




**Proposed 2016/2017 Budget**  
Greater Asheville Regional Airport Authority  
**February 12, 2016**




# Agenda


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-  **General Statistics**


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-  **Proposed FY 2016/2017 Operating Budget**


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-  **Proposed FY 2016/2017 Capital Budget**


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-  **Proposed FY 2016/2017 Reserve Funds**


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-  **Proposed FY 2016/2017 Estimated Cash Balance**

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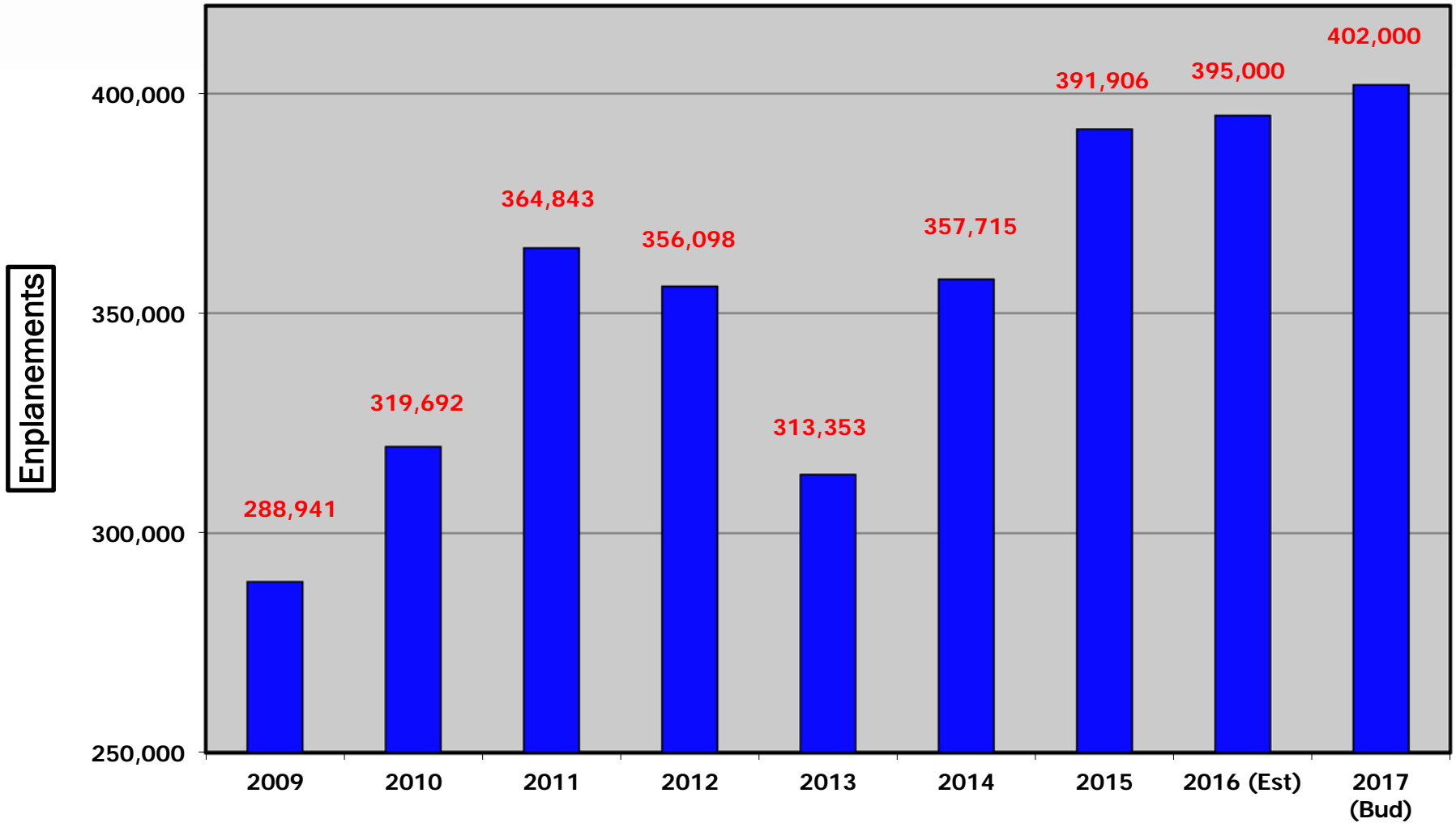
-  **Proposed FY 2016/2017 Supplemental Fees**

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-  **Questions and Comments**

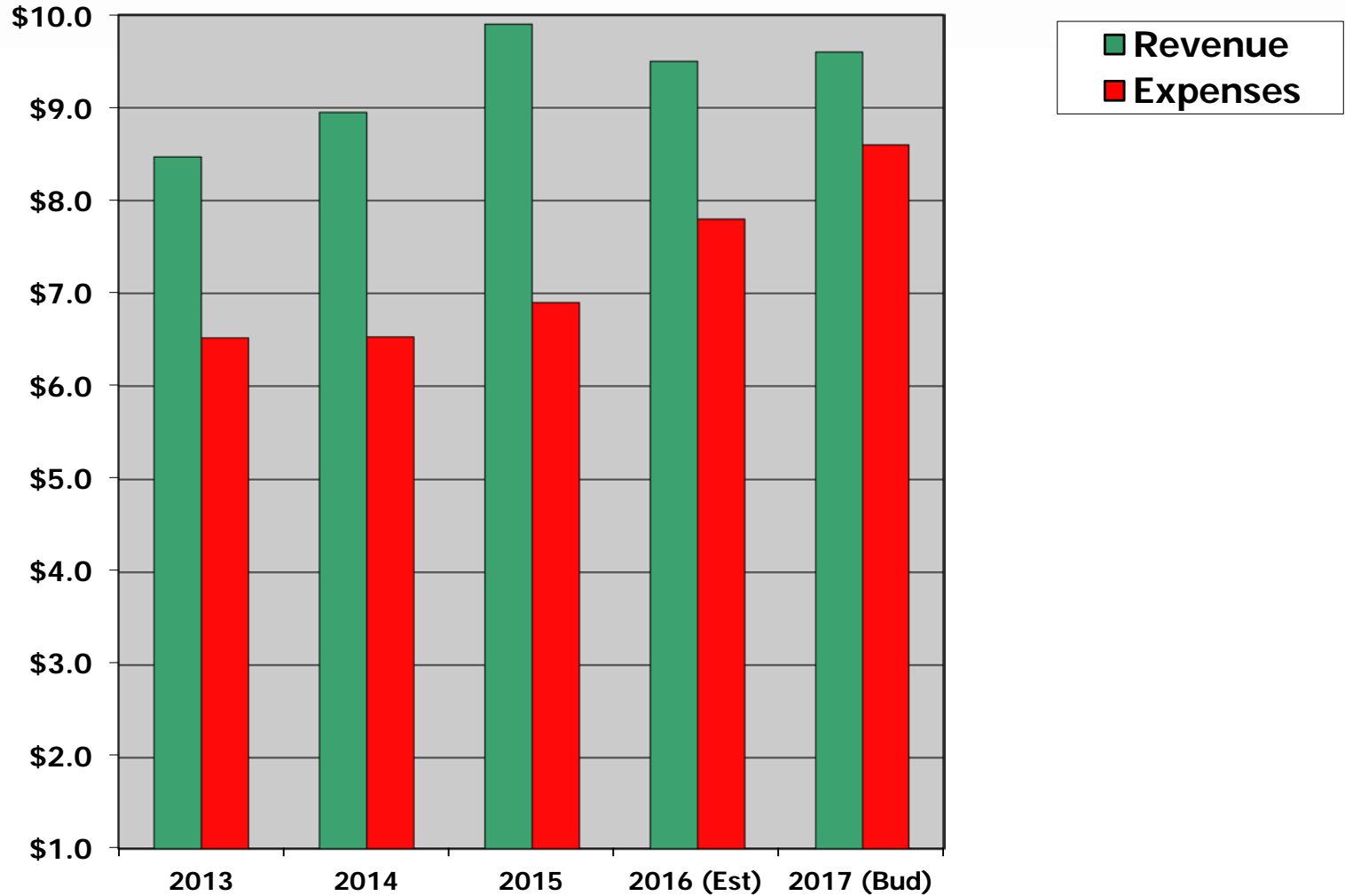
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# Passenger Traffic

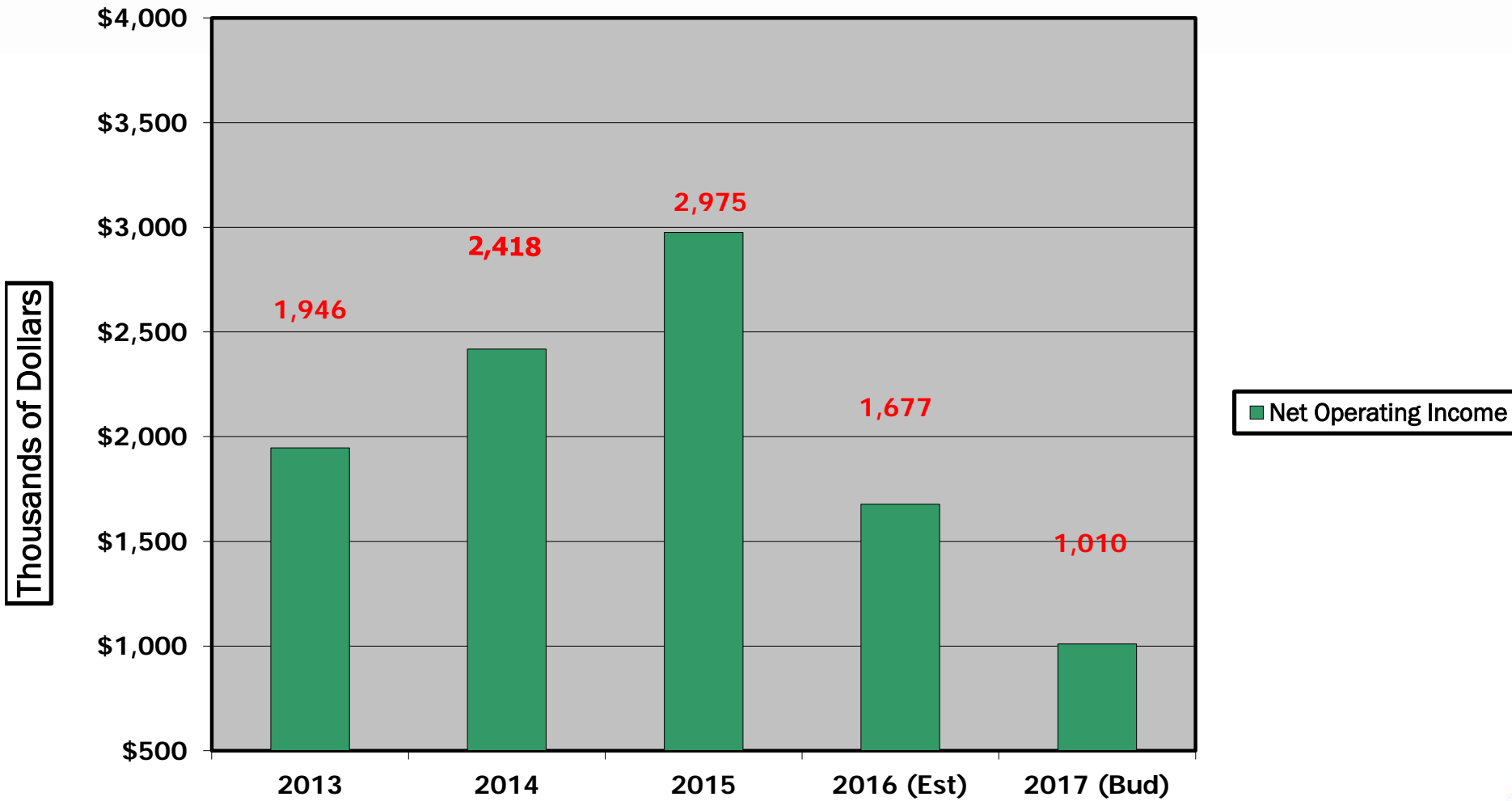


# Operating Revenues/Expenses

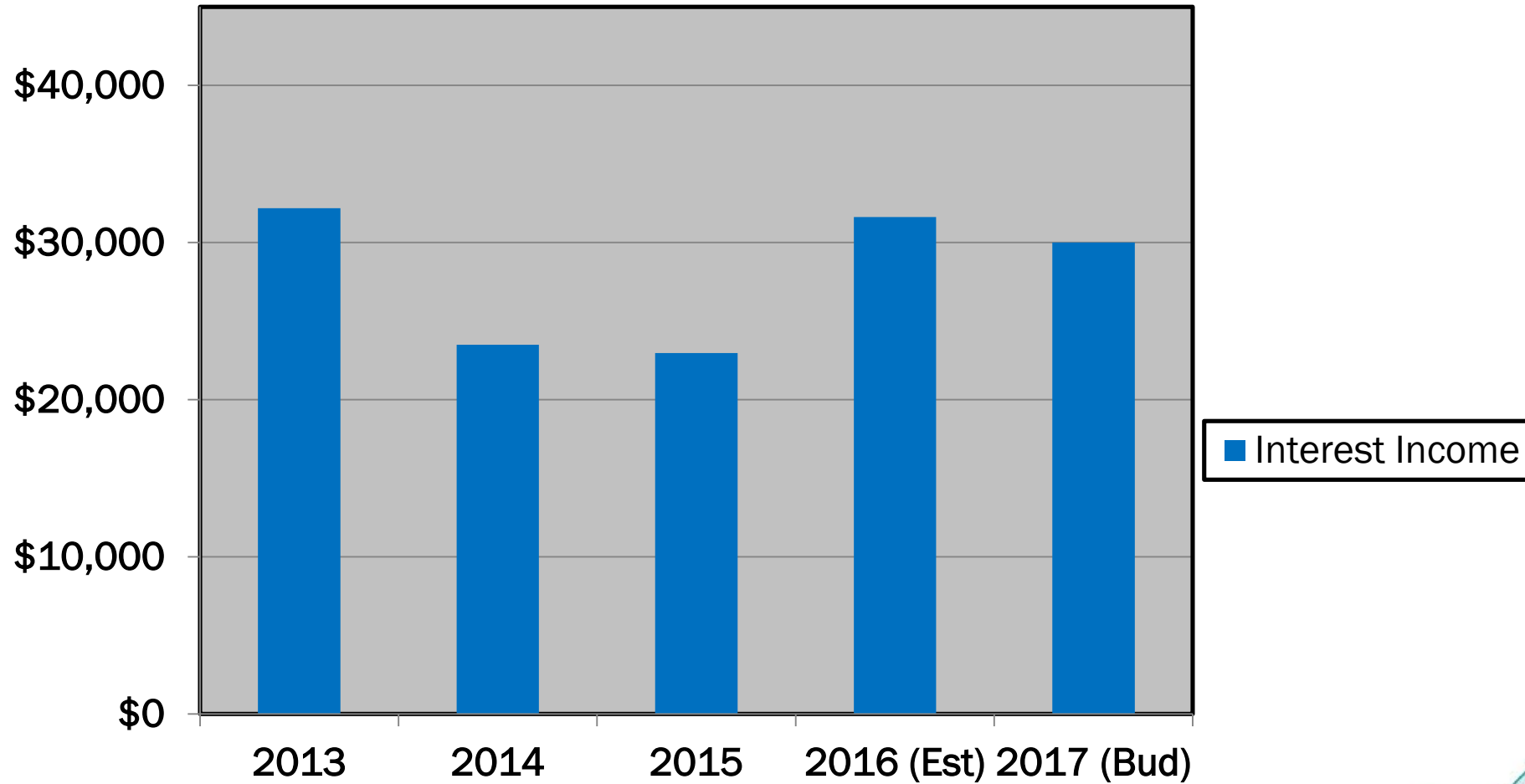
Millions of Dollars



# Net Operating Income



# Interest Income



# Proposed Operating Budget

# Basic Operating Budget Assumptions

## OPERATING REVENUES:

- Passenger enplanements – 402,000
- Airline revenue is conservative using the new rates and charges model which includes a reconciliation at year-end.
- Building leases increase as result of new leases with Smartrac and Allegiant.



# Basic Operating Budget Assumptions (cont'd)

## OPERATING EXPENSES:

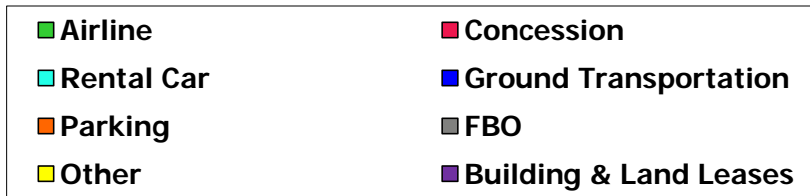
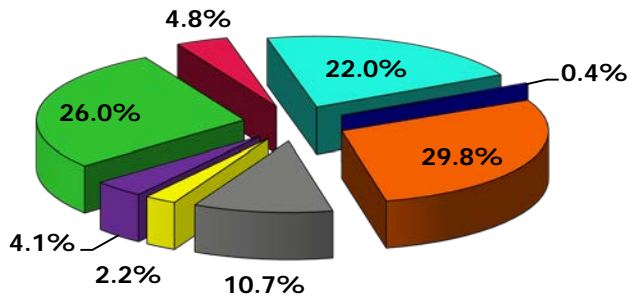
- Salary adjustment pool budgeted at 3.5%.
- Part-time Administration position moved to full-time in FY 16/17.
- Auditor Fee increase for audit of rental car revenues.
- Increase in contingency funds to cover costs of Strategic Plan projects.
- Proposed four additional positions for Public Safety which are not included in operating expenses. Total annual salary/benefit cost is \$268,836 plus one-time equipment cost of \$19,420.

# Proposed Operating Budget

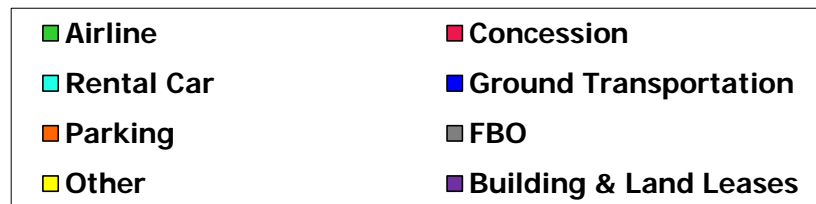
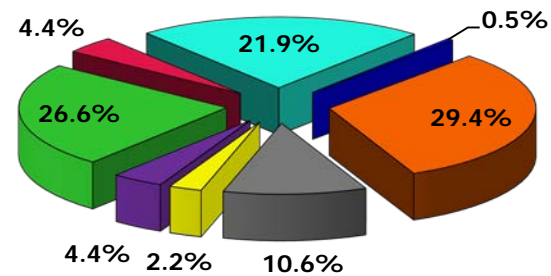
	Budget Amounts			Percent Change
	FY2015/2016	FY2016/2017	Difference	
<b><u>Revenues</u></b>				
Operating Revenues	\$ 8,931,462	\$ 9,590,204	\$ 658,742	7.4%
Investment Income	22,000	30,000	8,000	36.4%
<b>Total Operating &amp; Investment Revenues</b>	<b>8,953,462</b>	<b>9,620,204</b>	<b>666,742</b>	<b>7.4%</b>
<b><u>Expenses</u></b>				
Operating Expenses	8,203,907	8,580,199	376,292	4.6%
<b>Total Operating Expenses</b>	<b>8,203,907</b>	<b>8,580,199</b>	<b>376,292</b>	<b>4.6%</b>
<b>Net Operating &amp; Investment Income</b>	<b>\$ 749,555</b>	<b>\$ 1,040,005</b>	<b>\$ 290,450</b>	<b>38.7%</b>

# Sources of Operating Revenue

FY 2016 (Est)

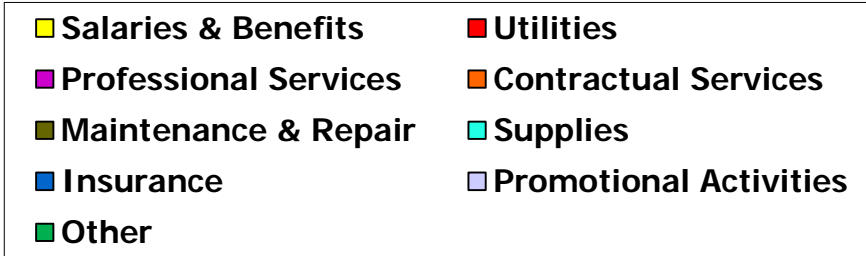
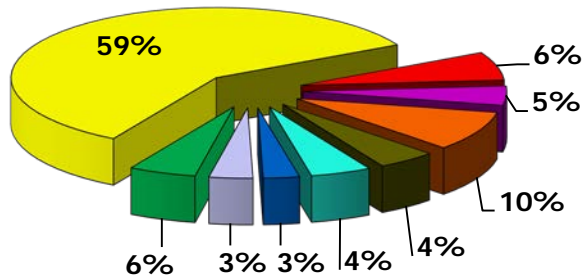


FY 2017 (Bud)

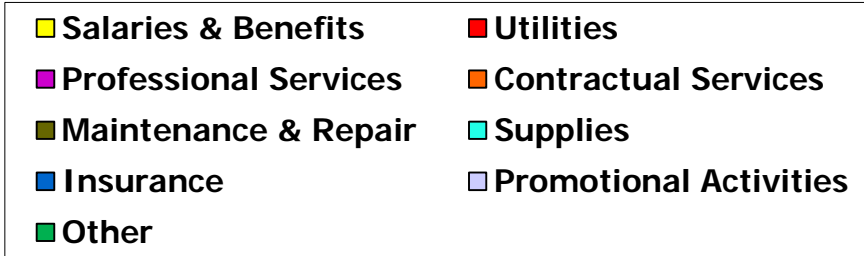
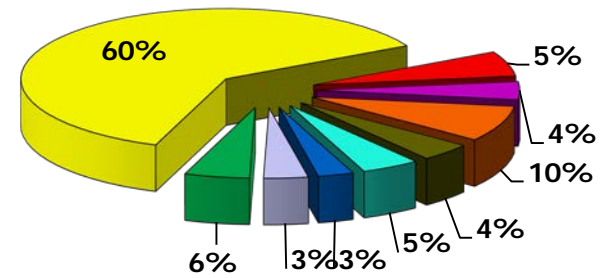


# Operating Expenses by Category

FY 2016 (Est)

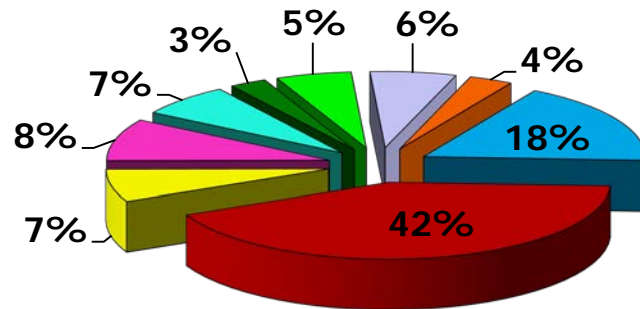


FY 2017 (Bud)



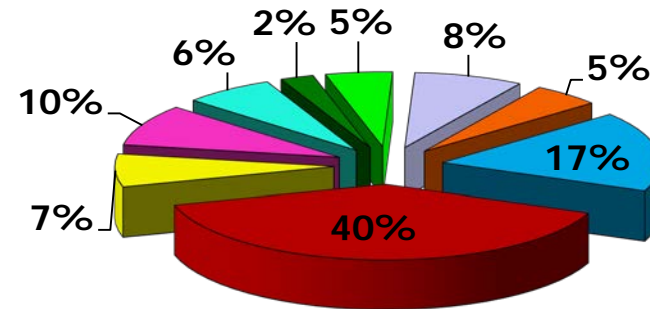
# Operating Expenses By Department

FY 2016 (Est)



- Public Safety
- Operations & Maintenance
- Executive
- Information Technology
- Marketing and Public Relations
- Guest Services
- Finance
- Administration
- Development

FY 2017 (Bud)



- Public Safety
- Operations & Maintenance
- Executive
- Information Technology
- Marketing and Public Relations
- Guest Services
- Finance
- Administration
- Development

# Proposed Capital Budget

# Proposed Capital Budget

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
CAPITAL BUDGET  
FISCAL YEAR 2016/2017**

Description	Total	Funding Source				
		FAA- AIP Entitlements	FAA- AIP Discretionary	NCDOT Grants	Currently Approved PFC's (2)	Airport Funds
<b>Capital Improvements (1)</b>						
Airfield Redevelopment - Bid Package 4	\$ 29,248,000	\$ 2,769,447	\$ 20,821,589	\$ -	\$ 5,501,511	\$ 155,453
Parking Garage	18,172,425					18,172,425
Old DPS Demo	125,000					125,000
<b>Total Capital Improvements</b>	<b>47,545,425</b>	<b>2,769,447</b>	<b>20,821,589</b>	<b>-</b>	<b>5,501,511</b>	<b>18,452,878</b>

- (1) All purchases of Capital Improvements will be presented to the Authority Board for final approval before implementation unless otherwise authorized by the Authority Board.
- (2) PFC Revenues are included in the budget at the amount expected to be collected by the airlines in the fiscal year. Any difference between that amount and the amount planned as funding for current year capital projects is reflected in the budgeted amount of GARAA cash to be used.

# Proposed Capital Budget

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
CAPITAL BUDGET  
FISCAL YEAR 2016/2017

Description	Total	Funding Source				
		FAA- AIP Entitlements	FAA- AIP Discretionary	NCDOT Grants	Currently Approved PFC's (2)	Airport Funds
<b>Equipment and Small Capital Outlay</b>						
Temporary Parking Lot Improvements	125,000					125,000
Terminal Hold Room Seating	25,000					25,000
<b>Total Equipment and Small Capital Outlay</b>	<b>150,000</b>					<b>150,000</b>



# Proposed Capital Budget (cont'd)

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
CAPITAL BUDGET  
FISCAL YEAR 2016/2017

Description	Total	Funding Source				
		FAA- AIP Entitlements	FAA- AIP Discretionary	NCDOT Grants	Currently Approved PFC's	Airport Funds
<b><u>Renewal and Replacement</u></b>						
LED Lighting	44,586					44,586
Roof Renewal	9,200					9,200
Vehicle Replacements	61,425					61,425
Turnout Gear Replacement-Phase 3	27,752					27,752
Sidearm Weapons Replacement	8,224					8,224
Network Switch Replacements	65,000					65,000
FIDS Network Upgrade	215,000					215,000
Public Address System	130,000					130,000
Wireless System Upgrade	45,000					45,000
Data Center Cabling	35,000					35,000
Update/Refurbish Phone Kiosk	8,000					8,000
<b>Total Renewal and Replacement</b>	<b>649,187</b>					<b>649,187</b>
<b>Total</b>	<b>\$ 48,344,612</b>	<b>\$ 2,769,447</b>	<b>\$ 20,821,589</b>	<b>\$ -</b>	<b>5,501,511</b>	<b>\$19,252,065</b>

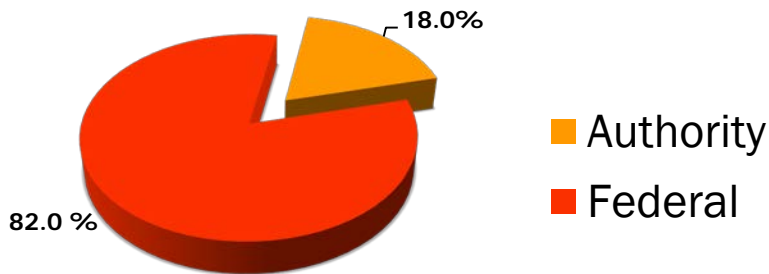
# Carry-Over Capital Projects

Description	Amount	Estimated Spending Through 6/30/2016	Estimated Balance to Carryover	FAA-AIP Entitlement	FAA-AIP Discretionary	NC DOT Grants	PFC'S Currently Approved	Airport Funds
	Authorized							
Parking Garage Design	1,627,575	774,400	853,175					853,175
Airfield Redevelopment-Bid Package 3 (1)	7,798,120	3,000,000	4,798,120		4,798,120			
<b>TOTAL CARRYOVER</b>	<b>\$ 9,425,695</b>	<b>\$ 3,774,400</b>	<b>\$5,651,295</b>		<b>\$ 4,798,120</b>			<b>853,175</b>

(1) Represents current estimated amounts. Related contracts requiring Board approval will be presented to the Board before implementation.

