	28,000		28,000		28,000
Vehicle Replacements	67,277	35,999	31,278		31,278
3 Channel Trunking Radio Net	55,000		55,000		55,000
TOTAL CARRY-OVER TO FY-2010/2011	10,700,596	9,980,987	719,609	522,500	197,109



Memorandum to Members of the Airport Authority

From Kevin E. Howell, Director of Properties & Development

Proposed Airport Deicing Effluent Limitation Guidelines (ELG) and Potential Fiscal Impact

BACKGROUND

On August 28, 2009, the U.S. Environmental Protection Agency (EPA) published the proposed "Effluent Limitation Guidelines and New Source Performance Standards for the Airport Deicing Category." This regulation would require the Authority to change the type of pavement deicer it currently uses to a non-urea based product resulting in a considerable cost increase to the Authority. This regulation would also require the Authority to collect and properly dispose of the aircraft deicing fluid used at AVL. ARAA Staff have continued to follow the development of these new regulatory standards as it will have a significant impact on the airport and aviation industry. Comments on the proposed rule were originally due on December 28, 2009. Through the work of industry representatives such as ACI-NA and AAEE, the comment deadline was extended to February 26, 2010.



Memorandum to Members of the Airport Authority

From Kevin E. Howell, Director of Properties & Development (cont'd)

ISSUES

The proposed overall scope of the regulations is limited to primary commercial airports that conduct deicing operations and have more than 1,000 annual scheduled commercial jet departures.

The technical requirements can be further divided into 3 classes of airports:

- **Class 1. Airports with less than 10,000 annual departures – certify use of non-urea-based pavement deicers or meet a daily ammonia effluent limit of 14.7 mg/L.**
- **Class 2. Airports with equal to or more than 10,000 annual departures AND less than 460,000 gallons of aircraft deicing fluid (ADF) applied annually –**
 - collect 20% of available ADF*, AND
 - treat collected runoff to meet a daily COD effluent limit of 271 mg/L and a weekly average of 154 mg/L, AND
 - certify use of non-urea-based pavement deicers OR meet a daily ammonia effluent limit of 14.7 mg/L.



Memorandum to Members of the Airport Authority From Kevin E. Howell, Director of Properties & Development (cont'd)

- 3. Airports with equal to or more than 10,000 annual departures AND equal to or more than 460,000 gallons of aircraft deicing fluid (ADF) applied annually –
 - collect 60% of available ADF*, AND
 - treat collected runoff to meet a daily COD effluent limit of 271 mg/L and a weekly average of 154 mg/L, AND
 - certify use of non-urea-based pavement deicers OR meet a daily ammonia effluent limit of 14.7 mg/L.

*EPA defines “available ADF” as “80 percent of the sprayed deicing fluid and 10 percent of the sprayed anti-icing fluid.” The 60% collection efficiency is based on the use of centralized deicing pads, and 20% efficiency is based on the use of glycol recovery vehicles (GRVs).

In the proposed regulations, AVL would fall into the second airport classification.



Memorandum to Members of the Airport Authority

From Kevin E. Howell, Director of Properties & Development (cont'd)

FISCAL IMPACT

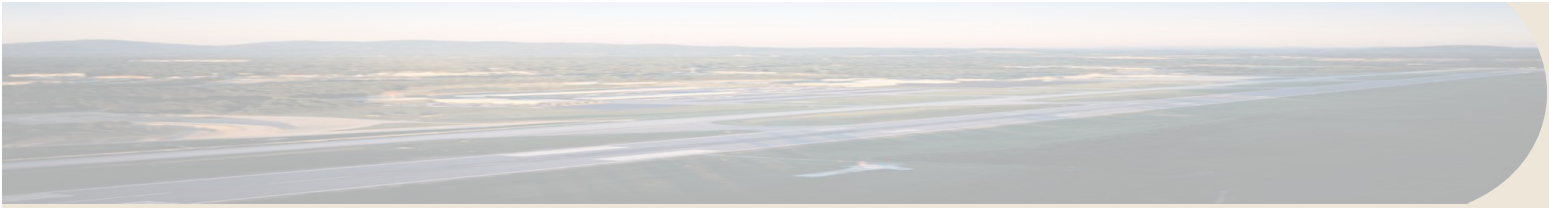
At this time, the entire fiscal impact is unknown until the regulations are finalized. Furthermore, it is unknown when the regulations will be initiated.

In order to assist the Board in understanding the potential fiscal impact of this proposed regulation, ARAA Staff have prepared the following summary of potential costs that may be required when this regulation is finalized.

– Glycol Recovery Vehicle (GRV)	\$400,000
– Liquid Deicing Equipment	\$75,000
– NAC & E-36	\$289,404
– Replace Shop Roll-up Doors	\$16,358
– Glycol Disposal	\$cost unknown

TOTAL	\$780,762
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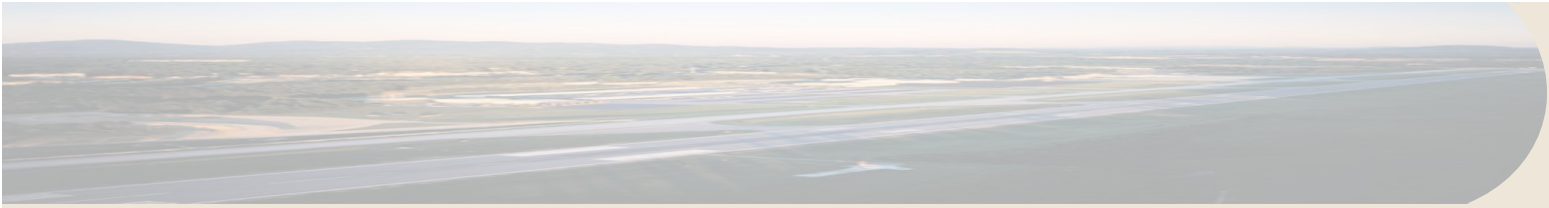


Reserve Funds

Operations & Maintenance Reserve

- **Description and Justification**
 - Established to cover fluctuations in cash flow and provide quick access to additional operational cash.
- **Equivalent to 6 months of budget FY 2010/2011 operations and maintenance expense.**
 - \$3,224,433 for FY 2010/2011





Estimated Cash Balance

Cash Balance

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ESTIMATED CASH BALANCE
As of June 30, 2011**

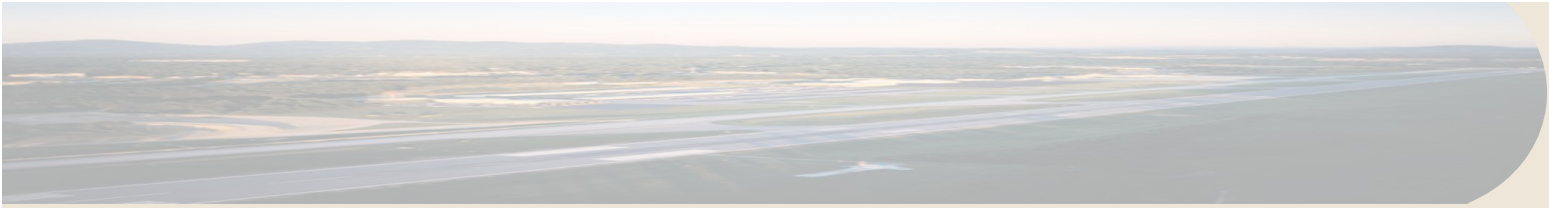
	<u>Amount</u>	
Estimated Cash Balance as of June 30, 2010		\$ 7,863,865
Plus: Net Operating & Investment Revenues		862,012
Less Other Costs:		
Business Development Costs	(300,000)	
Emergency Repair Costs	(750,000)	
Contingency	(178,613)	
Debt Service (Rental Car Facility)	<u>(626,823)</u>	(1,855,436)
Plus Non-Operating Revenues:		
Passenger Facility Charges	1,192,000	
Customer Facility Charges	<u>840,000</u>	2,032,000



Cash Balance (cont'd)

Plus Capital Contributions:		
Federal Grants - AIP Entitlements	1,543,182	
Federal Grants - AIP Discretionary Funds	832,500	
NC DOT Grants	<u>750,000</u>	3,125,682
Less Capital Costs:		
Capital Improvements	(3,030,800)	
Equipment and Small Capital Outlay Fund	(151,405)	
Renewal and Replacements	(262,444)	
Carryover projects from FY2010	<u>(719,609)</u>	(4,164,258)
Estimated Cash Balance at June 30, 2011		<u>7,863,865</u>
Estimated Restricted Cash at June 30, 2011		2,110,080
Operations & Maintenance Reserve (6 Months)		3,224,433
Estimated Unrestricted Undesignated Cash at June 30, 2011		<u><u>\$ 2,529,352</u></u>





Supplemental Fees

Proposed FY 2010/2011 Fees

	FY 2009/2010 Current Fees		FY 2010/2011 Proposed Fees	
	Cost	Per	Cost	Per
<u>Maintenance</u>				
Scissor Lift	\$ 100.00	use	\$ 100.00	use
ADA Ramp Rental	\$ 100.00	use	\$ 100.00	use
Air Stair Rental	\$ 100.00	use	\$ 100.00	use
Volvo Wheel Loader	\$ 100.00	use	\$ 100.00	use
Fork-lift	\$ 100.00	use	\$ 100.00	use
Tenant Sweeper	\$ 100.00	hour	\$ 100.00	hour
Service Truck	\$ 50.00	hour	\$ 50.00	hour
Backhoe	\$ 100.00	hour	\$ 100.00	hour
Lighted X	\$ 200.00	day	\$ 200.00	day
Light Tower	\$ 150.00	day	\$ 150.00	day
Paint Stripper	\$ 100.00	hour	\$ 100.00	hour
Large Aircraft Removal Dolly	\$ 200.00	day	\$ 200.00	day
Small Aircraft Removal Dolly	\$ 100.00	day	\$ 100.00	day
Aircraft Jack	\$ 75.00	use	\$ 75.00	use
Cores	\$ 30.00	each	\$ 30.00	each
Keys	\$ 5.00	each	\$ 5.00	each
Maintenance Labor Rate 1/	\$ 45.00	hour	\$ 45.00	hour
<u>Department of Public Safety</u>				
ARFF Apparatus for 1500 gal. or greater	\$ 250.00	hour	\$ 250.00	hour
ARFF Apparatus for less than 1500 gal.	\$ 150.00	hour	\$ 150.00	hour
Command, Police, and Ops support vehicles	\$ 100.00	hour	\$ 100.00	hour
Aircraft recover dolly	\$ 150.00	day	\$ 150.00	day
Maintenance Labor Rate 1/	\$ 40.00	hour	\$ 40.00	hour
Mutual Aid Agencies collected on their behalf		as incurred		as incurred
Replacement charges for AVL equipment/supplies		as incurred		as incurred

1/ Minimum of 3 hours charged after regular business hours.



Proposed FY 2010/2011 Fees (cont'd)

<u>Identification Badge Fees and Charges</u>	FY 2009/2010 Current Fees		FY 2010/2011 Proposed Fees	
	Cost	Per	Cost	Per
Initial Badge Issuance				
SIDA Badge (1)	\$	52.00	\$	52.00
Non-SIDA Badge (2)	\$	20.00	\$	20.00
Renewal of Badge				
SIDA Badge (2)	\$	20.00	\$	20.00
Non-SIDA Badge (2)	\$	20.00	\$	20.00
Lost Badge Replacement				
SIDA Badge (3)	\$	30.00	\$	30.00
Non-SIDA Badge (3)	\$	30.00	\$	30.00
Other Fees				
Finger Print Background Check Only	\$	42.00	\$	42.00
Finger Print Background Check Only	\$	10.00	\$	10.00

Notes:

1. Includes \$32.00 finger print background check, \$10.00 processing fee, and a \$10.00 media fee.
2. Includes \$10.00 processing fee and a \$10 Media Fee.
3. Includes \$10.00 processing fee, \$10 Media Fee, and a \$10.00 penalty fee.



Proposed FY 2010/2011 Fees (cont'd)

	FY 2009/2010 Current Fees		FY 2010/2011 Proposed Fees	
	Cost	Per	Cost	Per
<u>Parking</u>				
Long term	\$ 1.00	0 - 1 hour	\$ 1.00	0 - 1 hour
	\$ 1.00	each add'l hour	\$ 1.00	each add'l hour
	\$ 7.00	day	\$ 7.00	day
Short term	\$ -	0 - 20 mins	\$ -	0 - 20 mins
	\$ 1.50	20 - 40 mins	\$ 1.50	20 - 40 mins
	\$ 2.00	40 - 60 mins	\$ 2.00	40 - 60 mins
	\$ 2.75	60 - 80 mins	\$ 2.75	60 - 80 mins
	\$ 0.50	add every 20 mins	\$ 0.50	add every 20 mins
	\$ 12.00	day	\$ 12.00	day
Employee Parking Rate	\$ 40.00	annual	\$ 40.00	annual
Commuter Parking Rate	\$ 240.00	annual	\$ 240.00	annual
Fines	up to \$1,000	day	up to \$1,000	day
<u>Ground Transportation</u>				
Airport Ground Transportation Permit	\$ 150.00	annual	\$ 150.00	annual
Off-Airport Rental Car Fee	7.50%	of gross revenue	7.50%	of gross revenue



Thank You!



March 4, 2010

BUDGET MESSAGE

To: Members of the Asheville Regional Airport Authority

From: Lew S. Bleiweis, A.A.E., Airport Director

The attached budget for the year beginning July 1, 2010 and ending June 30, 2011 has been prepared with special consideration given to the safeguarding of the Asheville Regional Airport Authority's assets and the reliability of the Authority's financial records, while maintaining the flexibility to allow the airport staff the tools to provide outstanding service to our passengers and tenants and the general public.

We are custodians of public funds and public funds should not be convenient to spend. With this in mind every employee will follow the requirements of the Authority's Policies and Procedures and the approved budget when purchasing goods and services.

The intended goals of the operations set forth in the attached budget are to continue the excellent safety record at the Asheville Regional Airport and to provide the best facilities possible to enhance the growth of the Airport and to thereby benefit the entire community served by the Airport.

The following narrative contains brief explanations and insights related to the preparation of this budget:

ASSUMPTIONS

Operating revenues are budgeted to increase 2.1% over the prior year's budget. Passenger enplanements are projected to increase 3% over the prior fiscal year. The current airline agreements were negotiated in 2009 upon the expiration of the old ones. The new agreements reflect changes in the aviation industry and provide for termination privileges by either party upon 60 days notice. The rates and charges were also changed from a residual or cost recovery basis to a compensatory model. Airline Rates and Charges are budgeted to remain flat to be conservative. We expect that when Staff recalculates these rates based on the final FY2010/2011 budget, the rates will increase slightly to cover the additional installation costs of the shared terminal equipment. No increase of Supplemental Fees and Charges is incorporated. Interest income is budgeted to decrease by \$3k.

Operating expenses are expected to increase 3.2% over FY2009/2010's budget. This increase is partially due to higher parking management costs because management fees were accidentally omitted from the FY2009/2010 budget, and for higher expense reimbursement fees to cover the cost of new parking equipment. In accordance with the previously presented strategic business plan, additional funds have been budgeted under professional services to redesign the website and to re-examine air service initiatives. Professional Services is also increasing to address additional State environmental requirements. Contractual fees are budgeted to increase due to additional service agreement costs for airline shared terminal equipment. A portion of these shared equipment costs are included in the revenue budget for FY2010/2011. To reduce the impact of these additional costs, the position of Deputy Airport Director is excluded from the FY2010/2011 budget, and two vacant positions are not budgeted to be filled until January 1, 2011.

OPERATING REVENUE

Investment Income:

Due to the down turn in the financial markets, current investments are earning less than .5%.

Space Rent-Non Airline:

All line items listed are at the lease rates in effect for the new fiscal year.

Space Rent-Airline:

Airline Rates and Charges are estimated to remain flat in FY 2010/2011. Budgeted airline space rent includes a full year of AirTran and six months of United rents.

Concessions:

This budget assumes that the Authority will receive income in accordance with the minimum annual guarantees ("MAG") provided in the food and beverage agreement with MSE Branded Foods, plus an estimated percentage fee based on prior year actual. The budget also assumes advertising revenue based on the MAG provided in the agreement with Departure Media, beginning October, 2010 when A Gates is expected to open. Guest Services revenue includes selling attraction tickets and AVL apparel. The other line items are based on current agreements and/or historical average.

Auto Parking:

Public Parking is calculated based on historical trends.

Rental Car-Car Rentals:

Rental car revenues are based on the individual company's MAG and are calculated from the current agreements.

Rental Car-Facility Rent:

Budget estimates are based on the agreements in force.

Commercial Ground Transportation:

The revenues from Ground Transportation Fees, Employee Parking, and Commuter Parking are based on Staff estimates.

Landing Fees:

The Airline Rates and Charges for the FY 2010/2011 budget year are projected to remain flat. Landing Fees are charged based on 1,000 pounds of airlines gross landed weight.

FBOs:

The percentage fee income for Odyssey Aviation is based on the latest historical data taking into account the decline in general aviation activity. Hangar Management Fees are based on current agreements for the t-hangar and bulk hangars. Landmark Aviation rents and fuel flowage fees are based the current agreement in place, using estimated fuel to be delivered.

Building Leases:

All estimates are backed by current leases in place.

Land Leases:

All estimates are backed by current leases in force.

Other Leases/Fees:

LEO Services are based on estimated actual costs and the current TSA contract. Security Fees for airlines are projected using flat Airlines Rates and Charges. Additional revenue is forecasted for Shared Terminal Services to recover the newly installed shared terminal equipment costs, as provided for in the airline agreements. In addition, new Air Freight fees are budgeted to be recovered from UPS. Other items are estimates based on historical data.

OPERATING EXPENSES

Personnel Services:

Payroll costs are based on actual current salaries, including estimated longevity bonus, plus a modest inflation factor. Overtime is estimated separately by Department Heads with historical data considered. Benefits are estimated for each benefit type to better understand and to manage benefit costs. Total benefits are approximately 44.0% of payroll.

Professional Services:

Professional services have been increased to address additional environmental requirements, redesign of our website, and additional consulting services based on

the strategic business plan. Other Professional Services are estimated by Staff based on known events and historical data.

Contractual Services:

This estimate includes the cost of maintenance agreements, uniform cleaning services and other contractual services. These numbers are estimated based on agreements and/or historical data. Additional costs for FY2010/2011 include higher parking management costs to cover the cost of new parking equipment and additional airline shared terminal equipment service agreements.

Travel and Training:

The estimate for employee training and various educational conferences has been prepared by each Department Head using known facts and historical information. It has been reduced from prior years.

Communications and Freight:

Telecommunications and Postage expense are estimated by Staff using known facts and historical information.

Rents and Leases:

This estimate is based on current copier and postage machine lease agreements.

Insurance:

Insurance premiums are expected to increase 5% plus additional costs for property added.

Utility Services:

This estimate is based on the latest historical data.

Repairs and Maintenance:

This line item, the timing and amount of which is always difficult to predict, has been estimated by the Director of Operations and other department heads to account for repairs and maintenance anticipated for FY 2010/2011

Printing and Binding:

This estimate includes a General Aviation brochure, holiday cards, history board revisions, banners, and other promotional materials, and is estimated based on known needs and historical data.

Promotional Activities:

These activities represent media advertising, community sponsorships, and tenant and employee events, and are based on planned activities for FY2010/2011.

Other Current Charges and Obligation:

This estimate includes bank and credit card fees, legal notices and advertising, and Board meeting expenses. It is estimated based on historical data.

Operating Supplies:

This estimate is prepared by each Department Head based on known events and historical data.

Books, Pub., Subscriptions, Memberships:

This estimate is prepared by each Department Head using historical data and known events and facts.

CONTINGENCY

This is an estimate to cover any unknown expense. The amount is determined by the Airport Director.

CAPITAL BUDGET

The Capital Budget items were generated by the Department Heads and include those capital improvement projects in the approved five year capital improvement plan for FY 2010/2011. Explanations and justifications for new capital projects are included on the Capital Budget Request sheets. In addition, the Capital Budget includes certain projects carried over from the FY2009/2010 that are not expected to be completed by June 30, 2009.

Any capital project or professional service in excess of \$50,000 will be subject to final approval by the Board prior to project initiation, in accordance with the Authority's Policies and Procedures Manual, unless the Board modifies its approval process.

DEBT SERVICE

Debt Service represents payments required by our bond agreement for the Rental Car Maintenance and Storage Facility.

BUSINESS DEVELOPMENT

Business Development represents costs to provide incentives for advertising, waiver of fees, etc. to airlines for new air service.

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
2010-2011
BUDGET ORDINANCE**

BE IT ORDAINED by the Asheville Regional Airport Authority that, pursuant to Section 159-13 of the General Statutes of North Carolina, the 2010-2011 Budget Ordinance of the Airport Authority is hereby set forth as follows:

Section 1. The following amounts are hereby appropriated for the operation of the Asheville Regional Airport for the fiscal year beginning July 1, 2010 and ending June 30, 2011 in accordance with the following schedules:

EXPENDITURES

Administration	\$ 1,540,567
Terminal	2,389,219
Airfield	1,217,701
General Aviation	418,011
Parking Lot/Roadway	677,234
Other	206,134
Carry-over Capital Expenditures from Prior FY	719,609
Emergency Repair Costs	750,000
Capital Improvement Fund	3,030,800
Equipment and Small Capital Outlay Fund	151,405
Renewal and Replacement Fund	262,444
Business Development Fund/Agreement Obligations	300,000
Debt Service Fund	626,823
Contingency	178,613
Total Expenditures	<u><u>\$12,468,560</u></u>

Section 2. It is estimated that the following revenues will be available for the fiscal year beginning July 1, 2010 and ending June 30, 2011.

REVENUES

Administration (Interest Income)	\$ 20,000
Terminal	3,347,801
Airfield	826,157
General Aviation	818,890
Parking Lot/Roadway	2,138,860
Other	159,170
Passenger Facility Charges	1,192,000
Customer Facility Charges	840,000
Federal Grants – AIP Entitlements	1,543,182
Federal Grants – Discretionary Funds	832,500
NCDOT Grants	750,000
Total Revenues	<u><u>\$12,468,560</u></u>

Section 3. The Budget Officer is hereby authorized to transfer appropriations as contained herein under the following conditions:

- a. He may transfer amounts between line item expenditures within a budget ordinance line item/cost center without limitation and without a report being required. These changes should not result in increased recurring obligations such as salaries.
- b. He may transfer amounts up to \$10,000 between budget ordinance line items/cost centers, including contingency appropriations, within the same fund. The number of transfers between board meetings is limited to three (3) transfers. He must make an official report on such transfers at the regular meeting of the board.