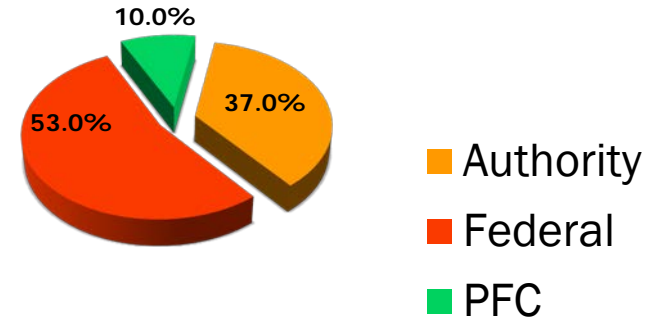
# Capital Funding Sources

FY 2016 (Est)



**Authority's Contribution - \$3,186,793**

FY 2017 (Bud)



**Authority's Contribution - \$20,205,240**

# Reserve Funds

# Operations & Maintenance Reserve

- **Description and Justification**
  - Established to cover fluctuations in cash flow and provide quick access to additional operational cash.
- **Equivalent to 6 months of budgeted FY 2016/2017 operating expenses.**
  - \$4,290,100 for FY 2016/2017

# Emergency Repair Reserve

- **Description and Justification**
  - Established to cover emergency repairs and provide ready access to the required cash.
- **\$650,000 for FY 2016/2017**

# Estimated Cash Balance

# Cash Balance

	<u>Amount</u>	
<b>Estimated Cash &amp; Investment Balance at June 30, 2016</b>		<b>\$ 20,000,000</b>
Plus: Net Operating & Investment Revenues		1,040,005
Less Other Costs:		
Business Development Costs	(300,000)	
Contingency	(150,000)	
Debt Service	<u>(626,823)</u>	(1,076,823)
Plus Non-Operating Revenues:		
Passenger Facility Charges	1,708,500	
Customer Facility Charges	<u>1,300,000</u>	3,008,500
Plus Capital Contributions:		
Federal Grants - AIP Entitlements	2,769,447	
Federal Grants - AIP Discretionary Funds	<u>25,619,709</u>	28,389,156



# Cash Balance (cont'd)

## Less Capital Costs:

Capital Improvements	(47,545,425)	
Equipment and Small Capital Outlay Fund	(150,000)	
Renewal and Replacements	(649,187)	
Carryover Projects From FY2016	<u>(5,651,295)</u>	(53,995,907)
<b>Estimated Cash &amp; Investment Balance at June 30, 2017</b>		<u><b>(2,635,069)</b></u>
<b>Estimated Restricted Cash at June 30, 2017</b>		<b>4,500,000</b>
<b><u>Reserves:</u></b>		
Operations & Maintenance Reserve (6 Months)		4,290,100
Emergency Repair Reserve		650,000
<b>Estimated Unrestricted Undesignated Cash &amp; Investments at June 30, 2017</b>		<u><b>(\$12,075,169)*</b></u>

\*Deficit cash balance is a result of projected expenditures for parking garage in the amount of \$18,172,425. At this time, staff has not confirmed funding sources for this project, but anticipate bond funding as well as funding from rental car companies that will be using a portion of the garage. Once funding source(s) are determined, the estimated cash balance at June 30, 2017 will be revised to reflect a positive balance.

# Supplemental Fees

# Proposed FY 2016/2017 Fees

	FY 2015/2016 Current Fees		FY 2016/2017 Proposed Fees	
	Cost	Per	Cost	Per
<b><u>Maintenance</u></b>				
Scissor Lift	\$ 100.00	day	\$ 100.00	day
Large ADA Ramp Rental	\$ 100.00	use	\$ 100.00	use
Air Stair Rental	\$ 100.00	use	\$ 100.00	use
Volvo Wheel Loader	\$ 150.00	use	\$ 150.00	use
Fork-lift	\$ 100.00	use	\$ 100.00	use
Pallet Jack	\$ 50.00	use	\$ 50.00	use
Tenant Sweeper	\$ 125.00	hour	\$ 125.00	hour
Service Truck	\$ 50.00	hour	\$ 50.00	hour
Backhoe	\$ 100.00	hour	\$ 100.00	hour
Lighted X	\$ 200.00	day	\$ 200.00	day
Light Tower	\$ 150.00	day	\$ 150.00	day
Paint Stripper	\$ 100.00	hour	\$ 100.00	hour
Large Aircraft Removal Dolly	\$ 200.00	day	\$ 200.00	day
Small Aircraft Removal Dolly	\$ 100.00	day	\$ 100.00	day
Aircraft Jack	\$ 100.00	use	\$ 100.00	use
Cores	\$ 40.00	each	\$ 40.00	each
Keys	\$ 12.00	each	\$ 12.00	each
Large Dump Truck	\$ 200.00	hour	\$ 200.00	hour
Small Broom	\$ 200.00	hour	\$ 200.00	hour
Large Broom	\$ 300.00	hour	\$ 300.00	hour
Pressure Washer	\$ 125.00	hour	\$ 125.00	hour
Maintenance Labor Rate (1)	\$ 45.00	hour	\$ 45.00	hour
Security Escort Rate (1)	\$ 45.00	hour	\$ 45.00	hour

# Proposed FY 2016/2017 Fees (cont'd)

	FY 2015/2016 Current Fees		FY 2016/2017 Proposed Fees	
	Cost	Per	Cost	Per
<b><u>Department of Public Safety</u></b>				
ARFF Apparatus for 1500 gal. or greater	\$ 250.00	hour	\$ 250.00	hour
ARFF Apparatus for less than 1500 gal.	\$ 150.00	hour	\$ 150.00	hour
Command, Police, and Ops support vehicles	\$ 100.00	hour	\$ 100.00	hour
Aircraft recover dolly	\$ 150.00	day	\$ 150.00	day
Maintenance Labor Rate (1)	\$ 45.00	hour	\$ 45.00	hour
Mutual Aid Agencies collected on their behalf		as incurred		as incurred
Replacement charges for AVL equipment/supplies		as incurred		as incurred
<b><u>Information Technology (IT) Department</u></b>				
IT Labor Rate - Non-Network (1)	\$ 40.00	hour	\$ 40.00	hour
IT Labor Rate - Network Related (1)	\$ 60.00	hour	\$ 60.00	hour
Cable Television (CATV) Signal Transport Fee	\$ 10.00	month	\$ 10.00	month
Cable Television-150+ Channels (2 & 3)	\$ 45.00	month	\$ 45.00	month
Dark Fiber per strand per 0-1000 ft	\$ 20.00	month	\$ 20.00	month
Dark Fiber per strand per 0-2000 ft	\$ 22.00	month	\$ 22.00	month
Dark Fiber per strand per 0-3000 ft	\$ 24.00	month	\$ 24.00	month
Wi-Fi & SSID (required for Wi-Fi Access) (2)	\$ 70.00	month	\$ 70.00	month
Internet Bandwidth-Not Dedicated (2 MB) (2)	\$ 50.00	month	\$ 50.00	month
Internet Bandwidth-Not Dedicated (5 MB) (2)	\$ 70.00	month	\$ 70.00	month
Internet Bandwidth-Not Dedicated (10 MB) (2)	\$ 125.00	month	\$ 125.00	month

**Notes:**

- (1) One Hour Minimum, Minimum of 3 hours charged after regular business hours.
- (2) Add \$120 for 2 hours of IT Labor for Setup & Configuration. Fees may be reduced when bundled with other services.
- (3) Add additional upgrades at cost.

# Proposed FY 2016/2017 Fees (cont'd)

<b><u>Identification Badge Fees and Charges</u></b>	<b>FY 2015/2016</b>		<b>FY 2016/2017</b>	
	<b>Current Fees</b>		<b>Proposed Fees</b>	
	<b>Cost</b>	<b>Per</b>	<b>Cost</b>	<b>Per</b>
Initial Badge Issuance				
SIDA Badge	\$ 70.00		\$ 70.00	
Non-SIDA Badge	\$ 37.00		\$ 37.00	
Renewal of Badge				
SIDA Badge	\$ 37.00		\$ 37.00	
Non-SIDA Badge	\$ 37.00		\$ 37.00	
Lost Badge Replacement				
SIDA Badge (4)	\$ 85.00 / \$ 100.00		\$ 85.00 / \$ 100.00	
Non-SIDA Badge (5)	\$ 60.00 / \$ 75.00		\$ 60.00 / \$ 75.00	
Damaged Badge				
SIDA Badge (6)	\$ 37.00/\$45.00	-	\$ 37.00/\$45.00	
Non-SIDA Badge (6)	\$ 37.00/\$45.00	-	\$ 37.00/\$45.00	
Security Escort Training	\$ 25.00		\$ 25.00	
Lock-out Service (7)	\$ 25.00		\$ 25.00	

## **Notes:**

- (4) \$85.00 for the first replacement badge, \$100.00 for the second replacement badge.
- (5) \$60.00 for the first replacement badge, \$75.00 for the second replacement badge.
- (6) \$37.00 for a damaged badge, \$45.00 if badge damaged due to negligence.
- (7) \$25.00 Lock-out Service Charge applies after the first 2 free service calls.

# Proposed FY 2016/2017 Fees (cont'd)

	FY 2015/2016 Current Fees		FY 2016/2017 Proposed Fees	
	Cost	Per	Cost	Per
<b>Identification Badge Fees and Charges</b>				
<b>Parking</b>				
Long term	\$ 1.50	0 - 1 hour	\$ 1.50	0 - 1 hour
	\$ 1.50	each add'l hour	\$ 1.50	each add'l hour
	\$ 8.00	day	\$ 8.00	day
	\$ 48.00	week	\$ 48.00	week
Short term	\$ 1.00	1/2 hour	\$ 1.00	1/2 hour
	\$ 12.50	day	\$ 12.50	day
Employee Parking Rate	\$ 60 / \$50	new/renewal	\$ 60 / \$50	new/renewal
Commuter Parking Rate	\$ 290 / \$275	new/renewal	\$ 290 / \$275	new/renewal
Fines	up to \$1,000	day	up to \$1,000	day
<b>Ground Transportation</b>				
Airport Ground Transportation Permit (8)	\$ 300	annual	\$ 300	annual
Ground Transportation Permit – Large Fleet (9)	7,500	annual	7,500	annual
Off-Airport Rental Car Fee	7.50%	of gross revenue	7.50%	of gross revenue

**Notes:**

- (8) Flat fee of \$4,000 for companies with a vehicle fleet inclusive of a minimum of 5 charter coach vehicles with seating capacity greater than 20 seats
- (9) Flat fee of \$7,500 for companies with a vehicle fleet inclusive of a minimum of 25 vehicles with a seating capacity of 15 seats or less

# QUESTIONS?

February 12, 2016

## **BUDGET MESSAGE**

To: Members of the Greater Asheville Regional Airport Authority

From: Lew S. Bleiweis, A.A.E., Executive Director

The attached budget for the fiscal year ending June 30, 2017 has been prepared with special consideration given to the safeguarding of the Greater Asheville Regional Airport Authority's assets and the reliability of the Authority's financial records, while maintaining the flexibility to allow the airport staff the tools to provide outstanding service to our passengers and tenants and the general public.

We are custodians of public funds and public funds should not be convenient to spend. With this in mind, every employee will follow the requirements of the Authority's Policies and Procedures and the approved budget when purchasing goods and services.

The intended goals of the operations set forth in the attached budget are to continue the excellent safety record at the Asheville Regional Airport and to provide the best facilities possible to enhance the growth of the Airport and to thereby benefit the entire community served by the Airport.

The following narrative contains brief explanations and insights related to the preparation of this budget:

### **ASSUMPTIONS**

Operating revenues are budgeted to increase 7.4% from the prior year's budget. Passenger enplanements are projected to increase 7.2% from 375,000 budgeted for FY2015/2016 to 402,000 budgeted for FY2016/2017.

Airline revenue is projected to increase with the budgeted increase in enplanements and use of the new rates and charges model. However, our estimates are conservative as we anticipate some refunding of landing fees to the airlines after the annual true-up calculations at year-end.

Building lease revenue is expected to increase with new leases with Smartrac and Allegiant.

Budgeted operating expenses are expected to increase 4.6%. A salary adjustment pool of 3.5% is budgeted.



## **OPERATING REVENUE**

### **Investment Income:**

Interest rates are assumed to increase slightly in FY2016/2017.

### **Space Rent-Non Airline:**

All line items listed are at the lease rates in effect for the new fiscal year.

### **Space Rent-Airline:**

Airline space rentals are estimated to remain at levels similar to the previous fiscal year.

### **Concessions:**

Advertising revenues are budgeted to increase as a result of advertising being brought in-house. Also, the budget assumes that the Authority will receive income in accordance with the MAG provided in the food and gift agreement with Paradies, plus an estimated percentage of food and gift sales based on actual experience. The other line items are based on current agreements and/or historical averages.

### **Auto Parking:**

Public Parking is budgeted to remain at levels similar to the previous fiscal year.

### **Rental Car-Car Rentals:**

Rental car minimum annual guarantees (MAGs) are based on the current agreements with the MAGs being based on the greater of the year three guarantee amounts or 90% of the prior year's Percentage Fee.

### **Rental Car-Facility Rent:**

Budget estimates are based on the current rental car agreements. The current contracts provide that these facility rents be increased annually by the greater of the CPI or 3.5%. The Common Area Maintenance (CAM) fees are based on those included in the Operations Department budget.

### **Commercial Ground Transportation:**

The revenues from Ground Transportation Fees, Employee Parking, and Commuter Parking are based on Staff estimates.

### **Landing Fees:**

Landing Fees are estimated based on landed weights projected by the airlines. Landing Fees are charged based on 1,000 pounds of airlines gross landed weight.

### **FBOs:**

The FBO fees are based on the current agreements with Landmark.

**Building Leases:**

All estimates are backed by current leases in place.

**Land Leases:**

All estimates are backed by current leases in force.

**Other Leases/Fees:**

LEO Services are based on actual hours and the \$20 hourly rate currently contracted with TSA. Airline Security Fees are budgeted to increase with the budgeted increase in LEO personnel costs. Telecommunication Fees are based on estimated tenant usage of Authority provided phone, data and cable service. Other items are estimates based on historical data.

**OPERATING EXPENSES****Personnel Services:**

Payroll costs are based on current salaries for all employees, plus estimated longevity bonuses. A salary adjustment pool of 3.5% is budgeted for FY2016/2017. Overtime is estimated by Department Directors based on historical amounts. Benefits are estimated for each benefit type to better manage benefit costs. Total benefits are approximately 46% of payroll.

**Professional Services:**

Professional Services are estimated by Staff based on known events and historical data.

**Contractual Services:**

Contractual Services includes the cost of the parking management, maintenance agreements, uniform cleaning services, and other contractual services. Budgeted amounts are estimated based on agreements and/or historical data.

**Travel and Training:**

The estimate for employee training and various educational conferences has been prepared by each Department Director using known facts and historical information.

**Communications and Freight:**

Telecommunications and Postage expense are estimated by Staff using known facts and historical information.

**Rents and Leases:**

The estimate for rents and leases is based on current copier and postage machine lease agreements.

**Insurance:**

Overall costs of business insurance premiums are expected to increase slightly over current year costs.

**Utility Services:**

Utility Services are estimated based on the latest historical data.

**Repairs and Maintenance:**

This line item, the timing and amount of which is always difficult to predict, has been estimated by the Director of Operations and other department heads to account for repairs and maintenance anticipated for FY2016/2017.

**Printing and Binding:**

This estimate is based on known needs and historical data.

**Promotional Activities:**

These activities represent media advertising, community sponsorships, and tenant and employee events, and are based on planned activities for FY2016/2017.

**Other Current Charges and Obligation:**

This estimate includes credit card and bank fees, in-house advertising expenses, legal notices and advertising, and Board meeting expenses. It is estimated based on historical data.

**Operating Supplies:**

This estimate is prepared by each Department Director based on known events and historical data.

**Books, Publications, Subscriptions, Memberships:**

This estimate is prepared by each Department Director using historical data and known events and facts.

**EMERGENCY REPAIR**

This is an estimate to cover any unplanned, emergency repairs. The amount is based on historical costs.

**CONTINGENCY**

This is an estimate to cover any unknown expense. The amount is determined by the Executive Director.

## **CAPITAL BUDGET**

The Capital Budget items were generated by the Department Directors and include those capital improvement projects in the approved five year capital improvement plan for FY2016/2017. Explanations and justifications for new capital projects are included on the Capital Budget Request sheets.

To be conservative, the FY2016/2017 Capital Budget includes the full \$29,248,000 estimated cost for the Airfield Redevelopment-Bid Package 4. However, staff expects little of this work to be accomplished in FY2016/2017.

Any capital improvement project will be subject to final approval by the Board prior to project initiation, in accordance with the Authority's Policies and Procedures.

## **DEBT SERVICE**

Debt Service represents payments required by our bond agreement for the Rental Car Maintenance and Storage Facility.

## **BUSINESS DEVELOPMENT**

Business Development represents costs to provide incentives for advertising, waiver of fees, etc. to airlines for new air service.

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
2016-2017  
BUDGET ORDINANCE**

**BE IT ORDAINED** by the Greater Asheville Regional Airport Authority that, pursuant to Section 159-13 of the General Statutes of North Carolina, the 2016-2017 Budget Ordinance of the Airport Authority is hereby set forth as follows:

**Section 1.** The following amounts are hereby appropriated for the operation of the Greater Asheville Regional Airport Authority for the fiscal year beginning July 1, 2016 and ending June 30, 2017 in accordance with the following schedules:

**EXPENDITURES**

Administration Department	\$ 695,209
Development Department	429,985
Executive Department	609,463
Finance Department	437,301
Guest Services Department	207,850
Information Technology Department	819,247
Marketing Department	526,877
Operations Department	3,348,452
Public Safety Department	1,430,815
Emergency Repair Costs	75,000
Reimbursable Costs	214,000
Carry-over Capital Expenditures from Prior Year	5,651,295
Capital Improvement	47,545,425
Equipment and Small Capital Outlay	150,000
Renewal and Replacement	649,187
Business Development	300,000
Debt Service	626,823
Contingency	150,000
<b>Total Expenditures</b>	<b><u><u>\$63,866,929</u></u></b>

**Section 2.** It is estimated that the following revenues will be available for the fiscal year beginning July 1, 2016 and ending June 30, 2017.

**REVENUES**

Administration (Interest Income)	\$ 30,000
Terminal	4,588,257
Airfield	898,950
General Aviation	1,018,890
Parking Lot	2,869,850
Other	214,257
Reimbursable Costs	214,000
Passenger Facility Charges	1,708,500
Customer Facility Charges	1,300,000
Federal Grants – AIP Entitlements	2,769,447
Federal Grants – AIP Discretionary Funds	25,619,709
NC Department of Transportation Grants	0
Transfer to GARAA Cash/Investments	22,635,069
<b>Total Revenues</b>	<u><u>\$63,866,929</u></u>

**Section 3.** The Budget Officer is hereby authorized to transfer appropriations as contained herein under the following conditions:

- a. He may transfer amounts between line item expenditures within a budget ordinance line item without limitation and without a report being required. These changes should not result in increased recurring obligations such as salaries.
- b. He may transfer amounts up to \$60,000 from contingency appropriations to other budget ordinance line items within the same fund. He must make an official report on such transfers at the next regular meeting of the board.

**Section 4.** This Budget Ordinance shall be entered in the minutes of the Greater Asheville Regional Airport Authority and within five (5) days after its adoption copies shall be filed with the Finance Officer, the Budget Officer and the Clerk to the Board of the Greater Asheville Regional Airport Authority as described in G.S. 159-13.

**Section 5.** This ordinance shall become effective on July 1, 2016.

Adopted this 24th day of March, 2016.

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Robert C. Roberts, Chair

Attested by:

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Ellen Heywood, Clerk to the Board

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**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
OPERATING SUMMARY  
FY 2016/2017 BUDGET**

	Budget Amounts			Percent Change
	FY2015/2016	FY2016/2017	Difference	
<b><u>Revenues</u></b>				
Operating Revenues	\$ 8,931,462	\$ 9,590,204	\$ 658,742	7.4%
Investment Income	22,000	30,000	8,000	36.4%
<b>Total Operating &amp; Investment Revenues</b>	<b>8,953,462</b>	<b>9,620,204</b>	<b>666,742</b>	7.4%
<b><u>Expenses</u></b>				
Operating Expenses	8,203,907	8,580,199	376,292	4.6%
<b>Total Operating Expenses</b>	<b>8,203,907</b>	<b>8,580,199</b>	<b>376,292</b>	4.6%
<b>Net Operating &amp; Investment Income</b>	<b>\$ 749,555</b>	<b>\$ 1,040,005</b>	<b>\$ 290,450</b>	38.7%



**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**  
**REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2016-2017**

Revenue Sources	Historical, Actual Revenue			FY 2015-2016			Proposed Budget Fiscal Year 2016-2017	Difference Est FY15-16 To Budget FY16-17	Difference Bud FY15-16 To Budget FY16-17
	Fiscal Year 2012-2013	Fiscal Year 2013-2014	Fiscal Year 2014-2015	Fiscal Year 2015-2016 Budget	11/30/15 FYTD Actual Revenue	5 Projection for Full Fiscal Year			
<b>Investment Income</b>									
Interest Income	\$ 32,193	\$ 23,493	\$ 22,959	\$ 22,000	\$ 13,175	\$ 31,620	\$ 30,000	(1,620)	8,000
<b>Total Investment Income</b>	<b>32,193</b>	<b>23,493</b>	<b>22,959</b>	<b>22,000</b>	<b>13,175</b>	<b>31,620</b>	<b>30,000</b>	<b>(1,620)</b>	<b>8,000</b>
<b>Terminal Space Rentals - Non-Airline</b>									
FAA Tower Rent	122,292	125,947	140,622	125,551	54,452	130,685	132,000	1,315	6,449
TSA Space	87,404	87,404	87,404	91,921	36,418	91,921	83,000	(8,921)	(8,921)
Federal Express	60	60	60	60	25	60	60	-	-
<b>Total Terminal Space Rentals - Non-Airline</b>	<b>209,756</b>	<b>213,411</b>	<b>228,086</b>	<b>217,533</b>	<b>90,895</b>	<b>222,666</b>	<b>215,060</b>	<b>(7,606)</b>	<b>(2,473)</b>
<b>Terminal Space Rentals - Airline</b>									
Facility/Services/Hold Room Charges	738,128	821,033	947,438	870,000	-	-	-	-	(870,000)
Terminal Rental - Departures	-	-	-	-	172,979	349,453	371,297	21,845	371,297
Terminal Rental - Enplanements	-	-	-	-	341,330	689,556	743,700	54,144	743,700
Loading Bridge Fees (includes FGP & PC Air)	62,344	38,924	32,234	30,000	443	443	-	(443)	(30,000)
Apron Fees	198,211	157,334	135,159	130,000	1,843	1,843	-	(1,843)	(130,000)
US Airways (Counter/Office/Queue)	87,745	89,450	91,496	93,000	41,584	99,803	99,803	-	6,803
Delta Air Lines (Counter/Office/Queue)	93,976	95,802	97,994	99,000	44,538	106,891	106,891	0	7,891
United/SkyWest/Continental (Counter/Office/Queue)	73,261	47,736	48,828	49,000	22,192	53,261	53,261	-	4,261
Allegiant (Counter/Office/Queue)	4,825	13,952	18,162	21,706	14,220	34,128	34,128	-	12,422
Worldwide (Office)	-	-	3,430	5,146	2,339	5,613	5,613	(0)	467
Common Use (Counter/Queue)	-	-	-	-	31,457	63,550	55,158	(8,392)	55,158
Turn Fees-Non-Scheduled Airlines	16,195	9,568	-	-	-	-	-	-	-
<b>Total Terminal Space Rentals - Airline</b>	<b>1,274,685</b>	<b>1,273,799</b>	<b>1,374,741</b>	<b>1,297,852</b>	<b>672,925</b>	<b>1,404,540</b>	<b>1,469,851</b>	<b>65,312</b>	<b>171,999</b>
<b>Concessions</b>									
Food & Beverage, Gift, Info	99,105	126,766	161,094	125,000	72,071	145,598	150,000	4,402	25,000
Advertising	110,646	119,248	236,685	200,000	116,290	279,096	242,400	(36,696)	42,400
Brochure Sales	27,455	25,360	24,558	26,500	9,772	23,453	26,500	3,047	-
Guest Services	2,763	3,022	2,801	1,100	1,367	3,281	1,100	(2,181)	-
Art in the Airport	134	236	4,735	-	(2,935)	1,000	1,000	-	1,000
Sanitary Machines	49	67	77	80	43	103	80	(23)	-
ATM	1,362	1,167	940	1,100	466	1,118	1,100	(18)	-
<b>Total Concessions</b>	<b>241,514</b>	<b>275,866</b>	<b>430,890</b>	<b>353,780</b>	<b>197,074</b>	<b>453,649</b>	<b>422,180</b>	<b>(31,469)</b>	<b>68,400</b>
<b>Auto Parking</b>									
Public Parking	2,486,102	2,802,404	3,092,071	2,800,000	1,387,362	2,801,501	2,800,000	(1,501)	-
Commuter Parking	18,162	18,725	19,537	20,000	5,676	21,000	20,000	(1,000)	-
<b>Total Auto Parking</b>	<b>2,504,264</b>	<b>2,821,129</b>	<b>3,111,608</b>	<b>2,820,000</b>	<b>1,393,038</b>	<b>2,822,501</b>	<b>2,820,000</b>	<b>(2,501)</b>	<b>-</b>
<b>Rental Car</b>									
<b>Rental Car - Car Rentals</b>									
All Companies % (Signatory)	-	-	-	-	-	-	-	-	-
Avis MAG	258,333	245,250	244,000	244,000	101,667	244,001	244,000	(1)	-
Hertz MAG	463,942	426,108	422,500	422,500	176,042	422,501	422,500	(1)	-
Enterprise MAG	267,446	252,301	250,538	256,256	104,391	252,300	250,538	(1,762)	(5,718)