Section 4. This Budget Ordinance shall be entered in the minutes of the Asheville Regional Airport Authority and within five (5) days after its adoption copies shall be filed with the Finance Officer, the Budget Officer and the Secretary of the Asheville Regional Airport Authority, who, for the purposes of this ordinance, is designated as the Clerk to the Asheville Regional Airport Authority as described in G.S. 159-13.

Section 5. This ordinance shall become effective on July 1, 2010

Adopted this ____ day of _____, 2010.

David R. Hillier, Chairman

Attested by:

Charles W. McGrady
Secretary-Treasurer

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
OPERATING SUMMARY
FY 2010/2011 BUDGET**

	<u>Budget Amounts</u>			<u>Percent Change</u>
	<u>FY 09/10</u>	<u>FY 10/11</u>	<u>Difference</u>	
<u>Revenues</u>				
Operating Revenues	\$ 7,143,390	\$ 7,290,878	\$ 147,488	2.1%
Investment Income	23,000	20,000	(3,000)	-13.0%
Total Operating & Investment Revenues	<u>7,166,390</u>	<u>7,310,878</u>	<u>144,488</u>	2.0%
<u>Expenses</u>				
Operating Expenses	6,247,210	6,448,866	201,656	3.2%
Total Operating Expenses	<u>6,247,210</u>	<u>6,448,866</u>	<u>201,656</u>	3.2%
Net Operating & Investment Income	<u>\$ 919,180</u>	<u>\$ 862,012</u>	<u>\$ (57,168)</u>	-6.2%

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2010-2011**

Revenue Sources	Historical, Actual Revenue			FY 2009-2010			Proposed Budget Fiscal Year 2010-2011	Difference Est FY09-10 To Budget FY10-11
	Fiscal Year 2006-2007	Fiscal Year 2007-2008	Fiscal Year 2008-2009	Fiscal Year 2009-2010 Budget	12/31/09 FYTD Actual Revenue	6 Projection for Full Fiscal Year		
Investment Income								
Interest Income	\$ 644,521	\$ 492,503	\$ 112,577	\$ 23,000	11,530	23,100	20,000	(3,100)
Total Investment Income	644,521	492,503	112,577	23,000	11,530	23,100	20,000	(3,100)
Terminal Space Rentals - Non-Airline								
FAA Tower Rent	100,626	102,313	105,373	108,500	53,864	107,700	109,310	1,610
FAA Facilities Rent	54,820	40,299	(22,226)	-	-	-	-	-
TSA Space	79,540	78,541	78,541	71,250	39,271	78,500	78,541	41
Hertz (1st level office)	6,598	2,793	11,741	-	-	-	-	-
G2 Secure (formerly Globe Security)	6,380	3,723	-	-	-	-	-	-
Airport Info. Center	2,336	683	-	-	-	-	-	-
Federal Express	-	80	(60)	100	30	100	60	(40)
Total Terminal Space Rentals - Non-Airline	250,300	228,431	173,369	179,850	93,165	186,300	187,911	1,611
Terminal Space Rentals - Airline								
Facility/Services/Hold Room Charges	-	444,858	584,470	692,140	290,512	581,000	567,420	(13,580)
Voice/Data/PA Systems	-	-	-	13,100	-	-	-	-
Loading Bridge Fees (includes FGP & PC Air)	34,115	32,447	59,598	109,500	66,039	132,100	132,060	(40)
Apron Fees	218,074	262,826	195,312	200,000	118,888	237,800	247,120	9,320
Baggage Area	-	-	-	29,670	-	-	-	-
Northwest/Pinnacle (Counter/Office/Queue)	51,116	11,902	10,110	-	-	-	-	-
US Air(Counter/Office/Queue)	300,796	164,327	55,609	-	36,514	73,000	73,020	20
Delta/ASA (Counter/Office/Queue)	241,533	109,150	105,105	-	38,559	77,100	77,110	10
Air Tran (Counter/Office/Queue)	-	-	-	-	-	-	22,310	22,310
United/SkyWest (Counter/Office/Queue)	-	-	-	-	-	-	11,400	11,400
Continental (Counter/Office/Queue)	156,235	83,566	83,729	-	29,324	58,600	58,640	40
Total Terminal Space Rentals - Airline	1,001,869	1,109,076	1,093,933	1,044,410	579,836	1,159,600	1,189,080	29,480
Concessions								
F&B, Gift, Info (MSE Branded Foods)	33,826	34,906	41,466	35,000	20,289	40,600	32,500	(8,100)
Advertising (Departure)	75,348	60,836	69,941	138,120	28,314	56,600	64,000	7,400
Brochure Sales	9,611	7,356	7,374	30,250	8,618	17,200	30,250	13,050
Guest Services	-	-	-	73,950	512	1,000	57,000	56,000
Art in the Airport	-	3,059	3,185	1,050	13	-	250	250
Payphone (Cherokee)	1,085	1,902	-	-	-	-	-	-
Baggage Cart (SmarteCarte)	320	506	606	300	105	200	220	20
Sanitary Machines	-	149	40	100	78	200	180	(20)
Massage Chairs & Phone Charger (SmarteCarte)	-	-	425	600	402	800	800	-
Wachovia (ATM)	325	300	300	12,000	150	300	12,000	11,700
Total Concessions	120,515	109,013	123,337	291,370	58,481	116,900	197,200	80,300
Auto Parking								
Public Parking	2,148,207	2,288,782	2,307,314	2,109,250	1,061,313	2,122,600	2,100,000	(22,600)
Commuter Parking	13,686	21,674	14,445	21,600	8,980	18,000	14,400	(3,600)
Total Auto Parking	2,161,893	2,310,456	2,321,759	2,130,850	1,070,293	2,140,600	2,114,400	(26,200)
Rental Car								
Rental Car - Car Rentals								

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2010-2011**

Revenue Sources	Historical, Actual Revenue			FY 2009-2010			Proposed Budget Fiscal Year 2010-2011	Difference Est FY09-10 To Budget FY10-11
	Fiscal Year 2006-2007	Fiscal Year 2007-2008	Fiscal Year 2008-2009	Fiscal Year 2009-2010 Budget	12/31/09 FYTD Actual Revenue	6 Projection for Full Fiscal Year		
All Companies % (Signatory)	-	21,074	(85,655)	-	-	-	-	-
Avis MAG	230,645	248,512	233,215	230,000	117,917	235,800	243,410	7,610
Hertz MAG	413,993	335,260	384,172	383,200	199,600	399,200	420,820	21,620
Enterprise MAG	245,700	280,190	163,276	155,000	77,500	155,000	164,160	9,160
Budget MAG	166,041	171,877	158,406	155,830	78,578	157,200	160,790	3,590
National/Alamo MAG	-	-	212,801	232,140	118,975	238,000	245,680	7,680
Avis %	-	17,716	1,725	-	-	-	-	-
Hertz %	51,539	53,969	3,228	-	-	-	-	-
Enterprise %	-	-	-	-	-	-	-	-
Budget %	-	25,569	9,957	-	-	-	-	-
National/Alamo %	-	107,049	35,628	-	-	-	-	-
National-Alamo (Off Airport %)	83,724	-	-	-	-	-	-	-
Subtotal Car Rentals	1,191,642	1,261,216	1,116,753	1,156,170	592,570	1,185,200	1,234,860	49,660
Rental Car - Facility Rent								
Avis (Counter & Office)	28,190	36,333	29,488	30,540	15,188	30,400	31,530	1,130
Hertz (Counter & Office)	28,190	168	28,454	29,380	14,608	29,200	30,320	1,120
Enterprise (Counter & Office)	22,394	2,646	23,851	25,630	12,746	25,500	26,450	950
National (Counter & Office)	-	7,917	18,058	29,380	14,608	29,200	30,320	1,120
Budget (Counter & Office)	22,340	23,186	26,700	27,970	13,907	27,800	28,870	1,070
Avis (Ready/Return)	9,641	11,301	8,924	8,600	4,211	8,400	8,460	60
Hertz (Ready/Return)	18,264	20,657	14,685	14,340	6,791	13,600	12,690	(910)
Enterprise (Ready/Return)	7,713	6,627	5,873	6,140	3,057	6,100	6,340	240
National (Ready/Return)	-	-	8,120	8,600	4,553	9,100	10,570	1,470
Budget (Ready/Return)	6,556	6,821	6,508	6,140	3,193	6,400	7,190	790
Avis (Service Facility)	11,758	779	36,193	36,590	18,220	36,400	37,900	1,500
Hertz (Service Facility)	13,538	-	59,313	55,200	26,876	53,800	53,440	(360)
Enterprise (Service Facility)	8,589	4,094	37,005	34,770	18,252	36,500	38,260	1,760
Budget (Service Facility)	8,103	-	30,004	28,100	13,954	27,900	28,880	980
National/Alamo (Service Facility)	-	-	29,630	47,510	23,810	47,600	50,180	2,580
Avis CAM fee	-	830	11,973	-	5,095	10,200	11,920	1,720
Hertz CAM fee	-	-	16,233	-	7,175	14,400	16,800	2,400
Enterprise CAM fee	-	-	9,950	-	5,183	10,400	12,030	1,630
National CAM fee	-	-	10,991	-	6,233	12,500	15,780	3,280
Budget CAM fee	-	-	9,211	-	4,248	8,500	9,080	580
Common Area Maintenance (Service Facility)	-	-	-	52,360	-	-	-	-
All Companies (Storage Lot)	-	49,632	-	-	-	-	-	-
Subtotal Facility Rent	185,277	170,992	421,164	441,250	221,908	443,900	467,010	23,110
Total Rental Car	1,376,919	1,432,208	1,537,917	1,597,420	814,478	1,629,100	1,701,870	72,770
Commerical Ground Transportation								
Limo/Shuttle Service	-	3,600	-	-	-	-	-	-
Employee Parking	-	10,010	8,395	6,900	8,605	17,200	6,760	(10,440)
Ground Transportation Fees	5,739	8,590	18,353	16,350	12,410	24,800	17,700	(7,100)
Total Commercial Ground Transportation	5,739	22,200	26,748	23,250	21,015	42,000	24,460	(17,540)
Landing Fees								
Air Wisconsin	-	6,529	-	-	-	-	-	-
ASA	145,966	94,699	153,625	-	-	-	-	-

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2010-2011**

Revenue Sources	Historical, Actual Revenue			FY 2009-2010			Proposed Budget Fiscal Year 2010-2011	Difference Est FY09-10 To Budget FY10-11
	Fiscal Year 2006-2007	Fiscal Year 2007-2008	Fiscal Year 2008-2009	Fiscal Year 2009-2010 Budget	12/31/09 FYTD Actual Revenue	6 Projection for Full Fiscal Year		
Air Tran	-	-	-	-	-	-	-	-
Comair	1,001	13,728	5,145	-	-	-	-	-
Continental Express	56,445	62,287	53,912	-	-	-	-	-
Piedmont	184,132	164,002	133,586	-	-	-	-	-
Chautauqua	65,966	40,707	17,846	-	-	-	-	-
Mesa Jet	-	76,436	2,931	-	-	-	-	-
Northwest	70,277	34,857	3,091	-	-	-	-	-
Total Scheduled (Signatory) Carriers	-	-	-	474,080	185,858	371,700	410,397	38,697
Charter Fees (Non-Sig Landing Fees)	-	-	2,268	13,570	2,913	5,800	3,640	(2,160)
Total Landing Fees	523,786	493,246	372,404	487,650	188,771	377,500	414,037	36,537
FBOs/SASOs								
Odyssey Aviation/Million Air								
Percentage Fee	444,797	466,263	373,890	350,000	140,472	280,900	290,000	9,100
Optional Parcel Fee - Gravel Lot	-	-	-	12,000	6,000	12,000	12,000	-
T-Hangar	106,857	162,356	175,307	70,020	35,013	70,000	70,020	20
Bulk Hangar #1	53,429	49,520	525	98,500	49,250	98,500	98,500	-
Bulk Hangar #2	-	-	-	199,160	91,016	182,000	199,160	17,160
Fuel Flowage Fee	-	-	-	-	-	-	-	-
Subtotal Million Air	605,083	678,139	549,722	729,680	321,751	643,400	669,680	26,280
Landmark/Encore								
Land Rent	-	-	14,157	49,000	28,314	56,600	61,540	4,940
Apron Rent	-	-	13,068	39,200	26,136	52,300	40,960	(11,340)
Option Parcel Fee	-	-	2,178	8,710	4,356	8,700	8,710	10
Percentage Fee	-	-	65	5,000	457	900	1,000	100
Fuel Flowage Fee	-	-	1,827	37,500	6,414	12,800	30,000	17,200
Subtotal Encore	-	-	31,295	139,410	65,677	131,300	142,210	10,910
Belle Aircraft Maintenance								
Percentage Fee	-	-	6,149	4,700	3,569	7,100	7,000	(100)
Total FBOs/SASOs	605,083	678,139	587,166	873,790	390,997	781,800	818,890	37,090
Building Leases								
Rental Houses	20,575	21,350	20,450	20,400	10,350	20,700	20,400	(300)
Advantage West	72,036	66,033	72,036	71,100	39,625	79,300	79,250	(50)
Falcon Airlink (Temp Office)	-	5,400	-	-	-	-	-	-
Lacy Griffin Building (WNC Aviation)	-	-	-	-	3,487	7,000	21,780	14,780
Cargo Building (US Airways)	12,000	7,759	4,000	12,000	6,000	12,000	12,000	-
Total Building Leases	104,611	100,542	96,486	103,500	59,462	119,000	133,430	14,430
Land Leases								
Pasture Rent	1,200	300	600	600	300	600	600	-
Hertz (Maintenance Facility)	16,199	23,500	10,635	-	-	-	-	-
Avis (Maintenance Facility)	9,804	1,654	8,036	-	-	-	-	-
Lamar (Billboard)	2,250	938	2,250	2,250	1,125	2,300	4,250	1,950
NC Dept of Agriculture	-	7,589	-	9,100	-	-	-	-
US Forest Service - Tanker	9,108	-	8,810	10,130	4,831	9,700	9,660	(40)
Broadmoor Golf Center	19,059	9,880	8,637	10,360	5,138	10,300	10,230	(70)

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2010-2011**

Revenue Sources	Historical, Actual Revenue			FY 2009-2010			Proposed Budget Fiscal Year 2010-2011	Difference Est FY09-10 To Budget FY10-11
	Fiscal Year 2006-2007	Fiscal Year 2007-2008	Fiscal Year 2008-2009	Fiscal Year 2009-2010 Budget	12/31/09 FYTD Actual Revenue	6 Projection for Full Fiscal Year		
Total Land Leases	57,620	43,861	38,968	32,440	11,394	22,900	24,740	1,840
Other Leases/Fees								
LEO Services (TSA)	148,138	190,398	108,358	120,000	62,208	124,400	150,000	25,600
Shared Terminal Services - Airlines on AirIT	-	-	-	-	-	-	48,160	48,160
Security Fee (Airlines)	231,093	252,690	237,938	106,140	89,955	179,900	177,710	(2,190)
Security Fee (Rental Car)	55,284	80,558	71,474	73,320	29,471	58,900	56,120	(2,780)
Security Fee (ID Media)	-	-	1,389	7,000	2,504	5,000	6,000	1,000
Telecommunication Fees (Voice/Data)	-	-	16,300	40,400	23,191	46,400	35,870	(10,530)
Sale of Assets	-	(60)	-	-	-	-	-	-
Misc	26,190	18,092	78,306	5,000	1,599	3,200	1,000	(2,200)
Tenant Services/Assessment Fees	-	-	-	22,000	340	700	1,000	300
Air Freight Fees	-	-	-	-	-	-	9,000	9,000
Charters/Camps	-	-	-	5,000	-	-	-	-
Total Other Leases	460,706	541,678	513,765	378,860	209,268	418,500	484,860	66,360
Total Revenue	\$ 7,313,561	\$ 7,561,353	\$ 6,998,429	\$ 7,166,390	\$ 3,508,690	\$ 7,017,300	\$ 7,310,878	293,578
				Budget to Budget % Comparison FY11 to FY10			2.0%	144,488

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2010-2011**

Expenses	Historical, Actual Expenses			FY 2009-2010			Proposed Budget Fiscal Year 2010-2011	Difference Est FY09-10 To Budget FY10-11
	Fiscal Year 2006-2007	Fiscal Year 2007-2008	Fiscal Year 2008-2009	Fiscal Year 2009-2010 Budget	12/31/09 FYTD Actual Expenses	Projection for Full Fiscal Year		
PERSONNEL SERVICES								
Regular Salaries	\$ 1,726,986	\$ 1,809,627	\$ 2,407,044	\$ 2,358,700	\$ 1,124,947	\$ 2,258,926	\$ 2,304,953	\$ 46,027
Overtime	25,625	24,538	65,757	44,140	33,660	61,845	52,175	(9,670)
Salary Adjustment/Bonus Pool	-	-	72,847	135,810	34,658	72,904	65,957	(6,947)
LEO Special Separation Allowance	-	-	-	-	-	-	40,783	40,783
Longevity	-	-	-	-	-	-	25,047	25,047
Unemployment Claims	-	-	-	-	-	14,000	14,000	-
Retiree Health	-	-	-	-	-	-	36,960	36,960
Benefits	691,479	727,992	810,074	1,122,980	466,481	935,118	1,043,967	108,849
Total Personnel Services	2,444,090	2,562,157	3,355,722	3,661,630	1,659,746	3,342,793	3,583,842	241,049
OPERATING EXPENSES								
Professional Services								
Professional Services - General	111,338	30,977	74,532	61,745	42,459	67,930	67,800	(130)
Professional Services - Legal	26,564	130,880	46,230	40,000	30,042	65,604	45,000	(20,604)
Professional Services - Other	-	-	36,114	1,000	770	-	-	-
Artwork and Creative Production	-	6,642	12,222	16,000	1,200	13,000	10,000	(3,000)
Surveys, Reports & Data	6,000	31,251	17,000	43,000	10,355	39,000	62,500	23,500
Physicals & Drug Screens	-	1,328	1,302	11,000	689	1,938	4,000	2,062
Engineering and Architectural	-	-	-	25,000	100	-	32,500	32,500
Environmental Service	-	-	-	-	-	25,000	25,000	-
Website	-	-	-	2,150	-	2,150	2,150	-
Disadvantaged Business Unit	-	12,306	-	5,000	-	2,500	2,000	(500)
Auditors	15,030	6,750	26,553	32,000	13,183	16,000	20,000	4,000
Temporary Help	1,693	15,782	50,977	1,500	12,414	16,500	16,350	(150)
General Consultant	104,600	32,579	-	-	-	-	-	-
Total Professional Services	265,225	268,495	264,930	238,395	111,212	249,622	287,300	37,678
Contractual Services								
Computer Technical Support	500	-	-	21,920	7,101	22,393	20,793	(1,600)
Landscaping	41	3,834	16,325	12,600	7,223	15,681	14,876	(805)
Custodial Services	97,202	98,590	54,519	-	69	207	-	(207)
Parking Management Contract	-	65,243	320,511	284,600	155,059	353,144	455,871	102,727
Other Contractual Services	325,732	168,974	83,702	120,940	58,295	135,927	229,020	93,093
Elevator Maintenance Contract	-	-	22,766	12,700	3,900	7,200	3,600	(3,600)
Fire Alarm Systems Contract	-	-	13,703	12,700	7,438	14,090	14,400	310
Security Systems Mgmt Contract	-	-	-	20,170	5,204	20,170	-	(20,170)
Other Contractual Services	128,019	294,578	12,495	-	-	-	-	-
Total Other Contractual Services	551,495	631,219	524,021	485,630	244,289	568,812	738,560	169,748
Travel and Training								
Travel & Per Diem	133,118	126,371	133,032	146,330	49,260	128,747	104,200	(24,547)
Training & Education	8,585	14,250	16,301	45,600	14,041	38,849	41,950	3,101
Total Travel and Training	141,703	140,621	149,333	191,930	63,301	167,596	146,150	(21,446)
Communications and Freight								
Postage	4,968	5,348	6,122	6,000	1,648	6,000	7,450	1,450
Express Mail Delivery	6,111	5,790	2,340	5,000	555	3,000	3,550	550

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2010-2011**

Expenses	Historical, Actual Expenses			FY 2009-2010			Proposed Budget Fiscal Year 2010-2011	Difference Est FY09-10 To Budget FY10-11
	Fiscal Year 2006-2007	Fiscal Year 2007-2008	Fiscal Year 2008-2009	Fiscal Year 2009-2010 Budget	12/31/09 FYTD Actual Expenses	Projection for Full Fiscal Year		
Telecommunications	81,365	27,582	42,416	52,980	25,618	52,987	53,336	349
Online Services	-	11,823	13,854	770	259	600	1,000	400
Total Communications and Freight	92,445	50,543	64,732	64,750	28,080	62,587	65,336	2,749
Rentals and Leases								
Rentals & Leases	11,285	14,235	20,001	12,220	6,645	12,220	14,695	2,475
Total Rentals and Leases	11,285	14,235	20,001	12,220	6,645	12,220	14,695	2,475
Insurance								
Property & Casualty	30,175	170,052	52,838	50,000	26,859	55,000	61,000	6,000
General Liability	66,687	48,626	40,590	45,000	19,795	44,000	48,000	4,000
Auto Liability	20,033	25,879	21,846	25,000	8,050	23,500	25,000	1,500
Other Insurance & Bonds	74,398	102,998	92,498	60,000	21,930	51,000	55,000	4,000
Worker's Compensation Insurance	-	-	829	50,000	20,435	47,000	50,000	3,000
Total Insurance	191,293	347,555	208,601	230,000	97,069	220,500	239,000	18,500
Utility Services								
Electric Service	249,885	251,356	286,599	275,000	141,522	290,608	314,327	23,719
Gas Service	82,733	87,958	75,459	95,000	19,038	78,903	73,018	(5,885)
Water/Sewer Service	54,970	46,837	45,279	55,000	21,129	48,166	51,187	3,021
Total Utility Services	387,587	386,151	407,337	425,000	181,689	417,677	438,532	20,855
Repairs and Maintenance								
Other Repairs & Maintenance	270,269	189,853	44,482	12,500	7,300	10,833	10,100	(733)
Terminal, Buildings and Grounds	-	35,582	169,269	171,205	48,130	123,705	169,356	45,651
Vehicles and Heavy Equipment	-	48,784	22,293	33,000	24,354	65,000	38,000	(27,000)
Airport and Airfield Equipment	-	30,342	31,465	35,000	10,181	24,050	30,000	5,950
Vehicle Maintenance	-	-	6,143	-	230	691	-	(691)
Maintenance Contracts	112,332	85,587	2,016	-	-	-	-	-
Total Repairs and Maintenance	382,601	390,148	275,668	251,705	90,195	224,279	247,456	23,177
Printing & Binding								
Printing & Binding	7,546	11,831	11,814	18,000	3,510	12,968	9,925	(3,043)
Banners	-	151	-	500	185	385	500	115
Comment Cards	-	-	-	300	-	-	-	-
Total Printing & Binding	7,546	11,982	11,814	18,800	3,695	13,353	10,425	(2,928)
Promotional Activities								
Other Promotional Activities	47,359	15,710	-	3,500	-	-	2,000	2,000
Radio	-	38,377	56,753	67,950	23,620	68,542	64,292	(4,250)
Billboards	-	38,145	27,321	27,300	11,748	27,050	20,000	(7,050)
Print	-	38,280	26,350	39,150	20,402	39,350	37,750	(1,600)
TV	-	46,388	48,203	49,000	27,620	48,950	53,500	4,550
Telephone Book	-	3,040	2,018	2,420	1,606	1,473	1,375	(98)
Other Promotional Events/Sponsorships	-	802	25,916	19,000	3,714	16,250	10,000	(6,250)
Community Events/Exhibits/Sponsorships	-	20,325	19,604	24,300	12,150	26,100	23,900	(2,200)
Employee/Tenant Events	-	23,309	21,008	20,100	15,945	18,125	24,744	6,619
Marketing/Advertising	140,701	5,940	3,207	-	227	-	-	-