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2016-2017**

Revenue Sources	Historical, Actual Revenue			FY 2015-2016			Proposed Budget Fiscal Year 2016-2017	Difference Est FY15-16 To Budget FY16-17	Difference Bud FY15-16 To Budget FY16-17
	Fiscal Year 2012-2013	Fiscal Year 2013-2014	Fiscal Year 2014-2015	Fiscal Year 2015-2016 Budget	11/30/15 FYTD Actual Revenue	5 Projection for Full Fiscal Year			
Budget MAG	170,501	161,918	161,100	161,100	67,125	161,100	161,100	-	-
National/Alamo MAG	260,649	247,534	246,284	256,359	144,943	362,678	373,260	10,582	116,901
Avis %	-	-	-	-	-	-	-	-	-
Hertz %	-	-	-	-	-	-	-	-	-
Enterprise %	15,942	32,122	8,530	-	-	-	-	-	-
Budget %	-	20,901	11,246	-	-	-	-	-	-
National/Alamo %	-	16,620	141,898	-	-	-	-	-	-
Off Airport % - Thrifty	16,392	16,510	17,073	20,000	7,011	16,826	17,000	174	(3,000)
Off Airport % - U Save	-	-	-	-	-	-	-	-	-
Off Airport % - Dollar	4,348	10,632	11,009	15,000	3,799	9,118	10,000	882	(5,000)
<b>Subtotal Car Rentals</b>	<b>1,457,553</b>	<b>1,429,896</b>	<b>1,514,178</b>	<b>1,375,215</b>	<b>604,978</b>	<b>1,468,524</b>	<b>1,478,398</b>	<b>9,874</b>	<b>103,183</b>
<b>Rental Car - Facility Rent</b>									
Avis (Counter & Office)	32,316	33,533	33,628	35,821	14,571	34,970	36,440	1,470	619
Hertz (Counter & Office)	37,019	38,658	38,767	41,295	16,798	40,315	42,009	1,694	714
Enterprise (Counter & Office)	28,844	30,079	30,164	32,131	13,071	31,370	32,687	1,317	556
Vanguard/National/Alamo (Counter & Office)	37,105	38,769	38,879	41,413	16,847	40,433	42,130	1,697	716
Budget (Counter & Office)	34,164	35,761	35,862	38,211	15,390	36,936	38,861	1,925	650
Avis (Ready/Return)	7,821	7,625	7,530	8,021	3,181	7,634	7,650	16	(372)
Hertz (Ready/Return)	12,580	13,377	13,649	14,538	5,667	13,601	13,260	(341)	(1,278)
Enterprise (Ready/Return)	11,681	11,966	11,766	12,533	4,769	11,446	10,710	(736)	(1,823)
Vanguard/National/Alamo (Ready/Return)	9,635	10,209	10,354	11,029	5,146	12,350	15,301	2,951	4,272
Budget (Ready/Return)	6,802	7,040	7,060	7,520	3,030	7,272	7,650	378	130
Avis (Service Facility)	35,313	35,144	34,944	37,223	14,582	34,997	34,396	(601)	(2,827)
Hertz (Service Facility)	59,980	63,394	64,270	68,460	26,513	63,631	61,370	(2,261)	(7,090)
Enterprise (Service Facility)	55,368	57,071	56,236	59,902	22,614	54,274	50,073	(4,201)	(9,830)
Budget (Service Facility)	26,695	27,347	27,723	29,531	12,319	29,566	31,779	2,213	2,248
Vanguard/National/Alamo (Service Facility)	46,349	48,579	49,015	52,211	24,612	59,069	74,001	14,932	21,790
Avis CAM fee	13,757	11,952	9,343	-	3,570	8,568	-	(8,568)	-
Hertz CAM fee	15,353	17,345	17,122	-	6,371	15,290	-	(15,290)	-
Enterprise CAM fee	14,068	15,411	14,798	-	5,460	13,104	-	(13,104)	-
Vanguard/National/Alamo CAM fee	17,263	13,452	13,865	-	6,282	15,077	-	(15,077)	-
Budget CAM fee	6,995	8,401	10,034	-	4,325	10,380	-	(10,380)	-
Common Area Maintenance (Service Facility)	-	-	-	59,453	-	-	44,498	44,498	(14,955)
<b>Subtotal Facility Rent</b>	<b>509,108</b>	<b>525,113</b>	<b>525,009</b>	<b>549,291</b>	<b>225,118</b>	<b>540,283</b>	<b>542,814</b>	<b>2,531</b>	<b>(6,477)</b>
<b>Total Rental Car</b>	<b>1,966,661</b>	<b>1,955,009</b>	<b>2,039,187</b>	<b>1,924,506</b>	<b>830,096</b>	<b>2,008,807</b>	<b>2,021,212</b>	<b>12,405</b>	<b>96,706</b>
<b>Commercial Ground Transportation</b>									
Employee Parking	18,266	14,826	17,854	11,100	3,113	13,900	17,850	3,950	6,750
Ground Transportation Fees	24,389	31,800	32,075	30,000	16,325	23,000	32,000	9,000	2,000
<b>Total Commercial Ground Transportation</b>	<b>42,655</b>	<b>46,626</b>	<b>49,929</b>	<b>41,100</b>	<b>19,438</b>	<b>36,900</b>	<b>49,850</b>	<b>12,950</b>	<b>8,750</b>
<b>Landing Fees</b>									
Delta Air Lines	265,940	279,278	235,804	187,379	116,587	235,529	263,500	27,971	76,121
Air Tran	-	-	-	-	-	-	-	-	-
US Airways	210,521	230,793	181,589	158,519	86,423	174,592	-	(174,592)	(158,519)
SkyWest / United	70,668	69,175	61,793	59,968	40,666	82,154	71,300	(10,854)	11,332
Allegiant	20,793	51,807	106,983	129,238	90,978	183,794	178,250	(5,544)	49,012

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2016-2017**

	Historical, Actual Revenue			FY 2015-2016			Proposed Budget Fiscal Year 2016-2017	Difference Est FY15-16 To Budget FY16-17	Difference Bud FY15-16 To Budget FY16-17
	Fiscal Year 2012-2013	Fiscal Year 2013-2014	Fiscal Year 2014-2015	Fiscal Year 2015-2016 Budget	11/30/15 FYTD Actual Revenue	5 Projection for Full Fiscal Year			
<b>Revenue Sources</b>									
American	-	-	-	-	-	-	240,250	240,250	240,250
Total Scheduled Carriers	-	-	-	-	-	-	-	-	-
Charter Fees	5,087	1,863	-	1,500	-	-	1,500	1,500	-
<b>Total Landing Fees</b>	<b>573,009</b>	<b>632,916</b>	<b>586,169</b>	<b>536,603</b>	<b>334,654</b>	<b>676,069</b>	<b>754,800</b>	<b>78,731</b>	<b>218,197</b>
<b>FBOs</b>									
Percentage Fee	18,242	19,122	30,569	20,000	12,019	28,846	30,000	1,154	10,000
T-Hangar	80,096	81,375	82,024	83,090	34,532	83,229	83,505	277	415
Bulk Hangar #1	112,342	114,137	115,046	116,542	48,434	116,736	117,125	388	583
Bulk Hangar #2	211,806	215,190	216,905	219,725	91,317	220,091	220,823	732	1,098
Land Rent	456,396	455,780	459,418	465,399	198,153	466,174	467,724	1,550	2,325
Apron Rent	-	-	-	-	-	-	-	-	-
Option Parcel Fee	8,712	8,712	8,712	8,712	3,630	8,712	8,712	-	-
Fuel Flowage Fee	64,092	66,579	56,286	74,000	33,745	80,988	80,000	(988)	6,000
<b>Subtotal FBOs</b>	<b>951,686</b>	<b>960,895</b>	<b>968,960</b>	<b>987,468</b>	<b>421,830</b>	<b>1,004,776</b>	<b>1,007,890</b>	<b>3,114</b>	<b>20,422</b>
<b>Belle Aircraft Maintenance</b>									
Percentage Fee	9,256	8,789	11,141	10,000	5,414	12,994	11,000	(1,994)	1,000
<b>Total FBOs/SASOs</b>	<b>960,942</b>	<b>969,684</b>	<b>980,101</b>	<b>997,468</b>	<b>427,244</b>	<b>1,017,770</b>	<b>1,018,890</b>	<b>1,120</b>	<b>21,422</b>
<b>Building Leases</b>									
Rental Houses	13,510	21,001	20,745	21,500	8,850	21,290	21,325	36	(175)
Advantage West	81,075	81,936	42,513	27,911	-	-	-	-	(27,911)
SmarTrac	-	-	-	-	-	46,929	81,858	34,929	81,858
Lacy Griffin Building (WNC Aviation)	23,063	23,324	20,844	19,441	8,100	19,440	19,441	1	0
Cargo Building (Allegiant)	-	-	-	-	-	27,394	29,885	2,490	29,885
Cargo Building (US Airways)	12,948	13,086	13,341	3,000	-	-	-	-	(3,000)
<b>Total Building Leases</b>	<b>130,596</b>	<b>139,347</b>	<b>97,443</b>	<b>71,852</b>	<b>16,950</b>	<b>115,053</b>	<b>152,509</b>	<b>37,456</b>	<b>80,657</b>
<b>Land Leases</b>									
Pasture Rent & Misc Land Leases	600	600	1,000	600	250	600	600	-	-
Lamar (Billboard)	3,225	3,325	3,400	3,500	1,517	3,500	3,500	-	-
Optional Parcel Fee - Gravel Lot	9,000	-	-	12,000	-	-	-	-	(12,000)
US Forest Service - Tanker	10,294	10,428	10,545	10,592	4,414	10,594	10,592	(2)	-
Waddell/Triangle Stop	-	11,804	32,779	32,779	13,658	32,779.20	32,779	(0)	(0)
Golf Center	10,928	11,071	11,246	11,277	1,879	4,510	11,277	6,767	-
<b>Total Land Leases</b>	<b>34,047</b>	<b>37,228</b>	<b>58,970</b>	<b>70,748</b>	<b>21,718</b>	<b>51,983</b>	<b>58,748</b>	<b>6,765</b>	<b>(12,000)</b>
<b>Other Leases/Fees</b>									
LEO Services (TSA)	121,809	116,800	116,800	116,800	48,960	116,800	116,800	-	-
Shared Terminal Services - Airlines on AirIT	15,861	16,935	30,089	45,289	3,332	3,332	-	(3,332)	(45,289)
Security Fee (Airlines)	222,368	267,212	313,326	260,000	184,530	379,788	329,640	(50,148)	69,640
Security Fee (Rental Car)	65,541	67,756	67,989	67,000	30,156	72,374	73,493	1,119	6,493
Security Fee (ID Media)	20,155	23,442	20,700	27,350	11,462	27,509	27,350	(159)	-
Telecommunication Fees (Voice/Data)	42,630	50,000	51,692	50,582	19,634	47,122	50,821	3,699	239
Sale of Assets	-	-	-	-	201	482	-	(482)	-
Misc	4,568	4,604	269,741	3,000	26,950	3,000	3,000	-	-
Tenant Services/Assessment Fees	11,034	13,136	33,615	6,000	8,559	8,000	6,000	(2,000)	-

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**  
**REVENUE BUDGET ANALYSIS FOR FISCAL YEAR 2016-2017**

	Historical, Actual Revenue			FY 2015-2016			Proposed Budget Fiscal Year 2016-2017	Difference Est FY15-16 To Budget FY16-17	Difference Bud FY15-16 To Budget FY16-17
	Fiscal Year 2012-2013	Fiscal Year 2013-2014	Fiscal Year 2014-2015	Fiscal Year 2015-2016 Budget	11/30/15 FYTD Actual Revenue	5 Projection for Full Fiscal Year			
<b>Revenue Sources</b>									
Annual Event Fees/Sponsorships	27,107	23,420	-	24,000	-	-	-	-	(24,000)
<b>Total Other Leases</b>	<b>531,073</b>	<b>583,305</b>	<b>903,952</b>	<b>600,021</b>	<b>333,784</b>	<b>658,407</b>	<b>607,104</b>	<b>(51,303)</b>	<b>7,083</b>
<b>Total Revenue</b>	<b>\$ 8,501,395</b>	<b>\$ 8,971,813</b>	<b>\$ 9,884,035</b>	<b>\$ 8,953,462</b>	<b>\$ 4,350,991</b>	<b>\$ 9,499,964</b>	<b>\$ 9,620,204</b>	<b>\$ 120,240</b>	<b>\$ 666,742</b>

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**  
**EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2016-2017**

Expenses	Historical, Actual Expenses			FY 2015-2016			Proposed Budget Fiscal Year 2016-2017	Difference Est FY15-16 To Budget FY16-17	Difference Bud FY15-16 To Budget FY16-17
	Fiscal Year 2012-2013	Fiscal Year 2013-2014	Fiscal Year 2014-2015	Fiscal Year 2015-2016 Budget	11/30/15 FYTD Actual Expenses	Projection for Full Fiscal Year			
<b>PERSONNEL SERVICES</b>									
Regular Salaries	\$ 2,643,096	\$ 2,690,022	\$ 2,840,711	\$ 3,229,959	\$ 1,245,631	\$ 3,113,411	\$ 3,275,215	\$ 161,804	\$ 45,256
Overtime	47,859	53,956	68,865	91,072	52,879	118,278	92,772	(25,506)	1,700
Salary Adjustment/Bonus Pool (a)	-	-	-	34,526	-	-	156,448	156,448	121,922
LEO Special Separation Allowance	20,468	25,141	24,118	24,118	10,049	24,117	37,780	13,663	13,662
Longevity	36,430	39,695	45,635	52,380	20,178	51,740	53,897	2,157	1,517
Unemployment Claims	9,151	17,818	5,340	14,000	1,603	7,000	14,000	7,000	-
Retiree Health	33,130	31,583	33,595	23,575	14,442	33,837	24,360	(9,477)	785
Benefits	1,085,651	1,161,789	1,191,925	1,483,468	510,957	1,245,750	1,500,509	254,759	17,041
<b>Total Personnel Services</b>	<b>3,875,785</b>	<b>4,020,004</b>	<b>4,210,189</b>	<b>4,953,098</b>	<b>1,855,739</b>	<b>4,594,133</b>	<b>5,154,981</b>	<b>560,848</b>	<b>201,883</b>
<b>OPERATING EXPENSES</b>									
<b>Professional Services</b>									
Professional Services - General	56,922	80,159	95,561	130,600	91,939	140,638	127,400	(13,238)	(3,200)
Professional Services - Legal	66,082	72,708	65,598	56,190	18,162	50,000	50,000	-	(6,190)
Artwork and Creative Production	9,337	17,781	17,076	24,281	12,403	26,781	21,000	(5,781)	(3,281)
Surveys, Reports & Data	31,031	34,885	21,200	32,300	16,212	32,300	19,000	(13,300)	(13,300)
Physicals & Drug Screens	1,702	995	2,835	9,400	1,317	9,000	8,000	(1,000)	(1,400)
Engineering and Architectural	-	-	-	-	-	-	-	-	-
Website Maintenance	2,200	3,100	-	3,400	-	3,400	1,300	(2,100)	(2,100)
Auditors	12,400	12,550	14,600	15,000	7,000	15,000	40,000	25,000	25,000
Temporary Help	74,854	91,746	142,937	85,000	37,882	93,147	90,000	(3,147)	5,000
Relocation Expense	-	-	-	-	-	-	-	-	-
<b>Total Professional Services</b>	<b>254,528</b>	<b>313,924</b>	<b>359,807</b>	<b>356,171</b>	<b>184,915</b>	<b>370,266</b>	<b>356,700</b>	<b>(13,566)</b>	<b>529</b>
<b>Contractual Services</b>									
Computer Technical Support	22,884	19,860	24,043	24,400	156	24,000	18,600	(5,400)	(5,800)
Landscaping	9,600	9,420	9,420	9,420	3,925	9,420	9,420	-	-
Parking Management Contract	351,964	372,970	357,459	400,720	169,839	400,720	412,741	12,021	12,021
Parking Management Shuttle	-	-	-	125,000	-	125,000	150,000	-	-
Other Contractual Services	205,426	171,091	180,020	212,127	70,230	192,400	224,788	32,388	12,661
Elevator Maintenance Contract	35,417	4,223	3,316	2,280	-	2,280	2,280	-	-
Fire Alarm Systems Contract	14,314	14,305	14,314	15,500	11,567	15,500	15,500	-	-
<b>Total Contractual Services</b>	<b>639,605</b>	<b>591,869</b>	<b>588,572</b>	<b>789,447</b>	<b>255,717</b>	<b>769,320</b>	<b>833,329</b>	<b>39,009</b>	<b>18,882</b>
<b>Travel and Training</b>									
Travel & Per Diem	107,446	103,072	120,209	141,050	67,244	142,871	176,871	34,000	35,821
Training & Education	23,168	18,286	22,095	37,350	11,694	31,315	33,250	1,935	(4,100)
<b>Total Travel and Training</b>	<b>130,614</b>	<b>121,358</b>	<b>142,304</b>	<b>178,400</b>	<b>78,938</b>	<b>174,186</b>	<b>210,121</b>	<b>35,935</b>	<b>31,721</b>
<b>Communications and Freight</b>									
Postage	3,760	3,202	3,612	4,000	1,664	3,800	4,000	200	-
Express Mail Delivery	1,318	817	625	1,000	263	700	1,000	300	-
Telecommunications	61,842	62,823	74,903	64,698	36,626	89,805	71,270	(18,535)	6,572
Online Services	1,117	2,424	2,451	2,500	409	2,500	2,500	-	-
<b>Total Communications and Freight</b>	<b>68,037</b>	<b>69,266</b>	<b>81,591</b>	<b>72,198</b>	<b>38,962</b>	<b>96,805</b>	<b>78,770</b>	<b>(18,035)</b>	<b>6,572</b>
<b>Rentals and Leases</b>									
Rentals & Leases	13,592	11,663	11,567	11,900	4,659	11,587	11,900	313	-
<b>Total Rentals and Leases</b>	<b>13,592</b>	<b>11,663</b>	<b>11,567</b>	<b>11,900</b>	<b>4,659</b>	<b>11,587</b>	<b>11,900</b>	<b>313</b>	<b>-</b>

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**  
**EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2016-2017**

Expenses	Historical, Actual Expenses			FY 2015-2016			Proposed Budget Fiscal Year 2016-2017	Difference Est FY15-16 To Budget FY16-17	Difference Bud FY15-16 To Budget FY16-17
	Fiscal Year 2012-2013	Fiscal Year 2013-2014	Fiscal Year 2014-2015	Fiscal Year 2015-2016 Budget	11/30/15 FYTD Actual Expenses	Projection for Full Fiscal Year			
<b>Insurance</b>									
Property & Casualty	41,334	44,010	44,127	44,000	20,018	40,000	48,000	8,000	4,000
General Liability	31,875	33,025	34,178	36,000	14,624	32,000	38,000	6,000	2,000
Auto Liability	18,848	19,362	20,967	23,000	7,548	20,000	22,000	2,000	(1,000)
Other Insurance & Bonds	34,240	34,185	36,444	45,500	15,999	40,000	48,500	8,500	3,000
Worker's Compensation Insurance	66,997	60,987	64,539	77,000	23,574	70,000	80,000	10,000	3,000
<b>Total Insurance</b>	<b>193,294</b>	<b>191,569</b>	<b>200,255</b>	<b>225,500</b>	<b>81,763</b>	<b>202,000</b>	<b>236,500</b>	<b>34,500</b>	<b>11,000</b>
<b>Utility Services</b>									
Electric Service	289,704	305,312	324,517	355,530	144,381	344,442	349,720	5,278	(5,810)
Gas Service	38,375	43,521	42,628	50,558	6,801	50,189	51,131	942	573
Water/Sewer Service	41,082	54,136	48,653	60,339	18,083	60,048	62,884	2,836	2,545
<b>Total Utility Services</b>	<b>369,161</b>	<b>402,969</b>	<b>415,798</b>	<b>466,427</b>	<b>169,265</b>	<b>454,679</b>	<b>463,735</b>	<b>9,056</b>	<b>(2,692)</b>
<b>Repairs and Maintenance</b>									
Other Repairs & Maintenance	19,364	13,750	27,713	15,550	6,728	14,700	17,950	3,250	2,400
Terminal, Buildings and Grounds	241,863	89,828	144,204	157,000	60,293	157,000	155,000	(2,000)	(2,000)
Vehicles and Heavy Equipment	64,390	55,639	66,730	68,451	18,058	68,000	69,500	1,500	1,049
Airport and Airfield Equipment	15,830	6,087	17,991	18,000	4,843	18,000	18,000	-	-
<b>Total Repairs and Maintenance</b>	<b>341,447</b>	<b>165,304</b>	<b>256,638</b>	<b>259,001</b>	<b>89,922</b>	<b>257,700</b>	<b>260,450</b>	<b>2,750</b>	<b>1,449</b>
<b>Printing &amp; Binding</b>									
Printing & Binding	9,623	6,189	9,199	8,400	4,711	8,600	10,550	1,950	2,150
Banners	2,798	2,181	577	2,000	176	2,000	1,500	(500)	(500)
<b>Total Printing &amp; Binding</b>	<b>12,421</b>	<b>8,370</b>	<b>9,776</b>	<b>10,400</b>	<b>4,887</b>	<b>10,600</b>	<b>12,050</b>	<b>1,450</b>	<b>1,650</b>
<b>Promotional Activities</b>									
Radio	9,362	18,654	14,019	12,000	6,042	12,000	12,000	-	-
Billboards	31,090	35,770	32,150	32,500	6,200	30,000	32,500	2,500	-
Print	32,225	18,861	15,683	15,100	5,390	15,100	15,100	-	-
TV	59,446	62,900	44,830	68,290	20,565	66,390	58,000	(8,390)	(10,290)
Telephone Book	1,011	900	298	300	-	-	-	-	(300)
Web Advertising	28,950	38,219	40,568	50,895	16,363	49,895	42,440	(7,455)	(8,455)
Air Service Development	590	507	369	750	94	500	20,000	19,500	19,250
Other Promotional Events/Sponsorships	14,778	21,903	13,638	17,500	4,790	15,500	12,100	(3,400)	(5,400)
Community Events/Exhibits/Sponsorships	53,623	42,077	23,089	68,200	10,183	44,200	38,500	(5,700)	(29,700)
Employee/Tenant Events	23,898	25,015	25,975	29,290	8,759	29,225	30,750	1,525	1,460
Wellness	4,269	4,486	8,297	4,500	1,337	4,500	4,500	-	-
<b>Total Promotional Activities</b>	<b>259,242</b>	<b>269,292</b>	<b>218,916</b>	<b>299,325</b>	<b>79,723</b>	<b>267,310</b>	<b>265,890</b>	<b>(1,420)</b>	<b>(33,435)</b>
<b>Other Current Charges and Obligations</b>									
Legal Notices & Advertising	1,351	3,942	4,247	4,500	2,307	4,500	4,500	-	-
Credit Card & Bank Fees	61,214	67,817	70,691	75,000	-	79,000	81,000	2,000	6,000
Other Current Charges & Obligations	5,941	6,280	6,137	7,000	1,705	6,500	7,500	1,000	500
In Terminal Advertising	-	9,305	9,300	8,400	838	8,400	9,225	825	825
Miscellaneous Expense	-	-	-	-	-	-	-	-	-
<b>Total Other Current Charges and Obligations</b>	<b>68,506</b>	<b>87,344</b>	<b>90,375</b>	<b>94,900</b>	<b>4,850</b>	<b>98,400</b>	<b>102,225</b>	<b>3,825</b>	<b>7,325</b>

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
EXPENSE BUDGET ANALYSIS FOR FISCAL YEAR 2016-2017**

Expenses	Historical, Actual Expenses			FY 2015-2016			Proposed Budget Fiscal Year 2016-2017	Difference Est FY15-16 To Budget FY16-17	Difference Bud FY15-16 To Budget FY16-17
	Fiscal Year 2012-2013	Fiscal Year 2013-2014	Fiscal Year 2014-2015	Fiscal Year 2015-2016 Budget	11/30/15 FYTD Actual Expenses	Projection for Full Fiscal Year			
<b>Operating Supplies</b>									
Office Supplies	7,944	38,824	8,400	9,000	3,267	8,500	9,000	500	-
Vehicle Fuel	36,936	37,416	35,146	38,000	9,468	32,500	38,000	5,500	-
Shop Supplies	2,535	3,388	1,175	4,000	844	4,000	3,000	(1,000)	(1,000)
Other Operating Supplies	30,640	21,293	51,933	97,383	19,024	87,050	113,081	26,031	15,698
Art Program Supplies	810	1,063	782	2,500	568	1,100	1,000	(100)	(1,500)
Promotional Supplies	12,145	11,415	11,444	17,050	3,154	17,050	14,250	(2,800)	(2,800)
Holiday Decorations	741	7,282	4,616	500	447	500	5,000	4,500	4,500
Chemicals and Safety	4,300	41,696	39,957	75,100	1,760	74,500	77,600	3,100	2,500
Small Tools and Equipment	8,852	11,200	10,476	11,400	6,021	11,400	11,000	(400)	(400)
Custodial Supplies	12,765	19,158	18,629	18,000	10,674	18,000	19,000	1,000	1,000
Custodial Consumables	28,943	27,500	29,362	36,000	17,198	35,996	41,000	5,004	5,000
Operating Furniture, Fixtures, Equipment and Software	25,437	14,549	32,439	42,110	28,820	41,010	110,130	69,120	68,020
Uniforms	7,931	15,252	7,744	14,500	5,821	13,000	14,000	1,000	(500)
Firefighter Equipment	968	2,626	2,204	2,500	652	2,500	2,500	-	-
<b>Total Operating Supplies</b>	<b>180,947</b>	<b>252,662</b>	<b>254,307</b>	<b>368,043</b>	<b>107,718</b>	<b>347,106</b>	<b>458,561</b>	<b>111,455</b>	<b>90,518</b>
<b>Books, Publications, Subscriptions &amp; Memberships</b>									
Books, Publications, Compact Disks, Videos & Subscriptions	3,920	2,458	2,715	6,775	1,487	6,414	6,475	61	(300)
Dues & Memberships	29,150	21,497	28,317	36,602	31,684	54,600	52,732	(1,868)	16,130
Licenses and Certification Fees	585	635	600	720	-	780	780	-	60
<b>Total Books, Publications, Subscriptions &amp; Mem.</b>	<b>33,655</b>	<b>24,590</b>	<b>31,632</b>	<b>44,097</b>	<b>33,171</b>	<b>61,794</b>	<b>59,987</b>	<b>(1,807)</b>	<b>15,890</b>
<b>Emergency Repair</b>	<b>81,892</b>		14,348	<b>75,000</b>	<b>4,527</b>	<b>75,000</b>	<b>75,000</b>	-	-
<b>TOTAL SERVICES &amp; MATERIALS</b>	<b>2,646,941</b>	<b>2,510,180</b>	<b>2,675,886</b>	<b>3,250,809</b>	<b>1,139,017</b>	<b>3,196,753</b>	<b>3,425,218</b>	<b>203,465</b>	<b>149,409</b>
<b>TOTAL OPERATING EXPENSES, INCLUDING EMERGENCY REPAIR EXPENSE</b>	<b>\$ 6,522,726</b>	<b>\$ 6,530,184</b>	<b>\$ 6,886,075</b>	<b>\$ 8,203,907</b>	<b>\$ 2,994,756</b>	<b>\$ 7,790,886</b>	<b>\$ 8,580,199</b>	<b>\$ 764,313</b>	<b>\$ 351,292</b>
								9.8%	4.3%

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**  
**ASHEVILLE REGIONAL AIRPORT**  
**Administrative**  
**BASIC OPERATING BUDGET**  
**FY 2016-2017**

Fund		ARA						
Department		Admin						
Department #		11						
Cost Center		00						
Source		00						
<b>Account Code</b>					<b>Description</b>	<b>Item</b>	<b>Summary</b>	
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount	
<b>PERSONNEL SERVICES</b>								
ARA	500000	11	00	00	Salaries	118,213	118,213	
ARA	500015	11	00	00	Salary Adjustment Pool	156,448	156,448	
ARA	500016	11	00	00	Longevity	1,664	1,664	
ARA	500018	11	00	00	Unemployment Claims	14,000	14,000	
ARA	500020	11	00	00	Overtime	-	-	
ARA	500165	11	00	00	Retiree Health	24,360	24,360	
Benefits:								
ARA	500017	11	00	00	Medical Reimbursements	-	56,784	
ARA	500050	11	00	00	FICA Taxes	10,886		
ARA	500070	11	00	00	LGERS retirement	8,109		
ARA	500080	11	00	00	401k	5,998		
ARA	500160	11	00	00	Medical & ACA Reinsurance Fees	29,167		
ARA	500260	11	00	00	Dental	1,270		
ARA	500360	11	00	00	Life Insurance	413		
ARA	500460	11	00	00	Disability	941		
<b>TOTAL PERSONNEL SERVICES</b>							<b>371,469</b>	
<b>OPERATING EXPENSES</b>								
<b>Professional Services</b>								
ARA	604000	11	00	00	Professional Services - General		6,400	
					HRA's for Employees	3,200		
					HRA's for Spouses	1,150		
					HRA's for New Hires	300		
					HRA Report	250		
					Infinisource - COBRA Administration	1,500		
ARA	604020	11	00	00	Physicals and Drug Screens		8,000	
					Physicals & Drug Screens	2,000		
					Fit for Duty Physicals	5,000		
					Medical Tests for Safety Program	1,000		
ARA	641000	11	00	00	Temporary Help		3,000	
					Internship Program	3,000		
<b>Travel and Training</b>								
ARA	650000	11	00	00	Travel, Per Diem, Conference Registration		10,400	
					ACI HR Conference	2,500		
					Risk Management or Benefit Conference	2,500		
					Applicant Travel	3,000		
					Local Travel	2,400		
ARA	651000	11	00	00	Training & Education		5,000	
					HR Training/HR Laws Update/HR Education	1,500		
					Tuition/Certification Pay reimbursement for employees	3,500		
<b>Communications and Freight</b>								
ARA	660000	11	00	00	Postage		4,000	
					Postage	4,000		
ARA	661000	11	00	00	Express Mail Delivery		1,000	
					Express mail	1,000		



**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**  
**ASHEVILLE REGIONAL AIRPORT**  
**Administrative**  
**BASIC OPERATING BUDGET**  
**FY 2016-2017**

Fund		ARA							
Department		Admin							
Department #		11							
Cost Center		00							
Source		00							
<b>Account Code</b>				<b>Description</b>		<b>Item</b>	<b>Summary</b>		
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount		
<b>Rentals and Leases</b>									
ARA	664000	11	00	00	Rentals and Leases			400	
					Neopost postage machine rental	400			
<b>Insurance</b>									
ARA	670000	11	00	00	Property Insurance			48,000	
					Property insurance	48,000			
ARA	671000	11	00	00	General Liability			38,000	
					General liability insurance	38,000			
ARA	672000	11	00	00	Auto Liability			22,000	
					Auto liability insurance	22,000			
ARA	673000	11	00	00	Other Insurance and Bonds			48,500	
					Public officials insurance	28,000			
					Police professional liability insurance	19,000			
					Crime insurance	1,500			
ARA	674000	11	00	00	Worker's Compensation Insurance			80,000	
					Workers' compensation insurance	80,000			
<b>Printing &amp; Binding</b>									
ARA	730000	11	00	00	Printing & Binding			300	
					Printing and Binding	300			
<b>Promotional Activities</b>									
ARA	740101	11	00	00	Community Events/Exhibits/Sponsorships			500	
					United Way campaign	500			
ARA	740115	11	00	00	Employee/Tenant Appreciation			23,000	
					Employee birthday coupons	1,000			
					Employee picnic	3,000			
					Employee flowers (funeral/hospital)	400			
					Employee service awards	1,600			
					Employee holiday checks/gift cards	13,500			
					Employee holiday lunches	2,500			
					Employee Retirement	1,000			
ARA	740119	11	00	00	Wellness			4,500	
					Wellness	4,500			
<b>Other Current Charges and Obligations</b>									
ARA	750000	11	00	00	Legal Notices & Placements			4,500	
					Employment advertising/Legal Notices	4,500			
<b>Operating Supplies</b>									
ARA	760000	11	00	00	Office Supplies			9,000	
					Office supplies	9,000			
ARA	770300	11	00	00	Operating Supplies			3,000	
					Administrative supplies	3,000			
ARA	771000	11	00	00	Operating Furniture, Fixtures, Equipment and Software			3,000	
					Greater than \$100 & up to \$5,000				
					HR furniture & equipment	3,000			
<b>Books, Publications, Subscriptions and Memberships</b>									
ARA	780100	11	00	00	Dues & Memberships			990	
					SHRM	375			
					WNCHR	195			
					NC PRIMA	50			
					IPMA-HR	150			
					PRIMA	220			
ARA	780500	11	00	00	Books, Publications, Compact Disks, Videos & Subscriptions			250	
					HR Books/Publications	250			
<b>TOTAL OPERATING EXPENSES</b>								<b>323,740</b>	
<b>SECTION TOTAL</b>								<b>695,209</b>	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

Administrative  
Fiscal Year 2016/2017  
Variance Analysis

Acct #	Description	FY2016 Budget				FY2016 Estimated Actual				FY2015 Actual			FY 2014
		FY 2017 Budget	FY 2016 Budget	Increase/Decrease		FY 2016 4 Months	FY 2016 Estimate	Increase/Decrease		FY 2015 Actual	Increase/Decrease		FY 2014 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	118,213	100,830	17,383	17.24%	33,924	101,772	16,441	16.15%	86,803	31,410	36.19%	90,425
500015	Salary Adjustment Pool	156,448	34,526	121,922	353.13%	0	0	156,448	100%	0	156,448	100%	0
500016	Longevity	1,664	1,531	133	8.69%	1,607	1,607	57	3.55%	1,531	133	8.69%	2,050
500018	Unemployment Claims	14,000	14,000	0	0.00%	0	7,000	7,000	100.00%	5,340	8,660	162.17%	17,818
500165	Retiree Health	24,360	23,575	785	3.33%	11,279	33,837	(9,477)	-28.01%	33,595	(9,235)	-27.49%	31,583
500017	Medical Reimbursements	0	100	(100)	-100.00%	0	0	0	100%	100	(100)	-100.00%	100
500050	FICA Taxes	10,886	7,864	3,022	38.43%	2,769	8,307	2,579	31.05%	7,068	3,818	54.02%	7,151
500070	LGERS retirement	8,109	6,601	1,508	22.85%	2,021	6,063	2,046	33.75%	5,573	2,536	45.51%	6,366
500080	401k	5,998	4,825	1,173	24.31%	1,500	4,500	1,498	33.29%	3,942	2,056	52.16%	4,502
500160	Medical & ACA Reinsurance Fees	29,167	15,351	13,816	90.00%	6,974	20,922	8,245	39.41%	12,566	16,601	132.11%	10,285
500260	Dental	1,270	490	780	159.18%	491	1,473	(203)	-13.78%	1,430	(160)	-11.19%	1,243
500360	Life Insurance	413	244	169	69.26%	82	246	167	67.89%	239	174	72.80%	270
500460	Disability	941	620	321	51.77%	181	543	398	73.30%	404	537	132.92%	513
	Total Benefits	56,784	36,095	20,689	57.32%	14,018	42,054	14,730	35.03%	31,322	25,462	81.29%	30,430
	<b>Total Personal Services</b>	<b>371,469</b>	<b>210,557</b>	<b>160,912</b>	<b>76.42%</b>	<b>60,828</b>	<b>186,270</b>	<b>185,199</b>	<b>99.43%</b>	<b>158,591</b>	<b>212,878</b>	<b>134.23%</b>	<b>172,306</b>
604000	Professional Services - General	6,400	6,100	300	4.92%	0	6,000	400	6.67%	1,804	4,596	254.77%	26,298
604020	Physicals and Drug Screens	8,000	9,400	(1,400)	-14.89%	1,277	9,000	(1,000)	-11.11%	2,835	5,165	182.19%	995
641000	Temporary Help	3,000	0	3,000	100%	0	0	3,000	100%	3,873	(873)	-22.54%	9,137
650000	Travel, Per Diem, Conference Registration	10,400	7,800	2,600	33.33%	2,084	7,800	2,600	33.33%	6,730	3,670	54.53%	7,908
651000	Training & Education	5,000	5,500	(500)	-9.09%	92	5,500	(500)	-9.09%	1,555	3,445	221.54%	179
660000	Postage	4,000	4,000	0	0.00%	1,059	3,800	200	5.26%	3,612	388	10.74%	3,202
661000	Express Mail Delivery	1,000	1,000	0	0.00%	244	700	300	42.86%	625	375	60.00%	817
664000	Rentals and Leases	400	400	0	0.00%	92	400	0	0.00%	300	100	33.33%	290
670000	Property and Casualty Insurance	48,000	44,000	4,000	9.09%	16,015	40,000	8,000	20.00%	44,127	3,873	8.78%	44,010
671000	General Liability	38,000	36,000	2,000	5.56%	11,699	32,000	6,000	18.75%	34,178	3,822	11.18%	33,025
672000	Auto Liability	22,000	23,000	(1,000)	-4.35%	6,038	20,000	2,000	10.00%	20,967	1,033	4.93%	19,362
673000	Other Insurance & Bonds	48,500	45,500	3,000	6.59%	12,799	40,000	8,500	21.25%	36,444	12,056	33.08%	34,185
674000	Worker's Compensation Insurance	80,000	77,000	3,000	3.90%	18,084	70,000	10,000	14.29%	64,539	15,461	23.96%	60,987
730000	Printing & Binding	300	300	0	0.00%	130	300	0	0.00%	913	(613)	-67.14%	375
740101	Other Community Events/Exhibits/Sponsorship	500	200	300	150.00%	7	200	300	150.00%	401	99	24.69%	146
740115	Employee/Tenant Appreciation	23,000	22,465	535	2.38%	2,020	22,400	600	2.68%	20,014	2,986	14.92%	19,447
740119	Wellness	4,500	4,500	0	0.00%	1,152	4,500	0	0.00%	8,297	(3,797)	-45.76%	4,486
750000	Legal Notices & Advertising	4,500	4,500	0	0.00%	2,163	4,500	0	0.00%	4,247	253	5.96%	3,942
760000	Office Supplies	9,000	9,000	0	0.00%	1,373	8,500	500	5.88%	8,400	600	7.14%	7,627
770300	Operating Supplies	3,000	3,000	0	0.00%	704	3,000	0	0.00%	2,693	307	11.40%	1,900
771000	Operating Furniture, Fixtures and Equipment	3,000	500	2,500	500.00%	0	400	2,600	650.00%	388	2,612	673.20%	0
780100	Dues & Memberships	990	990	0	0.00%	190	990	0	0.00%	874	116	13.27%	544
780500	Books & Publications	250	250	0	0.00%	0	250	0	0.00%	0	250	100%	0
	<b>Total Services &amp; Mat'ls.</b>	<b>323,740</b>	<b>305,405</b>	<b>18,335</b>	<b>6.00%</b>	<b>77,222</b>	<b>280,240</b>	<b>43,500</b>	<b>15.52%</b>	<b>267,816</b>	<b>55,924</b>	<b>20.88%</b>	<b>278,862</b>
	<b>Department Total</b>	<b>695,209</b>	<b>515,962</b>	<b>179,247</b>	<b>34.74%</b>	<b>138,050</b>	<b>466,510</b>	<b>228,699</b>	<b>49.02%</b>	<b>426,407</b>	<b>268,802</b>	<b>63.04%</b>	<b>451,168</b>

Comments:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
ASHEVILLE REGIONAL AIRPORT**

**Administrative**

**CAPITAL BUDGET / PERSONNEL REQUEST  
FY 2016-2017**

**JUSTIFICATION SCHEDULE**

<input type="checkbox"/>	Capital Improvement			
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund		ARA
<input type="checkbox"/>	Renewal and Replacement	Department Number		11
<input checked="" type="checkbox"/>	Personnel Request	Cost Center		0

**DESCRIPTION & JUSTIFICATION**

Fund	Acct.	Sec.	C.C.	Description	Amount
ARA	0	11	0	Administration Coordinator I	\$ 55,378

Presently the Administration Department has a Part-Time Administration Coordinator I position. We are requesting to increase this part-time position to a full-time position. Due to the continuing trend of additional and updated Federal and State Laws, this position is necessary to ensure we maintain accurate compliance. This position will continue to assist the Director of Administration in the recruitment process and all other Administrative and HR functions. This position will also handle the additional reporting and compliance for Affordable Care Act (ACA) as well as create and maintain a purchasing system for the Authority.

The increase in expenses by changing this position from part-time to full-time is a total of \$38,455.

Current part-time position: \$16,923

Requested full-time position: Salary - \$33,842  
 Benefits - 21,536  
 Total \$55,378

NOTE: If this request relates to recently approved personnel, please complete the following:

**TITLE:**

**HIRE DATE:**

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**  
**ASHEVILLE REGIONAL AIRPORT**  
**Development**  
**BASIC OPERATING BUDGET**  
**FY 2016-2017**

Fund	ARA								
Department	Development								
Department #	70								
Cost Center	00								
Source	00								248,623

Account Code					Description	Item Amount	Summary Amount	
Fund	Acct.	Sec.	C.C.	Source				
<b>PERSONNEL SERVICES</b>								
ARA	500000	70	00	00	Salaries	248,642	248,642	
ARA	500016	70	00	00	Longevity	6,063	6,063	
ARA	500020	70	00	00	Overtime	500	500	
					Benefits:			
ARA	500017	70	00	00	Medical Reimbursements	-	99,240	
ARA	500050	70	00	00	FICA Taxes	20,016		
ARA	500070	70	00	00	LGERS retirement	17,238		
ARA	500080	70	00	00	401k	12,750		
ARA	500160	70	00	00	Medical	43,910		
ARA	500260	70	00	00	Dental	2,292		
ARA	500360	70	00	00	Life Insurance	839		
ARA	500460	70	00	00	Disability	2,195		
<b>TOTAL PERSONNEL SERVICES</b>								354,445
<b>OPERATING EXPENSES</b>								
					<b>Professional Services</b>			
ARA	604000	70	00	00	Professional Services - General		40,000	
					Surveys, Appraisals, Reports, Consultant Svcs, Misc.	40,000		
					<b>Travel and Training</b>			
ARA	650000	70	00	00	Travel, Per Diem, Conference Registration		28,580	
					AAAE NAC	2,500		
					NBAA	1,700		
					SEC- F&A Conference	1,100		
					SEC - AAAE Annual Conference	1,000		
					AAAE Annual Conference	2,500		
					NCAA Annual Conference	800		
					FAA & Other Meetings	2,500		
		70	00	75	Safety Program - Incident Investigation - 1	400		
				75	Safety Program - MESH Course - 1	1,290		
				75	Safety Program - Confined Spaces - 1	110		
				75	Safety Program - NC Safety & Health Congress - 1	800		
				75	Safety Program - NC Statewide Safety School - 1	800		
				75	Safety Program - 10 Hour General Industry - 1	450		
				75	Safety Program - Job Safety Analysis - 1	400		
				75	Safety Program - Safety Inspections - 1	400		
				75	Safety Program - Ergonomics - 1	400		
				75	Safety Program - Practical Applications - 1	1,690		
				75	Safety Program - Env. Issues Practical Applications- 1	1,690		
				75	Safety Program - LOTO & Electrical Safety - 1	350		
					AGTA Conference - 1	1,800		
					Local Travel & Expenses	5,400		
					Business Meeting Expenses	500		

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**

**ASHEVILLE REGIONAL AIRPORT**

**Development**

**BASIC OPERATING BUDGET**

**FY 2016-2017**

Fund		ARA							
Department		Development							
Department #		70							
Cost Center		00							
Source		00							
									248,623

<b>Account Code</b>					<b>Description</b>	<b>Item Amount</b>	<b>Summary Amount</b>
Fund	Acct.	Sec.	C.C.	Source			
ARA	651000	70	00	00	Training & Education		2,700
					Professional Development (ADA/DBE/Misc. Cert.)	1,700	
		70	00	75	Safety Program - Training Materials	500	
				75	Safety Program - Professional Development	500	
					<b>Communications and Freight</b>		
ARA	663000	70	00	00	Online Services		560
					Internet Broadband Services	560	
					<b>Printing &amp; Binding</b>		
ARA	730000	70	00	00	Printing & Binding		700
					Development Marketing Materials & Supplies	200	
		70	00	75	Safety Program - Training, Posters, Handouts etc.	500	
					<b>Operating Supplies</b>		
ARA	770300	70	00	00	Operating Supplies		800
					General Supplies	300	
		70	00	75	Safety Program - Promotional	500	
ARA	771000	70	00	00	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000		300
					Operating Furniture, Fixtures, Equip up to \$5K	300	
					<b>Books, Publications, Subscriptions and Memberships</b>		
ARA	780100	70	00	00	Dues & Memberships		1,900
					AAAE - 2	550	
					SEC - AAAE - 2	70	
					NCAA - 2	80	
					National Safety Council - 1	450	
					AGTA - 1	450	
					DBE, ADA & Other	300	
					<b>TOTAL OPERATING EXPENSES</b>		75,540
					<b>SECTION TOTAL</b>		429,985

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
 Development  
 Fiscal Year 2016/2017  
 Variance Analysis

Acct #	Description	FY 2017 Budget	FY2016 Budget				FY2016 Estimated Actual				FY2015 Actual			FY 2014
			FY 2016 Budget	Increase/Decrease		FY 2016 4 Months	FY 2016 Estimate	Increase/Decrease		FY 2015 Actual	Increase/Decrease		FY 2014 Actual	
				Amount	Percent			Amount	Percent		Amount	Percent		
500000	Salaries	248,642	248,623	19	0.01%	56,795	170,385	78,257	45.93%	159,860	88,782	55.54%	151,545	
500016	Longevity	6,063	3,068	2,995	97.62%	838	3,068	2,995	97.62%	795	5,268	662.64%	767	
500020	Overtime	500	300	200	66.67%	0	300	200	66.67%	0	500	100%	28	
500017	Medical Reimbursements	0	100	(100)	-100.00%	0	0	0	100%	100	(100)	-100.00%	100	
500050	FICA Taxes	20,016	19,786	230	1.16%	4,420	13,260	6,756	50.95%	11,887	8,129	68.39%	11,322	
500070	LGERS retirement	17,238	17,790	(552)	-3.10%	3,883	11,649	5,589	47.98%	10,068	7,170	71.22%	10,350	
500080	401k	12,750	12,600	150	1.19%	2,882	8,646	4,104	47.47%	7,710	5,040	65.37%	7,320	
500160	Medical	43,910	49,523	(5,613)	-11.33%	7,447	22,341	21,569	96.54%	22,701	21,209	93.43%	29,691	
500260	Dental	2,292	2,463	(171)	-6.94%	469	1,407	885	62.90%	1,414	878	62.09%	1,677	
500360	Life Insurance	839	791	48	6.07%	161	483	356	73.71%	467	372	79.66%	425	
500460	Disability	2,195	1,756	439	25.00%	414	1,242	953	76.73%	735	1,460	198.64%	735	
	Total Benefits	99,240	104,809	(5,569)	-5.31%	19,676	59,028	40,212	68.12%	55,082	44,158	80.17%	61,620	
	<b>Total Personal Services</b>	<b>354,445</b>	<b>356,800</b>	<b>(2,355)</b>	<b>-0.66%</b>	<b>77,309</b>	<b>232,781</b>	<b>121,664</b>	<b>52.27%</b>	<b>215,737</b>	<b>138,708</b>	<b>64.29%</b>	<b>213,960</b>	
604000	Professional Services - General	40,000	40,000	0	0.00%	65,839	66,638	(26,638)	-39.97%	50,776	(10,776)	-21.22%	14,646	
650000	Travel, Per Diem, Conference Registration	28,580	18,600	9,980	53.66%	6,162	18,486	10,094	54.60%	18,035	10,545	58.47%	15,664	
651000	Training & Education	2,700	1,500	1,200	80.00%	0	1,500	1,200	80.00%	0	2,700	100%	570	
663000	Online Services	560	560	0	0.00%	80	560	0	0.00%	476	84	17.65%	480	
730000	Printing & Binding	700	300	400	133.33%	167	300	400	133.33%	147	553	376.19%	0	
770300	Operating Supplies	800	300	500	166.67%	79	300	500	166.67%	127	673	529.92%	80	
771000	Operating Furniture, Fixtures and Equipment	300	500	(200)	-40.00%	0	500	(200)	-40.00%	0	300	100%	0	
780100	Dues & Memberships	1,900	750	1,150	153.33%	383	750	1,150	153.33%	315	1,585	503.17%	350	
	<b>Total Services &amp; Mat'ls.</b>	<b>75,540</b>	<b>62,510</b>	<b>13,030</b>	<b>20.84%</b>	<b>72,710</b>	<b>89,034</b>	<b>(13,494)</b>	<b>-15.16%</b>	<b>69,876</b>	<b>5,664</b>	<b>8.11%</b>	<b>31,790</b>	
	<b>Department Total</b>	<b>429,985</b>	<b>419,310</b>	<b>10,675</b>	<b>2.55%</b>	<b>150,019</b>	<b>321,815</b>	<b>108,170</b>	<b>33.61%</b>	<b>285,613</b>	<b>144,372</b>	<b>50.55%</b>	<b>245,750</b>	

Comments:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**

**ASHEVILLE REGIONAL AIRPORT**

**Executive**

**BASIC OPERATING BUDGET**

**FY 2016-2017**

Fund		ARA							
Department		Executive							
Department #		05							
Cost Center		00							
Source		00							
									266,739

Account Code					Description	Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount

<b>PERSONNEL SERVICES</b>							
ARA	500000	05	00	00	Salaries	266,739	266,739
ARA	500016	05	00	00	Longevity	4,714	4,714
					<u>Benefits:</u>		
ARA	500017	05	00	00	Medical Reimbursements	-	93,470
ARA	500030	05	00	00	Allocated Benefits	1,000	
ARA	500050	05	00	00	FICA Taxes	21,392	
ARA	500070	05	00	00	LGERS retirement	18,350	
ARA	500080	05	00	00	401k	13,573	
ARA	500160	05	00	00	Medical	34,650	
ARA	500260	05	00	00	Dental	1,935	
ARA	500360	05	00	00	Life Insurance	663	
ARA	500460	05	00	00	Disability	1,907	
					<b>TOTAL PERSONNEL SERVICES</b>		<b>364,923</b>

<b>OPERATING EXPENSES</b>							
					<b>Professional Services</b>		
ARA	604000	05	00	00	Professional Services - General		50,000
					Various	50,000	
ARA	604010	05	00	00	Professional Services - Legal		50,000
					Paltra, Straus, Robinson & Moore	50,000	
ARA	604017	05	00	00	Surveys, Reports & Data		18,000
					Diio	18,000	
					<b>Travel and Training</b>		
ARA	650000	05	00	00	Travel, Per Diem, Conference Registration		71,500
					ACI Small Airports Conf	3,000	
					ACI Annual Conf	4,000	
					AAAE Aviation Issues Conf	4,500	
					ACI Concessions Conf	3,000	
					US Chamber Aviation Summit	1,500	
					Allegiant Conf	2,000	
					ACI-AAAE Spring Legislative Conf	2,500	
					SEC-AAAE Annual Conf	1,000	
					NCAA Annual Conf	750	
					AAAE Annual Conf	3,500	
					Chamber Raleigh Legislative Visit	750	
					Airline & FAA Meetings	6,000	
					ACI Winter Board Meeting / CEO Forum	3,000	
					ACI Regional Assembly - World Board	10,000	

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**

**ASHEVILLE REGIONAL AIRPORT**

**Executive**

**BASIC OPERATING BUDGET**

**FY 2016-2017**

Fund		ARA							
Department		Executive							
Department #		05							
Cost Center		00							
Source		00							
									266,739

<b>Account Code</b>					<b>Description</b>	<b>Item</b>	<b>Summary</b>
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount
					AAAE/ACI Summer Legislative Mtg	2,000	
					ACI Commissioners Conf	2,500	
					NCSHRM Conf	500	
					ACI Summer Board Meeting	6,000	
					Board Travel	15,000	
ARA	651000	05	00	00	Training & Education		500
					General Professional Development	500	
					NC Notary Reappointment		
					<b>Communications and Freight</b>		
ARA	663000	05	00	00	Online Services		500
					MiFi 3G	500	
					<b>Printing &amp; Binding</b>		
ARA	730000	05	00	00	Printing & Binding		500
					General	500	
					<b>Promotional Activities</b>		
ARA	740100	05	00	00	Other Promotional Events/Sponsorships		1,100
					SEC-AAAE & AAEE Finance & Admin Sponsorships	1,100	
ARA	740115	05	00	00	Employee/Tenant Appreciation		2,500
					Tenant/Employee Lunch	2,500	
					<b>Other Current Charges and Obligations</b>		
ARA	750100	05	00	00	Other Current Charges and Obligations		7,500
					Business Meeting Expenses	2,500	
					Misc Board Expenses	1,000	
					Annual Board Holiday Reception	4,000	
					<b>Operating Supplies</b>		
ARA	770300	05	00	00	Operating Supplies		750
					Misc Supplies	750	
ARA	770305	05	00	00	Promotional Items		1,250
					Special Promo Items	1,250	
ARA	771000	05	00	00	Operating Furniture, Fixtures, Equipment and Software		1,250
					Greater than \$100 & up to \$5,000		
					Admin Equipment	1,250	
					<b>Books, Publications, Subscriptions and Memberships</b>		
ARA	780100	05	00	00	Dues & Memberships		38,790
					AAAE Annual Membership	275	
					SEC-AAAE Annual Membership	35	
					NCAA Annual Membership	40	
					Vistage	15,000	
					Small Airport Coalition	6,000	
					AMAC		



GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY								
ASHEVILLE REGIONAL AIRPORT								
Executive								
BASIC OPERATING BUDGET								
FY 2016-2017								
Fund		ARA						
Department		Executive						
Department #		05						
Cost Center		00						
Source		00					266,739	
Account Code						Description	Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount	
					ACI / AAEE Airport Membership	16,000		
					WNC Pilots Association	200		
					WNC Human Resource Association	240		
					Henderson County Partnership for Econ Devel	1,000		
					ACI Airport for the Future Campaign			
ARA	780500	05	00	00	Books, Publications, Compact Disks, Videos & Subscriptions		400	
					General Subscriptions	400		
					<b>TOTAL OPERATING EXPENSES</b>		244,540	
					<b>SECTION TOTAL</b>		609,463	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