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2010-2011**

<u>Expenses</u>	Historical, Actual Expenses			FY 2009-2010			Proposed Budget Fiscal Year 2010-2011	Difference Est FY09-10 To Budget FY10-11
	Fiscal Year 2006-2007	Fiscal Year 2007-2008	Fiscal Year 2008-2009	Fiscal Year 2009-2010 Budget	12/31/09 FYTD Actual Expenses	Projection for Full Fiscal Year		
Total Promotional Activities	188,059	230,316	230,380	252,720	117,032	245,840	237,561	(8,279)
Other Current Charges and Obligations								
Legal Notices & Advertising	-	10,696	12,036	15,400	1,493	9,500	10,250	750
Bank Fees	-	39,437	36,806	34,000	22,886	47,997	50,429	2,432
Other Current Charges & Obligations	-	27,255	3,522	9,650	4,098	9,000	9,100	100
Total Other Current Charges and Obligations	-	77,388	52,364	59,050	28,477	66,497	69,779	3,282
Operating Supplies								
Office Supplies	54,012	30,118	19,079	27,000	3,656	20,000	17,175	(2,825)
Vehicle Fuel	-	43,060	20,835	39,000	19,354	37,706	40,000	2,294
Shop Supplies	-	9,312	2,447	6,000	968	5,000	5,000	-
Other Operating Supplies	130,895	42,098	33,285	98,400	8,764	54,424	128,648	74,224
Art Program Supplies	-	-	2,348	2,250	676	2,270	2,250	(20)
Promotional Supplies	-	21,235	32,244	18,250	12,508	23,425	17,275	(6,150)
Holiday Decorations	-	826	1,303	1,000	756	995	1,000	5
Chemicals and Safety	-	3,730	4,845	16,000	4,597	10,500	10,500	-
Small Tools and Equipment	-	10,213	21,886	17,500	4,323	17,500	18,500	1,000
Custodial Supplies	-	37,287	32,493	-	989	14,000	14,000	-
Custodial Consumables	-	-	2,625	30,000	18,671	30,000	30,000	-
Operating Furniture, Fixtures, Equipment and Software	14,548	25,871	43,288	40,290	9,136	39,416	26,980	(12,436)
Uniforms	32,909	19,098	14,731	16,100	1,104	16,646	20,400	3,754
Firefighter Equipment	-	-	-	5,000	621	1,863	4,300	2,437
Total Operating Supplies	232,363	242,848	231,409	316,790	86,123	273,745	336,028	62,283
Books, Publications, Subscriptions & Memberships								
Books, Publications, Compact Disks, Videos & Subscriptions	3,471	6,165	4,723	13,480	840	8,555	8,500	(55)
Dues & Memberships	22,048	26,147	19,695	24,910	6,102	26,358	25,652	(706)
Licenses and Certification Fees	-	-	2,150	200	-	50	50	-
Total Books, Publications, Subscriptions & Mem.	25,519	32,312	26,568	38,590	6,942	34,963	34,202	(761)
TOTAL SERVICES & MATERIALS	2,477,122	2,823,813	2,467,158	2,585,580	1,064,749	2,557,691	2,865,024	307,333
TOTAL OPERATING EXPENSES, INCLUDING CONTINGENCY	\$ 4,921,212	\$ 5,385,970	\$ 5,822,880	\$ 6,247,210	\$ 2,724,495	\$ 5,900,484	\$ 6,448,866	\$ 548,382
				Budget to Budget % Comparison FY10 to FY09			3.2%	\$ 201,656

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Administration

BASIC OPERATING BUDGET

FY 2010-2011

Fund ARA
Department Administration
Department # 11
Cost Center 00
Source 00

Account Code		Description				Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount
PERSONNEL SERVICES							
ARA	500000	11	00	00	Regular Salaries	60,009	60,009
ARA	500015	11	00	00	Salary Adjustment Pool	65,957	65,957
ARA	500016	11	00	00	Longevity	-	-
ARA	500018	11	00	00	Unemployment Claims	14,000	14,000
ARA	500020	11	00	00	Regular Overtime	-	-
ARA	500165	11	00	00	Retiree Health	36,960	36,960
ARA	500030	11	00	00	Allocated Benefits	-	-
Benefits:							22,600
ARA	500017	11	00	00	Medical Reimbursements	100	
ARA	500050	11	00	00	FICA Taxes	6,163	
ARA	500070	11	00	00	LGERS Retirement	4,061	
ARA	500080	11	00	00	401k	3,168	
ARA	500160	11	00	00	Medical	6,160	
ARA	500260	11	00	00	Dental	2,127	
ARA	500360	11	00	00	Life Insurance	370	
ARA	500460	11	00	00	Disability	451	
TOTAL PERSONNEL SERVICES							199,526
OPERATING EXPENSES							
Professional Services							
ARA	604000	11	00	00	Professional Services - General		13,500
						DBE Services	13,500
ARA	604020	11	00	00	Physicals and Drug Screens		800
						Pre-employment testing for ARAA	800
Travel and Training							
ARA	650000	11	00	00	Travel, Per Diem, Conference Registraion		6,000
						SHRM Conference	2,500
						ACI HR Conference	2,000
						DBE Conference	1,500
ARA	651000	11	00	00	Training & Education		8,000
						HR Training/HR Laws Update/HR Education for ARAA	2,000
						Profession Education-Tuition Reimbursement for ARAA	6,000
Communications and Freight							
ARA	660000	11	00	00	Postage		6,850
						Postage for ARAA	6,000
						Postage Machine Supplies	850
ARA	661000	11	00	00	Express Mail Delivery		3,500
						Express Mail Delivery for ARAA	3,500
Rentals and Leases							
ARA	664000	11	00	00	Rentals and Leases		2,200
						Neopost Postage Machine Rent	2,200
Insurance							
ARA	670000	11	XX	00	Property and Casualty Insurance		61,000

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Administration

BASIC OPERATING BUDGET

FY 2010-2011

Fund ARA
Department Administration
Department # 11
Cost Center 00
Source 00

Account Code		Description				Item	Summary	
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount	
					Property and Casualty Insurance for ARAA	61,000		
ARA	671000	11	XX	00	General Liability		48,000	
					General Liability for ARAA	48,000		
ARA	672000	11	XX	00	Auto Liability		25,000	
					Auto Liability for ARAA	25,000		
ARA	673000	11	XX	00	Other Insurance and Bonds		55,000	
					Inland Marine	55,000		
					Law Enforcement/Crime Directors & Officers			
ARA	674000	11	XX	00	Worker's Compensation Insurance		50,000	
					Workers Comp	50,000		
Printing & Binding								
ARA	730000	11	00	00	Printing & Binding		1,000	
					Printing	1,000		
Promotional Activities								
ARA	740101	11	00	00	Community Events/Exhibits/Sponsorships		300	
					United Way Campaign	300		
ARA	740115	11	00	00	Employee/Tenant Appreciation		16,544	
					Employee Birthday Coupons	600		
					Employee Pat on the Back Program	542		
					Employee Service Awards	975		
					Employee Holiday Checks/Gift Cards	13,427		
					Employee Holiday Lunches	1,000		
Other Current Charges and Obligations								
ARA	750000	11	00	00	Legal Notices & Placements		6,000	
					Employment Advertising for ARAA	6,000		
Operating Supplies								
ARA	760000	11	00	00	Office Supplies		17,000	
					Office Supplies for ARAA	17,000		
ARA	770300	11	00	00	Operating Supplies		2,000	
					HR Operating Supplies	2,000		
ARA	771000	11	00	00	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000		750	
					HR Furniture and Equipment	750		
Books, Publications, Subscriptions and Memberships								
ARA	780500	11	00	00	Books, Publications, Compact Disks, Videos & Subscriptions		900	
					North Carolina Employment Law Letter	350		
					HR-M. Lee Smith Publishers	350		
					HR Books/Publishers	200		
ARA	780100	11	00	00	Dues & Memberships		535	
					SHRM	350		
					WNC HR	150		
					SEC-AAAE	35		
TOTAL OPERATING EXPENSES								324,879
SECTION TOTAL								524,405

ASHEVILLE REGIONAL AIRPORT AUTHORITY

Administration

Fiscal Year 2010/2011

Budget to Budget Variance Analysis

I.D. #	Description	FY 2010 Budget	FY 2011 Budget	Increase/ (Decrease)	Percent	Reason
500000	Regular Salaries	57,520	60,009	2,489	4.33%	
500015	Salary Adjustment Pool	135,810	65,957	(69,853)	-51.43%	FY10 included all ARAA longevity, medical reimb. & LEO SSA in correct depts in FY11
500016	Longevity	0	0	0	N/A	
500018	Unemployment Claims	0	14,000	14,000	N/A	Included in Allocated Benefits in FY10
500020	Regular Overtime	0	0	0	N/A	
500165	Retiree Health	0	36,960	36,960	N/A	Included in Allocated Benefits in FY10
500030	Allocated Benefits	81,200	0	(81,200)	-100.00%	FY10 included unemployment claims, retiree health & FICA taxes on LEO SSA
500017	Medical Reimbursements		100	100	N/A	Included in Salary Adj Pool in FY10
500050	FICA Taxes		6,163	6,163	N/A	Included in Allocated Benefits in FY10
500070	LGERS Retirement		4,061	4,061	N/A	Included in Allocated Benefits in FY10
500080	401k		3,168	3,168	N/A	Included in Allocated Benefits in FY10
500160	Medical		6,160	6,160	N/A	Included in Allocated Benefits in FY10
500260	Dental		2,127	2,127	N/A	Included in Allocated Benefits in FY10
500360	Life Insurance		370	370	N/A	Included in Allocated Benefits in FY10
500460	Disability		451	451	N/A	Included in Allocated Benefits in FY10
	Total Personal Services	274,530	199,526	(75,004)	-27.32%	FY10 included all ARAA longevity, medical reimb. & LEO SSA in correct depts in FY11
604000	Professional Services - General	11,000	13,500	2,500	22.73%	
604020	Physicals and Drug Screens	1,500	800	(700)	-46.67%	
650000	Travel, Per Diem, Conference Registration	5,000	6,000	1,000	20.00%	
651000	Training & Education	3,000	8,000	5,000	166.67%	Tuition Reim. moved from depts to Admin
660000	Postage	6,000	6,850	850	14.17%	
661000	Express Mail Delivery	5,000	3,500	(1,500)	-30.00%	
664000	Rentals and Leases		2,200	2,200	N/A	
670000	Property and Casualty Insurance	50,000	61,000	11,000	22.00%	
671000	General Liability	45,000	48,000	3,000	6.67%	
672000	Auto Liability	25,000	25,000	0	0.00%	
673000	Other Insurance & Bonds	60,000	55,000	(5,000)	-8.33%	
674000	Worker's Compensation Insurance	50,000	50,000	0	0.00%	
710000	General Repairs and Maintenance	500	0	(500)	-100.00%	
730000	Printing & Binding	3,000	1,000	(2,000)	-66.67%	

740000	Advertising	1,500	0	(1,500)	-100.00%	
740101	Other Community Events/Exhibits/Sponsorships		300	300	N/A	
740115	Employee/Tenant Appreciation	11,200	16,544	5,344	47.71%	
750000	Legal Notices & Advertising	6,000	6,000	0	0.00%	
760000	Office Supplies	27,000	17,000	(10,000)	-37.04%	
770300	Operating Supplies	1,000	2,000	1,000	100.00%	
771000	Operating Furniture, Fixtures and Equipment	1,500	750	(750)	-50.00%	
780500	Books & Publications	1,000	900	(100)	-10.00%	
780100	Dues & Memberships	650	535	(115)	-17.69%	
	Total Services & Mat'ls.	314,850	324,879	10,029	3.19%	
	Department Total	589,380	524,405	(64,975)	-11.02%	

ASHEVILLE REGIONAL AIRPORT AUTHORITY

Administration

Fiscal Year 2010/2011

Budget to Actual Variance Analysis

I.D. #	Description	FY 2010 Actual 4 Months	FY 2010 Estimate	FY 2011 Budget	Increase/ (Decrease)	Percent	Reason
500000	Regular Salaries	20,141	60,422	60,009	(413)	-0.68%	
500015	Salary Adjustment Pool	21,073	72,904	65,957	(6,947)	0.00%	
500016	Longevity		0	0	0	N/A	
500018	Unemployment Claims		14,000	14,000	0	N/A	
500165	Retiree Health	12,499	37,496	36,960	(536)	-1.43%	
500017	Medical Reimbursements		0	100	100	N/A	
500050	FICA Taxes	2,620	7,860	6,163	(1,697)	-21.59%	LEO SSA FICA Being Charged to Admin in FY10
500070	LGERS Retirement	1,559	4,676	4,061	(615)	-13.15%	DPS Employee Being Charged to Admin in FY10
500080	401k	1,026	3,078	3,168	90	2.91%	
500160	Medical	1,786	5,357	6,160	803	15.00%	
500260	Dental	645	1,934	2,127	193	10.00%	
500360	Life Insurance	112	336	370	34	10.12%	
500460	Disability	137	411	451	40	9.86%	
	Total Personal Services	61,596	208,472	199,526	(8,946)	-4.29%	
604000	Professional Services - General	200	10,000	13,500	3,500	35.00%	
604020	Physicals and Drug Screens	66	500	800	300	60.00%	
650000	Travel, Per Diem, Conference Registration	306	6,000	6,000	0	0.00%	
651000	Training & Education	1,811	2,800	8,000	5,200	185.71%	Tuition Reim. moved from depts to Admin
660000	Postage	1,048	6,000	6,850	850	14.17%	
661000	Express Mail Delivery	285	3,000	3,500	500	16.67%	
664000	Rentals and Leases		0	2,200	2,200	N/A	
670000	Property and Casualty Insurance	17,570	55,000	61,000	6,000	10.91%	
671000	General Liability	13,197	44,000	48,000	4,000	9.09%	
672000	Auto Liability	5,367	23,500	25,000	1,500	6.38%	
673000	Other Insurance & Bonds	14,620	51,000	55,000	4,000	7.84%	
674000	Worker's Compensation Insurance	13,649	47,000	50,000	3,000	6.38%	
730000	Printing & Binding	125	900	1,000	100	11.11%	
740000	Advertising	22	22	0	(22)	-100.00%	
740101	Community Events/Exhibits/Sponsorships		300	300	0	N/A	
740115	Employee/Tenant Appreciation	1,118	11,200	16,544	5,344	47.71%	
750000	Legal Notices & Advertising	1,409	5,500	6,000	500	9.09%	
760000	Office Supplies	1,583	20,000	17,000	(3,000)	-15.00%	
770300	Operating Supplies	601	2,000	2,000	0	0.00%	
771000	Operating Furniture, Fixtures and Equipment		1,500	750	(750)	N/A	
780500	Books & Publications		1,000	900	(100)	N/A	
780100	Dues & Memberships	160	600	535	(65)	-10.83%	
	Total Services & Mat'ls.	73,135	291,822	324,879	33,057	11.33%	
	Department Total	134,731	500,294	524,405	24,111	4.82%	

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Development

BASIC OPERATING BUDGET

FY 2010-2011

Fund ARA
Department Development
Department # 70
Cost Center 00
Source 00

Account Code				Description	Item Amount	Summary Amount	
Fund	Acct.	Sec.	C.C.				Source
PERSONNEL SERVICES							
ARA	500000	70	00	00	Regular Salaries	94,808	
ARA	500016	70	00	00	Longevity	1,292	
ARA	500020	70	00	00	Regular Overtime	-	
					<u>Benefits:</u>		
ARA	500017	70	00	00	Medical Reimbursements	100	
ARA	500050	70	00	00	FICA Taxes	7,684	
ARA	500070	70	00	00	LGERS Retirement	6,361	
ARA	500080	70	00	00	401k	4,962	
ARA	500160	70	00	00	Medical	19,993	
ARA	500260	70	00	00	Dental	1,585	
ARA	500360	70	00	00	Life Insurance	603	
ARA	500460	70	00	00	Disability	699	
TOTAL PERSONNEL SERVICES							138,087
OPERATING EXPENSES							
ARA	604016	70	00	00	Artwork and Creative Production	-	
ARA	604017	70	00	00	Surveys, Reports & Data		
					Appraisals	10,000	
ARA	604030	70	00	00	Engineering and Architectural		
					General Planning, Engineering & Architectural Services	20,000	
					Geospatial Data Update / New Aerial Photography	12,500	
ARA	604035	70	00	00	Environmental Services		
					Environmental Engineering	25,000	
ARA	604050	70	00	00	Disadvantage Business Unit		
					DBE Outreach & Good Faith Effort Review	2,000	
Travel and Training							
ARA	650000	70	00	00	Travel, Per Diem, Conference Registration		
					FAA Meetings	500	
					ACI-NA Annual Conference	2,000	
					NBAA Annual Conference	1,500	
					FAA Communications Conference	500	
					SEC-AAAE Annual Conference	1,500	
					NCAA Annual Conference	1,000	
					NCAA Board Meetings	1,000	
					Local Travel	2,400	
ARA	651000	70	00	00	Training & Education		
					IAAP Training & Certification	500	
					FAA Airports Technical Workshop	1,500	
Printing & Binding							
ARA	730000	70	00	00	Printing & Binding		
					Marketing Materials for Airport / Property Development	750	

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Development

BASIC OPERATING BUDGET

FY 2010-2011

Fund ARA
Department Development
Department # 70
Cost Center 00
Source 00

Account Code					Description	Item Amount	Summary Amount
Fund	Acct.	Sec.	C.C.	Source			
					Other Current Charges and Obligations		
ARA	750000	70	00	00	Legal Notices & Placements		750
					RFPs / RFQs / Bid Notices	750	
					Operating Supplies		
ARA	770300	70	00	00	Operating Supplies		500
					General Supplies	500	
ARA	770305	70	00	00	Promotional Items		500
					Marketing Materials for Airport / Property Development	500	
					Books, Publications, Subscriptions and Memberships		
ARA	780100	70	00	00	Dues & Memberships		1,205
					AAAE	275	
					SEC-AAAE	40	
					NBAA	700	
					NCAA	40	
					IAAP	150	
					TOTAL OPERATING EXPENSES		85,605
					SECTION TOTAL		223,692

ASHEVILLE REGIONAL AIRPORT AUTHORITY

Development

Fiscal Year 2010/2011

Budget to Budget Variance Analysis

I.D. #	Description	FY 2010 Budget	FY 2011 Budget	Increase/ (Decrease)	Percent	Reason
500000	Regular Salaries	86,790	94,808	8,018	9.24%	Promotion in FY10
500016	Longevity		1,292	1,292	N/A	Budgeted in Admin dept in FY10
500020	Regular Overtime		0	0	N/A	
500030	Allocated Benefits	36,460	0	(36,460)	-100.00%	
500017	Medical Reimbursements		100	100	N/A	
500050	FICA Taxes		7,684	7,684	N/A	Budgeted in Allocated Benefits in FY10
500070	LGERS Retirement		6,361	6,361	N/A	Budgeted in Allocated Benefits in FY10
500080	401k		4,962	4,962	N/A	Budgeted in Allocated Benefits in FY10
500160	Medical		19,993	19,993	N/A	Budgeted in Allocated Benefits in FY10
500260	Dental		1,585	1,585	N/A	Budgeted in Allocated Benefits in FY10
500360	Life Insurance		603	603	N/A	Budgeted in Allocated Benefits in FY10
500460	Disability		699	699	N/A	Budgeted in Allocated Benefits in FY10
	Total Personal Services	123,250	138,087	14,837	12.04%	
604000	Professional Services - General	18,208	0	(18,208)	-100.00%	CAP Trailer relocation costs only in FY10
604016	Artwork and Creative Production	2,500	0	(2,500)	-100.00%	expect to complete production this FY,
604017	Surveys, Reports & Data	10,000	10,000	0	0.00%	expect to use budgeted amount this FY - same next year
604030	Engineering and Architectural	25,000	32,500	7,500	30.00%	lower general consultant budget, new expenses for geospatial data and new aerial photo
604035	Environmental Services	0	25,000	25,000	N/A	new category to be used for new environmental regulations
604050	Disadvantaged Business Unit	5,000	2,000	(3,000)	-60.00%	expect lower DBE expenses next FY
650000	Travel, Per Diem, Conference Registration	8,500	10,400	1,900	22.35%	expect to use entire budget this FY, additional travel next year related to runway project and NCAA Board meetings
651000	Training & Education	5,000	2,000	(3,000)	-60.00%	training expenses lower due to completed IAP certification
730000	Printing & Binding	2,000	750	(1,250)	-62.50%	expect to complete printing purchase this FY. Lower expense next FY
750000	Legal Notices & Advertising	5,000	750	(4,250)	-85.00%	expect lower legal notices expenses next year
770300	Operating Supplies	1,000	500	(500)	-50.00%	fewer supplies purchases next year
770305	Promotional Items	2,000	500	(1,500)	-75.00%	expect to complete purchases this FY, lower expenses next FY
780500	Books & Publications	500	0	(500)	-100.00%	discontinuing Summit Aviation subscription
780100	Dues & Memberships	310	1,205	895	288.71%	increased membership expenses due to adding NBAA airport membership
	Total Services & Mat'ls.	85,018	85,605	587	0.69%	
	Department Total	208,268	223,692	15,424	7.41%	