Executive

Fiscal Year 2016/2017

Variance Analysis

Acct #	Description	FY 2017 Budget	FY2016 Budget			FY2016 Estimated Actual				FY2015 Actual			FY2014
			FY 2016 Budget	Increase/Decrease		FY 2016 4 Months	FY 2016 Estimate	Increase/Decrease		FY 2015 Actual	Increase/Decrease		FY 2014 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	266,739	275,237	(8,498)	-3.09%	79,985	239,955	26,784	11.16%	228,543	38,196	16.71%	221,756
500016	Longevity	4,714	4,519	195	4.32%	1,003	4,519	195	4.32%	4,314	400	9.27%	4,180
500017	Medical Reimbursements	0	200	(200)	-100.00%	0	0	0	100%	200	(200)	-100.00%	100
500030	Allocated Benefits	1,000	1,000	0	0.00%	0	1,000	0	0.00%	400	600	150.00%	375
500050	FICA Taxes	21,392	21,476	(84)	-0.39%	4,098	12,294	9,098	74.00%	13,019	8,373	64.31%	13,288
500070	LGERS retirement	18,350	19,747	(1,397)	-7.07%	5,457	16,371	1,979	12.09%	15,718	2,632	16.75%	15,577
500080	401k	13,573	13,988	(415)	-2.97%	4,049	12,147	1,426	11.74%	11,116	2,457	22.10%	11,016
500160	Medical	34,650	33,604	1,046	3.11%	8,886	26,658	7,992	29.98%	26,934	7,716	28.65%	28,821
500260	Dental	1,935	1,759	176	10.01%	583	1,749	186	10.63%	1,414	521	36.85%	1,379
500360	Life Insurance	663	603	60	9.95%	201	603	60	9.95%	603	60	9.95%	544
500460	Disability	1,907	1,733	174	10.04%	578	1,734	173	9.98%	801	1,106	138.08%	801
	Total Benefits	93,470	94,110	(640)	-0.68%	23,852	72,556	20,914	28.82%	70,205	23,265	33.14%	71,901
	<b>Total Personal Services</b>	<b>364,923</b>	<b>373,866</b>	<b>(8,943)</b>	<b>-2.39%</b>	<b>104,840</b>	<b>317,030</b>	<b>47,893</b>	<b>15.11%</b>	<b>303,062</b>	<b>61,861</b>	<b>20.41%</b>	<b>297,837</b>
604000	Professional Services - General	50,000	59,500	(9,500)	-15.97%	9,500	45,000	5,000	11.11%	41,440	8,560	20.66%	40,242
604010	Professional Services - Legal	50,000	56,190	(6,190)	-11.02%	16,556	50,000	0	0.00%	65,598	(15,598)	-23.78%	72,708
604017	Surveys, Reports & Data	18,000	18,000	0	0.00%	6,000	18,000	0	0.00%	18,000	0	0.00%	18,000
650000	Travel, Per Diem, Conference Registration	71,500	49,800	21,700	43.57%	16,563	55,000	16,500	30.00%	54,700	16,800	30.71%	26,935
651000	Training & Education	500	500	0	0.00%	0	500	0	0.00%	207	293	141.55%	822
663000	Online Services	500	500	0	0.00%	89	500	0	0.00%	534	(34)	-6.37%	503
730000	Printing & Binding	500	500	0	0.00%	0	500	0	0.00%	0	500	100%	0
740100	Promotional Events/Sponsorships	1,100	1,500	(400)	-26.67%	0	1,500	(400)	-26.67%	1,050	50	4.76%	4,084
740115	Employee/Tenant Appreciation	2,500	2,500	0	0.00%	0	2,500	0	0.00%	1,638	862	52.63%	1,510
750100	Other Current Charges & Obligations	7,500	7,000	500	7.14%	1,264	6,500	1,000	15.38%	6,137	1,363	22.21%	6,280
770300	Operating Supplies	750	750	0	0.00%	0	750	0	0.00%	197	553	280.71%	366
770305	Promotional Items	1,250	1,250	0	0.00%	0	1,250	0	0.00%	1,269	(19)	-1.50%	1,801
771000	Operating Furniture, Fixtures and Equipment	1,250	1,250	0	0.00%	0	1,250	0	0.00%	697	553	79.34%	415
780100	Dues & Memberships	38,790	22,315	16,475	73.83%	17,765	40,000	(1,210)	-3.03%	16,765	22,025	131.37%	12,220
780500	Books & Publications	400	400	0	0.00%	13	39	361	925.64%	0	400	100%	0
	<b>Total Services &amp; Mat'ls.</b>	<b>244,540</b>	<b>221,955</b>	<b>22,585</b>	<b>10.18%</b>	<b>67,750</b>	<b>223,289</b>	<b>21,251</b>	<b>9.52%</b>	<b>208,232</b>	<b>36,308</b>	<b>17.44%</b>	<b>185,886</b>
	<b>Department Total</b>	<b>609,463</b>	<b>595,821</b>	<b>13,642</b>	<b>2.29%</b>	<b>172,590</b>	<b>540,319</b>	<b>69,144</b>	<b>12.80%</b>	<b>511,294</b>	<b>98,169</b>	<b>19.20%</b>	<b>483,723</b>

Comments:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**

**ASHEVILLE REGIONAL AIRPORT**

Finance

**BASIC OPERATING BUDGET**

**FY 2016-2017**

							Item	Summary	
<b>Account Code</b>							<b>Description</b>	<b>Amount</b>	<b>Amount</b>
Fund	Acct.	Sec.	C.C.	Source					
Fund	ARA								
Department	Finance								
Department #	12								
Cost Center	00								
Source	00							182,603	
<b>PERSONNEL SERVICES</b>									
ARA	500000	12	00	00	Salaries		203,920	203,920	
ARA	500016	12	00	00	Longevity		-	-	
					Benefits:				
ARA	500017	12	00	00	Medical Reimbursements		-	87,566	
ARA	500050	12	00	00	FICA Taxes		15,967		
ARA	500070	12	00	00	LGERS retirement		13,785		
ARA	500080	12	00	00	401k		10,196		
ARA	500160	12	00	00	Medical		42,620		
ARA	500260	12	00	00	Dental		2,672		
ARA	500360	12	00	00	Life Insurance		689		
ARA	500460	12	00	00	Disability		1,637		
<b>TOTAL PERSONNEL SERVICES</b>								291,486	
<b>OPERATING EXPENSES</b>									
					<b>Professional Services</b>				
ARA	604000	12	00	00	Professional Services - General			9,000	
					Software Consultants		5,000		
					Actuary Report-Retiree Health (Every 3 years)		3,800		
					Actuary Report-LEO SAA-for Audit		200		
ARA	640000	12	00	00	Auditing Services			40,000	
					Annual Financial Audit		20,000		
					Audit - Rental Car Agencies		20,000		
					<b>Travel and Training</b>				
ARA	650000	12	00	00	Travel, Per Diem, Conference Registration			7,900	
					Travel for Financial System Training		3,000		
					AAAE Conference or Other Airport Conference		2,500		
					Local Travel		2,400		
ARA	651000	12	00	00	Training & Education			5,000	
					Financial System Training		5,000		
					<b>Other Current Charges and Obligations</b>				
ARA	654000	12	00	00	Credit Card Fees & Bank Charges			81,000	
					Credit Card Fees		61,500		
					Bank Charges		19,500		
					<b>Operating Supplies</b>				
ARA	770300	12	00	00	Operating Supplies			1,500	
					Checks, Envelopes, W-2's & PO's		1,500		
ARA	771000	12	00	00	Operating Furniture, Fixtures, Equipment and Software			500	
					Greater than \$100 & up to \$5,000				
					Finance Equipment		500		
					<b>Books, Publications, Subscriptions and Memberships</b>				
ARA	780100	12	00	00	Dues & Memberships			495	
					SEC-AAAE		35		
					NCAA		40		
					NCACPA - 2		420		
ARA	780500	12	00	00	Books, Publications, Compact Disks, Videos & Subscriptions			300	
					Professional Books & Subscriptions		300		
ARA	780503	12	00	00	Licenses & Certifications			120	
					CPA Certificate Renewal		120		
<b>TOTAL OPERATING EXPENSES</b>								145,815	
<b>SECTION TOTAL</b>								437,301	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

Finance

Fiscal Year 2016/2017

Variance Analysis

Acct #	Description	FY2016 Budget				FY2016 Estimated Actual				FY2015 Actual			FY 2014
		FY 2017 Budget	FY 2016 Budget	Increase/Decrease		FY 2016 Actual 4 Months	FY 2016 Estimate	Increase/Decrease		FY 2015 Actual	Increase/Decrease		FY 2014 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	203,920	207,079	(3,159)	-1.53%	66,279	201,477	2,443	1.21%	165,494	21,111	11.55%	182,809
500016	Longevity	0	761	(761)	-100.00%	0	0	0	100%	2,732	(734)	-100.00%	734
500017	Medical Reimbursements	0	100	(100)	-100.00%	0	0	0	100%	0	0	100%	0
500050	FICA Taxes	15,967	16,268	(301)	-1.85%	4,976	15,928	39	0.24%	14,738	2,274	16.61%	13,693
500070	LGERS retirement	13,785	14,673	(888)	-6.05%	4,466	13,498	287	2.13%	12,579	1,209	9.61%	12,576
500080	401k	10,196	10,392	(196)	-1.89%	3,314	9,994	202	2.02%	8,896	1,302	14.64%	8,894
500160	Medical	42,620	36,664	5,956	16.24%	9,411	40,243	2,377	5.91%	28,784	10,949	34.57%	31,671
500260	Dental	2,672	2,084	588	28.21%	685	2,565	107	4.17%	1,711	1,010	60.77%	1,662
500360	Life Insurance	689	533	156	29.27%	177	473	216	45.67%	496	165	31.49%	524
500460	Disability	1,637	1,335	302	22.62%	445	1,029	608	59.09%	885	633	63.05%	1,004
	Total Benefits	87,566	82,049	5,517	6.72%	23,474	83,730	3,836	4.58%	68,089	17,542	25.05%	70,024
	<b>Total Personal Services</b>	<b>291,486</b>	<b>289,889</b>	<b>1,597</b>	<b>0.55%</b>	<b>89,753</b>	<b>285,207</b>	<b>6,279</b>	<b>2.20%</b>	<b>236,315</b>	<b>37,919</b>	<b>14.95%</b>	<b>253,567</b>
604000	Professional Services - General	9,000	10,000	(1,000)	-10.00%	475	5,000	4,000	80.00%	175	5,329	145.16%	3,671
640000	Auditors	40,000	15,000	25,000	166.67%	7,000	15,000	25,000	166.67%	14,600	27,450	218.73%	12,550
641000	Temporary Help	0	0	0	100%	0	0	0	100%	30,290	0	100%	0
650000	Travel, Per Diem, Conference Registration	7,900	7,900	0	0.00%	800	4,900	3,000	61.22%	1,600	2,756	53.58%	5,144
651000	Training & Education	5,000	5,000	0	0.00%	0	0	5,000	100%	550	3,648	269.82%	1,352
654000	Bank Charges & Credit Card Fees	81,000	75,000	6,000	8.00%	28,167	79,000	2,000	2.53%	70,691	13,183	19.44%	67,817
770300	Operating Supplies	1,500	1,500	0	0.00%	(111)	500	1,000	200.00%	565	60	4.17%	1,440
771000	Operating Furniture, Fixtures and Equipment	500	1,000	(500)	-50.00%	0	500	0	0.00%	338	500	100%	0
780100	Dues & Memberships	495	615	(120)	-19.51%	0	785	(290)	-36.94%	210	90	22.22%	405
780500	Books & Publications	300	300	0	0.00%	0	300	0	0.00%	0	300	100%	0
780503	Licenses & Certifications	120	60	60	100.00%	0	120	0	0.00%	60	60	100.00%	60
	<b>Total Services &amp; Mat'ls.</b>	<b>145,815</b>	<b>116,375</b>	<b>29,440</b>	<b>25.30%</b>	<b>36,331</b>	<b>106,105</b>	<b>39,710</b>	<b>37.43%</b>	<b>119,079</b>	<b>53,376</b>	<b>57.74%</b>	<b>92,439</b>
	<b>Department Total</b>	<b>437,301</b>	<b>406,264</b>	<b>31,037</b>	<b>7.64%</b>	<b>126,084</b>	<b>391,312</b>	<b>45,989</b>	<b>11.75%</b>	<b>355,394</b>	<b>91,295</b>	<b>26.39%</b>	<b>346,006</b>

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

ASHEVILLE REGIONAL AIRPORT

Guest Services

BASIC OPERATING BUDGET

FY 2016-2017

								146,983				
Fund			ARA									
Department			Guest Services									
Department #			60									
Cost Center			00									
Source			00									
<b>Account Code</b>								<b>Description</b>		<b>Item</b>	<b>Summary</b>	
Fund			Acct.	Sec.	C.C.	Source		Amount	Amount			
<b>PERSONNEL SERVICES</b>												
ARA			500000	60	00	00		Salaries	146,525	146,525		
ARA			500016	60	00	00		Longevity	1,999	1,999		
ARA			500020	60	00	00		Overtime	2,400	2,400		
Benefits:												
ARA			500017	60	00	00		Medical Reimbursements	-	39,311		
ARA			500050	60	00	00		FICA Taxes	11,725			
ARA			500070	60	00	00		LRS retirement	5,888			
ARA			500080	60	00	00		401k	4,355			
ARA			500160	60	00	00		Medical	15,560			
ARA			500260	60	00	00		Dental	800			
ARA			500360	60	00	00		Life Insurance	298			
ARA			500460	60	00	00		Disability	685			
<b>TOTAL PERSONNEL SERVICES</b>										190,235		
<b>OPERATING EXPENSES</b>												
<b>Travel and Training</b>												
ARA			650000	60	00	00		Travel, Per Diem, Conference Registration		1,850		
AAAE Customer Service or Sales Conference (Supervisor)											1,850	
ARA			651000	60	00	00		Training & Education		500		
Customer Service Training (Staff/Volunteers)											500	
<b>Printing &amp; Binding</b>												
ARA			730000	60	00	00		Printing & Binding		750		
Advertising sales materials/Misc. printing											750	
<b>Promotional Activities</b>												
ARA			740115	60	00	00		Employee/Tenant Appreciation		2,700		
Volunteer appreciation/recognition											700	
Tenant customer service incentives											2,000	
<b>Other Current Charges and Obligations</b>												
ARA			750200	60	00	00		In Terminal Advertising		9,225		
In-terminal advertising - sales supplies											1,000	
In-terminal advertising - cleaning/R&M											1,500	
In-terminal advertising - business development/meetings											225	
In-terminal advertising - additional displays under \$5,000											6,500	
<b>Operating Supplies</b>												
ARA			771000	60	00	00		Operating Furniture, Fixtures, Equipment and Software		1,060		
Greater than \$100 & up to \$5,000												
Lost and Found shelving											800	
Misc equipment											260	
ARA			771500	60	00	00		Uniforms		1,000		
Apparel for G.S. Staff/volunteers											1,000	

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**

**ASHEVILLE REGIONAL AIRPORT**

**Guest Services**

**BASIC OPERATING BUDGET**

**FY 2016-2017**

Fund		ARA								
Department		Guest Services								
Department #		60								
Cost Center		00								
Source		00								146,983
<b>Account Code</b>		<b>Description</b>					<b>Item</b>	<b>Summary</b>		
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount			
<b>Books, Publications, Subscriptions and Memberships</b>										
ARA	780100	60	00	00	Dues & Memberships		480			
					AAAE	275				
					AAAE - SE Chapter	35				
					FABA	150				
					Young Professionals	20				
ARA	780500	60	00	00	Books, Publications, Compact Disks, Videos & Subscriptions		50			
					Misc. publications	50				
<b>TOTAL OPERATING EXPENSES</b>							17,615			
<b>SECTION TOTAL</b>							207,850			

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
 Guest Services  
 Fiscal Year 2016/2017  
 Variance Analysis

Acct #	Description	FY 2017 Budget	FY2016 Budget		FY2016 Estimated Actual				FY2015 Actual			FY 2014	
			FY 2016 Budget	Increase/Decrease		FY 2016 4 Months	FY 2016 Estimate	Increase/Decrease		FY 2015 Actual	Increase/Decrease		FY 2014 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	146,525	146,983	(458)	-0.31%	49,039	147,117	(592)	-0.40%	125,125	21,400	17.10%	95,546
500016	Longevity	1,999	1,832	167	9.12%	937	1,832	167	9.12%	1,832	167	9.12%	911
500020	Overtime	2,400	2,400	0	0.00%	375	1,125	1,275	113.33%	2,953	(553)	-18.73%	1,879
500017	Medical Reimbursements	0	100	(100)	-100.00%	0	0	0	100%	0	0	100%	0
500050	FICA Taxes	11,725	11,602	123	1.06%	3,820	11,460	265	2.31%	9,785	1,940	19.83%	7,536
500070	LGERS retirement	5,888	6,306	(418)	-6.63%	2,424	7,272	(1,384)	-19.03%	5,648	240	4.25%	4,393
500080	401k	4,355	4,474	(119)	-2.66%	1,800	5,400	(1,045)	-19.35%	3,994	361	9.04%	3,107
500160	Medical	15,560	15,454	106	0.69%	4,118	12,354	3,206	25.95%	12,486	3,074	24.62%	9,902
500260	Dental	800	728	72	9.89%	243	729	71	9.74%	728	72	9.89%	562
500360	Life Insurance	298	271	27	9.96%	90	270	28	10.37%	265	33	12.45%	231
500460	Disability	685	624	61	9.78%	208	624	61	9.78%	480	205	42.71%	371
	Total Benefits	39,311	39,559	(248)	-0.63%	12,703	38,109	1,202	3.15%	33,386	5,925	17.75%	26,102
	<b>Total Personal Services</b>	<b>190,235</b>	<b>190,774</b>	<b>(539)</b>	<b>-0.28%</b>	<b>63,054</b>	<b>188,183</b>	<b>2,052</b>	<b>1.09%</b>	<b>163,296</b>	<b>26,939</b>	<b>16.50%</b>	<b>124,438</b>
641000	Temporary Help	0	0	0	100%	3,486	10,458	(10,458)	-100.00%	1,968	(1,968)	-100.00%	13,775
650000	Travel, Per Diem, Conference Registration	1,850	1,850	0	0.00%	0	1,850	0	0.00%	0	1,850	100%	0
651000	Training & Education	500	500	0	0.00%	0	500	0	0.00%	0	500	100%	224
664000	Rentals and Leases	0	0	0	100%	0	0	0	100%	0	0	100%	(2)
730000	Printing & Binding	750	1,000	(250)	-25.00%	0	1,000	(250)	-25.00%	738	12	1.63%	381
740115	Employee/Tenant Appreciation	2,700	2,125	575	27.06%	284	2,125	575	27.06%	2,033	667	32.81%	2,128
750200	In Terminal Advertising	9,225	8,400	825	9.82%	838	8,400	825	9.82%	9,300	(75)	-0.81%	9,305
771000	Operating Furniture, Fixtures and Equipment	1,060	260	800	307.69%	0	260	800	307.69%	240	820	341.67%	417
771500	Uniforms	1,000	500	500	100.00%	249	500	500	100.00%	530	470	88.68%	446
780100	Dues & Memberships	480	480	0	0.00%	0	480	0	0.00%	400	80	20.00%	295
780500	Books & Publications	50	50	0	0.00%	0	50	0	0.00%	0	50	100%	79
	<b>Total Services &amp; Mat'ls.</b>	<b>17,615</b>	<b>15,165</b>	<b>2,450</b>	<b>16.16%</b>	<b>4,857</b>	<b>25,623</b>	<b>(8,008)</b>	<b>-31.25%</b>	<b>15,209</b>	<b>2,406</b>	<b>15.82%</b>	<b>27,048</b>
	<b>Department Total</b>	<b>207,850</b>	<b>205,939</b>	<b>1,911</b>	<b>0.93%</b>	<b>67,911</b>	<b>213,806</b>	<b>(5,956)</b>	<b>-2.79%</b>	<b>178,505</b>	<b>29,345</b>	<b>16.44%</b>	<b>151,486</b>

Comments

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**  
**ASHEVILLE REGIONAL AIRPORT**  
**Information Technology**  
**BASIC OPERATING BUDGET**  
**FY 2016-2017**

Fund	ARA								
Department	Information Technology								
Department #	20								
Cost Center	00								
Source	00								262,682

Account Code					Description	Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount

**PERSONNEL SERVICES**

ARA	500000	20	00	00	Salaries	262,682	262,682
ARA	500016	20	00	00	Longevity	2,665	2,665
					<b>Benefits:</b>		
ARA	500017	20	00	00	Medical Reimbursements	-	95,775
ARA	500050	20	00	00	FICA Taxes	20,606	
ARA	500070	20	00	00	LGERS retirement	17,937	
ARA	500080	20	00	00	401k	13,268	
ARA	500160	20	00	00	Medical	38,597	
ARA	500260	20	00	00	Dental	2,274	
ARA	500360	20	00	00	Life Insurance	915	
ARA	500460	20	00	00	Disability	2,178	
					<b>TOTAL PERSONNEL SERVICES</b>		<b>361,122</b>

**OPERATING EXPENSES**

					Professional Services		
ARA	604000	20	00	00	Professional Services - General		7,000
					Coalfire - PCI Compliance Audit and Testing	7,000	
ARA	604043	20	00	00	Website Maintenance		1,300
					Immedion -> Go Daddy Website Hosting	1,300	
					Contractual Services		
ARA	644000	20	00	00	Computer Technical Support		18,600
					EIS - Microsoft Dynamics Service Agreement	4,600	
					Cisco - SmartNet Agreement (Network Switches, Telephone System)	8,000	
					Misc Network Support - 40 Hours	6,000	
ARA	647000	20	00	00	Other Contractual Services		46,470
					Internet Fax Service (5 lines)	550	
					Click Through Flights Service - Online Booking	5,800	
					Flightview - Real Time Flight Map (Website and Terminal)	3,100	
					Flightview - Annual Support Agreement	500	
					Image Solutions Copier Service and Repair Agreement	5,000	
					Image Solutions Printer Service and Repair Agreement	1,850	
					Spatco - GasBoy Service Agreement	700	
					Infor - MP2 Service Agreement	2,450	
					SoftTime Service Agreement (Time & Attendance)	1,275	
					Firewall Maintenance and Service Agreement	3,100	
					Remote Access Software - ScreenConnect - GARAA Network	900	
					Remote Access Software - LogMeIn - PCI Network	250	
					Kimball - Call Recording Software Support Agreement	1,150	
					Intortel / ISI - Call Accounting Service Agreement	1,675	
					Xirrus Support Renewal - WiFi Network	-	
					WebRoot - Antivirus and Malware Protection	1,900	
					Microsoft Office 365 / Hosted Email (65 Users)	12,870	
					Dell - Server Extended Hardware Service Agreements	2,500	
					RS Technologies - DPS CAD A.L.E.I.R. Software & Support	300	
					ESI/Plumblin - Fixed Asset Support Agreement	600	
ARA	647000	20	10	00	Other Contractual Services-Terminal		99,640
					AirIT EASE Master Service Agreement	39,000	
					VMWare Support Contract EASE and Virtualization Project	6,000	
					ComNet Service Agreement	34,000	
					Schneider - Service / Support Agreement (CCTV, Security)	12,000	
					Pandora - Terminal Music	350	



GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY								
ASHEVILLE REGIONAL AIRPORT								
Information Technology								
BASIC OPERATING BUDGET								
FY 2016-2017								
Fund		ARA						
Department		Information Technology						
Department #		20						
Cost Center		00						
Source		00						262,682
Account Code					Description	Item	Summary	
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount	
					CrossMatch - Fingerprint Scanner Warranty	1,950		
					Bridgeway Solutions - ID BADGE Printer Service Agreement	840		
					AAAE - IET Training Terminals - Maintenance Agreement (4 Terminals)	5,500		
<b>Travel and Training</b>								
ARA	650000	20	00	00	Travel, Per Diem, Conference Registration		14,800	
					ACI - Business Information Technology Conference	2,800		
					Management Courses	4,000		
					ASIS Security Conference	2,800		
					ACI-BIT or Security Conference	2,800		
					Local Travel	2,400		
ARA	651000	20	00	00	Training & Education		5,950	
					NCLGISA: Winston-Salem, NC	800		
					NCLGISA: Wilmington, NC	800		
					Online IT Courses (Pluralsite)	600		
					BICSI Tech Training	600		
					CCNP Switching	350		
					DELL Tech Direct	1,500		
					Airport Collaboration	1,300		
<b>Communications and Freight</b>								
ARA	662000	20	00	00	Telecommunications		71,270	
					ERC Broadband - Primary Internet Circuit (50MB)	12,000		
					AT&T - Primary Voice Circuit (PRI)	7,900		
					Charter - Redundant Voice and Broadband Circuit (PRI + 10MB)	10,500		
					AT&T Long Distance	2,100		
					Charter - Cable TV	3,000		
					Cable TV - Tenant Use	-		
					Monthly Cell Phone Reimbursements for Staff	20,280		
					AT&T - Emergency Line at DPS	900		
					AT&T - Analog Lines for Fire Alarm Panels (Qty 8)	5,600		
					Verizon - Mobile Phones (Ops,DPS) 4G Jetpack (IT)	1,350		
					RCS Communications - Pagers (Qty: 1)	90		
					Sprint - Emergency Notification System	1,050		
					Cisco - IP Phones (Qty:6)	2,500		
					Cisco - Attendant Console Software (Qty:2)	4,000		
<b>Rentals and Leases</b>								
ARA	664000	20	00	00	Rentals and Leases		11,500	
					Administrative Offices Copier Lease	3,181		
					Maintenance Offices Copier Lease	3,181		
					DPS Offices Copier Lease	3,181		
					Guest Services Copier Lease	1,956		
<b>General Repairs and Maintenance</b>								
ARA	710000	20	00	00	General Repairs and Maintenance		14,750	
					Access Control/Security System Repairs and Maintenance	6,000		
					FIDS/GIDS/PA Repairs & Maintenance	2,100		
					Ceeco ADA Phone and Repairs	1,000		
					Crash Phone Upgrade and Repairs	2,750		
					Cisco Analog Line Converters	2,400		
					EASE Repairs and Maintenance	500		
<b>Operating Supplies</b>								
ARA	770300	20	00	00	Operating Supplies		31,200	
					Utility Software Updates	5,900		
					Operating Supplies	9,000		
					UPS Testing and Batteries (Client Computers)	600		
					Three UPS Units for Communication Closets	3,350		

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY							
ASHEVILLE REGIONAL AIRPORT							
Information Technology							
BASIC OPERATING BUDGET							
FY 2016-2017							
Fund	ARA						
Department	Information Technology						
Department #	20						
Cost Center	00						
Source	00						262,682
Account Code		Description				Item	Summary
Fund	Acct.	Sec.	C.C.	Source	Amount	Amount	
					Shipping	500	
					IT Inventory	3,000	
					Plotter Ink	1,200	
					Small Tools and Equipment	2,000	
					Apparel - Staff	400	
					Staff Mobile Phones and Accessories	5,250	
ARA	770300	20	10	00	Operating Supplies-Terminal		40,000
					EASE Bag Tag Stock, Boarding Pass Stock, Toner, Paper	40,000	
ARA	771000	20	00	00	Operating Furniture, Fixtures, Equipment and Software		90,520
					Greater than \$100 & up to \$5,000		
					Desktop (Rita)	1,375	
					Desktop (Laura)	1,375	
					Desktop (Hazel)	1,375	
					Desktop (Alex)	2,000	
					Desktop (David King)	2,000	
					Laptop (Suzie Baker)	2,500	
					Laptop (Shane)	2,900	
					Laptop (Ron)	2,400	
					Desktop (Daniella)	1,375	
					Desktop (Mike Foster)	1,375	
					Rugged Laptops (Patrol Vehicles)	15,000	
					Lt Office (Shared Personnel)	1,375	
					Desktop (Maint Shared Personnel)	1,250	
					Continuum - Access Control Server Software Upgrade	9,000	
					Video Recording Server for CCTV	15,500	
					AAAE - IET Training Workstations and Carrels	14,000	
					Adobe Creative Cloud (2 copies Full)	800	
					Adobe 12 Professional (1 Upgrades)	150	
					Windows 10 Upgrades ( 2 Upgrades)	400	
					Network Firewall	9,700	
					RS Technologies - ALIER CAD Custom Reports	1,800	
					Risevision	120	
					Office Furniture	1,800	
					AutoCad - Development and IT	950	
<b>Books, Publications, Subscriptions and Memberships</b>							
ARA	780100	20	00	00	Dues & Memberships		1,425
					CBT Nuggets Subscription	1,200	
					Experts-Exchange Subscription	225	
ARA	780500	20	00	00	Books, Publications, Compact Disks, Videos & Subscriptions		3,700
					Network Solutions - Domain Name Renewals	2,500	
					Books & Subscriptions	1,200	
<b>TOTAL OPERATING EXPENSES</b>							458,125
<b>SECTION TOTAL</b>							819,247

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
**Information Technology**  
 Fiscal Year 2016/2017  
 Variance Analysis

Acct #	Description	FY2016 Budget				FY2016 Estimated Actual				FY2015 Actual			FY 2014
		FY 2017 Budget	FY 2016 Budget	Increase/Decrease		FY 2016 Actual 4 Months	FY 2016 Estimate	Increase/Decrease		FY 2015 Actual	Increase/Decrease		FY 2014 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	262,682	258,471	4,211	1.63%	71,249	213,747	48,935	22.89%	218,596	44,086	20.17%	202,873
500016	Longevity	2,665	4,693	(2,028)	-43.21%	2,368	4,693	(2,028)	-43.21%	3,426	(761)	-22.21%	3,301
500020	Overtime	0	0	0	100%	0	0	0	100%	121	(121)	-100.00%	
500017	Medical Reimbursements	0	300	(300)	-100.00%	0	0	0	100%	100	(100)	-100.00%	100
500050	FICA Taxes	20,606	20,440	166	0.81%	5,582	16,746	3,860	23.05%	18,579	2,027	10.91%	15,591
500070	LGERS retirement	17,937	18,586	(649)	-3.49%	4,903	14,709	3,228	21.95%	16,861	1,076	6.38%	14,403
500080	401k	13,268	13,159	109	0.83%	3,681	11,043	2,225	20.15%	11,924	1,344	11.27%	10,166
500160	Medical	38,597	44,667	(6,070)	-13.59%	6,045	18,135	20,462	112.83%	35,068	3,529	10.06%	33,360
500260	Dental	2,274	2,448	(174)	-7.11%	456	1,368	906	66.23%	2,382	(108)	-4.53%	2,068
500360	Life Insurance	915	812	103	12.68%	185	555	360	64.86%	729	186	25.51%	607
500460	Disability	2,178	1,653	525	31.76%	409	1,227	951	77.51%	1,193	985	82.56%	1,084
	Total Benefits	95,775	102,065	(6,290)	-6.16%	21,261	63,783	31,992	50.16%	86,836	8,939	10.29%	77,379
	<b>Total Personal Services</b>	<b>361,122</b>	<b>365,229</b>	<b>(4,107)</b>	<b>-1.12%</b>	<b>94,878</b>	<b>282,223</b>	<b>78,899</b>	<b>27.96%</b>	<b>308,979</b>	<b>52,143</b>	<b>16.88%</b>	<b>283,553</b>
604000	Professional Services - General	7,000	3,000	4,000	133.33%	0	3,000	4,000	133.33%	447	6,553	1466.00%	5,796
604043	Website Maintenance	1,300	3,400	(2,100)	-61.76%	0	3,400	(2,100)	-61.76%	0	1,300	100%	3,100
644000	Computer Tech. Support	18,600	24,400	(5,800)	-23.77%	156	24,000	(5,400)	-22.50%	23,983	(5,383)	-22.45%	19,860
647000	Other Contractual Services	146,110	132,549	13,561	10.23%	30,856	115,500	30,610	26.50%	111,704	34,406	30.80%	114,311
650000	Travel, Per Diem, Conference Registration	14,800	12,200	2,600	21.31%	2,429	11,800	3,000	25.42%	9,264	5,536	59.76%	11,764
651000	Training & Education	5,950	4,500	1,450	32.22%	1,234	4,200	1,750	41.67%	1,297	4,653	358.75%	1,151
662000	Telecommunications	71,270	64,698	6,572	10.16%	29,935	89,805	(18,535)	-20.64%	74,903	(3,633)	-4.85%	61,566
664000	Rentals and Leases	11,500	11,500	(0)	0.00%	3,729	11,187	313	2.80%	11,267	233	2.07%	11,375
710000	General Repairs and Maintenance	14,750	12,150	2,600	21.40%	5,314	12,000	2,750	22.92%	25,355	(10,605)	-41.83%	10,856
770300	Operating Supplies	71,200	61,593	9,607	15.60%	10,221	55,000	16,200	29.45%	34,065	37,135	109.01%	31,197
771000	Operating Furniture, Fixtures and Equipment	90,520	26,500	64,020	241.58%	24,076	26,500	64,020	241.58%	17,661	72,859	412.54%	12,141
780100	Dues & Memberships	1,425	1,045	380	36.36%	150	1,045	380	36.36%	1,390	35	2.52%	415
780500	Books & Publications	3,700	4,000	(300)	-7.50%	581	4,000	(300)	-7.50%	1,805	1,895	104.99%	1,878
	<b>Total Services &amp; Mat'ls.</b>	<b>458,125</b>	<b>361,535</b>	<b>96,590</b>	<b>26.72%</b>	<b>108,681</b>	<b>361,437</b>	<b>96,688</b>	<b>26.75%</b>	<b>313,141</b>	<b>144,984</b>	<b>46.30%</b>	<b>285,410</b>
	<b>Department Total</b>	<b>819,247</b>	<b>726,764</b>	<b>92,483</b>	<b>12.73%</b>	<b>203,559</b>	<b>643,660</b>	<b>175,587</b>	<b>27.28%</b>	<b>622,120</b>	<b>197,127</b>	<b>31.69%</b>	<b>568,963</b>

Comments:

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY								
ASHEVILLE REGIONAL AIRPORT								
Marketing & Public Relations								
BASIC OPERATING BUDGET								
FY 2016-2017								
Fund		ARA						
Department	Marketing & Public Relations							
Department #	30							
Cost Center	00							
Source	00							
							144,716	
Account Code					Description	Item	Summary	
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount	
<b>PERSONNEL SERVICES</b>								
ARA	500000	30	00	00	Salaries	144,718	144,718	
ARA	500016	30	00	00	Longevity	2,063	2,063	
ARA	500020	30	00	00	Overtime	-	-	
Benefits:								
ARA	500017	30	00	00	Medical Reimbursements	-	53,754	
ARA	500050	30	00	00	FICA Taxes	11,559		
ARA	500070	30	00	00	LGERS retirement	9,923		
ARA	500080	30	00	00	401k	7,340		
ARA	500160	30	00	00	Medical	21,746		
ARA	500260	30	00	00	Dental	1,555		
ARA	500360	30	00	00	Life Insurance	475		
ARA	500460	30	00	00	Disability	1,156		
<b>TOTAL PERSONNEL SERVICES</b>								200,535
<b>OPERATING EXPENSES</b>								
<b>Professional Services</b>								
ARA	604000	30	00	00	Professional Services - General		15,000	
					Air service development consulting - route analysis	15,000		
ARA	604016	30	00	00	Artwork and Creative Production		21,000	
					Creative production (tv, radio, pr videos, digital collateral, ot	9,000		
					Website updates (flight schedules & interactive forms)	12,000		
ARA	604017	30	00	00	Surveys, Reports & Data		1,000	
					Internal marketing surveys - process, supplies, incentives	1,000		
<b>Travel and Training</b>								
ARA	650000	30	00	00	Travel, Per Diem, Conference Registration		20,400	
					ACI Marketing conference - Nov 2016	2,200		
					ACI Jumpstart conference - June 2017	2,200		
					NCAA meetings and annual conference	2,300		
					Marketing conference - Alex - MarCom - Nov 2016	2,200		
					Allegiant Air annual meeting - April 2017	2,000		
					Airline meeting travel expenses	1,800		
					Roundtables - Sabre, Seabury, Ailevon, etc. (We are hosting	-		
					AAAE Conference	2,500		
					AAAE - SE Chapter Annual meeting -Knoxville, May 2017	1,600		
					Local travel - Tina	3,600		
ARA	651000	30	00	00	Training & Education		-	
					Professional development courses	-		
<b>General Repairs and Maintenance</b>								
ARA	710000	30	00	00	General Repairs and Maintenance		200	
					Piano tuning	200		
<b>Printing &amp; Binding</b>								
ARA	730000	30	00	00	Printing & Binding		6,800	
					Miscellaneous projects - annual report, brochures, etc.	2,800		

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**  
**ASHEVILLE REGIONAL AIRPORT**  
**Marketing & Public Relations**  
**BASIC OPERATING BUDGET**  
**FY 2016-2017**

Fund		ARA										
Department	Marketing & Public Relations											
Department #	30											
Cost Center	00											
Source	00											
											144,716	
Account Code			Description					Item	Summary			
Fund	Acct.	Sec.	C.C.	Source			Amount	Amount				
						In-terminal displays & PR materials	4,000					
ARA	730001	30	00	00	Banners			1,500				
					Updated banners		1,500					
<b>Promotional Activities</b>												
ARA	740005	30	00	00	Radio			12,000				
					Misc. radio		12,000					
ARA	740010	30	00	00	Billboards			32,500				
					Billboard leases (outdoor, cinema screens, etc.)		30,000					
					Production costs		2,500					
ARA	740015	30	00	00	Print			15,100				
					AVL - CVB Asheville Magazine - Journal Communications		2,100					
					Magazines & newspapers		13,000					
ARA	740020	30	00	00	TV			58,000				
					Network - WLOS, WSPA, WYFF, FOX		48,000					
					Charter cable		10,000					
ARA	740030	30	00	00	Telephone Book			-				
					Yellow Book		-					
ARA	740040	30	00	00	Web Advertising			42,440				
					Per click & display advertising		38,000					
					Business to business marketing via email/web/Constant Contact		1,440					
					Social media advertising/contesting		3,000					
ARA	740050	30	00	00	Air Service Development			20,000				
					Roundtable host and misc ASD costs		20,000					
ARA	740100	30	00	00	Other Promotional Events/Sponsorships			11,000				
					Flyaways		6,000					
					Corp traveler loyalty program - internal process		5,000					
ARA	740101	30	00	00	Community Events/Exhibits/Sponsorships			38,000				
					Sponsorships/events (misc - DTA5, FRP, Tourists, other)		23,000					
					Henderson Chamber sponsorships		5,000					
					Asheville Chamber sponsorships - including \$4,500 for 5x5		8,500					
					Customer appreciation events in terminal		1,500					
ARA	740115	30	00	00	Employee/Tenant Appreciation			1,950				
					Tenant prizes for holiday décor contest		250					
					Tenant lunch		1,700					
<b>Operating Supplies</b>												
ARA	770301	30	00	00	Art Program Supplies			1,000				
					Supplies, promotional materials		1,000					
ARA	770305	30	00	00	Promotional Items			13,000				
					Small items/large quantities - general & events		2,500					
					DTA5 promo items - 5 events		2,500					
					Carolina West		1,000					
					Apparel - promotional		3,000					
					Apparel - staff - restock		1,500					
					Large items / small quantities		2,500					
ARA	770310	30	00	00	Holiday Decorations			5,000				
					Decorations - replacement lights, supplies		5,000					

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**  
**ASHEVILLE REGIONAL AIRPORT**  
**Marketing & Public Relations**  
**BASIC OPERATING BUDGET**  
**FY 2016-2017**

Fund		ARA									
Department	Marketing & Public Relations										
Department #		30									
Cost Center		00									
Source		00								144,716	
Account Code						Description	Item	Summary			
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount				
ARA	771000	30	00	00	Operating Furniture, Fixtures, Equipment and Software Greater than \$100 & up to \$5,000		5,000				
					8x8 stage for passenger appreciation events	1,750					
					Skirting for stage	400					
					Camera lens - needed for professional quality photos for wel	1,000					
					Display cabinet for admin reception area	500					
					New pots for plants in terminal (matching)	1,200					
					Prize wheel	150					
					<b>Books, Publications, Subscriptions and Memberships</b>						
ARA	780100	30	00	00	Dues & Memberships		4,477				
					Asheville Chamber	702					
					Haywood Chamber	580					
					Hendersonville Chamber	495					
					Jackson Chamber	210					
					Madison Chamber	300					
					McDowell Chamber	205					
					Mitchell County Chamber	350					
					Polk Chamber	375					
					Rutherford Chamber	250					
					Transylvania/Brevard Chamber	375					
					Yancey Chamber	280					
					AAAE	275					
					SEC AAEE	35					
					NCAA	45					
ARA	780500	30	00	00	Books, Publications, Compact Disks, Videos & Subscriptions		975				
					Photos - royalty free	500					
					Citizen-Times subscription	250					
					Times-News subscription	225					
<b>TOTAL OPERATING EXPENSES</b>							<b>326,342</b>				
<b>SECTION TOTAL</b>							<b>526,877</b>				

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**  
**Marketing & Public Relations**  
**Fiscal Year 2016/2017**  
**Variance Analysis**

Acct #	Description	FY2016 Budget				FY2016 Estimated Actual				FY2015 Actual			FY 2014
		FY 2017 Budget	FY 2016 Budget	Increase/Decrease		FY 2016 4 Months	FY 2016 Estimate	Increase/Decrease		FY 2015 Actual	Increase/Decrease		FY 2014 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	144,718	144,716	2	0.00%	48,038	144,114	604	0.42%	134,238	10,480	7.81%	115,984
500016	Longevity	2,063	1,890	173	9.15%	1,935	1,935	128	6.61%	0	2,063	100%	0
500020	Overtime	0	500	(500)	-100.00%	0	0	0	100%	0	0	100%	0
500017	Medical Reimbursements	0	200	(200)	-100.00%	0	200	(200)	-100.00%	0	0	100%	100
500050	FICA Taxes	11,559	11,545	14	0.12%	3,844	11,532	27	0.23%	10,011	1,548	15.46%	8,894
500070	LGERS retirement	9,923	10,343	(420)	-4.06%	3,367	10,101	(178)	-1.76%	9,155	768	8.39%	8,008
500080	401k	7,340	7,330	10	0.14%	2,499	7,497	(157)	-2.09%	6,474	866	13.38%	5,664
500160	Medical	21,746	21,604	142	0.66%	5,689	17,067	4,679	27.42%	16,727	5,019	30.01%	15,169
500260	Dental	1,555	1,414	141	9.97%	469	1,407	148	10.52%	1,383	172	12.44%	1,231
500360	Life Insurance	475	432	43	9.95%	144	432	43	9.95%	421	54	12.83%	321
500460	Disability	1,156	1,051	105	9.99%	350	1,050	106	10.10%	777	379	48.78%	569
	Total Benefits	53,754	53,919	(165)	-0.31%	16,362	49,286	4,468	9.07%	44,948	8,806	19.59%	39,956
	<b>Total Personal Services</b>	<b>200,535</b>	<b>201,025</b>	<b>(490)</b>	<b>-0.24%</b>	<b>66,335</b>	<b>195,335</b>	<b>5,200</b>	<b>2.66%</b>	<b>179,186</b>	<b>21,349</b>	<b>11.91%</b>	<b>155,940</b>
604000	Professional Services - General	15,000	12,000	3,000	25.00%	0	15,000	0	0.00%	0	15,000	100%	0
604016	Artwork and Creative Production	21,000	24,281	(3,281)	-13.51%	12,403	26,781	(5,781)	-21.59%	17,076	3,924	22.98%	17,781
604017	Surveys, Reports & Data	1,000	14,300	(13,300)	-93.01%	8,713	14,300	(13,300)	-93.01%	3,200	(2,200)	-68.75%	6,391
650000	Travel, Per Diem, Conference Registration	20,400	19,000	1,400	7.37%	5,772	19,000	1,400	7.37%	10,929	9,471	86.66%	12,245
651000	Training & Education	0	250	(250)	-100.00%	0	0	0	100%	86	(86)	-100.00%	320
710000	General Repairs and Maintenance	200	400	(200)	-50.00%	0	200	0	0.00%	125	75	60.00%	0
730000	Printing & Binding	6,800	4,800	2,000	41.67%	3,245	5,000	1,800	36.00%	5,592	1,208	21.60%	3,952
730001	Banners	1,500	2,000	(500)	-25.00%	176	2,000	(500)	-25.00%	577	923	159.97%	2,181
740005	Radio	12,000	12,000	0	0.00%	0	12,000	0	0.00%	14,019	(2,019)	-14.40%	18,654
740010	Billboards	32,500	32,500	0	0.00%	3,000	30,000	2,500	8.33%	32,150	350	1.09%	35,770
740015	Print	15,100	15,100	0	0.00%	2,890	15,100	0	0.00%	15,683	(583)	-3.72%	18,861
740020	TV	58,000	68,290	(10,290)	-15.07%	17,140	66,390	(8,390)	-12.64%	44,830	13,170	29.38%	62,900
740030	Telephone Book	0	300	(300)	-100.00%	0	0	0	100%	298	(298)	-100.00%	900
740040	Web Advertising	42,440	50,895	(8,455)	-16.61%	10,733	49,895	(7,455)	-14.94%	40,568	1,872	4.61%	38,219
740050	Air Service Development	20,000	750	19,250	2566.67%	0	500	19,500	3900.00%	369	19,631	5320.05%	507
740100	Promotional Events/Sponsorships	11,000	16,000	(5,000)	-31.25%	3,725	14,000	(3,000)	-21.43%	12,588	(1,588)	-12.62%	17,819
740101	Other Community Events/Exhibits/Sponsorship	38,000	68,000	(30,000)	-44.12%	9,876	44,000	(6,000)	-13.64%	22,689	15,311	67.48%	41,931
740115	Employee/Tenant Appreciation	1,950	1,700	250	14.71%	221	1,700	250	14.71%	1,707	243	14.24%	1,618
770301	Art Program	1,000	2,500	(1,500)	-60.00%	350	1,100	(100)	-9.09%	782	218	27.88%	1,063
770305	Promotional Items	13,000	15,800	(2,800)	-17.72%	2,814	15,800	(2,800)	-17.72%	10,175	2,825	27.76%	9,614
770310	Holiday Decorations	5,000	500	4,500	900.00%	112	500	4,500	900.00%	4,616	384	8.32%	7,282
771000	Operating Furniture, Fixtures and Equipment	5,000	4,100	900	21.95%	3,474	4,100	900	21.95%	97	4,903	5054.64%	874
780100	Dues & Memberships	4,477	4,687	(210)	-4.48%	389	4,500	(23)	-0.51%	5,035	(558)	-11.08%	4,565
780500	Books & Publications	975	775	200	25.81%	211	775	200	25.81%	365	610	167.12%	359
	<b>Total Services &amp; Mat'ls.</b>	<b>326,342</b>	<b>370,928</b>	<b>(44,586)</b>	<b>-12.02%</b>	<b>85,244</b>	<b>342,641</b>	<b>(16,299)</b>	<b>-4.76%</b>	<b>243,556</b>	<b>82,786</b>	<b>33.99%</b>	<b>303,806</b>
	<b>Department Total</b>	<b>526,877</b>	<b>571,953</b>	<b>(45,076)</b>	<b>-7.88%</b>	<b>151,579</b>	<b>537,976</b>	<b>(11,099)</b>	<b>-2.06%</b>	<b>422,742</b>	<b>104,135</b>	<b>24.63%</b>	<b>459,746</b>

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**  
**ASHEVILLE REGIONAL AIRPORT**  
**Operations**  
**BASIC OPERATING BUDGET**  
**FY 2016-2017**

Fund	ARA								
Department	Operations								
Department #	40								
Cost Center	00								
Source	00								1,026,320
<b>Account Code</b>					<b>Description</b>	<b>Item</b>	<b>Summary</b>		
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount		
<b>PERSONNEL SERVICES</b>									
ARA	500000	40	10	00	Salaries	1,067,945	1,067,945		
ARA	500016	40	10	00	Longevity	20,360	20,360		
ARA	500020	40	10	00	Overtime	32,000	32,000		
					Benefits:				
ARA	500017	40	10	00	Medical Reimbursements	-	554,343		
ARA	500050	40	10	00	FICA Taxes	86,798			
ARA	500070	40	10	00	LGERS retirement	75,598			
ARA	500080	40	10	00	401k	55,916			
ARA	500160	40	10	00	Medical	304,640			
ARA	500260	40	10	00	Dental	17,833			
ARA	500360	40	10	00	Life Insurance	4,529			
ARA	500460	40	10	00	Disability	9,029			
<b>TOTAL PERSONNEL SERVICES</b>								1,674,648	
<b>OPERATING EXPENSES</b>									
					<b>Professional Services</b>				
ARA	641000	40	10	00	Temporary Help		87,000		
					Temporary Help	87,000			
					<b>Contractual Services</b>				
ARA	645000	40	60	00	Landscaping		9,420		
					RAC Contract	9,420			
ARA	646500	40	80	00	Parking Management Contract		412,741		
					Payroll, Benefits & Operating Expenses	344,636			
					Management Fee	68,105			
ARA	646600	40	80	00	Parking Management Shuttle		150,000		
					Payroll & Benefits	150,000			
ARA	647000	40	10	00	Other Contractual Services		71,968		
					Automatic Door Contract	6,800			
					Uniform Cleaning & Mats (Maintenance & Janitorial)	16,000			
					Loading Bridge Maintenance Contract	4,100			
					Load Bank Generator Test	3,200			
					State & NCDOL Inspections	1,000			
					Fire Sprinkler Inspections/Backflow/Halation/Crane	4,300			
					Waste Removal & Recycling	13,285			
					RAC Waste Removal and Recycling	4,500			
					Pest Control	1,750			
					RAC Pest Control	533			
					Wildlife Program	12,000			
					Lobby Plants	4,500			
ARA	700100	40	10	00	Elevator Maintenance Contract		2,280		
					Elevator Maintenance Contract	2,280			
ARA	700200	40	10	00	Fire Alarm Systems Contract		15,500		
					Fire Alarm Systems-Infinity & Monitoring fees	1,000			



**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**  
**ASHEVILLE REGIONAL AIRPORT**  
**Operations**  
**BASIC OPERATING BUDGET**  
**FY 2016-2017**

								1,026,320
<b>Account Code</b>		<b>Description</b>					<b>Item</b>	<b>Summary</b>
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount	
Fund		ARA						
Department		Operations						
Department #		40						
Cost Center		00						
Source		00						
							1,026,320	
<b>Fire Alarm Systems-Simplex</b>								
							14,500	
<b>Travel and Training</b>								
ARA	650000	40	10	00	Travel, Per Diem, Conference Registration		10,900	
							1,000	
							800	
							2,500	
							4,200	
							2,400	
ARA	651000	40	10	00	Training & Education		2,000	
							500	
							1,500	
<b>Utility Services</b>								
ARA	681000	40	20	00	Electricity TA8918 Terminal 208		144,264	
							144,264	
ARA	681500	40	20	00	Electricity TH4698 Landside Restaurant & GRAA Storage areas		21,667	
							4,943	
							16,724	
ARA	682500	40	20	00	Electricity TH4217 DPS Bldg Old		1,000	
							1,000	
ARA	689400	40	20	10	Electricity TR2714 DPS Bldg New		17,000	
							17,000	
ARA	683000	40	20	00	Electricity TK0203 Maint Bldgs		12,600	
							12,600	
ARA	683500	40	20	00	Electricity W10456 Vgate-8AW		430	
							430	
ARA	684000	40	20	00	Electricity S93746 GA Sewer Lift		775	
							775	
ARA	685600	40	20	00	Electricity TF3027 480V TAFRDP		130,891	
							130,891	
ARA	686000	40	20	00	Electricity YK5320 Cargo Bldg		-	
							-	
ARA	688500	40	60	00	Electricity RAC CAM S83383		14,000	
							14,000	
ARA	689000	40	80	00	Electricity TH6583 WBW St Light		5,060	
							5,060	
ARA	689200	40	80	00	Electricity YT5631 LowerOverflow		2,033	
							2,033	
ARA	689300	40	20	00	Electricity Lav Cart Dump Station		-	
							-	
ARA	690000	40	10	00	Nat Gas 635822 Terminal		24,454	
							24,454	
ARA	691500	40	20	00	Nat Gas 568135 Operations Office Bldg A (East)		11,586	
							11,586	
ARA	692000	40	20	00	Nat Gas 446155 Main Bldg B (West)		6,031	
							6,031	

GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY							
ASHEVILLE REGIONAL AIRPORT							
Operations							
BASIC OPERATING BUDGET							
FY 2016-2017							
Fund		ARA					
Department	Operations						
Department #	40						
Cost Center	00						
Source	00						1,026,320
Account Code			Description			Item	Summary
Fund	Acct.	Sec.	C.C.	Source		Amount	Amount
ARA	692500	40	20	00	Nat Gas 384909 DPS Bldg Old		2,060
					43 Terminal Dr (2-1981-0440-0092)	2,060	
ARA	690300	40	20	00	Nat Gas 508999/509070 DPS Bldg New		7,000
					136 Wright Brothers Way (2-2101-0054-6510)	7,000	
ARA	695000	40	10	00	Water 11946022/11946024 Term		32,000
					61 Terminal Dr (2111887-1140018)	32,000	
ARA	695100	40	20	00	Water - Deicing Truck Water Station		2,000
					61 Terminal Dr	2,000	
ARA	695500	40	00	00	Water 47313873 Maint Bldg A E		-
					15 Aviation Way (2111879-1339978)	-	
ARA	696000	40	20	00	Water 11703893 Public Saf Bldg-Old		250
					43 Terminal Dr (2111883-1139998)	250	
ARA	697600	40	20	00	Water 102059 Public Saf Bldg-New		4,800
					136 Wright Brothers Way (1264268/139442887)	4,800	
ARA	696500	40	20	00	Water 12439009 Air Cargo Bldg		-
					41 Terminal Dr (2111885-1140008)	-	
ARA	697500	40	20	00	Water 11459507/70162311 New Maint Bldg (East)		2,833
					15 Aviation Way (2111887-1580708)	2,833	
ARA	698000	40	60	00	Water 11946005/70182576 RAC		19,570
					65 Rental Car Dr (2293169-1587918)	19,570	
ARA	698500	40	80	00	Water 1013844 Toll Plaza Office		1,431
					70 Terminal Dr	1,431	
<b>General Repairs and Maintenance</b>							
ARA	710100	40	10	00	Terminal, Buildings and Grounds		155,000
					Terminal, Building & Grounds General Repairs	22,500	
					Door Hardware	4,500	
					Forbo Replacement	4,000	
					Terminal & Grounds Lighting Fixtures and bulbs	12,000	
					Baggage Belts	5,000	
					Equipment Rental	6,500	
					Roofing Maintenance	5,000	
					HVAC Repairs	11,000	
					Signs	8,000	
					Lime, Fertilizer, Mulch & Plants	13,000	
					Loading Bridges, PC Air/GPU's	13,000	
					RAC Light Poles, Fencing, Backflow/Fire Line & Building	12,000	
					Light Poles, Fencing.	5,000	
					Crosswalk Sealing (1)	7,500	
					Sewer Cleanout & Repair	3,000	
					Pavement Maintenance Program	13,000	
					Rental Homes, Advantage West, DPS, CAP, & WNC Building	10,000	
ARA	710200	40	20	00	Vehicles and Heavy Equipment		69,500
					Airfield Vehicles & Heavy Equipment	50,000	
					Landside Vehicles & Heavy Equipment	15,000	
					Authority Vehicle Tax & Tags	4,500	