ASHEVILLE REGIONAL AIRPORT AUTHORITY

Development

Fiscal Year 2010/2011

Budget to Actual Variance Analysis

I.D. #	Description	FY 2010 Actual 4 Months	FY 2010 Estimate	FY 2011 Budget	Increase/ (Decrease)	Percent	Reason
500000	Regular Salaries	32,550	94,969	94,808	(161)	-0.17%	
500016	Longevity		0	1,292	1,292	N/A	Recorded in Admin dept in FY10
500020	Regular Overtime		0	0	0	N/A	
500017	Medical Reimbursements		0	100	100	N/A	Recorded in Admin dept in FY10
500050	FICA Taxes	2,509	7,527	7,684	157	2.09%	
500070	LGERS Retirement	1,589	4,767	6,361	1,594	33.44%	
500080	401k	1,610	4,830	4,962	132	2.73%	
500160	Medical	5,716	17,148	19,993	2,845	16.59%	
500260	Dental	472	1,416	1,585	169	11.94%	
500360	Life Insurance	183	549	603	54	9.84%	
500460	Disability	212	636	699	63	9.91%	
	Total Personal Services	44,841	131,842	138,087	6,245	4.74%	
604000	Professional Services - General	12,405	18,208	0	(18,208)	-100.00%	Relocation of CAP trailer
604016	Artwork and Creative Production		2,000	0	(2,000)	N/A	expect to complete production this FY,
604017	Surveys, Reports & Data		8,000	10,000	2,000	N/A	expect to use budgeted amount this FY - same next year
604030	Engineering and Architectural		25,000	32,500	7,500	N/A	lower general consultant budget next FY, new expenses for geospatial data & new aerial photo
604035	Environmental Service		0	25,000	25,000	N/A	new category established to be used for new environmental regulations
604050	Disadvantaged Business Unit		2,500	2,000	(500)	N/A	expect lower DBE expenses next FY
650000	Travel, Per Diem, Conference Registration	1,358	10,000	10,400	400	4.00%	expect to use entire budget this FY, additional travel next year related to runway project and NCAA Board meetings
651000	Training & Education	10	5,000	2,000	(3,000)	-60.00%	training expenses next FY lower due to completed IAP certification
730000	Printing & Binding		2,000	750	(1,250)	N/A	expect to complete purchase this FY, lower expense next FY
750000	Legal Notices & Advertising		0	750	750	N/A	expect fewer legal notices expenses next year
770300	Operating Supplies	91	1,000	500	(500)	-50.00%	fewer supplies purchases next year
770305	Promotional Items	158	2,000	500	(1,500)	-75.00%	expect to complete purchases this FY, lower expenses next FY
780500	Books & Publications		0	0	0	N/A	discontinuing Summit Aviation subscription
780100	Dues & Memberships	40	310	1,205	895	288.71%	increased membership expenses due to adding NBAA airport membership
	Total Services & Mat'ls.	14,062	76,018	85,605	9,587	12.61%	
	Department Total	58,902	207,860	223,692	15,832	7.62%	

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Executive

**BASIC OPERATING BUDGET
FY 2010-2011**

Fund ARA
Department Executive
Department # 05
Cost Center 00
Source 00

Account Code		Description				Item	Summary	
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount	
PERSONNEL SERVICES								
ARA	500000	05	00	00	Regular Salaries	193,346	193,346	
					<u>Benefits:</u>		64,842	
ARA	500017	05	00	00	Medical Reimbursements	200		
ARA	500030	05	00	00	Allocated Benefits	1,000		
ARA	500050	05	00	00	FICA Taxes	15,211		
ARA	500070	05	00	00	LGERS Retirement	12,591		
ARA	500072	05	00	00	457 (b) Retirement Plan	2,600		
ARA	500080	05	00	00	401k	9,822		
ARA	500160	05	00	00	Medical	19,994		
ARA	500260	05	00	00	Dental	1,584		
ARA	500360	05	00	00	Life Insurance	806		
ARA	500460	05	00	00	Disability	1,034		
TOTAL PERSONNEL SERVICES								258,188
OPERATING EXPENSES								
Professional Services								
ARA	604000	05	00	00	Professional Services - General		25,000	
					Various	25,000		
ARA	604010	05	00	00	Professional Services - Legal		45,000	
					Paltra, Straus, Robinson & Moore	45,000		
ARA	604017	05	00	00	Surveys, Reports & Data		18,000	
					Dio (fka Seabury APG)	18,000		
Travel and Training								
ARA	650000	05	00	00	Travel, Per Diem, Conference Registraion		42,250	
					ACI Annual Conf	3,000		
					FAA Communications Conf	1,000		
					ACI/AAAE Spring Washington Conf	2,000		
					SEC Annual Conf	1,750		
					NCAA Annual Conf	1,000		
					AAAE Annual Conf	2,500		
					Airline Meetings (4)	6,000		
					ACI Jumpstart Air Service Conf	2,000		
					Local Travel	11,000		
					Board Travel	12,000		
ARA	651000	05	00	00	Training & Education		1,000	
					General Professional Development	1,000		
Communications and Freight								
ARA	663000	05	00	00	Online Services		700	
					Air Card	700		
Printing & Binding								
ARA	730000	05	00	00	Printing & Binding		500	
					General Services	500		
Promotional Activities								

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Executive

**BASIC OPERATING BUDGET
FY 2010-2011**

Fund ARA
Department Executive
Department # 05
Cost Center 00
Source 00

Account Code		Description				Item	Summary
Fund	Acct.	Sec.	C.C.	Source	Amount	Amount	
ARA	740100	05	00	00	Other Promotional Events/Sponsorships		2,000
					General Promotions	2,000	
ARA	740115	05	00	00	Employee/Tenant Appreciation		2,000
					Tenant/Employee Lunch	2,000	
Other Current Charges and Obligations							
ARA	750000	05	00	00	Legal Notices & Placements		1,500
					Board Meetings and Public Hearing Notices	500	
					RFPs, RFBs, and RFQs	1,000	
ARA	750100	05	00	00	Other Current Charges and Obligations		9,100
					Board Member - Meeting Reimbursement	2,100	
					Other Board Meeting Costs	1,500	
					Annual Board/Tenant Reception	4,000	
					Misc Board Expenses	1,500	
Operating Supplies							
ARA	770300	05	00	00	Operating Supplies		1,000
					Misc Supplies	1,000	
ARA	770305	05	00	00	Promotional Items		1,000
					Special Promo Items	1,000	
ARA	771000	05	00	00	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000		1,000
					Admin Equipment	1,000	
Books, Publications, Subscriptions and Memberships							
ARA	780500	05	00	00	Books, Publications, Compact Disks, Videos & Subscriptions		900
					General Subscriptions	750	
					Asheville Citizens Times	150	
ARA	780100	05	00	00	Dues & Memberships		12,610
					AAAE	275	
					SEC-AAAE	35	
					AMAC Membership	1,500	
					AAAE Legislative	3,500	
					ACI Airport/Legislative	6,750	
					AAAE Ground Handling Services Membership	500	
					NCAA Membership	50	
TOTAL OPERATING EXPENSES							163,560
SECTION TOTAL							421,748

ASHEVILLE REGIONAL AIRPORT AUTHORITY

Executive

Fiscal Year 2010/2011

Budget to Budget Variance Analysis

I.D. #	Description	FY 2010 Budget	FY 2011 Budget	Increase/ (Decrease)	Percent	Reason
500000	Regular Salaries	301,580	193,346	(108,234)	-35.89%	No Deputy Airport Director Budgeted in FY11
500016	Longevity		0	0	N/A	Budgeted in Admin dept in FY10
500030	Allocated Benefits	126,670	1,000	(125,670)	-99.21%	Budgeted by Line Item Below for FY11
500017	Medical Reimbursements		200	200	N/A	Budgeted in Admin dept in FY10
500050	FICA Taxes		15,211	15,211	N/A	No Deputy Airport Director Budgeted in FY11
500070	LGERS Retirement		12,591	12,591	N/A	No Deputy Airport Director Budgeted in FY11
500072	457 (b) Retirement Plan		2,600	2,600	N/A	No Deputy Airport Director Budgeted in FY11
500080	401k		9,822	9,822	N/A	No Deputy Airport Director Budgeted in FY11
500160	Medical		19,994	19,994	N/A	No Deputy Airport Director Budgeted in FY11
500260	Dental		1,584	1,584	N/A	No Deputy Airport Director Budgeted in FY11
500360	Life Insurance		806	806	N/A	No Deputy Airport Director Budgeted in FY11
500460	Disability		1,034	1,034	N/A	No Deputy Airport Director Budgeted in FY11
	Total Personal Services	428,250	258,188	(170,062)	-39.71%	No Deputy Airport Director Budgeted in FY11
604000	Professional Services - General		25,000	25,000	N/A	
604010	Professional Services - Legal	40,000	45,000	5,000	12.50%	
604017	Surveys, Reports & Data	18,000	18,000	-	0.00%	
650000	Travel, Per Diem, Conference Registration	56,350	42,250	(14,100)	-25.02%	
651000	Training & Education	2,000	1,000	(1,000)	-50.00%	
663000	Online Services	600	700	100	16.67%	
710000	General Repairs and Maintenance	500	-	(500)	-100.00%	
730000	Printing & Binding	1,000	500	(500)	-50.00%	
740100	Promotional Events/Sponsorships	2,000	2,000	-	0.00%	
740101	Other Community Events/Exhibits/Sponsorships		-	-	N/A	
740115	Employee/Tenant Appreciation	1,000	2,000	1,000	100.00%	
750000	Legal Notices & Advertising	2,000	1,500	(500)	-25.00%	
750100	Other Current Charges & Obligations	9,650	9,100	(550)	-5.70%	
770300	Operating Supplies	1,000	1,000	-	0.00%	
770305	Promotional Items	1,500	1,000	(500)	-33.33%	
771000	Operating Furniture, Fixtures and Equipment	1,500	1,000	(500)	-33.33%	
780500	Books & Publications	1,450	900	(550)	-37.93%	
780100	Dues & Memberships	12,120	12,610	490	4.04%	
	Total Services & Mat'ls.	150,670	163,560	12,890	8.56%	
	Department Total	578,920	421,748	(157,172)	-27.15%	

ASHEVILLE REGIONAL AIRPORT AUTHORITY

Executive

Fiscal Year 2010/2011

Budget to Actual Variance Analysis

I.D. #	Description	FY 2010 Actual 4 Months	FY 2010 Estimate	FY 2011 Budget	Increase/ (Decrease)	Percent	Reason
500000	Regular Salaries	59,701	174,930	193,346	18,416	10.53%	
500030	Allocated Benefits	315	1,000	1,000	0	0.00%	
500017	Medical Reimbursements	0	0	200	200	N/A	
500050	FICA Taxes	4,273	13,382	15,211	1,829	13.67%	
500070	LGERS Retirement	3,072	8,502	12,591	4,089	48.10%	
500072	457 (b) Retirement Plan	0	2,215	2,600	386	N/A	
500080	401k	3,130	8,747	9,822	1,076	12.30%	
500160	Medical	5,638	16,914	19,994	3,080	18.21%	
500260	Dental	465	1,395	1,584	189	13.55%	
500360	Life Insurance	237	711	806	95	13.36%	
500460	Disability	306	918	1,034	116	12.64%	
	Total Personal Services	77,137	228,713	258,188	29,475	12.89%	
604000	Professional Services - General		0	25,000	25,000	N/A	
604010	Professional Services - Legal	21,868	65,604	45,000	(20,604)	-31.41%	
604017	Surveys, Reports & Data	6,000	18,000	18,000	0	0.00%	
650000	Travel, Per Diem, Conference Registration	8,627	51,000	42,250	(8,750)	-17.16%	
651000	Training & Education	3,361	10,500	1,000	(9,500)	-90.48%	
663000	Online Services	155	600	700	100	16.67%	
710000	General Repairs and Maintenance		250	0	(250)	-100.00%	
730000	Printing & Binding	50	800	500	(300)	-37.50%	
740100	Other Promotional Events/Sponsorships	500	1,500	2,000	500	33.33%	
740101	Community Events/Exhibits/Sponsorships		1,500	0	(1,500)	-100.00%	
740115	Employee/Tenant Appreciation		2,000	2,000	0	0.00%	
750000	Legal Notices & Advertising		2,000	1,500	(500)	-25.00%	
750100	Other Current Charges & Obligations	341	9,000	9,100	100	1.11%	
770300	Operating Supplies		500	1,000	500	100.00%	
770305	Promotional Items	8	1,000	1,000	0	0.00%	
771000	Operating Furniture, Fixtures and Equipment	1,435	1,500	1,000	(500)	-33.33%	
780500	Books & Publications	153	900	900	0	0.00%	
780100	Dues & Memberships	1,540	13,000	12,610	(390)	-3.00%	
	Total Services & Mat'ls.	44,039	179,654	163,560	(16,094)	-8.96%	
	Department Total	121,176	408,367	421,748	13,381	3.28%	

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Finance

BASIC OPERATING BUDGET

FY 2010-2011

Fund ARA
Department Finance
Department # 12
Cost Center 00
Source 00

Account Code					Description	Item	Summary	
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount	
PERSONNEL SERVICES								
ARA	500000	12	00	00	Regular Salaries	152,180	152,180	
ARA	500020	12	00	00	Regular Overtime	500	500	
					<u>Benefits:</u>		63,254	
ARA	500017	12	00	00	Medical Reimbursements	100		
ARA	500050	12	00	00	FICA Taxes	12,186		
ARA	500070	12	00	00	LGERS Retirement	10,133		
ARA	500080	12	00	00	401k	7,904		
ARA	500160	12	00	00	Medical	28,994		
ARA	500260	12	00	00	Dental	1,773		
ARA	500360	12	00	00	Life Insurance	962		
ARA	500460	12	00	00	Disability	1,202		
TOTAL PERSONNEL SERVICES								215,934
OPERATING EXPENSES								
Professional Services								
ARA	604000	12	00	00	Professional Services - General		16,200	
					Software Consultants	15,000		
					Actuary Report-LEO SSA-for Audit	200		
					Actuary Report-OPEB-for Audit	1,000		
ARA	640000	12	00	00	Auditing Services		20,000	
					Annual Audited Financial Statements	20,000		
Travel and Training								
ARA	650000	12	00	00	Travel, Per Diem, Conference Registraion		4,500	
					Travel for CPA Continuing Education Seminars	2,000		
					AAAE Conference or Other Airport Conference	2,500		
ARA	651000	12	00	00	Training & Education		12,500	
					Soloman/Financial System Training	10,000		
					Profession Education-CPE to Retain CPA Certificate	2,500		
Other Current Charges and Obligations								
ARA	750000	12	00	00	Legal Notices & Placements		2,000	
					RFP's	2,000		
ARA	654000	12	00	00	Credit Card Fees & Bank Charges		49,929	
					Credit Card Fees	36,729		
					Bank Fees	13,200		
Operating Supplies								
ARA	770300	12	00	00	Operating Supplies		2,150	
					Checks, envelopes, W-2's & PO's	2,150		
ARA	771000	12	00	00	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000		1,530	
					File cabinet, check scanner	1,530		
Books, Publications, Subscriptions and Memberships								
ARA	780500	12	00	00	Books, Publications, Compact Disks, Videos & Subscriptions		500	
					Professional Books & Subscriptions	500		

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Finance

BASIC OPERATING BUDGET
FY 2010-2011

Fund ARA
Department Finance
Department # 12
Cost Center 00
Source 00

Account Code		Description				Item	Summary	
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount	
ARA	780100	12	00	00	Dues & Memberships		1,390	
					AAAE	250		
					American Payroll Association	250		
					GFOA	300		
					NCAA	40		
					AICPA	300		
					NCACPA	250		
ARA	780503	12	00	00	Licenses & Certifications		50	
					CPA Certificate Renewal	50		
TOTAL OPERATING EXPENSES								110,749
SECTION TOTAL								326,683

ASHEVILLE REGIONAL AIRPORT AUTHORITY

Finance

Fiscal Year 2010/2011

Budget to Budget Variance Analysis

I.D. #	Description	FY 2010 Budget	FY 2011 Budget	Increase/ (Decrease)	Percent	Reason
500000	Regular Salaries	140,050	152,180	12,130	8.66%	
500020	Regular Overtime	1,000	500	(500)	-50.00%	
500030	Allocated Benefits	59,240	0	(59,240)	-100.00%	
500017	Medical Reimbursements		100	100	N/A	Budgeted in Admin dept in FY10
500050	FICA Taxes		12,186	12,186	N/A	Budgeted in Allocated Benefits in FY10
500070	LGERS Retirement		10,133	10,133	N/A	Budgeted in Allocated Benefits in FY10
500080	401k		7,904	7,904	N/A	Budgeted in Allocated Benefits in FY10
500160	Medical		28,994	28,994	N/A	Budgeted in Allocated Benefits in FY10
500260	Dental		1,773	1,773	N/A	Budgeted in Allocated Benefits in FY10
500360	Life Insurance		962	962	N/A	Budgeted in Allocated Benefits in FY10
500460	Disability		1,202	1,202	N/A	Budgeted in Allocated Benefits in FY10
	Total Personal Services	200,290	215,934	15,644	7.81%	
604000	Professional Services - General	11,500	16,200	4,700	40.87%	Higher software consulting based on est FY10 actual & new actuary reports for audit
640000	Auditors	32,000	20,000	(12,000)	-37.50%	Reduced based on FY2009 audit actual cost
650000	Travel, Per Diem, Conference Registration	9,830	4,500	(5,330)	-54.22%	Lower conference costs to reduce expenses
651000	Training & Education	14,000	12,500	(1,500)	-10.71%	Tuition reimbursement moved to Admin in FY11
730000	Printing & Binding	3,100	0	(3,100)	-100.00%	No budget printing expected in FY11
654000	Bank Charges	34,000	49,929	15,929	46.85%	Based on actual FY10 costs
770300	Operating Supplies	4,000	2,150	(1,850)	-46.25%	Postage machine costs moved to Admin
771000	Operating Furniture, Fixtures and Equipment	3,000	1,530	(1,470)	-49.00%	Reduced to estimated actual
780500	Books & Publications	1,700	500	(1,200)	-70.59%	Reduced to estimated actual
780100	Dues & Memberships	1,140	1,390	250	21.93%	Additional membership in NCACPA
780503	Licenses & Certifications	0	50	50	N/A	Annual CPA certification renewal fee
	Total Services & Mat'ls.	116,670	110,749	(5,921)	-5.07%	
	Department Total	316,960	326,683	9,723	3.07%	

ASHEVILLE REGIONAL AIRPORT AUTHORITY

Finance

Fiscal Year 2010/2011

Budget to Actual Variance Analysis

I.D. #	Description	FY 2010 Actual 4 Months	FY 2010 Estimate	FY 2011 Budget	Increase/ (Decrease)	Percent	Reason
500000	Regular Salaries	47,654	151,329	152,180	851	0.56%	Director of Finance Position Vacant Part of FY10
500020	Regular Overtime		200	500	300	150.00%	
500017	Medical Reimbursements		0	100	100	N/A	Recorded in Admin dept in FY10
500050	FICA Taxes	3,584	11,577	12,186	609	5.26%	Director of Finance Position Vacant Part of FY10
500070	LGERS Retirement	2,203	7,355	10,133	2,778	37.78%	Director of Finance Position Vacant Part of FY10
500080	401k	2,266	7,566	7,904	338	4.46%	Director of Finance Position Vacant Part of FY10
500160	Medical	7,088	23,696	28,994	5,298	22.36%	Director of Finance Position Vacant Part of FY10
500260	Dental	395	1,459	1,773	314	21.52%	Director of Finance Position Vacant Part of FY10
500360	Life Insurance	180	764	962	198	25.92%	Director of Finance Position Vacant Part of FY10
500460	Disability	222	950	1,202	252	26.53%	Director of Finance Position Vacant Part of FY10
	Total Personal Services	63,592	204,895	215,934	11,039	5.39%	
604000	Professional Services - General	11,465	15,000	16,200	1,200	8.00%	
640000	Auditors	13,183	16,000	20,000	4,000	25.00%	May have new auditors in FY11-1st Year Audit
650000	Travel, Per Diem, Conference Registration	720	2,159	4,500	2,341	108.40%	No conf in FY10 to help offset higher bank fees
651000	Training & Education	625	14,000	12,500	(1,500)	-10.71%	Tuition reimbursement moved to Admin in FY11
750000	Legal Notices & Advertising		2,000	2,000	0	0.00%	
654000	Bank Charges	15,999	47,996	49,929	1,933	4.03%	
770300	Operating Supplies		3,000	2,150	(850)	-28.33%	
771000	Operating Furniture, Fixtures and Equipment	525	2,475	1,530	(945)	-38.18%	Postage machine costs shown in Admin in FY11
780500	Books & Publications		500	500	0	0.00%	
780100	Dues & Memberships		1,120	1,390	270	24.11%	
780503	Licenses & Certifications		50	50	0	0.00%	
	Total Services & Mat'ls.	42,517	104,301	110,749	6,449	6.18%	
	Department Total	106,109	309,196	326,683	17,487	5.66%	

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Guest Services

BASIC OPERATING BUDGET

FY 2010-2011

Fund ARA
Department Guest Services
Department # 60
Cost Center 00
Source 00

Account Code		Description				Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount
PERSONNEL SERVICES							
ARA	500000	60	00	00	Regular Salaries	88,037	88,037
ARA	500016	60	00	00	Longevity	-	-
ARA	500020	60	00	00	Regular Overtime	2,455	2,455
Benefits:							40,165
ARA	500017	60	00	00	Medical Reimbursements	100	
ARA	500050	60	00	00	FICA Taxes	6,985	
ARA	500070	60	00	00	LGERS Retirement	5,853	
ARA	500080	60	00	00	401k	4,566	
ARA	500160	60	00	00	Medical	19,994	
ARA	500260	60	00	00	Dental	1,584	
ARA	500360	60	00	00	Life Insurance	518	
ARA	500460	60	00	00	Disability	565	
TOTAL PERSONNEL SERVICES							130,657
OPERATING EXPENSES							
Travel and Training							
ARA	650000	60	00	00	Travel, Per Diem, Conference Registraion		3,000
					Customer Services Conference (Coordinator)	1,600	
					NCAA or SEC	1,400	
ARA	651000	60	00	00	Training & Education		500
					Customer Service Training; FAM tours	500	
Communications and Freight							
ARA	660000	60	00	00	Postage		600
					Postage	600	
ARA	661000	60	00	00	Express Mail Delivery		50
					Fed Ex	50	
Rentals and Leases							
ARA	664000	60	00	00	Rentals and Leases		275
					Postal Supplies (Machine lease, scale)	275	
Printing & Binding							
ARA	730000	60	00	00	Printing & Binding		1,600
					GT Cards/Misc. Printing Needs/Volunteer flyer	1,600	
Promotional Activities							
ARA	740005	60	00	00	Radio		-
ARA	740015	60	00	00	Print		1,000
					Misc. Print Advertising	1,000	
ARA	740115	60	00	00	Employee/Tenant Appreciation		450
					Volunteer Appreciation and recognition	450	
Other Current Charges and Obligations							
ARA	654000	60	00	00	Bank Charges / Credit Card Fees		500
					Credit Card Fees	500	
Operating Supplies							
ARA	760000	60	00	00	Office Supplies		175

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Guest Services

BASIC OPERATING BUDGET

FY 2010-2011

Fund ARA
Department Guest Services
Department # 60
Cost Center 00
Source 00

Account Code					Description	Item Amount	Summary Amount	
Fund	Acct.	Sec.	C.C.	Source				
					Pitney Bowes Ink, envelopes, postage/packing tape, etc.	175		
ARA	770300	60	00	00	Operating Supplies		43,330	
					Attraction Tickets	42,780		
					AVL Apparel for Sale	550		
ARA	771000	60	00	00	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000		600	
					Wall Display Case for AVL Apparel sale items	600		
ARA	771500	60	00	00	Uniforms		2,000	
					Apparel for GS Staff	1,500		
					Uniforms/maintenance for volunteers	500		
					Books, Publications, Subscriptions and Memberships			
ARA	780500	60	00	00	Books, Publications, Compact Disks, Videos & Subscriptions		250	
					Misc. Publications	250		
ARA	780100	60	00	00	Dues & Memberships		305	
					AAAE	275		
					DOVA	30		
TOTAL OPERATING EXPENSES								54,635
SECTION TOTAL								185,292

ASHEVILLE REGIONAL AIRPORT AUTHORITY

Guest Services

Fiscal Year 2010/2011

Budget to Budget Variance Analysis

I.D. #	Description	FY 2010 Budget	FY 2011 Budget	Increase/ (Decrease)	Percent	Reason
500000	Regular Salaries	85,130	88,037	2,907	3.41%	
500020	Regular Overtime	2,120	2,455	335	15.80%	
500016	Longevity		0	0	N/A	Budgeted in Admin dept in FY10
500030	Allocated Benefits	36,640	0	(36,640)	-100.00%	
500017	Medical Reimbursements		100	100	N/A	Budgeted in Admin dept in FY10
500050	FICA Taxes		6,985	6,985	N/A	Budgeted in Allocated Benefits in FY10
500070	LGERS Retirement		5,853	5,853	N/A	Budgeted in Allocated Benefits in FY10
500080	401k		4,566	4,566	N/A	Budgeted in Allocated Benefits in FY10
500160	Medical		19,994	19,994	N/A	Budgeted in Allocated Benefits in FY10
500260	Dental		1,584	1,584	N/A	Budgeted in Allocated Benefits in FY10
500360	Life Insurance		518	518	N/A	Budgeted in Allocated Benefits in FY10
500460	Disability		565	565	N/A	Budgeted in Allocated Benefits in FY10
	Total Personal Services	123,890	130,657	6,767	5.46%	
604015	Professional Services - Other	1,000	0	(1,000)	-100.00%	Credit card fees placed in different account line
604020	Physicals and Drug Screens	1,000	0	(1,000)	-100.00%	
650000	Travel, Per Diem, Conference Registration	4,200	3,000	(1,200)	-28.57%	
651000	Training & Education	2,000	500	(1,500)	-75.00%	
660000	Postage		600	600	N/A	Postage for GS included this year as discussed with Finance Director
661000	Express Mail Delivery		50	50	N/A	Postage for GS included this year as discussed with Finance Director
664000	Rentals and Leases		275	275	N/A	Rental of Pitney Bowes machine
730000	Printing & Binding	1,600	1,600	0	0.00%	Increase due to Strategic Plan - Frequent Parker and pat on the back program
740005	Radio	1,750	0	(1,750)	-100.00%	
740015	Print	750	1,000	250	33.33%	Increase due to Strategic Plan - Frequent Parker
740115	Employee/Tenant Appreciation	1,000	450	(550)	-55.00%	Increase due to Tenant Pat on the Back program
654000	Bank Charges / Credit Card Fees		500	500	N/A	Credit card fees
760000	Office Supplies		175	175	N/A	
770300	Operating Supplies	61,650	43,330	(18,320)	-29.72%	Increase due to higher anticipated ticket sales based on the number of GS visitors

771000	Operating Furniture, Fixtures and Equipment	1,100	600	(500)	-45.45%	Rental of Pitney Bowes machine placed in different account line
771500	Uniforms	3,500	2,000	(1,500)	-42.86%	
780500	Books & Publications	600	250	(350)	-58.33%	
780100	Dues & Memberships	510	305	(205)	-40.20%	dues increased
	Total Services & Mat'ls.	80,660	54,635	(26,025)	-32.26%	
	Department Total	204,550	185,292	(19,258)	-9.41%	

ASHEVILLE REGIONAL AIRPORT AUTHORITY

Guest Services

Fiscal Year 2010/2011

Budget to Actual Variance Analysis

I.D. #	Description	FY 2010 Actual 4 Months	FY 2010 Estimate	FY 2011 Budget	Increase/ (Decrease)	Percent	Reason
500000	Regular Salaries	29,300	87,901	88,037	136	0.15%	
500016	Longevity		0	0	0	N/A	Recorded in Admin dept in FY10
500020	Regular Overtime	744	2,232	2,455	223	9.99%	
500017	Medical Reimbursements		0	100	100	N/A	Recorded in Admin dept in FY10
500050	FICA Taxes	2,248	6,744	6,985	241	3.57%	
500070	LGERS Retirement	1,111	3,333	5,853	2,520	75.61%	
500080	401k	1,143	3,429	4,566	1,137	33.16%	
500160	Medical	5,702	17,106	19,994	2,888	16.88%	
500260	Dental	555	1,665	1,584	(81)	-4.86%	
500360	Life Insurance	157	471	518	47	9.98%	
500460	Disability	171	513	565	52	10.14%	
	Total Personal Services	41,131	123,394	130,657	7,263	5.89%	
604015	Professional Services - Other		250	0	(250)	N/A	Implementation of POS system delayed until Spring 2010
604020	Physicals and Drug Screens		250	0	(250)	N/A	
650000	Travel, Per Diem, Conference Registration	711	3,200	3,000	(200)	-6.25%	GS coordinator was unable to attend CS conference. Otherwise budgeted funds would be expended
651000	Training & Education	100	1,200	500	(700)	-58.33%	Held off on training class expenditures
660000	Postage		0	600	600	N/A	
661000	Express Mail Delivery		0	50	50	N/A	
664000	Rentals and Leases		0	275	275	N/A	
730000	Printing & Binding	337	1,400	1,600	200	14.29%	Increase due to strategic plan items, Tenant POB
740005	Radio		1,750	0	(1,750)	N/A	
740015	Print		1,000	1,000	0	N/A	
740115	Employee/Tenant Appreciation	37	400	450	50	12.50%	anticipate additional volunteers in FY 11, Tenant POB
654000	Bank Charges / Credit Card Fees		0	500	500	N/A	
760000	Office Supplies		0	175	175	N/A	
770300	Operating Supplies		20,550	43,330	22,780	N/A	Ticket sales to be implemented in spring. decrease do to pitney bowes moving to different account line
771000	Operating Furniture, Fixtures and Equipment	268	1,100	600	(500)	-45.45%	
771500	Uniforms		3,400	2,000	(1,400)	N/A	
780500	Books & Publications		200	250	50	N/A	
780100	Dues & Memberships	475	510	305	(205)	-40.20%	
	Total Services & Mat'ls.	1,927	35,210	54,635	19,425	55.17%	
	Department Total	43,059	158,604	185,292	26,688	16.83%	

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

**Information Technology
BASIC OPERATING BUDGET
FY 2010-2011**

Fund ARA
Department Information Technology
Department # 20
Cost Center 00
Source 00

Account Code		Description				Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount
PERSONNEL SERVICES							
ARA	500000	20	00	00	Regular Salaries	150,103	150,103
ARA	500016	20	00	00	Longevity	1,367	1,367
ARA	500020	20	00	00	Regular Overtime	720	720
Benefits:							60,913
ARA	500017	20	00	00	Medical Reimbursements	200	
ARA	500050	20	00	00	FICA Taxes	12,255	
ARA	500070	20	00	00	LGERS Retirement	10,073	
ARA	500080	20	00	00	401k	7,857	
ARA	500160	20	00	00	Medical	26,154	
ARA	500260	20	00	00	Dental	2,289	
ARA	500360	20	00	00	Life Insurance	939	
ARA	500460	20	00	00	Disability	1,146	
TOTAL PERSONNEL SERVICES							213,103
OPERATING EXPENSES							
Professional Services							
ARA	604000	20	00	00	Professional Services - General		13,100
					R DPS: Fingerprinting	4,000	
					R ARAA: Offsite Backup (Cloud)	1,000	
					ARAA: PCI Compliance Monitoring	4,800	
					ARAA: Google Apps Pro Services	1,500	
					IT: Offsite Server Management	1,800	
ARA	604043	20	00	00	Website Maintenance		2,150
					ARAA: Netriplex Website Hosting	2,150	
Contractual Services							
ARA	644000	20	00	00	Computer Technical Support		20,793
					FINANCE: Microsoft Dynamics Technical Support	4,293	
					STS: Cisco Technical Support: VoIP (Year 2)	7,000	
					STS: Cisco Technical Support: Routing (Year 2)	7,000	
					IT: Network Support	2,500	
ARA	647000	20	00	00	Other Contractual Services		28,550
					IT: Domain Renewals (All expire in 2011 - Includes Private)	1,600	
					ARAA: Internet Fax Service	1,250	
					IT: SSL Certificates	600	
					ARAA: Booking Engine/Click Through Flights	5,300	
					ARAA: Flightview for Website	2,700	
					ARAA: Copier Service Agreement (Black)	1,600	
					ARAA: Copier Service Agreement (Color)	4,000	
					MAINT: GasBoy Service Agreement	200	
					MAINT: Infor MP2 Service Agreement	2,800	
					ARAA: Firewall Maintenance and Service Agreement	6,000	
					DEV: SDG CapitalVision Service Agreement	2,500	
ARA	647000	20	10	00	Other Contractual Services - Terminal		127,987

ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Information Technology
BASIC OPERATING BUDGET
FY 2010-2011

Fund ARA
 Department Information Technology
 Department # 20
 Cost Center 00
 Source 00

Account Code		Description				Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount
					R STS: AirIT EASE Master Service Agreement (Year 2)	43,358	
					R STS: ComNet Software Master Service Agreement (Year 2)	33,600	
					R STS: i-Sys Master Service Agreement (Year 2 of 4)	33,260	
					R STS: Muzak	3,000	
					R Hangar: - Fire Alarm Lines (est)	1,400	
					R STS: Runway Scan System Service Agreement	3,369	
					R STS: PCI Compliance Audit	10,000	
ARA	700300	20	00	00	Security System Mgt Contract		-
Travel and Training							
ARA	650000	20	00	00	Travel, Per Diem, Conference Registraion		6,900
					IT: ACI-NA Annual Conference	2,300	
					IT: Local Travel	2,400	
					IT: AAAE Airport Business Management	2,200	
ARA	651000	20	00	00	Training & Education		2,000
					IT: Cisco Training	2,000	
					IT: Website Training	-	
Communications and Freight							
ARA	662000	20	00	00	Telecommunications		52,136
					ARAA: Voice (NUVOX) Main - Terminal	3,900	
					ARAA: Voice (NUVOX) Fall Over - Maintenance Bldg	6,552	
					ARAA: Data (NUVOX) 10M metroE	17,004	
					MAINT: 828-687-1765 - Fire Alarm Lines	1,400	
					ARAA: Cell/Mobile	13,980	
					ARAA: Long Distance	2,400	
					DPS: Emergency Copper Line	660	
					ARAA: Add'l Emergency Copper Lines for Tenants (5 qty)	3,300	
					ARAA: Emergency Mobile (DPS & Maintenance)	2,940	
ARA	663000	20	00	00	Online Services		300
					IT: Static IP Addresses (Web, Firewall, VoIP, STS)	300	
Rentals and Leases							
ARA	664000	20	00	00	Rentals and Leases		12,220
					ARAA: Savin Lease	4,260	
					MAINT/DPS: Savin(s) Lease	6,000	
					GUEST: Savin Lease	1,960	
General Repairs and Maintenance							
ARA	710000	20	00	00	General Repairs and Maintenance		5,000
					R IT: Shared Tenant Services	1,500	
					DPS: Maintenance for Liebert UPS at DPS (Year 3 - 2011)	1,500	
					IT: General Maintenance	2,000	
Operating Supplies							
ARA	770300	20	10	00	Operating Supplies		39,168
					R COMMON USE: Laser Printer Toner	1,680	
					R COMMON USE: Laser Printer Fuser	1,320	
					R COMMON USE: Bag Tag Stock (United - Estimate)	437	
					R COMMON USE: Boarding Pass Stock (United - Estimate)	13,104	

ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Information Technology
BASIC OPERATING BUDGET
FY 2010-2011

Fund ARA
Department Information Technology
Department # 20
Cost Center 00
Source 00

Account Code					Description	Item	Summary	
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount	
					R COMMON USE: Bag Tag Stock (AirTran - Estimate)	75		
					R COMMON USE: Boarding Pass Stock (AirTran - Estimate)	6,552		
ARA	770300	20	00	00	Operating Supplies			
					ARAA: Mobile Phone Accessories & Supplies	2,200		
					IT: Misc Computer Supplies	1,800		
					ARAA: Printer Ink and Toner	5,000		
					IT: Utility Software Updates	5,000		
					IT: Computer Office Supplies	2,000		
ARA	771000	20	00	00	Operating Furniture, Fixtures, Equipment and Software		18,650	
					Greater than \$100 & up to \$5,000			
					MARKETING: Coordinator Computer w/4 yr Warranty	1,400		
					ADMIN: Director Laptop w/4 yr Warranty	2,600		
					DPS: Chief's Laptop w/4 yr Warranty	4,000		
					DEV: AutoCad	1,200		
					IT: Power Management	1,000		
					IT: Network Management	1,000		
					ARAA: Eset NOD32	1,400		
					ARAA: Google Apps Premiere (61 accounts)	3,050		
					ARAA: Adobe Acrobat 9 Professional	-		
					ARAA: Bandwidth appliance	-		
					ARAA: Drobo FailOver NAS (Offsite Storage)	3,000		
					Books, Publications, Subscriptions and Memberships			
ARA	780500	20	00	00	Books, Publications, Compact Disks, Videos & Subscriptions		2,800	
					IT: 2011 Policy and Procedure	500		
					IT: General Publications	750		
					IT: Networking Publications	500		
					IT: Microsoft TechNet	1,050		
ARA	780100	20	00	00	Dues & Memberships		845	
					NCAA	120		
					AAAE	275		
					AAAE-SEC	150		
					Experts-exchange	300		
TOTAL OPERATING EXPENSES								332,599
SECTION TOTAL								545,702

ASHEVILLE REGIONAL AIRPORT AUTHORITY

Information Technology

Fiscal Year 2010/2011

Budget to Budget Variance Analysis

I.D. #	Description	FY 2010 Budget	FY 2011 Budget	Increase/ (Decrease)	Percent	Reason
500000	Regular Salaries	143,150	150,103	6,953	4.86%	
500016	Longevity	0	1,367	1,367	N/A	Budgeted in Admin dept in FY10
500020	Regular Overtime	720	720	0	0.00%	
500030	Allocated Benefits	60,130	0	(60,130)	-100.00%	
500017	Medical Reimbursements		200	200	N/A	Budgeted in Admin dept in FY10
500050	FICA Taxes		12,255	12,255	N/A	Budgeted in Allocated Benefits in FY10
500070	LGERS Retirement		10,073	10,073	N/A	Budgeted in Allocated Benefits in FY10
500080	401k		7,857	7,857	N/A	Budgeted in Allocated Benefits in FY10
500160	Medical		26,154	26,154	N/A	Budgeted in Allocated Benefits in FY10
500260	Dental		2,289	2,289	N/A	Budgeted in Allocated Benefits in FY10
500360	Life Insurance		939	939	N/A	Budgeted in Allocated Benefits in FY10
500460	Disability		1,146	1,146	N/A	Budgeted in Allocated Benefits in FY10
	Total Personal Services	204,000	213,103	9,103	4.46%	
604000	Professional Services - General	9,500	13,100	3,600	37.89%	Increase costs for fingerprinting. New PCI compliance monitoring implemented.
604043	Website Maintenance	2,150	2,150	0	0.00%	
644000	Computer Tech. Support	21,920	20,793	(1,127)	-5.14%	
647000	Other Contractual Services	60,380	28,550	(31,830)	-52.72%	FY2010 Service Agreements (SA) + New SA's moved to OCS: Terminal
	Other Contractual Services: Terminal	0	127,987	127,987	N/A	i-SYS Contract 12 month from 8 month. Musak, Com-Net, EASE, Fire Alarm, Scan System and PCI compliance added to this line item
700300	Security System Mgt Contract	20,170	0	(20,170)	-100.00%	i-Sys Contract moved to "Other Contractual Services: Terminal"
650000	Travel, Per Diem, Conference Registration	10,200	6,900	(3,300)	-32.35%	
651000	Training & Education	4,400	2,000	(2,400)	-54.55%	
662000	Telecommunications	51,960	52,136	176	0.34%	Increase bandwidth from 3M to 10M
663000	Online Services	170	300	130	76.47%	Increase in IP Addresses for Common Use
664000	Rentals and Leases	12,220	12,220	0	0.00%	In Years 2-3 of Copier Agreements. Will re-evaluate contracts as needed.
710000	General Repairs and Maintenance	6,400	5,000	(1,400)	-21.88%	

770300	Operating Supplies	16,250	39,168	22,918	141.03%	Common Use Airline Supplies and stock for printing (Airtran & United)
771000	Operating Furniture, Fixtures and Equipment	26,660	18,650	(8,010)	-30.05%	
780500	Books & Publications	2,800	2,800	0	0.00%	
780100	Dues & Memberships	1,320	845	(475)	-35.98%	
780503	Licenses & Certifications	200	0	(200)	-100.00%	
	Total Services & Mat'ls.	246,700	332,599	85,899	34.82%	
	Department Total	450,700	545,702	95,002	21.08%	

ASHEVILLE REGIONAL AIRPORT AUTHORITY

Information Technology

Fiscal Year 2010/2011

Budget to Actual Variance Analysis

I.D. #	Description	FY 2010 Actual 4 Months	FY 2010 Estimate	FY 2011 Budget	Increase/ (Decrease)	Percent	Reason
500000	Regular Salaries	45,289	133,609	150,103	16,494	12.34%	Some positions vacant part of FY10
500016	Longevity	0	0	1,367	1,367	N/A	Recorded in Admin dept in FY10
500020	Regular Overtime	0	0	720	720	N/A	
500017	Medical Reimbursements	0	0	200	200	N/A	Recorded in Admin dept in FY10
500050	FICA Taxes	3,426	10,278	12,255	1,977	19.24%	
500070	LGERS Retirement	2,334	7,002	10,073	3,071	43.86%	
500080	401k	2,341	7,023	7,857	834	11.88%	
500160	Medical	7,487	22,461	26,154	3,693	16.44%	
500260	Dental	683	2,049	2,289	240	11.71%	
500360	Life Insurance	284	852	939	87	10.21%	
500460	Disability	347	1,041	1,146	105	10.09%	
	Total Personal Services	62,191	184,315	213,103	28,788	15.62%	
604000	Professional Services - General	1,977	12,000	13,100	1,100	9.17%	Fingerprinting increase due to additional employees and tenants. PCI monitoring implemented for new fiscal.
604040	Computer Systems		0	0	0	N/A	
604043	Website Maintenance		2,150	2,150	0	N/A	
644000	Computer Tech. Support	4,867	22,393	20,793	(1,600)	-7.15%	
647000	Other Contractual Services	19,654	58,961	156,537	97,576	165.49%	Move Firewall from OFF&E, Common Use Support, New PCI Compliance, Additional Firewalls for growing network.
700300	Security System Mgt Contract	0	20,170	0	(20,170)	N/A	Moved to OCS.Terminal Account Code
650000	Travel, Per Diem, Conference Registration	3,124	10,400	6,900	(3,500)	-33.65%	Less travel to be taken in 2010-2011
651000	Training & Education	0	0	2,000	2,000	N/A	
662000	Telecommunications	16,639	51,960	52,136	176	0.34%	Increase bandwidth for increased service to tenants and authority
663000	Online Services		0	300	300	N/A	
664000	Rentals and Leases	4,562	12,220	12,220	0	0.00%	
710000	General Repairs and Maintenance	6,122	6,400	5,000	(1,400)	-21.88%	
770300	Operating Supplies	2,537	16,250	39,168	22,918	141.03%	Common Use Supplies and stock for printing
771000	Operating Furniture, Fixtures and Equipment	5,185	26,660	18,650	(8,010)	-30.05%	
780500	Books & Publications	378	2,800	2,800	0	0.00%	
780100	Dues & Memberships	315	944	845	(99)	-10.44%	
780503	Licenses & Certifications		0	0	0	N/A	
	Total Services & Mat'ls.	65,358	243,307	332,599	89,292	36.70%	
	Department Total	127,549	427,622	545,702	118,080	27.61%	

ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Marketing & Public Relations
BASIC OPERATING BUDGET
FY 2010-2011

Fund ARA
 Department MPR
 Department # 30
 Cost Center 00
 Source 00

Account Code		Description				Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount
					Misc. Print projects, brochures, holiday cards, name tags	5,000	
					General Aviation Brochure	500	
					History Board revisions - new Authority poster, etc.	275	
ARA	730001	30	00	00	Banners		500
					Banners for various events - Chamber BAH	250	
					50th anniversary	250	
					Promotional Activities		
ARA	740005	30	00	00	Radio		64,292
					Clear Channel	8,000	
					Saga - July - December Committed	16,092	
					Saga - January 2011-June 2011	17,500	
					WHKP	2,700	
					External markets	7,500	
					Public Radio WNCW, WCQS	7,500	
					WTZQ, WSQL, Other	5,000	
ARA	740010	30	00	00	Billboards		20,000
					Lamar/Fairway	17,000	
					Asheville tourists	3,000	
ARA	740015	30	00	00	Print		36,750
					Journal Communications - AVL - CVB	2,200	
					Mountain Seasons - Henderson County CVB	850	
					WNC Magazine	5,000	
					Citizen Times	1,500	
					Times News	1,000	
					Misc. print opportunities	6,000	
					Economic Development - Business NC 2011	2,500	
					Southern Living	14,000	
					Sophie	3,700	
ARA	740020	30	00	00	TV		53,500
					WLOS	25,000	
					Charter	25,000	
					Misc. TV	3,500	
ARA	740030	30	00	00	Telephone Book		1,375
					Yellowbook	650	
					Bellsouth	725	
ARA	740100	30	00	00	Other Promotional Events/Sponsorships		10,000
					Fly Aways/ Promotions	10,000	
ARA	740101	30	00	00	Community Events/Exhibits/Sponsorships		23,600
					Asheville Chamber Business Awards, banquets	2,000	
					Henderson Chamber	750	
					Land of Sky	2,750	
					Apple or White Squirrel	3,500	
					WNC Nature Center, Asheville Symphony, Misc.	2,500	
					Women's Expo	500	
					Health Adventure /Momentum	5,000	

ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Marketing & Public Relations
BASIC OPERATING BUDGET
FY 2010-2011

Fund ARA
 Department MPR
 Department # 30
 Cost Center 00
 Source 00

Account Code		Description				Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount
					Arboretum	2,500	
					Camp Director Breakfast	100	
					A-Gates Celebration	1,000	
					50th Anniversary celebration	3,000	
ARA	740115	30	00	00	Employee/Tenant Appreciation		4,750
					Tenant BBQ	4,000	
					Tenant Holiday Thank You	750	
					Operating Supplies		
ARA	770301	30	00	00	Art Program Supplies		2,250
					Posters, supplies, etc.	750	
					Brochures, Postcards	1,500	
ARA	770305	30	00	00	Promotional Items		15,775
					Luggage tags, emory boards, and pens	2,250	
					coffee mugs, water bottles or travel mugs	2,250	
					In kind for Land of Sky	2,250	
					Hats/Tshirts	2,000	
					Picture Frames - Honor Air	1,525	
					Staff Apparel items	1,500	
					A Gates Opening Promotional item	2,000	
					50th Anniversary celebration	2,000	
ARA	770310	30	00	00	Holiday Decorations		1,000
					Chairs, stage, other equipment, replacement of tree lights	1,000	
ARA	771000	30	00	00	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000		950
					Replacement Desk Chair	450	
					Muslin backdrop, lighting for photos	250	
					Video Editing software	250	
					Books, Publications, Subscriptions and Memberships		
ARA	780500	30	00	00	Books, Publications, Compact Disks, Videos & Subscriptions		950
					royalty free photos, CDs for ad design/misc. pubs	500	
					AP Style Guides/Communications Arts/Ad Age	25	
					Citizen Times subscription	225	
					Times News subscription	200	
ARA	780100	30	00	00	Dues & Memberships		4,927
					Asheville Chamber	630	
					Haywood Chamber	395	
					Hendersonville Chamber	472	
					Jackson Chamber	210	
					Madison Chamber	270	
					McDowell Chamber	175	
					Mitchell County Chamber	350	
					Polk Chamber	375	
					Rutherford Chamber	220	
					Transylvania/Brevard Chamber	360	
					Yancey Chamber	280	

ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Marketing & Public Relations
BASIC OPERATING BUDGET
FY 2010-2011

Fund ARA
 Department MPR
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 Cost Center 00
 Source 00

Account Code					Description	Item Amount	Summary Amount
Fund	Acct.	Sec.	C.C.	Source			
					Blue Ridge Mountain Host	600	
					Fletcher Area Business Association	100	
					AAAE	275	
					ACI	140	
					SEC AAAE	40	
					PRAWNC	35	
TOTAL OPERATING EXPENSES							306,594
SECTION TOTAL							508,195

ASHEVILLE REGIONAL AIRPORT AUTHORITY

Marketing & Public Relations

Fiscal Year 2010/2011

Budget to Budget Variance Analysis

I.D. #	Description	FY 2010 Budget	FY 2011 Budget	Increase/ (Decrease)	Percent	Reason
500000	Regular Salaries	140,610	147,487	6,877	4.89%	
500016	Longevity		2,275	2,275	N/A	Budgeted in Admin dept in FY10
500020	Regular Overtime	300	500	200	66.67%	
500030	Allocated Benefits	59,190	0	(59,190)	-100.00%	
500017	Medical Reimbursements		200	200	N/A	Budgeted in Admin dept in FY10
500050	FICA Taxes		11,959	11,959	N/A	Budgeted in Allocated Benefits in FY10
500070	LGERS Retirement		9,944	9,944	N/A	Budgeted in Allocated Benefits in FY10
500080	401k		7,757	7,757	N/A	Budgeted in Allocated Benefits in FY10
500160	Medical		18,480	18,480	N/A	Budgeted in Allocated Benefits in FY10
500260	Dental		1,092	1,092	N/A	Budgeted in Allocated Benefits in FY10
500360	Life Insurance		935	935	N/A	Budgeted in Allocated Benefits in FY10
500460	Disability		972	972	N/A	Budgeted in Allocated Benefits in FY10
	Total Personal Services	200,100	201,601	1,501	0.75%	
604000	Professional Services - General	10,537	0	(10,537)	-100.00%	Departure Media LCD relocation/installation
604016	Artwork and Creative Production	13,500	10,000	(3,500)	-25.93%	
604017	Surveys, Reports & Data	15,000	34,500	19,500	130.00%	Increase due to Strategic Plan items
641000	Temporary Help	1,500	1,350	(150)	-10.00%	
650000	Travel, Per Diem, Conference Registration	17,200	12,050	(5,150)	-29.94%	
651000	Training & Education	2,000	2,200	200	10.00%	properly budgeting roundtable in training and education
710000	General Repairs and Maintenance	100	100	0	0.00%	
730000	Printing & Binding	7,300	5,775	(1,525)	-20.89%	
730001	Banners	500	500	0	0.00%	
730010	Comment Cards	300	0	(300)	-100.00%	will assume this cost under Printing and Binding
740005	Radio	66,200	64,292	(1,908)	-2.88%	Costs per spot increased
740010	Billboards	27,300	20,000	(7,300)	-26.74%	
740015	Print	38,400	36,750	(1,650)	-4.30%	
740020	TV	49,000	53,500	4,500	9.18%	Costs per spot increased

740030	Telephone Book	2,420	1,375	(1,045)	-43.18%	We have decreased our ad sizes since many turn to the Internet for phone numbers
740100	Promotional Events/Sponsorships	19,000	10,000	(9,000)	-47.37%	Decreasing here slightly to focus on Community
740101	Other Community Events/Exhibits/Sponsorships	24,300	23,600	(700)	-2.88%	Strategic Plan Projects, A-Gates Opening
740115	Employee/Tenant Appreciation	4,900	4,750	(150)	-3.06%	
770301	Art Program	2,250	2,250	0	0.00%	
770305	Promotional Items	14,750	15,775	1,025	6.95%	Increase due to A-Gates and 50th Anniv.
770310	Holiday Decorations	1,000	1,000	0	0.00%	
771000	Operating Furniture, Fixtures and Equipment	530	950	420	79.25%	Office Chair, Video software for Social Media
780500	Books & Publications	2,930	950	(1,980)	-67.58%	We do not plan on purchasing as many Royalty Free photos
780100	Dues & Memberships	5,480	4,927	(553)	-10.09%	
	Total Services & Mat'ls.	326,397	306,594	(19,803)	-6.07%	
	Department Total	526,497	508,195	(18,302)	-3.48%	

ASHEVILLE REGIONAL AIRPORT AUTHORITY
Marketing & Public Relations
Fiscal Year 2010/2011
Budget to Actual Variance Analysis

I.D. #	Description	FY 2010 Actual 4 Months	FY 2010 Estimate	FY 2011 Budget	Increase/ (Decrease)	Percent	Reason
500000	Regular Salaries	50,848	148,345	147,487	(858)	-0.58%	expected actual -vs.
500016	Longevity		0	2,275	2,275	N/A	Recorded in Admin dept in FY10
500020	Regular Overtime		500	500	0	N/A	
500017	Medical Reimbursements		0	200	200	N/A	Recorded in Admin dept in FY10
500050	FICA Taxes	3,852	11,556	11,959	403	3.49%	
500070	LGERS Retirement	2,472	7,416	9,944	2,528	34.09%	
500080	401k	2,518	7,554	7,757	203	2.69%	
500160	Medical	5,357	16,071	18,480	2,409	14.99%	
500260	Dental	248	744	1,092	348	46.77%	
500360	Life Insurance	283	849	935	86	10.13%	
500460	Disability	295	885	972	87	9.83%	
	Total Personal Services	65,873	193,920	201,601	7,681	3.96%	
604000	Professional Services - General	10,537	10,537	0	(10,537)	-100.00%	Departure Media LCD relocation/installation
604016	Artwork and Creative Production	825	11,000	10,000	(1,000)	-9.09%	Held back on some projects in current FY.
604017	Surveys, Reports & Data	155	13,000	34,500	21,500	165.38%	Held back on some projects in current FY.
641000	Temporary Help		1,500	1,350	(150)	N/A	We need assistance to help cover the desk
650000	Travel, Per Diem, Conference Registration	3,211	17,200	12,050	(5,150)	-29.94%	Many expenses will take place in CY 2010
651000	Training & Education	445	2,125	2,200	75	3.53%	Many expenses will take place in CY 2010
710000	General Repairs and Maintenance		95	100	5	N/A	
730000	Printing & Binding	2,287	6,860	5,775	(1,085)	-15.81%	Many expenses will take place in CY 2010
730001	Banners	97	385	500	115	29.87%	
740005	Radio	12,587	66,792	64,292	(2,500)	-3.74%	Committed Pos- will expend
740010	Billboards	7,907	27,050	20,000	(7,050)	-26.06%	Committed Pos- will expend
740015	Print	17,798	38,350	36,750	(1,600)	-4.17%	Committed Pos- will expend
740020	TV	18,985	48,950	53,500	4,550	9.30%	Committed Pos- will expend
740030	Telephone Book	1,474	1,474	1,375	(99)	-6.74%	
740100	Other Promotional Events/Sponsorships	2,164	14,750	10,000	(4,750)	-32.20%	Held back on some projects in current FY.
740101	Community Events/Exhibits/Sponsorships	12,150	24,300	23,600	(700)	-2.88%	Held back on some projects in current FY.
740115	Employee/Tenant Appreciation	3,490	4,200	4,750	550	13.10%	Holiday tenant appreciation had not hit budget as of yet
770301	Art Program	81	2,270	2,250	(20)	-0.88%	Anticipate expending by end of year.
770305	Promotional Items	6,808	20,425	15,775	(4,650)	-22.77%	Anticipate expending by end of year.
770310	Holiday Decorations		995	1,000	5	N/A	
771000	Operating Furniture, Fixtures and Equipment	681	681	950	269	39.58%	
780500	Books & Publications		2,000	950	(1,050)	N/A	
780100	Dues & Memberships	995	5,480	4,927	(553)	-10.09%	Anticipate expending by end of year.
	Total Services & Mat'ls.	102,676	320,418	306,594	(13,824)	-4.31%	
	Department Total	168,550	514,338	508,195	(6,143)	-1.19%	

ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Operations & Maintenance
BASIC OPERATING BUDGET
FY 2010-2011

Fund ARA
Department Operations and Maintenance
Department # 40
Cost Center 00
Source 00

Account Code		Description				Item	Summary	
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount	
PERSONNEL SERVICES								
ARA	500000	40	00	00	Regular Salaries	711,964	711,964	
ARA	500020	40	00	00	Regular Overtime	16,000	16,000	
ARA	500016	40	00	00	Longevity	10,639	10,639	
<u>Benefits:</u>								365,039
ARA	500017	40	00	00	Medical Reimbursements	400		
ARA	500050	40	00	00	FICA Taxes	58,683		
ARA	500070	40	00	00	LGERS Retirement	48,967		
ARA	500080	40	00	00	401k	38,196		
ARA	500160	40	00	00	Medical	192,739		
ARA	500260	40	00	00	Dental	14,349		
ARA	500360	40	00	00	Life Insurance	5,678		
ARA	500460	40	00	00	Disability	6,027		
TOTAL PERSONNEL SERVICES								1,103,642
OPERATING EXPENSES								
Professional Services								
ARA	604020	40	10	00	Physicals and Drug Screens		1,000	
					Physicals and Drug Screens	1,000		
ARA	641000	40	10	00	Temporary Help		15,000	
					Temporary Help	15,000		
Contractual Services								
ARA	645000	40	60	00	Landscaping		14,876	
					RAC Bobby Barnes Contract	11,976		
					RAC Contract Renewal	2,400		
					RAC Plant Replacement	500		
ARA	646500	40	80	00	Parking Management Contract		455,871	
					Payroll, Benefits, and Operating Expenses	411,042		
					Management Fee	44,829		
ARA	647000	40	10	00	Other Contractual Services		63,823	
					Automatic Door Contract	7,500		
					Uniform Cleaning & Mats (Maintenance & Janitorial)	14,000		
					NCDOL Inspections	600		
					Fire Sprinkler Inspections/Backflow/Halation	4,000		
					Waste Removal	24,360		
					RAC Waste Removal and Recycling	6,348		
					Pest Control	1,515		
					Lobby Plants	5,500		
ARA	700100	40	10	00	Elevator Maintenance Contract		3,600	
					A Gates and Authority Office	3,600		
ARA	700200	40	10 & 20	00	Fire Alarm Systems Contract		14,400	
					Fire Alarm Systems-Infinity & Monitoring fees	900		
					Fire Alarm Systems-Simplex	10,500		
					RAC Fire Alarm System Monitoring/Maintenance	3,000		

ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Operations & Maintenance
BASIC OPERATING BUDGET
FY 2010-2011

Fund ARA
Department Operations and Maintenance
Department # 40
Cost Center 00
Source 00

Account Code		Description				Item	Summary
Fund	Acct.	Sec.	C.C.	Source	Amount	Amount	
Travel and Training							
ARA	650000	40	00	00	Travel, Per Diem, Conference Registration	12,500	
					SEC Annual Conference	2,100	
					NCAA Conference	1,700	
					AGTA Conference	2,100	
					Maintenance Seminar	600	
					Annual Snow Symposium	2,500	
					FAA Annual Certification Conference	1,100	
					Local Travel	2,400	
ARA	651000	40	00	00	Training & Education	1,750	
					Professional Development	1,250	
					Administrative Training	500	
Utility Services							
ARA	681000	40	10	00	Electricity TA8918 Terminal 208V Service	162,736	
					61 Terminal Drive (727 171 5729)	162,736	
ARA	681500	40	10	00	Electricity TH4698 Restaurant	13,587	
					61 Terminal Drive (183 474 0183)	13,587	
ARA	682500	40	20	00	Electricity TD0460 Public Safety Bldg	10,800	
ARA	683000	40	20	00	Electricity TF6197 Maint Bldg A West	11,853	
					15 Aviation Way (590 232 5728)	11,853	
ARA	683500	40	20	00	Electricity W10456 Vehicle gate-8	270	
					21 Aviation Way (798 342 2663)	270	
ARA	684000	40	20	00	Electricity S93746 GA Sewer Lift Station	754	
					1 Aviation Way (153 235 5813)	754	
ARA	685600	40	20	00	Electricity TF3027 480V Service Terminal, Airfield, Roadway, Parking Lot	95,136	
					61 Terminal Drive (447 711 2884)	82,636	
					A Gate Expansion	12,500	
ARA	686000	40	20	00	Electricity YK5320 Air Cargo Bldg	3,833	
					41 Terminal Drive (527 340 0993)	3,833	
ARA	687000	40	20	00	Electricity W12777 ODL Griffin	-	
					21 Aviation Way (465 604 2167) WNC Lease	-	
ARA	69	40	20	00	Electricity W71028 CAP Trailer	-	
					91 Wright Brothers Way (733 393 5000) CAP Lease	-	
ARA	688500	40	60	00	Electricity S83383 RAC CAM	15,358	
					65 Rental Car Drive (319 694 7927)	13,962	
					Increase Adjustment	1,396	
ARA	690000	40	10	00	Natural Gas 635822 Terminal	49,483	
					61 Terminal Drive (3-1981-0349-9500) Includes Restaurant	43,592	
					A Gate Expansion	3,400	
					3% Increase for all Natural Gas Accounts	2,491	
ARA	690500	40	10	00	Nat Gas 509394 Restaurant	-	
					61 Terminal Drive	-	
					Combined Meter with Terminal	-	
ARA	691500	40	20	00	Nat Gas 568135 Maintenance Bldgs B East/Office	12,519	

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Operations & Maintenance

BASIC OPERATING BUDGET

FY 2010-2011

Fund ARA
Department Operations and Maintenance
Department # 40
Cost Center 00
Source 00

Account Code		Description				Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount
					15 Aviation Way (2-2100-7146-7120)	12,519	
ARA	692000	40	20	00	Nat Gas 446155 Maintenance Bldgs A West/Storage		6,727
					15 Aviation Way (8-1981-0349-9521)	6,727	
ARA	692500	40	20	00	Nat Gas 384909 Public Safety Bldg		4,289
					43 Terminal Drive (2-1981-0440-0092)	4,289	
ARA	693000	40	20	00	Nat Gas 250049 ODL Griffin Bldg		-
					21 Aviation Way (1-1981-0349-9513) WNC Lease	-	
ARA	695000	40	10	00	Water/Sewer 70185431/70185433 Terminal		28,507
					61 Terminal Drive (2111887-1140018)	25,442	
					A Gate Expansion	2,000	
					3% Increase for all Accounts	1,065	
ARA	695500	40	20	00	Water/Sewer 47313873 Maint Bldg A East		853
					15 Aviation Way (2111879-1139978)	853	
ARA	696000	40	20	00	Water/Sewer 37667083 Public Safety Bldg		3,300
					43 Terminal Drive (2111883-1139998)	3,300	
ARA	696500	40	20	00	Water/Sewer 83562624 Air Cargo Bldg		445
					41 Terminal Drive (2111885-1140008)	445	
ARA	697000	40	20	00	Water/Sewer 43119699 ODL Griffin Bldg		-
					21 Aviation Way (2111877-1139968) WNC Lease	-	
ARA	698500	40	20	00	Water/Sewer 1013844 Toll Plaza Office		1,200
					70 Terminal Drive	1,200	
ARA	69	40	20	00	Water/Sewer 84607906 CAP Trailer		-
					91 Wright Brothers Way (2309357-1740548) CAP Lease	-	
ARA	697500	40	20	00	Water/Sewer 70162311 Maint Bldg B West/Office		2,500
					15 Aviation Way (2111887-1580708)	2,500	
ARA	698000	40	60	00	Water/Sewer 70182576/70182577 RAC CAM		14,382
					65 Rental Car Drive (2293169-1587918)	13,697	
					Increase Adjustment	685	
					General Repairs and Maintenance		
ARA	710100	40	10	00	Terminal, Buildings and Grounds		91,800
					Terminal, Building, and Grounds	89,000	
					Relocate City Multi A Project to Comm Room 101	2,800	
ARA	710100	40	20	00	Terminal, Building and Grounds		32,556
					Loading Bridges, RBR's, PC Air/GPU's, DPS BLDG, Bag Belts	20,000	
					Wildlife Program	9,000	
					Security Key Control Software	3,556	
ARA	710100	40	60	00	Terminal, Buildings and Grounds		10,000
					RAC Light Poles, Fencing, Backflow/Fire Line, & Building	10,000	
ARA	710100	40	80	00	Terminal, Buildings and Grounds		25,000
					Light Poles, Fencing, Mulch, Gravel, and Plants	15,000	
					Crosswalk Sealing (2)	10,000	
ARA	710100	40	90	00	Terminal, Buildings and Grounds		10,000
					Rental Homes, Advantage West, CAP, and WNC Buildings	10,000	
ARA	710200	40	20	00	Vehicles and Heavy Equipment		33,000
					Airfield Vehicles and Heavy Equipment	33,000	

ASHEVILLE REGIONAL AIRPORT AUTHORITY
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Operations & Maintenance
BASIC OPERATING BUDGET
FY 2010-2011

Fund ARA
Department Operations and Maintenance
Department # 40
Cost Center 00
Source 00

Account Code		Description				Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount
ARA	710200	40	80	00	Vehicles and Heavy Equipment		5,000
					Landside Vehicles and Heavy Equipment	5,000	
ARA	710300	40	20	00	Airport and Airfield Equipment		30,000
					Airfield Lighting, Runway Painting, & Electrical Vault	14,311	
					Runway Rubber Removal	13,689	
					Runway Friction Testing	2,000	
ARA	720000	40	10	00	Vehicle Maintenance		-
					Vehicle and Equipment Maintenance	-	
Printing & Binding							
ARA	730000	40	10	00	Printing & Binding		300
					Printing & Binding	300	
ARA	740115	40	10	00	Employee/Tenant Appreciation		1,000
					Employee/Conference Hosting/Snow Team Food	1,000	
Operating Supplies							
ARA	770100	40	10 & 20	00	Vehicle Fuel		40,000
					Vehicle Fuel	40,000	
ARA	770200	40	10 & 20	00	Shop Supplies		5,000
					Shop Supplies	5,000	
ARA	770300	40	10	00	Operating Supplies		34,000
					Operating Supplies	4,000	
					Urea	30,000	
ARA	770400	40	10	00	Chemicals & Safety		4,000
					Chemicals & Safety	4,000	
ARA	770500	40	10	00	Small Tools and Equipment		10,000
					Small Tools and Equipment	10,000	
ARA	770600	40	10	00	Custodial Supplies		14,000
					Soap/Mop Heads/Cleaning Supplies	14,000	
ARA	770650	40	10	00	Custodial Consumables		30,000
					Paper Towels/Toilet Paper	30,000	
ARA	771000	40	10	00	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000		1,500
						1,500	
ARA	771500	40	10	00	Uniforms		4,400
					Employee Shoe Allowance	1,800	
					Winter Weather Gear	2,000	
					Prescription Safety Glasses	600	
Books, Publications, Subscriptions and Memberships							
ARA	780500	40	10	00	Books, Publications, Compact Disks, Videos & Subscriptions		1,000
						1,000	
ARA	780100	40	10	00	Dues & Memberships		2,015
					AAAE-3	750	
					AGTA-2	1,000	
					SEC-3	105	
					NCAA Annual Dues	160	
TOTAL OPERATING EXPENSES							1,405,923

ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Operations & Maintenance
BASIC OPERATING BUDGET
FY 2010-2011

Fund ARA
 Department Operations and Maintenance
 Department # 40
 Cost Center 00
 Source 00

Account Code					Description	Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount
SECTION TOTAL						2,509,565	