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**

**ASHEVILLE REGIONAL AIRPORT**

**Operations**

**BASIC OPERATING BUDGET**

**FY 2016-2017**

Account Code								Description	Item	Summary
Fund	Acct.	Sec.	C.C.	Source				Amount	Amount	
Fund		ARA								
Department		Operations								
Department #		40								
Cost Center		00								
Source		00							1,026,320	
ARA	710300	40	20	00	Airport and Airfield Equipment				18,000	
					Airfield Lighting, Runway Painting, & Electrical Vault			18,000		
					<b>Printing &amp; Binding</b>					
ARA	730000	40	10	00	Printing & Binding				1,500	
					Printing & Binding, Forms/Permits/			1,500		
					<b>Promotional Activities</b>					
ARA	740115	40	10	00	Employee/Tenant Appreciation				600	
					Employee/Conference Hosting/Snow Team Food			600		
					<b>Operating Supplies</b>					
ARA	770100	40	10	00	Vehicle Fuel				38,000	
					Vehicle Fuel			38,000		
ARA	770200	40	10	00	Shop Supplies				3,000	
					Shop Supplies			3,000		
ARA	770300	40	10	00	Operations Supplies				13,000	
					Operating Supplies			3,000		
					Finger Print/Badging			10,000		
ARA	770400	40	10	00	Chemicals & Safety				74,600	
					Chemicals & Safety			4,100		
					De-icing Chemicals			68,000		
					Safety Program Supplies			2,500		
ARA	770500	40	10	00	Small Tools and Equipment				7,000	
					Small Tools & Equipment			7,000		
ARA	770600	40	10	00	Custodial Supplies				19,000	
					Cleaning Supplies/Mop Heads/Trash Can Liners etc.			19,000		
ARA	770650	40	10	00	Custodial Consumables				41,000	
					Soap/Paper Towels/Toilet Paper/Seat Covers			41,000		
ARA	771000	40	10	00	Operating Furniture, Fixtures, Equipment and Software				2,500	
					Greater than \$100 & up to \$5,000			2,500		
ARA	771500	40	10	00	Uniforms				2,500	
					Employee Shoe Allowance			1,000		
					Winter Weather Gear			1,100		
					Prescription Safety Glasses			400		
					<b>Books, Publications, Subscriptions and Memberships</b>					
ARA	780100	40	10	00	Dues & Memberships				1,900	
					AAAE-5			1,375		
					SEC-7			245		
					NCAA Annual Dues 7			280		
ARA	780500	40	10	00	Books, Publications, Compact Disks, Videos & Subscriptions				500	
								500		
ARA	780503	40	10	00	Licenses & Certifications				660	
					CDL Licenses			500		
					NC Fire Sprinkler Licenses			160		
<b>TOTAL OPERATING EXPENSES</b>									1,673,804	
<b>SECTION TOTAL</b>									3,348,452	

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**  
**Operations**  
**Fiscal Year 2016/2017**  
**Variance Analysis**

Acct #	Description	FY2016 Budget				FY2016 Estimated Actual				FY2015 Actual			FY 2014
		FY 2017 Budget	FY 2016 Budget	Increase/Decrease		FY 2016 Actual 4 Months	FY 2016 Estimate	Increase/Decrease		FY 2015 Actual	Increase/Decrease		FY 2014 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	1,067,945	1,020,538	47,407	4.65%	345,114	1,070,759	(2,814)	-0.26%	952,058	115,887	12.17%	901,750
500016	Longevity	20,360	21,494	(1,134)	-5.28%	6,409	21,494	(1,134)	-5.28%	19,393	967	4.99%	17,555
500020	Overtime	32,000	30,000	2,000	6.67%	8,409	25,227	6,773	26.85%	38,914	(6,914)	-17.77%	29,776
500017	Medical Reimbursements	0	400	(400)	-100.00%	0	0	0	100%	300	(300)	-100.00%	400
500050	FICA Taxes	86,798	83,047	3,751	4.52%	26,296	81,598	5,200	6.37%	74,128	12,670	17.09%	69,804
500070	LGERS retirement	75,598	75,680	(82)	-0.11%	24,250	75,145	453	0.60%	71,025	4,573	6.44%	65,974
500080	401k	55,916	53,602	2,314	4.32%	17,892	55,446	470	0.85%	50,171	5,745	11.45%	46,657
500160	Medical	304,640	305,323	(683)	-0.22%	72,337	222,623	82,017	36.84%	225,313	79,327	35.21%	232,665
500260	Dental	17,833	16,460	1,373	8.34%	4,958	15,154	2,679	17.68%	14,655	3,178	21.69%	14,460
500360	Life Insurance	4,529	3,916	613	15.65%	1,235	3,821	708	18.53%	3,737	792	21.19%	3,357
500460	Disability	9,029	6,633	2,396	36.12%	2,546	7,952	1,077	13.54%	5,721	3,308	57.82%	5,377
	Total Benefits	554,343	545,061	9,282	1.70%	149,514	461,739	92,604	20.06%	445,050	109,293	24.56%	438,694
	<b>Total Personal Services</b>	<b>1,674,648</b>	<b>1,617,093</b>	<b>57,555</b>	<b>3.56%</b>	<b>509,446</b>	<b>1,579,219</b>	<b>95,429</b>	<b>6.04%</b>	<b>1,455,415</b>	<b>219,233</b>	<b>15.06%</b>	<b>1,387,775</b>
641000	Temporary Help	87,000	85,000	2,000	2.35%	27,563	82,689	4,311	5.21%	106,806	(19,806)	-18.54%	68,834
645000	Landscaping	9,420	9,420	0	0.00%	3,140	9,420	0	0.00%	9,420	0	0.00%	9,420
646500	Parking Management Contract	412,741	400,720	12,021	3.00%	139,973	400,720	12,021	3.00%	357,459	55,282	15.47%	372,970
646600	Parking Management - Shuttle	150,000	125,000	25,000	20.00%	0	125,000	25,000	20.00%	0	0	0.00%	0
647000	Other Contractual Services	71,968	72,668	(700)	-0.96%	22,203	70,000	1,968	2.81%	63,682	8,286	13.01%	53,250
700100	Elevator Maintenance Contract	2,280	2,280	0	0.00%	0	2,280	0	0.00%	3,316	(1,036)	-31.24%	4,223
700200	Fire Alarm Systems Contract	15,500	15,500	0	0.00%	8,049	15,500	0	0.00%	14,314	1,186	8.29%	14,305
650000	Travel, Per Diem, Conference Registration	10,900	13,100	(2,200)	-16.79%	2,082	13,000	(2,100)	-16.15%	6,074	4,826	79.45%	15,591
651000	Training & Education	2,000	8,000	(6,000)	-75.00%	4,107	8,000	(6,000)	-75.00%	5,448	(3,448)	-63.29%	989
681000	Electricity TA8918 Terminal 208	144,264	140,062	4,202	3.00%	61,297	160,000	(15,736)	-9.84%	136,364	7,900	5.79%	132,324
681500	Electricity TH4698 Restaurant	21,667	21,667	0	0.00%	1,685	5,055	16,612	328.63%	4,911	16,756	341.19%	4,564
682100	Electricity TJ0142 Adv West	0	0	0	0.00%	535	535	0	0.00%	0	0	0.00%	0
682500	Electricity TD0460 DPS Bldg-Old	1,000	4,200	(3,200)	-76.19%	919	2,757	(1,757)	-63.73%	4,443	(3,443)	-77.49%	9,828
689400	Electricity TR2714 ARFF Facility	17,000	23,600	(6,600)	-27.97%	6,363	19,089	(2,089)	-10.94%	19,030	(2,030)	-10.67%	0
683000	Electricity TF6197 Maint Bldg	12,600	12,233	367	3.00%	4,394	13,182	(582)	-4.42%	12,114	486	4.01%	11,700
683500	Electricity W10456 Vgate-8AW	430	414	16	3.86%	122	366	64	17.49%	384	46	11.98%	389
684000	Electricity S93746 GA Sewer Lift	775	775	0	0.00%	188	580	195	33.62%	691	84	12.16%	765
685600	Electricity TF3027 480V TAFRDP	130,891	130,891	0	0.00%	35,818	120,000	10,891	9.08%	125,717	5,174	4.12%	124,586
686000	Electricity YK5320 Cargo Bldg	0	801	(801)	-100.00%	684	684	(684)	-100.00%	1,005	(1,005)	-100.00%	536
688500	Electricity RAC CAM S83383	14,000	14,000	0	0.00%	4,298	13,294	706	5.31%	13,150	850	6.46%	13,708
689000	Electricity TH6583 WBW St Light	5,060	4,913	147	2.99%	1,993	6,000	(940)	-15.67%	4,580	480	10.48%	5,133
689200	Electricity YT5631 Lower Overflow	2,033	1,974	59	2.99%	944	2,900	(867)	-29.90%	2,277	(244)	-10.72%	1,361
689300	Electricity SA3067 Lav Cart	0	0	0	100%	0	0	0	100%	(149)	149	-100.00%	418
690000	Natural Gas 635822 Terminal	24,454	24,454	0	0.00%	1,775	24,000	454	1.89%	20,973	3,481	16.60%	24,418
690100	Natural Gas 199606 Adv West	0	0	0	0.00%	75	189	0	0.00%	0	0	0.00%	0
691500	Natural Gas 568135 Operations	11,586	11,249	337	3.00%	527	11,200	386	3.45%	10,179	1,407	13.82%	10,726
692000	Natural Gas 446155 Main Bldg A West	6,031	5,855	176	3.01%	275	5,800	231	3.98%	4,945	1,086	21.96%	5,579
692500	Natural Gas 384909 DPS Bldg-Old	2,060	2,000	60	3.00%	94	2,000	60	3.00%	2,679	(619)	-23.11%	2,798
690300	Natural Gas 580999/509070 DPS Bldg-New	7,000	7,000	0	0.00%	361	7,000	0	0.00%	3,852	3,148	81.72%	0
695000	Water 70185431/70185433 Term	32,000	32,000	0	0.00%	8,798	32,000	0	0.00%	23,613	8,387	35.52%	33,883
695100	Water - Deicing Truck Water Station	2,000	0	2,000	100%	0	0	2,000	100%	0	2,000	100%	0
695500	Water 12439005 Adv West	0	0	0	100%	110	566	(566)	-100.00%	0	0	100%	0
696000	Water 37667083 Public Saf Bldg-Old	250	250	0	0.00%	195	585	(335)	-57.26%	551	(301)	-54.63%	731
697600	Water 1264268/139442887 DPS-New	4,800	4,800	0	0.00%	1,498	4,800	0	0.00%	6,190	(1,390)	-22.46%	0
696500	Water 83562624 Air Cargo Bldg	0	150	(150)	-100.00%	112	347	(347)	-100.00%	138	(138)	-100.00%	88
697500	Water 70162311 New Maint Bldg	2,833	2,750	83	3.02%	877	2,750	83	3.02%	2,604	229	8.79%	2,666
698000	Water 70182576/70182577 RAC	19,570	19,000	570	3.00%	6,464	19,000	570	3.00%	15,557	4,013	25.80%	16,768

Acct #	Description	FY2016 Budget				FY2016 Estimated Actual				FY2015 Actual			FY 2014
		FY 2017 Budget	FY 2016 Budget	Increase/Decrease		FY 2016 al 4 Months	FY 2016 Estimate	Increase/Decrease		FY 2015 Actual	Increase/Decrease		FY 2014 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
698500	Water 1013844 Toll Plaza Office	1,431	1,389	42	3.02%	0	0	1,431	100%	0	1,431	100%	0
710100	Terminal, Buildings and Grounds	155,000	157,000	(2,000)	-1.27%	46,042	157,000	(2,000)	-1.27%	144,173	10,827	7.51%	89,828
710200	Vehicles and Heavy Equipment	69,500	68,451	1,049	1.53%	15,947	68,000	1,500	2.21%	66,730	2,770	4.15%	55,639
710300	Airport and Airfield Equipment	18,000	18,000	0	0.00%	3,850	18,000	0	0.00%	17,991	9	0.05%	6,087
730000	Printing & Binding	1,500	1,500	0	0.00%	469	1,500	0	0.00%	1,810	(310)	-17.13%	1,481
740115	Employee/Tenant Appreciation	600	500	100	20.00%	0	500	100	20.00%	584	16	2.74%	312
770100	Vehicle Fuel	38,000	38,000	0	0.00%	9,468	32,500	5,500	16.92%	35,146	2,854	8.12%	37,416
770200	Shop Supplies	3,000	4,000	(1,000)	-25.00%	832	4,000	(1,000)	-25.00%	1,175	1,825	155.32%	3,388
770300	Operating Supplies	13,000	18,690	(5,690)	-30.44%	3,060	16,000	(3,000)	-18.75%	9,539	3,461	36.28%	15,570
770400	Chemicals & Safety	74,600	72,100	2,500	3.47%	913	72,000	2,600	3.61%	37,320	37,280	99.89%	38,984
770500	Small Tools and Equipment	7,000	7,500	(500)	-6.67%	2,020	7,200	(200)	-2.78%	6,857	143	2.09%	6,527
770600	Custodial Supplies	19,000	18,000	1,000	5.56%	9,510	18,000	1,000	5.56%	18,629	371	1.99%	19,158
770650	Custodial Consumables	41,000	36,000	5,000	13.89%	15,513	35,996	5,004	13.90%	29,273	11,727	40.06%	27,500
771000	Operating Furniture, Fixtures and Equipment	2,500	1,500	1,000	66.67%	0	1,500	1,000	66.67%	2,766	(266)	-9.62%	327
771500	Uniforms	2,500	3,500	(1,000)	-28.57%	347	3,500	(1,000)	-28.57%	1,585	915	57.73%	1,145
780100	Dues & Memberships	1,900	3,250	(1,350)	-41.54%	555	3,250	(1,350)	-41.54%	1,405	495	35.23%	1,115
780500	Books & Publications	500	500	0	0.00%	275	500	0	0.00%	85	415	488.24%	0
780503	Licenses & Certifications	660	660	0	0.00%	0	660	0	0.00%	540	120	22.22%	575
	<b>Total Services &amp; Mat'ls.</b>	<b>1,673,804</b>	<b>1,647,266</b>	<b>26,538</b>	<b>1.61%</b>	<b>456,319</b>	<b>1,621,394</b>	<b>53,134</b>	<b>3.28%</b>	<b>1,357,925</b>	<b>165,879</b>	<b>12.22%</b>	<b>1,247,603</b>
	<b>Department Total</b>	<b>3,348,452</b>	<b>3,264,359</b>	<b>84,093</b>	<b>2.58%</b>	<b>965,765</b>	<b>3,200,613</b>	<b>148,563</b>	<b>4.64%</b>	<b>2,813,340</b>	<b>385,112</b>	<b>13.69%</b>	<b>2,635,378</b>

Comments:

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**  
**ASHEVILLE REGIONAL AIRPORT**  
**Public Safety**  
**BASIC OPERATING BUDGET**  
**FY 2016-2017**

Fund		ARA										
Department	Public Safety											
Department #	50											
Cost Center	00											
Source	00											922,419
<b>Account Code</b>			<b>Description</b>					<b>Item</b>	<b>Summary</b>			
Fund	Acct.	Sec.	C.C.	Source			Amount	Amount				
<b>PERSONNEL SERVICES</b>												
ARA	500000	50	20	00	Salaries		815,831	815,831				
ARA	500016	50	20	00	Longevity		14,369	14,369				
ARA	500020	50	20	00	Overtime		57,872	57,872				
ARA	500090	50	20	00	LEO Special Separation Allowance		37,780	37,780				
					Benefits:							
ARA	500017	50	20	00	Medical Reimbursements		-	420,266				
ARA	500050	50	20	00	FICA Taxes		71,533					
ARA	500070	50	20	00	LGERS retirement		63,497					
ARA	500080	50	20	00	401k		44,404					
ARA	500160	50	20	00	Medical		218,603					
ARA	500260	50	20	00	Dental		12,330					
ARA	500360	50	20	00	Life Insurance		3,279					
ARA	500460	50	20	00	Disability		6,620					
<b>TOTAL PERSONNEL SERVICES</b>								1,346,118				
<b>OPERATING EXPENSES</b>												
					<b>Contractual Services</b>							
ARA	647000	50	20	00	Other Contractual Services			6,710				
					Police Info Computer (NCIC) & Mobile Data		600					
					Fire Extinguisher Service		2,000					
					SCBA Inspection		1,100					
					AED Inspection		660					
					Firearms Qualification (Fall)		1,150					
					SCBA Compressor Testing		850					
					Range Membership		350					
					<b>Travel and Training</b>							
ARA	650000	50	20	00	Travel, Per Diem, Conference Registration			10,541				
					AAAE Chief's Conference		1,941					
					ARFF Working Group		900					
					NCAA Meeting		800					
					Business Meeting Expenses		500					
					AAAE Emergency Preparedness Conference		2,000					
					ALEAN Conference		2,000					
					Local Travel		2,400					
ARA	651000	50	20	00	Training & Education			11,600				
					FAR 139 Burn		10,000					
					Professional Development		600					
					Fire & LEO Local Training (Community Colleges)		1,000					
					<b>Communications and Freight</b>							
ARA	663000	50	20	00	Online Services			1,440				
					Broadband Service for 3 Toughbook Laptops		1,440					

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**  
**ASHEVILLE REGIONAL AIRPORT**  
**Public Safety**  
**BASIC OPERATING BUDGET**  
**FY 2016-2017**

Account Code					Description	Item Amount	Summary Amount
Fund	Acct.	Sec.	C.C.	Source			
Fund		ARA					922,419
Department		Public Safety					
Department #		50					
Cost Center		00					
Source		00					
							922,419
<b>General Repairs and Maintenance</b>							
ARA	710000	50	20	00	General Repairs and Maintenance		3,000
					Maintenance	3,000	
<b>Operating Supplies</b>							
ARA	770300	50	20	00	Operating Supplies		22,831
					First Aid Supplies	3,500	
					Training Supplies (ammunition, foam, etc)	8,000	
					Additional Foam for new truck (440 gallons)	11,331	
ARA	770400	50	20	00	Chemicals & Safety		3,000
					Chemicals & Safety	3,000	
ARA	770500	50	20	00	Small Tools and Equipment		4,000
					Small Tools & Equipment	4,000	
ARA	771000	50	20	00	Operating Furniture, Fixtures, Equipment and Software		6,000
					Greater than \$100 & up to \$5,000		
					Station Furniture	1,000	
					Radio Equipment	5,000	
ARA	771500	50	20	00	Uniforms		10,500
					Uniforms (Police and Fire Class A's and Utility)	7,260	
					Duty Boots	1,440	
					Body Armor	1,800	
ARA	780501	50	20	00	Firefighter Equipment		2,500
					Turnout Gear & SCBA Masks (New Hire or Damage)	2,500	
<b>Books, Publications, Subscriptions and Memberships</b>							
ARA	780100	50	20	00	Dues & Memberships		2,275
					ALEAN	450	
					ARFFWG	300	
					AAAE	275	
					NCAA	45	
					SECAAAE	35	
					Buncombe Co FF Assoc	150	
					Buncombe Co Fire Chief's Assoc	150	
					Henderson Co FF Assoc	150	
					International Assoc of Chief's of Police	170	
					NC Association of Chief's of Police	150	
					NC Assoc of Rescue Squads and EMS	400	
ARA	780500	50	20	00	Books, Publications, Compact Disks, Videos & Subscriptions		300
					Books, Publications, Compact Disks, Videos & Subscrip.	300	
<b>TOTAL OPERATING EXPENSES</b>							84,697
<b>SECTION TOTAL</b>							1,430,815



GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY

Public Safety

Fiscal Year 2016/2017

Variance Analysis

Acct #	Description	FY 2017 Budget	FY2016 Budget		FY2016 Estimated Actual				FY2015 Actual			FY2014	
			FY 2016 Budget	Increase/Decrease		FY 2016 4 Months	FY 2016 Estimate	Increase/Decrease		FY 2015 Actual	Increase/Decrease		FY 2014 Actual
				Amount	Percent			Amount	Percent		Amount	Percent	
500000	Salaries	815,831	827,482	(11,651)	-1.41%	274,695	824,085	(8,254)	-1.00%	769,994	45,837	5.95%	727,334
500016	Longevity	14,369	12,592	1,777	14.11%	2,457	12,592	1,777	14.11%	11,611	2,758	23.75%	10,197
500020	Overtime	57,872	57,872	0	0.00%	30,542	91,626	(33,754)	-36.84%	26,877	30,995	115.32%	22,273
500090	LEO Special Separation Allowance	37,780	24,118	13,662	56.65%	8,039	24,117	13,663	56.65%	24,118	13,662	56.65%	25,141
500017	Medical Reimbursements	0	200	(200)	-100.00%	0	0	0	100%	0	0	100%	200
500050	FICA Taxes	71,533	69,402	2,131	3.07%	23,358	70,074	1,459	2.08%	60,880	10,653	17.50%	59,909
500070	LGERS retirement	63,497	66,462	(2,965)	-4.46%	21,643	64,929	(1,432)	-2.21%	58,017	5,480	9.45%	55,387
500080	401k	44,404	44,898	(494)	-1.10%	15,426	46,278	(1,874)	-4.05%	39,222	5,182	13.21%	38,266
500160	Medical	218,603	223,433	(4,830)	-2.16%	58,457	175,371	43,232	24.65%	179,818	38,785	21.57%	174,470
500260	Dental	12,330	12,235	95	0.78%	3,443	10,329	2,001	19.37%	11,173	1,157	10.36%	10,623
500360	Life Insurance	3,279	3,089	190	6.15%	943	2,829	450	15.91%	2,775	504	18.16%	2,469
500460	Disability	6,620	6,082	538	8.85%	1,885	5,655	965	17.06%	4,290	2,330	54.31%	4,359
	Total Benefits	420,266	425,801	(5,535)	-1.30%	125,155	375,465	44,801	11.93%	356,175	64,091	17.99%	345,683
	<b>Total Personal Services</b>	<b>1,346,118</b>	<b>1,347,865</b>	<b>(1,747)</b>	<b>-0.13%</b>	<b>440,888</b>	<b>1,327,885</b>	<b>18,233</b>	<b>1.37%</b>	<b>1,188,775</b>	<b>157,343</b>	<b>13.24%</b>	<b>1,130,628</b>
604000	Professional Services General		0			0				980			
647000	Other Contractual Services	6,710	6,910	(200)	-2.89%	2,207	6,900	(190)	-2.75%	4,633	2,077	44.83%	3,530
650000	Travel, Per Diem, Conference Registration	10,541	10,800	(259)	-2.40%	5,411	11,035	(494)	-4.48%	12,878	(2,337)	-18.15%	7,821
651000	Training & Education	11,600	11,600	0	0.00%	3,403	11,115	485	4.36%	12,952	(1,352)	-10.44%	12,679
662000	Telecommunications	0	0	0	100%	0	0	0	100%	0	0	100%	1,257
663000	Online Services	1,440	1,440	0	0.00%	240	1,440	0	0.00%	1,441	(1)	-0.07%	1,441
710000	General Repairs and Maintenance	3,000	3,000	0	0.00%	358	2,500	500	20.00%	2,233	767	34.35%	2,894
770300	Operating Supplies	22,831	11,550	11,281	97.67%	3,301	11,500	11,331	98.53%	4,779	18,052	377.74%	1,937
770400	Chemicals & Safety	3,000	3,000	0	0.00%	136	2,500	500	20.00%	2,637	363	13.77%	2,712
770500	Small Tools and Equipment	4,000	3,900	100	2.56%	3,575	4,200	(200)	-4.76%	3,619	381	10.53%	4,673
771000	Operating Furniture, Fixtures and Equipment	6,000	6,500	(500)	-7.69%	861	6,000	0	0.00%	10,252	(4,252)	-41.47%	375
771500	Uniforms	10,500	10,500	0	0.00%	3,936	9,000	1,500	16.67%	5,630	4,870	86.50%	13,661
780501	Firefighter Equipment	2,500	2,500	0	0.00%	0	2,500	0	0.00%	2,204	296	13.43%	2,626
780100	Dues & Memberships	2,275	2,470	(195)	-7.89%	1,140	2,800	(525)	-18.75%	1,923	352	18.30%	1,588
780500	Books & Publications	300	500	(200)	-40.00%	282	500	(200)	-40.00%	460	(160)	-34.78%	142
	<b>Total Services &amp; Mat'ls.</b>	<b>84,697</b>	<b>74,670</b>	<b>10,027</b>	<b>13.43%</b>	<b>24,850</b>	<b>71,990</b>	<b>12,707</b>	<b>17.65%</b>	<b>66,621</b>	<b>19,056</b>	<b>28.60%</b>	<b>57,336</b>
	<b>Department Total</b>	<b>1,430,815</b>	<b>1,422,535</b>	<b>8,280</b>	<b>0.58%</b>	<b>465,738</b>	<b>1,399,875</b>	<b>30,940</b>	<b>2.21%</b>	<b>1,255,396</b>	<b>176,399</b>	<b>14.05%</b>	<b>1,187,964</b>

Comments:



**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
ASHEVILLE REGIONAL AIRPORT**

**Public Safety**

**CAPITAL BUDGET / PERSONNEL REQUEST**  
**FY 2016-2017**

**JUSTIFICATION SCHEDULE**

<input type="checkbox"/>	Capital Improvement		
<input type="checkbox"/>	Equipment and Small Capital Outlay	Fund	ARA
<input type="checkbox"/>	Renewal and Replacement	Department Number	50
<input checked="" type="checkbox"/>	Personnel Request	Cost Center	20

**DESCRIPTION & JUSTIFICATION**

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	50	0	0	Four additional Public Safety Officers to meet requirements for Index C Operations	\$ 288,256

FAR Part 139 requires that an Index C airport be able to respond 2 ARFF vehicles, 1 within 3 minutes and the second within 4 minutes, of any alert. In order to maintain 2 personnel at the Public Safety Facility for Fire Stand-by to meet this requirement, and 2 personnel for patrol and call response, it is necessary to add one additional person per shift.

Salary \$ 35,992  
Benefits \$ 31,217

One Time Cost Items:  
FAR Live Burn Training \$ 4,000.00  
Station Furniture \$ 2,000.00  
Radios \$ 2,500.00  
Uniforms \$ 8,320.00  
Body Armor \$ 2,600.00

NOTE:

**TITLE:**

**HIRE DATE:**

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
FY2016/2017 PROJECTED CAPITAL CARRYOVER**

Description	Amount Authorized	Estimated Spending Through 6/30/2016	Estimated Balance to Carryover	FAA-AIP Entitlement	FAA-AIP Discretionary	NC DOT Grants	PFC'S Currently Approved (2)	Airport Funds
Parking Garage Design	1,627,575	774,400	853,175	-	-	-	-	853,175
Airfield Redevelopment-Bid Package 3 (1)	7,798,120	3,000,000	4,798,120	-	4,798,120	-	-	-
<b>TOTAL CARRYOVER</b>	<b>\$ 9,425,695</b>	<b>\$ 3,774,400</b>	<b>\$ 5,651,295</b>	<b>\$ -</b>	<b>\$ 4,798,120</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 853,175</b>

(1) Represents current estimated amounts. Related contracts requiring Board approval will be presented to the Board before implementation.

(2) PFC Revenues are included in the budget at the amount expected to be collected by the airlines in the fiscal year. Any difference between that amount and the amount planned as funding for current year capital projects is reflected in the budgeted amount of GARAA cash to be used.