ASHEVILLE REGIONAL AIRPORT AUTHORITY

Operations & Maintenance

Fiscal Year 2010/2011

Budget to Budget Variance Analysis

I.D. #	Description	FY 2010 Budget	FY 2011 Budget	Increase/ (Decrease)	Percent	Reason
500000	Regular Salaries	716,090	711,964	(4,126)	-0.58%	\$15k shown in Temp Labor for expected turnover
500016	Longevity		10,639	10,639	N/A	Budgeted in Admin dept in FY10
500020	Regular Overtime	15,000	16,000	1,000	6.67%	
500030	Allocated Benefits	307,060	0	(307,060)	-100.00%	
500017	Medical Reimbursements		400	400	N/A	Budgeted in Admin dept in FY10
500050	FICA Taxes		58,683	58,683	N/A	Budgeted in Allocated Benefits in FY10
500070	LGERS Retirement		48,967	48,967	N/A	Budgeted in Allocated Benefits in FY10
500080	401k		38,196	38,196	N/A	Budgeted in Allocated Benefits in FY10
500160	Medical		192,739	192,739	N/A	Budgeted in Allocated Benefits in FY10
500260	Dental		14,349	14,349	N/A	Budgeted in Allocated Benefits in FY10
500360	Life Insurance		5,678	5,678	N/A	Budgeted in Allocated Benefits in FY10
500460	Disability		6,027	6,027	N/A	Budgeted in Allocated Benefits in FY10
	Total Personal Services	1,038,150	1,103,642	65,492	6.31%	
604020	Physicals and Drug Screens	2,500	1,000	(1,500)	-60.00%	
641000	Temporary Help		15,000	15,000	N/A	Snelling Costs for turnover
645000	Landscaping	12,600	14,876	2,276	18.06%	New Contract in 2010
646500	Parking Management Contract	284,600	455,871	171,271	60.18%	Parking Equipment Purchase for Smo. & Mgt Fee
647000	Other Contractual Services	51,500	63,823	12,323	23.93%	Cost Increases/Recycling
700100	Elevator Maintenance Contract	12,700	3,600	(9,100)	-71.65%	Removal of Escalators
700200	Fire Alarm Systems Contract	12,700	14,400	1,700	13.39%	Adding of RAC
650000	Travel, Per Diem, Conference Registration	18,500	12,500	(6,000)	-32.43%	Reduced Travel
651000	Training & Education	1,200	1,750	550	45.83%	
680500	Electricity	275,000		(275,000)	-100.00%	
681000	Electricity TA8918 Terminal208		162,736	162,736	N/A	
681500	Electricity TH4698 Restaurant		13,587	13,587	N/A	
682500	Electricity TD0460 DPS Bldg		10,800	10,800	N/A	
683000	Electricity TF6197 Maint Bldg		11,853	11,853	N/A	
683500	Electricity W10456 Vgate-8AW		270	270	N/A	
684000	Electricity S93746 GA Sewer Lift		754	754	N/A	
685600	Electricity TF3027 480V TAFRDP		95,136	95,136	N/A	
686000	Electricity TK5320 Cargo Bldg		3,833	3,833	N/A	
687000	Electricity W12777 ODLGriffen		0	0	N/A	

688500	Electricity S83383 RAC CAM		15,358	15,358	N/A	
689500	Natural Gas	95,000		(95,000)	-100.00%	
690000	Natural Gas 635822 Terminal		49,483	49,483	N/A	
690500	Natural Gas 509394 Restaurant		0	0	N/A	
691500	Natural Gas 568135 Operations		12,519	12,519	N/A	
692000	Natural Gas 446155 Exxon Bldg		6,727	6,727	N/A	
692500	Natural Gas 384909 DPS Bldg		4,289	4,289	N/A	
693000	Natural Gas 250049 CAP Bldg		0	0	N/A	
694500	Water/Sewer	55,000		(55,000)	-100.00%	
695000	Water/Sewer 00114214/70185431		28,507	28,507	N/A	
695500	Water/Sewer 47313873		853	853	N/A	
696000	Water/Sewer 37667083		3,300	3,300	N/A	
696500	Water/Sewer 76698749		445	445	N/A	
697000	Water/Sewer 43119699 CAP Bldg		0	0	N/A	
697500	Water/Sewer 70162311 New Maint Bldg		2,500	2,500	N/A	
698000	Water/Sewer 70182576/70182577		14,382	14,382	N/A	
698500	Water/Sewer 1013844 Toll Plaza Office		1,200	1,200	N/A	
710000	General Repairs and Maintenance		0	0	N/A	
710100	Terminal, Buildings and Grounds	171,205	169,356	(1,849)	-1.08%	HVAC, L Bridge, GPU's, PCAir, Key Software
710200	Vehicles and Heavy Equipment	33,000	38,000	5,000	15.15%	Added Account for Landside Repairs
710300	Airport and Airfield Equipment	35,000	30,000	(5,000)	-14.29%	Painting, SCAN, Rubber Removal & Testing
730000	Printing & Binding		300	300	N/A	Requests for Printed Material
740115	Employee/Tenant App-Snow Crew Food	2,000	1,000	(1,000)	-50.00%	
770100	Vehicle Fuel	39,000	40,000	1,000	2.56%	
770200	Shop Supplies	6,000	5,000	(1,000)	-16.67%	
770300	Operating Supplies	7,500	34,000	26,500	353.33%	Urea Costs
770400	Chemicals & Safety	10,500	4,000	(6,500)	-61.90%	
770500	Small Tools and Equipment	10,000	10,000	0	0.00%	
770600	Custodial Supplies		14,000	14,000	N/A	Moved Operating/Chemicals & Safety Lines
770650	Custodial Consumables	30,000	30,000	0	0.00%	First Year History
771000	Operating Furniture, Fixtures and Equipment	2,000	1,500	(500)	-25.00%	
771500	Uniforms	3,300	4,400	1,100	33.33%	Added Uniforms, Mats, and Price Increases
780500	Books & Publications	1,300	1,000	(300)	-23.08%	
780100	Dues & Memberships	1,810	2,015	205	11.33%	Added Membership and Increases
	Total Services & Mat'ls.	1,173,915	1,405,923	232,008	19.76%	
	Department Total	2,212,065	2,509,565	297,500	13.45%	

ASHEVILLE REGIONAL AIRPORT AUTHORITY
Operations & Maintenance
Fiscal Year 2010/2011
Budget to Actual Variance Analysis

I.D. #	Description	FY 2010 Actual 4 Months	FY 2010 Estimate	FY 2011 Budget	Increase/ (Decrease)	Percent	Reason
500000	Regular Salaries	233,743	706,330	711,964	5,634	0.80%	Some positions were vacant in parts of FY10
500016	Longevity		0	10,639	10,639	N/A	Recorded in Admin dept in FY10
500020	Regular Overtime	4,292	30,000	16,000	(14,000)	-46.67%	High OT in FY10 due to snow in 12/09
500030	Allocated Benefits		0	0	0	N/A	
500017	Medical Reimbursements		0	400	400	N/A	Recorded in Admin dept in FY10
500050	FICA Taxes	18,009	54,027	58,683	4,656	8.62%	Some positions were vacant in parts of FY10
500070	LGERS Retirement	11,786	35,358	48,967	13,609	38.49%	Some positions were vacant in parts of FY10
500080	401k	12,059	36,177	38,196	2,019	5.58%	Some positions were vacant in parts of FY10
500160	Medical	52,318	156,954	192,739	35,785	22.80%	Some positions were vacant in parts of FY10
500260	Dental	4,044	12,132	14,349	2,217	18.27%	Some positions were vacant in parts of FY10
500360	Life Insurance	1,575	4,725	5,678	953	20.17%	Some positions were vacant in parts of FY10
500460	Disability	1,703	5,109	6,027	918	17.97%	Some positions were vacant in parts of FY10
	Total Personal Services	339,529	1,040,812	1,103,642	62,830	6.04%	
604020	Physicals and Drug Screens	92	276	1,000	724	262.32%	Will be completed in the spring
641000	Temporary Help	9,998	15,000	15,000	0	0.00%	Will be offset by salary reduction
645000	Landscaping	5,227	15,681	14,876	(805)	-5.13%	Added for Contract renewal & Plant Replacement
646000	Janitorial Services	69	207	0	(207)	-100.00%	
646500	Parking Management Contract	99,826	353,144	455,871	102,727	29.09%	Parking Equipment \$8,481 a Month
647000	Other Contractual Services	22,781	68,343	63,823	(4,520)	-6.61%	
700100	Elevator Maintenance Contract	2,400	7,200	3,600	(3,600)	-50.00%	Removal of Escalators
700200	Fire Alarm Systems Contract	4,697	14,090	14,400	310	2.20%	Added RAC
650000	Travel, Per Diem, Conference Registration	2,217	12,500	12,500	0	0.00%	
651000	Training & Education	209	627	1,750	1,123	179.11%	Added Administrative Training
681000	Electricity TA8918 Terminal208	56,839	160,000	162,736	2,736	1.71%	
681500	Electricity TH4698 Restaurant	4,530	13,200	13,587	387	2.93%	
682500	Electricity TD0460 DPS Bldg	3,529	10,587	10,800	213	2.01%	
683000	Electricity TF6197 Maint Bldg	3,944	11,832	11,853	21	0.18%	
683500	Electricity W10456 Vgate-8AW	82	247	270	23	9.21%	
684000	Electricity S93746 GA Sewer Lift	225	675	754	79	11.73%	
685600	Electricity TF3027 480V TAFRDP	24,470	73,411	95,136	21,725	29.59%	New A Boarding Area
686000	Electricity TK5320 Cargo Bldg	395	3,500	3,833	333	9.51%	
687000	Electricity W12777 ODLGriffen	719	2,156	0	(2,156)	-100.00%	
688500	Electricity S83383 RAC CAM	4,135	15,000	15,358	358	2.39%	
689500	Natural Gas		0	0	0	N/A	
690000	Natural Gas 635822 Terminal	3,841	55,000	49,483	(5,517)	-10.03%	
690500	Natural Gas 509394 Restaurant		0	0	0	N/A	Meter Removed
691500	Natural Gas 568135 Operations	551	12,000	12,519	519	4.33%	

692000	Natural Gas 446155 Maint Bldg A	303	6,500	6,727	227	3.49%	
692500	Natural Gas 384909 DPS Bldg	265	5,287	4,289	(998)	-18.88%	
693000	Natural Gas 250049 ODL Griffin Bldg	116	116	0	(116)	-100.00%	WNC Lease
694500	Water/Sewer		0		0	N/A	
695000	Water/Sewer 00114214/70185431	8,928	26,784	28,507	1,723	6.43%	
695500	Water/Sewer 47313873	271	812	853	41	5.01%	
696000	Water/Sewer 37667083	1,088	3,264	3,300	36	1.10%	
696500	Water/Sewer 83562624	199	598	445	(153)	-25.53%	
697000	Water/Sewer 43119699 ODL Griffin Bldg	80	239	0	(239)	-100.00%	WNC Lease
697500	Water/Sewer 70162311 New Maint Bldg	823	2,469	2,500	31	1.27%	
698000	Water/Sewer 70182576/70182577	2,991	14,000	14,382	382	2.73%	
698500	Water/Sewer 1013844 Toll Plaza Office	0	0	1,200	1,200	N/A	New Meter
710000	General Repairs and Maintenance	(37)	(112)	0	112	-100.00%	
710100	Terminal, Buildings and Grounds	30,829	123,705	169,356	45,651	36.90%	HVAC, LB GPU's, Key Software
710200	Vehicles and Heavy Equipment	12,383	65,000	38,000	(27,000)	-41.54%	
710300	Airport and Airfield Equipment	8,017	24,050	30,000	5,950	24.74%	Runway Painting, Rubber Removal, and Testing
720000	Vehicle Maintenance	230	691	0	(691)	-100.00%	
730000	Printing & Binding	336	1,008	300	(708)	-70.24%	Printing Requests vary from year to year
740115	Employee/Tenant Appreciation	101	303	1,000	697	230.20%	
770100	Vehicle Fuel	12,569	37,706	40,000	2,294	6.08%	
770200	Shop Supplies	818	5,000	5,000	0	0.00%	
770300	Operating Supplies	566	6,000	34,000	28,000	466.67%	Urea costs
770400	Chemicals & Safety	272	5,000	4,000	(1,000)	-20.00%	
770500	Small Tools and Equipment	367	10,000	10,000	0	0.00%	
770600	Custodial Supplies	989	14,000	14,000	0	0.00%	Moved Operating/Chemicals & Safety Lines
770650	Custodial Consumables	14,281	30,000	30,000	0	0.00%	
771000	Operating Furniture, Fixtures and Equipment		1,500	1,500	0	N/A	
771500	Uniforms	100	4,000	4,400	400	10.00%	Items to be purchased
780500	Books & Publications		0	1,000	1,000	N/A	
780100	Dues & Memberships	630	1,890	2,015	125	6.61%	
	Total Services & Mat'ls.	348,292	1,234,486	1,405,923	171,437	13.89%	
	Department Total	687,821	2,275,298	2,509,565	234,267	10.30%	

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Public Safety

BASIC OPERATING BUDGET

FY 2010-2011

Fund ARA
Department Public Safety
Department # 50
Cost Center 20
Source 00

Account Code		Description				Item	Summary	
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount	
PERSONNEL SERVICES								
ARA	500000	50	20	00	Regular Salaries	707,019	707,019	
ARA	500016	50	20	00	Longevity	9,474	9,474	
ARA	500020	50	20	00	Regular Overtime	32,000	32,000	
ARA	500090	50	20	00	LEO Special Separation Allowance	40,783	40,783	
Benefits:								
ARA	500017	50	\$ 20	00	Medical Reimbursements	200	333,828	
ARA	500050	50	\$ 20	00	FICA Taxes	59,017		
ARA	500070	50	\$ 20	00	LGERS Retirement	49,374		
ARA	500080	50	\$ 20	00	401k	38,513		
ARA	500160	50	\$ 20	00	Medical	163,266		
ARA	500260	50	\$ 20	00	Dental	12,575		
ARA	500360	50	\$ 20	00	Life Insurance	5,232		
ARA	500460	50	\$ 20	00	Disability	5,651		
TOTAL PERSONNEL SERVICES								1,123,104
OPERATING EXPENSES								
Professional Services								
ARA	604020	50	20	00	Physicals and Drug Screens		2,200	
					Physicals & Drug Screens	1,200		
					Psychological Services	1,000		
Contractual Services								
ARA	647000	50	20	00	Other Contractual Services		8,660	
					Police Info Computer (NCIC) & Mobile Data	4,200		
					Fire Extinguisher Service	3,500		
					Locate Plus Police	960		
Travel and Training								
ARA	650000	50	20	00	Travel, Per Diem, Conference Registraion		6,600	
					AAAE Chief's Conference	2,800		
					Fire & LEO Local Training (Community Colleges)	600		
					OSHA Conference	800		
					Local Travel	2,400		
ARA	651000	50	20	00	Training & Education		12,000	
					FAR 139 Burn	9,000		
					Professional Development/Part 139 Exercise	3,000		
Communications and Freight								
ARA	662000	50	20	00	Telecommunications		1,200	
					Cable News Service	1,200		
General Repairs and Maintenance								
ARA	710000	50	20	00	General Repairs and Maintenance		5,000	
					Radio Equipment	5,000		
Operating Supplies								
ARA	770300	50	20	00	Operating Supplies		6,500	
					First Aid Supplies	3,500		

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT**

Public Safety

**BASIC OPERATING BUDGET
FY 2010-2011**

Fund ARA
Department Public Safety
Department # 50
Cost Center 20
Source 00

Account Code					Description	Item Amount	Summary Amount	
Fund	Acct.	Sec.	C.C.	Source				
					Training Supplies (ammunition, foam, etc)	3,000		
ARA	770400	50	20	00	Chemicals & Safety		6,500	
					Chemical's, Safety, & OSHA	6,500		
ARA	770500	50	20	00	Small Tools and Equipment		8,500	
					Small Tools & Equipment	8,500		
ARA	771000	50	20	00	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000		2,000	
					Appliance & Electronic Upgrade	2,000		
ARA	771500	50	20	00	Uniforms		14,000	
					Uniforms (police & fire Class A's & Utility)	12,000		
					Body Armor	2,000		
ARA	780501	50	20	00	Firefighter Equipment		4,300	
					Turnout Gear & SCBA masks	3,000		
					Duty Boots	1,300		
					Books, Publications, Subscriptions and Memberships			
ARA	780500	50	20	00	Books, Publications, Compact Disks, Videos & Subscriptions		1,200	
					Books, Publications, Compact Disks, Videos & Subscrip.	1,200		
ARA	780100	50	20	00	Dues & Memberships		1,820	
					NFPA	150		
					Buncombe Co FF Assoc.	150		
					Buncombe Co Chief's Assoc.	150		
					ARFFWG	250		
					National Safety Council	320		
					Henderson Co FF Assoc.	100		
					ALEAN	350		
					NC Assoc of Rescue Squads & EMS	350		
TOTAL OPERATING EXPENSES								80,480
SECTION TOTAL								1,203,584

ASHEVILLE REGIONAL AIRPORT AUTHORITY

Public Safety

Fiscal Year 2010/2011

Budget to Budget Variance Analysis

I.D. #	Description	FY 2010 Budget	FY 2011 Budget	Increase/ (Decrease)	Percent	Reason
500000	Regular Salaries	687,780	707,019	19,239	2.80%	
500016	Longevity		9,474	9,474	N/A	Budgeted in Admin dept in FY10
500020	Regular Overtime	25,000	32,000	7,000	28.00%	
500030	Allocated Benefits	356,390	0	(356,390)	-100.00%	
500090	LEO Special Separation Allowance		40,783	40,783	N/A	Shown in Admin Dept in FY10
500017	Medical Reimbursements		200	200	N/A	Budgeted in Admin dept in FY10
500050	FICA Taxes		59,017	59,017	N/A	Budgeted in Allocated Benefits in FY10
500070	LGERS Retirement		49,374	49,374	N/A	Budgeted in Allocated Benefits in FY10
500080	401k		38,513	38,513	N/A	Budgeted in Allocated Benefits in FY10
500160	Medical		163,266	163,266	N/A	Budgeted in Allocated Benefits in FY10
500260	Dental		12,575	12,575	N/A	Budgeted in Allocated Benefits in FY10
500360	Life Insurance		5,232	5,232	N/A	Budgeted in Allocated Benefits in FY10
500460	Disability		5,651	5,651	N/A	Budgeted in Allocated Benefits in FY10
	Total Personal Services	1,069,170	1,123,104	53,934	5.04%	
604000	Professional Services - General	1,000	0	(1,000)	-100.00%	
604020	Physicals and Drug Screens	6,000	2,200	(3,800)	-63.33%	
647000	Other Contractual Services	9,060	8,660	(400)	-4.42%	
650000	Travel, Per Diem, Conference Registration	16,550	6,600	(9,950)	-60.12%	
651000	Training & Education	12,000	12,000	0	0.00%	
662000	Telecommunications	1,020	1,200	180	17.65%	
710000	General Repairs and Maintenance	5,000	5,000	0	0.00%	
770300	Operating Supplies	6,000	6,500	500	8.33%	
770400	Chemicals & Safety	5,500	6,500	1,000	18.18%	
770500	Small Tools and Equipment	7,500	8,500	1,000	13.33%	
771000	Operating Furniture, Fixtures and Equipment	4,000	2,000	(2,000)	-50.00%	
771500	Uniforms	9,300	14,000	4,700	50.54%	
780501	Firefighter Equipment	5,000	4,300	(700)	-14.00%	
780500	Books & Publications	1,200	1,200	0	0.00%	
780100	Dues & Memberships	1,570	1,820	250	15.92%	
780503	Licenses & Certifications		0	0	N/A	
	Total Services & Mat'ls.	90,700	80,480	(10,220)	-11.27%	
	Department Total	1,159,870	1,203,584	43,714	3.77%	

ASHEVILLE REGIONAL AIRPORT AUTHORITY

Public Safety

Fiscal Year 2010/2011

Budget to Actual Variance Analysis

I.D. #	Description	FY 2010 Actual 4 Months	FY 2010 Estimate	FY 2011 Budget	Increase/ (Decrease)	Percent	Reason
500000	Regular Salaries	242,971	701,091	707,019	5,928	0.85%	
500016	Longevity		0	9,474	9,474	N/A	Recorded in Admin dept in FY10
500020	Regular Overtime	9,638	28,913	32,000	3,087	10.68%	
500030	Allocated Benefits		0	0	0	N/A	
500090	LEO Special Separation Allowance		0	40,783	40,783	N/A	Recorded in Admin dept in FY10
500017	Medical Reimbursements		0	200	200	N/A	Recorded in Admin dept in FY10
500050	FICA Taxes	19,030	57,090	59,017	1,927	3.38%	
500070	LGERS Retirement	11,625	36,428	49,374	12,946	35.54%	
500080	401k	12,488	37,464	38,513	1,049	2.80%	
500160	Medical	48,199	144,597	163,266	18,669	12.91%	
500260	Dental	3,852	11,556	12,575	1,019	8.82%	
500360	Life Insurance	1,485	4,455	5,232	777	17.44%	
500460	Disability	1,612	4,836	5,651	815	16.85%	
	Total Personal Services	350,900	1,026,430	1,123,104	96,674	9.42%	
604000	Professional Services - General	645	1,935	0	(1,935)	-100.00%	
604020	Physicals and Drug Screens	304	912	2,200	1,288	141.23%	
647000	Other Contractual Services	1,183	8,623	8,660	37	0.42%	
650000	Travel, Per Diem, Conference Registration	2,788	16,288	6,600	(9,688)	-59.48%	
651000	Training & Education	597	2,597	12,000	9,403	362.10%	
662000	Telecommunications	342	1,027	1,200	173	16.84%	
710000	General Repairs and Maintenance	296	4,200	5,000	800	19.05%	
770300	Operating Supplies	1,176	5,124	6,500	1,376	26.86%	
770400	Chemicals & Safety	934	5,500	6,500	1,000	18.18%	
770500	Small Tools and Equipment	1,087	7,500	8,500	1,000	13.33%	
771000	Operating Furniture, Fixtures and Equipment		4,000	2,000	(2,000)	N/A	
771500	Uniforms	188	9,246	14,000	4,754	51.41%	
780501	Firefighter Equipment	621	1,863	4,300	2,437	130.81%	
780500	Books & Publications	45	1,155	1,200	45	3.89%	
780100	Dues & Memberships	835	2,505	1,820	(685)	-27.35%	
780503	Licenses & Certifications		0	0	0	N/A	
	Total Services & Mat'ls.	11,041	72,475	80,480	8,005	11.04%	
	Department Total	361,941	1,098,905	1,203,584	104,679	9.53%	

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
CAPITAL, BUSINESS DEVELOPMENT, DEBT SERVICE BUDGET
ASHEVILLE REGIONAL AIRPORT AUTHORITY
FISCAL YEAR 2010/2011**

DESCRIPTION	TOTAL	Funding Source			
		FAA- AIP ENTITLEMENTS	FAA- AIP DISCRETIONARY	NCDOT	AIRPORT AUTHORITY
Capital Improvements					
Airfield Improvements - Phase I	\$ 350,000		\$ 332,500		\$ 17,500
Airfield Improvements - Phase II	880,800	94,432	500,000		286,368
Master Plan Update	500,000	475,000			25,000
General Aviation Ramp Expansion	825,000			750,000	75,000
ARFF Equipment	475,000	451,250			23,750
Total Capital Improvements	3,030,800	1,020,682	832,500	750,000	427,618
Equipment and Small Capital Outlay					
A Gates Boarding Technology	109,530				109,530
Mass Casualty Incident Mangement Equipment	15,000				15,000
Financial Software Upgrade	26,875				26,875
Total Equipment and Small Capital Outlay	151,405	-	-	-	151,405
Renewal and Replacement					
Roadway Sweeper	175,000				175,000
800 MHZ Interface	55,000				55,000
Shop Rollup Door	15,000				15,000
Shop Lighting Upgrade	6,444				6,444
Fingerprint Scanner System	11,000				11,000
Total Renewal and Replacement	262,444	-	-	-	262,444
Business Development					
Air Service Business Incentives	300,000				300,000
Total Business Development	300,000	-	-	-	300,000
Debt Service					
Debt Service - Rental Car Facility	626,823				626,823
Total Debt Service	626,823	-	-	-	626,823
Total	\$ 4,371,472	\$ 1,020,682	\$ 832,500	\$ 750,000	\$ 1,768,290

Note: All purchases over \$50,000 will be presented to the Authority Board for final approval before implementation unless otherwise authorized by the Authority Board.

ASHEVILLE REGIONAL AIRPORT AUTHORITY
FY-2010/2011 PROJECTED CAPITAL CARRY-OVER
 February 3, 2010

Description	AMOUNT AUTHORIZED	ESTIMATED TO SPEND THROUGH 6/30/2010	ESTIMATED BALANCE TO CARRYOVER	FAA- AIP ENTITLEMENT	AIRPORT AUTHORITY FUNDS
A Gates - Terminal Renovation & Improvements	10,486,704	9,936,704	550,000	522,500	27,500
Point of Sale-Guest Services	8,000		8,000		8,000
Sharepoint/Business Portal	28,440		28,440		28,440
Art Program FF&E	27,175	8,284	18,891		18,891
Access Control System Addition	28,000		28,000		28,000
Vehicle Replacements	67,277	35,999	31,278		31,278
3 Channel Trunking Radio Net	55,000		55,000		55,000
TOTAL CARRY-OVER TO FY-2010/2011	10,700,596	9,980,987	719,609	522,500	197,109

MEMORANDUM

TO: Members of the Airport Authority

FROM: Kevin E. Howell, Director of Properties & Development

DATE: February 1, 2010

ITEM DESCRIPTION – Proposed New Regulations

Proposed Airport Deicing Effluent Limitation Guidelines (ELG) and Potential Fiscal Impact

BACKGROUND

On August 28, 2009, the U.S. Environmental Protection Agency (EPA) published the proposed "Effluent Limitation Guidelines and New Source Performance Standards for the Airport Deicing Category." This regulation would require the Authority to change the type of pavement deicer it currently uses to a non-urea based product resulting in a considerable cost increase to the Authority. This regulation would also require the Authority to collect and properly dispose of the aircraft deicing fluid used at AVL. ARAA Staff have continued to follow the development of these new regulatory standards as it will have a significant impact on the airport and aviation industry. Comments on the proposed rule were originally due on December 28, 2009. Through the work of industry representatives such as ACI-NA and AAAE, the comment deadline was extended to February 26, 2010.

ISSUES

The proposed overall scope of the regulations is limited to primary commercial airports that conduct deicing operations and have more than 1,000 annual scheduled commercial jet departures.

The technical requirements can be further divided into 3 classes of airports:

Class 1. Airports with less than 10,000 annual departures – certify use of non-urea-based pavement deicers or meet a daily ammonia effluent limit of 14.7 mg/L.

Class 2. Airports with equal to or more than 10,000 annual departures AND less than 460,000 gallons of aircraft deicing fluid (ADF) applied annually –

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Development
CAPITAL BUDGET REQUEST
FY 2010-2011**

JUSTIFICATION SCHEDULE

<u> X </u>	Capital Improvement				
<u> </u>	Equipment and Small Capital Outlay			Fund	ARA
<u> </u>	Renewal and Replacement			Department Number	70
<u> </u>	Business Development/Agreement Obligations			Cost Center	0
<u> </u>	Personnel Request			Source	0

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	70	0	0	Airfield Improvements Program	\$ 350,000

Airfield Improvements Program Year 1 / Environmental Assessment -

Year #1 of the Airfield Improvement Program includes an Environmental Assessment (EA) for the parallel taxiway.

As shown on the current CIP, this project is proposed to be funded with \$332,500 of AIP discretionary funding and the remaining \$17,500 from Airport funds.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Development
CAPITAL BUDGET REQUEST
FY 2010-2011**

JUSTIFICATION SCHEDULE

<u> X </u>	Capital Improvement	Fund	ARA
<u> </u>	Equipment and Small Capital Outlay	Department Number	70
<u> </u>	Renewal and Replacement	Cost Center	0
<u> </u>	Business Development/Agreement Obligations	Source	0
<u> </u>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	70	0	0	Airfield Improvements Program	\$ 880,800

Airfield Improvements Program Year 2 / Planning & Preliminary Engineering -

Year #2 of the Airfield Improvement Program includes planning and preliminary engineering tasks. Work items would include survey, geo-technical testing and design work for the site work package and taxiway construction package.

As shown on the current CIP, this project is proposed to be funded with \$500,000 of AIP discretionary funding, \$94,432 in AIP entitlement funding and the remaining balance would be funded with Authority funds.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Development
CAPITAL BUDGET REQUEST
FY 2010-2011**

JUSTIFICATION SCHEDULE

<u> </u>	x Capital Improvement	Fund	ARA
<u> </u>	Equipment and Small Capital Outlay	Department Number	70
<u> </u>	Renewal and Replacement	Cost Center	0
<u> </u>	Business Development/Agreement Obligations	Source	0
<u> </u>	Personnel Request		

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	70	0	0	Master Plan Update	\$ 500,000

Master Plan Update -

The current Asheville Regional Airport Master Plan was completed in 2001. Airport Master Plans are usually updated every 10-12 years depending on various circumstances and factors that affect the airport and its plan. Since 2001, there have been several events that have had significant impact on the US aviation industry. Therefore, it is recommended that we conduct an Airport Master Plan Update including forecast updates and developing planning tools that can be used to improve the Asheville Regional Airport.

Master Plans are AIP eligible and as shown on the currently approved Capital Improvement Plan (CIP), this project would be funded with 95% AIP funds and the balance funded by the Airport Authority.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Development
CAPITAL BUDGET REQUEST
FY 2010-2011**

JUSTIFICATION SCHEDULE

x	Capital Improvement		
	Equipment and Small Capital Outlay	Fund	ARA
	Renewal and Replacement	Department Number	70
	Business Development/Agreement Obligations	Cost Center	0
	Personnel Request	Source	0

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	70	0	0	General Aviation Ramp Expansion	\$ 825,000

General Aviation Ramp Expansion -

This capital item includes the construction of approximately 40,000 sf of additional general aviation aircraft apron. The design was completed during the summer of 2009 and originally bid for additional stimulus money or year end fall out money from the AIP program. Neither funds were received and the project was suspended. This project could be bid again with minor updates.

This new apron area would be located at the north end of the existing general aviation apron. This construction would satisfy the contractual obligation for the Airport Authority to construct additional preferential use apron adjacent to Landmark Aviation.

As shown on the current Capital Improvement Plan (CIP), this project would be funded with \$750,000 of NCDOT - Division of Aviation funds and the balance would be funded by the Airport Authority.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Development
CAPITAL BUDGET REQUEST
FY 2010-2011**

JUSTIFICATION SCHEDULE

<u> X </u>	Capital Improvement		ARA
<u> </u>	Equipment and Small Capital Outlay	Fund	
<u> </u>	Renewal and Replacement	Department Number	70
<u> </u>	Business Development/Agreement Obligations	Cost Center	0
<u> </u>	Personnel Request	Source	0

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	70	0	0	ARFF Equipment	\$ 475,000

ARFF Equipment / Rapid Intervention Vehicle (RIV) -

The current 1985 500 gallon twin agent (foam/dry chemical) E-One RIV has 24 years of service. According to the American Public Works Association (APWA), recommended fire apparatus service time in North Carolina is 15 years of front line service with no more than 5 years of reserve status.

AVL is proposing a Class 3 RIV replacement. The AFFF foam system shall consist of the following: a tank with a useable capacity of 750 gallons of water, a 90 gallon reservoir for AFFF with a 3% foam proportioning system.

ARFF equipment is AIP eligible and as shown in the current CIP, this equipment purchase would be funded with 95% AIP entitlement funding and the balance would be funded with Authority funds.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Information Technology
CAPITAL BUDGET REQUEST
FY 2010-2011**

JUSTIFICATION SCHEDULE

_____	Capital Improvement		
<u> X </u>	Equipment and Small Capital Outlay	Fund	ARA
_____	Renewal and Replacement	Department Number	20
_____	Business Development/Agreement Obligations	Cost Center	0
_____	Personnel Request	Source	0

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	20	0	0	A Boarding Technology Outlay	\$ 109,530.00

The expanded A Boarding area will require a larger footprint of technology including common use equipment, airport news, sports, financials and entertainment media centers, Flight information display system, and an additional 4 EASE Common Use computers & equipment for A Boarding, including a server, and core routing/switching equipment for redundancy, failover, and non-interrupted airline processing service.

additional EASE positions - \$39,624
failover/redundant server - \$4,500
quick replace core routers - \$9,000
LCDs - \$4,800
Cisco 7945G IP Phones - \$1,700
AirIT Professional Services - \$40,000

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Public Safety
CAPITAL BUDGET REQUEST
FY 2010-2011**

JUSTIFICATION SCHEDULE

	Capital Improvement		
X	Equipment and Small Capital Outlay	Fund	ARA
	Renewal and Replacement	Department Number	50
	Business Development/Agreement Obligations	Cost Center	20
	Personnel Request	Source	0

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	50	20	0	Mass Casualty Supplies	\$ 15,000

Mass Casualty Incident management equipment for our Special Operations Trailer. This equipment is to include an on board oxygen system with manifolds and disposable masks to treat multiple patients. It will also include backboards that will be numbered for patient tracking. We are also in need of a "Cascade" system of filling self contained breathing apparatus and are recommending a portable unit to carry us over until the construction of a new ARFF facility. Supplies to be included will be disposable blankets and emergency medical supplies to treat up to 100 patients.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Information Technology
CAPITAL BUDGET REQUEST
FY 2010-2011**

JUSTIFICATION SCHEDULE

	Capital Improvement		
X	Equipment and Small Capital Outlay	Fund	ARA
	Renewal and Replacement	Department Number	20
	Business Development/Agreement Obligations	Cost Center	0
	Personnel Request	Source	0

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	20	0	0	Financial Software Upgrade	\$ 26,875.00

The objective of this project is to upgrade to Microsoft Dynamics SL V7.1x from our current 3-user installation of Dynamics SL V6.5 given that this version will stop being supported by Microsoft in FY11. This upgrade includes all of our existing modules. This also includes the purchase/installation of the encumbrance module. The primary modules currently in use include:

General Ledger, Accounts Payable, Accounts Receivable, Cash Manager, Customization Manager, Purchasing, FRx, Fixed Assets

At the present time, the 3rd Party ISV products in use are the Progressive Fixed Assets module. The ASI Encumbrance module will be included as an add-on.

This quote is based on 125 hours @ \$175 per hour + \$5000 for the encumbrance module costs, installation, and training.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
 ASHEVILLE REGIONAL AIRPORT
 Operations & Maintenance
 CAPITAL BUDGET REQUEST
 FY 2010-2011**

JUSTIFICATION SCHEDULE

	Capital Improvement		ARA
	Equipment and Small Capital Outlay	Fund	
X	Renewal and Replacement	Department Number	40
	Business Development/Agreement Obligations	Cost Center	0
	Personnel Request	Source	0

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	40	0	0	Roadway Sweeper	\$ 175,000

Airport Maintenance is requesting to replace the Tenant Roadway Sweeper (unit #22) that is scheduled for replacement. This unit is used both on the roadway and airfield. This unit is 12 years old and is at the end of its useful life.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Public Safety
CAPITAL BUDGET REQUEST
FY 2010-2011**

JUSTIFICATION SCHEDULE

_____	Capital Improvement			
_____	Equipment and Small Capital Outlay		Fund	ARA
<u> X </u>	Renewal and Replacement		Department Number	50
_____	Business Development/Agreement Obligations		Cost Center	20
_____	Personnel Request		Source	0

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	50	20	0	800 MHZ Interface	\$ 55,000

Phase III scheduled for this fiscal cycle is to address interoperability with the City of Asheville Fire & Police Dept communications, which both operate off of 800 mhz. This will also give AVL access into the NC statewide VIPER radio network. This is to include a fixed mobile radio for the TELEX IP radio network, software, 2 IP radio adapters and building antenna. We are also proposing two additional fixed (mobile) radios to be installed in our Command Vehicle and one in our Special Response Trailer. We are also proposing 4 portable radios, which are to be mounted in each ARFF truck. Total cost estimate for this upgrade is \$55,000.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Operations & Maintenance
CAPITAL BUDGET REQUEST
FY 2010-2011**

JUSTIFICATION SCHEDULE

_____	Capital Improvement		
_____	Equipment and Small Capital Outlay	Fund	ARA
<u> X </u>	Renewal and Replacement	Department Number	40
_____	Business Development/Agreement Obligations	Cost Center	0
_____	Personnel Request	Source	0

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	40	0	0	Shop Roll-up Door	\$ 15,000

Replace urea and shop roll-up doors in the older maintenance storage building. This will replace 2 roll-up doors with 1 larger roll-up doors that are energy efficient and will allow use by larger equipment . These new doors will assist in the loading/unloading of runway deicing chemicals. These door are 25+ years old. This will replace a 10' & 12' door for urea with a 24' door. This will increase the opening by 2' by eliminating the 2' separation between the current doors.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Operations & Maintenance
CAPITAL BUDGET REQUEST
FY 2010-2011**

JUSTIFICATION SCHEDULE

_____	Capital Improvement		
_____	Equipment and Small Capital Outlay	Fund	ARA
<u> X </u>	Renewal and Replacement	Department Number	40
_____	Business Development/Agreement Obligations	Cost Center	0
_____	Personnel Request	Source	0

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	40	0	0	Shop Lighting Upgrade	\$ 6,444

Shop Lighting Replacement. Replacing the remaining T-12 with T-8 energy efficiency fixtures. The T-12 bulbs will not be available after 2010.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
ASHEVILLE REGIONAL AIRPORT
Information Technology
CAPITAL BUDGET REQUEST
FY 2010-2011**

JUSTIFICATION SCHEDULE

_____	Capital Improvement		
_____	Equipment and Small Capital Outlay	Fund	ARA
<u> X </u>	Renewal and Replacement	Department Number	20
_____	Business Development/Agreement Obligations	Cost Center	0
_____	Personnel Request	Source	0

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	20	0	0	Fingerprint Scanner Sys Replacem	\$ 11,000.00

The Department of Public Safety processes over 200 people annually for ID badges and Threat Assessment. In total, over 1200 people are badged that need be resubmitted every 2 years for Threat Assessment. This process can be streamlined, saving time and money by moving to a more integrated solution with the ID badging system.

The current fingerprint scanner, software, and equipment has been in place since 2001. It is no longer supported by the manufacturer and there are no spare parts available due to its age and complexity.

The proposed fingerprint scanner will allow the Public Safety Department to streamline operations by integrating the fingerprint process with ID badging. It will also bring down the cost of Threat Assessments by \$2 per person (from \$3 to \$1 each).

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
 ASHEVILLE REGIONAL AIRPORT
 Executive
 CAPITAL BUDGET REQUEST
 FY 2010-2011**

JUSTIFICATION SCHEDULE

<input type="checkbox"/>	Capital Improvement			
<input type="checkbox"/>	Equipment and Small Capital Outlay		Fund	ARA
<input type="checkbox"/>	Renewal and Replacement		Department Number	05
<input checked="" type="checkbox"/>	Business Development		Cost Center	0
<input type="checkbox"/>	Personnel Request		Source	0

DESCRIPTION & JUSTIFICATION

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	05	0	0	Air Service/Business Development Incentives	\$ 300,000

To meet the air service/development efforts of the Authority, funding is required to provide incentives for advertising, waiver of fees, etc.

NOTE: If this request relates to recently approved personnel, please complete the following:

TITLE:

HIRE DATE:

ASHEVILLE REGIONAL AIRPORT AUTHORITY
ESTIMATED CASH BALANCE
As of June 30, 2011

		<u>Amount</u>
Estimated Cash Balance as of June 30, 2010		\$ 7,863,865
Plus: Net Operating & Investment Revenues		862,012
Less Other Costs:		
Business Development Costs	(300,000)	
Emergency Repair Costs	(750,000)	
Contingency	(178,613)	
Debt Service (Rental Car Facility)	<u>(626,823)</u>	(1,855,436)
Plus Non-Operating Revenues:		
Passenger Facility Charges	1,192,000	
Customer Facility Charges	<u>840,000</u>	2,032,000
Plus Capital Contributions:		
Federal Grants - AIP Entitlements	1,543,182	
Federal Grants - AIP Discretionary Funds	832,500	
NC DOT Grants	<u>750,000</u>	3,125,682
Less Capital Costs:		
Capital Improvements	(3,030,800)	
Equipment and Small Capital Outlay Fund	(151,405)	
Renewal and Replacements	(262,444)	
Carryover projects from FY2010	<u>(719,609)</u>	(4,164,258)
Estimated Cash Balance at June 30, 2011		<u>7,863,865</u>
Estimated Restricted Cash at June 30, 2011		2,110,080
Operations & Maintenance Reserve (6 Months)		3,224,433
Estimated Unrestricted Undesignated Cash at June 30, 2011		<u><u>\$ 2,529,352</u></u>

**ASHEVILLE REGIONAL AIRPORT AUTHORITY
SUPPLEMENTAL FEES AND CHARGES
FY 2010/2011 ANNUAL BUDGET**

	FY 2009/2010 Current Fees		FY 2010/2011 Proposed Fees	
	Cost	Per	Cost	Per
Maintenance				
Scissor Lift	\$ 100.00	use	\$ 100.00	use
ADA Ramp Rental	\$ 100.00	use	\$ 100.00	use
Air Stair Rental	\$ 100.00	use	\$ 100.00	use
Volvo Wheel Loader	\$ 100.00	use	\$ 100.00	use
Fork-lift	\$ 100.00	use	\$ 100.00	use
Tenant Sweeper	\$ 100.00	hour	\$ 100.00	hour
Service Truck	\$ 50.00	hour	\$ 50.00	hour
Backhoe	\$ 100.00	hour	\$ 100.00	hour
Lighted X	\$ 200.00	day	\$ 200.00	day
Light Tower	\$ 150.00	day	\$ 150.00	day
Paint Stripper	\$ 100.00	hour	\$ 100.00	hour
Large Aircraft Removal Dolly	\$ 200.00	day	\$ 200.00	day
Small Aircraft Removal Dolly	\$ 100.00	day	\$ 100.00	day
Aircraft Jack	\$ 75.00	use	\$ 75.00	use
Cores	\$ 30.00	each	\$ 30.00	each
Keys	\$ 5.00	each	\$ 5.00	each
Maintenance Labor Rate 1/	\$ 40.00	hour	\$ 40.00	hour
Department of Public Safety				
ARFF Apparatus for 1500 gal. or greater	\$ 250.00	hour	\$ 250.00	hour
ARFF Apparatus for less than 1500 gal.	\$ 150.00	hour	\$ 150.00	hour
Command, Police, and Ops support vehicles	\$ 100.00	hour	\$ 100.00	hour
Aircraft recover dolly	\$ 150.00	day	\$ 150.00	day
Maintenance Labor Rate 1/	\$ 45.00	hour	\$ 45.00	hour
Mutual Aid Agencies collected on their behalf		as incurred		as incurred
Replacement charges for AVL equipment/supplies		as incurred		as incurred

1/ Minimum of 3 hours charged after regular business hours.

	FY 2009/2010 Current Fees		FY 2010/2011 Proposed Fees	
	Cost	Per	Cost	Per
Identification Badge Fees and Charges				
Initial Badge Issuance				
SIDA Badge (1)	\$ 52.00		\$ 52.00	
Non-SIDA Badge (2)	\$ 20.00		\$ 20.00	
Renewal of Badge				
SIDA Badge (2)	\$ 20.00		\$ 20.00	
Non-SIDA Badge (2)	\$ 20.00		\$ 20.00	
Lost Badge Replacement				
SIDA Badge (3)	\$ 30.00		\$ 30.00	
Non-SIDA Badge (3)	\$ 30.00		\$ 30.00	
Other Fees				
Finger Print Background Check Only	\$ 42.00		\$ 42.00	
Finger Print Background Check Only	\$ 10.00		\$ 10.00	

Notes:

1. Includes \$32.00 finger print background check, \$10.00 processing fee, and a \$10.00 media fee.
2. Includes \$10.00 processing fee and a \$10 Media Fee.
3. Includes \$10.00 processing fee, \$10 Media Fee, and a \$10.00 penalty fee.

	FY 2009/2010 Current Fees		FY 2010/2011 Proposed Fees	
	Cost	Per	Cost	Per
<u>Parking</u>				
Long term	\$ 1.00	0 - 1 hour	\$ 1.00	0 - 1 hour
	\$ 1.00	each add'l hour	\$ 1.00	each add'l hour
	\$ 7.00	day	\$ 7.00	day
Short term	\$ -	0 - 20 mins	\$ -	0 - 20 mins
	\$ 1.50	20 - 40 mins	\$ 1.50	20 - 40 mins
	\$ 2.00	40 - 60 mins	\$ 2.00	40 - 60 mins
	\$ 2.75	60 - 80 mins	\$ 2.75	60 - 80 mins
	\$ 0.50	add every 20 mins	\$ 0.50	add every 20 mins
	\$ 12.00	day	\$ 12.00	day
Employee Parking Rate	\$ 40.00	annual	\$ 40.00	annual
Commuter Parking Rate	\$ 240.00	annual	\$ 240.00	annual
Fines	up to \$1,000	day	up to \$1,000	day
<u>Ground Transportation</u>				
Airport Ground Transportation Permit	\$ 150.00	annual	\$ 150.00	annual
Off-Airport Rental Car Fee	7.50%	of gross revenue	7.50%	of gross revenue