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
CAPITAL BUDGET  
FISCAL YEAR 2016/2017**

Description	Total	Funding Source				
		FAA-AIP Entitlements	FAA-AIP Discretionary	NCDOT Grants	Currently Approved PFC's (2)	Airport Funds
<b>Capital Improvements (1)</b>						
Airfield Redevelopment - Bid Package 4	\$ 29,248,000	\$ 2,769,447	\$ 20,821,589	\$ -	\$ 5,501,511	\$ 155,453
Parking Garage	18,172,425					18,172,425
Old DPS Demo	125,000					125,000
<b>Total Capital Improvements</b>	<b>47,545,425</b>	<b>2,769,447</b>	<b>20,821,589</b>	<b>-</b>	<b>5,501,511</b>	<b>18,452,878</b>
<b>Equipment and Small Capital Outlay</b>						
Temporary Parking Lot Improvements	125,000					125,000
Terminal Hold Room Seating	25,000					25,000
<b>Total Equipment and Small Capital Outlay</b>	<b>150,000</b>					<b>150,000</b>
<b>Renewal and Replacement</b>						
LED Lighting	44,586					44,586
Roof Renewal	9,200					9,200
Vehicle Replacements	61,425					61,425
Turnout Gear Replacement-Phase 3	27,752					27,752
Sidearm Weapons Replacement	8,224					8,224
Network Switch Replacements	65,000					65,000
FIDS Network Upgrade	215,000					215,000
Public Address System	130,000					130,000
Wireless System Upgrade	45,000					45,000
Data Center Cabling	35,000					35,000
Update/Refurbish Phone Kiosk	8,000					8,000
						-
<b>Total Renewal and Replacement</b>	<b>649,187</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>649,187</b>
<b>Total</b>	<b>\$ 48,344,612</b>	<b>\$ 2,769,447</b>	<b>\$ 20,821,589</b>	<b>\$ -</b>	<b>\$ 5,501,511</b>	<b>\$ 19,252,065</b>

(1) All purchases of Capital Improvements will be presented to the Authority Board for final approval before implementation unless otherwise authorized by the Authority Board.

(2) PFC Revenues are included in the budget at the amount expected to be collected by the airlines in the fiscal year. Any difference between that amount and the amount planned as funding for current year capital projects is reflected in the budgeted amount of GARAA cash to be used.

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
ASHEVILLE REGIONAL AIRPORT**

Development

**CAPITAL BUDGET / PERSONNEL REQUEST**  
**FY 2016-2017**

**JUSTIFICATION SCHEDULE**

<input checked="" type="checkbox"/>	Capital Improvement				
<input type="checkbox"/>	Equipment and Small Capital Outlay			Fund	ARA
<input type="checkbox"/>	Renewal and Replacement			Department Number	70
<input type="checkbox"/>	Personnel Request			Cost Center	0

**DESCRIPTION & JUSTIFICATION**

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	70	0	0	Airfield Redevelopment Project - Bid Pkg 4	\$29,248,000

Bid Package 4 of the Airfield Re-development Project includes engineering services, RPR services, and construction for replacement of existing Runway 16/34, including paving, lighting systems and navigational aids.

This phase of the project is to be funded with \$2,769,447 in AIP Entitlement Funds, \$20,821,589 of FAA Discretionary Funds, \$5,501,511 of Airport PFC Funds, and \$155,453 in Airport Capital.

NOTE: If this request relates to recently approved personnel, please complete the following:

**TITLE:**

**HIRE DATE:**

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
ASHEVILLE REGIONAL AIRPORT**

**Development**

**CAPITAL BUDGET / PERSONNEL REQUEST  
FY 2016-2017**

**JUSTIFICATION SCHEDULE**

<u>  X  </u>	Capital Improvement	Fund	ARA
<u>      </u>	Equipment and Small Capital Outlay	Department Number	70
<u>      </u>	Renewal and Replacement	Cost Center	0
<u>      </u>	Personnel Request		

**DESCRIPTION & JUSTIFICATION**

<b>Fund</b>	<b>Acct.</b>	<b>Sec.</b>	<b>C.C.</b>	<b>Source</b>	<b>Description</b>	<b>Amount</b>
ARA	0	70	0	0	Parking Garage	\$18,172,425

Predicted shortages in parking inventory starting in 2016 have resulted in prior action to proceed with the design and construction of a new 1,200-1,300 space parking garage. Construction is scheduled to begin during the first quarter of FY 2016/2017.

This project will be funded through a combination of Airport Funds and Customer Facility Charges (CFC's) from the rental car companies.

NOTE: If this request relates to recently approved personnel, please complete the following:

**TITLE:**

**HIRE DATE:**

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
ASHEVILLE REGIONAL AIRPORT**

Development

**CAPITAL BUDGET / PERSONNEL REQUEST**  
**FY 2016-2017**

**JUSTIFICATION SCHEDULE**

Capital Improvement			
X Equipment and Small Capital Outlay	Fund		ARA
Renewal and Replacement	Department Number		70
Personnel Request	Cost Center		0

**DESCRIPTION & JUSTIFICATION**

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	70	0	0	Temporary Parking Lot Improvements	\$125,000

As the Authority undertakes construction of a new parking garage, several hundred existing surface parking spaces in the long and short term parking lots will be temporarily displaced for approximately one year during construction activities. With predicted shortages in parking inventory, a plan was previously developed with the WNC Ag Center for the airport to utilize a new gravel parking area pending construction on that site. However, the Ag Center will not provide lighting for the lot, nor a shuttle bus shelter, which will be required for use by airport patrons. This project includes the addition of wooden poles with light fixtures to adequately light the area, electrical wiring, and a bus shelter for airport customers to use while waiting for shuttle buses that will provide transport to and from the terminal building.

This project will be funded with Airport Funds.

NOTE: If this request relates to recently approved personnel, please complete the following:

**TITLE:**

**HIRE DATE:**

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
ASHEVILLE REGIONAL AIRPORT**

**Guest Services**

**CAPITAL BUDGET / PERSONNEL REQUEST  
FY 2016-2017**

**JUSTIFICATION SCHEDULE**

<u>        </u>	Capital Improvement			
<u>        </u>	Equipment and Small Capital Outlay		Fund	ARA
<u>  X  </u>	Renewal and Replacement		Department Number	60
<u>        </u>	Personnel Request		Cost Center	0

**DESCRIPTION & JUSTIFICATION**

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA		60	0	0	Update/refurbish phone kiosk	\$ 8,000

Refurbish phone kiosk to match new brochure display units / make more "sellable." Also - would like to relocate the phone kiosk.

Estimate based upon actual costs of display units for brochure area.

NOTE: If this request relates to recently approved personnel, please complete the following:

**TITLE:**

**HIRE DATE:**

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
ASHEVILLE REGIONAL AIRPORT  
Information Technology  
CAPITAL BUDGET / PERSONNEL REQUEST  
FY 2016-2017**

**JUSTIFICATION SCHEDULE**

	Capital Improvement			
	Equipment and Small Capital Outlay	Fund		ARA
X	Renewal and Replacement	Department Number		20
	Personnel Request	Cost Center		0

**DESCRIPTION & JUSTIFICATION**

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	20	0	0	Network Switch Replacements	\$ 65,000

The GARAA computer network currently consist of 30 network switches located across the campus. Recent and future growth warrants the need to begin replacing many of the switches to improve performance, support higher network speeds, density, Power over Ethernet (PoE), and switch stacking technologies. It is the recommendation of the Information Technology Department to install new network switches at the following locations in 2016/2017:

- Communication Closet 101 - Terminal
- Communication Closet 109 - Terminal
- Communication Closet 129 - Terminal
- Communication Closet in Baggage Claim - Terminal
- Communication Closet at Public Safety Facility
- Communication Closet at Maintenance Facility

NOTE: If this request relates to recently approved personnel, please complete the following:

**TITLE:**

**HIRE DATE:**



**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
ASHEVILLE REGIONAL AIRPORT  
Information Technology  
CAPITAL BUDGET / PERSONNEL REQUEST  
FY 2016-2017**

**JUSTIFICATION SCHEDULE**

	Capital Improvement			
	Equipment and Small Capital Outlay	Fund		ARA
X	Renewal and Replacement	Department Number		20
	Personnel Request	Cost Center		0

**DESCRIPTION & JUSTIFICATION**

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	20	0	0	FIDS / Digital Marketing System Upgrade	\$ 215,000

The Airport Flight Information / Digital Marketing System was installed in 2005. The computers, monitors, servers, software, and graphics are dated and expensive to support (\$34,000 annually). It is the recommendation of the Information Technology Department to upgrade the flight information and digital marketing systems to improve customer service and safety of the traveling public. A system refresh would allow new marketing opportunities to produce additional revenue and provide detailed reporting to customers that pay to advertise throughout the Terminal building. In addition, the new system coupled with an upgrade to our public address system would provide compliance for visual and emergency paging set forth by ADA/FAA.

As part of the upgrade it is the intent of the IT and Marketing departments to provide additional larger displays in the main lobby and TSA queuing areas to remedy customer complaints.

NOTE: If this request relates to recently approved personnel, please complete the following:

**TITLE:**

**HIRE DATE:**

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
ASHEVILLE REGIONAL AIRPORT  
Information Technology  
CAPITAL BUDGET / PERSONNEL REQUEST  
FY 2016-2017**

**JUSTIFICATION SCHEDULE**

	Capital Improvement		
	Equipment and Small Capital Outlay	Fund	ARA
X	Renewal and Replacement	Department Number	20
	Personnel Request	Cost Center	0

**DESCRIPTION & JUSTIFICATION**

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	20	0	0	Public Address System	\$ 130,000

The Public Address system was installed in 2005. The system is dated, unstable, and no longer supported. It is the recommendation of the Information Technology Department to upgrade the system to improve the quality, coverage, and reliability of the system while and complying with FAA/ADA requirements for visual paging.

NOTE: If this request relates to recently approved personnel, please complete the following:

**TITLE:**

**HIRE DATE:**

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
ASHEVILLE REGIONAL AIRPORT**  
**Information Technology**  
**CAPITAL BUDGET / PERSONNEL REQUEST**  
**FY 2016-2017**

**JUSTIFICATION SCHEDULE**

_____	Capital Improvement		
_____	Equipment and Small Capital Outlay	Fund	ARA
<u>  X  </u>	Renewal and Replacement	Department Number	20
_____	Personnel Request	Cost Center	0

**DESCRIPTION & JUSTIFICATION**

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	20	0	0	Wireless System Upgrade	\$ 45,000

The existing system is over 9 years old. The system provides front line wireless access to all passengers, employees and tenants.

Since the original system was installed, technology has moved rapidly, in addition to increased passenger traffic through the terminal. Coupled with each person carrying 2 or 3 devices that connect to wireless, the existing system has maxed out on the number of connections available.

This proposed solutions will expand the number of wireless radios in each passenger location and offer a free solutions for surfing the web and paid solutions for more bandwidth intensive applications such as audio and video streaming.

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**TITLE:**

**HIRE DATE:**

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
ASHEVILLE REGIONAL AIRPORT  
Information Technology  
CAPITAL BUDGET / PERSONNEL REQUEST  
FY 2016-2017**

**JUSTIFICATION SCHEDULE**

_____	Capital Improvement		
_____	Equipment and Small Capital Outlay	Fund	ARA
<u>  X  </u>	Renewal and Replacement	Department Number	20
_____	Personnel Request	Cost Center	0

**DESCRIPTION & JUSTIFICATION**

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	20	0	0	DataCenter Cabling	\$ 35,000

The fiberoptic and copper network cabling within the main data center and communication closets is unstructured, not scalable and extremely difficult to manage. The cabling spans across numerous racks and wall mount enclosures. The cabling throughout the property serves a critical role as it provides voice and data connectivity for all staff, tenants, and customers. It is the recommendation of the Information Technology Department to begin work to clean up, consolidate, reorganize, test and re-terminate our fiber / copper into managed distribution racks that will significantly improve response times and scale for future growth.

NOTE: If this request relates to recently approved personnel, please complete the following:

**TITLE:**

**HIRE DATE:**

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
ASHEVILLE REGIONAL AIRPORT**

**Operations**

**CAPITAL BUDGET / PERSONNEL REQUEST**  
**FY 2016-2017**

**JUSTIFICATION SCHEDULE**

_____	Capital Improvement	Fund	ARA
<u>  x  </u>	Equipment and Small Capital Outlay	Department Number	<b>40</b>
_____	Renewal and Replacement	Cost Center	0
_____	Personnel Request		

**DESCRIPTION & JUSTIFICATION**

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	40	0	0	Terminal Hold Room Seating	\$ 25,000

Airport Maintenance is requesting additional seating in the terminal hold room area. Additional seating has become necessary due to increased enplanements.

NOTE: If this request relates to recently approved personnel, please complete the following:

**TITLE:**

**HIRE DATE:**

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
ASHEVILLE REGIONAL AIRPORT**

**Operations**

**CAPITAL BUDGET / PERSONNEL REQUEST  
FY 2016-1017**

**JUSTIFICATION SCHEDULE**

<input type="checkbox"/>	Capital Improvement	Fund	ARA
<input type="checkbox"/>	Equipment and Small Capital Outlay	Department Number	40
<input checked="" type="checkbox"/>	Renewal and Replacement	Cost Center	0
<input type="checkbox"/>	Personnel Request		

**DESCRIPTION & JUSTIFICATION**

<b>Fund</b>	<b>Acct.</b>	<b>Sec.</b>	<b>C.C.</b>	<b>Source</b>	<b>Description</b>	<b>Amount</b>
ARA	0	40	0	0	LED Lighting	\$ 44,586

Maintenance is requesting to replace lighting in the ticket counter, main lobby and baggage claim areas with 100 LED fixtures. Replace 23 existing pole lights on Wright Brothers Way with LED fixtures. Replace 14 canopy lights in the baggage make-up area with LED fixtures.

NOTE: If this request relates to recently approved personnel, please complete the following:

**TITLE:**

**HIRE DATE:**

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
ASHEVILLE REGIONAL AIRPORT**

Operations

**CAPITAL BUDGET / PERSONNEL REQUEST**  
**FY 2016-2017**

**JUSTIFICATION SCHEDULE**

<input checked="" type="checkbox"/>	Capital Improvement				
<input type="checkbox"/>	Equipment and Small Capital Outlay			Fund	ARA
<input type="checkbox"/>	Renewal and Replacement			Department Number	40
<input type="checkbox"/>	Personnel Request			Cost Center	0

**DESCRIPTION & JUSTIFICATION**

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	40	0	0	Old DPS Demo and Water Line	\$ 125,000

Airport staff requests to demo the old DPS Building and the old Skyland fire training tower and restore both areas to grade with proper drainage and seed grass on the site.

NOTE: If this request relates to recently approved personnel, please complete the following:

**TITLE:**

**HIRE DATE:**

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
ASHEVILLE REGIONAL AIRPORT**

**Operations**

**CAPITAL BUDGET / PERSONNEL REQUEST  
FY 2016-2017**

**JUSTIFICATION SCHEDULE**

<input type="checkbox"/>	Capital Improvement			
<input type="checkbox"/>	Equipment and Small Capital Outlay			Fund ARA
<input checked="" type="checkbox"/>	Renewal and Replacement			Department Number 40
<input type="checkbox"/>	Personnel Request			Cost Center 0

**DESCRIPTION & JUSTIFICATION**

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	40	0	0		\$ 9,200

Maintenance is requesting to renew the roof at 134 Wright Brothers Way. The warranty on the existing Hydro Stop Roof System on this building will expire in 2016. We can renew the roof for an additional 15 years by applying two coats of finish seal.

NOTE: If this request relates to recently approved personnel, please complete the following:

**TITLE:**

**HIRE DATE:**



**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
ASHEVILLE REGIONAL AIRPORT**

**Operations**

**CAPITAL BUDGET / PERSONNEL REQUEST  
FY 2016-2017**

**JUSTIFICATION SCHEDULE**

<input type="checkbox"/>	Capital Improvement			
<input type="checkbox"/>	Equipment and Small Capital Outlay		Fund	ARA
<input checked="" type="checkbox"/>	Renewal and Replacement		Department Number	40
<input type="checkbox"/>	Personnel Request		Cost Center	0

**DESCRIPTION & JUSTIFICATION**

<b>Fund</b>	<b>Acct.</b>	<b>Sec.</b>	<b>C.C.</b>	<b>Source</b>	<b>Description</b>	<b>Amount</b>
ARA	0	40	0	0	Vehicle Replacement/ purchase	\$ 61,425

Airport Maintenance is requesting to replace Unit #21. This vehicle is scheduled to be replaced this year. Unit #21 is used as the Airport carpenter truck, pulling equipment and picking up carpentry supplies. Unit #21 has a 9 ft. reading service body. Our cost is \$50,625.00 - \$16,000.00 for 2008 F350 Trade in. Total cost \$34,625.00

Airport Maintenance is also requesting to purchase a F150 truck with a Leer cab height aluminum bed cover, side doors with compartments, rear vertical doors and ladder rack for the IT department. This truck will enable the IT department to store and transport their equipment to various locations on Airport property. Total cost \$26,800.00

NOTE: If this request relates to recently approved personnel, please complete the following:

**TITLE:**

**HIRE DATE:**

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
ASHEVILLE REGIONAL AIRPORT**

Public Safety

**CAPITAL BUDGET / PERSONNEL REQUEST**  
**FY 2016-2017**

**JUSTIFICATION SCHEDULE**

_____	Capital Improvement		
_____	Equipment and Small Capital Outlay	Fund	ARA
<u>  X  </u>	Renewal and Replacement	Department Number	<b>50</b>
_____	Personnel Request	Cost Center	20

**DESCRIPTION & JUSTIFICATION**

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	50	0	0	Replacement of aged Turnout Gear for firefighting (PHASE TWO)	\$ 27,752

Replacement of 8 sets of turnout gear that have reached the end of their projected life by NFPA standards. Currently DPS has 4 sets of turnout gear in use that were manufactured in 2004 and 4 that were manufactured in 2007. NFPA 1851 states that turnout gear shall be replaced, 10 years after its manufacture date. This is Phase TWO of TWO. Approximately 8 sets were replaced in the 2014-15 budget year. Current contract pricing on gear is \$ 1,933 per set plus 7% sales tax (\$ 2,069). 4 new sets of turnout gear for additional personnel \$ 11,200.00

NOTE:

**TITLE:**

**HIRE DATE:**

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
ASHEVILLE REGIONAL AIRPORT**

Public Safety

**CAPITAL BUDGET / PERSONNEL REQUEST**  
**FY 2016-2017**

**JUSTIFICATION SCHEDULE**

_____	Capital Improvement			
_____	Equipment and Small Capital Outlay		Fund	ARA
<u>  X  </u>	Renewal and Replacement		Department Number	50
_____	Personnel Request		Cost Center	20

**DESCRIPTION & JUSTIFICATION**

Fund	Acct.	Sec.	C.C.	Source	Description	Amount
ARA	0	50	0	0	Replacement of aged sidearm weapons at DPS	\$ 8,224

Replacement of GLOCK 21 pistols that have been in service since 2006 with new pistols, holsters, magazines, and magazine pouches.

Pistols: \$ 3,224.00

Magazines: Included

Holsters and leathergear \$ 5,000.00

NOTE:

**TITLE:**

**HIRE DATE:**

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY**  
**ESTIMATED CASH & INVESTMENT BALANCE**  
**As of June 30, 2017**

		<b>Amount</b>
<b>Estimated Cash &amp; Investment Balance at June 30, 2016</b>		<b>\$ 20,000,000</b>
Plus: Net Operating & Investment Revenues		1,040,005
Less Other Costs:		
Business Development Costs	(300,000)	
Contingency	(150,000)	
Debt Service	(626,823)	(1,076,823)
Plus Non-Operating Revenues:		
Passenger Facility Charges	1,708,500	
Customer Facility Charges	1,300,000	3,008,500
Plus Capital Contributions:		
Federal Grants - AIP Entitlements	2,769,447	
Federal Grants - AIP Discretionary Funds	25,619,709	
NC DOT Grants	-	28,389,156
Less Capital Costs:		
Capital Improvements	(47,545,425)	
Equipment and Small Capital Outlay Fund	(150,000)	
Renewal and Replacements	(649,187)	
Carryover Projects From FY2016	(5,651,295)	(53,995,907)
<b>Estimated Cash &amp; Investment Balance at June 30, 2017</b>		<b>(2,635,069)</b>
<b>Estimated Restricted Cash at June 30, 2017</b>		<b>4,500,000</b>
<b><u>Reserves:</u></b>		
<b>Operations &amp; Maintenance Reserve (6 Months)</b>		<b>4,290,100</b>
<b>Emergency Repair Reserve</b>		<b>650,000</b>
<b>Estimated Unrestricted Undesignated Cash &amp; Investments at June 30, 2017</b>		<b>\$ (12,075,169) *</b>

\* Deficit cash balance is a result of projected expenditures for parking garage in amount of \$18,172,425. At this time, staff has not confirmed funding sources for this project, but anticipate bond funding as well as funding from rental car companies that will be using a portion of the garage. Once funding source(s) are determined, the estimated cash balance at June 30, 2017 will be revised to reflect a positive balance.

**GREATER ASHEVILLE REGIONAL AIRPORT AUTHORITY  
SUPPLEMENTAL FEES AND CHARGES  
FY 2016/2017 ANNUAL BUDGET**

	FY 2015/2016 Current Fees			FY 2016/2017 Proposed Fees		
	Cost		Per	Cost		Per
<b><u>Maintenance</u></b>						
Scissor Lift	\$	100.00	day	\$	100.00	day
Large ADA Ramp Rental	\$	100.00	use	\$	100.00	use
Air Stair Rental	\$	100.00	use	\$	100.00	use
Volvo Wheel Loader	\$	150.00	use	\$	150.00	use
Fork-lift	\$	100.00	use	\$	100.00	use
Pallet Jack	\$	50.00	use	\$	50.00	use
Tenant Sweeper	\$	125.00	hour	\$	125.00	hour
Service Truck	\$	50.00	hour	\$	50.00	hour
Backhoe	\$	100.00	hour	\$	100.00	hour
Lighted X	\$	200.00	day	\$	200.00	day
Light Tower	\$	150.00	day	\$	150.00	day
Paint Stripper	\$	100.00	hour	\$	100.00	hour
Large Aircraft Removal Dolly	\$	200.00	day	\$	200.00	day
Small Aircraft Removal Dolly	\$	100.00	day	\$	100.00	day
Aircraft Jack	\$	100.00	use	\$	100.00	use
Cores	\$	40.00	each	\$	40.00	each
Keys	\$	12.00	each	\$	12.00	each
Large Dump Truck	\$	200.00	hour	\$	200.00	hour
Small Broom	\$	200.00	hour	\$	200.00	hour
Large Broom	\$	300.00	hour	\$	300.00	hour
Pressure Washer	\$	125.00	hour	\$	125.00	hour
Maintenance Labor Rate (1)	\$	45.00	hour	\$	45.00	hour
Security Escort Rate (1)	\$	45.00	hour	\$	45.00	hour
<b><u>Department of Public Safety</u></b>						
ARFF Apparatus for 1500 gal. or greater	\$	250.00	hour	\$	250.00	hour
ARFF Apparatus for less than 1500 gal.	\$	150.00	hour	\$	150.00	hour
Command, Police, and Ops support vehicles	\$	100.00	hour	\$	100.00	hour
Aircraft recover dolly	\$	150.00	day	\$	150.00	day
Maintenance Labor Rate (1)	\$	45.00	hour	\$	45.00	hour
Mutual Aid Agencies collected on their behalf			as incurred			as incurred
Replacement charges for AVL equipment/supplies			as incurred			as incurred
<b><u>Information Technology (IT) Department</u></b>						
IT Labor Rate - Non-Network (1)	\$	40.00	hour	\$	40.00	hour
IT Labor Rate - Network Related (1)	\$	60.00	hour	\$	60.00	hour
Cable Television (CATV) Signal Transport Fee	\$	10.00	month	\$	10.00	month
Cable Television-150+ Channels (2 & 3)	\$	45.00	month	\$	45.00	month
Dark Fiber per strand per 0-1000 ft	\$	20.00	month	\$	20.00	month
Dark Fiber per strand per 0-2000 ft	\$	22.00	month	\$	22.00	month
Dark Fiber per strand per 0-3000 ft	\$	24.00	month	\$	24.00	month
WiFi & SSID (required for WiFi Access) (2)	\$	70.00	month	\$	70.00	month
Internet Bandwidth-Not Dedicated (2 MB) (2)	\$	50.00	month	\$	50.00	month
Internet Bandwidth-Not Dedicated (5 MB) (2)	\$	70.00	month	\$	70.00	month
Internet Bandwidth-Not Dedicated (10 MB) (2)	\$	125.00	month	\$	125.00	month

**Notes:**

- (1) One Hour Minimum, Minimum of 3 hours charged after regular business hours.
- (2) Add \$120 for 2 hours of IT Labor for Setup & Configuration. Fees may be reduced when bundled with other services.
- (3) Add additional upgrades at cost.

<b>Identification Badge Fees and Charges</b>	<b>FY 2015/2016 Current Fees</b>		<b>FY 2016/2017 Proposed Fees</b>	
	<b>Cost</b>	<b>Per</b>	<b>Cost</b>	<b>Per</b>
Initial Badge Issuance				
SIDA Badge	\$ 70.00		\$ 70.00	
Non-SIDA Badge	\$ 37.00		\$ 37.00	
Renewal of Badge				
SIDA Badge	\$ 37.00		\$ 70.00	
Non-SIDA Badge	\$ 37.00		\$ 37.00	
Lost Badge Replacement				
SIDA Badge (4)	\$ 85.00 / \$ 100.00		\$ 85.00 / \$ 100.00	
Non-SIDA Badge (5)	\$ 60.00 / \$ 75.00		\$ 60.00 / \$ 75.00	
Damaged Badge				
SIDA Badge (6)	\$ 37.00 / \$ 45.00		\$ 37.00 / \$ 45.00	
Non-SIDA Badge (6)	\$ 37.00 / \$ 45.00		\$ 37.00 / \$ 45.00	
Security Escort Training	\$ 25.00		\$ 25.00	
Lock-out Service (7)	\$ 25.00		\$ 25.00	

**Notes:**

- (4) \$85.00 for the first replacement badge, \$100.00 for the second replacement badge.  
(5) \$60.00 for the first replacement badge, \$75.00 for the second replacement badge.  
(6) \$37.00 for a damaged badge, \$45.00 if badge damaged due to negligence.  
(7) \$25.00 Lock-out Service Charge applies after the first 2 free service calls.

**Parking**

Long term	\$ 1.50	0 - 1 hour	\$ 1.50	0 - 1 hour
	\$ 1.50	each add'l hour	\$ 1.50	each add'l hour
	\$ 8.00	day	\$ 8.00	day
	\$ 48.00	week	\$ 48.00	week
Short term	\$ 1.00	1/2 hour	\$ 1.00	1/2 hour
	\$ 12.50	day	\$ 12.50	day
Employee Parking Rate	\$ 60 / \$50	new/renewal	\$ 60 / \$50	new/renewal
Commuter Parking Rate	\$ 290 / \$275	new/renewal	\$ 290 / \$275	new/renewal
Fines	up to \$1,000	day	up to \$1,000	day

**Ground Transportation**

Airport Ground Transportation Permit (8)	\$ 300	annual	\$ 300	annual
Transportation Network Company Permit	\$ 7,500	annual	\$ 7,500	annual
Off-Airport Rental Car Fee	7.50%	of gross revenue	7.50%	of gross revenue

**Notes:**

- (8) Flat fee of \$4,000 for companies with a vehicle fleet inclusive of a minimum of 5 charter coach vehicles with seating capacity greater than 20 seats.